



## CRITERION VI

### GOVERNANCE LEADERSHIP & MANAGEMENT

#### 6.5.2 Quality assurance initiatives of the institution include:

1. Regular meeting of Internal Quality Assurance Cell (IQAC); quality improvement initiatives identified and implemented
2. Academic and Administrative Audit (AAA) and follow-up action taken
3. Collaborative quality initiatives with other institution(s)
4. Participation in NIRF and other recognized rankings
5. Any other quality audit/accreditation recognized by state, national or international agencies such as NAAC, NBA etc.

Sr. No	Content
1	IQAC MOM
2	AAA Report
3	Collaborative quality initiatives with other institution(s) 3.1 MOU's 3.2 List of Activities 3.3 Sample reports for collaborative activities
4	ISO Certificate
5	University Academic Quality Audit Report



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







**Dnyansagar Institute of Management & Research, Pune**

**Internal Quality Assurance Cell**

**Minutes of Meeting**

Date: 19<sup>th</sup> Nov. 2022

The IQAC meeting was held on 19<sup>th</sup> Nov. 2022 at 4:30 pm in the board room of the institute.

Day of Meeting: Saturday

Timing: 4:30 pm

The IQAC coordinator Dr. Manisha Jagtap welcomed all the members to the meeting of IQAC. She informed all members about the action taken against the points discussed during the meeting on 10<sup>th</sup> June 2022.

The following points were discussed and agreed upon for further action in the matter

Agenda 1: The Chairperson of IQAC proposed to go for NAAC accreditation in the next academic year and advised all concerned to conduct IQAC meetings regularly.

Resolution 1: All the members welcomed the proposal and agreed to meet regularly for the same.

Agenda 2: Dr. Manisha Jagtap proposed to discuss the academic planning for the year 2022-23. She has suggested the members arrange to conduct field visits and outbound activities.

Resolution 2: The members resolved to conduct the field/industrial visit and outbound activity for the students to know the functioning of the industry. All the members have approved the academic plan.

Agenda 3: The members initiated a discussion on the Induction program for the batch (Batch 2022-24) to be conducted with proper planning.

Resolution 3: The Head of the department was assigned the responsibility of planning of formal induction program and faculty members were assigned for the smooth conduction of the program.



**Director**

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Balewadi, Pune-411045





**SHRI KHANDERAI PRATISHTHAN'S  
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Agenda 4: The members proposed to conduct industry representative interaction sessions for the students to know about the emerging industry trends and requirements.

Resolution 4: The members of IQAC suggested a few emerging topics on which guest sessions to be planned for the students.

Agenda 5: The members suggested planning for the alumni meeting to maintain connection among DIMR's ex-students.

Resolution 5: All the members welcomed the suggestion and drafted the plan for the same.

Agenda 6: The member representing the Industry suggested organizing a faculty development program on "Intellectual Property Rights" given the current situation.

Resolution 6: The suggestion was accepted and the HOD was advised to plan for the same.

Agenda 7: The faculty members suggested organizing an FDP on Intellectual rights.

Resolution 7: The suggestion was accepted and taken up for a detailed action plan.

The IQAC meeting concluded with the vote of thanks proposed by the IQAC coordinator.

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## **Dnyansagar Institute of Management & Research, Pune**

### **Internal Quality Assurance Cell**

### **Action Taken Report**

Given below is the action taken report against the points discussed during the previous IQAC meeting held on dated 10<sup>th</sup> June 2022

Sr.no	Resolution	Action Taken
1	Social and Cultural events	<ol style="list-style-type: none"> <li>1. A "Blood Donation" camp was organized on 20<sup>th</sup> June 2022</li> <li>2. The International Yoga Day was celebrated on 21 June 2022</li> <li>3. The "Foundation Day" was celebrated on 24<sup>th</sup> June 2022</li> <li>4. Gurupornima was celebrated on 14<sup>th</sup> July 2022</li> </ol>
2	Personality Development Program/ Workshops	<ol style="list-style-type: none"> <li>1. A workshop on " Mobile Photography" was organized on 16<sup>th</sup> June 2022</li> <li>2. A session on the Future of work was organized on 24<sup>th</sup> June 2022</li> <li>3. A guest lecture on "Non-Pricing factors" in Marketing was organized on 8<sup>th</sup> July 2022.</li> </ol>
3	Field visit	A field visit of students was organized to the Mercedes Benz manufacturing facility at Chakan Pune on 23 <sup>rd</sup> July 2022
4	To organize workshops/sessions for students	<ol style="list-style-type: none"> <li>1. A program on the Industry Connect Initiative was organized.</li> <li>2. A workshop on Research Methodology was organized</li> </ol>
3	NAAC training	All faculty members were briefed about the NAAC criteria
4	Posting of Events on the Website	Events have been posted on the website.







**Dnyansagar Institute of Management & Research, Pune**

**Internal Quality Assurance Cell**

**Minutes of Meeting**

Date: 6<sup>th</sup> Feb. 2023

The IQAC meeting was held on 6<sup>th</sup> Feb. 2023 at 4: 30 pm in the board room of the institute.

Day of Meeting: Monday

Timing: 4:30 pm

The following points were discussed in the meeting.

The IQAC coordinator Dr. Manisha Jagtap welcomed all the members of IQAC and thanked the members for making themselves available for the meeting. She informed all members about the action taken against the points discussed during the meeting on 19<sup>th</sup> Nov 2022.

Agenda 1: To discuss on action report.

Resolution 1: The IQAC coordinator Dr. Manisha Jagtap read the MoM and presented the action taken report in front of the members of IQAC. All the presented members approved the same unanimously.

Agenda 2: The Chairman of IQAC appealed to the faculty members to keep themselves updated with current knowledge and practices in their respective fields of specialization and suggested writing more research papers.

Resolution 2: The Chairman of IQAC agreed to conduct a separate workshop for research paper writing and will encourage research paper writing.

Agenda 3: The quorum has initiated discussion on the utilization of library resources and creating awareness among the students about the library resources.

Resolution 3: Mr. Sundar Pachkudave, Librarian was assigned to conduct a session for the faculty members and students about the library resources.







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Agenda 4: The Industry representative and Alumni suggested conducting the budget session and brief the importance of the same to the students.

Resolution 4: HOD and faculty members welcomed the suggestion and assured that same will be incorporated.

Agenda 5: The Chairman suggested to organize guest lectures through corporate executives and personality development programs for students

Resolution 5: The suggestion was accepted.

Agenda 6: It was suggested to conduct a campus recruitment drive in Feb 2023.

Resolution: The suggestion was accepted.

The IQAC meeting concluded with the vote of thanks proposed by the IQAC coordinator.

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**Internal Quality Assurance Cell**


**Action Taken Report**

Following actions were taken on the decisions made in the meeting of IQAC conducted on 19<sup>th</sup> November 2022

Sr. No.	Resolution	Action Taken
1.	NAAC Accreditation Process	A staff meeting was conducted by the Director. The NAAC-related discussion was done. Staff members were instructed to go through the NAAC guidelines. The academic coordinator was instructed to circulate NAAC responsibilities.
2.	Preparation of Academic Calendar	The academic calendar was proposed as per the SPPU norms
3.	Conduction of Induction Program	Induction program was conducted during 1 <sup>st</sup> Dec 2022 to 3 <sup>rd</sup> Dec 2022
4.	Guest Sessions of industry expert	1. The session by delegates from the Asia Africa Development Council was organized on 2 <sup>nd</sup> Dec 2022 2. Organized guest sessions through corporate executives for the students on the following dates. Dec 17, 2022, Dec 31, 2022, Jan 7, 2023, Jan 21, 2023 and Jan 28, 2023
5.	Alumni Meet	Organized the Alumni meet on 24 <sup>th</sup> Dec. 2022
6	Faculty Development Program	FDP on Intellectual Property Rights was organized from 19 <sup>th</sup> Dec 2022 to 23 <sup>rd</sup> Dec 2022

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**Dnyansagar Institute of Management & Research, Pune**

**Internal Quality Assurance Cell**

**Minutes of Meeting**

Date: 3<sup>rd</sup> April 2023

The IQAC meeting was held on 03<sup>rd</sup> April 2023 at 4:30 pm in the board room of the institute.

Day of Meeting: Monday

Timing: 4:30 pm

The IQAC coordinator Dr. Manisha Jagtap welcomed all the members of IQAC and thanked the members for making themselves available for the meeting.

Agenda 1: Approval of Minutes of meeting held on 6<sup>th</sup> Feb. 2023 and discussion on action report.

Resolution 1: The IQAC coordinator Dr. Manisha Jagtap read the Minutes of the Meeting MOM and presented the action taken report in front of the members of IQAC. All the presented members approved the same unanimously.

Agenda 2: HOD informed that the commencement of semesters II and IV for the academic year 2022-23 will be from 5<sup>th</sup> April 2023. An academic plan for the same was discussed.

Resolution 2: All the members agreed on the academic plan for next semester and suggested conducting the sports and cultural days for the students.

Agenda 3: Members suggested conducting a social activity for the students to inculcate social responsibility among the students.

Resolution 3: Members agreed and welcomed the idea of organizing the social visit. It was planned to visit a nearby Old age home.

Agenda 4: The members proposed to conduct industry representative interaction sessions for the students to know about the emerging industry trends and requirements.







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Resolution 4: The members of IQAC suggested a few emerging topics on which guest sessions to be planned for the students.

Agenda 5: The industry representative suggested conducting an "Entrepreneurship Fair" for the students to inculcate entrepreneurship skills among the students.

Resolution 5: Members agreed and planned for the "Entrepreneurship Fair" activity.

The IQAC meeting concluded with the vote of thanks proposed by the IQAC coordinator.

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**Internal Quality Assurance Cell**

**Action Taken Report**

Following actions were taken on the decisions made in the meeting of IQAC conducted on 6<sup>th</sup> Feb. 2023

Sr. No.	Resolution	Action Taken
1.	Awareness of Library resources	Librarian conducted a session on the library resources.
2.	Budget Session	The "Budget Session" was conducted
3.	Writing a Research Paper Workshop	A workshop has been conducted on Research paper and literature Review
4	Guest sessions of corporate executives	1. A session on "Understanding Risk" to succeed was organized on 18 <sup>th</sup> Feb 2023 2. A session on "Empowered Women " was organized on 24 <sup>th</sup> Feb 2023
5	Campus recruitment drive	A campus recruitment drive was organized for Lapis Reality on 10 <sup>th</sup> Feb 2023







**Dnyansagar Institute of Management & Research, Pune**

**Internal Quality Assurance Cell**

**Minutes of Meeting**

Date: 02<sup>nd</sup> June 2023

The IQAC meeting was held on 02<sup>nd</sup> June 2023 at 4:30 pm in the board room of the institute.

Day of Meeting: Friday

Timing: 4:30 pm

IQAC coordinator Dr. Manisha Jagtap welcomed all the members of IQAC and thanked the members for making themselves available for the meeting.

Agenda 1: Approval of Minutes of meeting held on 3<sup>rd</sup> April 2023 and discussion on action report.

Resolution 1: The IQAC coordinator Dr. Manisha Jagtap read the MoM and presented the action taken report in front of the members of IQAC. All the presented members approved the same unanimously.

Agenda 2: Faculty members appealed to the Chairman of IQAC to organize the "Case study workshop" for the students as well as for the faculty members.

Resolution 2: The Chairman of IQAC agreed to organize the case study workshop so that students will be acquainted with the tackling of real-world business challenges.

Agenda 3: HOD and faculty members suggested organizing the SIP guidance session for the students before the conclusion of the semester.

Resolution 4: At the end of the semester SIP guidance workshop is planned.

Agenda 5: The IQAC coordinator informed us that the institute has started the process for NAAC accreditation

Resolution 5: Members suggested distributing the work allocation of NAAC criteria among the staff members.



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Agenda 6: It was suggested to plan for a "Farewell Program" for M B A II students

Resolution 6: It was resolved to start preparation work for the "Farewell Program" for M B A II students

Agenda 7: The Chairperson has suggested planning for an induction program for a new batch

Resolution 7: It was resolved to plan detailed activities for the "Induction" of a new batch

The IQAC meeting concluded with the vote of thanks proposed by the IQAC coordinator.

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**Dnyansagar Institute of Management & Research, Pune**

**Internal Quality Assurance Cell**

**Action Taken Report**

Following actions were taken on the decisions made in the meeting of IQAC conducted on 3<sup>rd</sup> April 2023

Sr. No.	Resolution	Action Taken
1.	Sports and Cultural Activities	The Indoor and outdoor sports competitions and Cultural events were organized as follows :  i. Sports events on 20 <sup>th</sup> May 2023 ii. Cultural programs on 22 <sup>nd</sup> May 2023
2.	Old Age Home Visit	Organized Old Age Home Visit
3.	Guest Sessions	Organized guest sessions through industry executives/experts on the following days :  i. 8 <sup>th</sup> April 2023 ii. 15 <sup>th</sup> April 2023 iii. 29 <sup>th</sup> April 2023 iv. 6 <sup>th</sup> May 2023 v. 13 <sup>th</sup> May 2023 vi. 20 <sup>th</sup> May 2023 vii. 27 <sup>th</sup> May 2023
4	Entrepreneurship Fair	An entrepreneurship fair was organized on 27 <sup>th</sup> April 2023







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23<sup>rd</sup> May 2023

To

All Members of IQAC

Subject: Regarding the Scheduled Meeting of Internal Quality Assurance Cell

Dear Sir/Madam

This is to inform all the members of the Internal Quality Assurance Cell that a meeting of IQAC is scheduled on 2<sup>nd</sup> June 2023 at DIMR, the details of which are given below:

**Meeting Schedule:**

Date: 2<sup>nd</sup> June 2023

Day: Friday

Venue: DIMR Board Room

Time: 4:30

You are requested to make yourself convenient to attend the meeting. We will be thankful to you if you confirm you're attending the aforesaid meeting.

A line in confirmation will be highly appreciated.

You're sincerely

Dr. Sajid Alvi

Director

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22<sup>nd</sup> March 2023

To

All Members of IQAC

Subject: Regarding the Scheduled Meeting of Internal Quality Assurance Cell

Dear Sir/Madam

This is to inform all the members of the Internal Quality Assurance Cell that a meeting of IQAC is scheduled on 3<sup>rd</sup> April 2023 at DIMR, the details of which are given below:

**Meeting Schedule:**

Date: 3<sup>rd</sup> April 2023

Day: Monday

Venue: DIMR Board Room

Time: 4:30

You are requested to make yourself convenient to attend the meeting. We will be thankful to you if you confirm you're attending the aforesaid meeting.

A line in confirmation will be highly appreciated.


You're sincerely

Dr. Sajid Alvi

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25<sup>th</sup> Jan 2023

To

All Members of IQAC

Subject: Regarding the Scheduled Meeting of Internal Quality Assurance Cell

Dear Sir/Madam

This is to inform all the members of the Internal Quality Assurance Cell that a meeting of IQAC is scheduled on 6<sup>th</sup> Feb 2023 at DIMR, the details of which are given below:

**Meeting Schedule:**

Date: 6<sup>th</sup> Feb 2023

Day: Monday

Venue: DIMR Board Room

Time: 4:30

You are requested to make yourself convenient to attend the meeting. We will be thankful to you if you confirm you're attending the aforesaid meeting.

A line in confirmation will be highly appreciated.

You're sincerely

Dr. Sajid Alvi

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9<sup>th</sup> Nov 2022

To

All Members of IQAC

Subject: Regarding the Scheduled Meeting of Internal Quality Assurance Cell

Dear Sir/Madam

This is to inform all the members of the Internal Quality Assurance Cell that a meeting of IQAC is scheduled on 19<sup>th</sup> Nov 2022 at DIMR, the details of which are given below:

**Meeting Schedule:**

Date: 19<sup>th</sup> Nov 2022

Day: Saturday

Venue: DIMR Board Room

Time: 4:30

You are requested to make yourself convenient to attend the meeting. We will be thankful to you if you confirm you're attending the aforesaid meeting.

A line in confirmation will be highly appreciated.

You're sincerely

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# **Academic Administrative Audit Report**





**Shri. Khanderao Pratishthan's  
DNYANSAGAR INSTITUTE OF  
MANAGEMENT & RESEARCH**

**Balewadi, Pune – 411045,**

**[Maharashtra, India.]**

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**ACADEMIC AND ADMINISTRATIVE AUDIT  
(AAA) REPORT  
Year: 2022-23**



A handwritten signature in blue ink, appearing to be "S. J. ...".

**Director**

**Dnyansagar Institute of Management and  
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Balewadi, Pune-411045**



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Balewadi, Pune-411045



# **DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

## **ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT**

**Year: 2022-2023**

- 1. Name of the College :- Dnyansagar Institute of Management & Research**
- 2. Number of Full time Teachers:- 18**
- 3. Number of Programmes :- 1 - MBA**
- 4. Number of Students Enrolled:- 354**

### **External Peer Team Member**

<b>Sr. No.</b>	<b>Name of the External Peer Team Member</b>	<b>Capacity</b>
<b>1</b>	<b>Dr. Satish Warpade</b> <i>Director, Lotus Business School, Pune</i>	<b>Chairman</b>
<b>2</b>	<b>Dr. Harini Rajan</b> <i>IQAC Coordinator &amp; HoD, Dr. D.Y. Patil Institute of Management and Entrepreneur Development, Talegaon, Pune</i>	<b>Co-ordinator</b>
<b>3</b>	<b>Dr. Pushparaj Wagh</b> <i>Associate Professor, Yashaswi Education Society's International Institute of Management Science, Pune</i>	<b>Member</b>




  
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## PEER TEAM REPORT

Sr. No	Observation on Key Aspects	
1	<b>Curricular Aspects</b>	<ul style="list-style-type: none"> <li>• The institute strictly follows the curriculum designed by affiliating university, Savitribai Phule Pune University.</li> <li>• Curriculum delivery focuses on practical learning, interactive methods, and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>• Students have completed 5 different certificate courses along with 3 value added courses.</li> </ul>
2	<b>Teaching- Learning and Evaluation</b>	<ul style="list-style-type: none"> <li>• Teachers annually devise comprehensive lesson plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>• Continuous internal evaluation is conducted as per the syllabus of Savitribai Phule Pune University.</li> <li>• An efficient system is in place to promptly handle and resolve stakeholders' grievances.</li> <li>• Students actively participate in seminars, conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> </ul>
3	<b>Research, Consultancy &amp; Extension</b>	<ul style="list-style-type: none"> <li>• A total of 39 research papers were published by faculty members in UGC-Care List journals.</li> <li>• Faculty members participated as resource persons in various seminars and conferences.</li> <li>• The Institute conducted a range of extension activities.</li> <li>• 40 plus active MoUs, have been signed with industry and academic partners for academic enrichment.</li> </ul>
4.	<b>Infrastructure &amp; Learning Resources</b>	<ul style="list-style-type: none"> <li>• The Institute renewed to the annual membership of DELNET &amp; EBSCO.</li> <li>• The Institute has installed smart boards in the classroom.</li> <li>• The Institute has adequate Indoor Sports Facilities</li> <li>• Computer lab is equipped with the latest configuration</li> </ul>
5	<b>Student Support and Progression</b>	<ul style="list-style-type: none"> <li>• Students got benefitted from different national level scholarships</li> <li>• The Institute has organised Career Planning, Soft Skill and Personality Development activities.</li> <li>• Students got benefitted by guidance for competitive examination and career counselling.</li> <li>• Placement Department has organized Campus Placement drives for companies from different sectors and students are well placed.</li> </ul>
6	<b>Governance, Leadership and Management</b>	<ul style="list-style-type: none"> <li>• FDP was organised for faculty members and SDP for non-teaching staff.</li> <li>• Faculty members have availed financial support to participate in FDP, conferences and seminars.</li> <li>• The institution provides various welfare schemes for teaching and non-teaching staff</li> </ul>

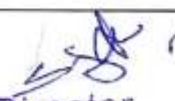


  
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		<ul style="list-style-type: none"> <li>The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.</li> </ul>
7	<b>Institutional values and Social Responsibilities</b>	<ul style="list-style-type: none"> <li>Green, energy and environmental audits are conducted through external agency</li> <li>Installed sensor bulbs for energy-saving and safety.</li> <li>Revamping of rain water harvesting system and vermiculture compost project.</li> <li>Community Engagement Initiatives are undertaken like blood donation camp, tree plantation drives and visit to orphanage.</li> <li>Established Green Club</li> </ul>
8	<b>Office Administration and Financial Audit</b>	<ul style="list-style-type: none"> <li>All administrative records are adequately upheld.</li> <li>Financial audits have been conducted.</li> </ul>
9	<b>Departmental Profile</b>	<ul style="list-style-type: none"> <li>Departmental records are satisfactory maintained.</li> <li>Student centric teaching learning methods are systematic and well documented.</li> </ul>
10	<b>Overall Observations</b>	
i.	<b>Institutional Strengths</b>	<ul style="list-style-type: none"> <li>Distinguished and experienced faculty members.</li> <li>Twelve of our faculty members are PhD</li> <li>3 faculties are recognised as Research guide in SPPU</li> <li>Adequate sport facility</li> <li>Optimum infrastructure with WiFi facility</li> </ul>
ii.	<b>Institutional Weaknesses</b>	<ul style="list-style-type: none"> <li>Limited participation in research projects funded by government agencies.</li> <li>Lack of consultancy and tie-ups</li> <li>Low progression rate of students to higher education.</li> </ul>
iii.	<b>Institutional Opportunities</b>	<ul style="list-style-type: none"> <li>Developing collaboration with research institutes / industries</li> <li>Establishment of research Centre in the Faculty of Management.</li> <li>MCA Program</li> </ul>
iv.	<b>Institutional Challenges</b>	<ul style="list-style-type: none"> <li>Establishing stable and sustainable funding sources to support ongoing programs, infrastructure development, and faculty initiatives.</li> <li>Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education.</li> <li>Developing strategies to enhance student engagement, involvement, and retention rates ensuring a positive learning experience.</li> </ul>

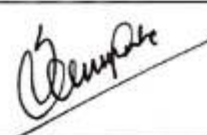




  
**Director**  
 Dnyansagar Institute of Management and  
 Research  
 Balewadi, Pune-411045



	Recommendations
	<ul style="list-style-type: none"> <li>• Conduct sessions to provide guidance on the National Education Policy (NEP) for better understanding and implementation, ensuring alignment with educational standards and promoting continuous improvement.</li> <li>• Facilitate and support faculty members in publishing research papers in UGC Care Listed Journals and Books, fostering a culture of scholarly excellence and knowledge dissemination.</li> <li>• Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development.</li> <li>• Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavors, promoting innovation and contributing to societal advancement.</li> <li>• Actively engage in initiatives such as the National Institutional Ranking Framework (NIRF) to enhance the institution's reputation and competitiveness in the higher education landscape.</li> </ul>

12 Name and the Signature of Peer Team members with date:

Sr. No.	Name of the External Peer Team Member	Capacity	Signature
1	<b>Dr. Satish Warpade</b> <i>Director, Lotus Business School, Pune</i>	<b>Chairman</b>	
2	<b>Dr. Harini Rajan</b> <i>IQAC Coordinator &amp; HoD, Dr. D.Y. Patil Institute of Management and Entrepreneur Development, Talegaon, Pune</i>	<b>Co-ordinator</b>	
3	<b>Dr. Pushparaj Wagh</b> <i>Associate Professor, Yashaswi Education Society's International Institute of Management Science, Pune</i>	<b>Member</b>	

Signature of the Head of the Institution with Seal

8<sup>th</sup> July, 2023



**Director**  
Dnyansagar Institute of Management and  
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Balewadi, Pune-411045



**Shri. Khanderao Pratishthan's  
DNYANSAGAR INSTITUTE OF  
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**Balewadi, Pune – 411045,**

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*Website: [dimr.edu.in](http://dimr.edu.in)*

*Email Id: [director@dimr.edu.in](mailto:director@dimr.edu.in)*

**ACADEMIC AND ADMINISTRATIVE AUDIT  
(AAA) REPORT  
Year: 2021-2022**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



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**Director**  
 Dnyansagar Institute of Management and  
 Research  
 Balewadi, Pune-411045



# ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT

## Year: 2021-2022

1. Name of the College :- Dnyansagar Institute of Management & Research
2. Number of Full time Teachers:- 21
3. Number of Programmes :- 1 - MBA
4. Number of Students Enrolled:- 305

### External Peer Team Member

Sr. No.	Name of the External Peer Team Member	Capacity
1	Dr. Porinita Banerjee <i>Director</i> <i>Poona Institute of Management Sciences &amp; Entrepreneurship</i>	Chairman
2	Dr. Satish Pawar <i>Professor</i> <i>Institute of Business Management &amp; Research</i>	Co-ordinator
3	Dr. Atish Chintamani <i>Associate Professor</i> <i>Department of Management Sciences</i> <i>SPPU</i>	Member



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



## PEER TEAM REPORT

Sr. No	Observation on Key Aspects	
1	Curricular Aspects	<ul style="list-style-type: none"> <li>• The institute follows the curriculum designed by SPPU and organises all its academic, non-academic and all extra-curricular activities around the stipulated schedule by it.</li> <li>• The program outcome and course outcomes are explained to students before commencing each course.</li> <li>• The MBA program kick started with an Induction program.</li> <li>• The faculty members prepare course files for the subject allocated to them.</li> <li>• Curriculum delivery focuses on practical learning, interactive methods, and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>• Comprehensive feedback is taken from stakeholders via students, faculty members that are involved.</li> <li>• Students have completed 5 different certificate courses along with 3 value added courses.</li> </ul>
2	Teaching- Learning and Evaluation	<ul style="list-style-type: none"> <li>• The institute devises a customized teaching and learning pedagogy for each batch based on competency level that the students demonstrate during induction and thereafter.</li> <li>• Experiential learning is incorporated into the study design through activities like Industrial Visits, Field Visits, SIP, and event management.</li> <li>• Participative learning is encouraged through the exercises like Group discussion, Role Plays, and management Games.</li> <li>• Teachers annually devise comprehensive lesson plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>• The Comprehensive and Concurrent Evaluation (CCE) scheme designed by SPPU is implemented.</li> <li>• An efficient system is in place to promptly handle and resolve stakeholders' grievances.</li> <li>• Students actively participate in seminars, conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> </ul>
3	Research, Consultancy & Extension	<ul style="list-style-type: none"> <li>• A total of 13 research papers were published by faculty members in UGC-Care List journals.</li> <li>• Faculty members participated as resource persons in various seminars and conferences.</li> </ul>



  
**Director**  
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 Balewadi, Pune-411045



		<ul style="list-style-type: none"> <li>The Institute conducted a range of extension activities like Blood donation campus, health awareness initiatives. The institute also undertakes activities like celebration of Eco friendly Ganesh festivals.</li> <li>06 plus active MoUs, have been signed with industry and academic partners for academic enrichment.</li> </ul>
4.	Infrastructure & Learning Resources	<ul style="list-style-type: none"> <li>The institute has adequate infrastructure facilities for effective running of curriculum, extra curriculum and administrative activities.</li> <li>The infrastructure facility is utilized in the optimized way to uphold the teaching learning process in addition to conducive environment for curricular activities and extra-curricular activities.</li> <li>The library is well equipped with reference books, journals, e books and e journals. The Institute renewed to the annual membership of DELNET &amp; EBSCO.</li> <li>The Institute has modern ICT infrastructure and it is regularly upgraded.</li> <li>The Institute has adequate Indoor Sports Facilities</li> <li>Computer lab is equipped with the latest configuration</li> </ul>
5	Student Support and Progression	<ul style="list-style-type: none"> <li>The eligible students are supported to avail financial assistance from state government, central government and other agencies.</li> <li>The institute helps students in capacity building and skill enhancement by conducting various events viz seminars, workshops, expert sessions.</li> <li>The Institute has organised Career Planning, Soft Skill and Personality Development activities.</li> <li>The institute has constitutes Grievances redressal committee, Internal complaint committee, anti-ragging committee and committee for SC/ST.</li> <li>Students got benefitted by guidance for competitive examination and career counselling.</li> <li>Placement Department has organized Campus Placement drives for companies from different sectors and students are well placed.</li> </ul>



  
**Director**  
 Dnyansagar Institute of Management and  
 Research  
 Balewadi, Pune-411045



6	Governance, Leadership and Management	<ul style="list-style-type: none"> <li>• Committees are formed to help govern the institute through decentralization.</li> <li>• Well defined functional bodies lead to effective and efficient protocol and processes.</li> <li>• The institute approved by AICTE, DTE and affiliated with SPPU uses policies laid down by these bodies as guidelines.</li> <li>• FDP was organised for faculty members and SDP for non-teaching staff.</li> <li>• Faculty members have availed financial support to participate in FDP, conferences and seminars.</li> <li>• The institution provides various welfare schemes for teaching and non-teaching staff</li> <li>• The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.</li> </ul>
7	Institutional values and Social Responsibilities	<ul style="list-style-type: none"> <li>• Green, energy and environmental audits are conducted through external agency</li> <li>• Installed sensor bulbs for energy-saving and safety.</li> <li>• Revamping of rain water harvesting system and vermiculture compost project.</li> <li>• Community Engagement Initiatives are undertaken like blood donation camp, tree plantation drives and visit to orphanage.</li> <li>• Established Green Club</li> </ul>
8	Office Administration and Financial Audit	<ul style="list-style-type: none"> <li>• All administrative records are adequately upheld.</li> <li>• Financial audits have been conducted.</li> </ul>
9	Departmental Profile	<ul style="list-style-type: none"> <li>• Departmental records are satisfactory maintained.</li> <li>• Student centric teaching learning methods are systematic and well documented.</li> </ul>
10	Overall Observations	
i.	Institutional Strengths	<ul style="list-style-type: none"> <li>• Distinguished and experienced faculty members.</li> <li>• Six of the faculty members are PhD</li> <li>• 3 faculties are recognised as Research guide in SPPU</li> <li>• Adequate sport facility</li> <li>• Optimum infrastructure with Wi-Fi facility</li> </ul>
ii.	Institutional Weaknesses	<ul style="list-style-type: none"> <li>• Limited participation of research projects funded by government agencies.</li> </ul>



**Director**

Dnyansagar Institute of Management and Research  
Balewadi, Pune-411045




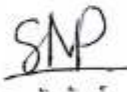

		<ul style="list-style-type: none"> <li>• Lack of consultancy and tie-ups</li> <li>• Low progression rate of students to higher education.</li> </ul>
iii.	<b>Institutional Opportunities</b>	<ul style="list-style-type: none"> <li>• Developing collaboration with research institutes / industries</li> <li>• Establishment of research Centre in the Faculty of Management.</li> <li>• MCA Program</li> </ul>
iv.	<b>Institutional Challenges</b>	<ul style="list-style-type: none"> <li>• Establishing stable and sustainable funding sources to support on-going programs, infrastructure development, and faculty initiatives.</li> <li>• Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education.</li> <li>• Developing strategies to enhance student engagement, involvement, and retention rates ensuring a positive learning experience.</li> </ul>
11	<b>Recommendations</b>	
	<ul style="list-style-type: none"> <li>• Conduct sessions to provide guidance on the National Education Policy (NEP) for better understanding and implementation, ensuring alignment with educational standards and promoting continuous improvement.</li> <li>• Facilitate and support faculty members in publishing research papers in UGC Care Listed Journals and Books, fostering a culture of scholarly excellence and knowledge dissemination.</li> <li>• Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development.</li> <li>• Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavours, promoting innovation and contributing to societal advancement.</li> <li>• Actively engage in initiatives such as the National Institutional Ranking Framework (NIRF) to enhance the institution's reputation and competitiveness in the higher education landscape.</li> </ul>	



  
**Director**  
 Dnyansagar Institute of Management and  
 Research  
 Balewadi, Pune-411045



12 Name and the Signature of Peer Team members with date:

Sr. No.	Name of the External Peer Team Member	Capacity	Signature
1	Dr. Porinita Banerjee <i>Director</i> <i>Poona Institute of Management Sciences &amp; Entrepreneurship</i>	Chairman	
2	Dr. Satish Pawar <i>Professor</i> <i>Institute of Business Management &amp; Research</i>	Co-ordinator	
3	Dr. Atish Chintamani <i>Associate professor</i> <i>Department of Management Sciences SPPU</i>	Member	




Signature of the Head of the Institution with Seal

**Director**  
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**ACADEMIC AND ADMINISTRATIVE AUDIT  
(AAA) REPORT  
Year: 2020-2021**



  
**Director**  
Dnyansagar Institute of Management and  
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Balewadi, Pune-411045



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 Balewadi, Pune-411045



**ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT**  
**Year: 2019-2020**

1. Name of the College :- Dnyansagar Institute of Management & Research
2. Number of Full time Teachers:- 20
3. Number of Programmes :- 1 - MBA
4. Number of Students Enrolled:- 234

**External Peer Team Member**

Sr. No.	Name of the External Peer Team Member	Capacity
1	<b>Dr. Porinita Banerjee</b> <i>Director</i> <i>Poona Institute of Management Sciences &amp; Entrepreneurship</i>	<b>Chairman</b>
2	<b>Dr. Satish Pawar</b> <i>Professor</i> <i>Institute of Business Management &amp; Research</i>	<b>Co-ordinator</b>
3	<b>Dr. Atish Chintamani</b> <i>Associate Professor</i> <i>Department of Management Sciences</i> <i>SPPU</i>	<b>Member</b>



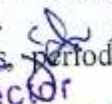
  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



## PEER TEAM REPORT

Observation on Key Aspects		
1	Curricular Aspects	<ul style="list-style-type: none"> <li>The institute strictly follows the curriculum designed by affiliating university, Savitribai Phule Pune University.</li> <li>Various academic inputs are incorporated into curriculum to create the holistic development of students and inculcate social consciousness.</li> <li>Curriculum delivery focuses on practical learning, interactive methods, and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>The program outcome and course outcomes are explained to students before commencing on each course.</li> <li>Students have completed 5 different certificate courses along with 2 value added courses.</li> </ul>
2	Teaching- Learning and Evaluation	<ul style="list-style-type: none"> <li>Teachers annually devise comprehensive lesson plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>For internal evaluation, the academic team uses written tests, case analysis, assignments, presentations, field visits and open book tests to evaluate students.</li> <li>Students actively participate in seminars, conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> <li>Experiential learning and participative learning is incorporated into the study design through various activities.</li> </ul>
3	Research, Consultancy & Extension	<ul style="list-style-type: none"> <li>A total of 24 research papers were published by faculty members in UGC-Care List journals.</li> <li>Faculty members participated as resource persons in various seminars and conferences.</li> <li>The Institute conducted a range of extension activities.</li> <li>8 active MoUs, have been signed with industry and academic partners for academic enrichment.</li> </ul>
4.	Infrastructure & Learning Resources	<ul style="list-style-type: none"> <li>The institute possesses state of the art infrastructure at its sprawling campus.</li> <li>The classrooms are equipped with computer, projectors, internet and whiteboards.</li> <li>Library is backed with text books, periodicals, self-help books.</li> </ul>



  
**Director**  
 Dnyansagar Institute of Management and  
 Research  
 Balewadi, Pune-411045



		<ul style="list-style-type: none"> <li>• The Institute renewed to the annual membership of DELNET &amp; EBSCO.</li> <li>• The playground is green to facilitate conduction of sports events.</li> <li>• The Institute has adequate Indoor Sports Facilities</li> <li>• Computer lab is equipped with the latest configuration.</li> <li>• For security reasons, majority of area is covered with CCTV cameras.</li> </ul>
5	<b>Student Support and Progression</b>	<ul style="list-style-type: none"> <li>• Soft skills sessions are held by internal and external experts.</li> <li>• Mentoring of students by internal and external delegates is practised.</li> <li>• The Institute has organised Career Planning and Personality Development activities.</li> <li>• Students got benefitted by guidance for competitive examination and career counselling.</li> <li>• Placement Department has organized Campus Placement drives for companies from different sectors and students are well placed.</li> </ul>
6	<b>Governance, Leadership and Management</b>	<ul style="list-style-type: none"> <li>• Committees are formed to help govern the institute through decentralization.</li> <li>• The institute has welfare measures to offer for staff and faculty members.</li> <li>• FDP was organised for faculty members and SDP for non-teaching staff.</li> <li>• Faculty members have availed financial support to participate in FDP, conferences and seminars.</li> <li>• The appraisal system is well defined and transparent.</li> <li>• IQAC ensures that there are minimal deviations from planned activities.</li> <li>• The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.</li> </ul>
7	<b>Institutional values and Social Responsibilities</b>	<ul style="list-style-type: none"> <li>• Institute celebrates various national and international days, events and festivals.</li> <li>• The institute uses alternative sources of energy and energy conservation practices like LED light.</li> <li>• Green, energy and environmental audits are conducted through external agency</li> <li>• Installed sensor bulbs for energy-saving and safety.</li> <li>• Revamping of rain water harvesting system and vermiculture compost project.</li> <li>• Community Engagement Initiatives are undertaken like blood donation camp, tree plantation drives and visit to orphanage.</li> </ul>



**Director**  
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		<ul style="list-style-type: none"> <li>Established Green Club</li> </ul>
8	<b>Office Administration and Financial Audit</b>	<ul style="list-style-type: none"> <li>All administrative records are adequately upheld.</li> <li>Financial audits have been conducted.</li> </ul>
9	<b>Departmental Profile</b>	<ul style="list-style-type: none"> <li>Departmental records are satisfactory maintained.</li> <li>Student centric teaching learning methods are systematic and well documented.</li> </ul>
10	<b>Overall Observations</b>	
i.	<b>Institutional Strengths</b>	<ul style="list-style-type: none"> <li>Distinguished and experienced faculty members.</li> <li>Seven of our faculty members are PhD</li> <li>Adequate sport facility</li> <li>Optimum infrastructure with Wi-Fi facility</li> </ul>
ii.	<b>Institutional Weaknesses</b>	<ul style="list-style-type: none"> <li>Limited participation in research projects funded by government agencies.</li> <li>Lack of consultancy and tie-ups</li> <li>Low progression rate of students to higher education.</li> </ul>
iii.	<b>Institutional Opportunities</b>	<ul style="list-style-type: none"> <li>Developing collaboration with research institutes / industries</li> <li>Establishment of research Centre in the Faculty of Management.</li> <li>MCA Program.</li> <li>Introduce super specialization and other aspects as per NEP</li> </ul>
iv.	<b>Institutional Challenges</b>	<ul style="list-style-type: none"> <li>Establishing stable and sustainable funding sources to support on-going programs, infrastructure development, and faculty initiatives.</li> <li>Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education.</li> <li>Developing strategies to enhance student engagement, involvement, and retention rates ensuring a positive learning experience.</li> </ul>



  
 Director  
 Dnyansagar Institute of Management and Research  
 Balewadi, Pune-411045



### Recommendations


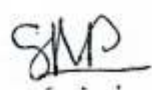

- Conduct sessions to provide guidance on the National Education Policy (NEP) for better understanding and implementation, ensuring alignment with educational standards and promoting continuous improvement.
- Facilitate and support faculty members in publishing research papers in UGC Care Listed Journals and Books, fostering a culture of scholarly excellence and knowledge dissemination.
- Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development.
- Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavours, promoting innovation and contributing to societal advancement.
- Actively engage in initiatives such as the National Institutional Ranking Framework (NIRF) to enhance the institution's reputation and competitiveness in the higher education landscape.



  
Director  
Dnyansagar Institute of Management and  
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Balewadi, Pune-411045



12 Name and the Signature of Peer Team members with date:

Sr. No.	Name of the External Peer Team Member	Capacity	Signature
1	Dr. Porinita Banerjee <i>Director</i> <i>Poona Institute of Management Sciences &amp; Entrepreneurship</i>	Chairman	
2	Dr. Satish Pawar <i>Professor</i> <i>Institute of Business Management &amp; Research</i>	Co-ordinator	
3	Dr. Atish Chintamani <i>Associate Professor</i> <i>Department of Management Sciences SPPU</i>	Member	



Signature of the Head of the Institution with Seal

**Director**

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



  
Director  
Dnyansagar Institute of Management and  
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**ACADEMIC AND ADMINISTRATIVE AUDIT  
(AAA) REPORT**

**Year: 2018-2019**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



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**Director**  
Dnyansagar Institute of Management and  
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**ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT**  
**Year: 2018-2019**

1. Name of the College :- Dnyansagar Institute of Management & Research
2. Number of Full time Teachers:- 24
3. Number of Programmes :- 1 - MBA
4. Number of Students Enrolled:- 235

**External Peer Team Member**

Sr. No.	Name of the External Peer Team Member	Capacity
1	<b>Dr. Satish Ubale</b> <i>Director</i> <i>Matrix Institute of Business Management</i>	<b>Chairman</b>
2	<b>Dr. Hemant Katole</b> <i>Associate Professor</i> <i>Department of Management Science</i> <i>SPPU</i>	<b>Co-ordinator</b>
3	<b>Dr. Atik Shaikh</b> <i>Professor</i> <i>Allana Institute of Management Sciences</i>	<b>Member</b>



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



## PEER TEAM REPORT

Sr. No	Observation on Key Aspects	
1	<b>Curricular Aspects</b>	<ul style="list-style-type: none"> <li>• The institute follows the curriculum designed by affiliating university, Savitribai Phule Pune University.</li> <li>• The curriculum delivery focuses on practical learning, interactive methods, and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>• The sensitivity towards cross cutting issues professional ethics, gender, human values, is included through all the learning approaches.</li> <li>• The activities are monitored in association with IQAC to achieve continuous quality improvements.</li> <li>• The students have completed 4 different certificate courses along with 3 value added courses.</li> </ul>
2	<b>Teaching- Learning and Evaluation</b>	<ul style="list-style-type: none"> <li>• The institute has qualified and experienced faculty members as per the norms prescribed by AICTE and SPPU.</li> <li>• The modern teaching pedagogies such as interactive, collaborative, experiential, methods are implemented to enrich learning experience of students.</li> <li>• Teachers annually devise comprehensive lesson plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>• Continuous internal evaluation is conducted as per the recommendations of Savitribai Phule Pune University.</li> <li>• An efficient system is in place to promptly handle and resolve stakeholders' grievances.</li> <li>• Students actively participate in seminars, conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> </ul>
3	<b>Research, Consultancy &amp; Extension</b>	<ul style="list-style-type: none"> <li>• A total of 13 research papers were published by faculty members in UGC-Care List journals.</li> <li>• Faculty members participated as resource persons in various seminars and conferences.</li> <li>• The Institute conducted a range of extension activities, which promote various community engagement activities.</li> </ul>



**Director**  
 Dnyansagar Institute of Management and  
 Research  
 Balewadi, Pune-411045



		<ul style="list-style-type: none"> <li>Students participate in activities like blood donation camp.</li> <li>16 plus active MoUs, have been signed with industry and academic partners for academic enrichment. The activities like internships, student development programs are regularly conducted through these MoUs.</li> </ul>
4.	<b>Infrastructure &amp; Learning Resources</b>	<ul style="list-style-type: none"> <li>The institute has adequate infrastructure for effective running of curriculum, extra curriculum, and other activities.</li> <li>The Institute renewed to the annual membership of DELNET &amp; EBSCO.</li> <li>The Institute has modern ICT infrastructure and it is regularly upgraded in accordance with technological advancements.</li> <li>The Institute has adequate Indoor Sports Facilities</li> <li>The computer lab is equipped with the latest configuration</li> </ul>
5	<b>Student Support and Progression</b>	<ul style="list-style-type: none"> <li>Students got benefitted from different national level scholarships</li> <li>The Institute has organised Career Planning, Soft Skill and Personality Development activities.</li> <li>Students got benefitted by guidance for competitive examination and career counselling.</li> <li>The Placement Department has organized Campus Placement drives for companies from different sectors and students are well placed.</li> <li>Institute organizes co-curricular and extra- curricular activities to foster the varied talents of the students.</li> </ul>
6	<b>Governance, Leadership and Management</b>	<ul style="list-style-type: none"> <li>Institute has Vision and Mission which is essential for creating a sense of purpose and focus within the organisation.</li> <li>FDP was organised for faculty members and SDP for non-teaching staff.</li> <li>Faculty members have availed financial support to participate in FDP, conferences and seminars.</li> <li>The institution provides various welfare schemes for teaching and non-teaching staff.</li> </ul>



*[Signature]*  
**Director**

**Dnyansagar Institute of Management and Research**  
**Balewadi, Pune-411045**



		<ul style="list-style-type: none"> <li>The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.</li> </ul>
7	<b>Institutional Values and Social Responsibilities</b>	<ul style="list-style-type: none"> <li>Green, energy and environmental audits are conducted through external agency</li> <li>Installed sensor bulbs for energy-saving and safety.</li> <li>Revamping of rain water harvesting system and vermiculture compost project.</li> <li>Community Engagement Initiatives are undertaken like blood donation camp, tree plantation drives and visit to orphanage.</li> </ul>
8	<b>Office Administration and Financial Audit</b>	<ul style="list-style-type: none"> <li>All administrative records are adequately upheld.</li> <li>Financial audits have been conducted.</li> </ul>
9	<b>Departmental Profile</b>	<ul style="list-style-type: none"> <li>Departmental records are satisfactory maintained.</li> <li>Student centric teaching learning methods are systematic and well documented.</li> </ul>
10	<b>Overall Observations</b>	
i.	<b>Institutional Strengths</b>	<ul style="list-style-type: none"> <li>Distinguished and experienced faculty members.</li> <li>Seven of the faculty members are PhD</li> <li>Adequate sports facility</li> <li>Optimum infrastructure with Wi-Fi facility</li> <li>Ample open space</li> </ul>
ii.	<b>Institutional Weaknesses</b>	<ul style="list-style-type: none"> <li>Limited participation in research projects funded by government agencies.</li> <li>Lack of consultancy and tie-ups</li> </ul>
iii.	<b>Institutional Opportunities</b>	<ul style="list-style-type: none"> <li>Developing collaboration with research institutes / industries</li> <li>Establishment of research Centre in the Faculty of Management.</li> <li>MCA Program</li> </ul>



  
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iv.	<b>Institutional Challenges</b>	<ul style="list-style-type: none"> <li>• Establishing stable and sustainable funding sources to support on-going programs, infrastructure development, and faculty initiatives.</li> <li>• Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education.</li> <li>• Developing strategies to enhance student engagement, involvement, and retention rates ensuring a positive learning experience.</li> </ul>
11	<b>Recommendations</b> <ul style="list-style-type: none"> <li>• Support and Facilitate faculty members in publishing research papers in UGC Care Listed Journals and Books, fostering a culture of scholarly excellence and knowledge dissemination.</li> <li>• Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development.</li> <li>• Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavours, promoting innovation and contributing to societal advancement.</li> <li>• Augment collaboration with organization of international repute.</li> </ul>	



  
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12 Name and the Signature of Peer Team members with date: .

Sr. No.	Name of the External Peer Team Member	Capacity	Signature
1	Dr. Satish Ubale <i>Director</i> <i>Matrix Institute of Business Management</i>	Chairman	
2	Dr. Hemant Katole <i>Associate Professor</i> <i>Department of Management Science SPPU</i>	Co-ordinator	
3	Dr. Atik Shaikh <i>Professor</i> <i>Allana Institute of Management Sciences</i>	Member	



Signature of the Head of the Institution with Seal  
**Director**  
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**Director**  
**Dnyansagar Institute of Management and Research**  
**Balewadi Pune-411045**



## CONTENTS

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1	Curricular Aspects
2	Teaching-Learning and Evaluation
3	Research, Consultancy & Extension
4	Infrastructure & Learning Resources
5	Student Support and Progression
6	Governance, Leadership and Management
7	Institutional values and Social Responsibilities
8	Office Administration and Financial Audit
9	Departmental Profile
10	Overall Observations
	i. Institutional Strengths
	ii. Institutional Weaknesses
	iii. Institutional Opportunities
	iv. Institutional Challenges
11	Recommendations



  
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**Shri. Khanderao Pratishthan's  
DNYANSAGAR INSTITUTE OF  
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**Balewadi, Pune – 411045,**

**[Maharashtra, India.]**

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*Email Id: director@dimr.edu.in*

**ACADEMIC AND ADMINISTRATIVE AUDIT  
(AAA) REPORT  
Year: 2019-2020**



  
**Director**  
Dnyansagar Institute of Management and  
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**ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT**  
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**External Peer Team Member**

Sr. No.	Name of the External Peer Team Member	Capacity
1	<b>Dr. Satish Ubale</b> <i>Director</i> <i>Matrix Institute of Business Management</i>	<b>Chairman</b>
2	<b>Dr. Hemant Katole</b> <i>Associate Professor</i> <i>Department of Management Science</i> <i>SPPU</i>	<b>Co-ordinator</b>
3	<b>Dr. Atik Shaikh</b> <i>Professor</i> <i>Allana Institute of Management Sciences</i>	<b>Member</b>



  
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## PEER TEAM REPORT

Sr. No	Observation on Key Aspects	
1	<b>Curricular Aspects</b>	<ul style="list-style-type: none"> <li>• The institute offers M B A program approved by AICTE and the curriculum of it is as per recommendations of SPPU.</li> <li>• The institute follows Outcome based Education for MBA program.</li> <li>• The institute's curriculum delivery focuses on practical learning, interactive methods, and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>• The feedbacks on teaching learning are collected from students. The analysis is discussed with faculty for taking actions for improving in teaching learning.</li> <li>• Students have completed 4 different certificate courses along with 2 value added courses.</li> </ul>
2	<b>Teaching- Learning and Evaluation</b>	<ul style="list-style-type: none"> <li>• Teachers annually devise comprehensive lesson plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>• Internships, Industrial visits, training on latest tool, are regular features to strengthen competency.</li> <li>• Continuous internal evaluation is conducted as per the syllabus of Savitribai Phule Pune University.</li> <li>• The I CT enabled tools and techniques blended with conventional methods are adopted by faculty members to enhance the efficiency and self-directed learning.</li> <li>• Students actively participate in seminars, conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> </ul>
3	<b>Research , Consultancy &amp; Extension</b>	<ul style="list-style-type: none"> <li>• Research and extension activities are promoted through research cell.</li> <li>• A total of 31 research papers were published by faculty members in UGC-Care List journals.</li> <li>• Faculty members participated as resource persons in various seminars and conferences.</li> <li>• The Institute conducted a range of extension activities. These activities have led to creation of students' awareness on social problems, improve communication skills, teamwork.</li> <li>• 06 active MoUs have been signed with industry and academic partners for academic enrichment.</li> </ul>



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4.	<b>Infrastructure &amp; Learning Resources</b>	<ul style="list-style-type: none"> <li>• The institute has well designed classrooms and computer lab. It also has a spacious library, exam control room, training and placement office, common rooms.</li> <li>• The Institute renewed to the annual membership of DELNET &amp; EBSCO.</li> <li>• The Institute has installed Projectors in the classroom.</li> <li>• The Institute has adequate Indoor Sports Facilities</li> <li>• Computer lab is equipped with the latest configuration</li> </ul>
5	<b>Student Support and Progression</b>	<ul style="list-style-type: none"> <li>• Students from economically weaker background are guided and assisted to get scholarships from Government.</li> <li>• The institute conducts various events viz, seminars workshops, expert sessions. This helps in capacity building and skill enhancement.</li> <li>• The Institute has organised Career Planning, Soft Skill and Personality Development activities.</li> <li>• Students got benefitted by guidance for competitive examination and career counselling.</li> <li>• The institute has dedicated Training and Placement cell which organizes On/Off / Pool campus for providing job opportunities and liaison with the industry.</li> <li>• The institute organizes regular Alumni meets.</li> </ul>
6	<b>Governance, Leadership and Management</b>	<ul style="list-style-type: none"> <li>• Effective leadership is visible through proper governance and decentralization to achieve its objectives.</li> <li>• The institute has a perspective plan.</li> <li>• The service rules and regulations are followed as per AICTE , DTE, Government of Maharashtra and SPPU.</li> <li>• FDP was organised for faculty members and SDP for non-teaching staff.</li> <li>• Faculty members have availed financial support to participate in FDP, conferences and seminars.</li> <li>• The institution provides various welfare schemes for teaching and non-teaching staff</li> <li>• The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.</li> </ul>
7	<b>Institutional Values and Social Responsibilities</b>	<ul style="list-style-type: none"> <li>• Green, energy and environmental audits are conducted through external agency</li> <li>• Installed sensor bulbs for energy-saving and safety.</li> <li>• Revamping of rain water harvesting system and vermiculture compost project.</li> <li>• Community Engagement Initiatives are undertaken like blood donation camps, tree plantation drives and visit to orphanage.</li> </ul>



  
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8	Office Administration and Financial Audit	<ul style="list-style-type: none"> <li>• All administrative records are adequately upheld.</li> <li>• Financial audits have been conducted.</li> </ul>
9	Departmental Profile	<ul style="list-style-type: none"> <li>• Departmental records are satisfactory maintained.</li> <li>• Student centric teaching learning methods are systematic and well documented.</li> </ul>
10	Overall Observations	
i.	Institutional Strengths	<ul style="list-style-type: none"> <li>• Institute has active,, participative and supportive management</li> <li>• Distinguished and experienced faculty members.</li> <li>• Eight of the faculty members are PhD</li> <li>• Focused co-curricular ,extra-curricular and extension activities leading to holistic development of students</li> <li>• Optimum infrastructure with Wi-Fi facility</li> </ul>
ii.	Institutional Weaknesses	<ul style="list-style-type: none"> <li>• Limited participation in research projects funded by government agencies.</li> <li>• Lack of consultancy.</li> <li>• Lack of MDP for industry professionals.</li> </ul>
iii.	Institutional Opportunities	<ul style="list-style-type: none"> <li>• Developing collaboration with research institutes / industries</li> <li>• Establishment of research Centre in the Faculty of Management.</li> <li>• MCA Program</li> </ul>
iv.	Institutional Challenges	<ul style="list-style-type: none"> <li>• Establishing stable and sustainable funding sources to support ongoing programs, infrastructure development, and faculty initiatives.</li> <li>• Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education.</li> <li>• Developing strategies to enhance student engagement, involvement, and retention rates ensuring a positive learning experience.</li> </ul>



  
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**Recommendations**




- Facilitate and support faculty members in publishing research papers in UGC Care Listed Journals and Books, fostering a culture of scholarly excellence and knowledge dissemination.
- Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development.
- Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavours, promoting innovation and contributing to societal advancement.
- Actively engage in initiatives such as the National Institutional Ranking Framework (NIRF) to enhance the institution's reputation and competitiveness in the higher education landscape.



  
Director /  
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Balewadi, Pune-411045



12 Name and the Signature of Peer Team members with date:

Sr. No.	Name of the External Peer Team Member	Capacity	Signature
1	Dr. Satish Ubale Director Matrix Institute of Business Management	Chairman	
2	Dr. Hemant Katole Associate Professor Department of Management Science SPPU	Co-ordinator	
3	Dr. Atik Shaikh Professor Allana Institute of Management Sciences	Member	



Signature of the Head of the Institution with Seal



Director

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**ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT**  
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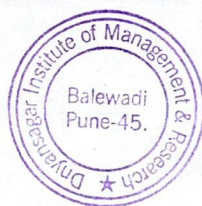


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3	<b>Dr. Atik Shaikh</b> <i>Professor</i> <i>Allana Institute of Management Sciences</i>	<b>Member</b>



**Director**  
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**Research**  
**Balewadi, Pune-411045**



Director  
Gyanasagar Institute of Management and  
Research  
Balewadi, Pune-411045





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(ISOHE Code : IE - 41253, PUN Code - 8999114030)



**6.5.2 Quality assurance initiatives of the institution include:**

1. Regular meeting of Internal Quality Assurance Cell (IQAC); quality improvement initiatives identified and implemented
2. Academic and Administrative Audit (AAA) and follow-up action taken
3. Collaborative quality initiatives with other institution(s)
4. Participation in NIRF and other recognized rankings
5. Any other quality audit/accreditation recognized by state, national or international agencies such as NAAC, NBA etc.

