

## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University) (AISHE Code: C - 41293, PUN Code - IMMP014030)



## **CRITERION VI**

#### **GOVERNANCE LEADERSHIP & MANAGEMENT**

## 6.5.2 Quality assurance initiatives of the institution include:

- 1. Regular meeting of Internal Quality Assurance Cell (IQAC); quality improvement initiatives identified and implemented
- 2. Academic and Administrative Audit (AAA) and follow-up action taken
- 3. Collaborative quality initiatives with other institution(s)
- 4. Participation in NIRF and other recognized rankings
- 5. Any other quality audit/accreditation recognized by state, national or international agencies such as NAAC, NBA etc.

Sr. No	Content	
1	IQAC MOM	
2	AAA Report	
3	Collaborative quality initiatives with other institution(s) 3.1 MOU's 3.2 List of Activities 3.3 Sample reports for collaborative activities	
4	ISO Certificate	
5	University Academic Quality Audit Report	



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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## Dnyansagar Institute of Management & Research, Pune

#### Internal Quality Assurance Cell

#### Minutes of Meeting

Date: 19th Nov. 2022

The IQAC meeting was held on 19th Nov. 2022 at 4:30 pm in the board room of the institute.

Day of Meeting: Saturday

Timing: 4:30 pm

The IQAC coordinator Dr. Manisha Jagtap welcomed all the members to the meeting of IQAC. She informed all members about the action taken against the points discussed during the meeting on 10th June 2022.

The following points were discussed and agreed upon for further action in the matter

Agenda 1: The Chairperson of IQAC proposed to go for NAAC accreditation in the next academic year and advised all concerned to conduct IQAC meetings regularly.

Resolution 1: All the members welcomed the proposal and agreed to meet regularly for the same.

Agenda 2: Dr. Manisha Jagtap proposed to discuss the academic planning for the year 2022-23. She has suggested the members arrange to conduct field visits and outbound activities.

Resolution 2: The members resolved to conduct the field/industrial visit and outbound activity for the students to know the functioning of the industry. All the members have approved the academic plan.

Agenda 3: The members initiated a discussion on the Induction program for the batch (Batch 2022-24) to be conducted with proper planning.

Resolution 3: The Head of the department was assigned the responsibility of planning of formal induction program and faculty members were assigned for the smooth conduction of the program.

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Agenda 4: The members proposed to conduct industry representative interaction sessions for the students to know about the emerging industry trends and requirements.

Resolution 4: The members of IQAC suggested a few emerging topics on which guest sessions to be planned for the students.

Agenda 5: The members suggested planning for the alumni meeting to maintain connection among DIMR's ex-students.

Resolution 5: All the members welcomed the suggestion and drafted the plan for the same.

Agenda 6: The member representing the Industry suggested organizing a faculty development program on "Intellectual Property Rights" given the current situation.

Resolution 6: The suggestion was accepted and the HOD was advised to plan for the same.

Agenda 7: The faculty members suggested organizing an FDP on Intellectual rights.

Resolution 7: The suggestion was accepted and taken up for a detailed action plan.

The IQAC meeting concluded with the vote of thanks proposed by the IQAC coordinator.

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## Dnyansagar Institute of Management & Research, Pune

## Internal Quality Assurance Cell

### Action Taken Report

Given below is the action taken report against the points discussed during the previous IQAC meeting held on dated 10th June 2022

Sr.no	Resolution	Action Taken	
1	Social and Cultural events	A "Blood Donation" camp was organized on 20th June 2022     The International Yoga Day was celebrated on 21 June 2022     The "Foundation Day" was celebrated on 24th June 2022     Gurupornima was celebrated on 14th July 2022	
2	Personality Development Program/ Workshops	<ol> <li>A workshop on "Mobile Photography" was organized on 16<sup>th</sup> June 2022</li> <li>A session on the Future of work was organized on 24<sup>th</sup> June 2022</li> <li>A guest lecture on "Non-Pricing factors" in Marketing was organized on 8<sup>th</sup> July 2022.</li> </ol>	
3	Field visit	A field visit of students was organized to the Mercedes Benz manufacturing facility at Chakan Pune on 23rd July 20222	
4	To organize workshops/sessions for students	A program on the Industry Connect Initiative was organized.     A workshop on Research Methodology was organized	
3	NAAC training	All faculty members were briefed about the NAAC criteria	
4	Posting of Events on the Website	Events have been posted on the website.	

