

QUESTION BANK

Course Code: 106

Course Name: Digital Business

Unit 1: Electronic Commerce

| Sr. No | Question Type | | Question | Marks |
|--------|--------------------------------------|--------|---|-------|
| 1 | REMEMBERING | 1) | Define Electronic Commerce. | 2 |
| | (Define / Duplicate / | 2) | Define Digital Revolution. | |
| | / List / Memorize / / | 3) | Define Digital world. | |
| | Repeat / State) | 4) | Define Social World. | |
| | | 5) | Define Digital Economy. | |
| | | 6) | Define Digital Enterprise. | |
| | | 7) | Define Virtual Community. | |
| | | 8) | Define Online Community. | |
| | | 9) | Define E-Business. | |
| 2 | UNDERSTANDING | | Describe Digital Revolution and Society. | 5 |
| | (Classify / Describe | 2) | Explain Digital and Social Worlds. | |
| | / Discuss / Explain / | 3) | Discus Virtual Communities & Online Communities. | |
| | Identify / Locate / | 4) | Identify different Emerging E-Commerce Platforms. | |
| | Recognize / Repeat | 5) | Describe Electronic Markets and Networks. | |
| | / Select / Transla <mark>te</mark>) | 6) | Identify benefits and Limitations of E-Commerce. | |
| | | 7) | Classify Pure Versus Partial EC. | |
| | | 8) | Identify The Benefits of E-Commerce. | |
| | | 9) | Identify Limitations of E-Commerce. | |
| 3 | APPLYING | 1) | Demonstrate the Content and Framework of E-Commerce. | 5 |
| | (Execute / | 2) | Interpret Benefits and Limitations of E-Commerce. | |
| | Implement/ Sol <mark>ve /</mark> | 1 | Management & Research | |
| | Use / Demonstrate/ | | | |
| | Interpret / Operate / | | | |
| | Schedule / Sketch) | | | |
| 4 | ANALYSING | 1) | Organize Classification of E-Commerce by the Nature of the | 10 |
| | (Differentiate / | \sim | Transactions and Relationships Among Participants. | |
| | Organise / Relate / | 2) | Differentiate between Brick and Mortar organization and digital | |
| | Compare / Contrast / | | organization. | |
| | distinguish / Examine | | | |
| | / Experiment / | | | |
| | question / test) | 1) | | 10 |
| 5 | EVALUATING | 1) | Analyze E Commerce Business Models. | 10 |
| | (Appraise / Argue / | 2) | Support Emerging E-Commerce Platforms: Augmented Reality, | |
| | Defend / Select / | | Virtual Reality and Crowdsourcing. | |
| | Support / Value / | | | |
| | Critique / Weigh) | | | |
| | | | | |



| 6 | CREATING (Design / Assemble / Construct / | Investigate impact of E-Commerce on business, government, customers, citizens and society. 2) | 10 |
|---|---|--|----|
| | Conjuncture / Develop / formulate / Author / Investigate) | | |