Year	Date of IQAC Meetings	Major decisions on quality initiatives	Implementation details
2022	7th Nov. 2022	1)NAAC Accreditation Process 2)Preparation of Academic Calendar 3)Conduction of Induction Program 4)Guest Sessions of industry expert 5)Alumni Meet	1)Staff members were instructed to go through the NAAC Accreditation Process.2) Preparation of Academic Calendar 3)Induction Program Conducted 4)Organized total 09 guest sessions on Saturdays for the students 5)Organized the Alumni meet on 24th Dec. 2022
2023	6th Feb. 2023	1)Awareness of Library resources 2)Budget Session 3)Writing a Research Paper Workshop	1) Librarian conducted a session on the library resources. 2)Conducted Budget Session 3) Conducted a workshop on Research paper and literature Review
2023	3rd April 2023	1)Sports and Cultural Activities 2)Old Age Home Visit 3)Guest	1)Every Saturday Indoor, Outdoor sports competition and Cultural events

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UAIHE Code: C-41293, PUU Code: AMRPU4650



		Sessions	organized 2)Organized Old Age Home Visit 3)Conducted a guest sessions by the industry experts
2023	02nd June 2023	1)organize the case study workshop for the students as well as for the faculty members 2)suggested to conduct entrepreneurship fair for the students 3)organize the SIP guidance session for the students	1) Case study workshop was organized 2)Entrepreneurship fair was organized to the students and faculty members 3) SIP guidance session was organized

Year	Name of the Collaborative activity (quality initiatives)	Name of the collaborating institution	Nature of collaboration	Outcomes
2022-23	Two Days Online National Level Faculty Development Program "Research And Innovation: Procedure for Research Paper Publication, Patent Filings, and Entrepreneurship Development"	Abhinav Education Society's Institute of Management and Research	Faculty Exchange	Prof. Anuj Bajaj attended FDP
2022-23	SIP Placement SIP Pool Campus Drive:Collabrating Unit	Fund smart, Pune, Maharashtra	SIP Placement SIP Pool Campus Drive: Collabrating Unit	Participated in SIP Pool Campus Drive Following Students of Batch 2022-24 Carried out SIP 1)Sakshi Kachare 2) Tejaswini Diwar 3) Monali Deshmukh 4)

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				Shrunali More 5) Rahul Jagdhane 6) Ganesh Sasane 7) Samrat Salve
2022-23	Guest Session:	Kshetrik Agrow Business Industries Pvt. Ltd., Satara	Guest Session	Mr. Narendra Pisal of Kshetrik Agro Business Industries conducted guest session on 'Entrepreneurship Opportunities in Agriculture'
2022-23	Final Placement	Himan Realty Solutions, Office No: 609, Mont Vert Velocity, Baner - Pashan Link Road, Pune - 411021	Final Placement	Final Placement 1) Abhinav Kajale 2) Vishal Yadav 3) Ananksha Gaikwad
2022-23	Certification	ExcelR Solutions, Bangluru, Karnataka	Certification	Digital Marketing Certification
2022-23	Application base program		Application base program	Application base program on Adv Excel, Power Point and Word
2022-23	Quantative Aptitude		Quantative Aptitude	CRT Mastering Quantative Aptitude to Crack job Interview
2022-23	Certification		Certification	Business Analytics using Power BI
2022-23	Online One Week Workshop on Research Methodology	Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)	Faculty Exchange	Prof. Rupesh Andhrukar attended Online One Week Workshop on Research Methodology
2022-23	State Level Workshop on Data Analysis using Excel and SPSS			Prof. Priyanka Shinde participated State Level Workshop on Data Analysis using Excel and SPSS
2022-23	Faculty Development Program on Intellectual Property Rights			Ms. Nilfar Sayyad of DYPIMS attended Faculty Development Program on Intellectual Property Rights





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2022-23	Placement	Said Technologies Pvt. Ltd., Office No. 106, First floor, Pradeep Chambers, Above SBI mutual Fund, Bhandarkar Inst. Road, Pune - 411004	Placement	Final Placement - Govind Surwase, Mayuri Mahapure and
2022-23	SIP	Fundroom Investment Services	SIP Placement SIP Pool Campus Drive:Collabrating Unit	Akshay Kale, Ajay Dharmik, Ganesh Pitale, Mitali Kirde, Gaikwad Manoj undergone SIP
2022-23	Faculty Development Program on Intellectual Property Rights	ASM's Institute of Professional Studies, Pune	Faculty Exchange	Prof. Dr. Vikas Barbate participated Faculty Development Program on Intellectual Property Rights
2022-23	Workshop on Case Study Writing			Dr. Mayadevi Jadhav participated Workshop on Case Study Writing
2021-22	IPR Awareness Training Program			Prof. Priyanka Shinde attended IPR Awareness Training Program
2021-22	Training Session on Canva	Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varde, Pune - 410507 (MS)	Faculty Exchange	Dr. Swati Singh and Dr. Poonam Khadke attended Training Session on Canva
2022-23	Session on IPR and Entrepreneurship			Dr. Manisha Khaladkar and Prof. Nadeem Kazi attended Session on IPR and Entrepreneurship
2022-23	One Week Online Workshop on Research Methodology			Prof. Nilam Naidu participated One Week Online Workshop on Research Methodology
2022-23	FDP on "Systematic Literature Review Process"	S. B. Patil Institute of Management, Sector No. 26, Near Akardi Railway Station, Pradhikaran, Nigdi, Pune - 411 044. (MS)	Faculty Exchange	Dr. Swati Tej Badi Singh attended FDP on "Systematic Literature Review Process"
2022-23	Enhancing the Library Services :Past,Present and Future			Mr. Sundar Pachkundave participated in Enhancing the Library Services :Past,Present and Future





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(MHE Code - C-41001, PUJ Code - BMRP01000)



2022-23	Member of Staff Selection Committee			Dr. Sajid Alvi Member of Staff Selection Committee
2021-22	Faculty Development Program on Intellectual Property Rights			Dr. Kajal Maheshwari participated in Faculty Development Program on Intellectual Property Rights
2020-21	Faculty Development Program on Research Methodology in Management			Dr. Pratita Burbure attended Faculty Development Program on Research Methodology in Management
2022-23	National Conference			Dr. Manisha Jagtap attended National Conference
2021-22	Pool Campus Drive	Square Yard, Inspire Co Space, 2nd Floor, Amar Paradigm, Sr. No. 110/11/3, Baner - Mahalunge Rd, Opp Chroma, Baner, Pune - 411045	Placement	Pool Campus drive
2022-23	Final Placement			Final Placement
2022-23	SIP Pool Campus Drive		SIP Pool Campus Drive	SIP Pool Campus Drive
2021-22	SIP	SCMC Pvt. Ltd., 16/6, Vishal Nagar, Pimple Nilakh Wakad, Pune India-411027.	SIP	SIP ( 2021-22) NAIR BHAGYASHREE SOMAN SATANGE SAURAV NARENDRA
2022-23	Faculty Development Program on Intellectual Property Rights	International Institute of Management Science (IIMS), S. No. 169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)	Faculty Exchange	Dr. Vandana Mohanti attended Faculty Development Program on Intellectual Property Rights
2020-21	Faculty Development Program on Research Methodology in Management			Faculty Development Program on Research Methodology in Management

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(UACHE Code: C - 41253, PUJH Code: 10A00141004)



2021-22	on Advisory Board	Finkomm Eduventure	Faculty Exchange	Dr.Sajid Alvi is on Advisory Board
2021-22	Invited as Mentor	Wa Foundation	Faculty Exchange	Dr.Sajid Alvi is invited as Mentor
2022-23				Dr.Sajid Alvi is invited as Mentor
2022-23	Cross Cultural Visit			Cross Cultural Visit
2021-22	Seminar Invitee: "Leadership Skills, excellence and Mentorship"			Seminar Invitee: "Leadership Skills, excellence and Mentorship"
2022-23	SIP	Wisteria Properties, 4th Floor, Silver Space Commercial Building Above Sureswat Bank, Vishal Nagar, Jagtap Dairy Rd, Pimple Nilakh, Pune, Maharashtra 411027	SIP, Placement	Thorat Ashwini, Salve Pallavi Suresh, Kamble Aniket Ganjam, Raste Ramesh Macchindra, Hanumante Sumita Govind, Wagh Sachal Sahebrao, Shinde Nisha Diliprao Done Sip
2021-22	Placement			Harshada Tithe Final Placement
2020-21	SIP			PRAJAPATI NEHA done SIP
2022-23	FDP on 'EBESCO Mobile App'	AISSMS INSTITUTE OF MANAGEMENT, Kennedy Road, Near R.T.O., Pune - 411 001,	Faculty Exchange	Prof. Ujjwal More attended FDP on 'EBESCO Mobile App'
2022-23	Seminar on Career Opportunities in Data Science AI ML		Student Exchange	AISSMSIOM student attended Seminar on Career Opportunities in Data Science AI ML
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Gauri Prabhu attended Faculty Development Program on Intellectual Property Rights
2020-21	Faculty Development Program on Research Methodology in Management			Prof. Rashmi Phirake participated Faculty Development Program on Research Methodology in Management





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2021-22	Faculty Development Program on Generic Electives - University Level Courses for MBA 2019 Revised Curriculum based on OBE and CBCS Grading System			Prof. Nilambari Moholkar participated Faculty Development Program on Generic Electives - University Level Courses for MBA 2019 Revised Curriculum based on OBE and CBCS Grading System
2020-21	National Seminar on 'Innovation and Intellectual Property Rights'			Prof. Yogesh Deshmukh attended National Seminar on 'Innovation and Intellectual Property Rights'
2022-23	Faculty Development Program On Outcome Based Education For Academic Excellence And Accreditation			Prof. Shamli Joshi attended Faculty Development Program On Outcome Based Education For Academic Excellence And Accreditation
2022-23	Faculty Development Program on Intellectual Property Rights	Poona Institute of Management Sciences and Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poona College Campus, Modi Khana, Pune - 411001 (MS), Pune	Faculty Exchange	Dr. Sheena Abraham Faculty Development Program on Intellectual Property Rights
2021-22	Workshop on "How to draft a research proposal"			Prof. Mohd. Iftikhar Khan participated Workshop on "How to draft a research proposal"
2021-23	Faculty Development Program on Research Methodology in Management			Payal Samdariya attended Faculty Development Program on Research Methodology in Management
2021-22	Research Workshop on "Designing Questionnaire in Research"			Prof. Pappu Guikwad attended Research Workshop on "Designing Questionnaire in Research"



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2021-22	Workshop on "How to draft a research proposal "			Prof. Mohd. Iftikhar Khan participated Workshop on "How to draft a research proposal "
2021-23	Faculty Development Program on Research Methodology in Management			Payal Samdariya attended Faculty Development Program on Research Methodology in Management
2021-22	Research Workshop on "Designing Questionnaire in Research "			Prof. Pappu Gaikwad attended Research Workshop on "Designing Questionnaire in Research "
2022-23	Subject Expert for Ph.D. admission process		Faculty Exchange	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
2022-23	Sports and Cultural Event	Lotus Business School (LBS), S. No 52/53 Jhambhe Road, Pune Mumbai Expressway, Punawale, Pune-411033 (MS)		Jaydhane Rahul Rajendra Salve Samrat Ashok Aishwarya Gaikwad Deshmukh Monali Ajay Participated In Sports and Cultural Event
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Anil Poman attended Faculty Development Program on Intellectual Property Rights



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2022-23	One Day Workshop on Basic Outline of Research Proposal & Guidelines for Ph.D. Interview	Faculty Exchange	Prof. Nadeem Kazi attended One Day Workshop on Basic Outline of Research Proposal & Guidelines for Ph.D. Interview
2021-22	Subject Expert for Ph.D. admission process	Faculty Exchange	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
2021-22	FDP on Research Methodology in Management	Faculty Exchange	Prof. Manisha Purohit participated in FDP on Research Methodology in Management
2021-22	Subject Expert for Ph.D. admission process	Faculty Exchange	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
2021-22	Subject Expert for Ph.D. admission process	Faculty Exchange	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
2021-22	Workshop on Intellectual Property Right	Faculty Exchange	Prof. Sameer Patil participated in Workshop on Intellectual Property Right
2020-21	Sports & Cultural Event	Student Exchange	Shaikh Tayyaba Mohammad Wazhat Prayal Pramodmo Dispute Gangasagar Bapurao Durga Balasaheb Jadhav Participated In Sports & Cultural Event
2020-21	Online SDP on Emerging	Faculty Exchange	Mr. Akbar Sayyad attended Online



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	Techonlogy			SDP on Emerging Techonlogy
2022-23	Business Analytics Certification	Cleverground	Certification	Business Analytics Certification
2021-22	Data Analytics Certification			Data Analytics Certification
2020-21	Data Analytics Certification			Data Analytics Certification
2022-23	Faculty Development Program on Intellectual Property Rights	Allama Institute of Management Sciences (AIMS), K.B. Hidayatullah Road, New Modikhana, Azam Campus, Camp Pune -411001 (MS)	Faculty Exchange	Dr. Nilofer B. Shaikh attended Faculty Development Program on Intellectual Property Rights
2022-23	workshop on Research Methodology		Faculty Exchange	Prof.Ujjwal More and Nilam Naidu attended workshop on Research Methodology
2021-22			Student Exchange	Dakhale Akshay Bhaskar Shubham Borse Kawale Sayali Anil Ghorpade Sanmati Suresh participated in Cultural and Sports Event
2021-22	Cultural and Sports Event		Faculty Exchange	DR. Sajid Alvi-Subject Expert
2021-22	FDP on Research Methodology in Management		Faculty Exchange	Prof. Atik Shaikh participated in FDP on Research Methodology in Management
2021-22	Refree for PH.D Progress Review Presentations		Faculty Exchange	DR. Sajid Alvi-Refree for PH.D Progress Review Presentations
2021-22	National Conference		Faculty Exchange	Dr Manisha Jagtap Faculty



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				attended National Conference
2022-23	d FDP Mandelcy, Latex and Plagiarism		Faculty Exchange	Prof. Pappu Gaikwad Faculty members attended FDP Mandelcy, Latex and Plagiarism
2022-23	session on 'Marketing 4.0'		Faculty Exchange	Dr. Sajid Alvi- Conducted a session on 'Marketing 4.0'
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Shital Deshmukh Faculty Development Program on Intellectual Property Rights
2021-22	Faculty Development Program on Research Methodology in Management	Prin. N. G. Narkar Institute of Career Development and Research, 536 Shaniwar Peth, Appa Bahwant Chowk, Pune-411030 (MS)	Faculty Exchange	Prof. Padmini Bhambure attended Faculty Development Program on Research Methodology in Management
2020-21	d Faculty Development Programme (FDP) on Outcome based Education Philosophy covering CO-PO Mapping, PEO and PSO mapping with CO and Mapping Graduate Attributes with Vision-Mission of the institute		Faculty Exchange	Prof. Hrishikesh Dhutale attended Faculty Development Programme (FDP) on Outcome based Education Philosophy covering CO-PO Mapping, PEO and PSO mapping with CO and Mapping Graduate Attributes with Vision-Mission of the institute



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2022-23	National Conference 2023 – Industry Institute Linkage through the implementation of National Education Policy 2020"	Institute of Industrial and Computer Management and Research (ICMR), Pradhikaran Campus HS-2, Sector 27A, Behind Tukaram Garden, Pradhikaran, Pune 411044	Faculty Exchange	Dr. Manisha Khaladkar attended National Conference 2023 – Industry Institute Linkage through the implementation of National Education Policy 2020"
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Dipti Sharma attended Faculty Development Program on Intellectual Property Rights
2021-22	Quality Improvement Program on Innovation through Artificial Intelligence Data Science		Faculty Exchange	Prof. Yogesh Deshmukh participated Quality Improvement Program on Innovation through Artificial Intelligence Data Science
2021-22	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Prof. Manisha Kulkarni attended Faculty Development Program on Research Methodology in Management
2020-21	Webinar on AI as an enabler for Teachers in Implementing National Education Policy 2020		Faculty Exchange	Dr. Manisha Jagtap Prof. Swati Bhalerao Webinar on AI as an enabler for Teachers in Implementing National Education Policy 2020



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2020-21	e-FDP on NAAC	Faculty Exchange	Jayashree Murali Iyengar and Mrs Kiran Shrikant Rao attended e-FDP on NAAC
2020-21	e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board	Faculty Exchange	Dr. Manisha Kulkarni Dr. Khushboo Sahu Prof. Neha Inamdar attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
2019-20	Faculty Development Program on ICT Tools for Effective Teaching & Learning	Faculty Exchange	Dr. Jayashree Murali attended Faculty Development Program on ICT Tools for Effective Teaching & Learning
2019-20	Faculty Development Program on - OSCM - Blooms Taxonomy for CBCSOBE 2019 pattern in association with SPPU	Faculty Exchange	Mr.Dhanjay Bhavsar attended Faculty Development Program on - OSCM - Blooms Taxonomy for CBCSOBE 2019 pattern in association with SPPU
2018-19	Faculty Development Program on INNOVATIVE TEACHING PEDAGOGY: A CASE STUDY APPROACH	Faculty Exchange	Dr. Manisha Kulkarni participated Faculty Development Program on INNOVATIVE TEACHING



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				PEDAGOGY: A CASE STUDY APPROACH
2022-23	Session for International Conference on 20th Jan. 2023 International Conference INCON	ASM's Institute of Business Management and Research (IBMR), MIDC, Block 'C', Chinchwad, Pune, Maharashtra 411019 (MS)	Faculty Exchange	Dr. Sajid Alvi- Chair Session for International Conference on 20th Jan. 2023 International Conference INCON
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Nilesh Anate Dr. Bhagyashree Kunte attended Faculty Development Program on Intellectual Property Rights
2021-22	Chair Subject Expert Ph.D. Interview		Faculty Exchange	Dr. Sajid Alvi- Chair Subject Expert Ph.D. Interview
2021-22	Chair Subject Expert Ph.D. Interview		Faculty Exchange	Dr. Sajid Alvi- Chair Subject Expert Ph.D. Interview
2021-22	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Prof. Sonanda Jindal attended Faculty Development Program on Research Methodology in Management
2020-21	e-FDP on NAAC		Faculty Exchange	Dr. Sanjay Dharmadhikari Dr. Bhagyashree Kunte Dr. Dilip Aher attended e-FDP on NAAC



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2020-21	e-FDP on MBA, CBCS & GS OBE Pattern in Organization Management Board		Faculty Exchange	Dr. Smita Wagh attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
2019-20	Session Chair for International Conference INCON XV		Faculty Exchange	Dr. Manisha Jagtap invited as Session Chair for International Conference INCON XV
2022-23	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Faculty Exchange	Prof. Swati Yeole participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2018-19	Session on "Overview of Basics of Marketing"		Faculty Exchange	Dr. Manisha Jagtap invited resource person Session on "Overview of Basics of Marketing"
2022-23	webinar on 'Research Methodology'		Faculty Exchange	Prof. Anuj Bajaj attended webinar on 'Research Methodology'
2022-23	SIP Project presentation Competition	Matrix School of Management Studies, Near Westernly Bypass Road, Wadgaon, Ambegaon (BK), Pune- 411 041 (MS)	Student Exchange	Rohit Kamble Unnati Bhosekar participated in SIP Project presentation Competition
2022-23	Sports Fest'		Student Exchange	Students Attended 'Sports Fest' Chinmay Sudhir Bhawe Deshmukh Monali Ajay



Matrix School of Management Studies, Near Westernly Bypass Road, Wadgaon, Ambegaon (BK), Pune- 411 041 (MS)  
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			Raj Vinayak Kamble Jagdhane Rahul Rajendra
2022-23	Faculty Development Program on Intellectual Property Rights	Faculty Exchange	Dr. Harishali Gomashe attended Faculty Development Program on Intellectual Property Rights
2021-22	Sports Fest'	Student Exchange	Students Attended 'Sports Fest' Umbarkar Rutik Gajanan Kawale Sayali Anil Shubham Baric Awassare Ayush Umesh
2020-21	webinar on 'A New Way Ahead'	Faculty Exchange	Pappu Gaikwad and Dr. Meena Sharma attended webinar on 'A New Way Ahead'
2021-22	Session on STATCRAFT SOFTWARE AWARENESS	Faculty Exchange	Sameer Bhausaheb Patil and Prof. Kavita Pareek attended a Session on STATCRAFT SOFTWARE AWARENESS
2021-22	Faculty Development Program on Research Methodology in Management	Faculty Exchange	Prof. Pooja Jagtap attended Faculty Development Program on Research Methodology in Management
2020-21	e-FDP on NAAC	Faculty Exchange	Prof. Prasad Vidhate Prof. Sachin Bhame attended



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				e-FDP on NAAC
2019-20	e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board		Faculty Exchange	Dr. Shilpa Kulkarni Prof. Preet Vidhate Prof. Sachin Bhume attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
2020-21	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Faculty Exchange	Dr. Rajendra Chaudhari participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2019-20	Seminar on 'Intellectual Property Rights'		Faculty Exchange	Dr. Mayadevi Shriram Jadhav and Prof. Yogesh Deshmukh participated in Seminar on 'Intellectual Property Rights'
2022-23	National Workshop on the Implementation of National Educational Policy 2020.	Pratibha Institute of Business Management (PIBM), Behind Mehta Hospital, Off Mumbai Pune Road, Kalbhori Nagar, Chinchwad, Pune 411019 (MS)	Faculty Exchange	Prof. Nadeem Kazi Two-day National Workshop on the Implementation of National Educational Policy 2020.
2022-23	Faculty Development Program on Intellectual		Faculty Exchange	Prof. Gururaj Dangare attended Faculty Development



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	Property Rights		Program on Intellectual Property Rights
2021-22	Faculty Development Program on Research Methodology in Management		Prof. Shweta Jain attended Faculty Development Program on Research Methodology in Management
2020-21	e-FDP on NAAC		Prof. Shweta Jain attended e-FDP on NAAC
2020-21	e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board		Prof. Pallavi Chugh Prof. Niji Shajan attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
2019-20	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Dr. Mahima Singh participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2018-19	FDP on Tips and techniques for writing International Quality Research Papers and their publication in journals		Prof. Nilambari Mohokar attended FDP on Tips and techniques for writing International Quality Research Papers and their publication in journals
2022-23	Faculty Development Program on Intellectual	Dr. D.Y.Patil Centre for Management and Research, Newale Vasti, Chikhali,	Dr. Madhulika Gupta attended Faculty Development

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	Property Rights	Pune – 412114 (MS)	Program on Intellectual Property Rights
2021-22	Faculty Development Program on Research Methodology in Management	Faculty Exchange	Prof. Shreeyash Sohani attended Faculty Development Program on Research Methodology in Management
2020-21	FDP on "Online Teaching & Learning"		Prof. Sameer Patil attended FDP on "Online Teaching & Learning"
2020-21	e-FDP on NAAC		Prof. Shreeyash Sohani and Dr. Madhulika Gupta attended e-FDP on NAAC
2020-21	e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board		Prof. Shreeyash Sohani attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
2019-20	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Prof. Anil Pawar participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2019-20	FDP on "Case Writing & Case Teaching"	Faculty Exchange	Dr. Manisha Jangar attended FDP on "Case Writing & Case Teaching"



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2018-19	Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach	JSPM's Jayawant Institute of Management Studies, Tathawade Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune - 411033	Faculty Exchange	Dr. Madhulika Gupta Participated in Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
2022-23	Seminar on IPR		Faculty Exchange	Dr. Swati Singh attended Seminar on IPR
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Ravika Patil attended Faculty Development Program on Intellectual Property Rights
2021-22	FDP on E-content development		Faculty Exchange	Prof. Hrishikesh Dhumale participated in FDP on E-content development
2021-22	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Prof. Gorakh attended Faculty Development Program on Research Methodology in Management
2020-21	FDP on Teaching Pedagogy using ICT Tools		Faculty Exchange	Prof. Shruti Navandar participated in FDP on Teaching Pedagogy using ICT Tools
2020-21	e-FDP on NAAC		Faculty Exchange	Aditya Hanmant Katkar Manesh Ramkrishna Patil attended e-FDP on NAAC



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2020-21	National Level Webinar on Emerging Trends in Business Analysis *		Faculty Exchange	Dr. Genakh Wakhare Dr. Rasika Patil attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
2019-20	National Level Webinar on Emerging Trends in Business Analysis *		Faculty Exchange	Prof. Dhananjay Bhavsar participated in National Level Webinar on Emerging Trends in Business Analysis *
2019-20	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Faculty Exchange	Dr. Harini Ranjan participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2018-19	Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach		Faculty Exchange	Dr. Ripin Bankar Participated Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
2018-19	Placement & Summer Internship	Kings Auto Riders	Placement	Placement & Summer Internship
	Workshop Invitee: "Marketing Masterclass" Certification	CP HR Services Pvt. Ltd.	Certification	Workshop Invitee: "Marketing Masterclass" Certification



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2021-22	Workshop Invitee: "Leadership Thought Works"			Workshop Invitee: "Leadership Thought Works"
2022-23	Value added Course Business English			Value added Course Business English
2022-23	Value added Course Aptitude			Value added Course Aptitude
2021-22	Value added Course Aptitude			Value added Course Aptitude
2021-22	Value added Course Business English			Value added Course Business English
2020-21	Value added course English Communication			Value added course English Communication
2019-20	Value added Course Business English			Value added Course Business English
2018-19	Value added Course Aptitude			Value added Course Aptitude
2018-19	Value added course English Communication			Value added course English Communication
2022-23	Cross Cultural Visit		Cross Cultural Visit	Cross Cultural Visit
2022-23	Resource Person	GLOBAL INNOVATORS & ENTREPRENEURS NETWORK (GIENET)	Faculty Exchange	Ms. Snehal Wankhade GIENET member of DIMR ED cell
2021-22	Resource Person		Faculty Exchange	Ms. Snehal Wankhade GIENET member of DIMR ED cell
2020-21	Resource Person		Faculty Exchange	Ms. Snehal Wankhade GIENET member of DIMR ED cell
2019-20	Resource Person		Faculty Exchange	Ms. Snehal Wankhade GIENET member of DIMR ED cell



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**Director**  
Dnyansagar Institute of Management and Research  
Balewadi, Pune-411045



**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to D. T. Pooje Sanshodhan)  
(UJMR Code - C - 41283, FUM Code - (UJMR)14020)



2018-19	Resource Person		Faculty Exchange	Ms.Snehal Wankhade GIINET member of DIMR ED cell
2019-20	Sapiens talk		Faculty Exchange	Sapiens talk
2018-19	ED cell Inauguration		Faculty Exchange	ED cell Inauguration
2018-19	National Conference		Faculty Exchange	National Conference
2023-24	wo Day National Level FDP on AI-VFX assisted E-Content Development		Faculty Exchange	Mrs.Shravani Parse participated in Two Day National Level FDP on AI-VFX assisted E-Content Development
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Imran Baig Mirza attended Faculty Development Program on Intellectual Property Rights
2021-22	Faculty Development Program on Research Methodology in Management	Pooma College of Arts, Science and Commerce, Camp, Pune - 411001 (MS)	Faculty Exchange	Ms.Deepika Abhijeet Kininge attended Faculty Development Program on Research Methodology in Management
2019-20	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Sanjay Dharmadhakari & Dr.Bhagyashree Kunter participated in Faculty Development Program on Research Methodology in Management



& SKP Campus, Bhiwadi, Baleswadi, Pune - 411 045 (INDIA)  
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Director  
Dnyansagar Institute of Management and Research  
Baleswadi, Pune-411045



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(MDSSE Code - C - 41292, PUJ Code - 00RWP014030)



2019-20	Workshop on 'Preparation for NAAC Accreditation As Per Latest Guidelines'	Faculty Exchange	Dr. Manisha Jagtap and Dr. Shriram Shimpi attended the Workshop on 'Preparation for NAAC Accreditation As Per Latest Guidelines'
2020-21	One Day e-FDP on MBA CBCS & GS OBE Pattern in Organization & Management Board for Sem-III'	Faculty Exchange	Prof. Mirza Imran Baig participated in One Day e-FDP on MBA CBCS & GS OBE Pattern in Organization & Management Board for Sem-III'
2019-20	Faculty Development Program on ICT Tools for Effective Teaching & Learning	Faculty Exchange	Ms. Deepika Abhijeet Kininge participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2018-19	Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach	Faculty Exchange	Ms. Heena Mushtaq Sayyed Participated Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
2018-19	One Day Quality Seminar on 'Academic Audit	Faculty Exchange	Dr. Shriram Shimpi and Prof. Sumeet Patil has participated in One Day Quality Seminar on



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**Director**

**Dnyansagar Institute of Management and Research**  
Balnash, Pune-411045



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DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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(UPEE Code : C-41200, FUR Code : JMRP04000)



				'Academic Audit'
2018-19	Placement	Sai Service Pvt. Ltd	Placement Activities	Vishnu Laggad Placement
	Dissertation		Student Professional Development Activities	Vishnu Laggad Dissertation
2021-22	Invited at Sai service		Faculty Exchange	Manisha Jagtap invited at Sai service
2019-20	Invited at Sai service		Faculty Exchange	Manisha Jagtap invited at Sai service
2019-20	Placement		Placement Activities	Vishnu Laggad Placement
2021-22	Industrial Visit		Student Professional Development Activities	Industrial Visit
2022-23	Invited as resource person	IQ's Center for Career Development	Faculty Exchange	Dr. Manisha Jagtap invited as resource person
2022-23	Invited as resource person		Faculty Exchange	Prof. Sameer Patil invited as resource person
2021-22	SIP Research Methodology Workshop		Student Exchange	Mr. Shubham Divti, Mr. Amol Ugale, Mr. Nitin Munde, Mr. Amit Gondale, Mr. Lukeshkumar Parihar, Mr. Marud Bahu, Mr. Neeraj Mesta had undergone SIP Research Methodology Workshop
2019-20	Workshop of "Quality Research Papers"		Student Exchange	Workshop of "Quality Research Papers"
2018-19	Invited as resource person		Faculty Exchange	Prof. Sameer Patil invited as resource person



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**Director**  
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Research  
Balewadi, Pune-411045



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W09FE Code / C - 41285, PUM Code - HRP014032)



2020-21	Invited as resource person		Faculty Exchange	Dr. Manisha Jagtap invited as resource person
2020-21	Decision Science Competition		Student Professional Development Activities	Decision Science Competition
2020-21	Career Opportunities in Hospitality industry		Student Professional Development Activities	Career Opportunities in Hospitality industry
2020-21	Webinar on Career Opportunities in Agribusiness		Student Professional Development Activities	Webinar on Career Opportunities in Agribusiness
2018 to till Date	Mentor	Brainworks Business Solutions Pvt. Ltd.	Faculty Exchange	Dr.Sajid Alvi Mentor
2022-23	Value added Course Personal Effectiveness for success	Neonare Services LLP	Student Professional Development Activities	Value added Course Personal Effectiveness for success
2022-23	HR Analytics Certification		Student Professional Development Activities	HR Analytics Certification
2021-22	Value added Course Personal Effectiveness for success		Student Professional Development Activities	Value added Course Personal Effectiveness for success
2021-22	HR Payroll Certification		Student Professional Development Activities	HR Payroll Certification
2020-21	Value added Course Personal Effectiveness for success		Student Professional Development Activities	Value added Course Personal Effectiveness for success
2019-20	HR Payroll Certification		Student Professional Development Activities	HR Payroll Certification
2019-20	Value added Course Personal Effectiveness for success		Student Professional Development Activities	Value added Course Personal Effectiveness for success
2019-20	HR Payroll Certification		Student Professional Development Activities	HR Payroll Certification
2018-19	Value added Course Personal Effectiveness for success		Student Professional Development Activities	Value added Course Personal Effectiveness for success



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**Director**  
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(UHE Code - C - 4120, PUN Code - IMR/01400)



2018-19	HR Payroll Certification		Student Professional Development Activities	HR Payroll Certification
2022-23	Investment Banking Certification		Student Professional Development Activities	Investment Banking Certification
2022-23	Hedge Fund Operation Certification		Student Professional Development Activities	Hedge Fund Operation Certification
2021-22	Investment Banking Certification		Student Professional Development Activities	Investment Banking Certification
2021-22	Hedge Fund Operation Certification		Student Professional Development Activities	Hedge Fund Operation Certification
2020-21	Investment Banking Certification	Magic Institute of Excellence	Student Professional Development Activities	Investment Banking Certification
2020-21	Hedge Fund Operation Certification		Student Professional Development Activities	Hedge Fund Operation Certification
2019-20	Investment Banking Certification		Student Professional Development Activities	Investment Banking Certification
2019-20	Hedge Fund Operation Certification		Student Professional Development Activities	Hedge Fund Operation Certification
2018-19	Investment Banking Certification		Student Professional Development Activities	Investment Banking Certification
2018-19	Hedge Fund Operation Certification		Student Professional Development Activities	Hedge Fund Operation Certification
2022-23	Digital Marketing Certification	Pure Technology	Student Professional Development Activities	Digital Marketing Certification
2021-22	Introduction to Digital Marketing Certification		Student Professional Development Activities	Introduction to Digital Marketing Certification
2020-21	Introduction to Digital Marketing Certification		Student Professional Development Activities	Introduction to Digital Marketing Certification
2019-20	Digital Marketing Fundamental - Certification		Student Professional Development Activities	Digital Marketing Fundamental - Certification



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**Director**

Dnyansagar Institute of Management and Research  
Balewadi, Pune-411045





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2018-19	Digital Marketing Fundamental - Certification		Student Professional Development Activities	Digital Marketing Fundamental - Certification
2022-23	Scout Innovation, Member of DIMR Ed Cell	Scout Innovations	Faculty Exchange	Dr.Mangesh Wankhade, Scout Innovation, Member of DIMR Ed Cell
2021-22	Scout Innovation, Member of DIMR Ed Cell		Faculty Exchange	Dr.Mangesh Wankhade, Scout Innovation, Member of DIMR Ed Cell
2020-21	Scout Innovation, Member of DIMR Ed Cell		Faculty Exchange	Dr.Mangesh Wankhade, Scout Innovation, Member of DIMR Ed Cell
2019-20	Scout Innovation, Member of DIMR Ed Cell		Faculty Exchange	Dr.Mangesh Wankhade, Scout Innovation, Member of DIMR Ed Cell
2018-19	Scout Innovation, Member of DIMR Ed Cell		Faculty Exchange	Dr.Mangesh Wankhade, Scout Innovation, Member of DIMR Ed Cell
2019-20	Sapiens talk		Student Professional Development Activities	Sapiens talk
2018	Guest Session :Finding First Job*		Faculty Exchange	Dr.Mangesh Wankhade, Scout Innovation, invited for Guest Session :Finding First Job*
2018-19	SIP	Podium System Pvt.Ltd.	Student Professional Development Activities	Siddharth Patel,shivam Sharma , Sohail Pathan completed SIP
2020-21			Student Professional Development Activities	Jayn Singh completed SIP
2019-20	Pool Campus	HDFC Ergo	Placement Activities	Pool campus drive



\* SPP Campus, Baram, Bilewadi, Pune - 411 045 INDIA  
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**Director**

**Dnyansagar Institute of Management and Research**

Bilewadi, Pune-411045





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(AIUHE Code - C-4226; PUJN Code - HANPCH002)



	Drive			
2019-20	Placement		Placement Activities	Kushal Patil Placement
2018-19	Cancer Awareness Marathon Volunteering SIP	String Multispeciality Hospital	Student Professional Development Activities	Cancer Awareness Marathon Volunteering SIP
2018 to till Date	Hasya club Activities	Nav Chaitnya Hasya Clun, Balewadi	Social Activities	Hasya club Activities



**Director**  
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**ABHINAV EDUCATION SOCIETY'S  
INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE New Delhi, Affiliated to Savitribai Phule Pune University)  
S.No. 23/3/2/2, A/P Narhe, Tal. -Haveli, Pune -411041  
Email: abhinavmbe.institute@yahoo.com



**Sri. Rajeev Jagtap**  
(B.Sc., M.M.S.)  
FOUNDER PRESIDENT

**Mrs. Sunita R. Jagtap**  
(B.Com., L.L.B.)  
FOUNDER SECRETARY

**Dr. Abhijeet Kaiwade**  
(Ph.D., M.C.A., M.B.A.)  
DIRECTOR

**MEMORANDUM OF UNDERSTANDING**

This memorandum of Understanding ("MOU") is made and entered on the 1<sup>st</sup> June 2023  
(the "Effective Date") at Pune.

**BETWEEN**

**Shri.Khanderai Prathishthan's Dnyansagar Institute of Management & Research**  
Balewadi, Pune-411045

-----of the **FIRST PART**

**AND**

**Abhinav Education Society's Institute of Management and Research**, an MBA & MCA Institute established in 2007, approved by All India Council for Technical Education (AICTE) and affiliated to the Savitribai Phule Pune University, and having its head office at S. No. 23/3/2/2, A/P Narhe, Tal. Haveli, Pune, Maharashtra-411041.

-----of the **SECOND PART**

**WHEREAS:**

1. Development of Academic ties, Mutual student and faculty Exchange Programmes.
2. Joint research, Incubation, Entrepreneurship development activities including seminars, conference, symposia, workshop etc. as well as areas of mutual interest
3. Academic educational and professional development activities
4. Other activities contributing to the development of academic and educational exchange between the **DIMR** and **AESIMR**, mutually agreed upon by both the parties.



5. This MOU is drawn out between DIMR and the Institute on the prospect that both will collaborate for effective use of Information and Communication Technology (ICT), Research Training.
6. DIMR and the Institute are hereinafter individually referred to as a "Party" and Jointly Referred to as "Parties"

## **NOW IT IS AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:**

### **1. PURPOSE:-**

The purpose of this Memorandum of Understanding is as follows:

1. Sharing new methods of teaching and learning and curriculum development.
2. Organizing seminars / conferences / workshops / competitions on subjects of academic as well as Professional interest for cross fertilization of ideas for overall growth.
3. Giving the exposure of corporate culture to the Institutes students and faculty through various activity.
4. Guiding and mentoring the institute's students for projects.
5. Organizing Faculty Development Programs.
6. Development of Incubation and Entrepreneurship development cell by helping each other for generating seed money and sponsorship projects from industry.
7. Innovative ways of Entrepreneurship development and creating motivational and collaborative environment.
8. Sharing of the Research Guide within two Institute for further improvement in research area.

### **2. TERM AND TERMINATION**

This MOU shall be in force for a period of 3 year from the effective date. Parties may if they desire, decide to extend the MOU for such period and on such terms as may be decided mutually between them. Either party shall be entitled to terminate this MOU at any time, without giving any reasons, by giving 30 days prior written notice of its intention to the other party.

### **3. COST**

Parties acknowledge and agree to bear their own costs associated with the obligations set forth in this MOU.



#### 4. CONFIDENTIALITY:


Each party agrees to treat as confidential all information, which may at any time come into the possession of the other party, and which relates to any actual or proposed business activities, financial affairs, experiments, developments, other information which may reasonably be regarded as confidential, obtained from or made available by one party to the other, in whatever form called, whether paper, electronic or digital. Each Party undertakes not to use any confidential information for any purpose outside the scope of its obligations under this agreement or to divulge such information to any other person except to its own employees, agents etc.

Address:	Address:
Shri.Khanderao Prathishthan's Dnyansagar Institute of Management & Research, Balewadi, Pune-411045	Abhinav Education Society's Institute of Management and Research, S. No. 23/3/2/2, A/P Narhe, Tal. Haveli, Pune, Maharashtra 411041.

IN WITNESS WHERE OF, the parties intending to be legally bound have caused this MOU to be executed by their duly authorized representatives as on the date first herein above mentioned.

Shri.Khanderao Prathishthan's  
Dnyansagar Institute of Management  
& Research, Balewadi, Pune-411045

Abhinav Education Society's Institute  
of Management and Research (AESIMR)

Sign   
Name: Dr. Sajid Alvi  
Title: Director  
Date:

Sign   
Name: Dr. Abhijeet Kaiwade  
Title: Director  
Date:







**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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(Affiliat. Code - C - 41203, PU Aff. Code - 0000000000)

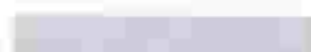


**Activities under MoU  
Abhinav Education Society's  
Institute of Management and  
Research, Pune**



  
**Director**  
**Dnyansagar Institute of Management and  
Research**  
Balewadi, Pune-411045

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**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
FUNDSMART**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 15<sup>th</sup> of May 2023 by and between,

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Fundsmart, The second party, and represented herein by its Founder & CEO Mr. Anil Sale

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Fundsmart, Pune, - the Second Party is engaged in Mutual Fund Distribution & Financial Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the Industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU, if there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Party.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

  
Dr. Sajid Alvi  
Director  
DIMR, Pune



Second Party

  
Mr. Anil Sale  
CEO  
Fundmart, Pune







**Activities under MoU  
Fundsmart**



*Director*  
**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**







DNYANSAGAR INSTITUTE OF MANAGEMENT  
& RESEARCH, PUNE

Presents

# SUMMER INTERNSHIP PROGRAM

PODL CAMPUS DRIVE 2023

Date: 4th July 2023

Dnyansagar Institute of  
Management & Research,  
SNP Campus, Balewadi, Pune

## HIGHLIGHTS

- Free Entry
- Multiple profile mappings
- 20+ Companies

Register by scanning the QR Code



## Companies Participating



LAPIS

VISHWASYA

VISHWASYA

SCMC

VISHWASYA

VISHWASYA

&  
many more



Director  
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**Company Representative interacting with the participating students**



**Interview of the students**



**Director**  
**Dnyansagar Institute of Management and Research**  
Badewadi, Pune-411045

K. DGP Campus, Govt. Badewadi, Pune - 411 045 (INDIA)  
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### Objectives of the Event:

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified intern from the pool of candidates
- To help in bridging the gap between industry and academics.

### Event Description:

DIMR had organized a Summer Internship Program Pool Campus Drive on 4th July 2023. Invited more than 70 institutes' students and 20 companies to participate in the SIP pool campus drive. More than 250 students had participated from the different institutes of Pune.

There were 11 Companies who had participated and conducted the interviews for selecting internship students. The companies who had participated were Lapis Reality, Vishwasya Technologies, SCMC, Braishma, Winner Technologies, Niva Bupa, Fundsmart, Apana Ghar, Wisteria Properties, Innovesta Technologies and First Research. The drive was open for MBA /PGDM students from different universities and institute making it an inclusive platform.

The event witnessed enthusiastic participation with 850+ registrations and 250+ students appeared for the interview. The candidates were able to interact with the representatives from various companies and gained valuable insights.

During the drive company representative delivered presentations about their organizations, highlighting their values and career opportunities. Following the presentations, the recruitment process commenced.

### Learning Outcome:

- Participating companies are able to acquire the talent from pool of candidates.
- Students got career opportunity.
- Students got the opportunity of networking and professional development.

Dnyansagar

and

Dnyansagar

Director

ment and

Balewadi, Pune-411045

Balewadi, Pune-411045

• SIP Campus Drive, Balewadi, Pune - 411 045 (2023)  
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### **SIP Pool Campus Drive**

**Event Type:** Extension & Outreach Activity

**Event Name:** SIP Pool Campus Drive

**Day & Date:** Tuesday, 4<sup>th</sup> July 2023

**Venue:** DIMR Institute

**Participating Companies:** 11 companies participated as a recruiter and more than 250 students across the Pune



**Students of different institutes doing their registration for the SIP pool campus drive**





## Fwd: Invitation for Pool Campus Drive for Summer Internship Project

1 message

Vishal Nicholas <vishalnicholas@dimr.edu.in>  
To: "Dr. Anita Ghewari" <anitaghevari@dimr.edu.in>

Thu, Jan 4, 2024 at 10:39 AM

Warm Regards,

Vishal Nicholas  
Placement Department  
Dryansagar Institute of Management & Research (DIMR)  
Balewadi - Pune  
Cell No. 7767800408  
www.dimr.edu.in

----- Forwarded message -----

From: AMOL SALE <amol.sale@fundsmart.in>  
Date: Tue, 27 Jun 2023 at 5:50 PM  
Subject: Re: Invitation for Pool Campus Drive for Summer Internship Project  
To: vishal.nicholas <vishalnicholas@dimr.edu.in>  
Cc: Anita Sale <anita.sale@fundsmart.in>, Customer Care <customer.care@fundsmart.in>

Dear Vishal Sir,

I confirm our company's presence on the above mentioned date and time.

Thanks & Regards  
Amol, FUNDSMART

On Tue, 27 Jun 2023 at 11:43, vishal.nicholas <vishalnicholas@dimr.edu.in> wrote:  
Dear Amol Sir,

We welcome you to Dryansagar Institute of Management & Research; DIMR is nestled in a serene campus in Balewadi, Pune. It provides a perfect blend of diverse opportunities to the young leaders of tomorrow.

A stimulating curriculum with focus on sustainability, a tech-savvy campus founded on state of the art infrastructure, and synergy with corporate right from its inception strengthens its splendid efforts towards developing into a globally renowned centre of excellence in the field of education.

As per SPPU prerequisites in the MBA program students need to undergo 2 months Summer Internship Project every year.

For 2022-24 batch students, SIP is scheduled in August & September 2023. We are planning a Pool Campus Drive for Summer Internship at our Institution - 30<sup>th</sup> July 2023. We are inviting students of other management institutes as well, and we are expecting around 300 - 400 students possibly for the pool campus drive.



**Director**  
Dryansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**Fwd: Summer Internship Programme : Final List of Students : FUNDSMART  
FINSERV PVT LTD**

1 message

vishal nicholas <vishalnicholas@dimr.edu.in>  
To: "Dr. Asita Ghewari" <asitaghewari@dimr.edu.in>

Mon, Dec 18, 2023 at 12:16 PM

*Warm Regards,*

**Vishal Nicholas**  
Placement Department  
DnyanSagar Institute of Management & Research (DIMR)  
Balewadi - Pune  
Cell No 7767806405  
[www.dimr.edu.in](http://www.dimr.edu.in)

----- Forwarded message -----

From: **AMOL SALE** <amol.sale@fundsmart.in>  
Date: **Wed, Aug 2, 2023 at 10:49 AM**  
Subject: **Summer Internship Programme : Final List of Students : FUNDSMART FINSERV PVT LTD**  
To: vishal nicholas <vishalnicholas@dimr.edu.in>  
Cc: Customer Care <customercare@fundsmart.in>, Amrita Sale <amrita.sale@fundsmart.in>

Dear Sir,

Good Morning & Greetings from FUNDSMART !!

Please find the final list of Students who have accepted the offers.

- 1) Sakshi Kachare
- 2) Tejaswini Diwar
- 3) Manali Deshmukh
- 4) Shrushti More
- 5) Rahul Jogdhone
- 6) Arshwarya Galikwad
- 7) Ganesh Satane
- 8) Samrat Salve

The first 2 days Training is arranged at Hotel The Fern , Senate & Banquet Hall , E square , University Road ,

Timing are ,

10 am to 5 pm on Day 1

11 am to 7 pm on Day 2 .

We have informed students accordingly . Request you to also inform clients to reach on time & learn maximum out of this training programme .

Thanks & Regards,



**FUNDSMART FINSERV PVT. LTD.**

Amol Sale

9823106550/9823753880



**Director**  
DnyanSagar Institute of Management and  
Research  
Balewadi, Pune-411045





**FUNDSMART**  
Your Growth Partner

**WHOMSOEVER IT MAY CONCERN**

Ms. Munali Deshmukh is a student of DHB College, Balewadi, Pune. As a part of her academic learning and practical learning, Ms. Munali Deshmukh joined FundsMart Finserv Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During her tenure here, we found her hard working, enthusiastic and learning practical things which she can implement in coming time. We wish her for her bright career.

Regards,

Atul Salil

Director

FundsMart Finserv Pvt Ltd



Director

Dryansagar Institute of Management and  
Research  
Balewadi, Pune-411045

FUNDSMART FINSERV PVT. LTD.  
(AMFI Registered Mutual Fund Distributor)

\* 011923 100 550  
Customercare@fundsmart.in  
K-Square, Office No. 103, Baner, Pune, Maharashtra, India-411045  
www.fundsmart.in







**FUNDSMART**  
Your Growth Partner

**WHOMSOEVER IT MAY CONCERN**

Mr. Rahul Jagadhane is a student of DMR College, Balewadi, Pune. As a part of his academic learning and practical learning, Mr. Rahul Jagadhane, joined Fundsmart Finance Pvt. Ltd. for summer internship between 04/08/2023 to 04/10/2023. During his tenure here, we found him hard working, enthusiastic and learning practical things which he can implement in coming time. We wish him for his bright career.

Regards,

Arvind Sate

Director

Fundsmart Finance Pvt. Ltd.



**Director**

Dnyanesh Institute of Management and  
Research  
Balewadi, Pune-411045

FUNDSMART FINANCE PVT. LTD.  
(ISO 9001:2015 Certified)

☎ +91 9822 100 880  
✉ [info@fundsmart.in](mailto:info@fundsmart.in)  
📍 E-Square, Office No. 102, Scheme Pune, Maharashtra, Pune-411045  
🌐 [www.fundsmart.in](http://www.fundsmart.in)





WHOMSOEVER IT MAY CONCERN

Ms. Tejaswini Dhiwar is a student of DIMR College, Balewadi, Pune. As a part of her academic learning and practical learning, Ms. Tejaswini Dhiwar joined Fundsmart Finserv Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During her tenure here, we found her hard working, enthusiastic and learning practical things which she can implement in coming time. We wish her for her bright career.

Regards,

Arvind Sate



Director

Fundsmart Finserv Pvt Ltd



Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







FUNDSMART  
Your Growth Partner

WHOMSOEVER IT MAY CONCERN

Mr. Samrat Salve is a student of DITDE College, Balewadi, Pune. As a part of his academic learning and practical learning, Mr. Samrat Salve joined Fundsmart Fintech Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During his tenure here, we found him hard working, enthusiastic and learning practical things which he can implement in coming time. We wish him for his bright career.

Respected,

Samrat Salve

Director

Fundsmart Fintech Pvt Ltd



Director

Dyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

FUNDSMART FINESTV PVT. LTD.

(Self-Regulated Market and Sub-Broker)

+91 9823 100 550

customercare@fundsmart.in

K-Square, Office No. 102, Banur, Pune, Maharashtra, India-411045

www.fundsmart.in

www.fundsmart.in







**FUNDSMART**  
Your Growth Partner

**WHOMSOEVER IT MAY CONCERN**

Ms. Sakshi Kachare is a student of DIMR College, Bulwadi, Pune. a part of her academic learning and practical learning, Ms. Sakshi Kachare joined Fundsmart Finery Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During her tenure here, we found her hard working, enthusiastic and learning practical things which she can implement in coming time. We wish her for her bright career.

Respect,

Amol Sela

Director

Fundsmart Finery Pvt Ltd



Director

Dr. Yashraj S. Kachare  
Bulwadi, Pune-411045

FUNDSMART FINERY PVT. LTD.

(4th Floor, 1st Floor, 2nd Floor, 3rd Floor)

C +91 8923100 555

Customer care@fundsmart.in

C-Square Office No 102, Bajar, Pune, Maharashtra, India-411045

www.fundsmart.in







**FUNDSMART**  
Your Growth Partner

**WHOMSOEVER IT MAY CONCERN**

Mr. Ganesh Satane is a student of DIMR College, Balewadi, Pune. As a part of his academic learning and practical learning, Mr. Ganesh Satane joined Fundsmart Finserve Pvt. Ltd for summer internship between 04/08/2023 to 04/10/2023. During his tenure here, we found him hard working, enthusiastic and learning practical things which he can implement in coming time. We wish him for his bright career.

Regards,

Amol Sule

  
Director

Fundsmart Finserve Pvt Ltd



  
Director

Dnyaneshwar Institute of Management and Research

Balewadi, Pune-411045

FUNDSMART FINSERV PVT. LTD.  
(Authorized Mutual Fund Distributor)

☎ +91 2628 100 550  
✉ [customercare@fundsmart.in](mailto:customercare@fundsmart.in)  
📍 K-Square, Office No. 103, Banur, Pune, Maharashtra, India-411045  
🌐 [www.fundsmart.in](http://www.fundsmart.in)

[www.fundsmart.in](http://www.fundsmart.in)







**FUNDSMART**  
Your Growth Partner

**WHOMSOEVER IT MAY CONCERN**

Ms. Shrenali More, is a student of DMR College, Balewadi, Pune. As a part of her academic learning and practical learning, Ms. Shrenali More, joined FundsMart Finserve Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During her tenure here we found her hard working, enthusiastic and learning practical things which are very important in coming time. We wish her for her bright career.

Regards,

Amol Patil

Head

FundsMart Finserve Pvt Ltd



Director

Director of Research and Development  
Balewadi, Pune-411045

**FUNDSMART FINSERV PVT. LTD.**

(Company incorporated in India under the Companies Act, 2013)

CIN: B070100330

Office: 10th Floor, FundsMart

10th Floor, Office No. 102, Sanyal, Pune, Maharashtra - 411045.

Email: fundsmart.in





**Fwd: Offer Letter**

1 message

vishal nicholas <vishalnicholas@dimr.edu.in>  
To: "Dr. Asita Ghewari" <asitaghewari@dimr.edu.in>

Thu, Jan 4, 2024 at 10:50 AM

Warm Regards,

Vishal Nicholas  
Placement Department  
DnyanSagar Institute of Management & Research (DIMR)  
Balewadi - Pune  
Cell No 7767800409  
www.dimr.edu.in

----- Forwarded message -----  
From: Ashwini Lad <hl2@appliedly.in>  
Date: Thu, Mar 23, 2023 at 4:31 PM  
Subject: Offer Letter  
To: vishal nicholas <vishalnicholas@dimr.edu.in>


Dear, Sir  
Please Find the Attachment Of Offer Letter

Regards

TEAM HR  
Lapis reality Solution

2 attachments

 Athishhek Kajale.pdf  
724K

 Vishal Yadav.pdf  
726K



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411043



**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND**

**Kshetrik Agrow Business Industries Pvt. Ltd., Satara**

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the 13<sup>th</sup> of February 2023 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Kshetrik Agrow Business Industries Pvt. Ltd. The second party, and represented herein by its Director Mr. Narendra Pisal.

WHEREAS:

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Kshetrik Agrow Business Industries Pvt. Ltd., Satara, - the Second Party is engaged in Agribusiness.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Party.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi  
Director  
DIMR, Pune



Second Party



Mr. Narendra Pisal  
Director

Kshetrik Agrow Business Industries Pvt. Ltd., Satara





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi. Recognized by Govt. of Maharashtra affiliated to S. Y. Poojeshwarji  
UHRF Code - C-41293, PCH Code - 460614200



**Activities under MoU  
Kshetrik Agrow Business  
Industries Pvt. Ltd., Satara**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewad, Pune-411045

A SPP Centre, Balewad, Balewad, Pune - 411 045 (INDIA)  
☎ 7767860481 • ✉ director@dimr.edu.in or www.dimr.edu.in







## **Seminar on "Entrepreneur Opportunities in Agriculture."**

**Speaker- Mr. Narendra Pisal**  
**Date: 28th March, 2023**

**In association  
with:**



S. K. P. Campus, Baleshwar, Baleshwar, Pune - 411 045 (MBA)  
☎ 7767004861 - 18 ✉ director@dimr.edu.in @ www.dimr.edu.in



**Director**  
**Dnyansagar Institute of Management and  
Research**  
Baleshwar, Pune-411045



### Seminar on "Entrepreneur Opportunities in Agriculture"

**Event name:** Entrepreneur opportunities in agriculture

**Event type:** Seminar

**Day & date:** Tuesday, 28<sup>th</sup> March, 2023

**Venue:** Seminar hall

**Speaker:** Mr. Narendra Pisal

**Collaboration:** Kshetrik Agro Business Pvt. Ltd.



Mr. Narendra in the session with DIMR students





## Objectives of the event:

To study the possibilities & potential of agriculture business and to promote ideas of entrepreneurship in agriculture sector.

## Event description:

Mr. Narendra shared his ideas and vision on agriculture, as India is an agricultural nation.

As the leading sector in terms of employment and contributing over **16 percent** to the country's GDP, agriculture in India is responsible for the livelihoods of millions.

Love the land and have a head for business? Be the future of agriculture! Turn your passion into profit by starting your own venture. Ag entrepreneurship combines fresh ideas with age-old practices, feeding a growing world and building a rewarding career. It's your chance to innovate, grow, and be your own boss!

### i) Subsistence farming:

The majority of farmers in India practice subsistence farming- farming for their consumption. The entire production is largely consumed by the farmers and their families and they do not have any surplus to sell in the market.

### ii) Intensive and Extensive farming

The basic difference between these two types of farming is the amount of production per unit of land. In comparison with temperate areas of the USA, Canada, India do not practice extensive cultivation.

### iii) Commercial farming

It is just the opposite of subsistence farming as most of the produce is sold in the market for earning money. In this system, farmers use inputs like irrigation, chemical fertilizers, insecticides, pesticides, High Yielding Varieties of seeds, etc.

### iv) Plantation Farming:

In this type, a single cash crop is grown for sale in national and international markets. This type of agriculture involves the growing and processing of a single cash crop purely meant for sale.

All these points were shared by our passionate speaker,

#MBADIMR #Agriculture #Agrientrepreneur

## Learning outcome:

- How to find a competitive in this growing market.
- How to create value for agriculture based products.





**SHRI KHANDERAJI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Affiliated to PICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(NAAC Grade: 'C'-4/2015, FUI Grade: B-2/2014/2015)



A SAP Campus, Barve, Baramati, Pune-411 045 (MS)  
☎ 2757000481-10 📧 [director@dimr.edu.in](mailto:director@dimr.edu.in) 🌐 [www.dimr.edu.in](http://www.dimr.edu.in)



**Director**  
Dnyansagar Institute of Management and  
Research  
Baramati, Pune-411045



**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(RMS Code: C-41203, PUN Code: UMRPU14203)



3, SKP Campus, Sector, Balewadi, Pune - 411 045 (MS)  
D 7757600401 • 10 • director@skitpc.edu.in & www.dnir.edu.in



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
BIMAN REALTY SOLUTIONS**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 2<sup>nd</sup> of February 2023 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Biman Realty Solutions. The second party, and represented herein by its Cofounder Mr. Amit Raj Singh.

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Biman Realty Solutions, Pune, - the Second Party is engaged in Real Estate Sales.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:**

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Onyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Party.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi  
Director  
DIMR, Pune



Second Party



Mr. Amit Raj Singh  
Co-founder

Biman Realty Solutions, Pune





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi. Recognized by Govt. of Maharashtra. Affiliated to S. P. Pune University)  
(Affiliated to UGC - 41333, PUN Code - 4000000000)



**Activities under MoU  
Biman Realty Solutions**



*[Signature]*  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

B. DNP Campus, Balewadi, Pune - 411 045 (MCA)  
☎ 7767800481 - 11 ✉ director@dimr.edu.in ✉ www.dimr.edu.in





REF/LR/2022-23/032

Dt. 23<sup>rd</sup> March 2023

## Offer Letter

To,

Mr. Abhishek Vinayak Kajale  
At Chikhalse Post- Kamahet,  
Tal- Maval Dist- Pune-410405  
Phone: +91-8552944020  
Email: skajale47@gmail.com

Dear, Abhishek

We are pleased to offer you an Employment with **Biman Realty Solutions, Pune** based on the interview discussions you had with us and your application submitted to us. Details of the terms and conditions of offer are as under:

1. You will be designated as Assistant Manager - Sales and will be based at our **Head Office** located in **Baner Pashan Link Road** to start with.
2. Your date of commencement of Employment will be on or before **1<sup>st</sup> April 2023**.
3. You will be entitled for a compensation package (CTC) of **Rs. 3.5/- LPA**; the details of same will be discussed later. Gratuity, Bonus if applicable will be considered as extra benefit to you.
4. All taxes, duties etc. like Professional Tax as per rules and as applicable from time to time will be deducted at source.
5. Your employment would be subject to the Terms & Conditions, mentioned in your appointment letter, which will be issued to you on your joining.
6. You will be governed by the HR Policy of the organization. Your employment will be subject to termination on **30 days' Notice or salary** in lieu thereof.
7. You will be under probation period for **6 months** and successful completion of this probation period you will be confirmed.
8. Your appointment is transferable and / or deputation either permanently to any project either in this organization or to any sister / associate concerns which may be opened subsequently during the tenure of your services.
9. Also enclosed with this letter are the other terms and conditions of the employment acceptance.
10. Apart from the declared compensation package, you shall also be eligible for other incentives based on your and the organization's performance as decided by the management from time to time.



**Director**  
Dryansagar Institute of Management and  
Research  
Baner, Pune-411045

Cont.....2



## Employment Acceptance Terms & Conditions

- The offer to join Birman Realty Solutions is valid up to 5 days from the date of offer. The candidate must acknowledge and sign the offer letter along with the Terms & Conditions document to declare his intentions to join the organization.
- The candidate must join the organization by or before the date specified in the offer letter.
- Birman Realty Solutions will perform a criminal/public record background check prior to the joining date. If a candidate is found to have a public or criminal record, his/her offer will stand cancelled.
- If at any time Birman Realty Solutions discovers that details given at the time of the offering of employment are incorrect, the employment can be terminated without notice.
- After joining the organization, the candidate may be required to sign a service agreement for a period of 1 year.
- Birman Realty Solutions holds the right to terminate anyone's employment with immediate effect during the probation period.
- After accepting the offer, the candidates cannot work directly or indirectly for our clients outside the scope of official work defined.
- During the period of your employment with the Organization, you will devote full time to the work of the Organization. Further, you will not take up any other employment or assignment or any office, honorary or for any consideration, in cash or in kind or otherwise, without the prior written permission of the Organization.
- You will not (except in the normal course of the organizations business) publish any article or statement, deliver any lecture or broadcast or make any communication to the press, including magazine publication relating to the organization's services or to any matter with which the organization may be concerned, unless you have previously applied to and obtained the written permission from the organization.
- You will be required to maintain utmost secrecy in respect of Work documents, commercial offer, design documents, Cost & Estimation, Supplier/ Vendor base, Technology, Software Package Licenses, organization's policies, organization's patterns & Trade Mark and Organization's Human Assets profile.
- You will be required to comply with all such rules and regulations as the organization may frame from time to time.
- Any of our technical or other important information which might come into your possession during the continuance of your service with us shall not be disclosed, divulged, or made public by you even thereafter.



**Offer Letter**  
Dnyaneshwar Institute of Management and  
Research  
Balowadi, Pune-411045

Cont.....4



## Annexure – A

Name of Employee: Mr. Abhishek Vinayak Kajale

Total CTC: Rs. 3,50,000/-

CTC Break Up		
	Monthly	Annual
Basic Salary	8,000	96,000
House Rent Allowance	3,200	38,400
Special Allowance	8,800	105,600
Fixed CTC	20,000	240,000
Lapis Benefit Basket		
Fuel Reimbursement	2,000	24,000
Uniform Allowance	417	5,000
Half Yearly Variable Pay	-	40000
Annual Variable Pay *		41000
TOTAL CTC		350,000

To be Paid Quarterly for 1st Quarter and then Monthly.  
To be Paid Quarterly for 1st Quarter and then monthly.

- Half Yearly & Annual Variable Pay will be paid out to you basis the performance. The business targets basis which this component will be paid out to you shall be communicated to you separately.
- You would be eligible for Lapis Benefit Basket only if you are active employee and not on notice period or serving notice period.



