

STRATEGIC HUMAN RESOURCE MANAGEMENT- 304 HR

Semester –III Specialization-HRM Subject core - Semester -III

Q. No	Question	Answer
1	SHRM stands for.	С
	a. Soft Human Resource Management	
	b. Strong Human Resource Management	
	c. Strategic Human Resource Management	
	d. Sole Human Resource Management	
2	There should be strategic fit between	а
	a. Business Strategy and Human resource planning	
	b. Business competitors and Human resource planning	
	c. Business Strength and Human resource planning	
	d. Finance and Human resource planning	
3	The scope of human resource management includes	d
	a. Procurement	
	b. Developme <mark>nt</mark>	
	c. Compensa <mark>tion</mark>	
	d. all of the above	
4	Human resource management is normally in nature	а
	a. Proactive	
	b. Reactive	
	c. Combative	
~	d. none of the above	
5	The strategic human resource management functions	b
	aim at Dnyansagar Institute o	
	a. ensuring that the human resources possess adequate	
	capital, tool, equipment and material to perform the job	
	successfully	
	b. Increasing competitive advantage with its human	
	resource	
	c. Improving an organization's creditworthiness among	
	financial institutions	
	d. none of the above	
6	Which of the 'following antly describes the role of line	9
U	Which of the 'following aptly describes the role of line managers and staff advisors, namely HR professionals?	а
	managers and starr advisors, namery rik professionals?	
	a. Staff advisors focus more on developing HR programs	
	while line managers are more involved in the	
	implementation of those programs.	
	b. Line managers are concerned more about developing	
	HR programmes whereas staff advisors are more	
	involved in implementing such programs.	
1	myorved in implementing such programs.	



	 c. Staff advisors are solely responsible for developing, implementing and evaluating the HR programs while line managers are not all involved in any matters concerning HR. d. Line managers alone are responsible for developing, implementing and evaluating the HR programs while staff advisors are not all involved in any matters concerning HR. 	
7	Strategic Human resource management is the formal part of an organisation responsible for all of the following aspects of the management of human resources except: a. Strategy development and analysis b. Systems, processes, and procedures c. Policy making, implementation, and enforcement d. Management of the organization's finance .	d
8	Organisation relies on the following sources of capital a. cultural, human and system capital b. social, cultural and human capital c. cultural, human and source capital d. none of the above	b
9	Benefits of Strategic human resource management is: a. Organisational strategy, including strategy formulation and implementation b. long-term focused and composed of the organization's mission, vision and value statements c. long-term focused and composed of organisational strategy, including strategy formulation and implementation d. All of the above	b
10	Strategic human resource management involves: a. planning, foresight and analytical decision making b. setting employment standards and policies c. linking human resources with strategic objectives to improve performance d. all of the above	d
11	The balanced scorecard proposes that organisational success depends on: a. a focus on only the internal environment of the organization b. a constantly changing external environment c. the belief that it is impossible to take a rationalist view of the organisation to make optimal choices d. an ability to develop a complete list of cause and effect	D



	relationships driving a firm's success	
	relationships uriving a min's success	
12	 Kochan and Barocci's (1985) model of HRM has three elements. These elements are: a. the external environment, the internal environment and human resource management b. HRM/IR system effectiveness, the external environment and the internal environment c. human resource management, the internal environment and HRM/IR system effectiveness . d. the external environment, human resource management and HRM/IR system effectiveness . 	D
13	The critical role of the SHRM Application Tool is to: a. develop a better strategic management process to deal with the dynamic changing environment today's organizations face b. identify if the organisation has enough staff, if the staff need training, if the compensation practices are appropriate, and if jobs are designed correctly c. identify and assess a narrow group of actions and plan how the organisation can overcome resistance to change d. outline techniques, frameworks, and six steps that must be followed to effectively implement change in an organization	A
14	 key roles for Strategic HR managers include a. Strategic Partner b. Administrative Expert c. Employee Champion d. All of the above 	D
15	 What are the ideas underpinning 'soft', commitment, or 'high-road' HRM practices? a. Labour needs to be treated as an asset to be invested in b. Employees are a cost which should be minimized c. A lack of mutuality existing between employer and employee d. A disregard for unlocking discretionary effort 	А
16	Which consulting company is associated with the concept of talent management?a. Price Waterhouse Coopersb. Boston Consulting Groupc. Deloitte	D



	d. McKinsey	
17	 Why are employers interested in employee engagement? a. To encourage employees to trust their managers b. To make a quick profit c. Because engaged employees are more motivated and prepared to give of their best to make the firm succeed d. To make employees work harder for less 	С
18	 Which of the following is a key HR role as defined by Ulrich et al (2009)? a. Personnel administrator b. Business ally c. Payroll adviser d. Organisational geographer 	В
19	The development of a consistent, aligned collection of practices, program and policies to facilitate the achievement of the organizational strategic objectives is defined by ? a. Jeffery A. Mello b. Stephen Fineman c. David Sims d. Yiannis Gabriel	A
20	 13. What is good and bad or right and wrong, or has to deal with moral duty and obligation is referred to as (a) responsibilities (b) ethics (c) social expectations (d) standards 	В
21	There arelevels of Strategy?anagement & Research a. 1 b. 2 c. 3 d. 4	С
22	is the procedures through which one determines the duties associated with positions and the characteristics of people to hire for those positions. a.Job description b.Job specification c.Job analysis d.Job context e.None of the above	С
23	Which of the following is not a limitation of SWOT (Strengths, Weaknesses, Opportunity, Threats) analysis? a. Organisational strengths may not lead to competitive	D



	1 .	I
	advantage	
	b. SWOT gives a one-shot view of a moving target	
	c. SWOT's focus on the external environment is too	
	broad and integrative	
	d. SWOT overemphasizes a single dimension of strategy	
24	A marketing department that promises delivery quicker	D
	than the production department's ability to produce is an	
	example of a lack of understanding of the:	
	a. synergy of the business units.	
	b. need to maintain the reputation of the company.	
	c. organisational culture and leadership	
	d. interrelationships among functional areas and firm	
	strategies	
25	According to Schermerborn, Hunt, and Osborn, 'Career	А
	planning is a process of systematically matching career	
	goals and individual capabilities with opportunities for	
	their fulfillment	
	a. Career planning	
	b. Succession planning	
	c. Target planning	
	d. all of the above	
26	Which of the following lists is comprised of support	А
	activities?	
	a. Human resource management, information systems,	
	procurement, and firm infrastructure	
	b. Customer service, information systems, technology	
	development, and procurement	
	c. Human resource management, technology	
	development, customer service, and procurement	
	d. Human resource management, customer service,	
	marketing and sales, and operations	
27	Although firm infrastructure is quite frequently viewed	В
	only as overhead expense, it can become a source of	
	competitive advantage. Examples include all of the	
	following except:	
	a. negotiating and maintaining ongoing relations with	
	regulatory bodies	
	b. marketing expertise increasing a firm's revenues and	
	enabling it to enter new markets.	
	c. effective information systems contributing	
	significantly to a firm's overall cost leadership strategy.	
	d. top management providing a key role in collaborating	
	with important customers.	
28	The competencies or skills that a firm employs to	E
20	transform inputs into outputs are:	Ľ
	a. tangible resources	