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#### Dnyansagar Institute of Management & Research, Pune

#### Internal Quality Assurance Cell

## Minutes of Meeting

Date: 6th Feb. 2023

The IQAC meeting was held on 6th Feb. 2023 at 4: 30 pm in the board room of the institute.

Day of Meeting: Monday

Timing: 4:30 pm

The following points were discussed in the meeting.

The IQAC coordinator Dr. Manisha Jagtap welcomed all the members of IQAC and thanked the members for making themselves available for the meeting. She informed all members about the action taken against the points discussed during the meeting on 19th Nov 2022.

Agenda 1: To discuss on action report.

Resolution 1: The IQAC coordinator Dr. Manisha Jagtap read the MoM and presented the action taken report in front of the members of IQAC. All the presented members approved the same unanimously.

Agenda 2: The Chairman of IQAC appealed to the faculty members to keep themselves updated with current knowledge and practices in their respective fields of specialization and suggested writing more research papers.

Resolution 2: The Chairman of IQAC agreed to conduct a separate workshop for research paper writing

and will encourage research paper writing.

Agenda 3: The quorum has initiated discussion on the utilization of library resources and creating awareness among the students about the library resources.

Resolution 3: Mr. Sundar Pachkudave, Librarian was assigned to conduct a session for the faculty members and students about the library resources.

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Agenda 4: The Industry representative and Alumni suggested conducting the budget session and brief the importance of the same to the students.

Resolution 4: HOD and faculty members welcomed the suggestion and assured that same will be incorporated.

Agenda 5: The Chairman suggested to organize guest lectures through corporate executives and personality development programs for students

Resolution 5: The suggestion was accepted.

Agenda 6: It was suggested to conduct a campus recruitment drive in Feb 2023.

Resolution: The suggestion was accepted.

The IQAC meeting concluded with the vote of thanks proposed by the IQAC coordinator.

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Director
Director
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Balewadi, Pune-411045







## Dnyansagar Institute of Management & Research, Pune

## **Internal Quality Assurance Cell**

### **Action Taken Report**

Following actions were taken on the decisions made in the meeting of IQAC conducted on 19th November 2022

Sr. No.	Resolution	Action Taken
1.	NAAC Accreditation Process	A staff meeting was conducted by the Director. The NAAC-related discussion was done. Staff members were instructed to go through the NAAC guidelines. The academic coordinator was instructed to circulate NAAC responsibilities.
2.	Preparation of Academic Calendar	The academic calendar was proposed as per the SPPU norms
3.	Conduction of Induction Program	Induction program was conducted during 1st Dec 2022 to 3rd Dec 2022
4.	Guest Sessions of industry expert	<ol> <li>The session by delegates from the Asia Africa Development Council was organized on 2<sup>nd</sup> Dec 2022</li> <li>Organized guest sessions through corporate executives for the students on the following dates. Dec 17, 2022, Dec 31, 2022, Jan 7, 2023, Jan 21, 2023 and Jan 28, 2023</li> </ol>
5.	Alumni Meet	Organized the Alumni meet on 24th Dec. 2022
6	Faculty Development Program	FDP on Intellectual Property Rights was organized from 19th Dec 2022 to 23rd Dec 2022

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## Dnyansagar Institute of Management & Research, Pune

#### Internal Quality Assurance Cell

#### Minutes of Meeting

Date: 3rd April 2023

The IQAC meeting was held on 03rd April 2023 at 4:30 pm in the board room of the institute.

Day of Meeting: Monday

Timing: 4:30 pm

The IQAC coordinator Dr. Manisha Jagtap welcomed all the members of IQAC and thanked the members for making themselves available for the meeting.