  
**Director**  
Cnyamagar Institute of Management and  
Research  
Balowadi, Pune-411045



REF/LR/2022-23/033

Dt. 23<sup>rd</sup> March 2023

## Offer Letter

To,

Mr. Vishal Dayaram Yadav  
Indrayani Colony Kamshet  
Pune Maharashtra-410405  
Phone: +91-9325408309  
Email: vy6951208@gmail.com

Dear, Vishal

We are pleased to offer you an Employment with Biman Realty Solutions, Pune based on the interview/discussions you had with us and your application submitted to us. Details of the terms and conditions of offer are as under:

1. You will be designated as a Assistant Manager - Sales and will be based at our Head Office located in Baner Pashan Link Road to start with.
2. Your date of commencement of Employment will be on or before 1<sup>st</sup> April 2023.
3. You will be entitled for a compensation package (CTC) of Rs. 3.5/- LPA; the details of same will be discussed later. Gratitude, Bonus if applicable will be considered as extra benefit to you.
4. All taxes, duties etc. like Professional Tax as per rules and as applicable from time to time will be deducted at source.
5. Your employment would be subject to the Terms & Conditions, mentioned in your appointment letter, which will be issued to you on your joining.
6. You will be governed by the HR Policy of the organization. Your employment will be subject to termination on 30 days' Notice or salary in lieu thereof.
7. You will be under probation period for 6 months and successful completion of this probation period you will be confirmed.
8. Your appointment is transferable and / or deputation either permanently to any project either in this organization or to any sister / associate concerns which may be opened subsequently during the tenure of your services.
9. Also enclosed with this letter are the other terms and conditions of the employment acceptance.
10. Apart from the declared compensation package, you shall also be eligible for other incentives based on your and the organization's performance as decided by the management from time to time.



  
Director  
Dryansagar Institute of Management and  
Research  
Bafraod, Pune-411045

Cont....2

OFFICE NO: 609, MONT VERT VELCOITY, BANER PASHAN LINK ROAD,  
NEAR BALAJI CHOWK, PUNE 411021



Biman Realty Solutions is delighted to extend this offer to you. We hope that this relationship shall be beneficial to you and the organization in equal measure.

If you are agreeable to accept the job on the terms and conditions stated here-in-above, please sign and return the duplicate copy of this letter in token of acceptance of the same.

We wish you a remarkably effective and successful probation

Yours Sincerely,

For Biman Realty Solutions



Authorised Signatory

Amit Raj Singh

I, Vishal Dayaram Yadav, by undersigning this document, declare that I have fully reviewed and understood the details of the offer letter, compensation package, benefits and terms & conditions and that I agree with all the terms of my employment. I accept the employment opportunity extended by Biman Realty Solutions.

I will begin my employment latest by 1<sup>st</sup> April 2023.

Sign

---

Vishal Dayaram Yadav

Date:

Cont.....3



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



# BR BIMAN REALITY SOLUTIONS

REF ID: 2022-13839

On: 1<sup>st</sup> Sep 2023

## Offer Letter

To:

Mrs. Aakasha Dattaji Galkwad  
105-Dattaji Galkwad, Samadhi Bhamburda,  
Pune City, Behind Civil Hospital  
Sample Maharashtra 411016  
Phone: +91-7620658898  
Email: aakashadattaji@gmail.com

Dear, Aakasha

We are pleased to offer you Employment with Biman Reality Solutions, Pune based on the interview discussion you had with us and your application submitted to us. Details of the terms and conditions of offer are as under:

1. You will be designated as Sales Executive and will be based at our Site Office located in Bavdhan as per your wish.
2. Your date of commencement of Employment will be on or before 1<sup>st</sup> Sep 2023.
3. You will be entitled for a compensation package (CTC) of Rs. 2,40,000/-; the details of the same will be discussed later. Bonus, if applicable, will be considered as an extra benefit to you.
4. All taxes, duties etc. like Professional Tax as per rules and as applicable from time to time will be deducted at source.
5. Your employment would be subject to the Terms & Conditions, mentioned in your appointment letter, which will be given to you on your joining.
6. You will be governed by the HR Policy of the organization. Your employment will be subject to termination on 30 days' Notice or salary in lieu thereof.
7. You will be under probation period for 6 months and after successful completion of this probation period you will be confirmed.
8. Your appointment is transferable and for deputation either permanently to any project either in this organization or to any sister / associate concerns which may be opened subsequently during the tenure of your services.
9. Also enclosed with this letter are the other terms and conditions of the employment acceptance.
10. Apart from the declared compensation package, you shall also be eligible for other incentives based on your and the organization's performance as decided by the management from time to time.

Cont....2

OFFICE NO: 609, MONT VERT VELOCITY, BANER PASHAN LINK ROAD,  
NEAR BALAJI CHOWK, PUNE 411021



By:    
Authorized Signatory

Address: Pune-411045



## Employment Acceptance Terms & Conditions

- The offer to join Biman Realty Solutions is valid up to 5 days from the date of offer. The candidate must acknowledge and sign the offer letter along with the Terms & Conditions document to declare his intentions to join the organization.
- The candidate must join the organization by or before the date specified in the offer letter.
- Biman Realty Solutions will perform a criminal/public record background check prior to the joining date. If a candidate is found to have a public or criminal record, his/her offer will stand cancelled.
- If at any time Biman Realty Solutions discovers that details given at the time of the offering of employment are incorrect, the employment can be terminated without notice.
- After joining the organization, the candidate may be required to sign a service agreement for a period of 1 year.
- Biman Realty Solutions holds the right to terminate anyone's employment with immediate effect during the probation period.
- After accepting the offer, the candidate cannot work directly or indirectly for our clients outside the scope of official work defined.
- During the period of your employment with the Organization, you will devote full time to the work of the Organization. Further, you will not take up any other employment or assignment or any office, honorarily or for any consideration, in cash or in kind or otherwise, without the prior written permission of the Organization.
- You will not (except in the normal course of the organization's business) publish any article or statement, deliver any lecture or broadcast or make any communication to the press, including magazine publication relating to the organization's services or to any matter with which the organization may be concerned, unless you have previously applied to and obtained the written permission from the organization.
- You will be required to maintain utmost secrecy in respect of Work documents; commercial offer, design documents, Cost & Estimation, Supplier Vendor base, Technology, Software Package Licenses, organization's policies, organization's patterns & Trade Mark and Organization's Human Assets profile.
- You will be required to comply with all such rules and regulations as the organization may frame from time to time.
- Any of our technical or other important information which might come into your possession during the continuance of your service with us shall not be disclosed, divulged, or made public by you even thereafter.



*[Signature]*  
Director

Authorized Signatory of the document and  
Place:  
Bolanagar, Pin-711045

Cont.....4





## MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



ExcelR Solutions

&



**Dnyansagar Institute of Management & Research**  
Balewadi, Pune

FOR

**Student Development Programs, Faculty  
Development Programs, and Student Internships  
on Different Emerging Software Technologies**



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding (here in after called the 'MOU') is entered into on this the 13<sup>th</sup> day of October Month 2022 (Date 12-10-2022),  
by and between ExcelR Solutions,  
(Here after referred to as 'First Party')

And

**Dnyansagar Institute of Management & Research  
Balewadi, Pune**

(Here in after referred to as 'Second Party')

(First Party and Second Party are hereinafter jointly referred to as 'Parties'  
and individually as 'Party')

### **WHEREAS:**

1. First Party is an EdTech company- ExcelR Solutions
2. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
3. The Parties intend to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, and Research.
4. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

ExcelR Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.  
Email: [enquiry@excelr.com](mailto:enquiry@excelr.com) | 1800-212-2120 (Toll-free)

[www.excelr.com](http://www.excelr.com)



**NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

**CLAUSE 1: CO-OPERATION**

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching/ training systems, keeping in mind the needs of the industry, the Second Party.
7. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
8. ExcelR would be the training delivery partner for the second party on various trending technologies.
9. ExcelR would be the training delivery partner for the student internships of second party on various trending technologies of minimum four weeks duration.
10. ExcelR will reach out to students to communicate about course details, webinars, blogs, industry events etc., which will be informative or promotional in nature.
11. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both the organizations.

ExcelR Solution

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Email: [enquiry@excelr.com](mailto:enquiry@excelr.com) | 1800-212-2120 (Toll-free)

[www.excelr.com](http://www.excelr.com)



12. ExcelR would work with incubation centers/ innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party.
13. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both the organizations.

## **CLAUSE 2: SCOPE OF THE MoU**

14. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community in enhance their skills and knowledge.
15. Software Technologies Training: The first party will provide the training to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development.
16. Skill Development Programs: First Party train the students of the second Party on emerging technologies to bridge the skill gap and make them industry ready.
17. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in-house requirements.
18. Faculty Development Programs: First Party to train the faculties of the second Party for imparting training as per the industrial requirement considering the National Occupational Standards in the concerned sector, if available.
19. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatever nature required for offering the Programs on the terms specified herein.
20. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free trainings run by the first party under Everyday Learning Initiative.

ExcelR Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.  
Email: [enquiry@excelr.com](mailto:enquiry@excelr.com) | 1800-212-2120 (Toll-Free)

[www.excelr.com](http://www.excelr.com)



21. First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of second party and at the discretion of first party.
22. In case, second party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

### **CLAUSE 3: INTELLECTUAL PROPERTY**

23. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.
24. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

### **CLAUSE 4: VALIDITY**

25. The period of agreement is valid for a period of 2 years from the date of signing of this agreement.
26. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in future, should either or all the parties to it opt to not act upon, the MOU loses its validity.

### **CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES**

27. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

Excelr Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bangalore, Karnataka 560068.  
Email: [enquiry@excelr.com](mailto:enquiry@excelr.com) | 1800-212-2120 (Toll-Free)

[www.excelr.com](http://www.excelr.com)



**AGREED:**

For: Excelr Solutions.

**Mr. Shyam Narayan**  
Director, HR, ExcelrFor: Dnyansagar Institute of Management  
& Research Balewadi, Pune**Dr. Sajid Alvi**  
Director,Dnyansagar Institute of Management &  
Research Balewadi, Pune**Authorized Signatory**GST: 27AAEF5003F12X  
TIN: HYDE0296SE**Authorized Signatory**Contact Person: Mr. Dnyanesh Khut  
Designation: BDM  
Mobile No: 8956570747  
Email ID: [dnyanesh.khut@excelr.com](mailto:dnyanesh.khut@excelr.com)  
Website: [www.excelr.com](http://www.excelr.com)**Witness: -****Dr. Manisha Jagtap**  
HEAD OF DEPARTMENTDnyansagar Institute of Management &  
Research Balewadi, Pune





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by UGC, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(IEAC Code : C - 41211, PCN Code : 6889214200)



**Activities under MoU  
EXCEL**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balwadi, Pune-411043

A SAP Campus, Balwadi, Balwadi, Pune - 411 043 INDIA  
☎ 7757500481 - 18 ✉ director@dimr.edu.in ✉ www.dimr.edu.in







# CERTIFICATE

Of Participation

This certificate is proudly presented to

*Monali Ajay Deshmukh*

For successful completion of 16 hours Live Training Program on

**Digital Marketing**

Held from 18<sup>th</sup> Jan 2023 to 30<sup>th</sup> Jan 2023

Issue Date: 02nd February 2023  
Certificate Code: 11482E/EXCELR



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune

**Ram Tavva**  
CEO, Excellr Solutions





# CERTIFICATE

Of Participation

This certificate is proudly presented to

*Mansi Mahendra Pawar*

For successful completion of 16 hours Live Training Program on  
**Digital Marketing**

Held from 18<sup>th</sup> Jan 2023 to 30<sup>th</sup> Jan 2023

Issue Date: 02nd February 2023  
Certificate Code: 12691E/EXCEL R



  
**Director**  
Dnyanasegar Institute of Management and  
Research  
Bafawadi, Pune-411 005

**Ram Tavva**  
CEO, Excel R Solutions





# CERTIFICATE

Of Participation

This certificate is proudly presented to

*Unnaatii Bhosekar*

For successful completion of 16 hours Live Training Program on

**Digital Marketing**

Held from 18<sup>th</sup> Jan 2023 to 30<sup>th</sup> Jan 2023

Issue Date: 02nd February 2023  
Certificate Code: 13433E/EXCELR



  
**Director**  
Dryantagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Ram Tayva**  
CEO, ExcelR Solutions





# CERTIFICATE

Of Participation

This certificate is proudly presented to

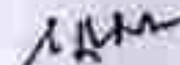
*Preeti Pralhad Gaikwad*

For successful completion of 30 hours Live Training Program on  
**Application based Program on Adv Excel, PowerPoint and Word**  
Held from 07<sup>th</sup> Nov 2022 to 28<sup>th</sup> Nov 2022

Issue Date: 30<sup>th</sup> November 2022  
Certificate Code: 91774E/EXCELR



  
**Director**  
Dryansagar Institute of Management and  
Research  
Belawadi, Pune-411005

  
**Ram Tavva**  
CEO, Excelit Solutions





# CERTIFICATE

Of Participation

This certificate is proudly presented to

*Samadhan Prabhakar Gaikwad*

For successful completion of 30 hours Live Training Program on  
**Application based Program on Adv Excel, PowerPoint and Word**

Held from 07<sup>th</sup> Nov 2022 to 28<sup>th</sup> Nov 2022

Issue Date: 30<sup>th</sup> November 2022  
Certificate Code: 92147E/EXCELR



  
**Director**  
Dnyantagar Institute of Management and  
Research  
Balewadi, Pune-411045

**Ram Tavva**  
CEO, ExcelR Solutions





# CERTIFICATE

Of Participation

This certificate is proudly presented to

*Vinayak Ande*

For successful completion of 30 hours Live Training Program on

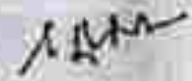
**Business Analytics using Power BI and Tableau**

Held from 02<sup>nd</sup> Jan 2023 to 20<sup>th</sup> Jan 2023

Issue Date: 24th January 2023  
Certificate Code: 12509E/EXCEL R



  
**Director**  
Dnyanesh Institute of Management and Research  
Balewadi, Pune-411005

  
**Ram Tavva**  
CEO, ExcelR Solutions





# CERTIFICATE

Of Participation

This certificate is proudly presented to

*Preeti Pralhad Gaikwad*

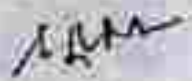
For successful completion of 30 hours Live Training Program on  
**Business Analytics using Power BI and Tableau**

Held from 02<sup>nd</sup> Jan 2023 to 20<sup>th</sup> Jan 2023

Issue Date: 24th January 2023  
Certificate Code: 12239E/EXCEL R



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Ram Tavva**  
CEO, EXCEL R Solutions





## CERTIFICATE OF PARTICIPATION

This certificate is proudly presented to

*Kamble Shubham Mukund*

For successful completion of 16 hours Live Training Program on  
CRT - Mastering Quantitative Aptitude to Crack Job Interviews  
Held from 06<sup>th</sup> February 2023 to 15<sup>th</sup> February 2023.

Issue Date: 18<sup>th</sup> Feb 2023

Certificate Code: 31028E/EXD/J/200223

A handwritten signature in black ink, appearing to read 'Ram Tavva'.

Ram Tavva  
CEO, Excelr Solutions





**MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 5<sup>th</sup> of October 2022 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Sector No. 29, Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)**

**BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Sector No. 29, Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)**

Dr. D. Y. Patil Pratishthan, a charitable trust founded in 1991 by Dr. D. Y. Patil, is committed to the noble cause of education. Dr. D. Y. Patil Institute of Management Studies (DYPIMS) is one in the illustrious galaxy of educational endeavors of Dr. D.Y. Patil Pratishthan. The Institute is housed in a spacious and plush building located in 1.25 acres of land at Akurdi, a suburb of the mega industrial township of Pimpri-Chinchwad. Manufacturing majors like Tata Motors, Bajaj Auto, Force Motors, Kinetic Engineering, Sandvik Asia etc. rub shoulders with software giants like Infosys, Wipro, Tata technologies, Kanbay Software etc. in the Pune-Pimpri-Chinchwad twin cities.



The institute is committed to providing the very best education & to become top MBA College in Pune which it hopes will help to ensure that its alumni rise to become future leaders of India. The mission of Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Pune, is to produce professionals and leaders in management science. The Institute aims to emerge and gain acceptance as the first choice for management education and training. It is permanently affiliated with Savitribai Phule Pune University (SPPU). In addition, the Institute initiates and encourages as well as implements the most innovative teaching-learning methods and practices. The institute also aims to imbibe the learning culture in its students and is planning on developing a library which will serve as a center for learning and knowledge acquisition. The Institute also aims to upgrade its teaching process to ensure excellence in academic performance of its students. It also plans to strengthen the student's skills in decision making and problem solving.

## **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND DR. D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES (DYPIMS), SECTOR NO. 29, NEAR AKURDI RAILWAY STATION, NIGDI-PRADHIKARAN, AKURDI, PUNE - 411044 (MS)**

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities



## **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

## **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)

(Affiliation Code - C-41033, PUH Code - 888P014030)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

**Dr. Sajid Abi**  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Dr. D. Y. Patil Institute of Management Studies (DYPIMS),  
Sector No. 29, Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)

**Dr. Kuldip Churak**  
Director  
Dr. D. Y. Patil Institute of Management Studies,  
Nigdi-Pradhikaran, Akurdi, Pune -411044 (MS)

Seal:

Date:



Witnesses:





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, affiliated to S. Y. P. University)  
(MBA-D Block: C-41200) (Pune) (Date: 20/09/2020)



**Activities under MoU  
Dr. D. Y. Patil Institute of  
Management Studies (DYPIMS),  
Pune**



*Director*  
**Dnyansagar Institute of Management and  
Research**  
Balewadi, Pune-411045

A SPP Campus, Balewadi, Pune - 411 045 (MBA)  
☎ 7767880401 - 10 ✉ director@dmr.edu.in ✉ info@dmr.edu.in







# DYPIMS

Dr. D. Y. Patil Pratishthan's

**Dr. D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES**

MBA program accredited by NBA (2021-2024)

Approved by AICTE Recognized by Govt. of Maharashtra

& Permanently Affiliated to Savitribai Phule Pune University

## CERTIFICATE

**This is to certify that,**

Prof. Rupesh Andharkar

of DIMR, Pune

**has participated in "Online One Week Workshop on  
Research Methodology"  
From 3 to 24th June 2023**



*[Signature]*  
**Director**

**Dnyanagar Institute of Management and  
Research**  
Balewadi, Pune-411045

*[Signature]*

**Dr. Kuldip Charak**  
**Director**





# DYPIMS

Dr. D. Y. Patil Pratishthan's

Dr. D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES

MDA program accredited by NBA (2021-2024)

Approved by AICTE Recognized by Govt. of Maharashtra

& Permanently Affiliated to Savitribai Phule Pune University

## CERTIFICATE

This is to certify that,

Prof. Priyanka Shinde

of DIMR, Pune

has participated in "State Level Workshop on Data Analysis  
using Excel and SPSS"

From 12 to 17 September 2022



Director  
Mysenagar Institute of Management and  
Research  
Balewadi, Pune-411045

Dr. Kuldip Charak  
Director





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Ms. Nilofar Sayyad.  
of Dr. D.Y. Patil Institute of Management Studies, Akurdi, Pune.  
has participated in "Faculty Development Program on Intellectual Property Rights"  
from 19/12/2022 to 23/12/2022

  
Dr. Sajid Alvi  
Director



  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
SAID TECHNOLOGIES PVT.LTD.**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 11<sup>th</sup> of August 2022 by and between,

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And SAID Technologies Pvt. Ltd. The second party, and represented herein by its Director Mr. Anil Patil

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) SAID Technologies Pvt. Ltd., Pune - the Second Party is engaged in IT solutions and Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the Intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2****SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part,

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi

Director

DIMR, Pune



Second Party



Mr. Amol Patil

Director

SAID Technologies Pvt. Ltd., Pune





**Activities Under MoU  
SAID Technologies Pvt.  
Ltd.**

  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewad, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**

S. SGP Campus, Balewad, Balewad, Pune-411045-8003  
© 77E7600401 - 10 & director@dimr.edu.in @ www.dimr.edu.in





4<sup>th</sup> Dec 2023

To,  
Mayuri Mahapatra  
Pune

Sub: Offer Letter.

Dear Mayuri,

We are pleased to offer you an employment with **Said Technologies Pvt Ltd** based on the interview discussions you had with us. You will be designated as **"Inside Sales Representative"** with effect from **4<sup>th</sup> December 2023**. You will be entitled to receive consolidated compensation of **Rs. 20000/- per month**.

Your probation period will be 6 Months from the date of joining & after completion of probation your performance will be reviewed by the competent authority of SAID Technologies Pvt Ltd.

Your offer has been made on the information furnished by you. However, if there is any discrepancy in background verification or the copies of documents or certificates given by you, we retain the right to terminate your employment on immediate basis.

We congratulate you on your appointment and wish you a long and successful career with us. We are confident that your contribution will take us further in our journey towards achievement. We assure you of our support for your professional development and growth.

Kindly sign a copy of this letter as a token of your acceptance and send the scanned copy of the same over email. If you do not confirm your acceptance, this offer will be withdrawn.

Yours Sincerely,

For Said Technologies Pvt Ltd



Priya Akolkar

HR HEAD



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



05<sup>th</sup> Nov 2023

To,  
Govind Surwase  
BEED

Sub: Offer Letter.

Dear Govind,

We are pleased to offer you an employment with **Said Technologies Pvt Ltd** based on the interview discussions you had with us. You will be designated as **"Business Development Executive"** with effect from **20<sup>th</sup> November 2023**. You will be entitled to receive consolidated compensation of **4.5 Lakhs Per annum**, in which **3 lakhs** will be fixed and **1.5 lakhs** will be variable pay which is completely based on 100% target achievement.

Your probation period will be **6 Months** from the date of joining & after completion of probation your performance will be reviewed by the competent authority of **SAID Technologies Pvt Ltd**.

Your offer has been made on the information furnished by you. However, if there is any discrepancy in background verification or the copies of documents or certificates given by you, we retain the right to terminate your employment on immediate basis.

We congratulate you on your appointment and wish you a long and successful career with us. We are confident that your contribution will take us further in our journey towards achievement. We assure you of our support for your professional development and growth.

Kindly sign a copy of this letter as a token of your acceptance and send the scanned copy of the same over email. If you do not confirm your acceptance, this offer will be withdrawn.

Yours Sincerely,

For Said Technologies Pvt Ltd



Priya Akolkar  
HR HEAD



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)**  
**BETWEEN**  
**DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH**  
**AND**  
**FUNDROOM**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 11<sup>th</sup> of July 2022 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Fundsroom. The second party, and represented herein by its Cofounder Mr. Masoor Khan

WHEREAS:

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intend to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Fundsroom the Second Party is engaged in Financial Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2****SCOPE OF THE MoU**

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid for one year.

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership.

First Party

  
Dr. Sajid AwiDirector  
DIMR, Pune

Second Party

  
Mr. Masoor KhanCofounder  
Fundsroom





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra affiliated to S. G. Poojari University)  
(ISO 9001:2015 Certified - C-41042, ISO 14001:2015 Certified - 34499142000)



**Activities Under MoU**

**FUNDSROOM**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

8, 34P Campus, Baner, Balewadi, Pune - 411 045 (MOU)  
☎ 7767800401 - 10 ✉ director@dimr.edu.in ☎ www.dimr.edu.in





## Internship Certificate

Date: 31<sup>st</sup> October 2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. AKSHAY LAXMAN KALE has successfully completed his internship **A STUDY OF FINANCIAL PERFORMANCE ANALYSIS OF FMCG COMPANY GODREJ LIMITED.** for a period of 60 days from 22<sup>nd</sup> September to 30<sup>th</sup> November 2022.

During his time at Fundsroom, he showcased some key traits which included but were not limited to obedience, leadership, and communication skills.

We would like to wish best of luck in his future endeavors and firmly believe that he would become an integral part of a future workplace.

Thanking you!

Yours Sincerely  
Fundsroom Investment Services



Manoj Khat  
Co-Founder



Fundsroom is a trading name of Fundsroom Investment Services registered in Pune, Maharashtra, India, 411018  
Reg. No. 4810005240984



#startupindia

**BSE**  
EXCHANGING THE FUTURE



  
Director  
Gyansegar Institute of Management and Research  
Balewadi, Pune-411045





### Internship Certificate

Date: 01-December-2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. Ajay Ashok Dharmik has successfully completed his internship title **A STUDY OF RISK PERCEPTION AND PORTFOLIO MANAGEMENT OF EQUITY INVESTORS** for a period of 61 days from 05-September-2022 to 05-November-2022.

During his time at Fundsroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included financial knowledge related to various investment sectors, research and analysis regarding the topic related to the product/service which overall impacted in a positive manner which led to the growth of the organization.

We would like to wish him best of luck for his future professional journey ahead and we believe his dedication, knowledge, and zest to work would surely help the future workplace.

Thanking you!

Yours Sincerely  
Fundsroom Investment Services.

Munoor Khan  
(C.E.O)



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

Fundsroom a trading name of  
Fundsroom Investment Services  
registered in Pune, Maharashtra,  
India, 411045  
Reg. No. - 4930303240304



#startupindia





### Internship Certificate

Date: 7<sup>th</sup> November 2022

To Whomsoever it May Concern


We are pleased to confirm that Mr. Ganesh Pitale has successfully undertaken his role as a Financial Analyst Intern and completed his internship for a period of 60 days from 27<sup>th</sup> September 2022 to 27<sup>th</sup> November 2022.

During his time at Fundsroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included financial knowledge related to various investment sectors, research, and analysis regarding the topic related to the product/service which overall impacted a positive manner which led to the growth of the organization.

We would like to wish him best of luck for his future professional journey ahead and we believe his dedication, knowledge and past to work would surely help the future workplace.

Thanking you!

Yours Sincerely,  
Fundsroom Investment Services.

  
Manoj Kumar  
(C.E.O.)



  
Director  
Orymshagar Institute of Management and  
Research  
Balewadi, Pune-411045

Fundsroom Investment Services  
Registered Office: Pune, Maharashtra  
India, 411045  
Reg. No. 481500010294



#startupindia

**BSE**  
Bombay Stock Exchange





Date: 01-December-2022

## Internship Certificate

To Whomsoever It May Concern

We are pleased to confirm that **Ms. Meen Vijaykumar Kirda** has successfully undertaken her role as **Financial Analyst Intern** and completed her internship for a period of 61 days from 06-September-2022 to 06-November-2022.

During her time at Fundsroom, she showcased some key traits which emphasised managerial and technical skills related to her domain which included financial knowledge related to various investment sectors, research and analysis regarding the topic related to the product/service which overall impacted in a positive manner which led to the growth of the organisation.

We would like to wish her best of luck for her future professional journey ahead and we believe her dedication, knowledge, and zest to work would surely help the future workplace.

Thanking you!

Yours Sincerely  
Fundsroom Investment Services



Mazroor Khan  
(CEO)

  
Director

Dnyanesh Institute of Management and  
Research  
Golewadi, Pune-411045



# COMPANY CERTIFICATE



## Internship Certificate

Date: 01-December-2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. Gajwad Manoj Manoj has successfully undertaken his role as Marketing Analyst Intern and completed his internship for a period of 61 days from 05-September-2022 to 05-November-2022.

During the time at Fundsroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included Marketing knowledge related to various investment sectors, research and analysis regarding the topic and creating marketing strategy and reports related to the product/service which overall impacted in a positive manner which led to the growth of the organization.

We would like to wish him best of luck for his future professional journey ahead and we believe his dedication, knowledge, and best to work would surely help the future workplace.

Thanking you!

Yours Sincerely  
Fundsroom Investment Services.

Manoj Manoj  
CEO



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

Fundsroom is a subsidiary of  
Fundsroom Investment Services  
Registered in Pune, Maharashtra,  
India. 022045  
Reg. No. 022000102045



#startupindia

BSE  
EXCHANGE





## Internship Certificate

Date: 31<sup>st</sup> October 2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. SHANTANU UMESH ITKAR has successfully completed his internship **A STUDY OF INITIAL PUBLIC OFFERING (IPO) PERFORMANCE** for a period of 60 days from 22<sup>nd</sup> September to 30<sup>th</sup> November 2022.

During his time at Fundsroom, he showcased some key traits which included but were not limited to obedience, leadership, and communication skills.

We would like to wish best of luck in his future endeavors and firmly believe that he would become an integral part of a future workplace.

Thanking you!

Yours Sincerely  
Fundsroom Investment Services



Manroor Khan  
Co-Founder



  
 Director  
 Dnyansagar Institute of Management and  
 Research  
 Balaevadi, Pune-411045

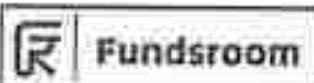
Fundsroom is a trading name of Fundsroom  
 Investment Services registered in Pune,  
 Maharashtra, India, 411045  
 Reg. No. 4810003340594



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**BSE**  
 EXCHANGE OF INDIA





### Internship Certificate

Date: 20<sup>th</sup> December 2022

To Whomsoever It May Concern

We are pleased to confirm that **Ms. Mayuri Bhanudas Mahapure** has successfully completed her internship title **A COMPARATIVE STUDY OF ONE TIME & SYSTEMATIC INVESTMENT PLANS IN MUTUAL FUND** for a period of 60 days from 15<sup>th</sup> September 2022 to 15<sup>th</sup> November 2022.

During her time at Fundsroom, she showcased some key traits which emphasized managerial and technical skills related to her domain which included financial knowledge related to various investment sectors, research, and analysis regarding the topic related to the product/service which overall impacted a positive manner which led to the growth of the organization.

We would like to wish her best of luck for her future professional journey ahead and we believe her dedication, knowledge and zest to work would surely help the future workplace.

Thanking you!

Yours Sincerely  
Fundsroom Investment Services.

Mansoor Khan  
[CEO]



Director  
Dnyaneshwar Institute of Management and  
Research  
Balawadi, Pune-411045.

Fundsroom is a trading partner of  
Fundsroom Investment Services  
registered in Pune/Maharashtra,  
India. 411045  
Reg No. 4830005340294



#startupindia

**BSE**  
Bombay Stock Exchange





## Internship Certificate

Date: 01-December-2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. Rutik Gojanan Umbarkar has successfully completed his internship selection of investment avenues & awareness of currency market among the retail investors of Maharashtra for a period of 71 days from 05-September-2022 to 15-November-2022.

During his time at Fundsroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included financial knowledge related to various investment sectors, research and analysis regarding the topic related to the product/service which overall impacted in a positive manner which led to the growth of the organisation.

We would like to wish him best of luck for his future professional journey ahead and we believe his dedication, knowledge, and test to work would surely help the future workplace.

Thanking you!

Yours Sincerely  
Fundsroom Investment Services.



Masroor Khan  
(CEO)



  
Director  
Dnyanesh Institute of Management and  
Research  
Balewadi, Pune-411045



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 10<sup>th</sup> of May 2022 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Audyogik Shikshan Mandal's Institute of Professional Studies S. No. 29/12a, CTS No. 4695, B Wing, Behind Sterling Honda Showroom, Old Mumbai- Pune Highway, Pimpri Waghere 411018 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderao Pratikshin Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University, with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Audyogik Shikshan Mandal's Institute of Professional Studies S.No. 29/12a, CTS No. 4695, B Wing, Behind Sterling Honda Showroom, Old Mumbai- Pune Highway, Pimpri Waghere 411018 (MS)**

Established in 1983, the Audyogik Shikshan Mandal (ASM) Group of Institutes has completed 40 years in the field of education. Through this period, ASM has persistently provided the corporate world with well-prepared professionals. This history of excellence has been validated by the fact that ASM has consistently been ranked amongst the top B-Schools in India.

The faculty of ASM comprises of the best in industry and academia. The faculty members for the course are a rich blend of academicians, industry practitioners teaching faculty and mentors from industry. ASM has excellent industry-institute interaction for more than 4 decades and tieups with leading organisations for cutting edge certifications for enhanced skills leading to



employability. ASMF boasts of a strong alumni base of 72000+ graduates in leading corporates, who are very closely associated with the institute for placements & industry interfacing.

## **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND AUDYOGIK SHIKSHAN MANDAL'S INSTITUTE OF PROFESSIONAL STUDIES S.NO. 29/12A, CTS NO. 4695, B WING, BEHIND STERLING HONDA SHOWROOM, OLD MUMBAI- PUNE HIGHWAY, PIMPRI WAGHERE 411018 (MS)**

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities



## **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

## **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this **MOU** undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(AICTE Code : C-41203, PUH Code - DMRF014020)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)


  
**Dr. Sajid Alvi**  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seat:

Date:



Authorized signatory on behalf of Audyogik Shikshan Mandal's Institute of Professional  
Studies S.No. 29/12A, CTS No. 4695, B Wing, Behind Sterling Honda Showroom, Old  
Mumbai- Pune Highway, Pimpri Waghere 411018 (MS)

  
**Dr. Sudhaakar Bokphode**  
Director  
Audyogik Shikshan Mandal's Institute of Professional Studies,  
Pimpri Waghere 411018 (MS)

Seat:

Date:



Witnessed:





Director  
Office of  
Research  
and  
Public





**SKP's**  
**DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH**  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr Vikas Barbate

of ASM Institute of Professional Studies

has participated in *"Faculty Development Program on Intellectual Property Rights"*

from 19/12/2022 to 23/12/2022



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Dr. Sajid Alvi**  
Director





**ASM**  
Education • Research • Consulting

**Institute of  
Professional Studies**

**Approved by AICTE & Affiliated to Savitribai Phule Pune University**

# CERTIFICATE

THIS IS TO CERTIFY THAT,

Dr. Mayadevi Jadhav

Of DIMR, Pune

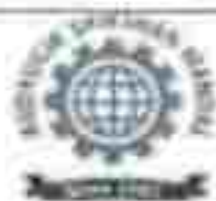
has participated in **"Workshop on Case Study Writing"**  
on **10-10-2022**



  
**Director**  
Dryansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Dr. Sudhakar Bokephode**  
Director





# ASM

Education • Research • Consultancy

## Institute of Professional Studies

Approved by AICTE & Affiliated to Savitribai Phule Pune University

# CERTIFICATE

THIS IS TO CERTIFY THAT,

Prof. Biyanka Shinde

Of DIRR, Pune

has participated in "IPR Awareness Training Program"  
on 15-06-2022



Director

Dnyaneshwar Institute of Management and  
Research  
Balewadi, Pune-411045

  
Dr. Sudhakar Bokephode  
Director



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 29<sup>th</sup> of July 2022 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune - 411045 (MS)**

**AND**

**Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune - 410507 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune - 411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE - New Delhi and is affiliated to Savitribai Phule Pune University, with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune - 410507 (MS)**

Dr. D. Y. Patil Institute of Management and Entrepreneur Development (D.Y.P.I.M.E.D.) is a part of the management's dream to raise future-read citizens. We have always believed that the environment in which learning takes place plays a pivotal role in determining the outcome of the learning. We have personally ensured that our students are offered with nothing less than the best in terms of infrastructure and learning aid. Courses at Dr. D. Y. Patil Educational Federation are designed to equip students with skills to meet the challenges and opportunities of the corporate world. DYPIMED value-based learning model provides transformational experience that fosters professional, intellectual, and personal development. DYPIMED intend to impart quality education through effective teaching-learning process. To nurture and maintain an environment of academic excellence, research, innovations, and entrepreneurship through strong industry interface.



### **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND DR. D. Y. PATIL INSTITUTE OF MANAGEMENT AND ENTREPRENEUR DEVELOPMENT (DYPIMED), SR. NO. 27/A/1/2C, NEAR ECO CITY, TALEGAON, VARALE, PUNE - 410507 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include:
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

### **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.



### **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)

(UHE Code - C-41203, PUN Code - 848004500)

Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)



Dr. Sajid Alvi

Director,

Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Dr. D. Y. Patil Institute of Management and Entrepreneur  
Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune -  
410507 (MS)

Dr. Prishanka Singh

Director

Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED),  
Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune - 410507 (MS)



Seal:

Date:

Witnesses:





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, through Govt. of Maharashtra, affiliated to S. H. Poon University)  
(DISE Code: D-41203, PUN Code - 000004020)



**Activities under MoU  
Dr. D. Y. Patil Institute of  
Management and Entrepreneur  
Development (DYPIMED), Pune**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balnagar, Pune-411045

J. DGP Campus, Balnagar, Balnagar, Pune-411045  
☎ 7767806401 - 10 ✉ director@dimr.edu.in ☎ www.dimr.edu.in







Dr. D.Y. PATIL  
Institute of Management &  
Entrepreneur Development

Dr. D. Y. Patil Institute of Management  
and Entrepreneur Development, Pune

# CERTIFICATE

This is to certify that,

Dr. Swati Singh  
of DTMR

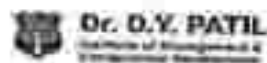
has participated in "Training Session on Canva"  
on 19th May 2023.



  
Director  
Doyensight Institute of Management and  
Research  
Balewadi, Pune-411045

  
Dr. Priyanka Singh  
Director





**Dr. D. Y. Patil Institute of Management  
and Entrepreneur Development, Pune**

# CERTIFICATE

This is to certify that,

Dr. Poonam Khadke  
of DTMR

has participated in "Training Session on Canva"  
on 19th May 2023.



  
**Director**  
Dr. D.Y. Patil Institute of Management and  
Entrepreneur Development,  
Pune

  
**Dr. Priyanka Singh**  
**Director**





Dr. D. Y. PATIL  
Institute of Management &  
Entrepreneur Development

Dr. D. Y. Patil Institute of Management  
and Entrepreneur Development, Pune

# CERTIFICATE

This is to certify that,

Dr. Manish khaladkar  
of DTMR

has participated in "IPR and Entrepreneurship"  
on 17-02-2023.



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
Dr. Priyanka Singh  
Director





Dr. D. Y. PATIL  
Institute of Management &  
Entrepreneur Development

Dr. D. Y. Patil Institute of Management  
and Entrepreneur Development, Pune

# CERTIFICATE

This is to certify that,

Prof Nadeem kazi  
of DIMR

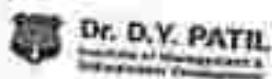
has participated in "IPR and Entrepreneurship"  
on 17-02-2023.



  
Director  
Dnyanesh Institute of Management and  
Research  
Balewadi, Pune-411045

  
Dr. Priyanka Singh  
Director





Dr. D. Y. Patil Institute of Management  
and Entrepreneur Development, Pune

# CERTIFICATE

This is to certify that,

Prof. Nilam Hajdu  
of DTMR

has participated in "One Week Online Workshop on  
Research Methodology"  
from 3rd June 2023 to 24th June 2023



  
Director  
Dyansagar Institute of Management and  
Research  
Balowadi, Pune-411045

  
Dr. Priyanka Singh  
Director



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 18<sup>th</sup> of October 2021 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**S. B. Patil Institute of Management, Sector No. 26, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411 044. (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pratikshin Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**S. B. Patil Institute of Management, Sector No. 26, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411 044. (MS)**

S. B. Patil Institute of Management (SBPIM) is one of the Best MBA Institute in Pune, established in 2009, nurtured and managed by Pimpri Chinchwad Education Trust.

The Trust, which has been in existence in the field of education since 1990. We strongly believe that two years of MBA programme from Savitribai Phule Pune University is an opportunity for our students to develop as true Business Professionals and we are determined to create Global Business Professionals using the best Infrastructural Facilities, Highly Experienced faculty, well established "Industry-Focused Teaching-Learning process" and Industry-Institute partnership in developing "Entrepreneurs" & "Ready to use Employees".



Having the intake of 180 students, SBPIM has been functioning proactively to provide the best professional environment to MBA students in terms of Academics, Industry & Business oriented tailor-made trainings, Sports, Co-Curricular & Extra Curricular activities, Cultural activities, various competitions, etc to create true business professionals.

The Output of any Institute is the Input of industry. We sincerely thank our Industrial counterparts who, under our C2C (Corporate to Campus) program, help shaping the industry focused personalities of our students through their direct mentorship and continued interaction.

Research is the backbone of SBPIM. A Research Centre was established in the year 2012-13 at SBPIM with an objective of promoting a research culture among the faculty and students. The centre is an approved Ph.D. Research Centre under the Savitribai Phule Pune University. 26 students are doing their Ph.D. research work and 26 Ph.D. students have been awarded Ph.D. The research centre conducts various research activities for the researchers. The centre publishes a bi annual research journal which is included in the UGC notified approved list of research journals. Every year the National conference is organized in SBPIM in collaboration with Savitribai Phule Pune University, Pune on different Research Themes.

#### **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND S. B. PATIL INSTITUTE OF MANAGEMENT, SECTOR NO. 26, NEAR AKURDI RAILWAY STATION, PRADHIKARAN, NIGDI, PUNE - 411 044. (MS)**

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations



## **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. **The said academic interaction and intellectual assimilation may include-**
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

## **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

## **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. B. Patil University,  
(UHEC Code: C-4128; PUU Code: SWAH42301)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date: 18/10/2021



Authorized signatory on behalf of S. B. Patil Institute of Management, Sector No. 26, Near  
Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411 044, (MS)

Dr. Kirti Dharwadkar  
Director,  
S. B. Patil Institute of Management,  
Pradhikaran, Nigdi, Pune - 411 044, (MS)

Seal:

Date: 18/10/2021



Witnesses:





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Registered by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(ABSE Code - C-41003, PUH Code - 180404003)



**Activities under MoU  
S. B. Patil Institute of  
Management, Pune**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

A SHP Campus - Balewadi, Balewadi, Pune - 411 045 INDIA.  
☎ 7767000481 - 10 ☎ director@dimr.edu.in @ www.dimr.edu.in







**S. B. PATIL INSTITUTE OF  
MANAGEMENT, PUNE**

# **CERTIFICATE**

**This is to certify that,**

Dr. Swati Singh  
of DTMR

**has participated in "FDP on "Systematic Literature  
Review Process""  
on 2 nd April 2023**



  
**Director**

*Dr. Kirti Dharwadkar*  
S. B. Patil Institute of Management and  
Research, Pune - 411 005

  
**Dr. Kirti Dharwadkar  
Director**





Pimpri Chinchwad Education Trust's  
**S. B. PATIL INSTITUTE OF MANAGEMENT**  
NAAC AND NBA ACCREDITED MBA PROGRAMME



# Certificate OF PARTICIPATION

This is to certify that

SUNDAR ROHIDAS PACHKUDAVE

has successfully participated in  
an IQAC initiated One Day Librarians Development Program (LDP) on  
**"Enhancing the Library Services: Past, Present and Future"**  
Organized by SBPIM Library on 11<sup>th</sup> January 2023.

Ms. Swati Satpute  
Librarian & LDP Coordinator

Dr. Kirti Dharwadkar  
Director, SBPIM



Director  
Research and  
Balewadi, Pune-411045





PIMPI CHINCHWAD EDUCATION TRUSTS

**S. B. PATIL INSTITUTE OF MANAGEMENT**

(Recognized by AICTE & Permanently Affiliated to Savitribai Phule Pune University)

(FISAC Accredited and NAAC Accredited)

Gate No. 29, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411044.

Ph : (020) 27438000 / 27437000 / (020) 27600224 Website : www.sbpallinba.com E-mail : sbpatilnba@gmail.com



Ref. No. : SBPIMU2022-23 SPPU/SSC/272

Date : 13/02/2023

To,  
**Dr. Atvi Sajid Shaikatali**  
SKP's Dnyansagar Institute of  
Management and Research,  
Balewadi, Pune - 411045.

Sir,

On behalf of Pimpri Chinchwad Education Trust's S. B. Patil Institute of Management, Nigdi, Pune and in person, I wish to extend our sincere thanks to you for your visit to the Institute for the purpose of Staff Selection Committee Meeting held on 13<sup>th</sup> February, 2023. We kindly appreciate suggestions and guidance given during the Staff Selection Process.

Thanking you once again for sparing your valuable time and making it convenient to visit the campus and looking forward for the same co-operation and guidance in future.

Thanking you,

Yours,



**Dr. Kirti S. Dharwadkar**  
Director



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





**SKP's**  
**DNYANSAGAR INSTITUTE OF**  
**MANAGEMENT AND RESEARCH**  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Kajal Maheshwari  
of S.B. Patil Institute of Management, Pune  
has participated in *"Faculty Development Program on Intellectual Property Rights"*  
from 19/12/2022 to 23/12/2022



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Dr. Sajid Alvi**  
Director





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. pranita Buthure  
of S.B. patil Institute of Management, pune  
has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





**S. B. PATIL INSTITUTE OF  
MANAGEMENT, PUNE**

# **CERTIFICATE**

**This is to certify that,**

Dr. Manisha Jagtap  
of DTMR

**has participated in "National Conference"  
from 13th to 14th May 2022**

**Dr. Kirti Dharwadkar  
Director**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MOU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
SQUARE YARDS**

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 12<sup>th</sup> of March 2022 by and between,

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Square Yards. The second party, and represented herein by its Regional Manager Mr. Saket Khandelwal

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Square Yards, Pune, - the Second Party is engaged in Real Estate.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MOU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MOU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, comments, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi  
Director  
DIMR, Pune



Second Party



Mr. Saket Khandelwal  
Regional Manager  
Square Yards





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to P. U. Pune University)  
JAYDEVI Camp, IC - 411045, PUNE, India - 411045



**Activities Under MoU  
Square Yards**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balowadi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**

© SHRI Campus, Balowadi, Pune - 411 045, INDIA  
U: 7787809401 - 10 | director@dimr.edu.in | www.dimr.edu.in







**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, Affiliated to Savitribai Phule University, Pune)  
(UPEU Code - C-41283, PUN Code - 8808114600)



Dnyansagar Institute of  
Management and  
Research, Pune

*Welcomes*

**■ square  
yards**

*For a*

**Pool Campus Drive**

Role:

**'BUSINESS DEVELOPMENT EXECUTIVE'**

Eligibility: **MBA (Marketing)**

On

**29 MARCH 2022**

Time: 10:00 am

**REGISTER**



**LINK TO THE  
DESCRIPTION**

Venue:

Auditorium, Dnyansagar Institute of Management and Research,  
BSP Campus, Balewadi, Pune

☎ 7767800409/408

🌐 [www.dimr.edu.in](http://www.dimr.edu.in)



*[Signature]*  
DIRECTOR

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

BSP Campus, Sonet, Balewadi, Pune - 411 045 INDIA  
☎ 7767800409 - 10 📧 [director@dimr.edu.in](mailto:director@dimr.edu.in) 🌐 [www.dimr.edu.in](http://www.dimr.edu.in)





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi; Recognized by Govt. of Maharashtra, Affiliated to P. U. N. P. U. Mumbai)  
(UHR Code - C-41223, PUN Code - 188961400)



**Pool Campus Drive**

**Event Type:** Extension & Outreach Activity

**Event Name:** Pool Campus Drive

**Day & Date:** Tuesday, 29<sup>th</sup> March 2022

**Participating Company:** Square Yards



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to P. P. Pooj. University)  
DNYANSAGAR CAMPUS - 1: C-11002, PUNE CAMPUS - 1: 411004 (PUNE)



**Objectives of the Event:**

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified candidate from the pool of students
- To help in bridging the gap between industry and academics.

**Event Description:**

DIMR has organized a Pool Campus Drive on 29<sup>th</sup> March 2022 for the Square Yards Real Estate Company for the role of Business Development Executive.

Pool Campus Drive received a great response with 200+ Registrations from the UG and PG Students of many colleges in Pune and other cities.

During the pool campus drive company representatives delivered presentations about their organizations, their expectations and career growth. Following the presentations the recruitment process started. The students got the chance to interact with the representatives and gained valuable insights.

Event was managed by DIMR MBA Students.

**Learning Outcome:**

- Participating companies are able to acquire the talent from the pool of candidates.
- Students got career opportunity.
- Students got the opportunity of networking and professional developments.



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







square  
yards

### Rushikeshi Unap

	Yearly CTC	Monthly CTC
<b>CTC</b>	<b>280,000</b>	<b>23,334</b>
<b>Earning</b>		
Basic	182,000	15,167
HRA	76,400	6,367
<b>Statutory Benefits</b>		
PF (Employee Part)	21,600	1,800
Monthly Gross	259,400	21,534
PF (Employee Part)	21,600	1,800
P TAX	2,400	200
PA Cover	180	15
Mediclin	4,500	400
<b>Net Pay</b>	<b>229,420</b>	<b>19,119</b>

\*In the event of mutual separation, your notice period would be 0 days till you're on probation & 15 days after confirmation.



*[Signature]*  
**Director**  
 Gnyansagar Institute of Management and  
 Research  
 Balowadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
SCMC PVT. LTD.**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 15<sup>th</sup> of September 2021 by and between,

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And SCMC Pvt. Ltd. The second party, and represented herein by its Cofounder & Director Mr. Vikas Saraf

WHEREAS:

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) SCMC Pvt. Ltd., Pune, - the Second Party is engaged in Software Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MOU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Ali  
Director  
DIMR, Pune



Second Party



Mr. Vikas Saraf  
Director  
SCMC Pvt. Ltd., Pune





## Activities Under MoU SCMC PVT LTD



**Director**  
Dnyansagar Institute of Management and  
Research  
Belawadi, Pune-411045

### **A Report on Staff Development (Non-Teaching) Program**

B. SHI Campus, Belawadi, Belawadi, Pune - 411 045 INDIA.  
☎ 7787800421 - 18 ✉ director@dimr.edu.in ✉ www.dimr.edu.in







DNYANSAGAR INSTITUTE OF MANAGEMENT  
& RESEARCH, PUNE

Presents

# SUMMER INTERNSHIP PROGRAM

POOL CAMPUS DRIVE 2023

Date 4th July 2023

Dnyansagar Institute of  
Management & Research,  
S&P Campus, Balewadi, Pune

## HIGHLIGHTS

- Free Entry
- Multiple profile openings
- 20+ Companies

Register by scanning this  
QR code



## Companies Participating



&  
many more



Director  
Dnyansagar Institute of Management & Research  
Balewadi, Pune-411045

A S&P Campus, Balewadi, Pune - 411045 (MCA)  
☎ 7767800401 - 10 ☎ director@dimr.edu.in @ www.dimr.edu.in





**Company Representative interacting with the participating students**



**Interview of the students**



**Director**  
**Dnyansagar Institute of Management and Research**  
Balewadi, Pune-411045

B. DCP Campus, Balewadi, Pune - 411045  
T: 776780401 • M: 9822012345 • E: director@dimr.edu.in • www.dimr.edu.in





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra Affiliated to D. Y. P. U. Pune University  
(HNO CODE: D-41002, FURN CODE: JNMP010000)



**Objectives of the Event:**

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified intern from the pool of candidates
- To help in bridging the gap between industry and academics.

**Event Description:**

DIMR had organized a Summer Internship Program Pool Campus Drive on 4th July 2023. Invited more than 70 institutes' students and 20 companies to participate in the SIP pool campus drive. More than 250 students had participated from the different institutes of Pune.

There were 11 Companies who had participated and conducted the interviews for selecting internship students. The companies who had participated were Lapis Realty, Vishwasaya Technologies, SCMC, Bravishma, Winner Technologies, Niva Bupa, Fundmart, Apana Ghar, Wisteria Properties, Innonest Technologies and First Research. The drive was open for MBA /PGDM students from different universities and institute making it an inclusive platform.

The event witnessed enthusiastic participation with 850+ registrations and 250+ students appeared for the interview. The candidates were able to interact with the representatives from various companies and gained valuable insights.

During the drive company representative delivered presentations about their organizations, highlighting their values and career opportunities. Following the presentations, the recruitment process commenced.

**Learning Outcome:**

- Participating companies are able to acquire the talent from pool of candidates.
- Students got career opportunity.
- Students got the opportunity of networking and professional development.



**Dnyansagar**

and

**Dnyansagar**

**Director**

ment and

**Balewadi, Pune-411045**

**Balewadi, Pune-411045**

8, SIP Campus, Balewadi, Pune - 411 045 HQA  
☎ 3767000401 - 10 ✉ director@dimr.edu.in @ www.dimr.edu.in



## **SIP Pool Campus Drive**

**Event Type:** Extension & Outreach Activity

**Event Name:** SIP Pool Campus Drive

**Day & Date:** Tuesday, 4<sup>th</sup> July 2023

**Venue:** DIMR Institute

**Participating Companies:** 11 companies participated as a recruiter and more than 250 students across the Pune



**Students of different institutes doing their registration for the SIP pool campus drive**

*Signature*



**Fwd: Thank you for giving an opportunity to our students for Internship Project**

1 message

vishal nicholas <vishalnicholas@dimr.edu.in>  
To: "Dr. Asita Ghewari" <asitaghewari@dimr.edu.in>

Thu, Jan 4, 2024 at 10:41 AM

Warm Regards,

Vishal Nicholas  
Placement Department  
DnyanSagar Institute of Management & Research (DIMR)  
Balewadi - Pune  
Cell No 7767800409  
www.dimr.edu.in

----- Forwarded message -----

From: vishal nicholas <vishalnicholas@dimr.edu.in>  
Date: Tue, Jun 28, 2022 at 11:11 PM  
Subject: Thank you for giving an opportunity to our students for Internship Project  
To: <vikas.saraf@scmc Pvt. com>

To,

Mr Vikas Saraf,

SCMC Pvt Ltd.

Pune -Maharashtra

**Subject:** Gratitude for the 'Summer Internship Opportunity' in your organization.

Dear Sir,

Dnyansagar Institute of Management and Research, Pune would like to thank you for giving our MBA students an opportunity to complete their 'Summer Internship Project' in your esteemed organization.

Our students had the great learning opportunity to pursue their 'Summer Internship' at your organization. During the internship, our students had the prospect to gain valuable insight into the industry. We are sure that this hands-on learning experience will help students throughout their careers.



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



## Fwd: Resumes of Hr students

2 messages

vishal nicholas <vishalnicholas@dimr.edu.in>  
To: "Dr. Asita Ghewari" <asitaghevari@dimr.edu.in>

Thu, Jan 4, 2024 at 10:42 AM

Warm Regards,

Vishal Nicholas  
Placement Department  
DnyanSagar Institute of Management & Research (DIMR)  
Balewadi - Pune  
Cell No 7767800409  
www.dimr.edu.in

Forwarded message

From: vishal nicholas <vishalnicholas@dimr.edu.in>  
Date: Mon, Jul 17, 2023 at 10:55 AM  
Subject: Re: Resumes of Hr students  
To: Amit Dandhale <amitd@acripcvt.com>

Dear Amit,

This is the timing for online interviews of SCMC for tomorrow Tuesday 18th July

- 1) Nisha Shinde - 12:00 pm
- 2) Sanmati Ghorpade - 12:15 pm
- 3) Alanksha Oakwad - 12:30 pm
- 4) Pallavi Thorat - 12:45 pm

The below are the names of the candidates with timings of Wednesday 19th July

- 1) Priyanka Chavan - 12:00 pm
- 2) Manali Bambiote - 12:15 pm
- 3) Ashwini Thorat - 12:30 pm
- 4) Shweta Mani - 12:45 pm

Warm Regards,

Vishal Nicholas  
Placement Department  
DnyanSagar Institute of Management & Research (DIMR)  
Balewadi - Pune  
Cell No 7767800409  
www.dimr.edu.in

On Mon, Jul 17, 2023 at 10:49 AM Amit Dandhale <amitd@acripcvt.com> wrote:  
Hi Sir,

Below link for interviews.

<https://meet.google.com/qj-pzvd-qwe>



  
**Director**  
DnyanSagar Institute of Management and  
Research  
Balewadi, Pune-411045



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 13<sup>th</sup> of July 2021 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**International Institute of Management Science (IIMS), S. No. 169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderao Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**International Institute of Management Science (IIMS), S. No. 169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)**

International Institute of Management Science (IIMS) under the auspices of Yashaswi aspires to make academic issues and commitments as the key concerns for today's generation. An ISO 9001 certified, Approved by AICTE and Accredited by NAAC, the Institute offers MBA, MCA Programme and Ph.D. research centre affiliated to Savitribai Phule Pune University. IIMS is a permanent Member with All India Management Association (AIMS). The MBA (Master in Business Administration) Programme at IIMS is 2 Years full time, dual specialization programme in the areas of Marketing, Finance, Human Resource, Operations and Analytics. The course is in-synch with the latest industry happenings and practices. The students are exposed to the best training in marketing, operations, finance and management. The diverse range of studies will ensure the best career prospects for the students wherever they go. The



MCA (Master of Computer Applications) Programme is a two-year professional master's degree programme in Computer Science approved by AICTE, Government of India. The major thrust is on giving the students a sound background in computing, business functioning and mathematics relevant to information technology. The Institute also offers many value added and certification courses to inculcate required skills among the students to meet the industry standards. The young learners at the institute are encouraged to address challenges in the business world and to keep themselves abreast with key economic and business issues through structured reading, writing and research.

### **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCE (IIMS), S.NO. 169/1/A, CHINCHWAD, OPPOSITE TO ELPRO INTERNATIONAL, PUNE, MAHARASHTRA, 411033, (MS)**

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities



## **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

## **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this **MOU** undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(U.D.M.E. Code - C-41203, P.U.A. Code - 3054214030)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

**Dr. Sajid Alvi**  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of International Institute of Management Science (IIMS), S.No.  
169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)

**Dr. Shivaji Mundhe**  
Director  
International Institute of Management Science (IIMS),  
Chinchwad, Maharashtra, 411033, (MS)

Seal:

Date:



Witnesses:





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi. Recognized By Govt. of Maharashtra, Maharashtra State Open University)  
(UOE Code - C- 4125), PUU Code - (SMPD1483)



**Activities under MoU  
International Institute of  
Management Science (IIMS), Pune**



**Director**  
**Dnyansagar Institute of Management and  
Research**  
**Balowadi, Pune-411045**

✉ 1007 Campus, Balowadi, Balowadi, Pune-411045 INDIA  
☎ 776700481 - 12 ✉ director@dimr.edu.in ☎ www.dimr.edu.in







**SKP's**  
**DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH**  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Vandana Mohanti

of IIMS, Pune

has participated in *"Faculty Development Program on Intellectual Property Rights"*

from 19/12/2022 to 23/12/2022



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Dr. Sajid Alvi**  
Director





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Pushpaj Wagh  
of International Institute of Management Science, Pune  
has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





**MEMORANDUM OF UNDERSTANDING (MOU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
FINKOMM EDUVENTURES.**

This Memorandum of Understanding (hereinafter called as the *MoU*) is entered into on this the 16<sup>th</sup> of March 2021 by and between,

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Finkomm Eduventures. The second party, and represented herein by its Director Sajeer Pillai.

WHEREAS:

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Finkomm Eduventures, Pune, - the Second Party is engaged in Edutech.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.





**CLAUSE 2****SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi  
Director  
DIMR, Pune



Second Party

  
Mr. Sajeev Pillai  
Director  
Finkomm Eduventures, Pune





## Activities Under MoU FinKomm Eduventure



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**

8 TQ01 Campus, Sector, Balewadi, Pune - 411 045 (India)  
T: 7707300401 - 10 | directing@dimr.edu.in | www.dimr.edu.in







**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(ADME Only - C-41207, PUM Code - 3849000000)



## Advisory Board



**Dr. Rajesh Kulkarni**  
Vice-Chancellor, PINKOIN



**Dr. Rajesh Kulkarni**  
Vice-Chancellor, PINKOIN



**Dr. Rajesh Kulkarni**  
Vice-Chancellor, PINKOIN



**Dr. Rajesh Kulkarni**  
Vice-Chancellor, PINKOIN



**Director**  
Dnyansagar Institute of Management and  
Research  
Balowadi, Pune-411045

& SPO Campus, Surur, Balowadi, Pune - 411 045 INDIA  
T: 7767808001 - 10 | E: director@dimr.edu.in | www.dimr.edu.in







To,  
Dr. Sajid Alvi  
Director  
Dnyansagar Institute of Management & Research, Pune

Dear Sir,

I hope this letter finds you well. On behalf of Finkomm Eduventures, I am writing to express our profound gratitude for your exceptional mentorship and guidance, which have been pivotal to our success and growth as a financial certification institute.