	b. intangible resources	
	c. organisational capabilities	
	d. reputational resources	
	e all of the above	
29	The information resulting from Job analysis is used for	А
	writing	
	a.job descriptions	
	b.work activities c.work aids	
	d.Job contexte.	
30	is one of the Challenge for succession planning?	А
50	a. Poor linkage to business strategy	
	b. Top management support	
	c. Organization-wide talent database	
	d. Effective balance	
31	The "balanced scorecard" supplies top managers with a	D
	view of the business. a. long-term financial	
	b. detailed and complex	
	c. simple and routine	
	d. fast but comprehensive	
32	In strategic human resource management, HR strategies	Α
	are generally aligned with:	
	a. business strategy	
	b. marketing strategies	
	c. finance strategy	
- 22	d. economic strategy	2
33	Which of the following is closely associated with earch	D
	strategic human resource management? a. Efficient utilization of human resources	
	b. Attracting the best human resources	
	C	
	c. Providing the best possible training	
24	d. All of the above	D
34	Treating employees as precious human resources is the basis of the approach.	В
	a. hard HRM	
	b. soft HRM	
	c. medium HRM	
	d. none of the above	
35	Strategic human resource management aims to achieve	С
35	competitive advantage in the market through	
	a. Price	
	b. Product	
		<u> </u>



	c. People	
	d. Process	
36	Wright and Snell made important contribution to the	С
	growth of:	
	a. Strategic fit model	
	b. Strategic labour allocation process model	
	c. Business-oriented model	
	d. none of the above	
37	Strategic management process usually consists of	В
	steps	
	a. Four	
	b. Five	
	c. Six	
- 20	d. Seven	
38	One of the components of corporate level strategy is:	D
	a. growth strategy	
	b. portfolio strategy	
	c. parenting strategy	
20	d. all of the above	
39	Creating an environment that facilitates a continuous and	Α
	two-way exchange of information between the superiors and the subordinates is the core of:	
	a. High involvement management model	
	b. High commitment management model	
	c. High performance management model	
	d. none of the above Dryansagar Institute of	
40	Boundary crossing is an activity that ement & Research	D
-		
	a. Creates internal organisational conflict between	
	different departments as they compete to generate new	
	practices	
	b. Occurs when organizations advance into new areas of	
	the market	
	c. Undermines the integration of an organisation through	
	the breakdown of the departmental boundaries.	
	d.Is focused upon achieving internal organisational integration between various organisational roles and units	
	in order to generate creativity and synergy	
41	Procedures provide for an important element of	D
	consistency in managerial?	
	a. Direction	
	b. Strategy	



	c. Recruitment	
	d. Decision-making	
42	Why has the bureaucratic form of organisation been fundamentally questioned? a. The pressures of globalization have rendered it unsuitable.	В
	b. Organizations are experiencing acute pressure to change and pursue innovation as a means of securing business growth.	
	c. Organizations have grown so large that it is almost impossible to create an effective bureaucracy to manage them.	
	d. Information Technology has made it redundant.	
43	Who famously adopted Taylor's Scientific Management approach? a. Ronald McDonald	С
	b. Ralph Laur <mark>en</mark>	
	c. Henry Ford	
4.4	d. James Dyson	P
44	Corporate level of management does consist of a) Board of directors b) Chief Executive Officer c) Corporate staff d) All the above	D
45	One of the following attributes of potential employees is of heightened interest to employers when recruiting. Which one is it? a. The candidate's physical health	C
	b. The candidate's ability to deal with customers	
	c. The candidate's ability to prepare for and cope with an uncertain future	
	d. The candidate's organisational abilities	
46	Selection is concerned with:	D
	a. The activity to select a suitable pool of candidates.	
	b. Always being stimulated by the departure of an employee.	
	c. Always ascertaining a candidate's personality to ensure a suitable fit.	
	d. Applying appropriate techniques and methods to select a candidate.	



47	 Which activities are not associated with workforce planning? a. Forward planning reviewing internal and external labour supply b. Assessing capability of workforce to develop any requisite skills c. Time keeping d. Identifying areas where recruitment will be needed 	C
48	 Why is job analysis so infused with organisational politics? a. Because it is a process which could lead to contraction of employees in a department and therefore diminishing its power base b. A result of interdepartmental rivalry d. Because it is a process through which companies try to shed labour 	a
49	What do rational processes to recruitment and selection typically ignore? a. Labour market demand b. Wages c. The time it takes to get to work d. The use of power and micro politics by managers	d
50	In general organizations experience: a. Longer recruitment cycles due to scarcity of talented resources b. That successful talent management focuses on the A- players in the company c. That employer-brands does not significantly affect talent attraction and retention d. That talent management is all about quality of people and the quantity of good people.	a
51	Most organisations: a. Will have the same skills requirements for jobs in the future as jobs do not change much b. Experience a more disengaging workforce who are less loyal c. Are effective in measuring performance and	b



	nroductivity	
	productivity	
	d. Have effective and pro-active talent management	
52	strategies	b
32	The following is important when applying talent	U
	management:	
	a. It can only be accessed through objective assessments	
	b. Performance and potential should be used as predictors of talent	
	c. Talent is always evident	
	d. Potential is indicated by cognitive power and ability	
53	The 9-box matrix:	
55	a. Is vague and non-specific	с
	b. Is often discriminatory and subjective	
	c. Allows for flexible management of talent	
	d. Ignores current performance and only focuses on	
	future employment	
54		В
J4	Reward strategies should:	D
	a. Reward talented people from the start to prevent them	
	from leaving	
	b. Match real contribution and value add with real	
	rewards	
	c. Include long-term incentives to reward performance in	
	the short term	
	d. Take into account that "stars" are consistent in their	
	delivery	
55		d
55	According to the Leitch Review of Skills (2006), the	u a
	ability of firms to succeed in the face of growing	
	international competition depends increasingly on; and	
	a. Work culture	
	b. Relaxed legal system	
	c. Good infrastructure	
	d. Skilled labour	
56		А
	What is the main reason employers give why employees	
	are not fully proficient?	
	a. Lack of experience	
	b. Over qualified	
	c. Lack of numeracy skills	
	d. Lack of literacy skills	
	u. Lack of inclacy skills	
57		В
51	Which of the stages below are part of the Systematic	
L	in the suges sets if the part of the systematic	



