

Course: MBA - Prime

Year: I (Semester-1)

Batch: 2023-2025

SUBJECT: Management Fundamentals (107)

QUESTION BANK

Sr. No	Question	Marks
1	1) Define the term 'Management'? 2) What is organizing? 3) Define universality approach of management? 4) Define MBO? 5) Define workplace? 6) Define goals? 7) What is staffing? 8) Define the term 'Manager'? 9) What is Esprit de corps? 10) Define plans? 11) What is controlling? 12) What is scalar chain? 13) What is unity of command? 14) Define an organization? 15) List down the approaches to management? 16) Define Managerial roles? 17) Define 'unity of direction'? 18) What are managerial skills? 19) Explain Formalization 20) List Financial Controls 21) Explain Feed forward control 22) What is Benchmarking 23) List down the approaches of Management? 24) What is span of control? 25) What is organization structure? 26) What is learning organization? 27) Boundary less organization. 28) Define matrix organizational structure. 29) Explain first line managers 30) Explain middle management?	2

	31) Define top management? 32) What is mean by Virtual organization? 33) What are information controls?	
2	1) Discuss the levels of management with diagram? 2) What is the role of sustainability in manager' job? 3) Discuss the functions of management with diagram? 4) What is the role of customers in manager' job? 5) Describe the managerial skills? 6) What is the role of innovation in manager' job? 7) Describe the managerial competencies? 8) How planning has an impact on performance? 9) Difference between Centralization & Decentralization? 10) What is evidence based management? 11) What is intuitive decision? 12) Write difference between mechanistic organization and organic organization. 13) What is bounded rationality? Explain its process? 14) Briefly explain the concept of Departmentation? 15) Describe the process of Decision-Making? 16) Explain the various Types of Goals? 17) Discuss various factors affecting structural choice in an organization? 18) An effective decision making is a process not an activity - Justify the statement by explaining the process. 19) What are the approaches to Planning? 20) What is Division of labor? 21) What is linear and nonlinear thinking style? 22) Discuss the quantitative approach of decision making? 23) What is the case study approach of decision making? 24) Discuss types of control? 25) Discuss selective perception biasness in decision making? 26) Decision making is the primary Task of management". Discuss this statement also enlist various approaches in decision making. 27) Illustrate the Hawthorne Experiment of human resource approach.	5

3	1) Describe Henry Fayol's 14 principles of management? 2) Discuss the four phases of Hawthorne experiment? 3) Describe the process of MBO with benefits? 4) Briefly explain different Mintzberg's managerial roles? 5) Explain the Factors Affecting on Structural Choice? 6) Draw an organization chart for any organization and also explain the need of organization chart? 7) Define and describe any 3 types of traditional organizational designs with example. 8) "Prepare a suitable organization structure for the marketing department of an manufacturing company? 9) Enumerate the decision making process highlighting various steps to reach the decision to buy the car. 10) Discuss the process of control?	10
4	1. What are managerial roles? Discuss interpersonal roles of a manager? 2. Discuss the situational approach to management? 3. What are managerial roles? Discuss informational roles of a manager? 4. Discuss planning and its relevance in the organization? 5. Describe the process of MBO with benefits? 6. Discuss Fayol's 14 principles of management? 7. What is Quantitative approach to management? 8. What is planning and discuss its nature? 9. What are goals and plans? Discuss types of plans? 10. Discuss the four phases of Hawthorne experiment? 11. What effect do you think the characteristic of the boundary less organization will have on employee in today's contemporary organizations? 12. Compare centralization and Decentralization concept in organization structure (State minimum 5 points). Explain at what levels they function in organization hierarchy. 13. Discuss in details the Types of Decisions & Decision-Making Conditions? 14. Explain Adaptive organization structure and its types. 15. What are the characteristics of good decision making?	10

	Also highlight some important biases and errors in decision making. 16. What is behavioral approach to management?	
5	<ol style="list-style-type: none"> 1. Management is regarded as an art as well as Science” In the light of this statement, explain the nature of management. 2. You are the manager in an MNC and is asked to understand your employees that planning is an important management process. Discuss the importance of planning with them in today’s organization? 3. What is Bureaucratic management theory of Max Weber? 4. You are the manager in an MNC and explain your employees that how the role of a manager is changing in today’s organization? 5. Discuss different decisional roles of a manager in a company? 6. Analyze various managerial competencies expected from a manager working in a manufacturing industries. 7. What is MBO and discuss its process? 8. Being a manager, list out various managerial competencies required in an IT industry? 9. Choose a suitable type of organization structure for a government run Handloom and Handicraft Industry. 10. Construct a departmentation plan for a high end retail mall with single owner to be established at Pune - Sholapur Highway. 11. You being a manager in an MNC is asked to make your trainers understand that planning is an important management process. Discuss the ways in which you explain it. Also explain them the role of planning in today’s organization. 12. Explain in details the need and Importance of Controlling? 13. Discuss in details the Benchmarking of Best Practices? 14. Controlling is fundamental function that ensures work accomplishment according to plan” Analyze this statement and outline the various steps involved in controlling. 	10