QUESTION BANK

Course Code: 106

Course Name: Digital Business

Unit 2: Mobile Commerce, Social Commerce and IoT

| Sr. No | Question Type | Question | Marks |
|--------|---------------------------|---|-------|
| 1 | REMEMBERING | 1) Define Mobile Commerce. | 2 |
| | (Define / Duplicate / | 2) Define Mobile Marketing. | |
| | / List / Memorize / / | 3) Define Mobile Shopping. | |
| | Repeat / State) | 4) Define Mobile Advertising. | |
| | _ | 5) Define Social Commerce. | |
| | | 6) Define Social Business Networks. | |
| | | 7) Define Social Enterprise. | |
| | | 8) Define Social Media. | |
| | | 9) Define Enterprise 2.0. | |
| | | 10) Define Social Collaboration. | |
| | | 11) List essentials of Social Collaboration. | |
| | | 12) Define C2C E Commerce. | |
| | | 13) Define Person-to-Person models. | |
| | | 14) Define Internet of Things. | |
| 2 | UNDERSTANDING | 1) Describe Social Business Networks and Social Enterprise. | 5 |
| | (Classify / Describe | 2) Describe Social Media Marketing. | |
| | / Discuss / Explain / | 3) Describe Improved Business Models. | |
| | Identify / Locate / | 4) Discuss Benefits to Customers of Social Commerce. | |
| | Recognize / Repeat | 5) Discuss Benefits to Retailers of Social Commerce. | |
| | / Select / Translate) | 6) Discuss Benefits to Employees of Social Commerce. | |
| | | 7) Explain different players in the ecosystem. | |
| | | 8) Describe Smart Homes and Appliances. | |
| | | 9) Explain Smart Cities and Smart Cars. | |
| | | 10) Explain Wearable Computing and Smart Gadgets. | |
| 3 | APPLYING | 1) Demonstrate Attributes Applications of M-Commerce. | 5 |
| | (Execute / | 2) Interpret Benefits of M-Commerce for Organization, customers | |
| | Implement/ Solve / | and Society. | |
| | Use / Demonstrate/ | | |
| | Interpret / Operate / | | |
| | Schedule / Sketch) | | |
| 4 | ANALYSING | 1) Relate Benefits and Limitations of Social Commerce to | 10 |
| | (Differentiate / | customers, retailers and employees. | |
| | Organise / Relate / | 2) | |
| | Compare / Contrast / | | |
| | distinguish / Examine | | |
| | / Experiment / | | |
| | question / test) | | |

Prof. Ujjval More



| 5 | EVALUATING | 1) Appraise Platforms for Social Networking. | 10 |
|---|-----------------------|--|----|
| | (Appraise / Argue / | 2) Support the importance of Smartwatches, Fitness Trackers, and | |
| | Defend / Select / | Digital (Smart) Glass. | |
| | Support / Value / | | |
| | Critique / Weigh) | | |
| | - | | |
| 6 | CREATING | 1) Discuss Benefits and Limitations of Social Commerce to | 10 |
| | (Design / Assemble / | retailers, | |
| | Construct / | 2) Investigate the major benefits of IoT and drivers of IoT. | |
| | Conjuncture / | | |
| | Develop / formulate / | | |
| | Author / Investigate) | | |



QUESTION BANK

Course Code: 106

Course Name: Digital Business

Unit 3: Digital Business Ecosystem

| (Do | REMEMBERING Define / Duplicate / List / Memorize / / Repeat / State) | Define Webstores. Define Malls. Define Webstores. Define Electronic Malls. Define Web (Information) Portals. Define Smart Cards. Define Stored-Value Cards. Define EC Micropayments. Define Digital Currency. Define Virtual Currency. Dynamic Pricing | 2 |
|------|---|--|----|
| / L | List / Memorize / / Repeat / State) | 3) Define Webstores. 4) Define Electronic Malls. 5) Define Web (Information) Portals. 6) Define Smart Cards. 7) Define Stored-Value Cards. 8) Define EC Micropayments. 9) Define Digital Currency. 10) Define Virtual Currency. | |
| | Repeat / State) | 4) Define Electronic Malls. 5) Define Web (Information) Portals. 6) Define Smart Cards. 7) Define Stored-Value Cards. 8) Define EC Micropayments. 9) Define Digital Currency. 10) Define Virtual Currency. | |
| | | 5) Define Web (Information) Portals. 6) Define Smart Cards. 7) Define Stored-Value Cards. 8) Define EC Micropayments. 9) Define Digital Currency. 10) Define Virtual Currency. | |
| 2 UN | NDERSTANDING | 6) Define Smart Cards. 7) Define Stored-Value Cards. 8) Define EC Micropayments. 9) Define Digital Currency. 10) Define Virtual Currency. | |
| 2 UN | NDERSTANDING | 7) Define Stored-Value Cards. 8) Define EC Micropayments. 9) Define Digital Currency. 10) Define Virtual Currency. | |
| 2 UN | NDERSTANDING | 8) Define EC Micropayments.9) Define Digital Currency.10) Define Virtual Currency. | |
| 2 UN | NDERSTANDING | 9) Define Digital Currency.10) Define Virtual Currency. | |
| 2 UN | NDERSTANDING | 10) Define Virtual Currency. | |
| 2 UN | NDFRSTANDING | | |
| 2 UN | NDERSTANDING | 11) Dynamic Pricing | |
| 2 UN | NDERSTANDING | | |
| | | 1) Describe Electronic Commerce Mechanisms. | 5 |
| | v | 2) Explain Online Purchasing Process. | |
| | 1 | 3) Describe E-Marketplaces and explain its types. | |
| | , , , , , , , , , , , , , , , , , , , | 4) Explain Components and Participants. | |
| | 0 1 | 5) Explain Disintermediation and Reintermediation. | |
| | , | 6) Describe Customer Shopping Mechanisms. | |
| 3 | APPLYING | 1) Execute EC Order Fulfillment Process. | 5 |
| _ | (Execute / | 2) Implement Speeding Up Deliveries. | |
| | mplement/ Solve / | 3) Demonstrate Structure of the Supply Chain. | |
| | Jse / Demonstrate/ | 4) Electronic Catalogs, E-Commerce Search Activities, | |
| | terpret / Operate / | | |
| | Schedule / Sketch) | 1) Energine Disitel and Winter 1 Generation | 10 |
| 4 | ANALYSING | Examine Digital and Virtual Currencies. Relate Roles of Intermediaries in E-Marketplaces. | 10 |
| | (Differentiate / Drganise / Relate / | 3) Differentiate Auctions - Traditional Auctions Versus E-Auctions, | |
| | ompare / Contrast / | 5) Differentiate Auctions - Hautional Auctions Versus E-Auctions, | |
| | stinguish / Examine | | |
| | / Experiment / | | |
| | question / test) | | |
| | EVALUATING | 1) Evaluate Security, Ethical, Legal, Privacy, and Technology | 10 |
| e | Appraise / Argue / | Issues of Digital Business Ecosystem. | IV |
| | Defend / Select / | 2) Support Merchant Solutions: Electronic Catalogs, Search | |
| | Support / Value / | Engines, and Shopping Carts. | |
| | Critique / Weigh) | | |
| | • 0 / | | |