Training Cycle? a. Analyse operating conditions	
b. Design training	
c. Deliver on time	
Evaluate customer feedback	
58 A What is the main disadvantage of off-the-job learning? A a. It isn't always directly related to real organisational A issues and needs A	
b. The time needed to set up	
c. Accessibility for those training	
d. Long term costs	
59 A cultural view of learning considers the values and norms of communities through: D a. Myths, legends and proverbs D	
b. Music, son <mark>g and dance</mark>	
c. Rituals, language and religion	
d. Talk, practices and stories	
 60 What is a 'communities of practice' approach to organisational learning? a. An approach that focuses on practicing 'best practice' b. An approach that focuses on the values, beliefs and norms of a social group c. An approach that focuses on the skills embedded within the group d. An approach that has a clear set of defined practices to use in all situations 	
61 Chase's study (1997) identified what issue as being the biggest obstacle to creating a knowledge creating company? a. Limited resources for training and development	
b. Organisational culture	
c. Failure of management	
d. Inability to access learning material	
62 A What is the most common form of organisational	
intervention designed to improve employee wellbeing?	



b. Primary c. Variable d. Best-fit 63 63 What are the main aims of Employee Assistance Programmes? B a. To alter the organisational culture b. To address team and individual performance and well- being in the workplace c. To focus the attention of employees to the power structures of an organization d. To establish effective methods of care and support for everyone in an organization 64 How does the selection of an international assignee usually take place? B a. Formal interview process with internal staff. b. Informal discussion based on need and conversations with internal staff. c. Informal discussion based on need and conversations with internal staff. 65 Which multinational bank used business sponsors to monitor international assignees? c a. Oman International Bank b. Falcon International Bank c b. Falcon International c. HSBC d. Barclays c 66 What is the major problem with the theorizing of strategic IHRM? a. It becomes obsolete very quickly as change occurs so fast b. It is biased towards western ideas c. It tends to offer a highly idealized perspective on strategy formulation d. It fails to incorporate conflict 67 Finding ways to reduceis a key responsibility of management. (A) Dissatisfaction b. do the store duscounde the set on the set on the set on the set		a. Secondary and tertiary	
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of management.		-	
-	67		b
		•	
(B) Uncertainty			

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	(C) Stress	
	(D) None of the above	
68	How can HRM help to build successful cross-border alliances?	D
	a. By ensuring that organizations spend 25% of their budgets on cross-border alliances	
	b. By ensuring that a strategy is in place before embarking on a cross-border alliance	
	c. By ensuring that organizations export their ideas to other societies and cultures	
	d. By ensuring that international joint ventures are staffed by high-quality managers	
69		c
	Which of the following statements most accurately	
	defines human resource management?	
	a. human resource management contributes to business strategy and plays an important role in the	
	implementation of business strategy	
	b. human resource management is an approach to	
	managing people	
	c. human resource management seeks to achieve	
	competitive advantage through the strategic deployment of a highly committed and capable workforce, using an integrated array of cultural, structural and personnel	
	techniques	
	d. human resource management focuses on people as the	
	source of competitive advantage	
70	Which of the following techniques are not connected	b
	with human resource planning?	
	a. succession planning	
	b. management of change	
	c. simple linear regressiond. Markov matrix analysis	
71	Which of the following is NOT true of the activity	c
	known as job analysis?	
	a. it aims to describe the purpose of a job and the	
	conditions under which it is performed.	
	b. the job elements are rated in terms such as frequency	
	of use or amount of time involved c. the rate of pay for the job is already fixed	
	d. jobs are broken into elements such as information or	
	relations with other people	



r		
72	Which of the following is NOT a common criticism of using personality tests in selection?a. Good performers in the same job may have different personalities	b
	b. There are no reliable instruments with which to assess personality	
	c. An individual's personality can vary with circumstances	
	d. Candidates can fake the answers, so giving a misleading impression	
73	Which of the following is not a recruitment technique? a. Interviews	b
	b. performance appraisal	
	c. psychometric testing	
7.1	d. ability tests	
74	Which statement best describes '360 degree feedback'? It is:	С
	a. a method used to appraise employees	
	b. a system where managers give feedback to dall their staff	
	c. a system where feedback on any individual is derived from peers, subordinates supervisors and occasionally, customers	D
	d. a development tool	N
75	Which of the following would not form part of a flexible reward package? a. ability to 'buy and sell' leave days	d
	b. non-pay items such as child care vouchers	
	c. cafeteria benefits	
	performance-related pay	
76	Which one of the following becomes a creative factor in	d
	production? a. Land	
	b. Capital	
	c. Consumers	
	d. Human Resources	
77	People cast in the role of contributors to production are	d
	called	
	a. Capitalist	
	b. Land owners	
	c. Human Resources	



	d. Consumers	
78	Wide range of abilities and attributes possessed by	b
	people are called as	
	a. Management	
	b. Human Resources	
	c. Entrepreneur	
70	d. Intreprenuer	
79	Deployment of which resource is difficult to master a. Human	a
	b. Land	
	c. Capital	
	d. Natural	
80	The focus of Human Resource Management revolves	d
	around" a. Machine	
	b.Motivation	
	c. Money d. Men	
81	Quality- oriented organisation primary concern centers	d
01	around	u
	a. Coordination	
	b. Communication	
	c. Human Resources	
	d. all of the above	
82	Quality goals require alignment with:	b
	a. I Touction Management & Research	
	b. Human Resources	
	c. Finance	
83	d. Purchase	
83	Demand for human resources and management is created by	А
	a. Expansion of industry	
	b. Shortage of labor	
	c. Abundance of capital	
	d. Consumer preferences	
84	Management function arises as a result of:	D
	a. Consumer preferences	
	b. Abundance of capital	
	c. Expansion of industry	
	d. Shortage of labour	