Your insights and advice have helped us navigate complex challenges, enhance our curriculum, and achieve significant milestones since 2021. Under your mentorship, we have refined our programs, improved our teaching methods, and strengthened our reputation in the industry.

Your dedication to our mission and your willingness to share your knowledge have been truly transformative. Your constructive feedback and encouragement have not only improved our processes but also inspired our team to strive for excellence. The confidence and skills our faculty and students have gained through your guidance are invaluable.

We particularly appreciate the personalized attention you have given to understanding our unique needs and aspirations. Your tailored advice has been instrumental in helping us make informed decisions and implement innovative solutions that benefit our students and the broader financial community.

As we look to the future, we are excited about the continued journey of growth and excellence. We are confident that, with your ongoing mentorship, we will continue to set new benchmarks in financial education and certification.

Once again, thank you for your unwavering support and exceptional mentorship. Your contributions have made a lasting impact on our institute, and we are truly fortunate to have you as our mentor.

For Finkomm Eduventures

  
(Mr. Sajeev Pillai)  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Dalewad, Pune-411048



**MEMORANDUM OF UNDERSTANDING (MoU)**  
**BETWEEN**  
**DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH**  
**AND**  
**WA FOUNDATION**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this 30<sup>th</sup> of November 2021 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Wa Foundation, The second party, and represented herein by its Founder & CEO Mr. Mangesh Wankhade

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Wa Foundation, - the Second Party is engaged in Sustainability.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2****SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

  
Dr. Sajid Alvi

Second Party

  
Mr. Mangesh Wankhade



## Activities Under MoU Wa Foundation



*Director*  
Dnyansagar Institute of Management and  
Research  
Baloradi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**



**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
VNOFE Code : C-47000 PUN Code : 3807914000



*Hello Dr. Sajid Alvi*

**Welcome aboard!**

Having you in our organization is a great honor!  
Indeed, all of us here are very excited to work with you.



*Sajid Alvi*  
**Director**  
Dnyansagar Institute of Management and  
Research  
Ealewadi, Pune-411045

At SRP Campus, Sector, Saswad, Pune - 411 045 INDIA  
T: 7767080401 - 10 | E: director@dimr.edu.in | www.dimr.edu.in





## Cross Cultural Visit

**Event Name:** Cross Cultural Visit

**Date:** 23<sup>rd</sup> Dec. 2022

**Collaboration:** GIENET & Wa Foundation



*Handwritten signature/initials.*







**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by UGC, (U Maharashtra, Affiliated to S. Y. P. University)  
(MHRD Code : C-41263) PU/N Code : DIMR14000)



### Objectives of the Visit

The primary objectives of this visit were:

1. To strengthen international relations and foster collaboration between DIMR, GIENET, Wa Foundation and Urbanizacion Mas Camarena.
2. To discuss potential joint initiatives and projects with GIENET and Wa Foundation.
3. To explore opportunities for innovation and entrepreneurship that benefit institutions.

### Event Description:

DIMR was pleased to host distinguished guests from Urbanizacion Mas Camarena, Valencia, Spain. The visit included Sayuri Alvarado, Iskander Ibarrola, and Eneko Izquierdo, accompanied by Mr. Mangesh Wankhade, Wa Foundation. This visit marks a significant step in our ongoing association with the Global Innovators and Entrepreneurs Network (GIENET) and Wa Foundation.

The visit of Sayuri Alvarado, Iskander Ibarrola, and Eneko Izquierdo, along with Mr. Mangesh Wankhade, has been a milestone in our international association efforts. DIMR is excited about the opportunities that lie ahead as a result of our strengthened association with GIENET and Wa Foundation. We look forward to many more successful collaborations that drive innovation and entrepreneurship on a global scale.

### Learning Outcome:

- DIMR's association with the Global Innovators and Entrepreneurs Network and Wa Foundation was further reinforced, opening up new avenues for global networking and collaboration.



**Director**  
Dnyansagar Institute of Management and  
Research  
Balawadi, Pune-411045

A SWP Campus, Balor, Balawadi, Pune - 411 045 (India)  
☎ 7767800431 - 10 ✉ director@dimr.edu.in ✉ www.dimr.edu.in







**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to Pimpri Chinchwad Education Trust)  
(Affiliate Code - C-41085 PUNE Code - 0400614000)



*Director*  
Dnyansagar Institute of Management and  
Research  
Bairwadi, Pune-411045

38/1 Campus, Sector, Bairwadi, Pune - 411 045 INDIA  
☎ 7767801401 • 70 ✉ director@dimr.edu.in • www.dimr.edu.in







Seminar on Leadership skills, excellence  
and mentorship.

Speakers- Major Rahul More, Dr Asha  
Rao, Mangesh Wankhede.

Date: Wednesday, 29th December 2021

In association  
with:

**wafoundation**  
*building futures in welding*



DKP Campus, Baner, Salunke, Pune - 411 045 0104

02000401 - 10 @director@dimr.edu.in @www.dimr.edu.in

Director  
Dnyansagar Institute of Management and  
Research  
Baner, Pune-411045





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, affiliated to D. Y. Patil University)  
(Affiliated to D. Y. Patil University, Pune)  
(Affiliated to D. Y. Patil University, Pune)



**Seminar**

**On**

**"LEADERSHIP SKILLS, EXCELLENCE AND MENTORSHIP"**

**Event name:** Leadership skills; excellence and mentorship

**Event type:** Seminar

**Day & Date:** Wednesday, 29<sup>th</sup> December 2021

**Venue:** Seminar hall

**Speaker:** Major Rahul More, Retired Indian Army Officer,

Dr Asha Rao, Senior Academician and Social Entrepreneur,

Mangesh Wankhede, Founder of WA Parking.

**Collaboration:** WA Foundation.



**Invited Speakers on Induction Day (Seminar) at DIMR**

**Director**

**Dnyansagar Institute of Management and**

**Research**

B. SPP Campus, Baneer, Baramulla, Pune - 411 048 (INDIA)

T: 2767800401 - 10 | E: director@dimr.edu.in | www.dimr.edu.in

B. SPP Campus, Pune - 411 045





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi; Recognized by Govt. of Maharashtra, Affiliated to P. U. Maharashtra)  
(MBAE Code: D-41050; PGD Code: 18MPT01A00)



**Objectives of the event:**

- To learn the essential leadership skills for aspiring leaders and budding managers.
- To know the path to be successful in life.
- To know about entrepreneurship and finding a right mentor.

**Event description:**

DIMR had organized an Induction Program for MBA Batch 2021-23 from 29th December 2021 to 1st January 2022.

The Guest Speakers for the First Day of the Induction Program were: Major Rahul More, Retired Indian Army Officer; Dr Asha Rao, Senior Academician and Social Entrepreneur and Mangesh Wankhede, Founder of WA Parking.

Dr Sajid Ali, Director, DIMR welcomed MBA students with a captivating speech and highlighted the key qualities an MBA must inculcate to create a Successful Career.

Shri Ganpatirao Balwadkar, Chairman, SKP Campus welcomed students with an encouraging talk. His talk focused on being around the right people, hard work and making one's parents proud.

Major Rahul More shared his awe-inspiring experiences from the war field and lessons on leadership.

Dr Asha Rao addressed students on 'Excellence'. She emphasized the need to have a clear outcome to succeed in life.

Mangesh Wankhede, Wa Foundation shared his journey into entrepreneurship and spoke on the importance of finding a mentor.

**Learning outcome:**

- Students learnt about leadership skills to be a successful manager.
- Students also learn other concepts such as deciding a career path, importance of mentor etc.



B. SKP Campus, Barshi, Balghat, Pune-411 045 INDIA  
T: 7767008401 - 10 M. director@dimr.edu.in & www.dimr.edu.in

**Director**  
Dnyansagar Institute of Management and  
Research  
Balghat, Pune-411045



**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Bangalore & Chd. of Maharashtra, Ahmedabad & Pune (Jointly))  
(AICTE Code: T-47783, VJW Code-8805044000)



**Director, Dr. Sajid Alvi with imminent speaker in a session at DIMR campus**



**Director**  
Dnyansagar Institute of Management and  
Research  
Sahakar, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
WISTERIA REAL VISION**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 14<sup>th</sup> of December 2020 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Wisteria Real Vision, The second party, and represented herein by its Assistant Manager - HR Ms. Keena Bheyani.

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Wisteria Real Vision, Pune, - the Second Party is engaged in Real Estate.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in-house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**


- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**


- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

  
Dr. Sajid Anvi  
Director  
DIMR, Pune



Second Party

  
Ms. Kreena Bhayani  
Assistant Manager -HR  
Wisteria Properties, Pune





## Activities Under MoU Wisteria Properties



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**

S. G.P. Campus, Balewadi, Pune - 411 045 INDIA  
☎ 2767390401 • 10 ✉ [director@dimr.edu.in](mailto:director@dimr.edu.in) • [www.dimr.edu.in](http://www.dimr.edu.in)





Ref: WRVPL2022/SIL121

Date: 2/12/2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Ramesh Dattatrayrao Deshmukh student of MBA of DIMR (SKP Campus Balewadi) has successfully completed Summer Internship Project titled Real Estate Sales & Marketing with us from 16/09/2022 to 14/11/2022.

He has completed the Summer Internship Project Work to our satisfaction.

Yours sincerely,

For Wisteria Real Vision Pvt. Ltd



Late Singh  
Manager - Human Resources

Place: Pune



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





# Wisteria Real Vision Pvt. Ltd.

Ref: WRVPL2022/SIL122

Date: 2/12/2022

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Mr. Abhishek Vinayak Kaja student of MBA of DIMR (SKP Campus Balewadi) has successfully completed Summer Internship Project titled Real Estate Sales & Marketing with us from 4/09/2022 to 4/11/2022.

He has completed the Summer Internship Project Work to our satisfaction.

Yours sincerely,

For Wisteria Real Vision Pvt. Ltd.

F. Devala  
Assistant Manager - Human Resources

Place: Pune



Director

Dr. Yashraj Institute of Management and  
Research  
Balewadi, Pune-411045

Wisteria Real Vision Pvt. Ltd., Silver Space, Commercial Building Fourth Floor,  
Vishal Nagar, Pimple Nilakh, Pune - 411 027.



Ref: WRVPL2022/SIL120

Date: 12/12/2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Rohit Bappasaheb Narwade student of MBA of DIMR (SKP Campus Balewadi) has successfully completed Summer Internship Project titled Real Estate Sales & Marketing with us from 10/09/2022 to 7/12/2022.

He has completed the Summer Internship Project Work to our satisfaction.

Yours sincerely,

For Wisteria Real Vision Pvt. Ltd

F. Devulkar  
Pune  
Assistant Manager Human Resources

Place: Pune



  
Director  
Dnyanesh Institute of Management and  
Research  
Balewadi, Pune-411045



## COMPANY CERTIFICATE



# Wisteria Real Vision

Pvt. Ltd.

Ref: WRVPL/2022/011599

Date: 7/12/2022

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms. Sonali Netaji Bhise** student of **MBA of DMR, SKP Campus Balewadi** has successfully completed Summer Internship Project titled **Real Estate Sales & Marketing** with us from **5/09/2022 to 5/11/2022**.

She has completed the Summer Internship Project Work to our satisfaction.

Yours sincerely,

For Wisteria Real Vision Pvt. Ltd.



**Chiranjeev**  
Manager - Human Resources

Place: Pune



**Director**

**Devasagar Institute of Management and Research**

Balewadi

Pune-411045

Wisteria Real Vision Pvt. Ltd., Silver Space, Commercial Building Fourth Floor,  
Vishal Nagar, Pimpri Chinchwad, Pune - 411 027.



# COMPANY CERTIFICATE



## Wisteria Real Vision Pvt. Ltd.

Ref: WIRV/0222/00110

Date: 14/11/2022

### TO WHOM IT MAY CONCERN

This is to certify that Mrs. Urmila Shree Saket Shrivastava of MRS of BIRWA (SAP  
Category: Karmachari) has successfully completed Summer Internship Project called  
Real Estate Sales & Marketing with us from 8/08/2022 to 10/11/2022.

She has completed the Summer Internship Project with us for satisfaction.

Yours sincerely,

for Wisteria Real Vision Pvt. Ltd.

  
Vijay Shree  
Assistant Manager - Human Resource  
Place: Pune

Wisteria Real Vision Pvt. Ltd., Silver Space, Commercial Building Fourth Floor,  
Vishal Nagar, Pimpri Chinchwad, Pune - 411 027.



  
Director  
Dnyanesh Institute of Management and  
Research  
Balewadi, Pune-411049



# COMPANY CERTIFICATE



## Wisteria Real Vision Pvt. Ltd.

Ref: WRP/2022/SIL118

Date: 2/12/2022

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Kishore Kalyan Dharwadkar student of MBA of OSMR (BSP Campus Jalgaon) has successfully completed Summer Internship Project about HR and Real Estate Sales & Marketing with us from 25/09/2022 to 14/11/2022.

He has completed the Summer Internship Project Work to our satisfaction.

Yours sincerely,

For Wisteria Real Vision Pvt. Ltd.



Late Singh  
Manager - Human Resource

Place: Pune

Wisteria Real Vision Pvt. Ltd., Silver Space, Commercial Building Fourth Floor,  
Vishal Nagar, Pimpri Chinchwad, Pune - 411 027.



  
Director  
Oryantagar Institute of Management and  
Research  
Balewadi, Pune-411045





Wisteria Real Vision  
Pvt. Ltd.

# Wisteria Real Vision Pvt. Ltd.

Date: 06<sup>th</sup> January 2021

To,  
Ms. Neha Prajapati

Subject: Job Offer Letter as "Relationship Manager"

Dear Ms. Neha Prajapati,

With reference to our discussion, we are delighted to offer you the position of "Relationship Manager" in our organization. When you join our organization you will become part of a fast paced and dedicated team that works together to provide our associates with the highest possible level of services and advice.

We are confident that, you will find this new opportunity challenging and rewarding.

**Job Offer Details:**

Joining Date	06 <sup>th</sup> January 2021
Location	Pune
Gross Salary	Rs. 3,30,000/- per annum (Inclusive of Conveyance)
Working Days	6 days a week as decided by the organization
Probation Period	3 Months (Extendable in case of Non-Performance)

A detailed appointment letter will be issued after successful completion of probation period.

We look forward to the opportunity of working with you in an atmosphere that is successful, mutually challenging and rewarding.

With Best Regards

*Ajeet Chauhan*  
Authorized Signatory



Received  
Neha  
6 Jan 21

*Ajeet Chauhan*  
Director  
Dnyanagar Institute of Management and  
Research  
Balowadi, Pune-411045



Date: 02<sup>nd</sup> January 2021

To,  
Ms. Harshada Tikhe

Subject: Job Offer Letter as "Relationship Manager"

Dear Ms. Harshada Tikhe,

With reference to our discussion, we are delighted to offer you the position of "Relationship Manager" in our organization. When you join our organization you will become part of a fast paced and dedicated team that works together to provide our associates with the highest possible level of services and advice.

We are confident that you will find this new opportunity challenging and rewarding.

Job Offer Details:

Joining Date	02 <sup>nd</sup> January 2021
Location	Pune
Gross Salary	Rs. 3,30,000/- per annum (Inclusive of Conveyance)
Working Days	5 days a week as decided by the organization
Probation Period	3 Months (Extendable in case of Poor Performance)

A detailed appointment letter will be issued after successful completion of probation period.

We look forward to the opportunity of working with you in an atmosphere that is successful, mutually challenging and rewarding.

With Best Regards

  
Authorized Signatory



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



## **MEMORANDUM OF UNDERSTANDING**

**Between**

**Shri Khanderai Pratishthan, Dnyansagar Institute of Management & Research (DIMR)**

**SKP Campus, Baner - Balewadi Rd, Laxman Nagar, Baner, Pune, Maharashtra  
411045**

**And**

**All India Shri Shivaji Memorial Society's Institute of Management (MBA)  
Near RTO, Kennedy Road, Pune, Maharashtra 411001**

This MOU is signed with the objective to strengthen academic relationship with esteemed educational institutions. This MOU will foster collaboration between both organizations in the areas of professional development and research activities mutually beneficial to both organizations.

It is mutually agreed by **Shri Khanderai Pratishthan Dnyansagar Institute of Management & Research** and **AISSMS'S IOM** that:

1. Both parties have agreed to collaborate in the following areas:-
  - A. Academic Enrichment
  - B. Seminar/ Workshop / Conference
  - C. Value Added Certification Programs
  - D. Student / Faculties Professional Development Activities
  - E. Social/Extension Activities
  - F. Students Exchange Program
  - G. Faculty Exchange Program
  - H. Research Activities
  - I. Placement Activities




2. Either party shall make available appropriate infrastructure facilities for the Collaboration, which may include general access to the facilities, faculty, staff, classrooms, library facilities, and computer and communication facilities as may be required for the various programs to be offered.
3. Both organizations pursue a relationship based on transparency, persistence, mutual trust and Integrity
4. This Collaboration is non-exclusive and each party shall be free to enter into similar collaborations with other institutions/organizations.
5. All or any dispute arising between the parties in respect of this MOU of whatsoever nature shall be resolved under the laws of India and any or all such disputes will be subject to the exclusive jurisdiction of the courts in Pune, India.

The MOU hereunder shall commence on 15/12/2020 and extend until terminated in writing by either party hereunder.

For & on behalf of  
**SKP, Dnyansagar Institute of  
Management & Research, Pune**

For & on behalf of  
**AISSMS Institute of Management, Pune**

  
Signature  
**Dr. Sajid Atvi**  
Director  
Date:



  
Signature  
**Dr. Abhijit Mancharkar**  
Director  
Date:





Approved by ACTE, New Delhi. Recognized by Govt. of Maharashtra, Affiliated to S. P. Hindu University.  
 Affiliation Code: C-4225, UHL Code: 580004255

Activities under MoU  
AISSMS Institute of Management,  
Pune

**Director**  
Gyanagya Institute of Management and  
Research  
Balliwadi, Pune-411005

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# AISSMS

INSTITUTE OF MANAGEMENT

CRAFTING VALUED CORPORATE PROFESSIONALS

Approved by AICTE New Delhi, OTE Govt. of Maharashtra,

Permanently Affiliated to Santitai Pimpri Pimpri University

Accredited by NAAC with 'A' Grade



## CERTIFICATE

This is to certify that,

Prof. Ujjwal More  
of DAMD

has participated in "EBSCO Mobile App"  
On 6th Feb. 2023

*Dr. Abhijit Mancharkar*

Dr. Abhijit Mancharkar  
Director



*[Signature]*  
Coordinator and  
Faculty  
Human Resource





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Gauri Prabhu

of AISSMS Institute Of Management, Kennedy Road, Near R.T.D, Pune - 411001  
has participated in "*Faculty Development Program on Intellectual Property Rights*"  
from 19/12/2022 to 23/12/2022



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Dr. Sajid Alvi**  
Director





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

prof. Rashmi Phirake  
of ATSSMS Institute of Management, Shastri, Pune  
has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management & Research  
Pune-411045





# AISSMS

INSTITUTE OF MANAGEMENT

CRAFTING VALUED CORPORATE PROFESSIONALS

Approved by AICTE New Delhi, DTE Govt. of Maharashtra,  
Permanently Affiliated to Savitribai Phule Pune University  
Accredited by NAAC with 'A+' Grade



## CERTIFICATE

This is to certify that,

Prof. Nilambhaji Maholkar  
of DTMR

has participated in "Generic Electives - University Level  
Courses for MBA 2019 Revised Curriculum based  
on OBE and CBCS Grading System"

On 10-01-2021



Dr. Abhijit Mancharkar  
Director



  
Director

Oryansagar Institute of Management and  
Research  
Balewadi, Pune-411045





# AISSMS

INSTITUTE OF MANAGEMENT

CRAFTING VALUED CORPORATE PROFESSIONALS

Approved by AICTE New Delhi, DTE Govt. of Maharashtra,

Permanently Affiliated to Savitribai Phule Pune University

Accredited by NAAC with 'A+' Grade



## CERTIFICATE

This is to certify that,

Prof. Yogesh Deshmukh

of DIMR

has participated in National Seminar on "Innovation and  
Intellectual Property Rights"  
on 21 April 2021



*[Signature]*  
Director

Dnyanagar Institute of Management and  
Research  
Balwadi, Pune-411045

*[Signature]*

Prof. Abhijit Mancharkar  
Director





## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 3<sup>rd</sup> of November 2020 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Poona Institute of Management Sciences and Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poona College Campus, Modi Khana, Pune - 411001 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderal Praishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Poona Institute of Management Sciences and Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poona College Campus, Modi Khana, Pune - 411001 (MS)**

Y. & M. AKA's Poona Institute of Management Sciences and Entrepreneurship (PIMSE) is a linguistic & religious minority educational institution started in the year 1990 with an aim of providing quality education in the field of Management and Information Technology. PIMSE offers a variety of valuable courses (Full time PG Programme) such as MBA, MBA-IT (Formerly Known as MCM), MBA-HRD (Formerly Known as MPM). PIMSE is affiliated to Savitribai Phule Pune University and the courses offered are approved by AICTE, New Delhi & recognized by DTE, Govt. of Maharashtra, Mumbai.



The phenomenal growth of the institute has been possible due to the far-sightedness, dedication, devotion, grit, determination, and hard work of the trustees of Anjuman Khairul Islam. The trust believes in giving the best and it magnanimously funds in such educational projects. In the service of the nation it also shapes better citizens, its motto being, "*Shaping better Managers for future*". PIMSE strive for excellence in providing high quality, outstanding and inspirational management & leadership skills.

#### **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND POONA INSTITUTE OF MANAGEMENT SCIENCES AND ENTREPRENEURSHIP (PIMSE), K.B. HIDAYATULLAH ROAD, POONA COLLEGE CAMPUS, MODI KHANA, PUNE - 411001 (MS)**

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities



## **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

## **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(ASHE Code: C-41292, Pmk Code: 808MPC1079)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

  
Dr. Sajid Alvi

Director,

Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)



Seal:

Date:

Authorized signatory on behalf of Poona Institute of Management Sciences and  
Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poona College Campus, Modi Khana,  
Pune - 411001 (MS)

  
Dr. Porinita Banerjee

Director

Poona Institute of Management Sciences and Entrepreneurship (PIMSE),  
K.B. Hidayatullah Road, Poona College Campus, Modi Khana, Pune - 411001 (MS)

Seal:

Date:

Witnesses:

*Dr. Payal Sandaraja*  
Dr. Payal Sandaraja  
Associate Professor  
PIMSE, Camp.

*Ms. Lubna Raikh*  
Ms. Lubna Raikh  
ISAC Coordinator  
PIMSE, Camp.





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. Y. Pooja University  
(UHEC) Dist. D. - 412003, Pune Camp - 412003



**Activities under MoU  
Poona Institute of Management  
Sciences and Entrepreneurship  
(PIMSE), Pune**



*Director*  
**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**

B. SPP Campus, Balar, Balewadi, Pune - 411 045 INDIA  
☎ 7757200401 - ✉ [director@dimr.edu.in](mailto:director@dimr.edu.in) & [www.dimr.edu.in](http://www.dimr.edu.in)







Poona Institute of Management Sciences  
and Entrepreneurship - [PIMSE], Pune

# CERTIFICATE

This is to certify that,

Prof. Shamali Joshi  
of DTMR

has participated in "FACULTY DEVELOPMENT  
PROGRAM ON OUTCOME BASED EDUCATION  
FOR ACADEMIC EXCELLENCE AND ACCREDITATION"  
on 14th December 2022

Dr. Pornita Banerjee  
I/C Director



Director  
Poona Institute of Management and  
Entrepreneurship  
H.No. 1, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Sheena Abraham

of Panna Institute of Management Science and Entrepreneurship (PIMSE) Modikhana, Pune  
has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022



*Spl*  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

*Spl*  
Dr. Sajid Alvi  
Director





Poona Institute of Management Sciences  
and Entrepreneurship - [PIMSE], Pune

# CERTIFICATE

This is to certify that,

Prof. Mohd. Zafkar Khan  
of DTMR

has participated in "Workshop on "How to draft a  
research proposal ""  
on 04-12-2021

Dr. Purnita Banerjee  
I/C Director



Director  
Oryasagar Institute of Management and  
Research  
Bilewadi, Pune-411045





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Payal Samdaniya

of Poona Institute of Management Sciences and

has participated in "Faculty Development Program on Research Methodology <sup>Entrepreneurship (PIMSE), Pune</sup>  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Poona Institute of Management Sciences  
and Entrepreneurship - [PIMSE], Pune

# CERTIFICATE

This is to certify that,

Prof. Pappu Gaikwad  
of DMR

has participated in "Research Workshop on "Designing  
Questionnaire in Research "  
on 13/2/2021

Dr. Pornita Banerjee  
I/C Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 12<sup>th</sup> of October 2020 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Lotus Business School (LBS), S. No 52/53 Jhambe Road, Pune Mumbai Expressway, Punawale Pune-411033 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khunderai Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Lotus Business School (LBS), S. No 52/53 Jhambe Road, Pune Mumbai Expressway, Punawale, Pune-411033 (MS)**

Lotus Business School is an Institute that has been created with a vision of imparting quality management education and creating world-class leaders. Lotus Business School encourages the students to challenge the very basic concepts of management and leadership. The Lotus core team comprises individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc., and other ex-corporate employees from renowned organizations, which makes Lotus, the best MBA college in Pune.



In today's world where the industry and corporate life have become highly demanding and dynamic, it is imperative that the future leaders are innovative and do not take things for granted. Therefore, the challenge is to be innovative and be a maverick. The same is the essence of the Lotus Pedagogy, formed by a group of renowned industrialists and academicians.

## **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND LOTUS BUSINESS SCHOOL (LBS), S. NO 52/53 JHAMBE ROAD, PUNE MUMBAI EXPRESSWAY, PUNAWALE, PUNE-411033 (MS)**

**have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations**

## **I. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include:
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications.
  - v. Collaborative social and extension activities



## **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, facilities and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

## **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

  
**Dr. Sajid Alvi**  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Lotus Business School (LBS), S. No 52/53 Jhambhe Road,  
Pune Mumbai Expressway, Punawale, Pune-411033 (MS)

  
**Dr. Satish Warpade**  
Director  
Lotus Business School (LBS),  
S. No 52/53 Jhambhe Road, Pune Mumbai Expressway, Punawale, Pune-411033 (MS)

Seal:

Date:



Witnesses:







**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by State of Maharashtra, Affiliated to S. P. Pune University)  
(MSHE, Date : 0 - 4/2022, UIN Code - 688/P/10330)

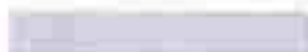


**Activities under MoU  
Lotus Business School (LBS)**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411005

X SPP Complex, Borel, Balewadi, Pune - 411 045 (INDIA)  
C: 7767805401 - 10 & director@dimr.edu.in & www.dimr.edu.in





Date: 15 Feb. 2023

To,  
Dr. Sajit Alvi

Director, Dnyanagar Institute of Management and Research (DINR)  
Balewadi, Pune.

Subject: Thanks for your valuable presence for Progress Report Presentation for Ph.D. Admission 2022-23 as Subject Expert.

Respected Sir,

We would like to thank you for your contribution as a **Subject Expert** for Personal Interview Round 1 for Ph.D. Admission 2022-23 on 15th Feb. 2023.

We hope that you would continue your support and association with us in our future endeavors.

Thanks & Regards



Dr. Sajit Werpade  
Director, LBS Pune



**Director**  
Dnyanagar Institute of Management and  
Research  
Balewadi, Pune-411045



Date: 06 Feb, 2023

To,  
Dr. Sajid Alvi

Director, Dnyanesh Institute of Management and Research (DIMR)  
Baramuli, Pune.

**Subject: Invitation for Progress Report Presentation for Ph.D. as Subject Expert**

Respected Sir,

We at Lotus Business School organizing Progress Report Presentation for Ph.D. on 15th Feb, 2023.


We are honored and pleased to invite you as a Subject Expert on Wednesday, 15th Feb, 2023 at 03.00 PM. It would be such a huge privilege to have you on the panel for Progress Report Presentation.

Details of time at Lotus Business School, research center, Pune are follows:

Research Center: Lotus Business School, Pune  
Date: 15th Feb, 2023 at 03.00 PM

Venue: Lotus Business School, S.No. 52/53, Jhanibe Road, Pune Mumbai Expressway, Punawale, Pune.

Thanks & Regards

  
Dr. Satish Wargade  
Director, LBS Pune



  
Dnyanesh Institute of Management and Research  
Baramuli, Pune-411 008

Lotus Business School

Shop-302 Expressway Park/Pune, Mumbai Pune Expressway, Punawale, Pune-411 008

☎ +91 20 4820 1002 ☎ +91 98200 00000 ☎ www.lotusbusinessschool.com







DIMR

SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH

SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Anil Poman

of Lotus Business School (LBS) Pune-wade Pune-411033 (MS)

has participated in *"Faculty Development Program on Intellectual Property Rights"*

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Swami Sevabhavi Sanstha's  
**LOTUS BUSINESS SCHOOL**  
Innovating Business Leadership  
(Approved by AICTE, Govt of Maharashtra and Affiliated to University of Pune)

# CERTIFICATE

This is to certify that,

Prof. Nadeem Kazi  
of DIMR, Pune

has participated in "One Day Workshop on Basic Outline  
of Research Proposal & Guidelines for Ph.D. Interview"  
On 22-10-2022



  
Director  
Tiryanagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
Dr. Satish Warpade  
Director



Date: 26/08/2022

To,  
Dr. Sijal Ali  
Director  
Dnyansagar Institute of Management & Research

Subject: Thanks for your valuable presence for Title Finalization and Progress Report  
Presentation of Ph.D.

Respected Sir,

We would like to thank you for your contribution for Title Finalization and Progress Report  
Presentation of Ph.D on Friday, 26/08/2022.

We hope that you would continue your support and association with us in our future  
endeavors.

Thanks & Regards

  
Dr. Sijal Ali  
Director, LBS Pune



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



Date: 16/08/2022

To,  
Dr. Sajid Aji  
Director  
Dnyansagar Institute of Management & Research

Subject: Invitation for Title Finalization and Progress Report Presentation of Ph.D.

Respected Sir,

We at Lotus Business School organizing Title Finalization and Progress Report Presentation of Ph.D. on Friday, 26/08/2022.

We are honored and pleased to invite you on Friday, 26/08/2022 at 10.00 AM. It would be such a huge privilege to have you for Title Finalization and Progress Report Presentation of Ph.D. at Lotus Business School, research center, Pune.

Details are as follows:

Research Center: Lotus Business School, Pune

Day, Date & Time: Friday, 26/08/2022 at 10.00 AM

Venue: Lotus Business School, S.No. 52/53, Jhamb Road, Pune Mumbai Expressway, Pimpri-Chinchwad, Pune.

Thanks & Regards

  
Dr. Sushil Wargade  
Director, LBS Pune



  
Director  
Dnyansagar Institute of Management and  
Research  
Belnwadi, Pune-411045

Lotus Business School

Office: Sit. Expressway, Pimpri-Chinchwad, Mumbai-Pune Expressway, Pimpri-Chinchwad, Pune-411 033

☎ +91 20 0039 1000 | ✉ info@lotusbusinessschool.edu.in | www.lotusbusinessschool.edu.in







DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Rajesh Gade

of Lotus Business School (LBS), Pune

has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Manisha Purohit  
of Lotus Business School

has participated in "*Faculty Development Program on Research Methodology  
in Management*" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



Date:-25/04/2022

To,

Dr. Sajid Alvi,  
Director  
Dnyansagar Institute of Management  
Pune

Subject: Thanks for your valuable presence as a Subject Expert for Research Proposal Presentation on Monday 25<sup>th</sup> April 2022

Respected Sir,

We would like to thank you for your contribution as a Subject Expert for Research Proposal Presentation on Monday 25<sup>th</sup> April 2022.

Sharing of experiences and guidance from a person of repute like you has really benefited all the research students.

We hope that you would continue your support and association with us in our future endeavors.

Thanks & Regards



Dr. Satish Wargude  
Director  
Lotus Business School



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



Date:-21/04/2022

To,

Dr. Sajid Alvi,  
Director  
Dnyansagar Institute of Management  
Pune


Subject: Invitation as a Subject Expert for Research Proposal Presentation on Monday  
25th April 2022

Respected sir,

We at Lotus Business School organizing a progress report Presentation on Monday 25th April  
2022.

We are honored and pleased to invite you on Monday 25th April 2022 at 09.30 am.  
Presentations are scheduled between 10.00 am to 11.00 am at Lotus Business School, Punawale,  
Pune.

Thanks & Regards



Dr. Sajid Alvi  
Director  
Lotus Business School



Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

Lotus Business School

Older Sail Expressway Petrol Pump, Mumbai Pune Expressway, Punawale, Pune 411 022.

☎ +91 90 8529 1282    ✉ info@lbuschool.ac.in    🌐 www.lbuschool.ac.in





Date: 26/08/2021

To,

Dr. Sajid Ali  
Director  
Dnyansagar Institute of Management and Research, Pune.

Subject: Thanks for your valuable presence as a Research Guide for Pre-Ph.D. and Progress Report Presentation on Thursday 26<sup>th</sup> August 2021.

Respected Sir,

We would like to thank you for your contribution as a Research Guide for Pre-Ph.D. and Progress Report Presentation on Thursday 26<sup>th</sup> August 2021.

Sharing of experiences and guidance from a person of repute like you has really benefited all the research students.

We hope that you would continue your support and association with us in our future endeavors.

Thanks & Regards

  
Dr. Sushant Warade  
Director



  
**Director**  
Dnyansagar Institute of Management & Research  
Pune-411 005



Date: 24/08/2021

To,

Dr. Sajid Ali  
Director  
Oryansagar Institute of Management and Research, Pune.

Subject: Invitation as a Research Guide for Pre Ph.D. and Progress Report Presentation on Thursday 26<sup>th</sup> August 2021.

Respected Sir,  
We are honored and pleased to invite you as a Research Guide (Marketing Management) on Thursday 26<sup>th</sup> August 2021 at 10:30am.

We have planned to conduct

1. Pre Ph.D. Presentation – Mr. Rajesh Handimti
2. Progress Report Presentation – Mr. Ajay Mohud

Details of Pre Ph.D. and Progress Report Presentation at Lotus Business School, research center, Pune are follows:

Research Center: Lotus Business School, Pune

Date: Thursday 26<sup>th</sup> August 2021 at 10:30am.

Venue: Lotus Business School, S.No. 52/53, Jambhe Road, Pune Mumbai Expressway, Punawale, Pune.

Thanks & Regards

  
Dr. Sachin Wargade  
Director



  
Director  
Oryansagar Institute of Management and Research  
Pune-45  
Phone: 911045





Swami Sevabhavi Sanatha's  
**LOTUS BUSINESS SCHOOL**  
Innovating Business Leadership  
(Approved by AICTE, Govt of Maharashtra and Affiliated to University of Pune)

# CERTIFICATE

This is to certify that,

Mr. Akbar Santyal  
of DIMR, Pune

has participated in "Online SDP on Emerging Techonolgy"  
On 15-10-2020



  
Director  
Onyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
Dr. Satish Warpade  
Director





Swami Sevabhavi Sansha's  
**LOTUS BUSINESS SCHOOL**  
Innovating Business Leadership  
(Approved by AICTE, Govt of Maharashtra and Affiliated to University of Pune)

# CERTIFICATE

This is to certify that,


Prof Sameer Patil

of DIMR, Pune

has participated in "Workshop on Intellectual Property Right"  
From 16/8/2021 to 22/08/2021



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Dr. Satish Warpade**  
Director



**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
CLEVERGROUND**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 07<sup>th</sup> of August 2020 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And CleverGround. The second party, and represented herein by its Founder & CEO Mr. Siddharth Pathare

WHEREAS:

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) CleverGround, Pune - the Second Party is engaged in IT Industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Party.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

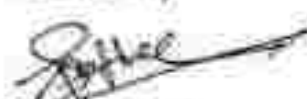
First Party



Dr. Sajid Alvi  
Director  
DIMR, Pune



Second Party



Mr. Siddharth Pathare  
Founder & CEO  
CleverGround







**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Jain University),  
Mumbai. Dist. C-411005, Balwadi, Maharashtra



**Activities Under MoU  
CleverGround**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balwadi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**

A-5677 Campus, Balwadi, Balwadi, Pune - 411 045 INDIA  
t: 7707005401 - f: 7707005402 e: director@dimr.edu.in w: www.dimr.edu.in







Dnyansagar Institute of  
Management and Research  
&  
CleverGround Technologies Pvt. Ltd.



# Business Analytics

(BA/22-23/01)



Resource Person

**Mr. Siddharth Pathare**

 12<sup>th</sup> to 17<sup>th</sup> Dec 2022

 10.00 AM TO 4.00 PM

**Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



Dnyansagar

Signature

SKP Campus, Balewadi, Pune - 411 045, INDIA  
T: 2787008401 - 10 | E: director@dimr.edu.in | www.dimr.edu.in





**A.Y. 2022-23**

**Report**

**Certification: Business Analytics**

**Course Code: BA/22-23/01**

**Resource Person: Mr. Siddharth Pathare**

**Date: 12th to 17th Dec'2022**

**Duration: 31 Hrs**

**Time: 10 AM to 4 PM**

**No of student certified: 26**

**Introduction:**

The Business Analytics Certification course conducted by Mr. Siddharth Pathare from 12th to 17th Dec'2022 provided participants with comprehensive knowledge and skills essential for leveraging data analytics in business decision-making processes.

**Course Overview:**

Spanning over a period of 31 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of business analytics under the expert guidance of Mr. Siddharth Pathare, a seasoned professional in the field.

**Syllabus:**

- Introduction to Business Analytics
- Strategy Definition
- Descriptive and Predictive Analytics
- Management of Business Analysis Process
- Requirements Engineering in Business Analysis
- Solution Evaluation and Optimization
- Applications of Analytics in Marketing, Finance, Operations, and Strategy

A-60P Conchala, Sector, Balewadi, Pune-411 045 INDIA  
☎ 7767828881 - 10 ✉ director@dimr.edu.in @ www.dimr.edu.in



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





The course provided participants with practical insights and hands-on experience in utilizing analytics tools and techniques to extract actionable insights from data and drive strategic decision-making. Mr. Siddharth Pathare's expertise and industry experience enriched the learning experience, enabling participants to apply analytical approaches effectively in various business contexts.

### **Conclusion:**

The Business Analytics Certification course led by Mr. Siddharth Pathare was instrumental in equipping participants with the knowledge and skills necessary to harness the power of data analytics in driving business growth and innovation. Total 26 out of 27 students completed their certification course. We extend our appreciation to Mr. Siddharth Pathare for his exemplary guidance and mentorship, and commend all participants for their active engagement and commitment to mastering business analytics.





**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**&  
Clever Ground**



**Mr. Siddharth Pathare  
(Resource Person)**

# DATA ANALYTICS

**BA/21-22/01**



**8th Dec 2021 to 11th Dec 2021**



**10PM TO 4PM**



**Venue:**

**Seminar Hall DIMR, SKP Campus, Balewadi, Pune**



**& SKP Campus, B-Block, Balewadi, Pune-411 045 (PUN)  
S: 7767800421 - 12 | & director@dimrcampus | www.dimrcampus**

**Director**

**Dnyansagar Institute of Management &  
Research  
Balewadi, Pune-411 045**





**A.Y. 2021-22**

**Report**

**Certification: Data Analytics**

**Course Code: BA/21-22/01**

**Resource Person: Mr. Siddharth Pathare**

**Date: ± 6<sup>th</sup> to 11<sup>th</sup> Dec'2021**

**Duration: 30 Hrs**

**Time: 10 am to 4 pm**

**No of Student Certified: 8**

**Overview:**

The Data Analytics Certification course, conducted by Mr. Siddharth Pathare from 6<sup>th</sup> to 11<sup>th</sup> Dec'2021, concluded successfully with the certification of 8 students. This intensive program, spanning 30 hours, provided comprehensive training in data analytics techniques, empowering participants to extract valuable insights from data sets.

Mr. Siddharth Pathare, a seasoned data analytics professional, led the course, imparting practical knowledge and industry expertise to the participants.

The course covered a wide range of topics, including data preprocessing, exploratory data analysis, statistical analysis, machine learning algorithms, and data visualization, offering participants a holistic understanding of data analytics principles and techniques.

**Conclusion:**

The successful completion of the Data Analytics Certification course signifies a significant achievement for the 8 certified students, who have acquired valuable skills and knowledge in data analysis, a critical field in today's data-driven world.





**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**&  
Clever Ground**



**Mr. Siddharth Pathare  
(Resource Person)**

# DATA ANALYTICS

**BA/20-21/01**



**23rd Nov 2020 to 28th Nov 2020**



**10AM TO 4PM**



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



**& SKP Campus, DIMR, Balewadi, Pune - 412214, INDIA  
☎ 2767600401 - 10 ✉ director@dimr.edu.in @ www.dimr.edu.in**

**Director**

**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-412214**





**A.Y. 2020-21**

**Report**

**Certification: Data Analytics**

**Course Code: BA/20/21/01**

**Resource Person: Mr. Siddharth Pathare**

**Date: 23rd to 28th Nov 2020**

**Duration: 30 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 13**

### **Course Overview:**

The Data Analytics Certification course, led by Mr. Siddharth Pathare from 23rd to 28th Nov 2020, concluded successfully with the certification of 13 students. This comprehensive program aimed to equip participants with the knowledge and skills necessary to analyze and derive insights from data effectively.

The Trainer is an experienced data analyst, delivered comprehensive lectures and practical sessions, providing valuable insights and guidance on data analytics techniques and tools. The course covered various aspects of data analytics, including data exploration, data visualization, statistical analysis, machine learning, and predictive modeling, ensuring participants gained a solid foundation in data analysis methods. Through interactive discussions, hands-on exercises, and real-world case studies, participants actively engaged with the material, applying data analytics concepts to solve practical problems and analyze datasets. These sessions scheduled from 10am to 4pm over a span of 30 hours, the course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

### **Conclusion:**

The successful completion of the Data Analytics course is a significant achievement for the 13 certified students. By acquiring knowledge and skills in data analytics, they are now equipped to analyze data, identify patterns, and make data-driven decisions in various domains.



**Director**

**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 14<sup>th</sup> of September 2020 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Allana Institute of Management Sciences, K.B. Hidayatullah Road, New Modikhana, Azam Campus, Camp, Pune - 411001 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khandenai Pradishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE - New Delhi and is affiliated to Savitribai Phule Pune University, with a modest intake capacity of 180 for MBA students. We are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Allana Institute of Management Sciences (AIMS), K.B. Hidayatullah Road, New Modikhana, Azam Campus, Camp, Pune - 411001 (MS)**

Allana Institute of Management Sciences (AIMS) was established in 1998 by Maharashtra Cosmopolitan Education Society. The institute offers 2 years fulltime MBA & MCA program. Affiliated to Savitribai Phule Pune University approved by AICTE, New Delhi. The institute is located in an ultramodern complex and has an excellent infrastructure, fully equipped library, and modern computer laboratories, air conditioned conference rooms, classrooms with latest audio visual aids, cafeteria and other amenities. AIMS is intended to provide interdisciplinary quality management and applied education so as to ensure lifelong learning of students.



## **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies.

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE - 411045 (MS) AND ALLANA INSTITUTE OF MANAGEMENT SCIENCES (AIMS), K.B. HIDAYATULLAH ROAD, NEW MODIKHANA, AZAM CAMPUS, CAMP, PUNE - 411001 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

### **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.



### 3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.




# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
UHBRC Code : C-41295, PUN Code-38376(1402)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)


  
Dr. Sajid Alvi  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Allana Institute of Management Sciences (AIMS), 2390/B -  
K.B. Hidayatullah Road, New Modikhana, Azam Campus, Camp, Pune - 411001 (MS)

  
Dr. Roshan Kazi,  
Director  
Allana Institute of Management Sciences (AIMS),  
K.B. Hidayatullah Road, New Modikhana, Azam Campus, Camp, Pune - 411001 (MS)

Seal:

Date:



Witnesses:







**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pimpri Chinchwad  
Willingdon Road, C-41045, Pune-411045



**Activities under MoU  
Allana Institute of Management  
Sciences (AIMS), Pune**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

Shri Khanderao Pratishthan, Balewadi, Pune-411045 INDIA  
T: 7767200401 - 10 | E: director@dimr.edu.in | www.dimr.edu.in







SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Nilufer B. Shaikh

of Allana Institute of Management Science (AIMS) Azam Campus Pune.  
has participated in *"Faculty Development Program on Intellectual Property Rights"*

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Allana Institute of Management  
Sciences, Pune

# CERTIFICATE

This is to certify that,

Prof. Ujjwal More.  
of DTMR

has participated "One day Research Methodology Workshop"  
on 01-02-2023

Dr. Roshan Kazi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





**Allana Institute of Management  
Sciences, Pune**

# **CERTIFICATE**

**This is to certify that,**

Prof. Nilam Maidu

of DTMR

**has participated "One day Research Methodology Workshop"**  
**on 01-02-2023**

**Dr. Roshan Kazi**  
**Director**



  
**Dnyanesh Institute of Management and  
Research**  
Balewadi, Pune-411045





M.C.E. Society's  
**ALLANA INSTITUTE OF MANAGEMENT SCIENCES**

Pune (Maharashtra) India  
Permanently Affiliated to Savitribai Phule Pune University : Recognized by  
A.I.C.T.E., New Delhi & Govt. of Maharashtra

Dr. P. A. Inamdar  
President  
M.C.E. Society, Pune

Mrs. Abada P. Inamdar  
Vice President  
M.C.E. Society, Pune

Prof. Dr. Roshan Kazi  
Director in Charge  
A.I.M.S., Pune

Friday, 28<sup>th</sup> January 2022

Dear Dr. Sajid Alvi,

We sincerely recognize and appreciate your presence as a Member of the Interview Panel for Ph.D. Admission which was scheduled on Friday, 28<sup>th</sup> January 2022 in Allana Institute of Management Sciences, Pune.

We thank you <sup>for</sup> screening the candidates for Ph.D. admission. We request similar support & cooperation from you for future activities.

Thank you & Regards,

Prof. Dr. Roshan Kazi  
Director in Charge



Director  
Dnyanesh Institute of Management and  
Research  
Balewadi, Pune-411045

*Vision : To be one of the most adurable, admired & trustworthy management institutes in India.*





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Atik Shaikh

of Allana Institute of Management Sciences (AIMS)

has participated in *"Faculty Development Program on Research Methodology  
in Management"* from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





M. C. E. Society's

## ALLANA INSTITUTE OF MANAGEMENT SCIENCES

(Recognized by AICTE, Govt. of Maharashtra & Affiliated to Savitribai Phule Pune University)

2350-B, K. B. Hidayatullah Road, Azam Campus, Camp, Pune - 411 001, Maharashtra (INDIA)

Tel. : (020) 25440491, 254433001 / 02 Fax : + 91 - 20 - 25443824

E-mail : director@allinapune.org Visit : www.allinapune.org

Dr. P. A. INAMDAR

President  
M.C.E. Society Pune

Dr.(Prof.) Roshan Kazi

Ph.D. POF (M.A. Inam)  
Director - in - Charge

Saturday, 21<sup>st</sup> August 2021

Dear Dr. Sajid Alvi,

We sincerely recognize and appreciate your presence as a Referee for Six Monthly Ph. D. Progress Review Presentations which was scheduled on Saturday, 21<sup>st</sup> August 2021 in Allana Institute of Management Sciences, Pune.

We thank you for evaluating and assessing the project work of the Ph.D. students. Your advices and suggestions will definitely help the students in refining their research work and motivate them for higher research challenges.

Thank you & Regards,

Prof. Dr. Roshan Kazi  
Director in Charge



  
Director  
Dryansagar Institute of Management and  
Research  
Balewad, Pune-411045





M. C. E. Society's

## ALLANA INSTITUTE OF MANAGEMENT SCIENCES

(Recognized by AICTE, Govt. of Maharashtra & Affiliated to Savitribai Phule Pune University)

Officed, A. B. Hidayatullah Road, Azam Campus, Camp, Pune - 411 001, Maharashtra, (INDIA)

Tel.: (020) 26446481, 26433601 / 02 Fax: + 91 - 20 - 26445324

E-mail: director@allanapune.org, still: www.allanapune.org

Dr. P. A. INAMDAR

President

M.C.E. Society Pune

Dr. (Prof.) Roshan Kazi

Ph.D. PGF (M, Indore)

Director - In - Charge

Friday, 6<sup>th</sup> August 2021

To,

Dr. Sajid Ali

Director,

D.I.M.R., SKP Campus, Pune.

Subject: Six Monthly Ph.D. Progress Review Presentation's (August 2021)

Dear Sajid Ali,

As per the directives issued by Savitribai Phule Pune University (S.P.P.U), we take pleasure in cordially inviting you for Six Monthly Ph.D. Progress Review Presentation's which has been scheduled on Saturday, 21<sup>st</sup> August 2021: 09.30 Am Onwards in Allana Institute of Management Sciences, Pune.

We request you to please accept our invitation to attend the same in your capacity as a Referee and evaluate the progress of students on the above mentioned date in the institute followed by lunch. Detailed schedule is attached with this invitation.

We look forward to your presence.

With best regards,

Prof. Dr. Roshan Kazi

Director in Charge



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Allana Institute of Management  
Sciences, Pune

# CERTIFICATE

This is to certify that,

Dr. Manisha Jagtap.  
of DTMR

has participated "National Conference on Data Mining  
& ICT (NCDM 2021)"  
from 16 July 2021 to 17 July 2021

Dr. Roshan Kazi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





**Allana Institute of Management  
Sciences, Pune**

# **CERTIFICATE**

**This is to certify that,**

Prof. Pappa Graikural  
of DIMR

**has participated in "FDP on Mandelley, Latex and Plagarism"  
on 10-04-2021**

  
**Dr. Roshan Kazi**  
**Director**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balowadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
PRO-LEARN INDIA**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 10<sup>th</sup> of July 2020 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Prolearn India. The second party, and represented herein by its Director, Mr. Nitin Thakoor

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Prolearn India - the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation,
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the Intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



## CLAUSE 2

## SCOPE OF THE MoU

- 2.1 Skill Development Programs: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

## CLAUSE 3

## VALIDITY

- 3.1 This Agreement will be valid for two years.

## CLAUSE 4

## RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi

Director  
DIMR, Pune



Second Party



Mr. Nitin Thakoor

Director  
Prolearn India







## Activities Under MoU Prolearn India



  
Principal  
Dnyansagar Institute of Management & Research  
Pune-411004

**A Report on Staff Development (Non-Teaching) Program**

B-SKP Campus, Sector, Sarvodaya, Pune-411 042 INDIA  
T: 7767800401 • E: [info@dimr.edu.in](mailto:info@dimr.edu.in) • [www.dimr.edu.in](http://www.dimr.edu.in)





## Seminar on Career Opportunities in Agriculture

**Event Name:** Career Opportunities in Agriculture

**Day & Date:** Wednesday, 15<sup>th</sup> Sept 2021

**Venue:** Seminar hall

**Speaker:** Mr. Nitin Thakoor, Prolearn India



**Director**  
Dnyansagar Institute of Management and  
Research  
Bilewadi, Pune-411045

& SHY Campus, Bilewadi, Bilewadi, Pune - 411 045 INDIA  
T: 7167800401 - 18 E: director@dimr.edu.in W: www.dimr.edu.in

**Director**  
Dnyansagar Institute of Management and  
Research  
Bilewadi, Pune-411045





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Poojari University)  
(MBA Code - 12 - 47283, BBA Code - 8308P04022)



**Objectives:**

- To highlight the significance of the agriculture sector in the global economy.
- To present various career opportunities available to MBA graduates in agribusiness.
- To connect students with industry professionals and experts.
- To inspire students to consider careers in agriculture and related industries.

**Event Description:**

DIMR hosted an insightful seminar focused on exploring career opportunities in the agriculture sector for MBA graduates. This event aimed to shed light on the dynamic and evolving field of agribusiness and to provide students with valuable information about potential career paths.

Mr. Nitin Thakoor, Prolearn India discussed the current trends in the agriculture industry, the impact of technology on farming practices, and the growing need for management professionals in agribusiness. Mr. Nitin Thakoor sir highlighted the Skill sets required for success in agribusiness, Networking strategies and industry connections, and Case studies of successful agribusiness ventures.

The session provided an opportunity to interact with the speakers, ask questions, and discuss potential career paths. This session facilitated valuable connections and provided insights into the real-world applications of their MBA skills in agriculture.

**Event Outcome:**

- Students understood the diverse Opportunities in the agriculture sector
- Students understood the growing demand for skilled professionals who can bring business acumen to the agriculture sector, particularly in areas like agri-tech, sustainable farming, and supply chain management.



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewad, Pune-411045





**SIRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(UJME Code - Q-4282, PUJ Code - 888894282)



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balawadi, Pune-411045

& SHIP Campus, Baner, Balawadi, Pune - 411 005 (HODS)  
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# WEBINAR on

## Career Opportunities in Hospitality Industry

*For the students having interest in Hospitality and Tourism Industry*



**Mr. Harvinder Gilly Chaudh**  
(Trainer and Consultant in Hotel Management)  
Topic : Career Prospect in Hotel Industry  
specially after covid-19



**Mr. Rahul Ghangge**  
General Manager  
Concept Hospitality



**Mr. Nilesh Thakore**  
Topic : International Field Internships  
opportunity in Hotel Industry

**Time & Date - 11:00 AM 29th,30th Sep. 2020**

**See you on Zoom, Meeting Id : 999 4725 4402 & Pass code : DIMR**

**For Registration : <http://shorturl.at/djAFZ>**

Brought to you by

**Dnyansagar Institute of Management & Research, Pune**



[www.dimr.edu.in](http://www.dimr.edu.in)



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A. SHY Campus, Barshi, Baleswadi, Pune - 411 045 (INDIA)  
T: 2767800407 - 10 | E: [director@dimrcadapune.in](mailto:director@dimrcadapune.in) | W: [www.dimrcadapune.in](http://www.dimrcadapune.in)

*Director*

**Dnyansagar Institute of Management and  
Research  
Baleswadi, Pune-411045**



**Webinar  
On  
"Entrepreneur Opportunities in Agribusiness"**

**Event name:** Career Opportunities in Hospitality Industry  
**Event type:** Webinar  
**Day & date:** Tuesday/Wednesday, 29<sup>th</sup> -30<sup>th</sup> Sept 2020  
**Venue:** Zoom Platform  
**Speaker:** Mr. Iftakhar Khan, Mr. Nitin Thakoor



**Director**  
Dnyansagar Institute of Management and  
Research  
Balwadi, Pune-411045





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. J. P. University)  
UACMS Code - C-41203, PUC Code - Maharashtra



**Objectives of the event:**

- To know the opportunities available in Hospitality.

**Event Description:**

Anything that goes down has to bounce back. The situation might look grim, but the exemplary characteristic and grit shown by the hospitality industry time and again has proved that it could vanquish all the tribulations. After all, the phenomenon called 'Success' is driven by not 'Material' or 'Content' but the 'Passion' of people, who carries it.

The First Day of Webinar on 'Career Opportunities in Hospitality Industry' started on this positive note. The expert speakers of the day Mr. Ricky Chadha, Trainer and consultant in Hotel Management and Mr. Rahul Kanungo, General Manager, Concept Hospitality interacted with around 200 participants, portraying the aerial image of 'The career prospects in Hotel industry after Covid-19'. The deep-dyed outcome of this interactive session sent out a clear message that this industry has enormous potential to take a big leap and ready to embrace with open arms a league of truly passionate people to nurture their dreams of making it big in this sector. There is no dearth of opportunities if you are in love with this profession.

The Second day of Webinar was marked with the presence of Mr. Nitin Thakoor, Founder & Executive Director of Prolearn India Institute, who threw open the doors of opportunities for Paid International Internships in Hospitality industry. He gave a glance of 'International Work Experience Program in Denmark' in the field of Hospitality, with an opportunity to earn while learning.

When most of the people around are sulking amid pandemic with cynicism hovering all over, this webinar proved to be exhilarating, bringing cheer among the aspirants willing to make it big in this industry. The success of this webinar was apparent, the way it was received with alacrity.

[EXPERIENCE Career Opportunities in Hospitality Industry @DIMR](#)

**Learning outcome:**

- Students gained knowledge about hospitality industry and the opportunities available in hospitality.



*Director*  
Dnyansagar Institute of Management and  
Research  
Belavadi, Pune-411 045

& SAT Campus, Sakinaka, Belavadi, Pune-411 045, INDIA  
☎ 7787009401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi, Recognized by Dept. of Management Education to D. Y. Patil University  
Affiliated to D. Y. Patil University, Pune-411004



*Director*  
Dnyansagar Institute of Management and  
Research  
Salivadi, Pune-411045

8, SKP Campus, Bajer, Salivadi, Pune - 411045 INDIA  
☎ 917000401 - 19 ✉ director@dimr.edu.in & www.dimr.edu.in







**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. J. Somaiya University,  
UNIRAC Code: C-41283, PUN Code: 0006191200)



# Agriculture

The only sector that has shown a growth of 3.4% amid Covid pandemic,  
when all other sectors are sharply down

## WEBINAR

### on Career Opportunities in Agribusiness



**Time & Date :** 11:00 AM, Tuesday, 15th Sep. 20  
**Speaker :** Mr. Mokhar Khan  
**Topic :** Business Opportunities in Agriculture



**Time & Date :** 11:00 AM, Wednesday, 16th Sep. 20  
**Speaker :** Mr. Nitin Thakoor  
**Topic :** International Paid Internships in Agriculture

See you on Zoom, Meeting Id : 957 3557 0794 & Pass code : DIMR

Brought to you by

**Dnyansagar Institute of Management & Research, Pune**

[info@dimr.edu.in](mailto:info@dimr.edu.in)

[Facebook](https://www.facebook.com/dimrpune)

[7767600401-30](tel:7767600401)



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

& 307 Campus, Baler, Balewadi, Pune - 411 045 India  
☎ 7767600401 - 30 ✉ [director@dimr.edu.in](mailto:director@dimr.edu.in) & [www.dimr.edu.in](http://www.dimr.edu.in)







**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, Pune Batch, Recognized by UGC) at Maharashtra, Affiliated to S. R. Pune University  
UDHE Code: IC-41105 PUN Code: SRUPC14105



**Webinar  
On  
"Business Opportunities in Agribusiness"**

**Event name:** Business opportunities in Agri-business

**Event type:** Seminar

**Day & date:** Friday – Saturday, 15<sup>th</sup> -16<sup>th</sup> Sept 2020

**Speaker:** Mr. Iftakhar Khan, Mr. Nitin Thakoor, ProLearn India

**Collaboration:** IQ's First Research & Prolearn India



**Participants in a session.**



*Director*  
**Dnyansagar Institute of Management and  
Research**  
Balewadi Pune-411045

8, SHIP Campus, Balewadi, Pune-411045 (INDIA)  
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**SHRI KRANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by UGC, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(DSME Code: 10 - 41282, RUC Code - 08MPP042018)



**Objectives of the event:**

- To know the opportunities available in agri business.

**Event description:**

The whole world is gasping in the Corona Pandemic and everyone was startled to see the World's most fancied economy grappling desolately & topping the list of worst hit in GDP growth.

All sectors including most of the core sectors nosedived except one that stood strong and in fact emerged triumphant with a 3.4% growth...Agriculture! A sector that creates around 60% of employment is opening new business avenues with a mercurial market, evolving customers & capricious technology.

Day 1 of the 'Webinar on Career opportunities in Agriculture' was a sort of revelations unrolled by the speaker Prof. Ittekkhar Khan, touching upon ample lesser known and disregarded but latent avenues in the field of agribusiness. It would be pitiful and unfortunate of us if we don't capitalize on it with the bountiful resources at our disposal.