| | | | | - |
|---|-----------------------|---|--|--|
| 6 | CREATING | 1) Design Order Fulfillment in Make-to- Order (MTO) and Mass | 10 | |
| | (Design / Assemble / | Customization. | | |
| | Construct / | 2) Develop Partnering Efforts and Outsourcing Logistics. | | |
| | Conjuncture / | | | |
| | Develop / formulate / | | | |
| | Author / Investigate) | | | |
| | - | (Design / Assemble / Construct / Conjuncture / Develop / formulate / | (Design / Assemble / Construct /Customization.2)Develop Partnering Efforts and Outsourcing Logistics. | (Design / Assemble / Construct / Conjuncture /Customization.2)Develop Partnering Efforts and Outsourcing Logistics.Develop / formulate / |



QUESTION BANK

Course Code: 106

Course Name: Digital Business

Unit 4: Digital Business Applications - I

| Sr. No | Question Type | Question | Marks |
|--------|---------------------------|---|-------|
| 1 | REMEMBERING | 1) Define Electronic Retailing. | 2 |
| | (Define / Duplicate / | 2) Define Social Shopping. | |
| | / List / Memorize / / | 3) Define E-Banking. | |
| | Repeat / State) | 4) Define M-Banking. | |
| | | 5) Define M-Government. | |
| | | 6) Define E-Learning. | |
| | | 7) Define Distance Learning. | |
| | | 8) Define E-Books. | |
| | | 9) E-Learning Management Systems. | |
| | | 10) Define Government to-Citizens. | |
| | | 11) Define Government-to-Business. | |
| | | 12) Define Government-to-Government. | |
| | | 13) Define Government-to-Employee. | |
| | | 14) Define M-Government. | |
| 2 | UNDERSTANDING | 1) Describe E-Tailing Business Models. | 5 |
| | (Classify / Describe | 2) Classification of E-Tailing Business Models by Distribution | |
| | / Discuss / Explain / | Channel. | |
| | Identify / Locate / | 3) Discuss Real-Time Online Shopping. | |
| | Recognize / Repeat | 4) Discuss Pure Virtual Banks. | |
| | / Select / Translate) | 5) Describe Insurance and Stock Trading. | |
| | | 6) Discuss E-Government and Social Networking. | |
| | | 7) Explain Social Networks and E-Learning. | |
| | | 8) Explain E-Learning Management Systems. | |
| 3 | APPLYING | 1) Demonstrate Electronic Retailing. Explain its Characteristics, | 5 |
| | (Execute / | Advantages, and Limitations. | |
| | Implement/ Solve / | | |
| | Use / Demonstrate/ | | |
| | Interpret / Operate / | | |
| | Schedule / Sketch) | | 10 |
| 4 | ANALYSING | Differentiate Online Versus Off-Line Competition. Examine Device of E. Learning, Characteristics, Advantages and | 10 |
| | (Differentiate / | 2) Examine Basics of E-Learning, Characteristics, Advantages, and | |
| | Organise / Relate / | Limitations.3) Differentiate Distance Learning and Online Universities. | |
| | Compare / Contrast / | | |
| | distinguish / Examine | | |
| | / Experiment / | | |
| | question / test) | | |