85	 Human Resource Management is primarily concerned with: a. Sales b. Dimensions of people c. External environment d. Cost discipline 	В
86	Human Resource Management aims to maximise employees as well as organisational a. Effectiveness b. Economy c. Efficiency d. GDP	A
87	The difference between human resource management and personnel management is: a. Insignificant b. Marginal c. Narrow d. Wide	d
88	Strategic Human Resource Management function does not involve: a. Recruitment b. Selection c. Customer Satisfaction d. TrainingData Selection Data Selection Data Selection Data Selection Data Selection Customer Satisfaction Customer Selection	C
89	 Which one is not the specific goal of Strategic human resource management? a. Attracting applicants b. Separating employees c. Retaining employees d. Motivating employees 	b
90	Identify which one is an added specific goal of human resource management: a. Retraining b. Learning c. Unlearning d. Separating	a
91	Someone who lives and works in a foreign country is	a



	a(n) a	
	(a) expatriate	
	(b) holiday maker	
	(c) international jet-setter	
	(d) immigrant	
92	A major difference between International HRM and	а
	Domestic HRM is the	
	(a) increased complexities such as currency	
	fluctuations, foreign HR policies H and practices, and differing labour laws	
	(b) number of employees covered by the HR policies	
	(c) ease with which employees adjust to new cultures	
	(d) development of effective cross-border	
	management styles	
93	HRM as practiced by multinational organizations is	d
	called	
	(a) global HRM L	
	(b) personnel management practices	
	(c) domestic HRM	
0.4	(d) international HRM	
94	Whirlpool's use of a performance management system	С
	worldwide is an example of	
	 (a) extended management control over employees (b) attempts to increase productivity in all its 	
	branches	
	(c) an international HRM policy	
	(d) a policy that has adopted a global village	
	philosophy	
95	Responding to employees and involving them in decision	С
	making is referred to as: Management & Research	
	a. Quality of work life	
	b. Autonomy	
	c. Empowerment	
	d. Reaction	
96	The main challenge for modern organizations' is:	В
	a. To remain ahead of the talent developments in the	
	market	
	b. To retain the talent they have to realize that talented	
	people are the real wealth of the organisation	
	c. To find ways to poach talent wherever they can find it	
	d. none of the above	
97	Talent management is:	с
	a. In essence about a contract between the organisation	



	and the employee	
	b. Also taking into account other factors that unlock value in the business	
	c. A combination of hard and soft issues (including the psycho-social contract) and taking the new economy into account (i.e. the knowledge-based economy)	
	d. all of the above	
98	Key factors in skills development and talent management are:	D
	a. A broad definition of talent to ensure inclusivity and	
	b. Finding a balance between staff development and making staff more employable	
	c. Compliance with the EE Act	
	d. Both (a) and (b)	
99	In competitive environment it is difficult to clearly estimateabout firm's strategies.	a
	a) Competitive Responses	
	b) Operating Process	
	c) Control System	
	d) Reasonable Outcomes	
100	 Which of these is something that has to do with war & ways to win over enemy ? a) Strategy b) Management c) Execution d) Monitoring Dnyansagar Institute of Management & Research 	a
101	Benefits of Talent Management include: a. A reduction in the recruitment cycle b. Creating a competitive advantage	d
	c. Improved client relations and retention	
	d. (b) and (c)	
102	Competitive edge comes from theof people.	c
	(A) Competency	
	(B) Efforts	
	(C) Quality	
	(D) Hard work	
103	is considered as a strategic activity.	a



	(A) Recruitment	
	(B) Planning	
	(C) Productivity	
	(D) All of the above	
104	Strategic thinking is a process. (A) Short term	с
	(B) Long term	
	(C) Continuous	
	(D) All of the above	
105	Finding ways to reduceis a key responsibility of management. (A) Uncertainty	b
	(B) Costs	
	(C) Absenteeism	
	(D) None of the above	
106	of management is likely to be another key agenda item.	b
	(A) Performance	
	(B) Quality	
	(C) Expansion	
	(D) Decision	
107	All aspects of the merger need (A) Controlling	d
	(B) Delegating	
	(C) Staffing	
	(D) Managing	
108	Commitment strategy is inherently (A) Short term	b
	(B) Long term	
	1	ı]

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	(C) Continuous	
	(C) Continuous	
	(D) None of the above	
109	HR professionals has to be skilled in the art of (A) Clarifying	a
	(B) Handling people	
	(C) Both (A) and (B)	
110	Finding ways to reduceis a key responsibility of management. (A) Dissatisfaction	b
	(B) Uncertainty	
	(C) Stress	
	(D) None of the above	
111	Theand control systems should be altered to support the strategic human resource function. (A) Appointment	b
	(B) Reward	
	(C) Job allotment	
	(D) None of the above	
112	In HR terms, what embodies the values and standards that guide peoples' behavior? B yours againstitute of A. society B. brand C. tradition D. custom	b
113	 Being on which list of "100 best" is so desirable that some organizations try to change their culture and philosophies to get on the list? B A. Working Mother list of 100 best companies B. Fortune magazine's 100 Best Companies to Work For C. Business Ethics magazine list of 100 Best Corporate Citizens 	b
114	D. <i>Computerworld</i> list of Best Places to WorkThe utilization of individuals to achieve organizational	b
	objectives isA. human resource leadership.B. human resource management.C. human resource staffing.	-
	D. human resource planning	



115	Which of the following is NOT a human resource	с
115	management function?	C
	A. staffing	
	B. training and development	
	0 1	
	C. human resource research	
	D. compensation	
116	What is the process called through which an organization	A
	ensures that it always has the	
	proper number of employees with the appropriate skills	
	in the right jobs, at the right time,	
	to achieve the organizations objectives?	
	A. staffing	
	B. recruitment	
	C. selection	
	D. HR planning	
117	9. When a person from one culture communicates	a
	with a person from anotherculture they are engaging in	
	(a) cross-cultural communication	
	(b) two-way communication	
	(c) multi-focus communication	
	(d) verbal communication	
118		0
110	Which of the following is NOT a component of staffing?	a
	A. training	
	B. human resource planning C. recruitment	
110	D. selection	P
119	What is the systematic process of determining the skills,	D
	duties, and knowledge required hyansagar institute of	
	for performing jobs in an organization?" ent & Research	
	A. human resource planning	
	B. human resource analysis	
	C. human resource research	
	D. job analysis	
120	What staffing task impacts virtually every aspect of	В
	human resource management?	
	A. selection	
	B. job analysis	
	C. recruitment	
	D. human resource planning	
121	The systematic process of matching the internal and	А
	external supply of people with job	
	openings anticipated in the organization over a specified	
	period of time is referred to as	
	A. human resource planning.	
	B. recruitment.	



	C. selection.	
	D. performance appraisal	
122	The process of attracting individuals on a timely basis, in	D
122	sufficient numbers, and with	D
	appropriate qualifications, to apply for jobs with an	
	organization is referred to as	
	A. human resource planning.	
	B. selection.	
	C. appraisal.	
	D. recruitment	
123	The process of choosing from a group of applicants the	D
123	individual best suited for a	D
	particular position and the organization is known as A. recruitment.	
	B. human resource planning.	
	C. human resource scrutiny. D. selection.	
104		D
124	Which human resource management function consists	D
	not only of training and	
	development but also of individual career planning and	
	development activities,	
	organization development, and performance management	
	and appraisal?	
	A. staffing	
	B. employee and labor relations	
	C. training and development	
105	D. human resource development	
125	What is the term that is designed to provide learners with	b
	the knowledge and skills needed VanSagar Institute of for their present jobs?	
	for then present jobs.	
	A. development	
	B. training	
	C. career planning	
10.6	D. succession planning	
126	What task involves learning that goes beyond today's job	С
	and has a more long-term	
	focus?	
	A. training	
	B. career planning	
	C. development	
	D. organizational development	
127	An ongoing process whereby an individual sets career	С
	goals and identifies the means to	
	achieve them is called	
	A. succession planning.	
	B. career development.	



lo.