An overwhelming response from the Agricos and other enthusiastic participants from all across the country made First Day of Webinar really remarkable!

The Second day of Webinar was marked with the presence of Mr. Nitin Thakoor, Founder & Executive Director of Prolearn India Institute. Mr. Nitin Thakoor gave participants the glimpses of ample opportunities available in the countries like USA, Denmark, Australia and Israel for 'Paid Internships in Agriculture'. The participants got the message clear and loud that all it takes is the determination and resilience to achieve this feat of getting an international exposure, no matter how humble or robust is the background they come from...!

[@CareerOpportunitiesinAgribusiness](#) [#BusinessOpportunitiesinAgriculture](#)

**Learning outcome:**

- Students gained the knowledge about agriculture industry and the opportunities available in agri business.



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

B. G.P. Campus, Balur, Maharashtra, Pune - 411 043 (INDIA)  
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## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 7<sup>th</sup> of September 2020 by and between:

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Prin. N. G. Naralkar Institute of Career Development and Research, 536 Shaniwar Peth, Appa Balwant Chowk, Pune-411030 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khmderai Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Prin. N. G. Naralkar Institute of Career Development and Research, 536 Shaniwar Peth, Appa Balwant Chowk, Pune-411030 (MS)**

Prin.N.G.Naralkar Institute of Career Development and Research, Pune was started by the S.P.Mandali in 1986 to commemorate the memory of Late Prin.N.G. alias Nanasaheb Naralkar, an educationist of great foresight and repute. Nanasaheb Naralkar is a name to conjure with. The Naralkar Institute is a standing symbol of the spread of Learning Culture through the modern medium of management education. The aim and the purpose of the Institute is to create a brand of new-generation students who will be marked by an uncommon degree of competence and commitment. Value driven management is the need of the hour in the context of contemporary times. The Institute lays stress on fulfilling that need. The Naralkar Institute intended to create better opportunities for improvement in management capabilities in both individuals and organizational levels through improve training, education, research, consulting & information services.



**PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND PRIN. N. G. NARALKAR INSTITUTE OF CAREER DEVELOPMENT AND RESEARCH, 536 SHANIWAR PETH, APPA BALWANT CHOWK, PUNE-411030 (MS)**

have intended, agreed, and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations.

**1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

**2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Pura and shall vary according to the rules, regulations and policies of every institution.



### **3. TERMS & CONDITIONS**

**4.**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(UHE Code : IC - 41005, PUN Code : RMAR014000)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Prin. N. G. Naralkar Institute of Career Development and  
Research, 536 Shaniwar Peth, Appa Balwant Chowk, Pune-411030 (MS)

Dr. Mahesh Abale,  
Director  
Prin. N. G. Naralkar Institute of Career Development and Research,  
536 Shaniwar Peth, Appa Balwant Chowk, Pune-411030 (MS)



Seal:

Date:

Witnesses:





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Poojari University)  
(MBAE Code - 10 - 41202, PU/N Code - 44/11/1222)



**Activities under MoU  
Prin. N. G. Naralkar Institute of  
Career Development and  
Research, Pune**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

A. G. P. Campus, Borel, Balewadi, Pune - 411 045 (MCA)  
t: 7707500481 - 10 ax director@dimr.edu.in @ www.dimr.edu.in





Date: 24/12/22

Dnyanesh Institute of Management &amp; Research

With warm regards,



**Dryansagar Institute of Management and Research**  
Balewadi, Pune-411045



Date: 19/12/22

**Subject:** Invitation to conduct a session on 'Marketing 4.0'

Institute conducts various Co-curricular activities for PGDCM and DTL Students which fuel students learning by stimulating creative thought, improving social and organizational skills, developing interests and talents. As a part of this activity, we have scheduled a session on 'Marketing 4.0' on Saturday, 24<sup>th</sup> December 2022 at 6.30 pm.

On behalf of the Institute I cordially invite you to conduct this session. Your long lasting experience will certainly help the students to enhance their knowledge.

We will be honored by your presence.

With warm regards,

  
Dr. Mahesh Ahale  
(Director)



  
Director  
Dnyaneshwar Institute of Management and  
Research  
Balewadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Shital Deshmukh

of Prin. N.G. Desai Institute of Career Development & Research, Pune-411030  
has participated in *"Faculty Development Program on Intellectual Property Rights"*  
from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Pradnya Bhambure

of Prin. N.G. Naxalkar Institute of Career Development and Research, Pune  
has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





S. P. Mandall's  
**Prin. N. G. Naralkar Institute**  
of Career Development And Research, Pune

# CERTIFICATE


This is to certify that,

Prof. Hrishikesh Dhumale

of DIMR

has participated in "Faculty Development Programme (FDP) on Outcome based Education Philosophy covering CO-PO Mapping, PEO and PSO mapping with CO and Mapping Graduate Attributes with Vision-Mission of the institute"

on 17-02-2023.

  
Dr. Mahesh Abale  
Director



Director  
Dnyanesh Institute of Management and  
Research  
Salwad, Pune-411045



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed (on 9<sup>th</sup> of December 2019) by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Institute of Industrial and Computer Management and Research (ICMR), Sector 27A, Behind Tukaram Garden, Pradhikaran, Pune 411044, (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderni Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Institute of Industrial and Computer Management and Research (ICMR), Sector 27A, Behind Tukaram Garden, Pradhikaran, Pune 411044, (MS)**

ICMR was established under the parent trust Audyogik Tantra Shiksha Sanstha. ICMR is a reputed Computer Application, and Business Management Institute in Pune established in 2002 affiliated to Savitribai Phule Pune University. It uses world-class education to provide a practical learning experience. Brain-storming sessions are organized for students. Besides that ICMR give prime importance to research-based education methodology. ICMR is intended



to develop competent professionals & entrepreneurs capable of withstanding and managing the ever-changing scenario in the world of Information Technology & Management, and having a deep-rooted sense of social responsibility.

#### **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND INSTITUTE OF INDUSTRIAL AND COMPUTER MANAGEMENT AND RESEARCH (IICMR), SECTOR 27A, BEHIND TUKARAM GARDEN, PRADHIKARAN, PUNE 411044, (MS)**

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include:
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

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- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University

NAACHS Code: C-41282; FBN Code: 1260914000



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Banner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

  
Dr. Sajid Alvi  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:




Authorized signatory on behalf of Institute of Industrial and Computer Management and Research (IICMR), Sector 27A, Behind Tukaram Garden, Pradhikaran, Pune 411044, (MS)

  
Dr. Abhay Kulkarni,  
Director  
Institute of Industrial and Computer Management and Research (IICMR),  
Sector 27A, Behind Tukaram Garden, Pradhikaran, Pune 411044, (MS)



Seal:

Date:

Witnesses: 





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi. Recognized by Govt. of Maharashtra, Maharashtra State Open University)  
(Affiliated to O.P.J.S. PU, Pune)  
(U-1000, PU/P/2001 - 0000000000)



**Activities under MoU  
Institute of Industrial and  
Computer Management and  
Research (IICMR), Pune**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balwadi, Pune-411045

A-36P Campus, Balwadi, Balwadi, Pune - 411 045 INDIA.  
t: 7767800401 - 19 e: director@dimr.edu.in @ www.dimr.edu.in







Audyogik Tantra Shiksha Sanstha's ( A.T.S.S. )  
Institute of Industrial and Computer Management  
and Research (ICMR)

# CERTIFICATE

This is to certify that,

Dr. Manisha Khaladkar  
of DTMR

has participated in "National Conference 2023"  
from 24 February 2023 to 25 February 2023

Dr. Abhay Kulkarni  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Dipti Vashisth Sharma  
of Institute of Industrial and Computer Management & Research Pradhikaran, Pant.  
has participated in "Faculty Development Program on Intellectual Property Rights"  
from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Andyogik Tantra Shikshan Sanstha's ( A.T.S.S. )  
Institute of Industrial and Computer Management  
and Research (ICMR)

# CERTIFICATE

This is to certify that,

Prof. Yogesh Deshmukh  
of DTMB

has participated in "Artificial Intelligence Data Science"  
from 17/01/2022 to 18/01/2022

*Dr. Abhay Kulkarni*

Dr. Abhay Kulkarni  
Director



*Dr. Abhay Kulkarni*  
Director

Dnyansagar Institute of Management and  
Research  
Bafawadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Manisha Kulkarni

of Institute of Industrial and Computer Management and Research (IICMR)

has participated in "Faculty Development Program on INNOVATIVE TEACHING  
PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018

Dr. Sajid Alvi  
Director



Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Audyogik Tantra Shikshan Sanstha's ( A.T.S.S. )  
Institute of Industrial and Computer Management  
and Research (IICMR)

# CERTIFICATE

This is to certify that,

Dr. Manisha Jagtap  
of DTMR

has participated in "AI as an enabler for Teachers in  
Implementing National Education Policy 2020"

On 13-03-2021

Dr. Abhay Kulkarni  
Director



Director  
Dnyanagar Institute of Management and  
Research  
Balewadi, Pune-411045





Audyogik Tantra Shikshan Sanstha's (A.T.S.S.)  
Institute of Industrial and Computer Management  
and Research (ICMR)

# CERTIFICATE

This is to certify that,

Prof. Smiti Ghalekar  
of DTMR

has participated in "AI as an enabler for Teachers in  
Implementing National Education Policy 2020"

On 13-03-2021

Dr. Abhay Kulkarni  
Director



Director

Oryanagar Institute of Management and  
Research  
Bolavadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

## OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Jayashree Murali Bongale

of

IIITMR, Pimpri Chinchwad, Pune - 411064

has actively participated in a one week 'e-Faculty Development Programme' on  
**'NAAC ACCREDITATION'** organised by **DIMR IQAC Cell &**  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi  
Director, DIMR



Dnyansagar



Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribi Phule Pune University



# CERTIFICATE



THIS IS TO CERTIFY THAT

*Ms. Manisha Kulkarni*

From

**ATSS IICMR INSTITUTE**

has participated in "One-day e-Reading Development Programme on MBA, BACS & GS ODE Pattern  
in Organization and Management Board for Sem III" on 10<sup>th</sup> July 2020.

Dr. Pooja Kulkarni

Principal, Savitribi Phule Pune University  
Balewadi, Pune

Dr. Tarika Joshi

Professor in BACS, IICMR  
Balewadi, Pune

Dr. Manish Beraud

Principal, ATSS IICMR Institute  
Balewadi, Pune

Dr. Sahil Ane

Principal, DIMR  
Balewadi, Pune





Dryantagar Institute of Management & Research, Balewadi, Pune.  
In association with  
Savitribai Phule Pune University

# CERTIFICATE



This is to certify that

**Dr. Khushboo Sahu**

from

**IICMR**

has participated in "One day a Faculty Development Programme on MBA CBCS & ES-ODE Pattern  
in Organization and Management Board for Sem III" on 30<sup>th</sup> July 2020.

  
Dr. Pradyumn Kumar  
Associate Professor & Head  
Department of Management Studies

  
Dr. Khushboo Sahu  
Associate Professor & Head  
Department of Management Studies

  
Dr. Mahesh Kumar  
Associate Professor & Head  
Department of Management Studies

  
Dr. Rajendra Kumar  
Associate Professor & Head  
Department of Management Studies





Dayanagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University

# CERTIFICATE



It is to certify that

**Mrs. Neha Inamdar**

From

**ICMR**

has participated in "One-day e-Taxability Development Programme on MBA/COLS & DCO OBE Pattern

in Organization and Management Board for Sem-III" on 31<sup>st</sup> July 2020.

Dr. Parag Kulkarni

Head of Institute of Management & Research, Balewadi, Pune

Dr. Sushil Kulkarni

Head of Institute of Management & Research, Balewadi, Pune

Dr. Nishu Bhat

Head of Institute of Management & Research, Balewadi, Pune

Dr. Sushil Kulkarni

Head of Institute of Management & Research, Balewadi, Pune





Institute of Industrial & Computer  
Management and Research (IICMR)



MBA@IICMR

In Association with

Savitribai Phule Pune University, Pune - 411 007.

## FDP ON OSCM - CERTIFICATE

This to certify that, Dr. / Mr. / Ms. Dhananjay Bhavsar  
of DIMR has participated in  
the One day faculty Development Programme on Outcome Based Education Pattern, MBA  
Syllabus 2019 on Operation & Supply Chain Management. (OSCM) on 13th July 2019 at IICMR.

Dr. Shailesh Kasande  
FDP Collaborator.

Dr. Abhay Kulkarni  
Director, IICMR



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 07<sup>th</sup> of October 2019 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**ASM's Institute of Business Management and Research (IBMR), MIDC, Block 'C', Chinchwad, Pune, Maharashtra 411019 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khandemi Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**ASM's Institute of Business Management and Research (IBMR), MIDC, Block 'C', Chinchwad, Pune, Maharashtra 411019 (MS)**

ASM IBMR is one of the leading education institutes located in Asia's largest Industrial Belt, Pimpri-Chinchwad. Since its inception 4 decades ago, IBMR has groomed some of the best Business Executives and Entrepreneurs of the country. Strong industry partnerships, industry relevant curriculum, industry experts as faculty members and the best in-class infrastructure are the hallmarks of ASM-IBMR. ASM IBMR intend to attain excellence in education so as to contribute to the socio-economic transitions in the nation at all levels by presenting unique pedagogical opportunities aimed at developing effective, committed and dedicated, socially responsible global managers & leaders who make valuable contributions to all levels of the corporate world & society.



## **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND ASM'S INSTITUTE OF BUSINESS MANAGEMENT AND RESEARCH (IBMR), MIDC, BLOCK 'C', CHINCHWAD, PUNE, MAHARASHTRA 411019 (MS)**

**Have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations**

### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include:
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

### **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.



- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

### **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University  
(AISHE Code : C-41250, PUN Code - ARIIP014035)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of ASM's Institute of Business Management and Research  
(IBMR), MIDC, Block 'C', Chinchwad, Pune, Maharashtra 411019 (MS)

Dr. Asha Pachpande,  
Director  
ASM's Institute of Business Management and Research (IBMR),  
MIDC, Block 'C', Chinchwad, Pune, Maharashtra 411019 (MS)

Seal:

Date:



Witnesses:





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi; Recognized by Govt. of Maharashtra, affiliated to S. Y. P. J. University)  
UHRD Code - D-4 UHR, PUN Code - 104PUN0030



**Activities under MoU  
ASM's Institute of Business  
Management and Research  
(IBMR), Pune**



*Director*  
Dnyansagar Institute of Management and  
Research  
Balnadi, Pune-411045

B. SGT Campus, Balnadi, Balnadi, Pune - 411 045 INDIA  
☎ 7767009401 - 10 ✉ director@dimr.edu.in © www.dimr.edu.in





AUDYOGIK SHIKSHAN MANDAL, PUNE, INDIA



International Conference  
on Ongoing Research in Management & IT

**Incon-XVI**

19<sup>th</sup> - 21<sup>st</sup> January  
Pune, India

2023

PRESENTED BY



City University



# Certificate

This certificate is awarded to

*Dr. Sajid Alvi*

For Track Chair Session in ASM's "International Conference on Ongoing Research in Management & IT" at the ASM Campus on the topic titled



*Dr. Sandeep Pachpande*

Dr. Sandeep Pachpande  
Chairman  
ASM Group of Institutes

*Dr. Asha Pachpande*

Dr. Asha Pachpande  
Founder Secretary  
ASM Group of Institutes

*Dr. Salish Pagar*

Director  
Dnyaneshwar Institute of Management and  
Research  
Bhawadi, Pune-411045

*SMP*

Dr. Salish Pagar  
Head Research  
ASM Group of Institutes

ASM GROUP OF INSTITUTES : BMR | EBR | PS | IMCOST | CSIT | GJC | GMS | EMPRO





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Nilesh Anute.

of ASM's Institute of Business Management & Research (IBMR), PUNE  
has participated in "Faculty Development Program on Intellectual Property Rights"  
from 19/12/2022 to 23/12/2022

  
Dr. Sajid Alvi  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045









DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Sunanda Jindal  
of ASM's Institute of Business Management & Research, Pune  
has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University



# CERTIFICATE

This is to certify that

Dr. Bhagyashree Kunte

from

ASMS Institute of Business Management and Research (IBMR) (Chinchwad) Pune.

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern

In Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

Dr. Parag Kalkar  
Dean, Faculty of Commerce &  
Management, IBMR

Dr. Surbhi Jain  
Professor & Head, Dept of  
Management Studies, IBMR

Dr. Nilesh Berad  
In-charge  
Faculty members of Management

Dr. Sajid Ali  
In-charge, IBMR



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Sanjay Charnachikani

of  
AGM's Institute of Business Management, Chichwade, Pune  
411019

has actively participated in a one week 'e-Faculty Development Programme' on  
**'NAAC ACCREDITATION'** organised by **DIMR IQAC Cell &**  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020.

Dr. Sajid Alvi  
Director, DIMR



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Shraddha Kunte

of  
ASMI's Institute of Business Management Studies  
Pune - 411013

has actively participated in a one week 'e-Faculty Development Programme' on  
**'NAAC ACCREDITATION'** organised by **DIMR IQAC Cell &**  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020



Dr. Sajid Alvi  
Director, DIMR



  
Dnyansagar





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr./Prof./Mr./Ms. Dr. Philip Ahae

of Asim's Institute of Business Management & Studies

has actively participated in a one week's Faculty Development Programme on

**'NAAC ACCREDITATION'** organised by DIMR IQAC Cell &  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020





Dr. Sajid Alvi  
Director, DIMR

  
Dnyansagar Institute of Management & Research  
Balewadi, Pune-411019





Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University



# CERTIFICATE

This is to certify that

Dr. Smrita Wagh

from

ASMRs Institute of Business Management and Research (IBMR) Pune

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern

in Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

Dr. Parag Kulkarni  
Dean, Faculty of Commerce &  
Management, (FPM)

Dr. Surbhi Jain  
Professor & Head, WPM &  
Management School, SPPL



Dr. Nilesh Berad

Director  
Institute of Management

Dr. Sandeep Alvi

Director  
Institute of Management

Dnyansagar Institute of Management and  
Research

1/2020



Ref. No. ASM/IBMR

Date:

Date- 10/01/2020

To,

Dr. Manisha Jagtap

Faculty

Dayansagar Institute of Management & Research, Pune

Subject: Invitation to work as a Technical Session Chair for ASM INCON -XV 2020 - Marketing Track on 11<sup>th</sup> Jan. 2020.

Dear Madam,

On behalf of ASM's Institute of Business Management & Research, we would like to invite you as Technical Session Chair for ASM INCON -XV 2020 for Marketing Track. The track would be starting at 11.00 am.

We are requesting you to accept the invitation and acknowledge the same.

Venue- Seminar Hall, ASM IBMR

Thanking You.

Yours truly,

Director



Research Head

ASM's Institute of Business  
Management & Research,  
MDC, Block 'C', Chinchwad,  
Pune - 411019.



Director

Dayansagar Institute of Management and  
Research  
Balowadi, Pune-411045



Ref. No. ASM/0001

Date

Date- 11 /01/ 2020

To,

Dr. Manisha Jagtap

Faculty

Dnyansagar Institute of Management & Research, Pune

Subject: - Appreciation as Technical Session Chair for ASM INCON -XV 2020 - Marketing Track on 11<sup>th</sup> Jan. 2020

Dear Madam,

We are very thankful to you for honouring our invitation to be the 'Session Chair' and conducting research paper presentation for ASM INCON -XV 2020 - Marketing Track on 11<sup>th</sup> Jan. 2020.

The participants appreciated the thoughts shared by you from your deliberations.

Thank you once again for sparing your valuable time on 11<sup>th</sup> January 2020. We look forward to your similar association in future.

Regards,

Yours truly,

Director

  
Research Head  
ASM's Institute of Business  
Management & Research,  
WDC, Block 'C', Chinchwad,  
Pune - 411014



Director  
Dnyansagar Institute of Management and  
Research  
Bolewadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Swati Yeale

of ASMR Institute of Business Management and Research (IBMR) Chinchwad Pune.  
has participated in "Faculty Development Program on ICT Tools for Effective Teaching  
& Learning" from 16/12/2019 to 20/12/2019

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



Ref. No. ASM/HRD/

Date

Date- 27/11/2019.

To,  
Dr. Manisha Jagtap  
Faculty  
Dnyansagar Institute of Management & Research, Pune

Subject: - Appreciation as resource person Session on "Overview of Basics of Marketing" (Nov. 27, 2019)

Dear Madam,

We are very thankful to you for honouring our invitation to be the 'Session Speaker' and conducting for the Session on "Overview of Basics of Marketing" for MBA-I-year students.

The students appreciated the thoughts shared by you from your deliberation.

Thank you once again for sparing your valuable time on 27<sup>th</sup> November 2019 for our students. We look forward to your similar association in future.

Regards,  
Yours truly,

Director

  
Research Head  
ASM's Institute of Business  
Management & Research,  
INDC, Block 'C', Chinchwad,  
Pune - 411010



  
Director  
Dnyansagar Institute of Management and  
Research  
Eknivadi Pune-411045



Ref. No. ASM/SMR

Date:

Date- 27/11/2019

To,

Dr. Manisha Jagtap

Faculty

Dnyansagar Institute of Management & Research, Pune

Subject: - Appreciation as resource person Session on "Overview of Basics of Marketing" (Nov. 27, 2019)

Dear Madam,

We are very thankful to you for honouring our invitation to be the "Session Speaker" and conducting for the Session on "Overview of Basics of Marketing" for MBA-I-year students.

The students appreciated the thoughts shared by you from your deliberation.

Thank you once again for sparing your valuable time on 27<sup>th</sup> November 2019 for our students. We look forward to your similar association in future.

Regards,

Yours truly,

Director

  
Research Head

ASM's Institute of Business  
Management & Research,  
MIDC, Block 'D', Ghisichwad,  
Pune - 411018



Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 16<sup>th</sup> of August 2019 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Matrix School of Management Studies, Near Westernly Bypass Road, Wadgaon, Ambegaon (BK), Pune- 411 041 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pralishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Matrix School of Management Studies, Near Westernly Bypass Road, Wadgaon, Ambegaon (BK), Pune- 411 041 (MS)**

The Matrix Educational Foundation's established Matrix School of Management Studies in the year 2010. Prof. M. N. Navale, an eminent academician having rich industrial and educational experience is the Founder President of The Matrix Educational Foundation's and Prestigious Sinhgad Technical Education Society. The Founder Secretary Dr. Mrs. Shilpa R. Kulkarni is a versatile entrepreneur who is totally focused, committed and a result oriented lady heading the organization. The Matrix School of Management Studies offers MBA with 120 intake. The Institute believes in leveraging the management competencies amongst the MBA graduates for business & industry and expands the horizon of the youth with updated information in the field of management.



## **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND MATRIX SCHOOL OF MANAGEMENT STUDIES, NEAR WESTERNLY BYPASS ROAD, WADGAON, AMBEGAON (BK), PUNE- 411 041 (MS)**

Have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

### **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.



### **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University  
(MSHE Code : D-41205 / HUN Code : H00014205)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Bauer Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

**Dr. Sajid Alvi**  
**Director,**  
**Dnyansagar Institute of Management & Research, SKP Campus,**  
**Balewadi, Pune -411045 (MS)**

Seal:

Date:



Authorized signatory on behalf of Matrix School of Management Studies, Near Westernly  
Bypass Road, Wadgaon, Ambegaon (BK), Pune- 411 041 (MS)

**Dr. Satish Ubale,**  
**Director**  
**Matrix School of Management Studies,**  
**Near Westernly Bypass Road, Wadgaon, Ambegaon (BK), Pune- 411 041 (MS)**

Seal:

Date:

Witnesses:





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Nagaland Syllabus of Management, Affiliated to O. P. J.S. University)  
VQS-12 Code : C - 4233, PVS Code : 0880944550



**Activities under MoU  
Matrix School of Management  
Studies, Pune**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balowadi, Pune-411045

A SHIP Campus, Bhorat, Balowadi, Pune - 411 045 INDIA  
☎ 7767800401 - 10 📧 [director@dimr.edu.in](mailto:director@dimr.edu.in) 🌐 [www.dimr.edu.in](http://www.dimr.edu.in)







**Matrix School of Management  
Studies, Pune**

# CERTIFICATE

This is to certify that,

Prof. Anuj Bajaj  
of DTMR

has participated in "Webinar on Research Methodology"  
on 10th June 2023

Satish

Dr. Satish Ubale  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045






THE MATRIX EDUCATIONAL FOUNDATION'S  
**MATRIX SCHOOL OF MANAGEMENT STUDIES**

Vadgaon - Ambegaon (Bk), Pune - 41

# Certificate of Appreciation

This is to certify that Mr./Ms. Rohit Kamble  
of Dayansagar Institute of Mgmt. & Research Institute / College has been awarded this  
certificate of appreciation for participating in the Summer Internship  
project presentation competition held on the occasion of  
Yelgnit 21 2022 Awarded on 11 / 01 / 2023

Wishing him/her all the best in the future endeavors.

  
Prof. M. N. Navale  
Founder President

  
Dr. (Mrs.) Shilpa R. Kulkarni  
Founder Secretary



  
Prof. (Dr.) Satish Ubale  
Director

  
Director  
Dayansagar Institute of Management and  
Research  
Balewadi, Pune-411045





THE MATRIX EDUCATIONAL FOUNDATION'S  
**MATRIX SCHOOL OF MANAGEMENT STUDIES**

Vadgaon - Ambegaon (Bk), Pune - 41

# Certificate of Appreciation

This is to certify that Mr./Ms. Unnatii° Bhosekar  
of DIMR Institute / College has been awarded this  
certificate of appreciation for II<sup>nd</sup> runner up in the summer internship  
project presentation competition held on the occasion of  
Gedignites - 2023 Awarded on 11 / 01 / 2023

*Wishing him/her all the best in the future endeavors.*

  
Prof. M. N. Navale  
Founder President

  
Dr. (Mrs.) Shilpa R. Kulkarni  
Founder Secretary



  
Prof. (Dr.) Satish Ubale  
Director

  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune - 411045





**SKP's**  
**DNYANSAGAR INSTITUTE OF**  
**MANAGEMENT AND RESEARCH**  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Harshali Gomase

of Matrix School of Management Studies

has participated in "Faculty Development Program on Intellectual Property Rights

from 19/12/2022 to 23/12/2022



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Dr. Sajid Alvi**  
Director





Matrix School of Management  
Studies, Pune

# CERTIFICATE

This is to certify that,

Prof. Pappu Gealkwad  
of DTMR

has participated in "Webinar-A New Way Ahead"  
on 27-02-2021



*Satish*  
Director

Dr. Satish Ubale  
Director

Dr. Satish Ubale  
Director

Date: 27-02-2021





# CERTIFICATE

Dr. Meena Sharma  
of DMR

Satish

Dr. Satish Ubale  
Director



Dr. Yashraj Institute of Management and  
Research  
Balewadi, Pune-411045





THE MATRIX SCHOOL OF MANAGEMENT STUDIES  
PUNE  
WWW.MSOS.PUNE-41

**Matrix School of Management  
Studies, Pune**

# CERTIFICATE

**This is to certify that,**

Prof. Sameer Palil  
of DMR

**has participated in "STATCRAFT SOFTWARE AWARENESS"  
on 10-07-2021**

Satish

**Dr. Satish Ubale  
Director**

**Director**

**Dryanagar Institute of Management and  
Research  
Bhatnagar, Pune-411045**







Matrix School of Management  
Studies, Pune

# CERTIFICATE

This is to certify that,

Prof. Kavita Pareek  
of DTMR

has participated in "STATCRAFT SOFTWARE AWARENESS"  
on 10-07-2021

Satish

Dr. Satish Ubale  
Director  
Director

Organization of Management and







DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Purnali Jagtap  
of Matrix School of Management Studies, Pune  
has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University



# CERTIFICATE

This is to certify that

Prof. Prasad Vidhate

from

Mahia School of Management Studies, Ambegaon (B.K) Pune.

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern  
in Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

Dr. Parag Kulkarni  
Dean, Faculty of Commerce &  
Management, DIMR

Dr. Surbhi Jain  
Professor & Head, Dept. of  
Management Studies, DIMR

Dr. Nilesh Berad  
Dean  
MBA, Institute of Management

Dr. Salil Ahir  
Director, DIMR

Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University

# CERTIFICATE

This is to certify that

Dr. Harshali Gomase

from

Matril School of Management Studies, Wadgaon, Ambegaon (BK) Pune-411044

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern

in Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

  
Dr. Parag Kulkar  
Dean, Faculty of Commerce &  
Management, SPPU

  
Dr. Sushil Jain  
Professor & Head, Dept of  
Management Science, SPPU

  
Dr. Nilesh Borad  
Director  
Dnyansagar Institute of Management

  
Dr. Sajid Akil  
Professor, SPPU

  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University



# CERTIFICATE

This is to certify that

Dr. Shilpa Kulkarni

from

Matrice School of Management Studies, Ambegaon, Pune.

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern  
in Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

Dr. Parag Kulkarni  
Head, Faculty of Commerce & Management, DIMR

Dr. Surbhi Jain  
Professor & Head, Dept. of Management, Ambegaon, DIMR

Dr. Nilesh Belsid  
Associate  
DEP's Assistant VC Management

Dr. Sajid Ali  
Dean, DIMR

  
Director

Dnyansagar Institute of Management and Research  
Balewadi, Pune 411045





Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University



# CERTIFICATE

This is to certify that

Prof. Sachin Bhame

from

Matrix School of Management Studies, Ambegaon (BK) Pune

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern  
in Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

  
Dr. Parag Kulkarni  
Dean, Faculty of Commerce &  
Management, DIMR

  
Dr. Surbhi Jain  
Associate & Head, Faculty  
Management Studies, DIMR

  
Dr. Nilesh Borad  
Associate  
Faculty of Management

  
Dr. Sajid Ali  
Associate  
Director

Dnyansagar Institute of Management and  
Research







SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Rajendra Chaudhari

of Matrix School of Management Studies, Ambegaon (Bk) Pune - 411041

has participated in "Faculty Development Program on ICT Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019.

Dr. Sajid Alvi  
Director



Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Matrix School of Management  
Studies, Pune

# CERTIFICATE

This is to certify that,

Dr. Maya devi Tadhar  
of DMR

has participated in "Session on Intellectual Property Rights"  
on 11-09-2019

Satish

Dr. Satish Ubale  
Director



Director  
Dryansagar Institute of Management and  
Research  
Balewadi, Pune-411045





MATRIX SCHOOL OF MANAGEMENT STUDIES  
PUNE

**Matrix School of Management  
Studies, Pune**

# CERTIFICATE

This is to certify that,

Prof. Yogesh Deshmukh  
of DTMR

has participated in "Session on Intellectual Property Rights"  
on 11-09-2019

Satish

Dr. Satish Ubale  
Director



**Dnyansagar Institute of Management and  
Research**  
Balewadi, Pune-411045



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 10<sup>th</sup> of July 2019 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Pratibha Institute of Business Management (PIBM), Behind Mehta Hospital, Off Mumbai Pune Road, Kalbhor Nagar, Chinchwad, Pune 411019 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderao Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Pratibha Institute of Business Management (PIBM), Behind Mehta Hospital, Off Mumbai Pune Road, Kalbhor Nagar, Chinchwad, Pune 411019 (MS)**

Pratibha Institute of Business management is a pioneer institute in providing a quality management and technical education. PIBM convert students into professionals to become business leaders and contribute to develop the innovation ecosystem and business development. The institute aims to achieve excellence in technology and management education by enriching the management capabilities and entrepreneurship development of the aspirants. The institute is a gigantic knowledge centre and have focused choice based credit system and grading system. Syllabi with add-on programs, versatile specializations, skill development, internships, live projects, industry interface, project based learning and innovation centre.



The Alumni of PIBM is vibrant and closely associated in institute's development. Our students have earmarked 24 start-ups in last three years. The Institute has a strong inclination towards cultural and social responsibilities. I wish all the best to all MBA and MCA aspirants to develop their career at PIBM.

### **PURPOSE**

It is statutory object of both the Institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND PRATIBHA INSTITUTE OF BUSINESS MANAGEMENT (PIBM), BEHIND MEHTA HOSPITAL, OFF MUMBAI PUNE ROAD, KALBHOR NAGAR, CHINCHWAD, PUNE 411019 (MS)**

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

### **1. FIELD OF COOPERATION:**

- a. Both the Institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include:
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities



## **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

## **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this **MOU** undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.




**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(AICTE Code - C - 41293, PUN Code - BIMP014028)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

  
**Dr. Sajid Alvi**  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Pratibha Institute of Business Management (PIBM), Behind  
Melita Hospital, Off Mumbai Pune Road, Kalbhor Nagar, Chinchwad, Pune 411019 (MS)

  
**Dr. Sachin Borgave**  
Director  
Pratibha Institute of Business Management (PIBM),  
Chinchwad, Pune 411019 (MS)

Seal:

Date:



Witnesses:





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra Affiliated to S. Y. P. U. Pune University)  
(BHE Code - C-4725), PUE Code - MDP04400)



**Activities under MoU  
Pratibha Institute of Business  
Management, Pune**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

8, SJKT Complex, Sector, Balewadi, Pune - 411 045 INDIA  
☎ 7767808401 - 10 ✉ director@dimr.edu.in ☉ www.dimr.edu.in







SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Gurusaj Dargase  
of Pratibha Institute of Business Management.  
has participated in *"Faculty Development Program on Intellectual Property Rights"*  
from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Shweta Jain  
of Pratibha Institute of Business Management, Pune  
has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University

# CERTIFICATE



This is to certify that

Prof. Pallavi Chugh

From

Boothba Institute of Business Management

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern

In Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

Dr. Pooja Kulkarni

Dean, Faculty of Commerce &  
Management, DIMR

Dr. Surbhi Jain

Professor & Head, Dept. of  
Management Studies, DIMR

Dr. Nilesh Beraud

Director  
MBA Institute of Management

Dr. Sajid Ahl

Director, DIMR



Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune 411045





Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University



# CERTIFICATE

This is to certify that

Prof. Niji Shojan

from

Poolisha Institute of Business Management.

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern

In Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

Dr. Parag Kulkarni  
Dean, Faculty of Commerce &  
Management, DPMU

Dr. Surbhi Jain  
Professor & Head, Dept. of  
Management Education, DPMU

Dr. Nilesh Borad  
Director  
DPMU's Institute of Management

Dr. Sajid Akil  
Assistant, DPMU



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Shweta Jain

of  
Balakha Institute of Business Management

has actively participated in a one week 'e-Faculty Development Programme' on  
**'NAAC ACCREDITATION'** organised by **DIMR IQAC Cell &**  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi  
Director, DIMR



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune - 411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH

SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Mahima Singh  
of Amal Institute of Business Management

has participated in "Faculty Development Program on ICT Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





SKP'6

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Pallavi Chugh

of Pratibha Institute of Business Management, Pune

has participated in "Faculty Development Program on INNOVATIVE TEACHING  
PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Pallavi Chugh  
of Prakasha Institute of Business Management  
has participated in "Faculty Development Program on INNOVATIVE TEACHING  
PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
Dr. Sajid Alvi  
Director



## **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("MOU") is signed on 12<sup>th</sup> of October 2018 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**Dr. D.Y.Patil Centre for Management and Research, Newale Vasti, Chikhali, Pune - 412114 (MS)**

### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderni Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of "Understanding of Knowledge". In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite fires of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**Dr. D.Y.Patil Centre for Management and Research, Newale Vasti, Chikhali, Pune - 412114 (MS)**

Shikshan Maharshi Dr. D. Y. Patil Shikshan Santha's was established in 1995. It runs under the presidentship of Abhay B. Kotkar Patil under the guidance of Padmashri Dr. D.Y. Patil former governor of Tripura, Bihar and West Bengal and well known educationalist and adad from Kollapur, Maharashtra. Dr.D.Y. Patil is leading group in India imparting compresire education. The D.Y. Group is having 35 years of experience in education with 200 institutes' across India and 4 in Maharashtra. Dr.D.Y. Patil group have almost 200000+ most brilliant students & 500000 Alumni across the world. It offers 1000 courses and programs.



Dr.D.Y.Patil Centre for Management and Research, Chikhali, Pune committed in providing exceptional quality education in management, which is guided and ably led by a team of dedicated Governing Body, who is committed to provide quality education to the society since 2008. At Dr. D. Y. Patil Centre for Management and Research, Chikhali, Pune offer Master of Business Administration (MBA) Affiliated to Savitribai Phule Pune University and programs designed to nurture future leaders, entrepreneurs, and change-makers.

Dr.D.Y.Patil Centre for Management and Research, Chikhali, Pune is committed to fostering a vibrant and inclusive learning environment that encourages collaboration, innovation, and personal growth. We emphasize experiential learning through industry interactions, internships, live research, global interface integrated with innovative pedagogy focused on students engagement with the methodology involving group discussion, case studies, team presentations, role plays and simulation exercises, providing our students with practical insights into real-world business challenges. Our state-of-the-art infrastructure and facilities further enhance the learning experience, creating a conducive environment for academic excellence. Beyond academics, we encourage our students to actively participate in co-curricular and extracurricular/cultural activities.

## **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND DR. D.Y.PATIL CENTRE FOR MANAGEMENT AND RESEARCH, NEWALE VASTI, CHIKHALI, PUNE - 412114 (MS)**

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations



### **1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. **The said academic interaction and intellectual assimilation may include-**
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

### **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

### **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this **MOU** undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by ACITE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)

(HISHE Code : C-41205, PUN Code : 6800PH0002)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Lasman Nagar, Baner, Pune -411045 (MS)

**Dr. Sajid Alvi**  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Dr. D.Y. Patil Centre for Management and Research, Newale  
Vasti, Chikhali, Pune - 412114 (MS)

**Dr. Sunil Dhanawade**  
Director  
Dr. D.Y. Patil Centre for Management and Research,  
Newale Vasti, Chikhali, Pune - 412114 (MS)



Seal:

Date:

Witnesses:





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi; Recognized by Govt. of Maharashtra, Affiliated to J. Y. Pawar University)  
(AACSB, EQUIS, AMBA, ISO 9001:2015)



**Activities under MoU  
Dr. D. Y. Patil Centre for  
Management and Research, Pune**

B. D. P. Campus, Baram, Baram, Pune - 411 043 (MCA)  
☎ 7767820401 - 13 ✉ director@dimr.edu.in ✉ www.dimr.edu.in



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Baram, Pune-411043





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH

SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Madhulika Gupta

of Dr. D.Y. Patil Centre for Management & Research, Chikholi, Pune.

has participated in *"Faculty Development Program on Intellectual Property Rights"*

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

prof. madhulika Gupta  
of Dr. P.Y. Patil Centre of Management and Research, Pune  
has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





D Y PATIL  
UNIVERSITY  
WORTH THE JOURNEY


**Dr. D.Y. Patil Centre For Management &  
Research**

# CERTIFICATE

**This is to certify that,**

Prof. Sameer Patil  
**of** DI MR

**has participated in FDP on "Online Teaching & Learning"  
On 12th September 2020**

  
**Dr. Sunil Dhanawade  
Director**



  
**Director**  
Dr. D.Y. Patil Centre for Management &  
Research  
Pune-411005





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Shreeyash Gohari

of

Dr. D. N. Bhatt Centre for Management & Research, Chikoli.  
-412114

has actively participated in a one week 'e-Faculty Development Programme' on  
**'NAAC ACCREDITATION'** organised by **DIMR IQAC Cell &**  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi  
Director, DIMR



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Shreyash Sohani

of

Dr. D. V. Palki Centre For Management & Research, Chikoli  
-412114

has actively participated in a one week's Faculty Development Programme on  
**'NAAC ACCREDITATION'** organised by **DIMR IQAC Cell &**  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi  
Director, DIMR

  
Director

Dnyansagar Institute of Management & Research  
Balewadi, Pune-411049





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH

SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Anil Pawar

of Dr. A. V. Pokh Centre for Management & Research Chikhi - 411045

has participated in "Faculty Development Program on ICT Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





D Y PATIL  
UNIVERSITY


**Dr. D.Y. Patil Centre For Management &  
Research**

# CERTIFICATE

**This is to certify that,**

Dr. Manisha Jagtap  
of DIMR

**has participated in FDP on "Case Writing & Case Teaching"  
On 6th July 2019**

  
**Dr. Sunil Dhanawade  
Director**



  
**Director**  
**Dnyansagar Institute of Management and  
Research  
Bulwadi, Pune-411045**





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE


This is to certify that,

Dr. Manishulika Gupta

of Dr. D. V. Patel Centre for Management & Research, Chikshi, Pune-411045

has participated in "Faculty Development Program on INNOVATIVE TEACHING  
PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018



  
Dr. Sajid Alvi  
Director

  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





This Memorandum of Understanding ("MOU") is signed on 18<sup>th</sup> of September 2018 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

**AND**

**JSPM's Jayawant Institute of Management Studies, Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune – 411033 (MS)**

#### **BACKGROUND OF PARTIES**

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)**

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pralishihan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

**JSPM's Jayawant Institute of Management Studies, Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune – 411033 (MS)**

Jayawant Institute of Management Studies (JIMS) is approved by All India Council for Technical Education, New Delhi and the Courses MBA and MCA are affiliated to the Savitribai Phule Pune University. From a modest beginning in 2004, Jayawant Institute of Management Studies (JIMS) has now grown into a fully integrated management and computer institute. The guiding philosophy of the institute is "creation of knowledge and influencing management practices". The objectives of imparting education, combined with creation, dissemination and application of knowledge, are being met in an integrated form, to create a synergistic impact.

The approach to instruction at JIMS comprises a blend of lectures and case study methods. Each method is oriented towards the achievement of the goals of the given class. Both are integral in striving to satisfy the objectives of the programme. JIMS aims at achieving Excellence in Management Education with recognition at a National & International level.



## **2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

## **3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(AICTE Code : C-41293, PUNE Code : JMRP140302)



To achieve this, we at JIMS, stand committed to provide excellent infrastructure & quality technology interface to students and faculty.

JIMS will continue to upgrade its systems & processes to facilitate its core purpose of "Nurturing Business Leaders".

An emphasis on team collaboration encourages you to evaluate your abilities, talents and career preferences so that you may cultivate the skills and expertise you need to reach your personal goals. You will learn to leverage one another's strengths and to expand your own thinking.

## PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND JSPM'S JAYAWANT INSTITUTE OF MANAGEMENT STUDIES, SR. NO. 80, PUNE MUMBAI BYPASS HIGHWAY, TATHAWADE, PUNE - 411033 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

## 1. FIELD OF COOPERATION:

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities



## DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi; Recognized By Govt. of Maharashtra; Affiliated to S. P. Poojari University)  
(UPEE Code - C - 47283, PUE Code - (0000014333))



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date: 18/09/2018



Authorized signatory on behalf of JSPM's Jayawant Institute of Management Studies, Sr. No.  
80, Pune Mumbai Bypass Highway, Tathawade, Pune -411033 (MS)

Dr. Priyanka Singh  
Director,  
JSPM's Jayawant Institute of Management Studies,  
Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune -411033 (MS)

Seal:

Date: 18/09/2018

Witnesses:





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Rosika Pahl

of TSPM's Tajward Institute of Management Studies, Talhauwadi, 411033,  
has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





JSPM's Jayawant Institute of Management  
Studies, Tathawade

# CERTIFICATE

This is to certify that,

Prof. Harishkesh Dhumale

of \_\_\_\_\_

has participated in "FDP on E-content development"  
From 26 -07-2021 to 29 -07-2021

Dr. Priyanka Singh  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balowadi, Pune-411045





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Gorakh Wakhare  
of JSPM's Jayawant Institute of Management Studies, Pune  
has participated in "Faculty Development Program on Research Methodology  
in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045






JSPM's Jayawant Institute of Management  
Studies, Tathawade

# CERTIFICATE

This is to certify that,

Prof. Shrutti Navandar  
of DTMR

has participated in "FDP on Teaching Pedagogy  
using ICT Tools "  
From 04-01-2021 to 09-01-2021

  
Dr. Priyanka Singh  
Director



  
Director  
Jayansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Aditya Harmanant Kulkarni

of  
ISIR's Tejwant Institute of Management Studies Tathumde  
- 411033

has actively participated in a one week 'e-Faculty Development Programme' on  
**'NAAC ACCREDITATION'** organised by **DIMR IQAC Cell &**  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi  
Director, DIMR



Director

Dnyansagar Institute of Management & Research  
Balewadi, Pune-411045





Onyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University

# CERTIFICATE



This is to certify that

Dr. Goroakh Walikharne

from

Japri's Jayawant Institute of Management Studies, Balewadi  
- 411033

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern

in Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

Dr. Parag Kulkarni  
Dean, Faculty of Commerce & Management (FPM)

Dr. Surtshi Jain  
Professor & Head, Dept. of Management Sciences (DMS)

Dr. Nilesh Borad  
Associate  
Professor of Management

Dr. Sajid Ali  
Associate Professor

  
Director

Onyansagar Institute of Management and

Balewadi, Pune - 411035







Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribal Phule Pune University

# CERTIFICATE



This is to certify that:

Dr. Rasika Pahl

from

JSPM's Jayawant Institute of Management Studies, Tathawade  
- 411033

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern  
in Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

Dr. Parag Kulkarni  
Dean, Faculty of Commerce &  
Management, JSPM

Dr. Surbhi Jain  
Professor & Head, Dept of  
Management Studies, JSPM

Dr. Nilesh Burad  
Dean,  
Faculty of Management

Dr. Sajid Alvi  
Faculty, JSPM

Director



Dnyansagar Institute of Management and  
Research  
Balewadi, Pune - 411045





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Bipin Bankar

of JSPM's Jayawant Institute of Management Studies, Pune  
has participated in *"Faculty Development Program on Research Methodology  
in Management"* from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Manesh Ramkrishna Patil

of

IsPm's Jayawant Institute of Management Studies, Tiltwade  
-411033

has actively participated in a one week 'e-Faculty Development Programme' on  
'NAAC ACCREDITATION' organised by DIMR IQAC Cell &  
EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi  
Director, DIMR



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune - 411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Aditya Harman Kothare

of  
JSPM's Jaywant Institute of Management Studies, Pothunur  
- 411033

has actively participated in a one week 'e-Faculty Development Programme' on  
'**NAAC ACCREDITATION**' organised by **DIMR IQAC Cell &**  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi  
Director, DIMR



Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Manesh Ramkrishna Pawar

of

ISPM's Jaywant Institute of Management Studies, Kothwade - 411033

has actively participated in a one week 'e-Faculty Development Programme' on  
**'NAAC ACCREDITATION'** organised by **DIMR IQAC Cell & EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi  
Director, DIMR



DIRECTOR  
Dnyansagar Institute of Management & Research  
Balewadi, Pune - 411045





# JSPM'S JAYAWANT INSTITUTE OF MANAGEMENT STUDIES

(Accredited by NAAC 'A' Grade, Approved by AICTE & Affiliated to SPPU, Pune)



ORGANISED  
National Level Webinar On  
"Emerging Trends in Business Analysis"

## CERTIFICATE

This is to Certify that  
**Dr./Prof./Mr./Ms. Bhavsar Dhananjay Narayan**  
has actively participated in the National Level Webinar  
on "Emerging Trends in Business Analysis" organised  
by JSPM's Jaywant Institute of Management Studies on  
26<sup>th</sup> June 2020.



  
Dr. Priyanka Singh  
Director  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Harini Ranjan  
of TEPM's Jaywant Institute of Management Studies, Balewadi-411045  
has participated in "Faculty Development Program on ICT Tools for Effective Teaching  
& Learning" from 16/12/2019 to 20/12/2019



  
Dr. Sajid Alvi  
Director  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Bipin Bankar

of JSPM's JAYAWANT INSTITUTE OF MANAGEMENT, PUNE

has participated in *"Faculty Development Program on INNOVATIVE TEACHING  
PEDAGOGY: A CASE Study Approach"* from 17/12/2018 to 21/12/2018



Dr. Sajid Alvi

Director  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)**  
**BETWEEN**  
**DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH**  
**AND**  
**KINGS AUTO RIDERS**

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the 17<sup>th</sup> of September 2018 by and between,

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by Its Director of Dnyansagar Institute of Management and Research, Pune, And Kings Auto Riders

The second party, and represented herein by its Manager Mr. Rahul Talmale

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Kings Royal Riders, Pune, - the Second Party is engaged in Automotive Industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi



Second Party



Mr. Rahul Talmale





## Activities Under MoU Kings Auto Riders



  
**Director**  
Dnyansagar Institute of Management and Research  
Baramati, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**





# ROYAL ENFIELD

## APPOINTMENT LETTER

Date: 28<sup>th</sup> January 2019

Name: Shital Thombare

Address: Baner, Pune

Dear Shital,

With reference to our offer letter dated 27<sup>th</sup> January 2019 we are pleased to commence your assignment as **Service Marketing Executive** in **KINGS AUTORIDERS**.

1. Being a brand ambassador of **KINGS AUTORIDERS**, you are expected to exhibit, reflect and own the process and procedures of the organization that are non-negotiable. This is a full-time position. While you are employed at our organization, you will not engage in any other employment, consulting or other business activity (whether full-time or part-time) that would create a conflict of interest with our organization. By signing this offer letter, you confirm that you have no contractual commitments or other legal obligations that would prohibit you from performing your duties for our organization.
2. Your total compensation will be INR 1,44,000 (One Lakh Forty Four Thousand) per annum.
3. You will be based at our **KINGS AUTORIDERS**, Baner and will report to Customer Relationship Manager.
4. Your induction period would be one month, unless specified otherwise, and it will start on the date of your joining. In case you leave the employment during your induction period, you shall not be eligible for any compensation for the days you have worked.
5. You will be on probation for a period of Three (3) months from the date of joining the organization and subject to successful completion of the same you will be confirmed. During your probation period, your employment will be subject to termination notice of thirty (30) days from either of the parties. Upon the expiry of the period of your probation (original or extended) you will be deemed to have been confirmed unless you receive a letter in writing extending your probation.
6. Once confirmed your employment will be subject to a termination notice of Thirty (30) days from either of the parties. The notice period for termination can be substituted by pay in lieu thereof at the discretion of management of the organization.

Confidential



**Kings Autoriders**

S/A No. 285/1, B/W Phule  
Tilak Vihar, Baner  
Pune - 411 045



Authorized Dealers of Royal Enfield

Ph. No. 020-26020020-210  
E-mail: kingsautoriders@gmail.com

**Director**

**Dnyansagar Institute of Management and  
Research**  
Baner, Pune-411045



7. The organization reserves the right to forthwith terminate your employment, without serving such notice or making payment in lieu thereof, in case of any of the following events:

- I. Indulge in any activity involving moral turpitude;
- II. Absent yourself from the place of assignment for seven (7) consecutive days or more without written permission of your reporting manager;
- III. Commit any act subversive of discipline, good behavior or against the code of conduct of our organization;
- IV. Commit any act of fraud or dishonesty in connection with our organization's business or property;
- V. Indulge in any other act of omission or commission not specifically provided for but which are acts subversive of decency, discipline and morality according to normal human conduct or behaviour or are against the established practices of discipline in the company;
- VI. Indulge in the breach of any of the terms as specified in this letter.

8. All the information that comes to your knowledge in the course of your assignment will be kept strictly confidential by you and you will not divulge the same to anyone without prior consent from the **KINGS AUTORIDERS**. You will not either during your employment with the organization or after termination of such employment divulge to anyone, information relating to the **KINGS AUTORIDERS**'s business or its affairs.

9. You undertake to assign in **KINGS AUTORIDERS**, all the rights including intellectual property rights, title and interest in and to any and all of the work products, inventions, research findings, content and training material developed by you, improvement which either solely or jointly with others you may make during the course of your employment with our organization which relate to any and all products or services manufactured or marketed by **KINGS AUTORIDERS**. You will perform all such acts and execute all such documents, without expense to you, in the judgment of **KINGS AUTORIDERS** or its attorneys as may be needed or desirable to secure for the **KINGS AUTORIDERS**, the best patent protection and any and all rights relating to such inventions and improvements.

10. All information furnished by you in the application form, declaration form and any information conveyed by you from time to time to the management of the organization shall be considered as correct until and unless proved otherwise. The management however, has the discretion to verify the information furnished by you and the management has the right to terminate your services if it finds that the information so furnished by you is false or there is suppression of facts by you in any manner whatsoever.

11. Your Services will be governed by the standing orders and such other rules and regulations of the organization which may be in force from time to time.

Confidential



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



12. You shall keep the management of the organization informed of any change in your residential address (both permanent and temporary) from time to time. Any letter / communication sent by the organization at your last furnished address under certificate of posting would be deemed to have been served upon you. A copy of the same, when put up on the notice board would also constitute sufficient service of notice.

13. You shall at all times well and truly account for and shall, when so required hand over to responsible authority all money, properties, and things belonging to the company which may have been placed in your custody or under your superintendence or may otherwise have come into your possession or under your control.

14. The management may ask you to produce a certificate of physical fitness at intervals if it deems fit and based on that, has the right to terminate your services if it is found that you are physically or mentally incapable of handling works / jobs assigned to you.

15. The age of superannuation/retirement will be fifty eight (58) years.

16. Your services will be governed by the rules and regulations of our organisation, as may be applicable at the time of your joining or any revision thereof, from time to time. Any dispute that may arise either during the term of your employment or any time thereafter, shall be referred to the courts in pune only.

17. You will be eligible for Leaves, as per organization's current policy, however same is subject to revision as per management's discretion and/or the law for the time being in force.

18. Transfers: You acknowledge and agree that during your tenure with **KINGS AUTORIDERS**, you may be transferred to any of our branches offices or stores/ subsidiaries.

19. Performance & Compensation: Your performance being the essence of this appointment, it is expected that you will perform to the best of your ability. Your performance will be appraised at regular intervals as per organisation's policy, and your salary will be revised or any monetary or non-monetary benefits will be given to you accordingly. In all matters relating to grant of increment and / or promotion, merit will get priority over seniority in service. The decision of the management will be final in this regard.

Please duly sign and return the duplicate of this letter, in acceptance of the above-stated terms and conditions of your employment.

Thank!

Sanyogita Patil  
HR Manager  
Kings Autoriders

Confidential



Acceptance:  
Signature \_\_\_\_\_  
Date \_\_\_\_\_  
Place \_\_\_\_\_



  
**Director**  
Omansagar Institute of Management and  
Research  
Ejowda, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)**  
**BETWEEN**  
**DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH**  
**AND**  
**CP HR SERVICES PVT LTD.**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 14<sup>th</sup> of September 2018 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And CP HR Services Pvt. Ltd. The second party, and represented herein by its Managing Director Dr. Mohammed Bawajl

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) CP HR Services Pvt. Ltd., Pune, - the Second Party is engaged in HR industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi



Second Party

Dr. Mohammed Bawaji





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi; Recognized by Govt. of Maharashtra, Affiliated to U.P. Patel University)  
(AICTE Code: C-41103, Rajiv Gandhi, 808451/0001)



**Activities Under MoU  
CP HR Services Pvt. Ltd.**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**

38, 38/2 Campus, Balewadi, Pune-411045/INDIA  
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(WBC Code - C-4100, PUN Code - 388914100)



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CP HR Services

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# **Business English**

(VACC/23-23/02)

**Resource Person**

**Mr. F Francis Xavier**



**8<sup>th</sup> to 24<sup>th</sup> May 2023**



**03.00 PM TO 05.00 PM**



**Seminar Hall, DIMR**



3: SHIP Campus, Balewadi, Balewadi, Pune - 411 045 (HOD)  
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**Dnyansagar Institute of Management and  
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Balewadi, Pune-411045





**A.Y. 2022-23**

## **Report**

**Value Added Course: Business English**

**Course Code: VACC/22-23/02**

**Resource Person: Mr. F Francis Xavier**

**Date: 8<sup>th</sup> to 24<sup>th</sup> May 2023**

**Duration: 32 Hrs**

**Time: 3:00 PM to 5:00 PM**

**No. of Student Certified: 176**

### **Introduction:**

The Business English Certification course conducted by Mr. F Francis Xavier from 8<sup>th</sup> to 24<sup>th</sup> May 2023 provided participants with essential language skills and communication strategies tailored for success in the professional world.

### **Course Overview:**

Spanning over a period of 32 hours, with sessions held daily from 3:00 PM to 5:00 PM, the course delved into various aspects of business English under the expert guidance of Mr. F Francis Xavier, a distinguished language instructor.

### **Syllabus:**

Business Vocabulary and Terminology  
Professional Writing Skills (Emails, Reports, Proposals)  
Effective Presentation Techniques  
Negotiation and Persuasion Strategies  
Cross-cultural Communication in Business Settings  
Business Etiquette and Networking  
Interview Preparation and Resume Writing  
Customer Service and Client Communication

### **Course Highlights:**

The course provided participants with practical skills and strategies to communicate effectively in diverse business environments. Mr. F Francis Xavier's expertise and interactive teaching style facilitated a dynamic learning experience, enabling participants to enhance their professional communication skills with confidence.

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### **Conclusion:**

Total 176 participants has successfully completed the Business English Certification course. The Business English Certification course led by Mr. F Francis Xavier was instrumental in equipping participants with the language proficiency and communication skills necessary for success in the corporate world. We extend our gratitude to Mr. F Francis Xavier for his exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to mastering business English.



  
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**Mr. F Francis Xavier  
(Resource Person)**

# BUSINESS ENGLISH

VACC/21-22/02



1st Feb 2022 to 17th Feb 2022



3PM TO 5PM



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



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*[Signature]*

**Director**

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Balewadi, Pune-411045**





**A.Y. 2021-22**

## **Report**

**Value Added Course: Business English**

**Course Code: VACC/21-22/02**

**Resource Person: Mr. F Francis Xavier**

**Date: 1<sup>st</sup> to 17<sup>th</sup> Feb'2022**

**Duration: 32 Hrs**

**Time: 3:00 PM to 5:00 PM**

**No. of Student Certified: 183**

### **Introduction:**

The Value Added Course on Business English, conducted by Mr. F Francis Xavier from 1<sup>st</sup> to 17<sup>th</sup> Feb'2022, concluded successfully with the certification of 183 students. This intensive program, spanning 32 hours, aimed to enhance participants' proficiency in English communication within a business context, equipping them with the skills necessary for professional success.

### **Overview:**

Mr. F Francis Xavier, a seasoned language expert with extensive experience in business communication, led the course, providing participants with valuable insights, strategies, and practical tips for effective communication in the workplace. The course covered various aspects of business English, including business writing, presentations, negotiations, email etiquette, and professional vocabulary, ensuring participants were well-equipped to communicate confidently and professionally in diverse business scenarios. The sessions were interactive and engaging, featuring interactive exercises, role-plays, group discussions, and real-world case studies, enabling participants to apply the concepts learned and enhance their communication skills in a supportive environment. The course provided enough time for comprehensive coverage of topics, extensive practice, and personalized feedback, allowing

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participants to make significant improvements in their English proficiency within a short time frame.

**Achievements:**

The successful completion of the Business English course represents a significant milestone for the 183 certified students, who have enhanced their language proficiency and communication skills essential for success in today's global business environment.



  
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**&  
CP HR**



**CP HR Services**

**Mr. F Francis Xavier  
(Resource Person)**

**ENGLISH  
COMMUNICATION**

**VACC/20-21/02**



**21st Sep 2020 to 8th Oct 2020**



**3PM TO 5PM**



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



A, SKP Campus, Seminar, Balewadi, Pune - 411 045 (MBA)  
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*Dr. Francis Xavier*  
**Dnyansagar Institute of Management and Research**  
Balewadi, Pune - 411 045







## A.Y. 2020-21 Report

**Value Added Course: English Communication**

**Course Code: VACC/20-21/02**

**Resource Person: Mr. F Francis Xavier**

**Date: 21<sup>st</sup> Sep to 8<sup>th</sup> Oct 2020**

**Duration: 32 Hrs**

**Time: 3:00 PM to 5:00 PM**

**No. of Student Certified: 107**

### Introduction:

The Value Added Course on English Communication, conducted by Mr. F Francis Xavier from 21<sup>st</sup> Sep to 8<sup>th</sup> Oct 2020, concluded successfully with the certification of 107 students. This comprehensive program aimed to enhance participants' proficiency in English communication, empowering them with the skills necessary for effective verbal and written communication in various contexts.