Agenda 1: Approval of Minutes of meeting held on 6th Feb. 2023 and discussion on action report.

Resolution 1: The IQAC coordinator Dr. Manisha Jagtap read the Minutes of the Meeting MOM and presented the action taken report in front of the members of IQAC. All the presented members approved the same unanimously.

Agenda 2: HOD informed that the commencement of semesters II and IV for the academic year 2022-23 will be from 5<sup>th</sup> April 2023. An academic plan for the same was discussed.

Resolution 2: All the members agreed on the academic plan for next semester and suggested conducting the sports and cultural days for the students.

Agenda 3: Members suggested conducting a social activity for the students to inculcate social responsibility among the students.

Resolution 3: Members agreed and welcomed the idea of organizing the social visit. It was planned to visit a nearby Old age home.

Agenda 4: The members proposed to conduct industry representative interaction sessions for the students to know about the emerging industry trends and requirements.

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Resolution 4: The members of IQAC suggested a few emerging topics on which guest sessions to be planned for the students.

Agenda 5: The industry representative suggested conducting an "Entrepreneurship Fair" for the students to inculcate entrepreneurship skills among the students.

Resolution 5: Members agreed and planned for the "Entrepreneurship Fair" activity.

The IQAC meeting concluded with the vote of thanks proposed by the IQAC coordinator.

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## Dnyansagar Institute of Management & Research, Pune

### Internal Quality Assurance Cell

## **Action Taken Report**

Following actions were taken on the decisions made in the meeting of IQAC conducted on 6<sup>th</sup> Feb. 2023

Sr. No.	Resolution	Action Taken
1.	Awareness of Library resources	Librarian conducted a session on the library resources.
2.	Budget Session	The "Budget Session" was conducted
3.	Writing a Research Paper Workshop	A workshop has been conducted on Research paper and literature Review
4	Guest sessions of corporate executives	A session on "Understanding Risk" to succeed was organized on 18th Feb 2023     A session on "Empowered Women " was organized on 24th Feb 2023
5	Campus recruitment drive	A campus recruitment drive was organized for Lapis Reality on 10 <sup>th</sup> Feb 2023







## Dnyansagar Institute of Management & Research, Pune

### Internal Quality Assurance Cell

## Minutes of Meeting

Date: 02nd June 2023

The IQAC meeting was held on 02nd June 2023 at 4:30 pm in the board room of the institute.

Day of Meeting: Friday

Timing: 4:30 pm

IQAC coordinator Dr. Manisha Jagtap welcomed all the members of IQAC and thanked the members for making themselves available for the meeting.

Agenda 1: Approval of Minutes of meeting held on 3rd April 2023 and discussion on action report.

Resolution 1: The IQAC coordinator Dr. Manisha Jagtap read the MoM and presented the action taken report in front of the members of IQAC. All the presented members approved the same unanimously.

Agenda 2: Faculty members appealed to the Chairman of IQAC to organize the "Case study workshop" for the students as well as for the faculty members.

Resolution 2: The Chairman of IQAC agreed to organize the case study workshop so that students will be acquainted with the tackling of real-world business challenges.

Agenda 3: HOD and faculty members suggested organizing the SIP guidance session for the students before the conclusion of the semester.

Resolution 4: At the end of the semester SIP guidance workshop is planned.

Agenda 5: The IQAC coordinator informed us that the institute has started the process for NAAC accreditation

Resolution 5: Members suggested distributing the work allocation of NAAC criteria among the staff members.

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Agenda 6: It was suggested to plan for a "Farewell Program" for M B A II students

Resolution 6: It was resolved to start preparation work for the "Farewell Program" for M B A II students

Agenda 7: The Chairperson has suggested planning for an induction program for a new batch

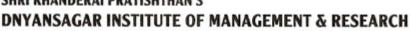
Resolution 7: It was resolved to plan detailed activities for the "Induction" of a new batch

The IQAC meeting concluded with the vote of thanks proposed by the IQAC coordinator.