	C. performance appraisal	
	D. selection	
134	Compensation, as described in your text, refers toA. total of all rewards provided employees in return for their services.B. the wages individuals receive each pay period.	A
	C. wage schedules and wage rates listed in the union	
	contract.	
	D. the internal alignment of intrinsic awards	
135	Compensation, as the term is used in this book, includes	d
	what rewards received as a result of	
	employment?	
	A. direct financial	
	B. nonfinancial	
	C. indirect financial	
	D. all of the above	
136	What is pay that a person receives in the form of wages,	a
	salaries, commissions and	
	bonuses called?	
	A. direct financial	
	B. benefits	
	C. incentives	
105	D. enticements	-
137	What are rewards related to the job itself or to from the	b
	psychological and/or physical	
	environment in which the person works called?	
	B. nonfinancial	
	C. benefits Dnyansagar Institute of	
	D. sick pay Management & Research	
138	What human resource management task involves	d
100	protecting employees from injuries	G
	caused by work-related accidents?	
	A. accident prevention	
	B. injury analysis	
	C. workplace analysis	
	D. safety	
139	What human resource management task refers to the	с
	employees' freedom from physical or	
	Emotional illness?	
	A. utilization review	
	B. physical review	
	C. health	
	D. workplace analysis	
140	Business firms are required by law to recognize unions	а
	and	



		1
	A. bargain with them in good faith.	
	B. make concessions.	
	C. assist them in organizing activities.	
	D. sponsor them.	
141	When a labor union represents a firm's employees, what	c
	is the human resource activity	
	often referred to as?	
	A. union manager	
	B. labor manager	
	C. industrial relations	
	D. union relations manager	
142	What human resource task pervades all functional areas	d
1.2	of human resource management?	u
	A. human resource planning	
	B. development	
	C. training	
	D. human resource research	
142		1-
143	Which of the following best describes HRM functional	b
	areas?	
	A. independent	
	B. interrelated	
	C. distinct	
	D. autonomous	
144	What are factors outside an organization's boundaries	b
	that affect a firm's human	
	resources make-up called?	
	A. corporate environment	
	B. external environment	
	C. social environment Dnyansagar Institute of	
	D. corporate culture Management & Research	
145	Which of the following is NOT an external environment	с
	factor?	
	A. competition	
	B. customers	
	C. firm's mission	
	D. technology	
146	Which of the following is NOT an external	d
	environmental factor?	
	A. unanticipated events	
	B. labor market	
	C. economy	
	D. informal organization	
147		d
14/	Which of the following is an external environmental	u
	factor for managers to consider?	
	A. society	
	B. unions	



[C. shareholders	
	D. all of the above	
158	What are potential employees located within the	b
150	geographic area from which employees	U
	are recruited called?	
	A. forecasted allocation	
	B. labor market	
	C. workers	
	D. workforce	
149	Which of the following are parts of the legal	d
149	considerations that affect human resource	u
	management? A. executive orders	
	B. court decisions C. laws	
	D. all of the above	
150		
150	The implied, enforced, or felt obligation of managers,	С
	acting in their official capacities, to	
	serve or protect the interests of groups other than	
	themselves is referred to as	
	A. ethics.	
	B. social ethics.	
	C. social responsibility.	
1.51	D. morals	
151	What is the discipline dealing with what is good and bad,	С
	or right and, wrong or with	
	moral duty and obligation referred to as?	
	A. morals B. social responsibility Dnyansagar Institute of	
1.50	D. social interests	
152	Employees who have joined together for the purpose of	c
	dealing with their employees are	
	called a (an)	
	A. conspiracy.	
	B. organization.	
	C. union.	
	D. association	
153	Unions are treated as an environmental factor because,	С
	essentially, they become a	
	party when dealing with the company.	
	A. disinterested	
	B. secondary	
	C. third	
	D. accountable	
154	In a unionized organization, the, rather than	a



891	, negotiates an reement with the firm.	
U	union; employee	
	employee; supervisor	
	steward; supervisor	
	employee; steward	
	hat are owners of a corporation called?	D
	-	D
	managers executives	
	presidents	
	shareholders	
	hat are the people who actually use a firm's goods and	
	vices called? A. managers	
В.	shareholders	
C.	customers	
D.	employers	
157 Co	mpanies are automating many or all of the human	b
res	ource	
A.	production functions	
	administrative functions	
C.	core functions	
D.	strategic functions	
	a generalization, when the economy is booming,	c
	ruiting qualified workers is	
100	futuring quantieu workers is	
A	easier	
	dynamic	
	more difficult	
	more systematized Dnyansagar Institute of	
	bur author described the impact of Hurricane Rita on	b
	man resource management in his	0
	me town as an external environmental factor. What	
	s that factor?	
	the economy	
	unanticipated events	
	society	
	labor market	
	hat is the concept of a possibility of a never-ending	с
	rkday called?	
	techowork	
	telecommuting	
	cyberwork	
D.	24/7 work	
161 In a	analyzing HR's changing role, which of the following	d
	a question to be asked?	
	Can some HR tasks be performed more efficiently by	



	line managers?	
	B. Can some HR tasks be centralized or eliminated	
	altogether?	
	C. Can some HR tasks be performed more efficiently by	
	outside vendors?	
	D. All of the above	
162		
102	The changing role of HR permits it to shed its	С
	image and focus on more	
	strategic and mission-oriented activities.	
	A. legalistic	
	B. diversity	
	C. administrative	
	D. staff	
163	Individuals who normally act in an advisory or staff	с
	capacity, working with other	
	managers to help them deal with human resource matters,	
	are referred to as	
	A. executives.	
	B. line manag <mark>ers.</mark>	
	C. human res <mark>ource managers.</mark>	
	D. project managers	
164	The human resource manager normally operates in what	d
	capacity?	
	A. line	
	B. production	=
	C. matrix	
	D. staff	
165	The process of hiring an external provider to do the work	с
	that was previously done Drivansagar institute of	
	internally is referred to as Management & Research	
	A. shared service centers.	
	B. consolidation centers.	
	C. outsourcing.	
	D. human resource centers	
166	Which of the following is a key to the success of	D
	outsourcing?	
	A. determine which functions to outsource	
	B. determine the extent to which they should be	
	outsourced	
	C. determine which ones to keep in-house	
	D. all of the above	
167	Today HR outsourcing can be done in three ways. Which	В
	of the following is NOT one of	-
	those ways? A. discrete services	
	B. moderate services	
	C. multi-process services	