| 5 | EVALUATING | 1) Evaluate Social Shopping. Explain Concept, Benefits and | 10 |
|---|-----------------------|--|----|
| | (Appraise / Argue / | Drivers. | |
| | Defend / Select / | | |
| | Support / Value / | | |
| | Critique / Weigh) | | |
| | | | |
| 6 | CREATING | 1) Develop Social Shopping Aids. Explain Recommendations, | 10 |
| | (Design / Assemble / | Reviews, Ratings, and Marketplaces. | |
| | Construct / | | |
| | Conjuncture / | | |
| | Develop / formulate / | | |
| | Author / Investigate) | | |



QUESTION BANK

Course Code: 106

Course Name: Digital Business

Unit 5: Digital Business Applications - II

| Sr. No | Question Type | Question | Marks |
|--------|-------------------------|---|-------|
| 1 | REMEMBERING | 1) Define E-Health. | 2 |
| | (Define / Duplicate / | 2) Define Electronic Medical Record Systems (EMR). | |
| | / List / Memorize / / | 3) Define Digital Products. | |
| | Repeat / State) | 4) Define Internet TV. | |
| | - | 5) Define Internet Radio. | |
| | | 6) Define Social Television (TV). | |
| | | 7) Define Mobile Entertainment. | |
| | | 8) Define Mobile Marketing. | |
| 2 | UNDERSTANDING | 1) Describe Competition in Online Travel Services. | 5 |
| | (Classify / Describe | 2) Discuss Benefits and Limitations of the Electronic Job Market. | |
| | / Discuss / Explain / | 3) Explain Mobile Streaming Music and Video Providers. | |
| | Identify / Locate / | 4) Discuss Entertainment in Cars. | |
| | Recognize / Repeat | 5) Explain Mobility, Sports and Social Entertainment. | |
| | / Select / Translate) | | |
| 3 | APPLYING | 1) Demonstrate Characteristics of Online Travel, Benefits and | 5 |
| | (Execute / | Limitations. | |
| | Implement/ Solve / | 2) Implement Mobile Games, Social Games and Gamification. | |
| | Use / Demonstrate/ | | |
| | Interpret / Operate / | | |
| | Schedule / Sketch) | | |
| 4 | ANALYSING | 1) Differentiate between Doctors' System and Patients Services. | 10 |
| | (Differentiate / | | |
| | Organise / Relate / | | |
| | Compare / Contrast / | | |
| | distinguish / Examine | | |
| | / Experiment / | | |
| | question / test) | | |
| 5 | EVALUATING | 1) Appraise Virtual Job Fairs and Recruiting Events. | 10 |
| | (Appraise / Argue / | 2) Evaluate Medical Devices and Patients Surveillance. | |
| | Defend / Select / | | |
| | Support / Value / | | |
| | Critique / Weigh) | | |
| 6 | CREATING | 1) Investigate Online Job Market, Social Networks Based Job | 10 |
| | (Design / Assemble / | Markets and Social Recruiting. | |
| | Construct / | 2) Describe Business of Social Games, Educational Social Games | |
| | Conjuncture / | and Mobile Gambling. | |
| | Develop / formulate / | | |
| | Author / Investigate) | | |