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## Dnyansagar Institute of Management & Research, Pune

## Internal Quality Assurance Cell

## Action Taken Report

Following actions were taken on the decisions made in the meeting of IQAC conducted on 3rd April 2023

Sr. No.	Resolution	Action Taken
I.	Sports and Cultural Activities	The Indoor and outdoor sports competitions and Cultural events were organized as follows:  i. Sports events on 20th May 2023 ii. Cultural programs on 22nd May 2023
2.	Old Age Home Visit	Organized Old Age Home Visit
3.	Guest Sessions	Organized guest sessions through industry executives/experts on the following days:  i. 8 <sup>th</sup> April 2023 ii. 15 <sup>th</sup> April 2023 iii. 29 <sup>th</sup> April 2023 iv. 6 <sup>th</sup> May 2023 v. 13 <sup>th</sup> May 2023 vi. 20 <sup>th</sup> May 2023 vii. 27 <sup>th</sup> May 2023
4	Entrepreneurship Fair	An entrepreneurship fair was organized on 27th April 2023

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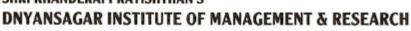
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23rd May 2023

To

All Members of IQAC

Subject: Regarding the Scheduled Meeting of Internal Quality Assurance Cell

Dear Sir/Madam

This is to inform all the members of the Internal Quality Assurance Cell that a meeting of IQAC is scheduled on 2<sup>nd</sup> June 2023 at DIMR, the details of which are given below:

#### Meeting Schedule:

Date: 2nd June 2023

Day: Friday

Venue: DIMR Board Room

Time: 4:30

You are requested to make yourself convenient to attend the meeting. We will be thankful to you if you confirm you're attending the aforesaid meeting.

A line in confirmation will be highly appreciated.

You're sincerely

Dr. Sajid Alvi

Director

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22nd March 2023

To

All Members of IQAC

Subject: Regarding the Scheduled Meeting of Internal Quality Assurance Cell

Dear Sir/Madam

This is to inform all the members of the Internal Quality Assurance Cell that a meeting of IQAC is scheduled on 3rd April 2023 at DIMR, the details of which are given below:

#### Meeting Schedule:

Date: 3rd April 2023

Day: Monday

Venue: DIMR Board Room

Time: 4:30

You are requested to make yourself convenient to attend the meeting. We will be thankful to you if you confirm you're attending the aforesaid meeting.

A line in confirmation will be highly appreciated.

You're sincerely

Dr. Sajid Alvi

Director

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25th Jan 2023

To

All Members of IQAC

Subject: Regarding the Scheduled Meeting of Internal Quality Assurance Cell

Dear Sir/Madam

This is to inform all the members of the Internal Quality Assurance Cell that a meeting of IQAC is scheduled on 6th Feb 2023 at DIMR, the details of which are given below:

### Meeting Schedule:

Date: 6th Feb 2023

Day: Monday

Venue: DIMR Board Room

Time: 4:30

You are requested to make yourself convenient to attend the meeting. We will be thankful to you if you confirm you're attending the aforesaid meeting.

A line in confirmation will be highly appreciated.

You're sincerely

Dr. Sajid Alvi

Director

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9th Nov 2022

To

All Members of IQAC

Subject: Regarding the Scheduled Meeting of Internal Quality Assurance Cell

Dear Sir/Madam

This is to inform all the members of the Internal Quality Assurance Cell that a meeting of IQAC is scheduled on 19th Nov 2022 at DIMR, the details of which are given below:

#### Meeting Schedule:

Date: 19th Nov 2022

Day: Saturday

Venue: DIMR Board Room

Time: 4:30

You are requested to make yourself convenient to attend the meeting. We will be thankful to you if you confirm you're attending the aforesaid meeting.

A line in confirmation will be highly appreciated.

You're sincerely

Dr. Sajid Alvi

Director

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## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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## Academic Administrative Audit Report

## Shri. Khanderai Pratishthan's DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

Balewadi, Pune – 411045, [Maharashtra, India.]