	D. total HR outsourcing	
168	Procter & Gamble has outsourced its entire training	А
	operations. According to your text,	
	what form of outsourcing service would this be called?	
	A. multi-process service	
	B. discrete service	
	C. single task service	
	D. total HR outsourcing	
169	Whirlpool Corporation signed a 10-year deal to outsource	С
107	HR business processes.	C
	1	
	According to your text, what form of outsourcing service	
	would this be called?	
	A. multi-process service	
	B. discrete services	
	C. total HR outsourcing	
	D. single task service	
170	Although most organizations expect to outsource more in	D
	the future, they will likely keep	
	the <u>components</u> of HR within the	
	organization.	
	A. organizational	
	B. functional	
	C. administrative	
	D. strategic	
171	What is the term that takes routine, transaction-based	В
	activities that are dispersed throughout	
	the organization and consolidates them in one place?	
	A. outsourcing centers	
	B. shared service centers Dnyansagar Institute of	
	C. consolidation centers Management & Research	
	D. human resource centers	
172	Shared services centers provide an alternative to HR	А
1,2	and can often provide	
	the same cost savings and customer service.	
	A. outsourcing	
	B. on boarding	
	C. functioning	
	D. downsizing	
172		C
173	Approximately what percent of the <i>Fortune</i> 500	C
	companies use shared service centers for	
	some of their HR tasks?	
	A. 20	
	B. 30	
	C. 50	
	D. 60	
174	What is the term called when a company leases	D



	employees to other businesses?	
	A. outsourcing	
	B. HR provider	
	1	
	C. external employer organization	
175	D. professional employer organizations	
175	According to your text, what is a possible weakness in	В
	the use of professional employer	
	organizations?	
	A. excessive paperwork	
	B. erosion of employee loyalty	
	C. EEOC complaints	
	D. higher cost	
176	What are individuals directly involved in accomplishing	В
	the primary purpose of the	
	organization called?	
	A. human resource managers	
	B. line managers	
	C. staff managers	
	D. mobile managers	
177	As the traditional work of HR managers diminishes,	С
1//	managers are stepping	C
	up and performing duties often done by the human	
	A. staff	
	B. advisory	
	C. Inte	
170	D. consulting	
178	What is the term called that uses software and the	A
	corporate network to automate paper based	
	human resource processes that require a manager's	
	approval, record-keeping or	
	input, and processes that support the manager's job?	
	A. manager self-service	
	B. HRIS	
	C. manager support service	
	D. corporate support service	
179	A generation ago many HR people were more like	D
	than managers of human	
	capital. A. salespersons	
	B. marketers	
	C. financial managers	
	D. policemen	
180	Which of the following would NOT likely be a task	А
	accomplished by an HR executive in	
	his or her role as a strategic partner?	
	A. EEO-1 preparation	
L		



	B. Strategic planning	
	C. Mergers and acquisitions	
	D. Reorganizing/Downsizing	
101		C
181	HR must focus on expanding itsand high-	С
	level corporate participation with	
	an emphasis on adding value.	
	A. mobile	
	B. technical	
	C. strategic	
	D. tactical	
182	Human resource professionals can give the CEO and	С
	CFO a powerful understanding of	
	the roleplays in the organization and the	
	way it combines with business	
	processes to expand or shrink shareholder value	
	A. laws	
	B. executive orders	
	C. human capital	
	D. management	
102		D
183	There are certain questions that the HR executive should ask to determine if he or she is	D
	involved strategically. Which of the following is one of	
	those questions?	
	A. Is HR present at mergers and acquisitions planning	
	meetings, strategy reviews,	
	and restructuring discussions?	
	B. Does HR provide an annual report on its ROI?	
	C. Is HR rated by its customers?	
	D. All of the above Dnyansagar Institute of	
184	What are measures of HR performance?ent & Research	С
	A. HR performance measures	
	B. human capital management	
	C. human capital metrics	
	D. strategic measurement	
185	Part of HR becoming abusiness partner	А
	includes being able to measure the	
	effectiveness of the various HR tasks.	
	A. strategic	
	B. practical	
	C. administrative	
	D. management	
186	Today, HR is under scrutiny and management wants to	D
100	know how HR activities	
	contribute to the organization's A. staff work	
	B. administrative forecasting	



	C. company welfare	
	D. bottom line	
187	What is the report card of HR effectiveness of a specific	В
	person called?	
	A. efficiency measure	
	B. scorecard	
	C. balance sheet	
	D. effectiveness report	
188	What is a top-level manager called who reports directly	А
	to the corporation's chief	
	executive officer (CEO) or to the head of a major	
	division?	
	A. executive	
	B. generalist	
	C. specialist	
	D. manager	
189		D
109	A human resource generalist normally performs tasks	D
	A. at entry levels.	
	B. in either compensation or labor relations.	
	C. in fewer than three functional areas.	
	D. in a variety of human resource-related functions.	
190	A human resource specialist may be which of the	D
	following?	
	A. training manager	
	B. compensation analyst	
	C. r <mark>ecru</mark> iter	
	D. any of the above	
191	Which of the following positions would be considered a	В
	human resource specialist? Unyansagar institute o	1
	A. human resource manager Management & Research	
	B. compensation manager	
	C. vice president human resources	
	D. marketing manager	
192	An individual with a job title of <i>Benefits Analyst</i> is	С
	probably which type employee?	_
	A. executive	
	B. generalist	
	C. specialist	
	D. manager	
193	The vice president of industrial relations is both a (an)	c
175	and a .	C
	A. specialist, generalist	
	B. generalist, specialist	
	C. executive, specialist	
104	D. manager, specialist	D
194	A HR vice president is both a (an) and a	В



	(an), having	
	responsibility for a wide variety of functions.	
	A. specialist, generalist	
	B. executive, generalist	
	C. executive, specialist	
10.5	D. manager, specialist	
195	When the first edition of your text was written, what was	b
	the title of the book?	
	A. The Management of Human Resources	
	B. Personnel: The Management of Human Resources	
	C. Managing Personnel	
	D. Personnel	
196	The title of the journal prepared by the Society of Human	А
	Resource Management is	
	presently HR Magazine. What was the previous title?	
	A. Personnel Administrator	
	B. Personnel Journal	
	C. Personnel News	
	D. Human Resource Focus	
197	What tasks might the evolving HR organization is	D
177	involved with most?	D
	A. Outsourcing	
	B. Shared service centers	
	C. line managers performing HR tasks D. all of the above	
109		D
198	Which term refers to the holistic, integrated and results	D
	and goal-oriented process of planning, recruiting,	
	selecting, developing, managing, and compensating	
	employees? A) job analysis	
	Try job dilarysis	
	B) HR alignment	
	C) strategic planning	
	D) talent management	
199	Which of the following terms refers to the procedure	c
	used to determine the duties associated with job positions	
	and the characteristics of the people to hire for those	
	positions?	
	A) job description	
	B) job specification	
	C) job analysis	
	D) job context	
	/ 3	
200	The information resulting from a job analysis is used for	Answer: A
	writing .	
	A) job descriptions	
L	1.7, Joo 400011 Promo	