### Overview:

Mr. F Francis Xavier, a highly experienced language instructor, led the course, imparting valuable insights, techniques, and strategies to improve participants' English communication skills. The course covered a wide range of topics, including grammar, vocabulary, pronunciation, speaking skills, writing skills, and presentation skills, providing participants with a solid foundation in English communication. The sessions were interactive and engaging, featuring discussions, group activities, role-plays, and practical exercises, allowing participants to actively practice and apply the concepts learned in real-life situations. The course timing accommodated participants' schedules, enabling them to attend without disrupting their other commitments, thereby maximizing participation and engagement.







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(Udyog Code - C - 21203 PUN Code - 000004000)



**Achievements:**

The successful completion of the English Communication course represents a significant achievement for the 107 certified students, who have enhanced their language proficiency and communication skills, positioning themselves for success in academic, professional, and personal endeavors.



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CP HR Services

Mr. F Francis Xavier  
(Resource Person)

# BUSINESS ENGLISH

VACG/18-20/02



2nd Jan 2020 to 15th Jan 2020



3AM TO 5PM



Venue:

Seminar Hall, DIMR, SRP Campus, Balewadi, Pune.



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## **A.Y. 2019-20 Report**

**Value Added Course: Business English**

**Course Code: VACC/19-20/02**

**Resource Person: Mr. F Francis Xavier**

**Date: 2<sup>nd</sup> to 18<sup>th</sup> Jan'2020**

**Duration: 32 Hrs**

**Time: 3:00 PM to 5:00 PM**

**No. of Student Certified: 119**

### **Introduction:**

The Value Added Course on Business English, conducted by Mr. F Francis Xavier from 2<sup>nd</sup> to 18<sup>th</sup> Jan'2020, successfully concluded with the certification of 119 students. This comprehensive program aimed to enhance participants' proficiency in English communication within a business context, equipping them with the skills necessary for professional success.

### **Overview:**

Mr. F Francis Xavier, a highly experienced language instructor, delivered engaging sessions filled with practical tips, strategies, and industry insights to improve participants' business English communication skills. The course covered a diverse range of topics, including business writing, presentations, negotiations, email etiquette, and professional vocabulary, providing participants with a solid foundation in business communication. Through interactive exercises, role-plays, discussions, and real-world case studies, participants actively engaged with the material, enabling them to apply the concepts learned and enhance their communication skills in a business setting. The course offered ample time for in-depth coverage of topics, extensive practice, and personalized feedback, ensuring participants were well-prepared to communicate effectively in various business scenarios.







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(ESTD Year - 1983, PUJ Code - 58894000)

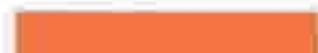


**Outcome:**

The successful completion of the Business English course represents a significant achievement for the 119 certified students, who have enhanced their language proficiency and communication skills, positioning themselves for success in today's globalized business environment.



*[Signature]*  
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(MBAE Code: C-41203, PUN Code: PBPUN14019)



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**CP HR Services**

**Mr. F Francis Xavier  
(Resource Person)**

**ENGLISH  
COMMUNICATION  
SKILLS**

**VAC 07/18-19/02**



**1st Feb 2019 to 18th Feb 2019**



**3PM TO 5PM**



**Venue:**

**Seminar Hall DIMR, SPP Campus, Balewadi, Pune**



**S. SPP Campus, Seminar, Balewadi, Pune - 411 045 (MCA)  
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(MBAET Course - IC - 47203, PGM Course - MBA/PGD4030)



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# Aptitude

(VACC/22-23/03)

Resource Person  
**Ms. Zainab Battiwala**



**02<sup>nd</sup> to 19<sup>th</sup> Jan 2023**



**3.00 PM TO 5.00 PM**



**Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



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**A.Y. 2022-23**

**Report**

**Value Added Course: Aptitude**  
**Course Code: VACC/22-23/03**  
**Resource Person: Ms. Zainab Battiwala**  
**Date: 2<sup>nd</sup> to 19<sup>th</sup> Jan'2023**  
**Duration: 31 Hrs**  
**Time: 3:00 PM to 5:00 PM**  
**No. of Student Certified: 191**

**Introduction:**

The Aptitude Certification course conducted by Ms. Zainab Battiwala from 2<sup>nd</sup> to 19<sup>th</sup> Jan'2023 provided participants with essential skills and strategies to excel in various competitive exams and job interviews.

**Course Overview:**

Spanning over a period of 31 hours, with sessions held daily from 3:00 PM to 5:00 PM, the course delved into various aspects of aptitude under the expert guidance of Ms. Zainab Battiwala, a proficient trainer in the field.

**Syllabus:**

Quantitative Aptitude  
Logical Reasoning  
Verbal Ability  
Data Interpretation  
Problem-solving Techniques  
Time Management Strategies  
Exam Preparation Tips and Tricks

**Course Highlights:**

The course provided participants with comprehensive coverage of aptitude topics essential for success in competitive exams and job interviews. Ms. Zainab Battiwala's expertise and engaging teaching style facilitated a dynamic learning experience, enabling participants to build confidence and proficiency in tackling aptitude-based questions effectively.







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(MSR Code: C-41292, UIR Code: 708094420)



**Conclusion:**

Total 191 students successfully completed the Aptitude Certification course were awarded certificates. The Aptitude Certification course led by Ms. Zainab Battiwala equipped participants with the knowledge and skills necessary to excel in various competitive exams and job interviews requiring aptitude assessment. We extend our gratitude to Ms. Zainab Battiwala for her exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to mastering aptitude skills.



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**CPHR Services**

**Ms. Zainab Battiwala  
(Resource Person)**

# APTITUDE

**VACC/P1-22/03**



**2nd Mar-2022 to 19th Mar-2022**



**3AM TO 6PM**



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



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**Director**  
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**A.Y. 2021-22**

**Report**

**Value Added Course: Aptitude**

**Course Code: VACC/21-22/03**

**Resource Person: Ms. Zainab Battiwala**

**Date: 2<sup>nd</sup> to 19<sup>th</sup> March '2022**

**Duration: 30 Hrs**

**Time: 3:00 PM to 5:00 PM**

**No. of Student Certified: 187**

**Introduction:**

The Value Added Course on Aptitude, conducted by Ms. Zainab Battiwala from 2<sup>nd</sup> to 19<sup>th</sup> March '2022, successfully concluded with the certification of 187 students. This intensive program, spanning 30 hours, aimed to enhance participants' aptitude and problem-solving skills, essential for success in various competitive exams and job interviews.

Ms. Zainab Battiwala, a highly experienced tutor specializing in aptitude training, led the course, imparting valuable insights, techniques, and strategies to help participants improve their problem-solving abilities.

**Overview:**

The course covered a wide range of topics, including quantitative aptitude, logical reasoning, verbal reasoning, data interpretation, and mathematical concepts, providing participants with a solid foundation in aptitude testing. Session scheduled from 3 to 5pm, the course offered ample time for in-depth coverage of topics, extensive practice, and individualized attention, and ensuring participants were well-prepared to excel in aptitude tests and examinations.







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**Achievements:**

The successful completion of the Aptitude course marks a significant achievement for the 187 certified students, who have enhanced their problem-solving skills and aptitude, positioning themselves for success in academic and professional pursuits.



  
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**Ms. Zainab Battiwala  
(Resource Person)**

# APTITUDE

**VACC/18-19/03**



**11th Mar 2019 to 28th Mar 2019**



**5PM TO 5PM**



**Venue:**

**Seminar Hall DIMR SKP Campus, Balewadi, Pune**



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## **A.Y. 2018-19 Report**

**Value Added Course: Aptitude**

**Course Code: VACC/18-19/03**

**Recourse Person: Ms. Zainab Battiwala**

**Date: 11<sup>th</sup> to 28<sup>th</sup> Mar'2019**

**Duration: 30 Hrs**

**Time: 3:00 PM to 5:00 PM**

**No. of Student Certified: 114**

### **Introduction:**

The Value Added Course on Aptitude, conducted by Ms. Zainab Battiwala from 11<sup>th</sup> to 28<sup>th</sup> Mar'2019, concluded successfully with the certification of 114 students. This intensive program aimed to enhance participants' aptitude and problem-solving skills, essential for academic and professional success.

### **Overview:**

Ms. Zainab Battiwala, an experienced instructor in aptitude training, led the course, providing participants with valuable insights, techniques, and strategies to improve their problem-solving abilities. The course covered a wide range of topics, including quantitative aptitude, logical reasoning, verbal reasoning, data interpretation, and mathematical concepts, offering participants a comprehensive understanding of aptitude testing. Students had sufficient time to delve into the material without conflicting with their other commitments, ensuring maximum participation and concentration.

### **Achievements:**

The successful completion of the Aptitude course is a significant achievement for the 114 certified students. By enhancing their problem-solving skills and aptitude, they are better prepared to excel in academic assessments, competitive exams, and job interviews.







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Ex-DM HR LG Electronics (India) Pvt. Ltd.  
Fmr. Senior Workforce Management  
Consultant, Angel Investor/Early stage  
Investor/Fund Raising/Start-up Advisor



**Mr. Snehanshu Patra**

Senior Talent Acquisition and  
Management Expert



**Ms. Zainab Battiwala**

Senior Talent Acquisition Specialist

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**Mr. F. Francis Xavier**

Industry Expert - Trainer and Coach



**Ms. Shalmali Bhujbal**

Data Scientist, HR Consultant and Coach

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**Dr. Sudhir Gavhane**

Founding Vice-Chancellor of MCA University,  
Former Vice-Chancellor of Yashwantrao Chavan  
and Former Dean/Director of MIT-WPU



**Dr. Sajid Alvi**

Director, Dr. Bhanu Pratap Institute of Management  
Research,  
Board of Studies Member, SPN University



**Mr. Malik Ashtar Rasheed**

Academic Administrator at Jinnah Education Center  
Talent Development Specialist







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# Certificate of Association

This is to Acknowledge that

**Dr. Sajid Alvi**

is associated with CP HR Services Pvt. Ltd as a

**MENTOR**

for Skill Assessment &  
Development Services

CP HR Services Pvt. Ltd. is  
Certified by  
ISO 9001: 2015 & IAF  
for Quality Management System



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**Director**  
Dyansagar Institute of Management and  
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Balewadi, Pune-411045

*[Signature]*  
**Dr. Mohammed Bawaji**  
Founder & Managing Director



**Workshop  
On**

**"Marketing masterclass – unleashing the power of business mindset and strategic launch technique"**

**Day & Date:** Wednesday, 21<sup>st</sup> June 2023

**Venue:** Seminar Hall, DIMR

**Speaker:** Dr. Mohammed Bawaji, HR Specialist, CP HR Services

**Collaboration:** CP HR Services



**Dr. Sajid Alvi, Director Felicitating Guest Speaker Dr. Mohammed Bawaji**



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(PGD) Code - C-4122, PUE Code - 08090426



**Objectives of the Event:**

- To acquire the knowledge of marketing strategies and skills.
- To learn the effective marketing analysis and required marketing tools.
- To study the latest trend and strategies in the field of marketing.

**Event Description:**

- The Marketing Masterclass Workshop provided students with an immersive learning experience, equipping them with valuable marketing knowledge and skills. Through an engaging session led by Industry Expert Dr. Mohammed Bawaji, students gained insights into the importance of a business mindset, effective management strategies, and essential marketing tools.
- Throughout the workshop, students embarked on a journey of discovery, diving deep into the intricacies of marketing and gaining practical insights into the industry's latest trends and strategies.
- The interactive group activities fostered collaboration, problem-solving, and communication skills. Participants left the workshop with a deeper understanding of marketing concepts, networking opportunities, and actionable strategies to excel in their marketing careers.

**Learning Outcome:**

- Students gained a knowledge of various marketing strategies and techniques.
- Students learn about networking opportunities in field of marketing.
- Students also acquired a knowledge of latest trend of marketing in the industry.



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**DIMR Students and Faculty Members with Immanent Guest Speaker**



*Director*  
**Dnyansagar Institute of Management and  
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Bakiwadi, Pune-411045





**Dr. Bawaji Addressing DIMR Students**



**Director**  
Dnyansagar Institute of Management and  
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Pune-411045



**Workshop  
ON**

**"WRITING A QUALITY RESEARCH PAPER"**

**Event Type:** Workshop  
**Event Name:** Writing a Quality Research Paper  
**Day & Date:** Tuesday, 23 July 2019  
**Venue:** Seminar Hall, DIMR  
**Collaboration:** CPFR Services & IQ's Center for First Research.



**DIMR – Director, Dr. Sajid Ali in a session**

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### Objectives of the Event:

- To learn the steps of writing quality research paper.

### Event Description:

Research team of DIMR, CP HR Services & IQ's Center for Career Development, Pune successfully organized a Three Days Workshop on 'Writing Quality Research Paper' specially designed for the staff research scholars /Faculty of Aljamea-tus-Salfyah, Surat and Sigatul Mazaar of Bohin Community.

It is always a great pleasure to explore the new audience for the training organizations which mutually help both trainer and participants in teaching & learning. The extensive workshop on the topic provided the platform to acquire the research skills and competencies necessary to complete research thesis/paper. There were 16 Participants sans any knowledge of Research methodology, who remarkably managed to present their individual research work in just 3 days and their research works have been published in the Referred Journal (International Journal of Multidisciplinary Quarterly Research Journal, Vol. VIII, Issue-II, April-June 2019, ISSN 2277-5730). It is interesting to know that, none of the participant have any formal Management education and currently they are serving their own organization as functional managers at different locations of the Country, aged between 28 years to 55 years.

DIMR is thankful to our Chief Guest Dr. Daniel Penkar- Director-SBPIM; Guest of Honors and Subject Matter Experts Dr. Sajid Alvi, Director- DIMR, Dr. Satish Uhale, Director-MBS, Dr. Mohsin Shaikh, Professor-ZIMCA, Prof. Ilkhar Khan, Corporate Trainer and Business Consultant; the honorable Jury Dr. Hemant Katole, Professor- PUMBA & Dr. Priyanka Singh, Director- JIMS.

On 16th July, the unveiling ceremony of Journal was conducted at Aljamea-tus-Salfyah, Surat, by the Mayor of Surat, Dr. Jagdish Patel and the Deputy Mayor Mr. Nitav Shah and the dignitaries of Aljamea-tus-Salfyah graced the occasion.

DIMR marks a special mention of appreciation to Sk. Abedali Saab, Head of Sigatul Mazaar and the Management for giving exposure to their Staff.





*Dignitaries in a session*





**DIMR – Director, Dr. Sajid Alvi in a conversation with the dignitaries**





**Learning Outcome:**

- The session was helpful to understand the steps involved in writing a quality research paper.





**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
GLOBAL INNOVATORS & ENTREPRENEURS NETWORK (GIENET)**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 07<sup>th</sup> of September 2018 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Global Innovators & Entrepreneurs Network, The second party, and represented herein by its Associate Director of Operations Ms. Snehal Wankhade

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intend to cooperate and focus their efforts on cooperation within areas of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Global Innovators & Entrepreneurs Network, - the Second Party is engaged in Nonprofit Organization Management.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Industrial Training & Visitor: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Party.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

  
Dr. Sajid Alvi  
Director



Second Party

  
Snehal Wankhade  
Associate Director





## Activities under MoU GIENET



  
**Director**

**Dnyansagar Institute of Management and  
Research**

**Balwadi, Pune-411045**







## Cross Cultural Visit

**Event Name:** Cross Cultural Visit

**Date:** 23<sup>rd</sup> Dec. 2022

**Collaboration:** GIENET & Wa Foundation



*Handwritten signature in blue ink.*







#### **Objectives of the Visit:**

The primary objectives of this visit were:

1. To strengthen international relations and foster collaboration between DIMR, GIENET, Wa Foundation and Urbanizacion Mas Camarena.
2. To discuss potential joint initiatives and projects with GIENET and Wa Foundation.
3. To explore opportunities for innovation and entrepreneurship that benefit institutions.

#### **Event Description:**

DIMR was pleased to host distinguished guests from Urbanizacion Mas Camarena, Valencia, Spain. The visit included Sayuri Alvarado, Iskander Ibarrola, and Eneko Izquierdo, accompanied by Mr. Mangesh Wankhade, Wa Foundation. This visit marks a significant step in our ongoing association with the Global Innovators and Entrepreneurs Network (GIENET) and Wa Foundation.

The visit of Sayuri Alvarado, Iskander Ibarrola, and Eneko Izquierdo, along with Mr. Mangesh Wankhade, has been a milestone in our international association efforts. DIMR is excited about the opportunities that lie ahead as a result of our strengthened association with GIENET and Wa Foundation. We look forward to many more successful collaborations that drive innovation and entrepreneurship on a global scale.

#### **Learning Outcome:**

- DIMR's association with the Global Innovators and Entrepreneurs Network and Wa Foundation was further reinforced, opening up new avenues for global networking and collaboration.



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(MOTU) Code: D-4(201) PDS Code: 802014200)



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# INAUGURATION OF ED CELL- NIRMAAN

Saturday, 11 May, 2019

**In association with:**



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**Director**  
Dnyansagar Institute of Management and  
Research  
Baram, Bidar-58, Purn - 411 045, INDIA



### Inauguration of ED cell- Nirmaan

**Event name:** Inauguration of ED cell- Nirmaan

**Day & date:** Saturday, 11 May, 2019

**Venue:** Seminar hall

**Collaborations:** Scout Innovations, GIENET and IOTians Global



**Shri. Ganpatrao Balwadkar, Chairman - SKP Campus with guests at an event.**





## Objectives of the Event:

- The formation of "NIRMAAN" – will function in association with Global Innovators & Entrepreneurs Network (GIENET) towards developing an ecosystem for the start-ups.

## Event Description:

Scout innovation was the main lead for DIMR behind this successful program. Being unruly, riotous, unconventional and unprecedented has no longer termed to be defiant or rebellious. Breaking stereotypes is no more a sin or rather prototyping a disruptive innovation is veering off the course. The generation & its cogitation is changing, so as the technology & World economy. The younger generation is brimful of caliber so much so to detonate into some discovery. Prosaic & run-of-the-mill development is not their forte.

All in all, the word 'Innovation' is losing its ground, making way for 'Disruption' to hold the ground. There is no dearth of such disrupters and the entire globe is becoming a huge platform for the lateral thinkers to explore. If this process of creative disruption radicalizes the marketplace by overturning the existing conventions for betterment of humankind, society & environment at large, making this planet a better place to live; it should be enclasp.

It would be infelicitous if we fail to abet and endorse the ideas and gumptious efforts of the budding and aspiring entrepreneurs. How long would we have left behind in this endeavor to bestow and contribute towards developing an ecosystem for the start-ups and entrepreneurial activities? On May 11th 2019, a new leaf has turned over in the history of DIMR. 'NIRMAAN' was inaugurated in the presence of Shri. Ganpatrao Bahwadar, Chairman - SKP Campus, Dr. Sajid Ali, Director - DIMR, Mr. Mangesh Wankhade, Scout Innovations & Mr. Pankaj Jain of GIENET & Mr. Mayur Vyawahare of IDTians Global. NIRMAAN will function in association with Global Innovators & Entrepreneurs Network (GIENET) towards developing an ecosystem for the start-ups.

## Learning outcome:

- NIRMAAN will function in association with Global Innovators & Entrepreneurs Network (GIENET) towards developing an ecosystem for the start-ups.







**Dr. Sajid Alvi – Director DIMR at inauguration of NIRMAAN**





**DIMR students, faculty members and Guests at "NIRMAAN"**





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(ISO 9001:2015, PUN Code - 800PUN0001)



**Dnyansagar Institute  
of Management and Research**

Organizes

**NATIONAL CONFERENCE**

On

**Strategising Innovation And  
Entrepreneurship For Development**

Sponsored under

**CIIP of Savitribai Phule Pune University**

**On 11<sup>th</sup> & 12<sup>th</sup> January-2019**

In association with



**Global  
Innovators &  
Entrepreneurs  
Network**



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AIDHE Code : G-41263 PUN Code : BAP04W000



## About DIMR

The intention behind education is to pass the values, rules and concepts to the next generations. We at DIMR encourage exploratory learning process, whereby teachers and students are considered in search of understanding of knowledge. In our approach, we do not aim to **teach anything as 'final answer'**, we believe in equipping the capacity in the hands of students, and **what happens in process**.

## About Conference

Entrepreneurial Ecosystem refers to the elements – individuals, organizations or institutions – include the individual entrepreneurs that are conducive to, or catalytic of, the choice of a person to become an entrepreneur, or the probability of their success. The conference intends to facilitate development of a healthy ecosystem which in turn can boost essential factors like innovation and new business ideas, financing and sourcing resources, Marketing and Promotion, Managing Growth and Sustained Planning strategies.

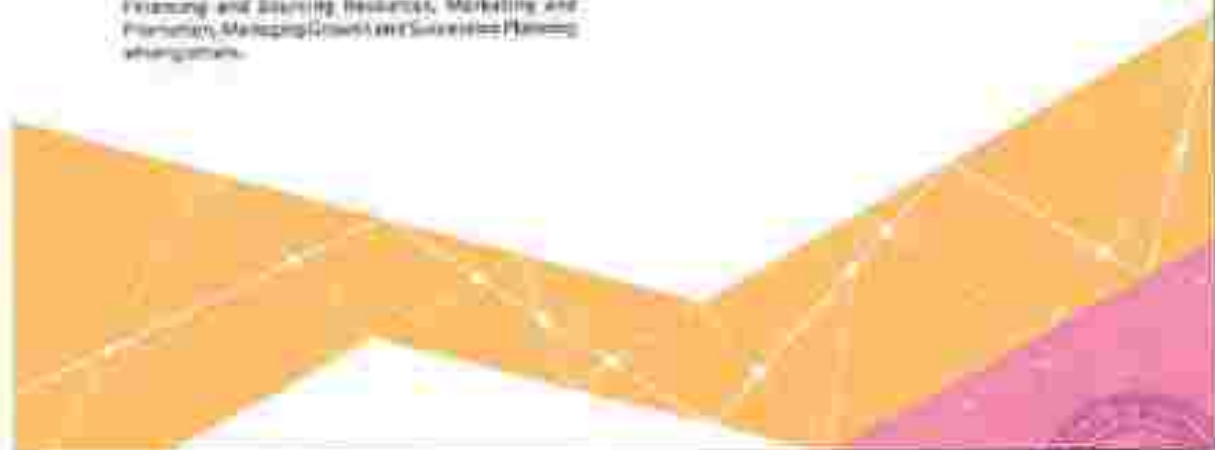
## Objectives

To make a student to move away from just being an **employee** towards **'Creating employment'** for all his/her fellow citizens.

To build a **vision** about the development and contribute to it by taking up innovations & entrepreneurial activities with strategic approach for forming an effective organization, coordination of entrepreneurial functions & business activities, sound planning and decision making.

To induce younger generation for exploring opportunities around them in present entrepreneurial ecosystem and finding scope for sustainable Entrepreneurship Development in economic, social, environmental and institutional aspects.

To bring **Start-Up & Corporate Experts, Bankers & Mentors, Academicians, Researchers & Students** on a common platform for knowledge creation & experiences.



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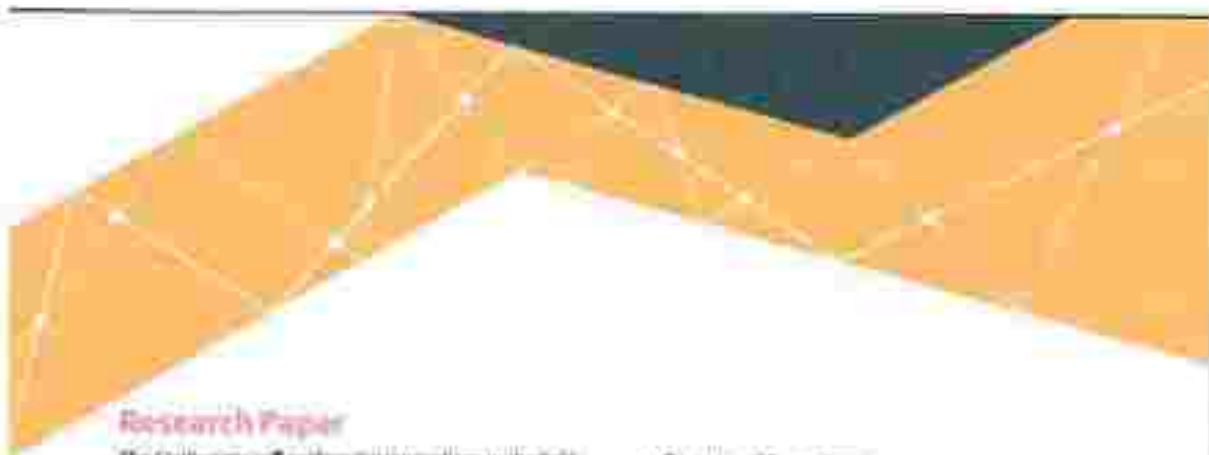






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(RMS)E Code : C-41203, PUN Code : DMRC00033



## Research Paper

The Conference will explore the innovations in the field Manufacturing & Technology Service sectors like IT & ITeS, Banking & NBFC, Key functional areas like Supply Chain, Logistics & Inventory Management, Human Resource, Sales & Marketing. It will provide a platform to share ideas and research done by the intellectuals of the industry. We welcome Subsequent research papers, conceptual work, case studies etc. are related to Conference theme put also in the following areas.

- Marketing Management
- Financial Management
- Information Technology Management

- Operations Management
- Human Resource Management
- International Business Management
- Supply Chain Management
- Risk & Applications Management
- Family Business Management
- Technology Management
- Healthcare Management
- Services Management
- Retail Management
- Digital Media & Communication Marketing
- Tourism & Hospitality Management

## Important Dates

15th Jan-18	1st Feb-18	15th Jan-18	15th Jan-18
Full Paper Submission	Acceptance of Paper	Registration Last Date	Conference

Third Party guests who wish to submit research papers after 15th Jan-18 will wish to participate in the

Conference shall pay the registration fee for the spot at Conference venue on 11th & 12th January, 2018.

## Registration Fees

Industry/Subject type	Academic	Students
1000/-	750/- per author	500/-

Conference Participation Card & Meal, Round, 1st

Amount of Registration fee shall be asked via Cash / Demand Draft / Net Banking, drawn in favour of

Dnyansagar Institute of Management & Research, pune@dimr.in

### Account Details:

AC Name: Dnyansagar Institute of Management and Research  
Bank Name: State of Maharashtra

AC No: 92018017445  
IFSC: 0440800000000  
Branch Name: Dnyansagar  
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### Call for Papers

We seek a diverse audience of influential academics from academia and industry who are well placed to discuss and promote future research. The National Conference Committee solicits proposals for papers from academicians, practitioners, research scholars & students.

### Paper Submission

For guidelines of paper submission, please refer [www.dmr.edu.in](http://www.dmr.edu.in)

1. Times New Roman, 12pt.
2. Line spacing=1.5
3. All the titles should be in bold
4. Maximum words 3000

Note: The first page of the paper must contain the title, names of the author / co-authors, names of college, institutions and contact details.

Authors may send their research papers to the organizing committee or executive director or conference coordinator. Papers will be reviewed by the Review Committee.

\*All Papers submitted and presented in the conference will be published in Research Journal 'AJMTR' with ISSN No 2277-1000 with Impact Factor 2.018.

Conference Chairman  
Dr. Sagar Ali

Prof. Suresh Patil  
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Conference Coordinator's

Prof. Virendra Nataraj  
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WDE Code - IC - 41201, PUH Code - (DMMR/IC011)



**NATIONAL CONFERENCE**

**ON**

**"STRATEGIZING INNOVATION AND ENTREPRENEURSHIP FOR DEVELOPMENT"**

**Event Type:** National Conference

**Event Name:** Strategizing Innovation And Entrepreneurship For Development

**Day & Date:** Tuesday, 15<sup>th</sup> January 2019

**Venue:** Seminar Hall, DIMR

**Speakers:**

Kike Garcia, Spain

Mr. Nilesh Padbidri, CEO-Genius Minds Consulting & Services Pvt. Ltd

Mr. Sarang Mokashi, Founder Director-Tech Prometheon Internet Pvt.

Mr. Suresh Umap, Regional Officer, Maharashtra Centre

Mr. Nishi Kant, as founder & director of Leo Edunomics

Dr. Jaishree Phadnavis, Women Entrepreneur

Ms. Neha Ratnakar, Founder of Splendid consultants, ICBI Certified Image Consultant

Ms. Pallavi Manon, M.Tech Biotechnology

Dr. Kirtee Wani Project Manager with Venture Center

Ms. Suvedaashani Debata, Entrepreneurship Development and Organisational Development supporting Start Up's and SME's.

Dr. Jaishree Phadnavis, Women Entrepreneur



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**Dr. SAJID ALVI felicitating Kike Garcia**



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### Objectives of the Event:

- The main objective of organizing this national conference is to boost up the strategic innovations as well as supporting entrepreneurial activities.

### Event Description:

#DIMR successfully organized National Conference on Strategising Innovation and Entrepreneurship for Development in association with GIENET and MTA.

The two-day National Conference was designed to provide a common platform to the academicians, professors, research scholars, industry experts and students from all across the nation to share and disseminate knowledge. The conference was a gathering of experts to "confer" about their own and each other's work. It provided a platform to hear experts illustrate on their work and to exchange their views on various topics relevant to the conference theme.

The gracious event on day 1 started with lighting of lamp at the auspicious hands of Dr. Sagar Balwadkar Secretary, SKP Campus and other dignitaries. The audience was then addressed by Dr. Sajid Alvi, Director, DIMR followed by Mr. Mangesh Wankhede, GIENET and Lihir Arbide, MTA.

The occasion was graced by Chief Guest Ms Muzna Memon, VP, Northern Trust Corporation, senior professional with over 20 years of audit & finance service industry experience; who spoke about Intrapreneurship, creative thinking and innovation. She emphasized on growth mindset in the organization linking it with skills, empathy, diversity, resourcefulness, insight and commitment.

The event was a successful conglomeration of brilliant minds.

Ms. Sonia Konjeti, Founder PULA awardee of Nari Shakti award and appointed as Star Ambassador of Maharashtra spoke about her journey in PULA and described the power of social media for online business.

Divya Rajput, Project Manager South Asia Connect emphasized on creating Value proposition for addressing customer need and satisfaction.

Mr. Ketan Gandhi an alumnus from IIM-A and Harvard Business School in executive education, consultant and intrapreneur at Prasham Innovation Management GPC Pvt. Ltd. and KgGuruj Consulting and services. He spoke on the growing importance of networking and the need for creative thinking for business.

Dr. Ayub Khan Dawood, Dean, Crescent Institute of Science and Technology Chennai with more than 30 years of teaching and research experience in Higher learning environments, grabbed the attention of the audience with his real life examples like Dabba wala's from Mumbai.

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The day ended with adulation from audience for having been engaged at various levels from sessions by guests and business plan presentations. A new day comes with new strength and new thought. The secret of change is to focus all of your energy, not on fighting the past but on building the new.

On the Second day of our National Conference on Strategizing Innovation and Entrepreneurship for Development, nervous energy captivated everyone as our talented participants participated in the Business Plan event.

Eminent judges, panelists graced the occasion and in their presence nascent vision sprung to life as every plan was astutely judged and evaluated.

Our Guest of Honor, International speaker, Xike Garcia, Spain

Mr. Nilesh Padbidri, CEO-Genius Minds Consulting & Services Pvt. Ltd

Mr. Sarang Mokashi, Founder Director-Tech Prometheus Internet Pvt.

Guest of Honor, Mr. Suresh Umap, Regional Officer, Maharashtra Centre for Entrepreneurship Development (MCED)

Mr. Nishi Kant, as founder & director of Leo Edunomics (now Le Edunomics Pvt. Ltd.) and TAYS Pvt. Ltd. with over 11+ yrs. of industry experience in sales, marketing, business development, recruitment, project management in IT & Non IT industry.

Brainstorming is an inherent part of any innovation and entrepreneurial journey and what better way than to wield an opportunity in presence of brilliant minds from the same field. A panel discussion on Technology and Innovation in Entrepreneurship with panel members

Mr. Nilesh Padbidri, Mr. Sarang Mokashi, Mr. Namit Jain (Founder & CEO at ONN Bikes) accentuated the effects innovation and technology for an entrepreneurship venture. The event glided to unfurl into another enthralling panel discussion on Women/Social Entrepreneurs by eminent panel members.

Dr. Jaishree Phadnavis, Women Entrepreneur, 'Management GURU', 'Gargee Puraskar' Doctorate in Soft Skills for Life Management from corporate to common man and MBA in Marketing New-Port University, California, USA.

Ms. Neha Ratnakar, Founder of Splendid consultants, ICBI Certified Image Consultant and Dale Carnegie Trained Corporate Trainer.

Ms. Pallavi Manon, M.Tech Biotechnology, associated with a Milkshake and Ice-cream retail brand named 'Frozen Bottle' as their Master Franchisee for Maharashtra with opening over 6 franchisee's within a year.

Dr. Kirtee Wani Project Manager with Venture Center for grant/funding programs/schemes such as BIG and Ph. D in Biotechnology from Bharati Vidyapeeth Pune.

Ms. Suvadarshani Debata, MBA, in Entrepreneurship Training from ISB Hyderabad, and with her organization Yatee Management Systems she is presently working in field of Entrepreneurship.

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Development and Organisational Development supporting Start Up's and SME's.  
Ms. Jilma Peruvangat, Founder Director of Kozhnosys Pvt. Ltd., a startup involved in the development of biomedical devices with the aim of building cost-effective and easy to use medical diagnostic devices using cutting-edge technology.  
Followed by Valedictory ceremony, the event was brought to a close by awarding winners for Business Plan competition.  
Winner Zocco (Spain), 1st runner up online dustbin (DIMR),  
2nd runner up ATVI (Army Law College).

**Learning Outcome:**

- The national conference was helpful to identify and promote innovative strategies and practices.
- The conference was also helped to gear up the entrepreneurship activities.



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*[Signature]*  
**Director**

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UHR Code : C-41283, PAN Date : 09/01/2021



**Panel Discussion at National Conference**

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*Signature*  
**Director**

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Students presenting at conference



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**Director**  
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Baram, Solapur



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(MBA Code - C / 11203, PUN Code - 11001014000)



**Students presenting at conference**



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**Director**  
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Barwadi, Pune-411015





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Poojari University)  
MBAE Cells - 2 - 411045, Post-Grad - MBAE (2020)



**Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition**

**Academic Year 2018-19**

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftakhar Khan	Assistant Professor, DIMR	Coordinator
3.	Mr. Karpe Suraj	DIMR Student	Member
4.	Mr. Koli Maruti	DIMR Student	Member
5.	Ms. Vaishali Dhas	DIMR Student	Member
6.	Mr. Mundhe Mohan	DIMR Student	Member
7.	Ms. Sharayu Rout	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GINET Industry Representative	Member



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Esteradi, Pune-411045

A. SHP Campus, Sahas, Bhiwadi, Pune - 411 045 (INDIA)  
T: 2787300401 - 10 | E: director@dimr.edu.in | W: www.dimr.edu.in







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WISSE Desk: C - 411045, PUNE City - 411045



**Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition**

**Academic Year 2019-20**

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Mr. Mundhe Mohan	DIMR Student	Member
4.	Ms. Sharayu Raut	DIMR Student	Member
5.	Ms. Snehal More	DIMR Student	Member
6.	Mr. Lakhkar Shubham	DIMR Student	Member
7.	Mr. Asopa Govind	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



*(Signature)*  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

B. Dny. Campus, Balewadi, Balewadi, Pune - 411 045 INDIA  
C 7767800401 - 10 | director@dimr.edu.in | www.dimr.edu.in







## Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

**Academic Year 2020-21**

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Mr. Snehal More	DIMR Student	Member
4.	Mr. Lakhakar Shubham	DIMR Student	Member
5.	Mr. Asopa Govind	DIMR Student	Member
6.	Mr. Subane Changoji	DIMR Student	Member
7.	Ms. Bhavsar Vaishnavi	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



*Director*  
Dnyansagar Institute of Management and  
Research  
Balapur, Pune-411045







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(BBA) (B.Com) (B.A.) (B.Tech) (MBA) (M.Tech) (M.A.) (M.Sc.) (M.Phil.) (Ph.D.)



**Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition**

**Academic Year 2021-22**

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Marisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftexhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Sabane Changoji	DIMR Student	Member
4.	Bhavsar Vaishnavi	DIMR Student	Member
5.	Shubham Barse	DIMR Student	Member
6.	Akshay Gofane	DIMR Student	Member
7.	Pritam Sapke	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



**Director**  
Dnyansagar Institute of Management and  
Research  
Balawadi, Pune-411045

A. S. P. Campus, Balawadi, Pune - 411 045 (India)  
☎ 7767885401 - 10 ☑ director@dimr.edu.in ☑ www.dimr.edu.in







**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Designated by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(WIRIR Code: D-41200, PUN Code: 1100014100)



**Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition**

**Academic Year 2022-23**

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftexhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Ms. Mansi Pawar	DIMR Student	Member
4.	Mr. Raj Kamble	DIMR Student	Member
5.	Mr. Parth Modke	DIMR Student	Member
6.	Mr. Shubham Barse	DIMR Student	Member
7.	Mr. Pritam Sapke	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



**Director**  
Dnyansagar Institute of Management and  
Research  
Belwadi, Pune-411045

& SRP Campus, Belwadi, Pune-411045 HUDA  
☎ 7167900401 • 10 ✉ director@dimr.edu.in • www.dimr.edu.in





## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 20<sup>th</sup> of August 2018 by and between

**Dnyansagar Institute of Management and Research (DIMR), SKP Campus,  
Balowadi, Pune -411045 (MS)**

AND

Poona College of Arts, Science & Commerce, Camp, Pune – 411001 (MS)

## BACKGROUND OF PARTIES

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi,  
Pune-411045 (MS).

Dnyanagar Institute of Management and Research (DIMR) was established by Shri Khandenai Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

Poona College of Arts, Science & Commerce, Camp, Pune - 411001 (MS)

The Poona College of Arts, Science & Commerce was established in the year 1970 by 'Anjuman Khairul Islam', Mumbai, a Philanthropic Charitable Trust dedicated to the noble cause of the orphans and the deprived. Situated prominently in the heart of Pune Camp, it has brought about a revolutionary change in the region's educational scenario, diversified in leaps and bounds and has carved a niche for itself as a celebrated seat of learning. This was humbly acknowledged by the National Assessment and Accreditation Council (NAAC) Bangalore in the year 2004 which awarded it by the Prestigious 'A' grade. On the path of continued excellence, the college once again obtained endorsement by NAAC when it got reaccredited in September 2015. The College is also having ISO 9001:2015 Certification.



The College is a recognized Research Centre of the Savitribai Phule Pune University in Chemistry, Commerce, Economics and with full-fledged degree courses and Postgraduate Centers in Computer Science, Electronics, Organic Chemistry, Zoology, Economics, English, Urdu and Commerce. Apart from this, it also offers professional courses of B.B.A, B.C.A, B.Sc. (Computer Science) and M.Sc. (Computer Science). Poona College is also having four Bachelor of Vocation (B.Voc.) courses recognized by University Grants Commission in Software Development, Medical Laboratory Technology, Banking Finance and Insurance, Travel, Tourism and Hospitality Management. Gradually it has expanded on a national as well as global scale with student enrolment exceeding 6000 every year, and has become a favoured destination for education seekers from all Indian States particularly the North-East and from over 15 countries abroad.

The College prides itself by possessing a rare distinction of having a highly qualified, dedicated and enthusiastic staff with doctorates constituting a half while a quarter as M.Phil. qualified. In addition to conventional teaching, more stress is laid on imbuing moral and ethical characters, career planning and guidance, sports and co-curricular activities such as NCC, NSS and Sports.

#### **PURPOSE**

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

**NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE - 411045 (MS) AND POONA COLLEGE OF ARTS, SCIENCE & COMMERCE, CAMP, PUNE - 411001 (MS)**

**have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations**



**1. FIELD OF COOPERATION:**

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

**2. EXCHANGE OF STUDENTS / TEACHERS:**

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, field sites and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

**3. TERMS & CONDITIONS**

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)

UOEHS Code : C-41203, PUH Code : BMMH241193



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),  
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi  
Director,  
Dnyansagar Institute of Management & Research, SKP Campus,  
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Poona College of Arts, Science & Commerce, Camp, Pune  
- 411001 (MS)

Dr. Afraz Aowar Shaikh,  
Principal,  
Poona College of Arts, Science & Commerce,  
Camp, Pune - 411001 (MS)



Seal:

Date:

Witnesses:





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Registered by Govt. of Maharashtra, Affiliated to S. J. Somaiya University)  
(MSME Code: Q - 41001 PUN Code - 881014200)



**Activities under MoU  
Poona College of Arts, Science &  
Commerce, Pune**

8, SJP Campus, Sonar, Balwadi, Pune - 411 045 INDIA  
☎ 7767900401 • 12 ✉ director@dimr.edu.in @ www.dimr.edu.in



**Director**  
Dnyansagar Institute of Management and  
Research  
Balwadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Imran Baig Mirza

of Panna College of Arts, Commerce and Science, Elh College.

has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Deepika Kininge  
of Poona College of Arts, Commerce and Science College  
has participated in *"Faculty Development Program on Research Methodology  
in Management"* from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune  
in association with  
Savitribai Phule Pune University



# CERTIFICATE

This is to certify that

Dr. Imran Mirza

from

Poona College of Arts, Commerce & Science, Pune


has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern

in Organization and Management Board for Sem III" on 31<sup>st</sup> July 2020.

  
Dr. Parag Kulkarni  
Dean, Faculty of Management & Research (FMR)

  
Dr. Sushil Jain  
Professor in Social Management

  
Dr. Nilesh Berad  
Dean, Faculty of Management & Research

  
Dr. Sajid Ali  
Dean, Faculty



  
Director  
Dnyansagar Institute of Management and Research  
Balewadi, Pune-411045





Anjuman Khairul Islam's

# POONA COLLEGE OF ARTS, SCIENCE & COMMERCE

(Affiliated to Savitribai Phule Pune University)

K. B. Hidayatullah Road, Camp, Pune - 411001. Tel: 020-26454240/26446319, Fax: 26453707  
Email: principal@poonacollege.edu.in Web: www.akipoonacollege.ac.in

Internal Quality Assurance Cell (IQAC)

Organizes

## Workshop on Preparation for NAAC Accreditation As Per The Latest Guidelines

Tuesday, 7th January 2020

### « ( Certificate ) »

This is to certify that Dr. Manisha Jagtap  
of DINR  
has participated in the Workshop on "Preparation for NAAC Accreditation As Per The Latest Guidelines" organized by the Internal Quality Assurance Cell (IQAC), AKI's Poona College of Arts, Science & Commerce held on Tuesday, 7th January 2020.

Mr. Iqbal N. Shaikh  
IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh  
IQAC Chairman & Principal

Director  
Dnyansagar Institute of Management Research  
Balowadi, Pune-411005





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**POONA COLLEGE OF ARTS, SCIENCE & COMMERCE**

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 • Government of Maharashtra and Savitribai Phule Pune University Recognized Minority College • NAAC Re-accredited College  
 H. B. Holapattan Road, Camp, Pune - 411001, (MS), India  
 411-25-2649 42417 2644 0016  
[www.poonacollege.edu.in](http://www.poonacollege.edu.in)  
[principal@poonacollege.edu.in](mailto:principal@poonacollege.edu.in)



# CERTIFICATE

This is to certify that,

Prof. Sameer Patil  
 of DTMR

has participated in "ONE WEEK WORKSHOP  
 ON RESEARCH METHODOLOGY"  
 from 28th March to 2nd April 2022



Dr. Aftab Anwar Shaikh  
 Principal

Director  
 Dryansagar Institute of Management and  
 Research  
 Balewadi, Pune-411045





Approved by the Government of Maharashtra

## POONA COLLEGE OF ARTS, SCIENCE & COMMERCE

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• Government of Maharashtra and Savitribai Phule Pune University Recognized Minority College • NAAC Re-accredited College

• K. S. Hingwade Road, Camp,  
Pune - 411 001, (MS), India

• Tel: 2612542, 4249 / 2344 2338

• www.poonacollege.edu.in  
• pccollege@poonacollege.edu.in



# CERTIFICATE

This is to certify that,

Prof. Nilambari Moholkar  
of DTMR

has participated in "One Day Workshop on  
"Research Methodology"  
on 28th April 2021

Dr. Aftab Anwar Shaikh  
Principal

Director

Dryansagar Institute of Management and  
Research  
Balewadi, Pune-411045







Anjuman Khairul Islam's

# POONA COLLEGE OF ARTS, SCIENCE & COMMERCE

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\* Government of Maharashtra and Savitribai Phule Pune University Designated Minority College \* JAKAC Re-accredited College

K. B. Hidayatullah Road, Ghatge,  
Pune - 411001 (INDIA)



+91-20-2645 4341 / 2644 0215



www.poonacollege.edu.in  
principle@poonacollege.edu.in



## CERTIFICATE

This is to certify that,

Dr. Swati Bhalekar  
of DMR

has participated in " One Day Workshop on  
"Research Methodology"  
on 28th April 2021

Dr. Aftab Anwar Shailch  
Principal



Dr. Aftab Anwar Shailch  
Principal  
Gyanasagar Institute of Management and  
Research  
Balwadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
SAI SERVICE PVT LTD**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 20<sup>th</sup> of August 2018 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Sai Service Pvt. Ltd. The second party, and represented herein by its General Manager Mr. Vikrant Jagtap

WHEREAS:

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Sai Service Pvt. Ltd., Pune, – the Second Party is engaged in Automobile.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1 CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.





Anjuman Khairul Islam's

# POONA COLLEGE OF ARTS, SCIENCE & COMMERCE

(Affiliated to Savitribai Phule Pune University)

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Email: principal@poonacollege.edu.in Web: www.akipoonacollege.ac.in

Internal Quality Assurance Cell (IQAC)

Organizes

## Workshop on Preparation for NAAC Accreditation As Per The Latest Guidelines

Tuesday, 7th January 2020

### ( Certificate )

This is to certify that Dr. Manisha Jagtap  
of DIMR

has participated in the Workshop on "Preparation for NAAC Accreditation As Per The Latest Guidelines" organized by the Internal Quality Assurance Cell (IQAC), AKI's Poona College of Arts, Science & Commerce held on Tuesday, 7th January 2020.

Mr. Iqbal N. Shaikh  
IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh  
IQAC Chairman & Principal

**Director**  
Dryansagar Institute of Management and  
Research  
Bairwad, Pune-411045





Anjuman Khairul Islam's

# POONA COLLEGE OF ARTS, SCIENCE & COMMERCE

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Email: principal@poonacollege.edu.in Web: www.akipoonacollege.ac.in

Organizes

## Workshop on Preparation for NAAC Accreditation As Per The Latest Guidelines

Tuesday 7th January 2020

### ( Certificate )

This is to certify that Dr. Shrawan Shimpi  
Department of DIMR, AKI's Poona College of  
Arts, Science & Commerce, Pune has participated in the Workshop on  
Preparation for NAAC Accreditation As Per The Latest Guidelines  
organized by the Internal Quality Assurance Cell (IQAC), AKI's Poona  
College of Arts, Science & Commerce held on Tuesday, 7th January 2020.

Mr. Iqbal N. Shaikh  
IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh  
IQAC Chairman & Principal

**Director**  
Dnyansagar Institute of Management & Research  
Research  
Balewadi, Pune - 411005





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Dr. Imran Mirza

of

Poona College of Arts, Commerce and Science, Pune

has actively participated in a one week 'e-Faculty Development Programme' on  
**'NAAC ACCREDITATION'** organised by **DIMR IQAC Cell &**  
**EduMentor** (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi  
Director, DIMR



Dr.





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Ms. Deepika Abhijeet Kinninge

of Poma College of Arts, Commerce and Science, College

has participated in "Faculty Development Program on ICT Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019



Dr. Sajid Alvi  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





DIMR

SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE


This is to certify that,

Ms. Heena Mushloque Sayyad

of Panna College of Arts, Commerce and Science College.

has participated in "Faculty Development Program on INNOVATIVE TEACHING  
PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018.



  
Dr. Sajid Alvi

Director

  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof. Deepika Khinge

of Poona College of Arts, Commerce and Science College

has participated in *"Faculty Development Program on INNOVATIVE TEACHING  
PEDAGOGY: A CASE Study Approach"* from 17/12/2018 to 21/12/2018



  
Dr. Sajid Alvi  
Director

  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE


This is to certify that,

Dr. Imran Mirza

of Peona college of Arts, commerce and science college

has participated in "Faculty Development Program on INNOVATIVE TEACHING  
PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018



  
Dr. Sajid Alvi

Director  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Anjuman Khairul Islam's  
**POONA COLLEGE**  
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 Email: principal@akipoonacollege.ac.in Web: www.akipoonacollege.ac.in

One day Quality Seminar on  
**ACADEMIC AUDIT**

Organized BY  
 Internal Quality Assurance Cell (IQAC)

9th December 2018

**Certificate**

This is to certify that Prof. Sameer Patil  
 Department of DTMR, AKI's Poona College of Arts,  
 Science & Commerce, Pune participated in the one day quality seminar on "Academic  
 Audit" organized by the Internal Quality Assurance Cell, AKI's Poona College of Arts,  
 Science & Commerce, Camp, Pune - 411001 held on 9th December 2018.

**Mr. Iqbal N. Shaikh**  
 IQAC Coordinator & Vice Principal



**Dr. Aftab Anwar Shaikh**  
 IQAC Chairman & Principal  
 Director

Oryansagar Institute of Management and  
 Research  
 Esterwadi, Pune-411045





Anjuman Khairul Islam's

# POONA COLLEGE OF ARTS, SCIENCE & COMMERCE



(Affiliated to Savitribai Phule Pune University)

K. B. Hidayatullah Road, Camp, Pune - 411001. Tel. 020-26454240/26446319, Fax: 020-26453707

Email: principal@akipoonacollege.ac.in Web: www.akipoonacollege.ac.in

## One day Quality Seminar on **ACADEMIC AUDIT**

Organized BY  
Internal Quality Assurance Cell (IQAC)

9th December 2018

### Certificate

This is to certify that Dr. Shariram Shimpi

Department of DIMR, AKI's Poona College of Arts,  
Science & Commerce, Pune participated in the one day quality seminar on "Academic  
Audit" organized by the Internal Quality Assurance Cell, AKI's Poona College of Arts,  
Science & Commerce, Camp, Pune - 411001 held on 9th December 2018.

Mr. Iqbal N. Shaikh  
IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh  
IQAC Chairman & Principal  
Director

Dr. Aftab Anwar Shaikh  
Principal  
Camp, Pune-411045



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Party.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

  
Dr. Sajid Alvi



Second Party

  
Mr. Vikrant Jagtap





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. J. P. University)  
(UOE Code - 0 - 41225, PUJ Code - 88881-14225)



**Activities under MoU  
Sai Service Pvt. Ltd.**

A-8KP Campus, Borey, Bilewadi, Pune - 411 045 INDIA  
☎ 7767800401 - 10 ✉ director@dimr.edu.in @ www.dimr.edu.in



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Borewadi, Pune-411045



Authorized Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.  
Head Office

Shreeji Park Road  
Fazalpur, Pune - 411 012

Phone: 4607 4501

Branch Office:

Coimbatore: Sai Service (P) Ltd. Branch  
New Balgandharva, Pimpri Chinchwad  
Shreeji Park, Pune - 411 005

Phone: 2553 2101, 2553 2154

\* Field Office:

Head Office: Sai Service (P) Ltd.  
Koregaon, Pune - 411 005  
Phone: 2553 4553

21/6

## TO WHOM SO EVER MAY BE CONCERN

This is certify that MR. LAGAD VISHNU YAMAJI student of "Dnyansagar Institute of Management and Research (DIMR), Pune" has successfully completed his training programme in our organisation during 15<sup>th</sup> June 2019 to 15<sup>th</sup> August 2019.

He has completed his project report titled "A study of factors influencing customers to purchase Bajaj two wheeler at Sai Service Pvt. Ltd. Pune."

This report result of students own effort.

Regards,



Vikrant Jagtap  
Sr.GM (Sales & Service)



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balowadi, Pune-411045



Authorized Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.

Head Office :

Mumbai- Pune Road,  
Wakdevadi, Pune - 411 012.

Phone : 9823280090

Branch Office :

1215, Saij Brand View Building, Old Pune  
Mumbai Road, Opp. Theatex Complex,  
Wakdevadi, Pune 411005.

Phone : 9823280092

• Kedar Wadi,  
Near Chandrahujas Ganesh Mandir,  
Erandwane, Kalye Road, Pune - 38  
Phone : 9823280090

Site :

Date: 05<sup>th</sup> Feb. 2023

To

Dr. Manisha Jagtap

HoD

Dnyansagar Institute of Management & Research, Pune

Dear Madam,

On behalf of Sai Service Ltd, Wakdevadi, I would like to express our sincere gratitude for your participation as the **Guest of Honour** at our Coffee Meet event held on 5<sup>th</sup> Feb. 2023. Your presence and enthusiasm during the event were greatly appreciated by all participants and attendees.

Your support and encouragement set a positive tone for the event, motivating the participants and adding a sense of importance and excitement to the occasion. The time you took to interact with participants and share your inspiring words was invaluable and left a lasting impression on everyone present.

Once again, thank you for honouring us with your presence and for contributing to the success of our event. We look forward to the opportunity to collaborate with you in future endeavors.

Warm regards,

  
Mr. Vikram Jagtap  
CEO



  
Director  
Dnyansagar Institute of Management and Research  
Wakdevadi, Pune-411045



# SAISERVICE BAJAJ

Authorized Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.  
Head Office :  
Munshi Purna Road,  
Wakdevadi, Pune - 411 012  
Phone : 9923208000

Branch Office :  
12/11, Sai Service view Building, Old Pune  
Mumbai Road, Opp. Theanex Company,  
Wakdevadi, Pune 411003  
Phone : 9923208002

• Kedar Impex,  
Near Dashruiya Gampul Manor,  
Bhandwara, Karna Road, Pune - 38  
Phone : 9923208000

Date :

Date: 01<sup>st</sup> March 2021

To

Dr. Manisha Jagtap  
HoD  
Dayansagar Institute of Management & Research, Pune

Subject: Invitation as 'Guest of Honour' for Women's Day Celebration Function on 8<sup>th</sup> March 2021 at Sai Service Ltd, Wakdevadi.

Dear Madam,


We are delighted to extend a heartfelt invitation to you to be the Guest of Honor at our upcoming Women's Day Celebration and Award Function. The event will be held on 8<sup>th</sup> March 2021 at Sai Service Ltd, Wakdevadi commencing at 4:00 pm.

Your esteemed presence as the Guest of Honour holds immense significance, as it will truly uplift and inspire the women workers being felicitated, underscoring their invaluable role in our organization. Your support will not only amplify the significance of the celebration but will also pay tribute to the dedication and diligence of these exceptional individuals.

We look forward to your positive response and to welcoming you to our celebration.

Thank you for considering our invitation.

Warm regards,

  
Mr. Vikrant Jagtap  
Sr. GM (Sales & Service)



  
Director  
Dayansagar Institute of Management and  
Research  
Wakdevadi, Pune-411005



Authorized Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.

Head Office :

Mumbai- Pune Road,  
Wakdevadi, Pune - 411 012.

Phone : 9223280055

Branch Office :

12th, Bajaj Brand View Building, Old Pune  
Mumbai Road, Opp. Thomas Company,  
Wakdevadi, Pune 411003.

Phone : 9223280082

• Kedar Impire,  
Near Dattatraya Ganesh Mandir,  
Erandwane, Kalyan Road, Pune - 28  
Phone : 9223280092

Date :

Date: 08<sup>th</sup> March 2021

To

Dr. Manisha Jagtap

HoD

Dnyansagar Institute of Management & Research, Pune

Dear Madam

On behalf of Sai Service Ltd, Wakdevadi, I would like to extend our heartfelt appreciation for your presence as the Guest of Honor at our Women's Day Celebration and Award Function held on 8<sup>th</sup> March 2021. Your participation made the event truly memorable and impactful.

The insights and experiences you shared were deeply appreciated by everyone in attendance and have left a lasting impression on all of us.

We are grateful for the time and effort you dedicated to our event, and for the support you have shown towards recognizing and celebrating the achievements of women in our community. Your contribution helped make this event a resounding success and highlighted the importance of empowering women in all spheres of life.

Once again, thank you for your invaluable support and for honoring us with your presence. We look forward to the opportunity to collaborate with you in the future.

Warm regards

  
Mr. Vikrant Jagtap  
Sr. GM (Sales & Service)



  
Director  
Dnyansagar Institute of Management & Research  
Rajiv Gandhi  
Bafanga, Pune-411045



# SAISERVICE BAJAJ

Authorized Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.

Head Office :

Mumbai- Pune Road,  
Wakdevudi, Pune - 411 012

Phone : 0202209092

Branch Office :

12th, Best Brand View Building, Old Pune  
Mumbai Road, Opp. Thomas Company,  
Wakdevudi, Pune 411003

Phone : 0202209092

• Kolar Impria,  
Near Chhatrapati Sambhaji Maharaj,  
Erandwane, Kalyan Road, Pune - 38  
Phone : 0202209090

Date :

Date: 02<sup>nd</sup> Feb, 2023

To

Dr. Manisha Jagtap  
HoD  
Dryansagar Institute of Management & Research, Pune

**Subject:** Invitation as 'Guest of Honour' for Coffee Meet ceremony on 5<sup>th</sup> Feb, 2023 at our Sai Service Ltd, Wakdevudi.

Dear Madam,

It is our pleasure to extend a warm invitation to you to serve as the Guest of Honor at our upcoming Coffee Meet event, set to take place on the 5<sup>th</sup> February 2023, at our Wakdevudi showroom. The event will commence at 6:00 pm, and we would be honored if you could grace us with your presence for this delightful gathering.

Your participation as the Guest of Honor will significantly inspire all attendees and lend a distinguished touch to our Coffee Meet. Your presence will not only enhance the experience for our guests but will also help to foster a sense of community and companionship among all participants, including enthusiasts and customers at our showroom.

Thank you for considering our invitation. We look forward to your positive response and to welcoming you to our event.

Warm regards,

  
Mr. Vikrant Jagtap  
CEO



  
Director  
Dryansagar Institute of Management and  
Research  
Balewadi, Pune-411005









**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University  
(UHRD Code: C-41231, FUR Code: 588794400)



**Sai Service Station – Industrial Visit**

**Event Name:** Industrial Visit

**Day & Date:** Saturday, 23<sup>rd</sup> Oct. 2021

**Collaboration:** Sai Service



  
**Director**  
**Dnyansagar Institute of Management and  
Research**  
**Balewadi, Pune-411045**

& BOP Campus, Baneer, Balewadi, Pune - 411 043, INDIA  
☎ 7757005401 • ✉ director@dimr.edu.in • www.dimr.edu.in







### **Learning Objectives:**

- To learn practically through interaction, working methods and employment practices.
- To experience the working environment in industry and visualize all the important Departments in the Industry.

### **Event Description:**

DIMR provided on the practical experiences to their first year MBA students along with a feel of joy and perpetuity at authorized BAJAJ AUTO Dealer SAI SERVICE STATION LTD, PUNE.

