

DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH

# CONCURRENT EVALUATION FOR FINANCE SPECIALISATION 2019 III SEMISTER IMPORT EXPORT DOCUMENTATION AND PROCEDURES (SC – IB – 01)

## Faculty Name: Prof. Pappu Gaikwad

# **Important Instructions**:

- 1. The subject is evaluated on the basis of three components
- 2.

Component No	Component	Marks	Submission Date
1	Written Home Assignment	50	20 <sup>th</sup> March 2022
2	Case Study	50	22 <sup>th</sup> March 2022
3	Exam	50	

- 3. Assignments to be mailed to be submitted in person.
- 4. Student Name, Contact number, email-id, Specialization, Component must be clearly mentioned.

# **<u>COMPONENT 1:</u>** Written Home Assignment

- Q.1. What are the various types of export finances? What are the criteria for their release?
- Q.2. What is the role of various agencies involved in financing or protecting the export finances?

Q.3. What are INCO terms? Explain all INCO terms indicating the responsibility of the buyer and seller

at various stages of the export cycle.

Q.4. Explain the concept of Special Economic Zones Highlight their role in the export growth of India and identify the constraints of their effective operations.

Q.5. What is export documentation? Explain the procedures and documents required for export credit.

Q.6. What are the major implications of FOB and CIF contracts respectively with regard to functional Responsibilities cost sharing and risk transfer? Explain giving suitable illustrations in support of your answer

Q.7. What are the advantages of arbitration over 'litigation' as a method of dispute settlement in international trade? Explain giving illustrations.

Q.8. What do you understand by the Value Added Network (VAN)? What are its key components? Explain giving appropriate illustrations in support of your answer.



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- Q. 9. Enumerate the various factors which motivate a firm to export. Illustrate your answer with Suitable examples.
- Q.10. What is the rationale of export trade control? What are the different types of control exercised? on exports? Discuss the procedure for obtaining an export license.

# COMPONENT 2: Case Study

### **Case Study-I**

Export Incentives you are an exporter of Gold and Diamond Jewellery in India. Approximately 85% of your product is sold in the domestic market and 15% is being exported. You are not availing any kind of incentive for your exports. Now you want to upgrade your production facility and also wish to avail the incentives given to the exporter under FTP.

1 Prepare a feasibility report to make your products more competitive in the export market by Availing the provisions in the Foreign Trade Policy.

### Case Study-II

Carefully read the given data. This pertains to India's performance in world trade. The recent initiatives of the Government of India, such as 'Make in India', 'Digital India', and 'Skill India', etc., have impacted the Indian economy in terms of exports and imports and trade balance.

1. Table 1 shows India's position in the world's largest economies. Prepare a trend report on the position of India in the global scenario of international trade from the year 2005-2017.

2. Discuss how business and trade activities help in promoting peace and harmony among nations.

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3. Recall Section I of Chapter 1. Discuss in the class the position of exports and imports in ancient times and compare the status of international trade in today's scenario.

4. Discuss the benefits of "Make in India" scheme of Government of India in the promotion of internal and external trade of India.



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COMPONENT 3: Exam