	B) corporate objectives	
	C) personnel questionnaires	
	D) training requirements	
201	All of the following types of information will most likely	Answer: D
	be collected by a human resources specialist through a	
	job analysis EXCEPT	
	A) work activities	
	B) human behaviors	
	C) performance standards	
	D) employee benefits options	
202	A manager uses the information in a job analysis for all	Answer: B
	of the following EXCEPT	
	A) assessing training requirements	
	B) complying with FCC regulations	
	C) determining appropriate compensation D) providing	
	accurate performance appraisals	
203	Allison, a manager at a large clothing retail store, needs	Answer: c
	to determine essential duties that have not been assigned	
	to specific employees. Which of the following would	
	most likely provide Allison with this information? A)	
	work activities B) job context C) job analysis D)	
	performance standards	
204	Thelists a job's specific duties as well as the	Answer: D
	skills and training needed to perform a particular job.	
	A) organization chart	
	B) job analysis C) work aid	
	c) work and	
205	2) Joo de sont uon	A
205	Jennifer, a manager at an engineering firm, has been	Answer: A
	assigned the task of conducting a job analysis. What	
	should be Jennifer's first step in the process?A) deciding how the gathered information will be used	
	B) collecting data on job activities and working	
	conditions	
	C) selecting representative job positions to assess	
	D) reviewing relevant background information	
206	Which of the following data collection techniques would	Answer: B
200	be most useful when writing a job description for a	miswer. D
	software engineer?	
	A) distributing position analysis questionnaires	
	B) interviewing employees	
	C) analyzing organization charts	
	D) developing a job process chart	
207	Which of the following is a written statement that	Answer: C



	describes the activities, responsibilities, working	
	conditions, and supervisory responsibilities of a job?	
	A) job specification	
	B) job analysis	
	C) job description	
200	D) job context	
208	Which of the following is a written statement that	Answer: C
	describes the activities, responsibilities, working	
	conditions, and supervisory responsibilities of a job? A)	
	job specification B) job analysis C) job description D)	
	job context	
209	Which of the following refers to the human requirements	Answer: A
	needed for a job, such as education, skills, and	
	personality? A) job specifications	
	B) job analysis	
	C) job placement	
	D) job descriptions	
210	All of the following requirements are typically addressed	Answer: D
	in job specifications EXCEPT	
	A) desired personality traits	
	B) required education levels	
	C) necessary experience	
	D) working conditions	
211	Which of the following indicates the division of work	Answer: C
	within a firm and the lines of authority and	
	communication?	
	A) process chart	
	B) employee matrix	
	C) organization chart Dnyansagar Institute of	
	D) corporate overview Management & Research	
212	A(n) shows the flow of inputs to and outputs	Answer: B
	from a job being analyzed. A) organization chart	
	B) process chart	
	C) job analysis	
	D) job description	
213	A workflow analyst would most likely focus on which of	Answer: C
213	the following?	
	6	
	A) methods used by the firm to accomplish tasks B) behaviors preded to complete specific work	
	B) behaviors needed to complete specific work	
	C) a single, identifiable work process	
214	D) a quantifiable worker skill	A
214	Which of the following is an example of business process	Answer: A
	reengineering?	
	A) using computerized systems to combine separate tasks	
	B) creating a visual chart for work flow procedures	
	C) assigning additional activities to new employees	



	D) developing employee skills and behaviors	
215	During the job analysis process, it is important to	Answer: C
	and working conditions.	
	A) test job questionnaires on a small group of workers	
	B) confirm the job activity list with employeesC) select a sample of similar jobs to analyze	
	D) assemble the job specifications list	
216	The fourth step in conducting a job analysis most likely	Answer: C
	involves collecting data about all of the following	
	EXCEPT	
	A) required employee abilities	
	B) typical working conditions	
	C) employee turnover rates	
	D) specific job activities	
	During the job analysis process, the primary purpose of	Answer: A
	having workers review and modify data collected about	
	their current positions is to A) confirm that	
	the information is correct and complete B) provide a legal benchmark for employer lawsuits C) encourage	
	employees to seek additional job training D) validate the	
	job specification list provided by HR	
217	What is the final step in conducting a job analysis?	Answer: A
	A) writing a job description and job specifications	
	B) validating all of the collected job data C) collecting	
	data on specific job activities	
	D) reviewing relevant background information	
218	HR manager should emphasizes a desire for detail-	Answer: A
	oriented, motivated employees with strong social skills as	
	indicated in the firm's jobManagement & Research	
	A) specifications	
	B) analysisC) reports	
	D) descriptions	
219	The primary drawback of performing a job analysis	Answer: C
	regards the	
	A) unverifiable data a job analysis typically provides	
	B) certification required to conduct a job analysis	
	C) amount of time a job analysis takes to complete	
	D) redundant information gathered during a job analysis	
220	Jobmeans assigning workers additional same-	Answer: C
	level activities. A) enrichment B) assignment C)	
	enlargement D) rotation	
221	is the process of forecasting an	а
	organisations future demand for, and supply of, the right	
	type of people in the right number.	



	a. Human Resource Planning	
	b. Recruitments	
	c. Human Resource Management	
	d. Human Capital Management	
222	Which of the following factors state the importance of	d
	the Human Resource Planning?	u
	the Human Resource Flamming.	
	a. Creating highly talented personnel	
	b. International strategies	
	c. Resistance to change and move	
	d. All of the above	
223	A process that is used for identifying and developing	c
223	internal people with the potential to fill key business	C
	leadership positions in the company is called	
	a. Highly talented personnel creation	
	b. Investing in human resources	
	c. Succession planning	
	d. None of the above	
224		
224	What is the major issue faced while doing personal	а
	planning?	
	a Type of information which should be used in mobine	
	a. Type of information which should be used in making	
	forecasts	
	b. Types of people to be hired	
	c. Multiple positions to be filled	
225	d. All of the above	,
225	Rearrange the following steps involved in the Human	b
	resource planning process in proper order. ^{11 & Research}	
	A. HR Programming	
	B. HR Demand Forecast	
	C. Environmental Scanning	
	D. Control and evaluation of program	
	E. Surplus - restricted hiring	
	F. HRP implementation	
	G. HR supply forecast	
	H. Organisational objectives and Policies	
	I. Shortage - Recruitments and Selection	
	a. ABCDEFGHI	
	b. CHBGAFDEI	
	c. IHDEBCAFG	
226	d. IHGFEDCBA	4
226	Which of these factors is not included in environmental	d