On 23<sup>rd</sup> March 2019 our students got an opportunity to interact with representatives of Sai Service station, who explained the detail functioning of its comprehensive range of services, including routine maintenance, repairs, and diagnostics for various vehicle makes and models. During the visit, students tour the service station facility, including the workshop area, service bays, and customer lounge. Demonstration of diagnostic tools and equipment used for vehicle inspection and troubleshooting.

The industrial visit to Sai Service Station proved to be an enriching experience for the students, offering practical insights into the automotive service industry. The visit underscored the significance of hands-on learning opportunities in complementing theoretical knowledge.

### **Outcome:**

- Students gained insights into customer service practices in the automotive industry. To learn about the
- The participants were informed about technological advancements in automotive servicing.





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. J. P. University  
(UJAE Code: C-41203, PUN Code: 3609014020)



A-307, Campus, Saket, Balewadi, Pune - 411 045 India  
T: 7767800435 - 18 E: director@dimr.edu.in W: www.dimr.edu.in



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MOU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
IQ'S CENTER FOR CAREER DEVELOPMENT**

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the 13<sup>th</sup> of August 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And IQ's Center for Career Development. The second party, and represented herein by its Co-Founder Mrs. Qudsiya Tazian Khan.

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert lecture.
- D) IQ's Center for Career Development - the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2****SCOPE OF THE MoU**

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

  
 Dr. Sajid Ali

 Director  
 DIMR, Pune


Second Party

  
 Ms. Qudsia Tasneem Khan

CEO

IQ's Center for Career Development







**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to D. Y. P. University)  
(WBEQ Code: IC-41235, PUN Code: 18MPP010000)



**Activities under MoU  
IQ's Center for Career  
Development**

8, 5th Campus, Sector, Balewadi, Pune - 411 045 (INDIA)  
☎ 7767600401 - 18 ✉ director@dimr.edu.in @ www.dimr.edu.in



**DIRECTOR**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



## Invitation Letter

Dear Dr. Manisha Jagtap,

Dnyanagar Institute of Management and Research (DIMR)  
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Greetings from Team IQ's Center For First Research!!!

It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on "**Business Opportunities in Agriculture**" which will take place on Saturday, September 22, 2018 at ProLearn India, 25, Karve Road Erandwane, Pune 411004. Participating students will benefit from your vivid experience, insights, support, encouragement and vision.

Event Date: Saturday, September 22, 2018

Venue: ProLearn India, 25, Karve Road Erandwane, Pune 411004

Session: 2:00 pm to 5:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards,



K.Q. Tazien  
Project Head



  
**Director**  
Dnyanagar Institute of Management and  
Research  
Balewadi, Pune-411045

---

### **IQ's Center for First Research**

C2-25, Ground Floor, Brahma Estate, NIBM Junction, Kharadi (Pune), Pune- 411046 (India), Phone: 020-4129 7798

Email: [info@iqcenterforfirstresearch.org](mailto:info@iqcenterforfirstresearch.org), website: [www.firstresearch.in](http://www.firstresearch.in)



Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards,



K.Q. Tazien  
Project Head



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

---

### **IQ's Center for First Research**

Q2-25, Ground Floor, Brahme Estate, NIBM Junction, Kondhwa (Bhor), Pune- 411048 (India), Phone: 020-4129 7798

Email: [contact@firstresearch.in](mailto:contact@firstresearch.in) website: [www.firstresearch.in](http://www.firstresearch.in)



12/12/2022

## Appreciation Letter

Dear Dr. Manisha Jagtap,

Dnyansagar Institute of Management and Research (DIMR)  
SKP Campus, Baner - Bolewadi Rd, Baner, Pune, Maharashtra 411045

Subject: Appreciation for Your Contribution as a Resource Person

Dear Professor,

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent agriculture workshop on **"Marketing of Farm Produce and Process Products"** which took place on Saturday, December 10, 2022. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area agriculture business was evident throughout your presentation. Your ability to communicate complex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to fostering learning and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balawadi, Pune-411045

### **IQ's Center for First Research**

C2-29, Ground Floor, Brahma Estate, NIEM Junction, Kundhwa (Khand), Pune- 411048 (India), Phone: 020-4129 7799

Email: [contact@iqsfir.com](mailto:contact@iqsfir.com), website: [www.iqsfir.com](http://www.iqsfir.com)



Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards,



K.Q. Tarien  
Project Head



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

---

### IQ's Center for First Research

G2-25, Ground Floor, Brahma Estate, NIBM Junction, Kondhwa (Khurd), Pune- 411048 (India), Phone: 020-4129 7798

Email: [contact@firstresearch.in](mailto:contact@firstresearch.in), website: [www.firstresearch.in](http://www.firstresearch.in)



## Invitation Letter

Dear Prof. Sameer Patil,

Dryansagar Institute of Management and Research (DIMR)  
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Greetings from Team IQ's Center For First Research!!!

It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on "**Retail Entrepreneurship and Small Business Management**" which will take place on Saturday, February 09, 2019 at our Center C2/ 25, Brahma Estate Kondhwa, Pune 411048. Participating students will benefit from your vivid experience, insights, support, encouragement and vision.

Event Date: Saturday, February 09, 2019

Venue: C2/ 25, Brahma Estate Kondhwa, Pune 411048

Session: 2:00 pm to 5:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards,



K.Q. Tazien  
Project Head



Director  
Dryansagar Institute of Management and  
Research  
Balewadi, Pune-411045

---

### **IQ's Center for First Research**

C2-25, Ground Floor, Brahma Estate, NIBM Junction, Kondhwa (Kondhwa), Pune- 411048 (India), Phone: 020-4129 7798

Email: [contact@firstresearch.org](mailto:contact@firstresearch.org), website: [www.firstresearch.in](http://www.firstresearch.in)



## Invitation Letter

Dear Prof. Sameer Patil,

Dnyanagar Institute of Management and Research (DIMR)  
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Greetings from Team **IQ's Center For First Research!!!**

It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on **"E-commerce Entrepreneurship and Start-up Essentials"** which will take place on Saturday, August 20, 2022 online mode. Participating students will benefit from your vivid experience, insights, support, encouragement and vision.

Event Date: Saturday, August 20, 2022

Venue: Online Mode

Session: 11:00 am to 2:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards,



KQ Tazien  
Project Head



  
**Director**  
Dnyanagar Institute of Management and  
Research  
Balewadi, Pune-411045

### **IQ's Center for First Research**

G2-25, Ground Floor, Dnyanagar Estate, KDM Section, Kothrud (Kharad), Pune- 411048 (India), Phone: 020-4129 7788

Email: [contact@firstresearch.com](mailto:contact@firstresearch.com) website: [www.firstresearch.in](http://www.firstresearch.in)



24/08/2022

## Appreciation Letter

Dear Prof. Sameer Patil,

Dnyansagar Institute of Management and Research (DIMR)  
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Subject: Appreciation for Your Contribution as a Resource Person

Dear Professor,

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent Business workshop on "E-commerce Entrepreneurship and Start-up Essentials" which took place on Saturday, August 20, 2022. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area eCommerce was evident throughout your presentation. Your ability to communicate complex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to fostering learning and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

### **IQ's Center for First Research**

C2-25, Ground Floor, Brahara Estate, 10BM Junction, Kondhwa (Khurd), Pune- 411048 (India), Phone: 020-4128 7788

Email: [contact@firstresearch.com](mailto:contact@firstresearch.com), website: [www.firstresearch.in](http://www.firstresearch.in)



Date: January 30, 2022

**TO WHOMSOEVER IT MAY CONCERN**

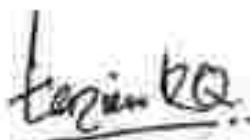
This is to certify that **MR. SHUBHAM DIVTI** has done his Internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Squash Processing, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "**Cost Analysis & Manufacturing of Lemon Squash**". This project was aimed at overall Cost Analysis of manufacturing one unit of Lemon Squash.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For IQ's Centre for First Research, Pune



**K Q Tazien**  
Director



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

**IQ's Center for First Research**

G2-25, Ground Floor, Brothers Estate, JBEM Junction, Kurla West (Mumbai), Pune- 411048 (India), Phone: 020-4129 7195  
Email: [contact@iqresearch.com](mailto:contact@iqresearch.com), website: [www.iqresearch.in](http://www.iqresearch.in)



Date: January 30, 2022

**TO WHOMSOEVER IT MAY CONCERN**

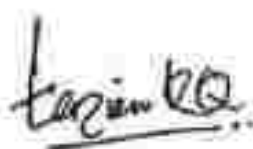
This is to certify that **MR. AMOL TUKARAM UGALE** has done his internship with one of our client **M/s Farm Products & Processing Company's** research work on **Lemon Powder** in **Pune**, from **October 20, 2021** to **December 20, 2021**.

He has worked on a project titled **"Study of Costing Dry Lemon Powder"**. This project was aimed at finding the cost and profitability for the **Lemon Powder Production unit**.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For **IQ's Centre for First Research, Pune**



**K Q Tazien**  
Director



  
**Director**  
**Dnyansagar Institute of Management and Research**  
**Balewadi, Pune-411045**

---

**IQ's Center for First Research**

G2-25, Ground Floor, Beshima Estate, NDM Junction, Khandloli (Khandli), Pune-411048 (India), Phone: 020-41257798

Email: [contact@firstresearch.in](mailto:contact@firstresearch.in), website: [www.firstresearch.in](http://www.firstresearch.in)



Date: January 30, 2022

**TO WHOMSOEVER IT MAY CONCERN**

This is to certify that **MR. NITIN NAGNATHRAO MUNDE** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Oil Production in Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "A Study of the B2B Market for Lemon Oil". This project was aimed at identifying & Analysing the B2B market for Lemon Oil in Maharashtra.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For IQ's Centre for First Research, Pune



**K Q Tazien**  
Director



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

**IQ's Center for First Research**

G2-25, Ground Floor, Brahma Estate, NIBM Junction, Khandivla (Gard), Pune- 411045 (India), Phone: 020-41297798  
Email: [contact@firstresearch.in](mailto:contact@firstresearch.in), website: [www.firstresearch.in](http://www.firstresearch.in)



Date: January 30, 2022

**TO WHOMSOEVER IT MAY CONCERN**

This is to certify that **MR. AMIT NARAYAN GONDALE** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Juice Production Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project titled **"A study and cost analysis of Lemon Juice"**. This project was aimed at identifying the cost of the project to produce Lemon Juice.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For IQ's Centre for First Research, Pune



**K Q Tazien**  
Director



**Director**  
Dnyansagar Institute of Management and  
Research  
Bailewadi, Pune-411045

**IQ's Center for First Research**

C2-25, Ground Floor, Brahma Estate, NIBM Junction, Kothrud, Pune- 411045 (India), Phone: 020-4125 7799

Email: [contact@firstresearch.org](mailto:contact@firstresearch.org), website: [www.firstresearch.org](http://www.firstresearch.org)



Date: January 30, 2022

**TO WHOMSOEVER IT MAY CONCERN**

This is to certify that **MR. LUKESHKUMAR R. PARIHAR** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon based Cosmetic Products and its Perception among the users in Gondia District, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "A Study of Customer Preference and Perception towards Lemon based Cosmetic Products".

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For IQ's Centre for First Research, Pune

*K Q Tazim*

K Q Tazim  
Director



*[Signature]*  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

**IQ's Center for First Research**

C2-25, Ground Floor, Shalera Estate, MGM Junction, Kondhwa (Rural), Pune- 411048 (India), Phone: 020-4120 7799

Email: [center@firstresearch.in](mailto:center@firstresearch.in), website: [www.firstresearch.in](http://www.firstresearch.in)



Date: January 30, 2023

**TO WHOMSOEVER IT MAY CONCERN**

This is to certify that **Mr. MARKAD SACHIN BALU** has done her internship with one of our client **M/s Farm Products & Processing Company's** research work on Lemon farm costing, from October 20, 2021 to December 20, 2021.

He has worked on a project titled **"A STUDY OF COSTING OF LEMON CRUSH"**.

During her internship she has demonstrated her skills with self-motivation to learn new skills. Her performance exceeded our expectations and she was able to complete the project on time.

We wish her all the best for her upcoming career.

For **IQ's Centre for First Research, Pune**



**K Q Tazien**  
Director



**Director**  
**Dr. Yansagar Institute of Management and Research**  
**Balewadi, Pune-411045**

---

**IQ's Center for First Research**

C2-25, Ground Floor, Brahmea Estate, NH16 Junction, Khandwa (Khand), Pune- 411045 (India). Phone: 020-4129 7798

Email: [contact@iqresearch.com](mailto:contact@iqresearch.com), website: [www.firstresearch.in](http://www.firstresearch.in)



Date: January 30, 2022

**TO WHOMSOEVER IT MAY CONCERN**

This is to certify that **MR. NEERAJ RAMCHANDRA MESTA** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Products & Processing of Lemons in Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "**COST & PROCUREMENT ANALYSIS OF VARIOUS MACHINES AND EQUIPMENT REQUIRED FOR LEMON JUICE**". This project was aimed at overall working Capital requirement and its management in Farm based Product processing.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For IQ's Centre for First Research, Pune



K Q Tazien  
Director



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

**IQ's Center for First Research**

G2-25, Ground Floor, Brahara Estate, NIBM Junction, Wankhwa (Road), Pune-411048 (India), Phone: 020-4120 3298  
Email: [contact@iqfirstresearch.com](mailto:contact@iqfirstresearch.com), website: [www.iqfirstresearch.com](http://www.iqfirstresearch.com)



# Agriculture

The only sector that has shown a growth of 3.4% amid Covid pandemic,  
when all other sectors are sharply down

## WEBINAR on Career Opportunities in Agribusiness



Time & Date : 11:00 AM, Tuesday, 15th Sep. 20  
Speaker : Mr. Iftekhar Khan  
Topic : Business Opportunities in Agriculture



Time & Date : 11:00 AM, Wednesday, 16th Sep. 20  
Speaker : Mr. Nitin Thakoor  
Topic : International Paid Internships in Agriculture

See you on Zoom, Meeting Id : 957 3557 0794 & Pass code : DIMR

Brought to you by:

**Dnyansagar Institute of Management & Research, Pune**

[www.dmr.edu.in](http://www.dmr.edu.in)

[@dmrpune](https://www.facebook.com/dmr.pune)

7767880491-10



In association with:



A-55F Campus, Bore, Borewadi, Pune-411 045 (INDIA)  
☎ 7767880491 • 10 ✉ director@dmr.edu.in • www.dmr.edu.in



Director  
Dnyansagar Institute of Management and  
Research  
Borewadi, Pune-411045





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. Y. Pune University)  
(MBA Code - C-41002, MBA Code - 500004002)



**Webinar  
On**

**"Entrepreneur Opportunities in Agribusiness"**

**Event name:** Entrepreneur opportunities in Agri-business

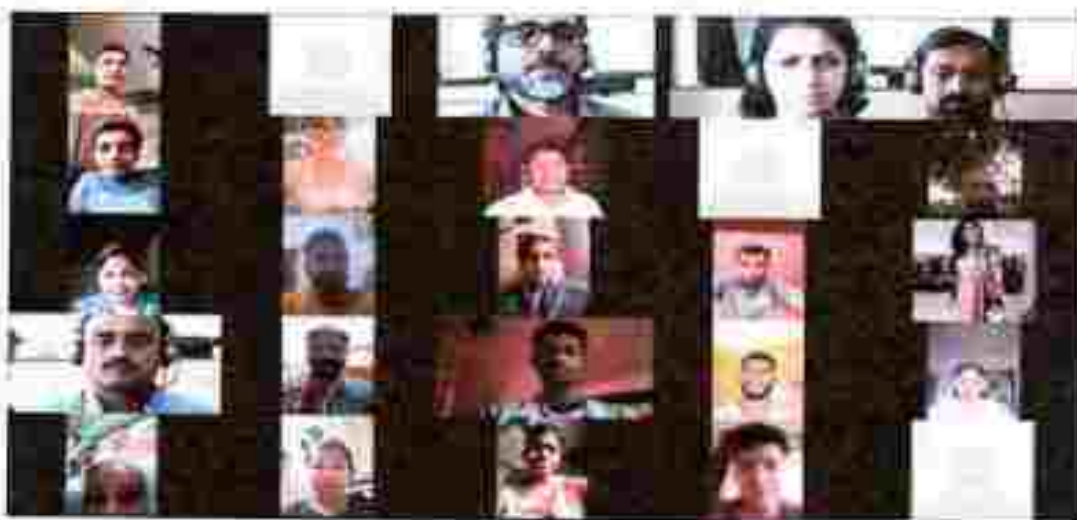
**Event type:** Seminar

**Day & date:** Friday – Saturday, 15<sup>th</sup> -16<sup>th</sup> Sept 2020

**Time:** 9:30 am

**Venue:** Seminar hall

**Speaker:** Mr. Hukhar Khan, Mr. Nitin Thakoor



**Participants in a session.**

A. S. P. G. P. Campus, Baner, Balaasa, Pune - 411 045 (MBA)  
☎ 7767600431 - 18 ✉ director@dimr.edu.in ✉ www.dimr.edu.in



**Director**  
**Dnyansagar Institute of Management and  
Research**  
Balaasa, Pune-411045





#### Event description:

Event Link - <https://bit.ly/watchingPqN5jR17>

The whole world is gasping in the Corona Pandemic and everyone was startled to see the World's most fancied economy grappling desolately & topping the list of worst hit in GDP growth. All sectors including most of the core sectors nosedived except one that stood strong and in fact emerged triumphant with a 3.4% growth...Agriculture! A sector that creates around 60% of employment is opening new business avenues with a mercurial market, evolving customers & capricious technology.

Day 1 of the 'Webinar on Career opportunities in Agriculture' was a sort of revelations unravelled by the speaker Prof. Iftikhar Khan, touching upon ample lesser known and disregarded but latent avenues in the field of agribusiness. It would be pitiful and unfortunate of us if we don't capitalize on it with the bountiful resources at our disposal.

An overwhelming response from the Agricons and other enthusiastic participants from all across the country made First Day of Webinar really remarkable.

#### Objectives of the event:

- To know the opportunities available in agri business.

#### Learning outcome:

- Students gained the knowledge about agriculture industry and the opportunities available in agri business.



*[Signature]*  
**Director**  
Dnyansagar Institute of Management and  
Research  
Baramwadi, Pune-411005



## ALL SECTORS SHARPLY DOWN, EXCEPT AGRICULTURE



• Food production remains robust, with a 3.4% increase in output in Q1 2020.



• Construction output fell 0.8% in Q1 2020, with a 0.5% decline in output in Q1 2020.



• Q1 2020 GDP growth rate of 3.4% in Q1 2020.



• Health services grew 0.7% in Q1 2020, with a 0.5% increase in output in Q1 2020.



• Education output fell 0.6% in Q1 2020, with a 0.5% decline in output in Q1 2020.

**Business Standard**

Agriculture clocks growth rate of 3.4% in Q1 despite GDP contraction







# Decision Science COMPETITION

For the students of Management Programmes of  
Savitribai Phule Pune University (SPPU)

#### ADDRESS BY SUBJECT EXPERTS

Dr. Satish Ushale, Director, Maharashtra School of Management Studies  
Dr. Anil Kumar, Director, Maharashtra Institute of Management Sciences  
Dr. Rajesh Chaudhary, Assistant Professor, PUNE & Baramulla Address

#### Date of Competition:

November 6, 2020, 11:00 AM

#### Venue - Zoom Meeting Platform

Meeting ID: 906 186 5783 Passcode: DIMR

**Certificates to the Winners from each category  
& Certificate to each participant**

#### INSTRUCTIONS

1. The competition would have 5 categories based on the syllabus of Unit I, II & III
2. Students can participate individually or in a team of maximum 2 members
3. Shortlisted would be given on Zoom, if need to be shortlisted through mail in given time
4. A student / team can participate only in one test at a time
5. The solution should be submitted in PDF file
6. Registration Link: <https://bit.ly/3h5wv4r>

Organized by  
**Dnyansagar Institute of Management  
& Research, Pune**

Website: [www.dimr.edu.in](http://www.dimr.edu.in) | Email: [info@dimr.edu.in](mailto:info@dimr.edu.in) | Phone: 9761800421/22



Event sponsored by



**In association with:**

**FIRST  
RESEARCH**



Director  
**Dnyansagar Institute of Management and  
Research**  
Baramulla, Pune-411004

Phone: 9761800421 - 10 | Email: [director@dimr.edu.in](mailto:director@dimr.edu.in) | Website: [www.dimr.edu.in](http://www.dimr.edu.in)



### DECISION SCIENCE COMPETITION

**Event Name:** Decision Science Competition

**Day & Date:** Friday, 13<sup>th</sup> Nov. 2020

**Venue:** Seminar Hall, DIMR

**Speakers:** Dr. Satish Ubale, Director, Matrix School of Management Studies  
Dr. Roshan Kazi, Director, Allana Institute of Management Sciences  
Dr. Ranjeet Chitale, Associate Professor, PUMBA & Renowned Author



Participants in a session





**SHRI KHANDERAU PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(UJMR Code - 12-11003, PUN Code - 10809914000)



**Objectives of the Event:**

- To learn the techniques of solving numerical problems.
- To know the expectation and required skills from management students.

**Event Description:**

Dnyansagar Institute of Management & Research had organized a 'Decision Science Competition' for the students of Management programs of SP Pune University. This event was supported by 'punehillAA.com' and IQ's Center For First Research. To our utmost surprise, the concept was very well received by the student community. We received an astonishingly overwhelming response and witnessed more than 350 registrations. The students enthusiastically participated in the numerical solving competition.

The competition was graced with the address by three subject experts, Dr. Satish Ubale, Director, Matrix School of Management Studies, who addressed the participants on the topic 'Thought behind the redesigning of the Syllabus and expectation from Students'.

Dr. Roshan Keel, Director, Allana Institute of Management Sciences, who guided the participants on the topic 'Future of Data Science and how Decision Science can help?'

Dr. Ranjeet Chitale, Associate Professor, PUMBA & Renowned Author, who guided the students on the topic 'How to study and score in Decision Science?'

DIMR congratulates All the Winners & Participants from various Management Institutes across of SP Pune University

**Learning Outcome:**

- Students learnt about techniques of solving numerical problems.
- Students got the knowledge about industry expectations from management students.

At DIMR Campus, Baram, Bafawadi, Pune-411 045 INDIA  
☎ 7767800481 - 10 | ✉ director@dimr.edu.in | 🌐 www.dimr.edu.in



**Director**  
Dnyansagar Institute of Management and  
Research  
Bafawadi, Pune-411045



**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Poojari University)  
(Online Only) | C - 41045, Pune Only - (MARTIAC2020)



• Dny Corpse, Baler, Baler, Pune - 411 045 (MCA)  
☎ 7767800481 - 18 ✉ director@dimr.edu.in | www.dimr.edu.in



*Director*  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi. Recognized by Govt. of Maharashtra, Affiliated to S. Y. Poo University,  
Vidyareshi, U-4300, Pune-411005.



& DOP, Carveys, Bamel, Balewadi, Pune-411045 INDIA  
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**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





**Workshop on Research  
Methodology  
Speaker- Prof. Iftexhar Khan  
Date: Tuesday, 15th March 2022**

**In association  
with:**



A. S. K. Campus, Baram, Baram, Pune - 411 005 INDIA  
☎ 7767660401 - 10 ✉ director@dimr.edu.in ✉ www.dimr.edu.in



**Director**  
Dnyansagar Institute of Management and  
Research  
Baram, Pune-411005



**Workshop  
On  
"RESEARCH METHODOLOGY"**

**Event name:** Research Methodology  
**Event type:** Workshop  
**Day & Date:** Tuesday, 15<sup>th</sup> March 2022  
**Venue:** Seminar hall  
**Speaker:** Prof. Iftekhar Khan  
**Collaboration:** IQ's center for First Research



**Prof. Iftekhar Khan with DIMR Students and Faculty Members**

8, GGP Campus, Bawel, Bilewadi, Pune - 411 043 INDIA  
t: 7767500401 • e: [director@dimr.edu.in](mailto:director@dimr.edu.in) & [www.dimr.edu.in](http://www.dimr.edu.in)



**Director**  
**Dnyansagar Institute of Management and  
Research**  
Bilewadi, Pune-411045





### Objectives of the event:

- To learn the fundamentals of research methodology.
- To know the various applications of research methodology.
- To learn various tools of research methodology.

### Event description:

"No research without action, no action without research."

DIMR had organized a Full-Day Certification Workshop on 'Research Methodology' for MBA-I students. This Workshop was facilitated by Prof. Iftekhar Khan, Research Consultant and Corporate Trainer.

Prof. Iftekhar Khan took the students through the detailed process of research with experiential activities and brainstorming session. He also highlighted importance of research in making business decisions.

The tools learned during this workshop will be helpful to students during their Corporate and Entrepreneurship journeys.

### Learning outcome:

- Students acquired a knowledge about fundamentals of research methodology.
- Students also learn other tools of research methodology which will be helpful to them in their Corporate and Entrepreneurship journeys.





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi, Recognized by DUC, of Maharashtra, Affiliated to S. P. Pune University  
(NORF Code: C-41205, PU/F Code: 1888014020)



**Director**  
**Dnyansagar Institute of Management and**  
**Research**  
**Balewadi, Pune-411045**

A SHP Campus, Balewadi, Pune - 411 045 (INDIA)  
☎ 7767800401 - 10 ☎ director@dimr.edu.in @ www.dimr.edu.in



**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi, Management & Social Sciences, Affiliated to S. P. Jyoti's University  
(NIRF Rank - C - 41285, PLN Code - 18640143202)



**Prof. Ifekhar Khan conducting a session at DIMR campus**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

A, 307 Campus, Nitesh, Balewadi, Pune-411045 INDIA  
☎ 7767800401 - 10 ✉ director@dimr.edu.in @ www.dimr.edu.in



11/02/2019

## Appreciation Letter

Dear Dr. Prof. Sameer Pati,

Dryansagar Institute of Management and Research (DIMR)  
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Subject: Appreciation for Your Contribution as a Resource Person

Dear Professor,

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent agriculture workshop on **"Retail Entrepreneurship and Small Business Management"** which took place on Saturday, February 09, 2019. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area retail business was evident throughout your presentation. Your ability to communicate complex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to fostering learning and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.



  
Director  
Dryansagar Institute of Management and  
Research  
Balewadi, Pune-411045

### **IQ's Center for First Research**

C2-25, Ground Floor, Brothers Estate, MIDC Junction, Randhwa (Khand), Pune- 411048 (India), Phone: 020-4129 7798

Email: [contact@iqfirstresearch.org](mailto:contact@iqfirstresearch.org), website: [www.iqfirstresearch.org](http://www.iqfirstresearch.org)



Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards,



K.Q. Tazien  
Project Head



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

---

### IQ's Center for First Research

G2-25, Ground Floor, Brahma Estate, NIBM Junction, Kurla (Khand), Pune- 411048 (India), Phone: 020-4129 7298

Email: [contact@firstresearch.com](mailto:contact@firstresearch.com), website: [www.firstresearch.in](http://www.firstresearch.in)



## Invitation Letter

Dear Dr. Manisha Jagtap,

Dnyansagar Institute of Management and Research (DIMR)  
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Greetings from Team IQ's Center For First Research!!!

It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on "**Marketing of Farm Produce and Process Products**" which will take place on Saturday, December 10, 2022 at our Center C2/ 25, Brahma Estate Kondhwa, Pune 411048. Participating students will benefit from your vivid experience, insights, support, encouragement and vision.

Event Date: Saturday, December 10, 2022

Venue: C2/ 25, Brahma Estate Kondhwa, Pune 411048

Session: 11:00 am to 2:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards,



K.Q. Tazien  
Project Head



Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

---

### **IQ's Center for First Research**

C2-25, Ground Floor, Brahma Estate, NIEM Junction, Kondhwa (Khardi), Pune- 411048 (India); Phone: 020-4128 7788

Email: [contact@firstresearch.org](mailto:contact@firstresearch.org) website: [www.firstresearch.org](http://www.firstresearch.org)



24/09/2018

## Appreciation Letter

Dear Dr. Manisha Jagtap,

Dnyansagar Institute of Management and Research (DIMR)  
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Subject: Appreciation for Your Contribution as a Resource Person

Dear Professor,

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent agriculture workshop on "**Business Opportunities in Agriculture**" which took place on Saturday, September 22, 2018. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area agriculture business was evident throughout your presentation. Your ability to communicate complex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to fostering learning and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.



*Dr. Manisha Jagtap*  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

### **IQ's Center for First Research**

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Email: [contact@firstresearch.com](mailto:contact@firstresearch.com) website: [www.firstresearch.in](http://www.firstresearch.in)



Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards,



**K.Q. Tazien**  
Project Head



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

---

### **IQ's Center for First Research**

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Email: [contact@iqfirstresearch.com](mailto:contact@iqfirstresearch.com), website: [www.iqfirstresearch.in](http://www.iqfirstresearch.in)



**Workshop  
ON**

**"WRITING A QUALITY RESEARCH PAPER"**

**Event Type:** Workshop  
**Event Name:** Writing a Quality Research Paper  
**Day & Date:** Tuesday, 23 July 2019  
**Venue:** Seminar Hall, DIMR  
**Collaboration:** CPHR Services & IQ's Center for First Research.



**DIMR – Director, Dr. Sajid Alvi in a session**

8, 11th Campus, Banner, Bhatnagar, Pune-411 042 INDIA  
T: 7707800801 - 10 E: director@dimr.edu.in @ www.dimr.edu.in



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





### Objectives of the Event:

- To learn the steps of writing quality research paper.

### Event Description:

Research team of DIMR, CP HR Services & IQ's Center for Career Development, Pune successfully organized a Three Days Workshop on 'Writing Quality Research Paper' specially designed for the staff/ research scholars /Faculty of Aljamea-tus-Saifiyah, Surat and Sigatul Mazarr of Bohra Community.

It is always a great pleasure to explore the new audience for the training organizations which mutually help both trainer and participants in teaching & learning. The extensive workshop on the topic provided the platform to acquire the research skills and competencies necessary to complete research thesis/paper. There were 16 Participants sans any knowledge of Research methodology, who remarkably managed to present their individual research work in just 3 days and their research works have been published in the Referred Journal (International Journal of Multidisciplinary Quarterly Research Journal, Vol. VIII, Issue-II, April-June 2019, ISSN 2277-5730). It is interesting to know that, none of the participant have any formal Management education and currently they are serving their own organization as functional managers at different locations of the Country, aged between 28 years to 55 years.

DIMR is thankful to our Chief Guest Dr. Daniel Penkar- Director-SBPIM; Guest of Honor and Subject Matter Experts Dr. Sajid Alvi, Director- DIMR, Dr. Satish Ubale, Director-MBS, Dr. Mohsin Shaikh, Professor- ZIMCA, Prof. Illekhur Khan, Corporate Trainer and Business Consultant; the honorable Jury Dr. Hemant Katole, Professor- PUMBA & Dr. Priyanka Singh, Director- JIMS.

On 16th July, the unveiling ceremony of Journal was conducted at Aljamea-tus-Saifiyah, Surat, by the Mayor of Surat, Dr. Jagdish Patel and the Deputy Mayor Mr. Nirav Shah and the dignitaries of Aljamea-tus-Saifiyah graced the occasion.

DIMR marks a special mention of appreciation to Sr. Abedali Saah, Head of Sigatul Mazarr and the Management for giving exposure to their Staff.







Dignitaries in a session





**DIMR – Director, Dr. Sajid Alvi in a conversation with the dignitaries**





**Learning Outcome:**

- The session was helpful to understand the steps involved in writing a quality research paper.





**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
BRAINWORKS BUSINESS SOLUTIONS PVT LTD**

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the 13<sup>th</sup> of August 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Brainworks Business Solutions Pvt. Ltd. The second party, and represented herein by its Founder & CEO Mr. Amit Zagade  
WHEREAS:

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intend to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Brainworks Business Solutions Pvt. Ltd. - the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2****SCOPE OF THE MoU**

- 2.1 Skill Development Programs: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industries requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as Independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Ali

Director  
DIMR, Pune

Second Party



Mr. Anil Jagade

CEO

Brainworks Business Solutions Pvt. Ltd.





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DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S.T.Pune University)  
(ISO 9001:2015 Certified - ISO 27001:2015 Certified)



**Activities Under MoU  
Brainworks Business  
Solutions Pvt Ltd**



*Director*  
**Dnyansagar Institute of Management and  
Research**  
Balewadi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**

B SPP Campus, Sector, Balewadi, Pune-411045 INDIA  
☎ 3752000481 - 10 ☪ director@dimr.edu.in ☪ www.dimr.edu.in





To,  
Dr. Sajid Alvi  
Director  
Dnyansagar Institute of Management & Research, Pune

Date - 02-Feb - 2024

Dear Sir,

I hope this letter finds you well. I am writing on behalf of Brainworks Business Solutions Pvt Ltd to extend our deepest gratitude for your exceptional mentorship and guidance, which have been crucial to our growth and success since 2018.

Your profound expertise in the software services industry and your strategic insights have significantly influenced our company's development. Your advice and support have helped us navigate numerous challenges and seize new opportunities. Under your mentorship, we have improved our processes, enhanced our technological capabilities, and strengthened our market position.

Your commitment to our success and your willingness to share your knowledge have been truly transformative. Your constructive feedback and encouragement have not only refined our strategies but also inspired our team to strive for excellence. The confidence and skills our team has gained through your guidance are invaluable.

We particularly appreciate the personalized attention you have given to understanding our unique needs and aspirations. Your tailored advice has been instrumental in helping us make informed decisions and implement innovative solutions.

As we look to the future, we are excited about the continued journey of growth and innovation. We are confident that, with your ongoing mentorship, we will continue to achieve great things and set new benchmarks in the industry.

Once again, thank you for your unwavering support and exceptional mentorship. Your contributions have made a lasting impact on our company, and we are truly fortunate to have you as our mentor.

With sincere appreciation,

Thanks & Regards,  
Mr. Amit Zagade | Director - Shared HR Services

Mobile: 8600600100 | Email: [amit.zagade@bwtsonl.com](mailto:amit.zagade@bwtsonl.com)



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



Brainworks Business Solutions Private Limited  
Registered & Corporate Office: F1, Sr. No. 7/1/1  
Vrundavan-Vihar, Narhe, Pune  
Maharashtra, India - 411041.

Tel: +91-9158601234 | Website: [www.bwtsonl.com](http://www.bwtsonl.com) | e-Mail: [info@bwtsonl.com](mailto:info@bwtsonl.com)



**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
NEORARE SERVICES LLP**

This Memorandum of Understanding (hereinafter called as this MoU) is entered into on this the 18<sup>th</sup> of July 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Neorare Services LLP. The second party, and represented herein by its Founder & Director Ms. Vahida Pathan.  
**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Neorare Services LLP - the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2****SCOPE OF THE MOU**

- 2.1 Skill Development Programs: Industry and Institutions interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AKTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in-house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MOU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Party,

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi

Director  
DIMR, Pune

Second Party

  
Mr. Farids PathanDirector  
Noorare Services LLP





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by UGC, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to P. J. Somaiya University  
VISHAK CODE / C - 41280 / UIN CODE - 832104/0001



**Activities Under MoU  
Neorare Services LLP**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**

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DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to U. P. Pune University)  
(Affiliation Code - 2 - 41200, PU/M-Case - 10819/1633)



**DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH**



**&  
NEORARE SERVICES LLP**

# **Personal Effectiveness For Success**

(VACC/22-23/01)



Resource Person  
**Ms. Vahida Pathan**



**22<sup>nd</sup> to 27<sup>th</sup> May 2023**



**10.00 AM TO 04.00 PM**



**Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



**Director**  
Dnyansagar Institute of Management and  
Research

**& SKP Campus, Buner, Balewadi, Pune - 411 005, Pune-411015,  
G. 7767550421 - 10 ✉ director@dimr.edu.in & www.dimr.edu.in**





**A.Y. 2022-23**

## **Report**

**Value Added Course: Personal Effectiveness For Success**

**Course Code: VACC/22-23/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 22<sup>nd</sup> to 27<sup>th</sup> May 2023**

**Duration: 35 Hrs**

**Time: 10:00 AM to 4:00 PM**

**No. of Student Certified: 189**

### **Introduction:**

The Personal Effectiveness For Success Certification course conducted by Ms. Vahida Pathan from 22<sup>nd</sup> to 27<sup>th</sup> May 2023 provided participants with invaluable strategies and skills to enhance personal effectiveness and achieve success in various aspects of life.

### **Course Overview:**

Spanning over a period of 35 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of personal effectiveness under the expert guidance of Ms. Vahida Pathan, an experienced mentor in the field.

### **Syllabus:**

Self-Discovery and Goal Setting  
Time Management and Productivity  
Effective Communication Skills  
Emotional Intelligence and Self-awareness  
Stress Management and Well-being  
Decision Making and Problem Solving  
Leadership and Influence  
Personal Branding and Professional Development

### **Course Highlights:**

The course provided participants with practical insights and techniques to enhance personal effectiveness and achieve their goals with confidence and clarity. Ms. Vahida Pathan's

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**Director**

**Dnyansagar Institute of Management and  
Research  
Balawadi, Pune-411045**





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DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Poojari University)  
UPBMS Code - C - 41005, PUN Code - DMPY140005



expertise and engaging teaching style facilitated a dynamic learning experience, enabling participants to unlock their full potential and thrive in both personal and professional spheres.

**Conclusion:**

Total 189 students has successfully completed the course. The Personal Effectiveness For Success Certification course led by Ms. Vahida Pathan was instrumental in equipping participants with the skills and strategies necessary to lead fulfilling and successful lives. We extend our gratitude to Ms. Vahida Pathan for her exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to mastering personal effectiveness.



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, HODU, Maharashtra, Affiliated to S. P. Pune University)  
(MBA & BBA - C - 2023, PUN Code - 350010202)



**DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH**



**NEORARE SERVICES LLP**

# HR Analytics

(HRM/22-23/01)

Resource Person

**Ms. Vahida Pathan**

 **12<sup>th</sup> to 17<sup>th</sup> Dec 2022**

 **10.00 AM TO 4.00 PM**



**Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045.

SKP Campus, Balewadi, Pune - 411045 INDIA  
T 787903401 - Y 787903401 - E director@dimr.edu.in @ www.dimr.edu.in





**A.Y. 2022-23**

**Report**

**Certification: HR Analytics**

**Course Code: HRM/22-23/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 12th to 17th Dec'2022**

**Duration: 31 hrs**

**Time: 10 AM to 4 PM**

**No. of students certified: 32**

**Introduction:**

The HR Analytics Certification course conducted by Ms. Vahida Pathan from 12th to 17th Dec'2022 provided participants with invaluable knowledge and skills essential for leveraging data-driven insights in human resource management.

**Course Overview:**

Spanning over a period of 11 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of HR analytics under the expert guidance of Ms. Vahida Pathan, a seasoned professional in the field.

**Syllabus:**

- Introduction to HR Analytics
- Data Collection and Preparation
- Descriptive and Predictive Analytics in HR
- Employee Engagement and Retention Analysis
- Talent Acquisition and Recruitment Analytics
- Performance Management and Evaluation Metrics
- Diversity and Inclusion Analytics

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T: 7767600401 - 10 E: director@dimr.edu.in W: www.dimr.edu.in

**Director**

**Dnyansagar Institute of Management and  
Research**  
Sakinaka, Pune-411045







**- HR Metrics and Dashboard Reporting**

The course provided participants with practical insights and hands-on experience in utilizing analytics tools and techniques to address HR challenges and optimize organizational performance. Ms. Vahida Pathan's expertise and industry experience enriched the learning experience, enabling participants to apply analytical approaches effectively in HR decision-making processes.

**Conclusion:**

The HR Analytics Certification course led by Ms. Vahida Pathan was instrumental in equipping participants with the knowledge and skills necessary to harness the power of data analytics in human resource management. 32 students have completed this certification course. We extend our appreciation to Ms. Vahida Pathan for her exemplary guidance and mentorship, and commend all participants for their active engagement and commitment to mastering HR analytics.







**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**Neoreare Services LLP**

**NEORARE  
Flight**



**Ms. Vahida Pathan  
(Resource Person)**

# HR PAYROLL

HRM/21-22/01



**8th Dec 2021 to 11th Dec 2021**



**10PM TO 4PM**



**Venue**

**Seminar Hall, DIMR, SXP Campus, Balewadi, Pune**



**& SXP Campus, Balewadi, Pune - 411 045 (MCA)  
Q 7787800401 - 10 | Director@dmr.edu.in | www.dmr.edu.in**

**Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**





## **A.Y. 2021-22**

### **Report**

**Certification: HR Payroll**

**Course Code: HRM/21-22/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 6<sup>th</sup> to 11<sup>th</sup> Dec'2021**

**Duration: 31 Hrs**

**Time: 10am to 4pm**

**No of Student Certified: 11**

#### **Introduction:**

The HR Payroll Certification course conducted by Ms. Vahida Pathan from 6<sup>th</sup> to 11<sup>th</sup> Dec'2021, concluded successfully with the certification of 11 students. This comprehensive program, spanning 31 hours, delved into various aspects of HR payroll management, equipping participants with the necessary skills and knowledge for effective payroll administration.

#### **Course Overview**

Ms. Vahida Pathan, a seasoned professional in HR management, led the sessions, providing participants with valuable insights and practical guidance on payroll processes and procedures.

The course covered a wide range of topics, including payroll calculations, tax regulations, employee benefits administration, compliance, and payroll software utilization, ensuring a thorough understanding of HR payroll management.

The sessions were interactive and engaging, fostering active participation from the students through discussions, case studies, and hands-on exercises, thereby facilitating effective learning and skill development.

The course timings were designed to accommodate the participants' schedules, enabling them to attend without disruption to their other commitments.



**Director**

**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**





### **Conclusion**

The successful completion of the HR Payroll Certification course marks a significant achievement for the 11 certified students, who have acquired valuable expertise in payroll management, a critical function within the HR domain.







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(DDE Code - C-41281, PUN Code - 1809064005)



**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**&  
Neorare Services LLP**



**Ms. Vahida Pathan  
(Resource Person)**

**PERSONAL  
EFFECTIVENESS  
FOR  
SUCCESS**

VACC/21-22/D1



17th Jan 2022 to 22th Jan 2022



10PM TO 4PM



**Venue**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



SKP Campus, Balewadi, Pune - 411 045 INDIA  
T: 7767001401 - 19 E: director@dmr.edu.in & www.dmr.edu.in

**Dnyansagar**  
Institute of Management & Research  
Balewadi, Pune - 411 045





**A.Y. 2021-22**

**Report**

**Value Added Course: Personal Effectiveness For Success**

**Course Code: VACC/21-22/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 17<sup>th</sup> to 22<sup>nd</sup> Jan 2022**

**Duration: 30 Hrs**

**Time: 10:00 AM to 4:00 PM**

**No. of Student Certified: 168**

**Introduction:**

The Value Added Course on Personal Effectiveness For Success, conducted by Ms. Vahida Pathan from 17<sup>th</sup> to 22<sup>nd</sup> Jan 2022, concluded successfully with the certification of 168 students. This comprehensive program, spanning 30 hours, aimed to enhance participants' personal effectiveness and equip them with skills essential for achieving success in their personal and professional lives.

**Course Overview:**

Ms. Vahida Pathan, a renowned expert in personal development and effectiveness, led the course, sharing valuable insights, strategies, and techniques with the participants. The course covered a wide range of topics, including goal setting, time management, communication skills, emotional intelligence, resilience, and leadership development, providing participants with a holistic approach to personal growth and success. The sessions were interactive and engaging, featuring a blend of lectures, discussions, group activities, role-plays, and experiential exercises, allowing participants to actively participate and apply the concepts learned in real-life situations. The session was scheduled from 10am to 4pm, the course provided enough time for in-depth exploration of topics.



  
**Director**

**Dnyansagar Institute of Management and**

**Research**

**Balewadi, Pune-411045**





**SHRI KHANDERAJ PRATISHTHAN'S  
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Affiliate Code: C-14205, PUN Code: 1848914020



**Achievements:**

The successful completion of the Personal Effectiveness For Success course represents a significant achievement for the 168 certified students, who have gained valuable insights and skills to enhance their personal effectiveness and unlock their full potential for success.



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**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





**SHRI KHANDERAI PRATISHTHAN'S  
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(ABE Code - C-41283, PUE Code - 288610430)



**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**Neorare Services LLP**

**NEORARE**  
*one Flight*

**Ms. Vahida Pathan**  
(Resource Person)

**PERSONAL  
EFFECTIVENESS  
FOR  
SUCCESS**

VACC/20-21/01



7th Sep 2020 to 12th Sep 2020



10AM TO 4PM



**Venue:**

**Seminar Hall DIMR, SKP Campus, Bolewadi, Pune**



& SKP Campus, Bolewadi, Pune - 411 005, PUNE  
t: 7761880431 • 10 & director@dimr.edu.in & www.dimr.edu.in

**Day** **Neorare** **Management and**  
**Flight**  
**Pune-411045**





## **A.Y. 2020-21 Report**

**Value Added Course: Personal Effectiveness For Success**

**Course Code: VACC/20-21/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 7<sup>th</sup> to 12<sup>th</sup> Sep 2020**

**Duration: 30Hrs**

**Time: 10:00AM to 4:00 PM**

**No. of Student Certified: 114**

### **Introduction:**

The Value Added Course on Personal Effectiveness For Success, facilitated by Ms. Vahida Pathan from 7<sup>th</sup> to 12<sup>th</sup> Sep 2020, successfully concluded with the certification of 114 students. This comprehensive program aimed to empower participants with essential skills and strategies for personal growth and professional success.

### **Overview:**

Ms. Vahida Pathan, a seasoned expert in personal development, led the course, offering valuable insights, practical tips, and guidance to enhance participants' personal effectiveness. The course covered a diverse range of topics, including goal setting, time management, communication skills, and emotional intelligence, resilience, and leadership development, providing participants with a holistic approach to self-improvement. The sessions were interactive and engaging, featuring discussions, group activities, role-plays, and experiential exercises, fostering active participation and enabling participants to apply the concepts learned in real-life situations. The course timing accommodated participants' schedules, allowing them to attend without disrupting their other commitments, thus maximizing participation and engagement.







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DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Poojari University)  
(UOMA2 Code - C - 4723, PUN Code - 300021400)



**Achievements:**

The successful completion of the Personal Effectiveness For Success course signifies a significant milestone for the 114 certified students, who have gained valuable insights and skills to enhance their personal and professional lives.



  
**Director**  
Dnyansagar Institute of Management and Research  
(Approved by AICTE)

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PUNE-41: C-1/2013, PUNE-41: 411004



**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**NEORARE  
Services LLP**



**Ms. Vahida Pathan  
(Resource Person)**

# HR PAYROLL

HRM/20-21/01



23rd Nov 2020 to 28th Nov 2020



10AM TO 4PM



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



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DIRECTOR

**Dnyansagar**

**and**

**Balewadi, Pune - 411 004**





**A.Y. 2020-21**

**Report**

**Certification: HR Payroll**

**Course Code: HKM/20-21/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 23<sup>rd</sup> to 28<sup>th</sup> Nov'2020**

**Duration: 31 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 14**

**Course Overview:**

The HR Payroll Certification course, led by Ms. Vahida Pathan from 23<sup>rd</sup> to 28<sup>th</sup> Nov'2020, successfully concluded with the certification of 14 students. This specialized program aimed to equip participants with the knowledge and skills necessary for effective payroll management within the human resources function. Ms. Vahida Pathan, an experienced HR professional, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance on payroll management practices. The course covered various aspects of HR payroll, including payroll processing, taxation, statutory compliance, benefits administration, and payroll software usage, providing participants with a well-rounded understanding of payroll management. The course provided ample time for in-depth exploration of topics, extensive practice, and knowledge consolidation.

**Conclusion:**

The successful completion of the HR Payroll course is a significant achievement for the 14 certified students. By acquiring expertise in payroll management, they are now better equipped to handle payroll functions efficiently and accurately within their organizations.







**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**Neorare Services LLP**



**Ms. Vahida Pathan  
(Resource Person)**

# PERSONAL EFFECTIVENESS FOR SUCCESS

VACG/19-20/01

 14th Oct 2019 to 19th Oct 2019

 10AM TO 4PM



**Venue:**

**Seminar Hall DIMR, SJP Campus, Balewadi, Pune**



  
**Director**  
**Dnyansagar Institute of Management and  
Research**  
**Balewadi, Pune-411045**

A, SJP Campus, Balewadi, Pune - 411 045 INDIA  
T: 776700401 - 10 E: director@dimr.edu.in @ www.dimr.edu.in





## **A.Y. 2019-20 Report**

**Value Added Course: Personal Effectiveness For Success**

**Course Code: VACC/19-20/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 14<sup>th</sup> to 19<sup>th</sup> Oct'2019**

**Duration: 30 Hrs**

**Time: 10:00 AM to 4:00 PM**

**No. of Student Certified: 127**

### **Introduction:**

The Value Added Course on Personal Effectiveness For Success, led by Ms. Vahida Pathan from 14<sup>th</sup> to 19<sup>th</sup> Oct '2019, concluded with the certification of 127 students. This intensive program aimed to equip participants with essential skills and strategies to enhance their personal effectiveness and achieve success in various aspects of their lives.

### **Overview:**

Ms. Vahida Pathan, a highly skilled facilitator specializing in personal development, delivered engaging sessions filled with valuable insights, practical tips, and actionable strategies for personal growth.

The course curriculum encompassed a wide array of topics, including goal setting, time management, communication skills, and emotional intelligence, resilience, and leadership development, providing participants with a holistic approach to self-improvement. Through a blend of lectures, discussions, group activities, and experiential exercises, participants were actively involved in the learning process, fostering a supportive and collaborative environment conducive to growth and development. The course timing was designed to accommodate participants' schedules, allowing them to fully engage in the learning experience without disrupting their other commitments.







**SHRI KHANDERAI PRATISHTHAN'S  
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(UHS Code - C-12293, PHS Code - 300904020)



**Achievements:**

The successful completion of the Personal Effectiveness For Success course is a testament to the dedication and commitment of the 127 certified students to their personal growth and development. Armed with valuable insights and skills gained during the program, they are now better equipped to navigate challenges, set and achieve goals, communicate effectively, and lead with confidence.



  
**Director**  
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Research  
Balewadi, Pune-411045

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**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



&

Neorare Services LLP



**Ms. Vahida Pathan**  
(Resource Person)

**PERFORMANCE  
MANAGEMENT  
IN HRM**

HRM/19-20/01



5th Aug 2019 to 10th Aug 2019



10AM TO 4PM

**Venue:**

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



SKP Campus, Dnyansagar, Balewadi, Pune - 411 045

T: 7767010401 - 10 | Email: [director@dimr.edu.in](mailto:director@dimr.edu.in) | [www.dimr.edu.in](http://www.dimr.edu.in)

**Director**

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**A.Y. 2019-20**

**Report**

**Certification: Performance Management in HRM**

**Course Code: HRM/19-20/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 5th to 10th Aug'2019**

**Duration: 30 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 14**

**Introduction:**

The Performance Management in HRM Certification course, led by Ms. Vahida Pathan from 5th to 10th Aug'2019, concluded successfully with the certification of 14 students. This specialized program aimed to equip participants with the knowledge and skills necessary to effectively manage employee performance within organizations.

**Course Overview:**

Ms. Vahida Pathan, an experienced HR professional, delivered comprehensive lectures and practical sessions, providing valuable insights and guidance on performance management practices in HRM. The course covered various aspects of performance management, including goal setting, performance appraisal methods, feedback mechanisms, employee development strategies, and performance improvement techniques, ensuring participants gained a holistic understanding of performance management processes. Through interactive discussions, case studies, and role-playing exercises, participants actively engaged with the material, applying performance management concepts to real-world scenarios and workplace contexts. This session scheduled from 10:00 AM to 4:00 PM over a span of 30 hours, the course provided enough time for in-depth exploration of topics, extensive practice, and knowledge consolidation.







**Conclusion:**

The successful completion of the Performance Management in HRM course is a significant achievement for the 14 certified students. By acquiring knowledge and skills in performance management, they are now better equipped to drive employee performance, foster a culture of continuous improvement, and contribute positively to organizational success.



  
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Zoom In

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**Neorase Services LLP**



**Ms. Vahida Pathan  
(Resource Person)**

# HR PAYROLL

HRM/18-19/01

23rd to 28th July 2018

10AM TO 4PM



**Venue:**

**Seminar Hall DIMR Campus, Balewadi, Pune**



6, 3rd Floor, B-1, Dnyansagar, Pune-411 004  
t 7767600401 - 18 e dnyansagar@gmail.com w www.dmr.edu.in

  
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Neorare Services LLP



**Ms. Vahida Pathan**  
(Resource Person)

# HR PAYROLL

HRM/18-19/01

23rd to 28th July 2018



10AM TO 4PM



Director  
Dnyansagar Institute of Management and Research  
Pune

Venue:





**A.Y. 2018-19**

**Report**

**Certification: HR Payroll**

**Course Code: HRM18-1901**

**Resource Person: Ms. Vahida Pathan**

**Date: 23<sup>rd</sup> to 28<sup>th</sup> July 2018**

**Duration: 30 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 16**

**Introduction:**

The HR Payroll Certification course, conducted by Ms. Vahida Pathan from 23<sup>rd</sup> to 28<sup>th</sup> July 2018, concluded successfully with the certification of 16 students. This specialized program aimed to provide participants with the knowledge and skills necessary for effective payroll management within the human resources function.

**Course Overview:**

The trainer is experienced HR professional, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance on payroll management practices. The course covered various aspects of HR payroll, including payroll processing, taxation, statutory compliance, benefits administration, and payroll software usage, ensuring participants gained a well-rounded understanding of payroll management. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, gaining practical experience and applying payroll concepts to real-world scenarios. This sessions scheduled from 10:00 AM to 4:00 PM over a span of 30 hours, the course provided in-depth exploration of topics, extensive practice, and knowledge consolidation.







**Conclusion:**

The successful completion of the HR Payroll course is a significant achievement for the 16 certified students.



Ms. Vahida Pathan is addressing students.







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&

**Neorare Services LLP**

**NEORARE**



**Ms. Vahida Pathan  
(Resource Person)**

**PERSONALITY  
DEVELOPMENT**

**VACC/18-19/01**



**18th Jan 2019 to 12th Jan 2019**



**10AM TO 4PM**



**Venue**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



**@ SKP Campus, Dimr, Balewadi, Pune - 411 045, INDIA  
☎ 7767800451 - 10 ✉ director@dimrcad.in & www.dimrcad.in**

**Director**

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Balewadi, Pune-411045**







**A.Y. 2018-19**

**Report**

**Value Added Course: Personality Development**

**Course Code: VACC/18-19/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 7<sup>th</sup> to 12<sup>th</sup> Jan'2019**

**Duration: 32 Hrs**

**Time: 10:00 AM to 4:00PM**

**No. of Student Certified: 109**

**Introduction:**

The Value Added Course on Personality Development, conducted by Ms. Vahida Pathan from 7<sup>th</sup> to 12<sup>th</sup> Jan'2019 concluded successfully with the certification of 109 students. This intensive program aimed to enhance participants' personal growth and development by focusing on various aspects of personality enhancement.

**Overview:**

Ms. Vahida Pathan, an experienced personality development coach, led the course, providing valuable insights, techniques, and strategies to help participants unlock their full potential and enhance their personal effectiveness. The course covered a wide range of topics, including self-awareness, self-confidence, communication skills, interpersonal skills, emotional intelligence, and leadership development, offering participants a holistic approach to personality enhancement. Session was very interactive, through a mix of lectures, discussions, group activities, role-plays, and experiential exercises, participants actively engaged with the material, enabling them to reflect on their strengths and areas for improvement and develop practical skills to enhance their personality. Over a span of 32 hours, the course provided ample time for in-depth exploration of topics.







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Jointly Own, C-4 MIDC, MIDC Zone - B, PUNE-411 004)



**Achievements:**

The successful completion of the Personality Development course is a significant milestone for the 109 certified students, who have gained valuable insights and skills to enhance their personal growth and effectiveness in various aspects of their lives.



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**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
MAGIC INSTITUTE OF EXCELLENCE**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 18<sup>th</sup> of October 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Magic Institute of Excellence. The second party, and represented herein by its Founder & Director Mr. Vishal Bhojani  
WHEREAS:

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Magic Institute of Excellence - the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2****SCOPE OF THE MOU**

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Party.

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Ali

Director  
DIMR, Pune

Second Party



Mr. Vishal Bhojani

Director  
Magic Institute of Excellence



**Activities Under MoU  
Magic Institute of  
Excellence**



  
**Director**  
Dnyansagar Institute of Management and  
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Balwadi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**

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DNYANSAGAR INSTITUTE OF  
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&  
MAGIC INSTITUTE OF EXCELLENCE



# Hedge Fund Operation

(FIN/22-23/02)



Resource Person

**Mr. Prathamesh Veling**



12<sup>th</sup> to 17<sup>th</sup> Dec 2022



10.00 AM TO 4.00 PM

Venue - Seminar Hall 301-P, SPP Campus, 321/2 Wadi, Pune



  
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Dnyansagar Institute of Management and  
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Pune-411045

3 SPP Campus, Borel Bolewadi, Pune-411 045 India  
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**A.Y. 2022-23**

**Report**

**Certification: Hedge Fund Operations**

**Course Code: FIN/22-23/02**

**Resource Person: Mr. Prathamesh Veling**

**Date: 12th to 17th Dec 2022**

**Duration: 32 Hrs**

**Time: 10 AM to 4 PM**

**No of student certified: 42**

**Introduction:**

The Hedge Fund Operations Certification course conducted by Mr. Prathamesh Veling from 12th to 17th December 2022 provided participants with comprehensive insights into the intricacies of hedge fund operations and management.

**Course Overview:**

Spanning over a period of 32 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of hedge fund operations under the expert guidance of Mr. Prathamesh Veling, an esteemed professional in the field.

**Syllabus:**

- Introduction to Hedge Funds
- Fund Structures and Strategies
- Fund Accounting and Valuation
- Risk Management
- Regulatory Compliance
- Performance Measurement and Attribution
- Investor Relations and Fund Marketing

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(MBAE Code - C - 11203; PUW Code - 1000914200)



**- Fund Administration and Operations**

The course provided participants with a comprehensive understanding of hedge fund operations through a combination of theoretical lectures, practical exercises, and real-world case studies. Mr. Prathamesh Veling's expertise and industry insights enriched the learning experience, enabling participants to grasp complex concepts effectively.

**Conclusion:**

The Hedge Fund Operations Certification course led by Mr. Prathamesh Veling proved to be invaluable in equipping participants with the knowledge and skills necessary to excel in the field of hedge fund management. 42 finance specialization students were attended this full course. We extend our gratitude to Mr. Prathamesh Veling for his exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to learning.



*Director*  
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**Mr. Prathamesh Veling**  
(Resource Person)

# HEDGE FUND OPERATION

FIN/21-22/02



6th Dec 2021 to 11th Dec 2021



10AM TO 4PM



**Venue:**

Seminar Hall DIMR SKP Campus, Bolewadi, Pune



A SKP Campus, Bolewadi, Pune - 411 005 (INDIA)  
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Bolewadi, Pune - 411 005





**A.Y. 2021-22**

**Report**

**Certification: Hedge Fund Operation**

**Course Code: FIN/21-22/02**

**Resource Person: Mr. Prathamesh Veling**

**Date: 6<sup>th</sup> to 11<sup>th</sup> Dec'2021**

**Duration: 30 Hrs**

**Time: 10am to 4pm**

**No. of Student Certified: 51**

### **Introduction**

The Hedge Fund Operation Certification course, led by Mr. Prathamesh Veling, was conducted from 6<sup>th</sup> to 11<sup>th</sup> Dec'2021, resulting in the successful certification of 51 students. This intensive program, spanning 30 hours, provided comprehensive insights and practical knowledge essential for understanding the intricacies of hedge fund operations.