	scanning?	
	a. Political and legislative issues	
	b. Economic factors	
	c. Technological changes	
	d. None of the above	
227	is the process of estimating the quantity and	а
221	quality of people required to meet future needs of the	a
	organisation.	
	a. Demand forecasting	
	b. Supply forecasting	
	c. Environmental forecasting	
220	d. None of the above	1
228	Which of the below given options are the forecasting	d
	techniques used?	
	A. Ration Trend Analysis	
	B. Delphi Technique	
	C. Staffing projections	
	a. A & C	
	b. B & C	
	c. A, B & C	
	d. A & B	
229	Which of the forecasting technique is the fastest?	с
	a. Work study technique 🥖	
	b. Flow models	
	c. Ratio trend analysis 🛛 🗧 🗧 🚝 🚝	
	d. HR demand Forecast	
230	What does the ratio trend analysis studies for	С
	forecasting?	
	a. Profits and loss Dnyansagar Institute of	
	b. Retirements and requirements an agement & Research	
	c. Past and future ratios of workers and sales	
	d. None of the above	
232	What does the Delphi technique use to do the	а
	forecasting?	
	a. Personal needs	
	b. Emotional needs	
	c. Social needs	
	d. All of the above	
233	Which is the simplest flow model used for forecasting?	c
	a. Semi - Markov Model	-
	b. Resource based Model	
	c. Markov Model	
	d. Vacancy Model	
234	is a systematic procedure for collecting,	b
234	storing, maintaining, retrieving and validating data	U
	needed by an organisation about its human resources.	



[
	a. Data collection	
	b. Human Resource Information System	
	c. Management Information System	
	d. Maintenance of records	
235	Choose the correct option, where Human Resource	a
	Information System can be used.	
	a. Succession planning	
	b. Retirement	
	c. Designing jobs	
	d. Inducting new hires	
236	What techniques are used while analyzing the internal	d
230	supply?	u
	a. Inflows and outflows	
	b. Turnover rate	
	c. Conditions of work and absenteeism	
	d. All of the above	
237	Complete the following formula to calculate turnover	c
	rate.	
	(Number of separations during one year /) X 100	
	a. Average number of persons X number of working days	
	b. Average number of working days	
	c. Average number of employees during the year	
	d. Average number of leaves	
238	Which of the below mentioned option is not a retention	d
	plan?	
	a. Performance appraisal Dnyansagar Institute o	6
	b. Compensation plan Management & Research	
	c. Induction crisis	
	d. Voluntary retirement Scheme	
220		
239	Which of the following is a barrier while doing human	a
	resource planning?	
	a. HR information often is incompatible with the	
	information used in strategy formulation	
	b. Implementing human resource information system	
	c. Managing inventories	
	d. Supply forecast	
240	What are the pre- requisites for successful human	d
	resource planning?	
	a. Backing of top management	
	b. Personal records must be complete	
	c. Techniques of planning should be the best	
	d. All of the above	



241	Which of the following is requisite for a typical	a
	succession planning?	
	a. Career counseling	
	b. Performance appraisal	
	c. Compensation plan	
	d. Employees quitting	
242	is an awareness and an honest caring about another	b
212	individual's culture.	0
	A) Cultural accommodation	
	B) Cultural empathy	
	C) Cultural sympathy	
	D) Cultural savvy	
243	Which of the following best describes a self-reference	a
243	criterion?	a
	A) Unconsciously referring to our own cultural values	
	B) Analyzing our culture more than we analyze other	
	cultures	
	C) Referring to other cultures in order to understand our	
	own culture	
	D) Looking to expert opinions about culture before	
	forming our own opinions	
244	Which of the following terms refers to the belief that the	d
	management techniques used in one's own country are	
	best no matter where or under what conditions they are	
	applied?	
	A) geocentrism	
	B) nationalism	1
	C) parochialism	
	D) ethnocentrism Dnyansagar Institute of	
245	Which of the following terms refers to assuming that	с
	every member of a society or subculture has the same	
	characteristics or traits, without regard to individual	
	differences?	
	A) diversifying	
	B) posturing	
	C) stereotyping	
	D) subsidizing	
246	Managers in cultures separate their work and	b
	private lives, and they tend to be open and direct when	
	communicating with co-workers.	
	A) diffuse-oriented	
	B) specific-oriented	
	C) universal-oriented	
	D) particular-oriented	
247	If you are born and raised in an achievement society,	с
	your source of status will most likely be based upon your	



	A) father's occupation	
	B) age	
	C) level of education	
	D) gender	
248	Which of the following is most likely a true statement	d
	regarding the Mexican business culture?	-
	A) Work is a sacred duty for both men and women.	
	B) Group harmony at work is essential to success.	
	C) Workers are primarily focused on the future.	
	D) Leisure time is more important than work.	
249	The complete absorption of one company by another,	a
	wherein the acquiring firm retains its identity and the	
	acquired firm ceases to exist as a separate entity, is called	
	a:	
	A. merger.	
	b. consolidation.	
	c. tender offer.	
	d. divestiture	
250	1. The compl <mark>ete absorption o</mark> f one company by another,	a
	wherein the acquiring firm retains its identity and the	
	acquired firm ceases to exist as a separate entity, is called	
	a. merger.	
	b. consolidation.	
	c. tender offer.	
	d. spinoff.	
	e. divestiture	
251	The acquisition of a firm involved with a different	d
	production process stage than the bidder is called a	
	acquisition. Management & Research	
	a. Conglomerate	
	b. forward	
	c. Backward horizontal.	
252	d. Vertical	h
252	Which influential thought leader is known as the father of	b
	scientific management?	
	A) Dale Carnegie B) Fraderick W. Taylor	
	B) Frederick W. Taylor	
	C) W. Edwards DemingD) Peter F. Drucker	
253	The term "core competency," was coined by which of the	b
233	following influential business thinkers?	0
	A) W. Edwards Deming	
	B) C.K. Prahalad	
	C) Ken Blanchard	
	D) Frederick W. Taylor	
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254	Which part of the management process includes	d
	measuring results, comparing results to expectations, and	
	taking corrective action to bring results in to line?	
	A) planning	
	B) organizing	
	C) leading	
	D) controlling	
255	. Economic uncertainty, regulatory requirements, and	d
	new competitors are examples of what type of factors	
	that affect managers?	
	A) intrapersonal factors	
	B) internal factors	
	C) interpersonal factors	
	D) external factors	