### **Course Overview**

Mr. Prathamesh Veling, an esteemed authority in hedge fund operations, spearheaded the course, sharing invaluable expertise and industry insights with the participants.

The course curriculum covered a wide array of topics, including hedge fund strategies, risk management, portfolio construction, fund administration, and regulatory compliance, offering participants a holistic understanding of hedge fund operations.

The sessions were characterized by their interactive nature, encouraging active engagement from the students through discussions, case studies, and practical exercises, thereby enhancing the learning experience.

The course timing was conducive for participants to attend without conflicting with their other commitments, ensuring maximum participation and engagement.

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**Director**

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(MBA Code - C-4733, BBA Code - BA0704030)



**Conclusion:**

The successful completion of the Hedge Fund Operation Certification course signifies a significant milestone for the 51 certified students, who have acquired specialized knowledge and skills essential for navigating the complexities of hedge fund operations and succeeding in the finance industry.



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(MBAE Code: C-4323 P23 Code: 000004238)



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**Mr. Prathamesh Veling  
(Resource Person)**

# HEDGE FUND OPERATION

FIN/20-21/02



23rd Nov 2020 to 28th Nov 2020



10AM TO 4PM



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



A. SKP Campus, Balewadi, Balewadi, Pune - 411 043 (MBA)  
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**Director**  
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Affiliated Code: C-41255, WU Code: MA00000000



**A.Y. 2020-21**

**Report**

**Certification: Hedge Fund Operation**

**Course Code: FIN/20-21/02**

**Resource Person: Mr. Prathamesh Veling**

**Date: 23rd to 28th Nov'2020**

**Duration: 32 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 29**

**Course Overview:**

The Hedge Fund Operation Certification course, conducted by Mr. Prathamesh Veling from 23rd to 28th Nov'2020, successfully concluded with the certification of 29 students. This comprehensive program aimed to provide participants with in-depth knowledge and skills in hedge fund operations and management.

Mr. Prathamesh Veling, an experienced professional in hedge fund operations, led the course, offering valuable insights, industry expertise, and practical guidance to the participants. The course covered various aspects of hedge fund operations, including fund structures, investment strategies, risk management, regulatory compliance, and performance measurement, ensuring participants gained a comprehensive understanding of the subject matter. Through a combination of lectures, case studies, discussions, and practical exercises, participants actively engaged with the material, applying concepts and techniques to real-world scenarios encountered in hedge fund operations. Duration of this course was 32 hours, the course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

**Conclusion:**

The successful completion of the Hedge Fund Operation course is a significant achievement for the 29 certified students. By acquiring knowledge and skills in hedge fund operations, they are better equipped to pursue careers in the hedge fund industry and contribute effectively to fund management and operations.

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**Mr. Prathamesh Veling  
(Resource Person)**

# HEDGE FUND OPERATION

FIN/19-20/02



**5th Aug 2019 to 10th Aug 2019**



**10AM TO 4PM**



**Venue:**

**Seminar Hall DIMR, SKP Campus, Balewadi, Pune**



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**A.Y. 2019-20**

**Report**

**Certification: Hedge Fund Operation**

**Course Code: FIN/19-20/02**

**Resource Person: Mr. Prathamesh Veling**

**Date: 5th to 10th Aug'2019**

**Duration: 30 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 26**

#### **Introduction:**

The Hedge Fund Operation Certification course, facilitated by Mr. Prathamesh Veling from 5th to 10th Aug'2019, concluded successfully with the certification of 26 students. This program aimed to equip participants with the knowledge and skills required to operate hedge funds efficiently.

#### **Course Overview**

Mr. Prathamesh Veling, a seasoned professional in hedge fund operations, delivered insightful lectures and practical sessions, offering valuable insights and industry expertise to the participants.

The course covered various aspects of hedge fund operations, including fund structures, investment strategies, risk management, regulatory compliance, and performance measurement, providing participants with a comprehensive understanding of hedge fund management.

Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying hedge fund concepts to real-world scenarios and projects.

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UOMRC Code - C - 41262, PUE Code - 08040002002



**Conclusion:**

The successful completion of the Hedge Fund Operation course is a significant achievement for the 26 certified students.



Mr. Prathamesh Veling giving information about Hedge Fund Operations



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(BMC Code - C-4020, FMC Code - 060924020)



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**Mr. Prathamesh Veling  
(Resource Person)**

# **HEDGE FUND OPERATION**

**#N/18-19/02**



**23rd July 2018 to 28th July 2018**



**10AM TO 4PM**

**Venue**

**Seminar Hall DIMR SKP Campus, Balewadi, Pune**



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**Dnyansagar Institute of Management and Research**  
**Balewadi, Pune - 411 004**





**A.Y. 2018-19**

**Report**

**Certification: Hedge Fund Operation**

**Course Code: (FIN/18-19/02)**

**Resource Person: Mr. Prathamesh Veling**

**Date: 23<sup>rd</sup> to 28<sup>th</sup> July 2018**

**Duration: 32 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 28**

**Introduction:**

The Hedge Fund Operation Certification course, led by Mr. Prathamesh Veling from 23<sup>rd</sup> to 28<sup>th</sup> July 2018, concluded successfully with the certification of 28 students. This comprehensive program aimed to equip participants with the knowledge and skills necessary to operate hedge funds effectively.

**Course Overview:**

Mr. Prathamesh Veling, a seasoned professional in hedge fund operations, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance to the participants. The course covered various aspects of hedge fund operations, including fund structures, investment strategies, risk management, regulatory compliance, and performance measurement, ensuring participants gained a thorough understanding of hedge fund management practices. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying hedge fund concepts to real-world scenarios and projects. A span of 32 hours, the course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.







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(AICTE Code - C-41231, UPRU Code - MAUP004020)



**Conclusion:**

The successful completion of the Hedge Fund Operation course is a significant achievement for the 28 certified students.



Mr. Prafullanesh Velling is guiding students on Hedge Fund Operation on 23<sup>rd</sup> to 28<sup>th</sup> July 2018



*Signature*  
DIRECTOR  
Dnyansagar Institute of Management and  
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# Investment Banking

(FIN/22-23/01)



Resource Person

Mr. Vishal Bhojwaji



08<sup>th</sup> to 24<sup>th</sup> May<sup>2023</sup>



3.00 PM TO 5.00 PM

Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411044.





**A.Y. 2022-23**

**Report**

**Certification: Investment Banking**

**Course Code: (FIN/22-23/01)**

**Resource Person: Mr. Vishal Bhojani**

**Date: 8<sup>th</sup> to 24<sup>th</sup> May 2023**

**Duration: 30 hrs**

**Time: 3 PM to 5 PM**

**No of Student Certified: 39**

**Introduction:**

The Investment Banking Certification course conducted by Mr. Vishal Bhojani from 1st to 18th March 2023 provided participants with invaluable insights and knowledge essential for understanding the intricacies of investment banking.

**Course Overview:**

Spanning over a period of 30 hours, with sessions held daily from 3:00 PM to 5:00 PM, the course delved into various aspects of investment banking under the expert guidance of Mr. Vishal Bhojwani, a seasoned professional in the field.

**Syllabus:**

- Overview of Investment Banking
- Financial Markets and Instruments
- Valuation Techniques
- Mergers and Acquisitions
- Asset Management
- Venture Management
- Capital Market
- Initial Public Offerings (IPOs)







The course provided a comprehensive understanding of investment banking principles, methodologies, and practices through a blend of theoretical lectures, case studies, and interactive discussions. Mr. Vishal Bhojwani's wealth of knowledge and expertise enriched the learning experience, enabling participants to grasp complex concepts with ease.

#### **Conclusion:**

The course was scheduled for Finance specialization students, 39 students out of 42 have completed this course. The Investment Banking Certification course led by Mr. Vishal Bhojwani proved to be instrumental in equipping participants with the requisite skills and knowledge to navigate the dynamic landscape of investment banking. We extend our appreciation to Mr. Vishal Bhojwani for his exemplary mentorship and guidance throughout the course, and commend all participants for their active engagement and commitment.



**Director**





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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(Ward No. 12 - A-1002, P. No. 1002 - K. P. N. 1002)



**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**&  
Magic Excellence**



**Mr. Vishal Bhojani  
(Resource Person)**

# INVESTMENT BANKING

FIN/21-22/01



2nd Mar 2022 to 18th Mar 2022



3PM TO 5PM



**Venue**

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



& SKP Campus, Spree, Balewadi, Pune - 411 045 INDIA  
☎ 7767000001 - 10 ✉ director@dnimr.edu.in ✉ www.dnir.edu.in

**Director**

**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**





**A.Y. 2021-22**

**Report**

**Certification: Investment Banking**

**Course Code: FIN21-22/01**

**Resource Person: Mr. Vishal Bhojani**

**Date: 2nd to 19th March 2022**

**Duration: 31 Hrs.**

**Time: 3 pm to 5 pm**

**No of Student Certified: 48**

#### **Overview:**

The Investment Banking Certification course conducted by Mr. Vishal Bhojani from 2nd to 19th March 2022 was successfully completed with a total of 48 students certified. This comprehensive program spanned over 31 hours, providing in-depth knowledge and practical insights into the field of investment banking.

#### **Course Overview**

Trainer is a renowned expert in the field of investment banking, led the sessions, sharing valuable expertise and real-world experiences with the participants. The course covered a wide range of topics, including financial modeling, valuation techniques, mergers and acquisitions, capital markets, and more, ensuring a holistic understanding of investment banking principles and practices. The interactive nature of the sessions encouraged active participation from the students, fostering a dynamic learning environment where questions were encouraged and discussions were insightful. The course was conducted daily from 3pm to 5pm, allowing participants to conveniently attend sessions without disrupting their other commitments.







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(PGDIE Code- C-41331, PUN Code-0200504020)



**Conclusion**

The successful completion of the Investment Banking Certification course marks a significant milestone for the 48 students who have acquired valuable skills and knowledge essential for pursuing careers in investment banking and related fields.



  
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(MBAE Code - C-4302; PGM Code - 0899704029)



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**Mr. Vishal Bhojani  
(Resource Person)**

# INVESTMENT BANKING

FIN/20-21/01



7th Dec 2020 to 23rd Dec 2020



3PM TO 5PM



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



8, SKP Campus, Balewadi, Pune - 411 045 INDIA  
☎ 7767300481 - 12 ✉ director@dimr.edu.in & www.dimr.edu.in

**Director**

**Dnyansagar Institute of Management and  
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Balewadi, Pune-411045**





**A.Y. 2020-21**

## **Report**

**Certification: Investment Banking**

**Course Code: FIN/20-21/01**

**Resource Person: Mr. Vishal Bhojani**

**Date: 7th to 23rd Dec'2020**

**Duration: 30 Hrs**

**Time: 3 PM to 5 PM**

**No. of student certified: 27**

### **Course Overview:**

The Investment Banking Certification course, conducted by Mr. Vishal Bhojani from 7th to 23rd Dec'2020, concluded successfully with the certification of 27 students. This intensive program aimed to provide participants with comprehensive knowledge and skills in investment banking practices and principles.

Mr. Vishal Bhojani, a seasoned professional in investment banking, led the course, offering valuable insights, industry expertise, and practical guidance to the participants.

The course covered various aspects of investment banking, including financial analysis, capital markets, mergers and acquisitions, valuation techniques, and investment strategies, ensuring participants gained a thorough understanding of the subject matter.

Through a combination of lectures, case studies, discussions, and practical exercises, participants actively engaged with the material, applying concepts and techniques to real-world scenarios. This course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

### **Conclusion:**

The successful completion of the Investment Banking course is a significant achievement for the 27 certified students. By acquiring knowledge and skills in investment banking, they are better equipped to pursue careers in finance and make informed decisions in the realm of investments and corporate finance.







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**Mr. Vishal Bhojani  
(Resource Person)**

# INVESTMENT BANKING

**FIN/19-20/01**



**15th July 2019 to 31st July 2019**



**3PM TO 5PM**

**Venue:**

**Seminar Hall DIMR, SKP Campus Balewadi, Pune**



**& SKP Campus, Balewadi, Balewadi, Pune-411045**  
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# DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



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**Mr. Vishal Bhojani**  
(Resource Person)

# INVESTMENT BANKING

FIN/19-20/01



15th July 2019 to 31st July 2019



3PM TO 5PM



Director

Dnyansagar Institute of Management & Research

Broadway, Pune-411045



Venue:





**A.Y. 2019-20**

**Report**

**Certification: Investment Banking**

**Course Code: FIN/19-20/01**

**Resource Person: Mr. Vishal Bhojani**

**Date: 15th to 31st July 2019**

**Duration: 31 Hrs**

**Time: 3 PM to 5 PM**

**No. of student certified: 24**

**Introduction:**

The Investment Banking Certification course, led by Mr. Vishal Bhojani from 15th to 31st July 2019, concluded successfully with the certification of 24 students. This intensive program aimed to provide participants with comprehensive knowledge and skills in investment banking practices and principles.

**Course Overview:**

Mr. Vishal Bhojani, a seasoned professional in investment banking, delivered insightful lectures and practical sessions, offering valuable insights and industry expertise to the participants.

The course covered a wide range of topics, including financial analysis, capital markets, mergers and acquisitions, valuation techniques, and investment strategies, ensuring participants gained a thorough understanding of investment banking concepts.

Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying theoretical knowledge to real-world scenarios encountered in investment banking.







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(MBA) Code - C - 41020, BBA Code - (MUMBAI) 41030



Certification course on Investing Banking for Finance students by Mr. Vishal Bhojani

**Conclusion:**

The successful completion of the Investment Banking course is a significant achievement for the 24 certified students.



*[Signature]*  
Dnyansagar Institute of Management & Research  
Balewadi, Pune-411043





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**Mr. Vishal Bhojani  
(Resource Person)**

# INVESTMENT BANKING

F/N/18-19/01



20th Feb 2018 to 09th Mar 2018



3PM TO 5PM



**Venue:**

**Seminar Hall, DIMR SKP Campus, Balewadi, Pune**



& SKP Campus, Sector, Hobbawadi, Pune-411 045 (INDIA)  
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**Director**  
**Dnyansagar Institute of Management &  
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**Balewadi, Pune-411045**





**A.Y. 2018-19**

**Report**

**Certification: Investment Banking**

**Course Code: FIN/18-19/01**

**Resource Person: Mr. Vishal Bhojani**

**Date: 20<sup>th</sup> Feb to 9<sup>th</sup> Mar 2018**

**Duration: 31 Hrs**

**Time: 3 PM to 5 PM**

**No. of student certified: 26**

**Introduction:**

The Investment Banking Certification course, facilitated by Mr. Vishal Bhojani from 23<sup>rd</sup> to 28<sup>th</sup> July 2018, concluded successfully with the certification of 26 students. This intensive program aimed to provide participants with comprehensive knowledge and skills in investment banking practices and principles.

**Course Overview:**

Mr. Vishal Bhojani, a distinguished expert in investment banking, delivered insightful lectures and practical sessions, offering valuable insights and industry expertise to the participants. The course covered a wide range of topics, including financial analysis, capital markets, mergers and acquisitions, valuation techniques, and investment strategies, ensuring participants gained a thorough understanding of investment banking concepts and practices. The sessions scheduled from 3am to 5pm over a span of 31 hours, the course provided maximum time for the exploration of topics and practice.







**Conclusion:**

The successful completion of the *Investment Banking* course is a significant achievement for the 26 certified students.



Mr. Vishal Bhajani is guiding students on "Investment Banking"







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(BBA-2 Course - U - 41003) PGD Course - 40400140203



**WORKSHOP  
ON**

**"PERSONALITY TRANSFORMATION SESSION"**

- Event Type:** Workshop
- Event Name:** Personality Transformation Session
- Day & Date:** Wednesday, 13<sup>th</sup> February 2019
- Time:** 9:30 AM
- Venue:** Seminar Hall, DIMR
- Speaker:** Vishal Bhujani, Director, Magic Institute of Excellence (MIE).
- Collaborations:** Magic Institute of Excellence (MIE).



**Director**  
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Balewadi, Pune-411045

8, 9/97 Campus, Dnyansagar, Balewadi, Pune - 411 045 INDIA  
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**DIMR Student at Session**

#### **Objectives of the Event:**

- To learn the vital role of impressive personality.
- To understand and to improve aspects of personality improvement.

#### **Event Description:**

Students of DIMR were enthralled and engaged by a Personality Transformation session conducted by Vishal Bhojani, Director, Magic Institute of Excellence (MIE).

The session helped students to get into a RIGHT MINDSET to become a good MBA and successful professional going ahead. A great interactive session enjoyed by all students as a part of their holistic development @DIMR.

S. DNP Campus, Balewadi, Balewadi, Pune - 411 045 INDIA  
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**Learning Outcome:**

- Students learn the importance of personality improvement skills.
- Students learn that how personality plays a vital role professional life.





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(AIESEC India - C-2205, PAN Code - ABBP14205)



**DIMR Students at personality improvement session**

A 36P Campus, Baram Bazaar, Pune - 411 045 (MCA)  
☎ 7767800405 • 10 • ✉ director@dimr.edu.in • www.dimr.edu.in



  
**Director**  
Dnyansagar Institute of Management and  
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Baram Bazaar, Pune-411045





**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
PURE TECHNOLOGY**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 10<sup>th</sup> of July 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Pure Technology. The second party, and represented herein by its Director, Mr. Rajesh Munde.

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lectures.
- D) Pure Technology, Pune - the Second Party is engaged in Software development & Training.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.





**CLAUSE 2****SCOPE OF THE MoU**

- 2.1 Skill Development Programs: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid for two years.

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sridha A/v

Director  
DIMR, Pune

2

Second Party

Mr. Rajesh Munde

Director  
Pure Technology India



## Activities Under MoU Pure Technology



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balawadi, Pune-411045

**A Report on Staff Development (Non-Teaching) Program**





DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
&  
Pure Technology



# Digital Marketing

(MKT/22-23/01)

**Mr. Rajesh Munde**  
(Resource Person)



12<sup>th</sup> to 17<sup>th</sup> Dec' 2022



10.00 AM TO 4.00 PM



**Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



  
Director  
Dnyansagar Institute of Management & Research  
SKP Campus, Balewadi, Pune - 411 004, India  
Phone: 020-26111040

SKP Campus, Balewadi, Pune - 411 004, India  
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**A.Y. 2022-23**

**Report**

**Certification: Digital Marketing**

**Course Code: MKT/22-23/01**

**Resource Person: Mr. Rajesh Munde**

**Date: 12th to 17th Dec'2022**

**Duration: 35 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 31**

**Introduction:**

The Digital Marketing Certification course conducted by Mr. Rajesh Munde from 12th to 17th Dec'2022 was a resounding success, providing participants with comprehensive knowledge and practical skills in the field of digital marketing.

**Course Overview:**

The course spanned over a period of 35 hours, with sessions held daily from 10:00 AM to 3:00 PM. Mr. Rajesh Munde, a seasoned expert in digital marketing, delivered engaging lectures and facilitated interactive discussions to ensure a dynamic learning experience for all participants.

**Syllabus:**

- Introduction to Digital Marketing
- Website Planning and Development
- Search Engine Optimization (SEO)
- Social Media Marketing (SMM)
- Pay-Per-Click Advertising (PPC)
- Email Marketing
- Content Marketing







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UOEHE Code - C-41285, PUA Code - 8000542000



**- Analytics and Reporting**

Throughout the course, participants gained hands-on experience through practical exercises, case studies, and real-world examples. Mr. Rajesh Munde provided valuable insights and industry best practices, empowering participants to apply their newfound knowledge effectively in their respective domains.

**Conclusion:**

The Digital Marketing Certification course led by Mr. Rajesh Munde was instrumental in equipping participants with the skills and expertise required to thrive in today's digital landscape. Total 31 students completed this course. We extend our gratitude to Mr. Rajesh Munde for his exemplary guidance and to all participants for their active participation and enthusiasm throughout the duration of the course.



*Director*  
Dnyansagar Institute of Management and  
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(AICTE Code: E-A1203, PUA Code: AAB004230)



**A.Y. 2021-22**

**Report**

**Certification: Introduction to Digital Marketing**

**Course Code: MKT/21-22/01**

**Resource Person: Mr. Rajesh Munde**

**Date: 6<sup>th</sup> to 11<sup>th</sup> Dec'2021**

**Duration: 36 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 21**

**Introduction:**

The Introduction to Digital Marketing Certification course, led by Mr. Rajesh Munde, was held from Dec 6<sup>th</sup> to 11<sup>th</sup> Dec'2021, and achieved remarkable success by imparting participants with comprehensive knowledge and practical skills essential for excelling in the digital marketing industry.

**Course Overview:**

The training program lasted for 36 hours, running from 10:00 AM to 4:00 PM every day. Mr. Rajesh Munde, a proficient digital marketing specialist, conducted informative lectures and led interactive discussions to create a stimulating educational environment for all attendees. During the program, attendees acquired practical skills through hands-on activities, case studies, and real-life illustrations. Mr. Rajesh Munde shared valuable perspectives and industry-leading strategies, enabling participants to implement their newly acquired knowledge efficiently within their specific fields.



& 2nd Floor, 2nd, Balenadi, Pune - 411045 (India)

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UJEDC Code: C-41032, PUN Code: 000014000



**Conclusion:**

The Introduction to Digital Marketing Certification program, under the guidance of Mr. Rajesh Munde, was pivotal in providing participants with the necessary skills and knowledge to excel in the current digital environment. A total of 21 students successfully finished the course. We would like to express our appreciation to Mr. Rajesh Munde for his outstanding mentorship, and to all the participants for their engagement and eagerness during the program.



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(MBAE Code - C-4353, PUE Code - MBPC-4353)



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**&  
Pure Tech**



**Mr. Rajesh Munde  
(Resource Person)**

# INTRODUCTION TO DIGITAL MARKETING

MKT/20-21/01



23rd Nov 2020 to 28th Nov 2020



10AM TO 4PM



**Venue:**

**Samirar Hall, DIMR, SKP Campus, Balewadi, Pune**



SKP Campus, Sector, Balewadi, Pune - 411 045 (MBA)  
☎ 2287800401 - 10 ✉ director@dimr.edu.in ✉ www.dimr.edu.in



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Balewadi, Pune-411045**





**A.Y. 2020-21**

**Report**

**Certification: Introduction to Digital Marketing**

**Course Code: MKT/20-21/01**

**Resource Person: Mr. Rajesh Munde**

**Date: 23<sup>rd</sup> to 11th Nov'2020**

**Duration: 32 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 49**

**Introduction:**

The Introduction to Digital Marketing Certification course, led by Mr. Rajesh Munde, was held from 23<sup>rd</sup> to 11th Nov'2020, and achieved remarkable success by imparting participants with comprehensive knowledge and practical skills essential for excelling in the digital marketing industry.

**Course Overview:**

The duration of the course was 35 hours, with classes taking place daily from 10:00 AM to 4:00 PM. Mr. Rajesh Munde, an experienced professional in digital marketing, provided captivating lectures and guided interactive discussions to guarantee an engaging learning journey for all students. Over the duration of the course, individuals obtained practical experience through hands-on exercises, case studies, and real-world instances. Mr. Rajesh Munde offered valuable insights and best practices from the industry, empowering participants to effectively utilize their newfound knowledge in their respective areas.

**Conclusion:**

We are thankful to Mr. Rajesh Munde for his exceptional guidance, and to all the participants for their active involvement and enthusiasm throughout the course.







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Mr. Rajesh Munde  
(Resource Person)

# DIGITAL MARKETING FUNDAMENTALS

MKT/19-20/01



5th Aug 2019 to 10th Aug 2019



10AM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

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**A.Y. 2019-20**

**Report**

**Certification: Digital Marketing Fundamentals**

**Course Code: MKT/19-20/01**

**Resource Person: Mr. Rajesh Munde**

**Date: 5th to 10th Aug 2019**

**Duration: 37 Hrs**

**Time: 10 AM to 5 PM**

**No. of student certified: 59**

**Course Overview:**

The Digital Marketing Fundamentals Certification course, conducted by Mr. Rajesh Munde from 5th to 10th Aug 2019, concluded successfully with the certification of 59 students. This comprehensive program aimed to provide participants with foundational knowledge and skills in digital marketing strategies and techniques. Mr. Rajesh Munde, a seasoned digital marketing professional, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance on digital marketing fundamentals. The course covered various aspects of digital marketing, including search engine optimization (SEO), social media marketing, email marketing, content marketing, and digital analytics, ensuring participants gained a holistic understanding of digital marketing concepts. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying digital marketing strategies to real-world scenarios and projects.

**Conclusion:**

The successful completion of the Digital Marketing Fundamentals course is a significant achievement for the 59 certified students. By acquiring foundational knowledge and skills in







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digital marketing, they are now equipped to pursue careers in digital marketing roles and contribute effectively to online marketing initiatives.



Certification course on Digital Marketing Fundamentals



Mr. Rajesh Munde guiding students on Digital Marketing Fundamentals

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(WDE Code - 12 - 4120, PUW Code - 18MP04020)



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**&  
Pure Tech**



**Mr. Rajesh Munde  
(Resource Person)**

# **DIGITAL MARKETING FUNDAMENTALS**

**MKT/18-19/01**



**23rd July 2018 to 28th July 2018**



**10AM TO 5PM**



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



**8, SKP Campus, Balewadi, Pune - 411 005 (India)  
U: 7751800401 • TO: 40 director@dimr.edu.in or www.dimr.edu.in**

**Director**

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Balewadi, Pune-411045**





**A.Y. 2018-19**

**Report**

**Certification: Digital Marketing Fundamentals**

**Course Code: MKT/18-19/01**

**Resource Person: Mr. Rajesh Munde**

**Date: 23<sup>rd</sup> to 28<sup>th</sup> July 2018**

**Duration: 36 Hrs**

**Time: 10 AM to 5 PM**

**No. of student certified: 71**

#### **Introduction:**

The Digital Marketing Fundamentals Certification course, led by Mr. Rajesh Munde, was held from July 23<sup>rd</sup> to 28<sup>th</sup>, 2018, and achieved remarkable success by imparting participants with comprehensive knowledge and practical skills essential for excelling in the digital marketing industry.

#### **Course Overview:**

Spanning over 36 hours, the course featured daily sessions from 10:00 AM to 5:00 PM. Mr. Rajesh Munde, a seasoned digital marketing expert, delivered compelling lectures and facilitated interactive discussions to ensure a vibrant learning experience for all participants. Throughout the training, participants developed practical skills through hands-on practice, case studies, and real-life examples. Mr. Rajesh Munde shared valuable insights and industry best practices, equipping participants to apply their newly acquired knowledge effectively within their own domains.

#### **Conclusion:**

The Digital Marketing Certification course, overseen by Mr. Rajesh Munde, was instrumental in equipping participants with the necessary skills and knowledge to excel in the digital

A. SGP Campus, Barve, Balewadi, Pune - 411 045, INDIA  
t: 7767800001 - 10 | e: director@dimr.edu.in | www.dimr.edu.in



**Director**

**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**







landscape of today. A total of 71 students completed the course. We would like to extend our gratitude to Mr. Rajesh Munde for his exemplary leadership, and to all participants for their active participation and enthusiasm during the course.



Mr. Rajesh Munde is guiding students on the topic on Digital Marketing Fundamentals



*Director*  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411 005





**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
SCOUT INNOVATIONS**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 13<sup>th</sup> of August 2018 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Scout Innovations  
The second party, and represented herein by its Founder & CEO Mr. Mangesh Wankhade  
**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intend to cooperate and focus their efforts on cooperation within areas of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Scout Innovations, Pune, - the Second Party is engaged in Data Processing.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:**

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2****SCOPE OF THE MoU**

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi



Second Party



Mr. Mangesh Wankhade





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S.P. Jain University)  
UPEMC Code - C - 41203, PUCB Code - 204004ACB0



**Activities Under MoU  
Scout Innovations**



  
**Director**

Dnyansagar Institute of Management and  
Research  
Balowadi, Pune-411045







# INAUGURATION OF ED CELL- NIRMAAN

Saturday, 11 May, 2019

**In association with:**



& DRP Campus, Baram, Barambada, Pune - 411 045 94308  
☎ 7787800421 - ✉ [director@dnysagar.edu.in](mailto:director@dnysagar.edu.in) & [www.dnysagar.edu.in](http://www.dnysagar.edu.in)



*Dr. Greeny*  
Dnyansagar Institute of Management & Research  
Barambada, Pune-411 045





## **Workshop on Finding the first job.**

**Speaker- Mr. Mangesh Manikrao  
Wankhade.**

**Date: Friday, 31st August 2018**

**In association  
with:**



& SAP Campus, Bhor, (Maharashtra, Pune-411 045 India)  
© 7767000421 - 18 | director@dimr.edu.in | www.dimr.edu.in



  
**Dnyansagar Institute of Management and  
Research  
Bhor, Pune-411045**





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. J. Pura University)  
(ABE Code - C-1102) PUA Code - 200914020)



**WORKSHOP  
ON**

**"FINDING A FIRST JOB"**

- Event Type:** Workshop
- Event Name:** Finding a First Job
- Day & Date:** Friday, 31<sup>st</sup> August 2018
- Venue:** Conference Hall, DIMR
- Speaker:** Mr. Mangesh Manikrao Wankhede Founder; Managing Director, At Scout Group, Social Entrepreneur; Nation Builder.
- Collaboration:** Scout's Innovation.



**Dr. Sajid Alvi, Director – DIMR felicitating Mr. Mangesh Wankhede**

A SJP Campus, Dnyansagar, Bawade, Pune - 411 040 (India)  
☎ 1767600401 - 10 ✉ director@dimr.edu.in @ www.dimr.edu.in



*Sajid Alvi*  
Director  
Dnyansagar Institute of Management & Research  
Bawade, Pune-411040





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE-Hive Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(Balewadi Campus - C-11028, Pune (Guia) - 411045)



**Objectives of the Event:**

- To understand the importance of grabbing first job at right time.
- To learn the required qualities and efforts for grabbing a job opportunity.

**Event Description:**

The ~~workshop~~ "Finding First Job" was conducted on 31/08/2018 by Mr. Mangesh Manikrao Wankhade Founder, Managing Director, At Scout Group, Social Entrepreneur, Nation Builder. It enabled them to understand various career options, preparation needed to achieve aspired career options, understanding various job portals, framing a well-defined strategy to achieve a good job hunt.

**Learning Outcome:**

- Students acquired a knowledge about finding a right job and grabbing the opportunity
- Students learnt about essential skills required for aspiring leaders.
- Students learnt about the importance of finding first job and what the possible challenges to get the first job are.



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







**DIMR Students with Mr. Mr. Mangesh Wankhade at Session**



*Director*  
**Dnyansagar Institute of Management and  
Research  
Balwadi, Pune-411045**





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. J. P. University)  
UOMR Code - D-41005, PUM Code - 180004030



**Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition**

**Academic Year 2018-19**

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Ittekkhar Khan	Assistant Professor, DIMR	Coordinator
3.	Mr. Karpe Suraj	DIMR Student	Member
4.	Mr. Koli Maruti	DIMR Student	Member
5.	Ms. Vaishali Dhas	DIMR Student	Member
6.	Mr. Mundhe Mohan	DIMR Student	Member
7.	Ms. Sharayu Raut	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GINET Industry Representative	Member



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

A 3000 Campus, Bypass Balewadi, Pune-411 045 INDIA.  
T: 7787800401 - 10 LBS. director@dimr.edu.in @ www.dimr.edu.in







## Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

**Academic Year 2019-20**

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Mr. Mundhe Mohan	DIMR Student	Member
4.	Ms. Sharayu Raut	DIMR Student	Member
5.	Ms. Snehal More	DIMR Student	Member
6.	Mr. Lakhkar Shubham	DIMR Student	Member
7.	Mr. Asopa Govind	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



**Director**  
**Dnyansagar Institute of Management and  
Research**  
**Belawadi, Pune-411045**







**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi. Recognized by Govt. of Maharashtra, affiliated to S. J. P. University)  
(MSHE Code - C-41205, PUN Code - 580914270)



**Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition**

**Academic Year 2020-21**

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iltekhhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Ms. Snehal More	DIMR Student	Member
4.	Mr. Lakshkar Shubham	DIMR Student	Member
5.	Mr. Asopa Govind	DIMR Student	Member
6.	Mr. Sabane Changoji	DIMR Student	Member
7.	Ms. Bhavsar Vaishnavi	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



*Director*  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

& 2nd Campus, Balewadi, Pune - 411 045 (INDIA)  
to: 7787200481 • 10 or director@dimr.edu.in or www.dimr.edu.in







## Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

### Academic Year 2021-22

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Irtekar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Sabane Chargoji	DIMR Student	Member
4.	Bhavsar Vaishnavi	DIMR Student	Member
5.	Shubham Barse	DIMR Student	Member
6.	Akshay Gofane	DIMR Student	Member
7.	Pritam Saple	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



**Director**  
Dnyansagar Institute of Management and  
Research  
Balowadi, Pune-411045

A SHRI CAMPUS, Balowadi, Balowadi, Pune - 411045 INDIA  
T: 7787500401 - 15 | E: director@dimr.edu.in | www.dimr.edu.in







## Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

**Academic Year 2022-23**

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftexhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Ms. Mansi Pawar	DIMR Student	Member
4.	Mr. Raj Karnble	DIMR Student	Member
5.	Mr. Parth Madke	DIMR Student	Member
6.	Mr. Shubham Barse	DIMR Student	Member
7.	Mr. Pritam Sapke	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

A. S. K. Campus, Balewadi, Balewadi, Pune - 411 045 (MCA)  
☎ 7767880431 • 18 ✉ director@dimr.edu.in & www.dimr.edu.in





**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
PODIUM SYSTEMS PVT LTD**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 18<sup>th</sup> of April, 2019 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Podium Systems Pvt Ltd. The second party, and represented herein by its Director Mr. Vaibhav Bhargava

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Podium Systems Pvt Ltd. - the Second Party is engaged in HR Solutions.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MOU**

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid for two years.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi

Director  
DIMR, Pune



2

Second Party

Mr. Vaibhav Bhargava

Director  
Podium Systems Pvt. Ltd.





## Activities Under MoU

**Podium Systems Pvt. Ltd.**



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Gairwadi, Pune-411045





+91 777 001 4401

contact@podiumsys.com

www.podiumsys.com

Date: 26<sup>th</sup> July, 2019

### To whomsoever it May Concern

This is to certify that Mr. Siddharth Patel, has successfully completed 2 months Operations Internship program (From 27<sup>th</sup> May, 2019 till 27<sup>th</sup> July, 2019) at our Company. During the period of his Internship program with us, he was found punctual, hardworking and inquisitive.

We wish him every success in life.

From, Podium Systems Private Limited



**Vaibhav Bhargava**

Director

Podium Systems Private Limited

www.podiumsys.com



  
Director

Dnyanesh Institute of Management and Research  
Pune  
Balewadi, Pune-411045





Podium Systems

Date: 16<sup>th</sup> September 2020

## To whomsoever it May Concern

This is to certify that Ms. Jaya Singh, has successfully completed a 2 months Financial Planning Internship program (From 6<sup>th</sup> July, 2020 till 6<sup>th</sup> September, 2020) at our Company. During the period of her internship program with us, she was found punctual, hardworking and inquisitive.

We wish her every success in life.

From, Podium Systems Private Limited

Authorized by,

Renuka Bhargava  
Head- Operations,  
Podium Systems Pvt Ltd.



**Director**  
Deyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

Address : Maple Co-Op Housing Soc office No-201 Veerharidanagar Balhar Pune - 411045







**Podium Systems Pvt. Ltd.**

Technology | Innovation | Entertainment | Gaming

CIN NO. - U72900MH2015PTC015425

+91 777 001 4401

contact@podiumsys.com

www.podiumsys.com

Date: 26<sup>th</sup> July, 2019

## To whomsoever it May Concern

This is to certify that Mr. Shivam Sharma has successfully completed 2 months Finance Internship program (From 27<sup>th</sup> May, 2019 till 27<sup>th</sup> July, 2019) at our Company. During the period of his Internship program with us, he was found punctual, hardworking and inquisitive.

We wish him every success in life.

From, Podium Systems Private Limited



**Valbhav Bhargava**

Director

Podium Systems Private Limited

www.podiumsys.com



**Director**

Dnyansagar Institute of Management and Research

Balewadi, Pune-411045





**Podium Systems Pvt. Ltd.**

Technology | Innovation | Entertainment | Consulting

CIN NO: U72900PN2018PTC08428

022-27061888

contact@podiumsys.com

www.podiumsys.com

Date: 25<sup>th</sup> July, 2019

To whomsoever it May Concern

This is to certify that Mr. Sohail Pathan has successfully completed 2 months Finance Internship program (From 27<sup>th</sup> May, 2019 till 27<sup>th</sup> July, 2019) at our Company. During the period of his internship program with us, he was found punctual, hardworking and inquisitive.

We wish him every success in life.

From, Podium Systems Private Limited



**Vaibhav Bhargava**

Director

Podium Systems Private Limited

www.podiumsys.com



Director

Dnyanagar Institute of Management and  
Research  
Balewadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MOU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND  
HDFC ERGO**

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 11<sup>th</sup> of July 2019 by and between:

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And HDFC ERGO, The second party, and represented herein by its Manager Mr. Mohit Marwa

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) HDFC Ergo the Second Party is engaged in insurance.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2****SCOPE OF THE MOU**

- 2.1 Skill Development Programs: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

**CLAUSE 3****VALIDITY**

- 3.1 This Agreement will be valid for one year.

**CLAUSE 4****RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

  
Dr. Sajid Alvi

Director  
DIMR, Pune



Second Party

  
Mr. Mohit Marwa

Manager  
HDFC ERGO





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi), Recognized by Govt. of Maharashtra, Affiliated to S. P. J. Sonawale Institute  
(UOMC Code - C-41293, PUN Code - 684001430)



**Activities Under MoU**

**HDFC ERGO**



*[Handwritten signature]*

**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Letter of Intent (LOI)

Date: 31 Jan 2020

To,  
Name: Krushal Patel

Address: \_\_\_\_\_

Dear Krushal,

1. We are pleased to offer you the position of Young Manager in our Organisation.
2. Your date of joining would be 1 June 2020, failing which, this LOI shall automatically stand withdrawn and cancelled from date of issuance of this letter, until otherwise the same is mutually agreed and revised accordingly.
3. Your initial place of posting will be at Mumbai. However, your services are transferable from one department to another or from one place to another anywhere in India which shall be at the discretion or requirement of the Company without any prior notice, depending upon the business exigency.
4. You will be undergoing On the job training for period of approx. 2.5 months. During the training period, you will be paid stipend of Rs. 8,000/- (Rupees Eight Thousand Only) per month and you will not be entitled for any other benefits.
5. Post successful completion of training period, you will be offered a full time employment with HDFC Ergo Health Insurance Limited at Annual CTC of Rs. 3,00,000 (Rupees Three Lakh(s) Only) + Incentives (Upto Rs. 50,000/- Per Annum) can go up to Rs. 1,50,000/- Per Annum for high performers + Reimbursements (Upto Rs. 48,000/- Per Annum), with detailed compensation annexure and actual Job location.
6. One-time welcome bonus of Rs 10,000 (Rupees Ten Thousand Only) to be paid after completion of 4 months with HDFC Ergo Health.
7. If you leave the Company or submit your resignation before completion of first year, you will be liable to pay Rs. 75,000/- (Rupees Seventy-Five Thousand Only) to the company towards the expenses incurred towards your training.
8. Please carry original documents and submit the copies of the following documents on your date of joining:

- a. 2 passport size photographs
- b. PAN Card
- c. Aadhaar Card
- d. X & XI passing certificate
- e. Highest Qualification: Provisional certificate / mark sheets for all years and final consolidated mark sheet (if any)
- f. Cancelled Cheque / Bank Statement / Passbook copy

We look forward to welcoming you, and wish you all the best for this exciting new journey with HDFC ERGO Health Insurance.

For HDFC ERGO Health Insurance Limited

G. Anish  
Authorized Signatory



Dnyansagar  
Dnyansagar Institute of Management and  
Education  
Pune

Enrollment No: 11045

To know more about the world of ERGO, please connect with us at LinkedIn

<https://www.linkedin.com/company/hdfc-ergo-health/>



## POOL CAMPUS PLACEMENT DRIVE AT DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH, BALEWADI.



ORGANISATION: HUFIC ERGO HEALTH INSURANCE LTD

**FRIDAY, 31<sup>ST</sup> JANUARY 2020 AT 9 AM**

**REQUIRED:** MBA-Marketing Fresher or experienced candidates for multiple locations in India.

**ROLE:** Assistant Agency Manager/Channel Sales Officer

**PACKAGE:** Rs 3,00,000 p.a. + Incentive (Upto Rs 1,50,000 p.a.) + Reimbursements (Upto Rs 48,000 p.a.)

FOR REGISTRATION, CLICK

<http://shorturl.at/adH2>

[www.dimr.edu.in](http://www.dimr.edu.in)

[| dimrpune](https://www.facebook.com/dimrpune)



Address: Balewadi, Balewadi, Pune - 411 045 (INDIA)  
T: 7757800431 - 10 | [director@dimr.edu.in](mailto:director@dimr.edu.in) | [www.dimr.edu.in](http://www.dimr.edu.in)

  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



Letter of Intent (LOI)

Date: 31 Jan 2020

To,  
Name: Krushal Patel

Address: \_\_\_\_\_

Dear Krushal

1. We are pleased to offer you the position of Young Manager in our Organisation.
2. Your date of joining would be (June 1, 2020), failing which, this LOI shall automatically stand withdrawn and cancelled from date of issuance of this letter, until otherwise the same is mutually agreed and revised accordingly.  
Your initial place of posting will be at Mumbai. However, your services are transferable from one department to another or from one place to another anywhere in India which shall be at the discretion or requirement of the Company without any prior notice, depending upon the business exigency.
4. You will be undergoing On the job training for period of approx. 2.5 months. During the training period, you will be paid stipend of Rs. 8,000/- (Rupees Eight Thousand Only) per month and you will not be entitled for any other benefits.
5. Post successful completion of training period, you will be offered a full time employment with HDFC Ergo Health Insurance Limited at Annual CTC of Rs. 3,00,000 (Rupees Three Lakh(s) Only) + Incentives (Upto Rs. 50,000/- Per Annum) can go up to Rs. 1,30,000/- Per Annum for high performers + Reimbursements (Upto Rs. 48,000/- Per Annum), with detailed compensation annexure and actual Job location.
6. One-time welcome bonus of Rs 10,000 (Rupees Ten Thousand Only) to be paid after completion of 4 months with HDFC Ergo Health.
7. If you leave the Company or submit your resignation before completion of first year, you will be liable to pay Rs. 75,000/- (Rupees Seventy-Five Thousand Only) to the company towards the expenses incurred towards your training.
8. Please carry original documents and submit the copies of the following documents on your date of joining:
  - a. 2 passport size photographs
  - b. PAN Card
  - c. Aadhaar Card
  - d. X & XII passing certificate
  - e. Highest Qualification: Provisional certificate / mark sheets for all years and final consolidated mark sheet (if any)
  - f. Cancelled Cheque / Bank Statement / Passbook copy

We look forward to welcoming you, and wish you all the best for this exciting new journey with HDFC ERGO Health Insurance.

For HDFC ERGO Health Insurance Limited

G. Anish  
Authorized Signatory

To know more about the world of HDFC ERGO, please connect with us at LinkedIn  
<https://www.linkedin.com/company/hdfc-ergo-health/>





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. J. Somaiya University,  
VDE&E Code: JC-A-2223, Puni Code: 18080114000)



**Pool Campus Placement Drive  
(In-house and Outside Institute Students)**

**Event Type:** Extension & Outreach Activity

**Event Name:** Pool Campus Drive

**Day & Date:** Friday, 31<sup>st</sup> Jan. 2020

**Participating Company:** HDFC Ergo Health Insurance



Participated students of various institute for the Pool Campus Drive



Pool Campus, Dnyansagar Institute, PUNE - 411 045 (INDIA)

☎ 7267400441 • 10 ✉ director@dimr.edu.in & info@dimr.edu.in

**Director**

**Dnyansagar Institute of Management and  
Research**  
Dakshin, Pune-411045





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by KJ Somaiya Institute of Management Studies & Research, Affiliated to S. J. P. University)  
UACAE Code - C - 41235, PUN Code - 5000964000



**Objectives of the Event:**

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified candidate from the pool of students
- To help in bridging the gap between industry and academics.

**Event Description:**

A pool campus recruitment drive of HDFC Ergo Health Insurance was conducted by DIMR on 31<sup>st</sup> Jan. 2020.

Students from various institutes had participated for the recruitment drive. The event was hosted at DIMR SKP campus. Hosting and felicitation of the company delegates was followed by a presentation of the company. The company officials highlighted their values, work culture and career opportunities of their organization.

After the presentation the recruitment process began. The Company representative conducted an interview. Each candidate had the opportunity to showcase their skills to the employer. The company also provided feedback to the students about their strength and Weakness. The event also served as a networking opportunity to the students.

The whole recruitment drive process which started at 10:00 am went on very smoothly till 3.30 pm. The Pool Campus drive proved to be a win - win situation for both the candidates and the company.

**Learning Outcome:**

- Participating companies are able to acquire the talent from the pool of candidates.
- Students got career opportunity.
- Students got the opportunity of networking and professional developments.



Address: Bachel, Baidwasdi, Pune - 411 043 HODSA  
E-mail: director@dimr.edu.in, www.dimr.edu.in

**Director**  
Dnyansagar Institute of Management and  
Research  
Baidwasdi, Pune-411043





Company representative conducting the interview





**MEMORANDUM OF UNDERSTANDING (MoU)  
BETWEEN  
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH  
AND**

**PDEA's Ayurveda Rughalaya & Sterling Multi Speciality Hospital ARSMH**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 17<sup>th</sup> of July 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Sterling Multi-Speciality Hospital. The second party, and represented herein by its Onco Surgeon Dr. Rakesh Nave

WHEREAS:

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Sterling Multi-Speciality Hospital the Second Party is engaged in Hospital Industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MoU**

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid for one year.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

  
Dr. Sajid Atw

Director  
DIMR, Pune



Second Party

  
Dr. Rakesh Neve

Onco Surgeon  
Sterling Multi-Speciality Hospital





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, affiliated to S. P. Poojari University)  
(UOE Code: C-41203, PUE Code: 0000714000)



**Activities Under MoU  
PDEA's Ayurveda Rugnalaya &  
Sterling Multi Speciality Hospital  
ARSMH**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







**PDEA'S  
AYURVED RUGNALAYA AND  
STERLING MULTI SPECIALITY HOSPITAL**

Sector No. 27, Behind Sweet Junction, Pradhikaran, Nigdi, Pune - 411 044  
Maharashtra India. Tel. : (020) 2733 2700, 7720019501

EXP/SMH/2019-08/140

Date: 17/08/2019

**Experience Certificate**

This is to certify that, Ms. Sharma Anchal has completed her internship training in Sterling Multispecialty Hospital from 17<sup>th</sup> Jun 2019 To 17<sup>th</sup> Aug 2019. During this period she has worked satisfactory in Research Department. Her SIP Project Title Topic is A Study on In Patients satisfaction in a Multispecialty Hospital.

DIRECTOR  
PDEA'S  
AYURVED RUGNALAYA AND  
STERLING MULTI SPECIALITY HOSPITAL  
Sector 27, Behind Sweet Junction  
Pradhikaran, Nigdi, Pune - 411044  
Maharashtra India. Tel. : (020) 2733 2700, 7720019501



Director  
PDEA's Ayurved Rugnalaya and  
Sterling Multi Speciality Hospital  
Sector 27, Behind Sweet Junction  
Pradhikaran, Nigdi, Pune - 411044





 **Sterling**  
Multi-Diversity Institute

**CANCER**  
AWARENESS  
**MARATHON**



REGISTRATION  
₹ **200/-**

**3<sup>rd</sup> Feb, 6.30am**  
Appu Ghar, NIGDI

**3K | 5K | 10K**

For Registration : [www.dnysagar.edu.in/sterlingmarathon](http://www.dnysagar.edu.in/sterlingmarathon)





**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi, Recognized by Govt of Maharashtra, Affiliated to S. K. Pimpri Chinchwad  
(MBA) Course - 411003, Pimpri Chinchwad - 411003



**Cancer Awareness Marathon**

**Event Type:** Extension & Outreach Activity

**Event Name:** Cancer Awareness Marathon

**Day & Date:** Sunday, 17<sup>th</sup> February 2019

**Collaboration:** Sterling Multi-Specialty Hospital



Shri Khanderaj Pratishthan, Baram, Balewadi, Pune - 411 045 94004  
t 725201401 - 10 & director@dimr.edu.in @ www.dimr.edu.in



**Director**

**Dnyansagar Institute of Management and  
Research**  
Balewadi, Pune-411045





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. Y. Poojari University)  
(ABEC Grade - C, A1303, PUA Code - 000014300)



**Learning Objectives:**

- To get hands on experience of event management
- To create awareness in society about health and fitness.
- To spread awareness about cancer

**Event Description:**

DIMR connects with its alumni beyond the boundaries of our institute. We cherish the values instilled in our Alumni and take pride in the success they have reached which they now use to become an ever-better part for the society.

Our connection with our Alumni Shehnaz Choudhary working as Head of Department Sterling Hospital encouraged our association and support for the Cancer Awareness Marathon. #DIMR family extended volunteers to serve for the noble social cause. Even the chill in the air at 6 am could not stop the enthusiasm of #DIMR students. As a part of social responsibility and #hostilelearning #DIMR students participated wholeheartedly in the Cancer Awareness Marathon organized by Sterling Multi Specialty hospital, in association with DIMR at Appu Ghar, Nigdi.

**Learning Outcome:**

- Students got hands on experience of event management
- Students got aware of about importance of exercise



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**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized by UGC, Government of India, Affiliated to S. P. Pune University)  
(ADMC Code: D-K1002 FUN Code: 0000000000)



Office, Bldg, Balawadi, Pune - 411 045 INDIA  
☎ 020-2660401-10 📧 director@dimr.edu.in 🌐 www.dimr.edu.in

  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balawadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)**  
**BETWEEN**  
**DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH**  
**AND**  
**NAVCHAITANYA JESHTHA NAGRIK SANGH**

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the 10<sup>th</sup> August 2018 by and between Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Navchaitanya Jeshtha Nagrik Sangh. The second party, and represented herein by its Secretary Adv. Saidappa Onkareppa Mashalkar

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: Dnyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of social activities, Expert Lecture.
- D) Navchaitanya Jeshtha Nagrik Sangh, Balewadi Pune, - the Second Party is engaged as a NGO.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is reasonably practical, relevant agreement.



**CLAUSE 2**

**SCOPE OF THE MOU**

- 2.1 Social Activities: The Second Party to permit the Faculty and Students of the First Party to volunteer during the social activities of second party.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the trends and in house requirements.
- 2.3 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune; the first party to take up any program mention in MOU. If there is any financial consideration, it will be dealt separately.
- 2.4 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3**

**VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Party.

**CLAUSE 4**

**RELATIONSHIP BETWEEN THE PARTIES**

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi  
Director  
DIMR, Pune



Second Party



Adv. Saldappa Mashalkar  
Secretary

Mahachaitanya Jyeshtha Nagrik Sangh, Balowadi, Pune







**SHRI KHANDERAJ PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

Approved by AICTE, New Delhi. Recognized by Govt. of Maharashtra, affiliated to S. P. Deans University  
(UOB-ETD Code - C-41232, PUU Code - 808P514025)

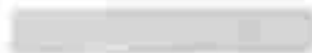


**Activities Under MoU**

**Navachaitanya Jeshta Nagrik  
Sangh Balewadi, Pune**



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045







# SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(Affiliate Code - C-47205, PUN Code - IUMR014030)



Collaborate with Navachaitanya Jetha Nagrik Sangh, Balewadi, Pune conducting daily morning exercise activities at the DIMR Campus. Various activities like get together, birthday celebrations and social activities are also conducted by them in campus promoting a healthy and active lifestyle within the campus community.

## ACTIVITIES

Year

2023



Group Photo of members



Morning Exercise



Birthday Celebrations



Group Photo of members

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Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



2022



Annual program of the Navchaitanya  
Jeshatha members



Morning Exercise



Celebrations in DIMR Canteen

2021



Morning Exercises



Morning Exercises



2020



Morning Exercises

Morning Exercises

2019



Felicitation of our Hasya club member

Group Members



2018



**Group Members**



**Group Photo**



**Morning Exercise**



**Morning Exercise**



ISO Certificate





# Registration Certificate

This is to certify that

## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH

S.NO. 4/3, 4/2, BALEWADI, PUNE, MAHARASHTRA - 411045, INDIA.

has been assessed by RAPL and found to comply with the requirements of

## ISO 9001:2015 Quality Management Systems

For the following activities:

PROVIDING THE EDUCATIONAL SERVICES FOR THE STUDENTS OF POST-GRADUATION,  
MBA, MCA & RESEARCH LEVEL.

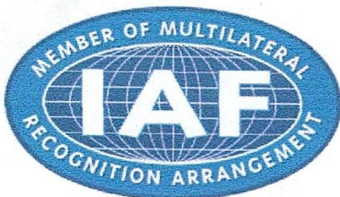
Certificate Number: E20240510890

Date of certification: 31/05/2024

Ist Surveillance on or before: 30/05/2025

IInd Surveillance on or before: 30/05/2026

Certification Valid Until: 30/05/2027



Accredited

QMS Certification CAB# 119012

Director (Certification)  
Royal Assessments Pvt. Ltd.

623 A, Tower-B, iThum, Plot No. A - 40, Sector - 62, Noida - 201301, India.

[www.royalapl.com](http://www.royalapl.com), [info@royalapl.com](mailto:info@royalapl.com)

Phone : +91 120 4251329

This Certificate can be verified at [www.royalapl.com](http://www.royalapl.com)

Dnyansagar Institute of Management and  
Research

Balewadi, Pune-411045

This Certificate remains the property of Royal Assessments Private Limited. Must be returned to the issuer if the certificate is withdrawn. Validity of this certificate is subject to successful surveillance audits. RAPL is accredited by EGAC. EGAC is



**Summary Report of  
Academic Quality Audit  
Conducted by SPPU**





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(AISHE Code : C - 41293, PUN Code - IMMP014030)



# Summary Report of Academic Quality Audit Conducted by SPPU



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA  
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in







**Savitribai Phule Pune University**  
(Formerly University of Pune)  
**Academic Summary Report**  
For Academic Year 2021-2022

**College Details**

Name of the Institute / College	Shri Khanderai Pratishtan Dnyansagar Arts and Commerce College Addr: SrNo 4243 Balewadi Tal: Pune (corporation Area) Dist: Pune Pincode: 411045
Year of Establishment	2008
Faculty	Commerce and Management
Student's Strength	1050
Faculty Strength	16
Administrative / Supportive Staff	2
Accreditation Status ( Agency )	

**Summary of Assessment**

**Satisfactory Performance in the following areas**

Teaching Learning	
Sr. No.	Parameters
1	Academic Calendar
2	Average percentage of syllabus completed across all courses and all semesters
3	Course Plans (Teaching Plan)
4	Average percentage of sessions conducted vis a vis planned number of sessions across all courses and semesters
Concurrent Assessment	
Sr. No.	Parameters
1	Rubrics
Quantitative Auto Grading	
Sr. No.	Parameters
1	Result

**Improvement is required in the following areas**

Teaching Learning	
Sr. No.	Parameters
1	Time Tables
2	Choice of Electives
3	Customised Self Learning Material across courses and semesters
4	Number of Value Added Modules Offered across courses and semesters
Concurrent Assessment	
Sr. No.	Parameters
1	Concurrent Assessment Calendar
2	Concurrent Assessment Answer Key
3	Result Analysis
4	Bridge / Remedial / Foundation Courses Offered across all semesters



*[Signature]*  
**Director**  
Dnyansagar Institute of Management and Research  
Balewadi, Pune-411045





**Savitribai Phule Pune University**  
(Formerly University of Pune)  
**Academic Summary Report**  
For Academic Year 2021-2022

5	Answer Scripts shared with Learners
---	-------------------------------------

**Outcomes Based Education**

Sr. No.	Parameters
1	Learning outcomes communicated to staff, students, and external examiners
2	Weak Learners
3	Bright Learners
4	Curriculum Gaps
5	Opportunities for Self Learning

**Feedback**

Sr. No.	Parameters
1	Student Feedback
2	Course Teacher feedback

**Student Holistic Development**

Sr. No.	Parameters
1	Project based Learning across all courses and all semesters
2	Technology Assisted learning across all courses and all semesters
3	Peer Learning across all courses and all semesters
4	Research Based Learning across all courses and all semesters

**Statutory committees and compliances**

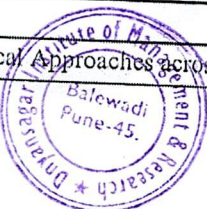
Sr. No.	Parameters
1	No of Regular & approved teachers (against total required)
2	Librarian
3	College Development Committee
4	Grievance Cell (students)
5	Women Anti Sexual Harassment Cell
6	IQAC
7	Anti ragging committee

**Quantitative Auto Grading**

Sr. No.	Parameters
1	Salary
2	University Dues

**• Immediate action /Improvement is required in the following areas**

Sr. No.	Parameters
1	Variety of Pedagogical Approaches across courses and semesters



**Director**

**Dnyansagar Institute of Management and Research**  
**Balewadi, Pune-411045**





**Savitribai Phule Pune University**  
(Formerly University of Pune)  
**Academic Summary Report**  
For Academic Year 2021-2022

2	MOOCs Offered across courses and semesters
<b>Concurrent Assessment</b>	
<b>Sr. No.</b>	<b>Parameters</b>
1	Number of Concurrent Assessment Methods per course
2	External Paper Setters involved in Term End Internal Exam
3	External Evaluators involved in Term End Internal Exam
4	Number of Courses for which Moderation of Concurrent Assessment carried out
<b>Outcomes Based Education</b>	
<b>Sr. No.</b>	<b>Parameters</b>
1	Blooms Taxonomy Based Concurrent Assessment
2	CO Coverage in Concurrent Assessment
3	Course Outcomes Attainment
4	Course Exit Survey
5	Continuous Improvement
<b>Feedback</b>	
<b>Sr. No.</b>	<b>Parameters</b>
1	Recruiter Feedback
2	Internal / External Peer Review of Course Teachers
3	Curriculum Benchmarking
<b>Statutory committees and compliances</b>	
<b>Sr. No.</b>	<b>Parameters</b>
1	Principal / Director
2	Number of full time teachers appointed (date of visit) as an % of requirement as per the APEX authority requirement
3	No of Adhoc and CHB approved teachers for the past academic year (against total required)
<b>Student Holistic Development</b>	
<b>Sr. No.</b>	<b>Parameters</b>
1	Professional Society Activities across all courses and all semesters
<b>Quantitative Auto Grading</b>	
<b>Sr. No.</b>	<b>Parameters</b>
1	Admission
2	Placement
3	Activities
4	Payscale



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Savitribai Phule Pune University  
(Formerly University of Pune)  
**Academic Summary Report**  
For Academic Year 2021-2022



*S. J. Phule*  
Principal/Director  
Sign

*Chaskar Manohar Ganpat*  
31/1/2023  
Chaskar Manohar Ganpat  
Chairman  
Sign

*Kalkar Parag Chandrakant*  
31/1/23  
Member  
sign  
Kalkar Parag Chandrakant

*Mundhe Shivaji Vitthalrao*  
31/1/23  
Member  
sign  
Mundhe Shivaji Vitthalrao

*Humbad Prakash Eknath*  
Member  
sign  
Humbad Prakash Eknath



*S. J. Phule*  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045