Website: dimr.edu.in
Email Id: director@dimr.edu.in

## ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT

Year: 2022-23



## **CONTENTS**

Sr. No.	Name of the Title
1	Curricular Aspects
2	Teaching-Learning and Evaluation
3	Research, Consultancy & Extension
4	Infrastructure & Learning Resources
5	Student Support and Progression
6	Governance, Leadership and Management
7	Institutional values and Social Responsibilities
8	Office Administration and Financial Audit
9	Departmental Profile
10	Overall Observations
	1. Institutional Strengths
	ii. Institutional Weaknesses
	iii. Institutional Opportunities
	iv. Institutional Challenges
11	Recommendations



## DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

## ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT

Year: 2022-2023

1. Name of the College :- Dnyansagar Institute of Management & Research

2. Number of Full time Teachers:- 18

3. Number of Programmes :- 1 - MBA

4. Number of Students Enrolled: 354

## **External Peer Team Member**

Sr. No.	Name of the External Peer Team Member	Capacity
1	Dr. Satish Warpade Director,	Chairman
	Lotus Business School, Pune	
	Dr.Harini Rajan	
2	IQAC Coordinator & HoD,	C!'
2	Dr. D.Y.Patil Institute of Management and Entrepreneur	Co-ordinato
	Development, Talegaon, Pune	
	Dr. Pushparaj Wagh	
3	Associate Professor,	
	Yashaswi Education Society's	Member
	International Institute of Management	
	Science, Pune	





## PEER TEAM REPORT

Sr. No	Observation on Key Aspects		
1	Curricular Aspects	<ul> <li>The institute strictly follows the curriculum designed by affiliating university, Savitribai Phule Pune University.</li> <li>Curriculum delivery focuses on practical learning, interactive methods and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>Students have completed 5 different certificate courses along with 3 value added courses.</li> </ul>	
2	Teaching- Learning and Evaluation	<ul> <li>Teachers annually devise comprehensive lesson plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>Continuous internal evaluation is conducted as per the syllabus of Savitribai Phule Pune University.</li> <li>An efficient system is in place to promptly handle and resolve stakeholders' grievances.</li> <li>Students actively participate in seminars, conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> </ul>	
3	Research, Consultancy & Extension	<ul> <li>A total of 39 research papers were published by faculty members in UGC-Care List journals.</li> <li>Faculty members participated as resource persons in various seminary and conferences.</li> <li>The Institute conducted a range of extension activities.</li> <li>40 plus active MoUs, have been signed with industry and academic partners for academic enrichment.</li> </ul>	
4.	Infrastructure & Learning Resources	The Institute renewed to the annual membership of DELNET & EBSCO. The Institute has installed smart boards in the classroom. The Institute has adequate Indoor Sports Facilities Computer lab is equipped with the latest configuration	
5	Student Support and Progression	<ul> <li>Students got benefitted from different national level scholarships</li> <li>The Institute has organised Career Planning, Soft Skill and Personalit Development activities.</li> <li>Students got benefitted by guidance for competitive examination and career counselling.</li> <li>Placement Department has organized Campus Placement drives for companies from different sectors and students are well placed.</li> </ul>	
6	Governance, Leadership and Management	<ul> <li>FDP was organised for faculty members and SDP for non-teaching staff.</li> <li>Faculty members have availed financial support to participate in FDP conferences and seminars.</li> <li>The institution provides various welfare schemes for teaching and nor teaching staff</li> </ul>	

Balewadi Pune-45.

		The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.
7	Institutional values and Social Responsibilities	<ul> <li>Green, energy and environmental audits are conducted through external agency</li> <li>Installed sensor bulbs for energy-saving and safety.</li> <li>Revamping of rain water harvesting system and vermiculture compost project.</li> <li>Community Engagement Initiatives are undertaken like blood donation camp, tree plantation drives and visit to orphanage.</li> <li>Established Green Club</li> </ul>
8	Office Administration and Financial Audit	All administrative records are adequately upheld.     Financial audits have been conducted.
9	Departmental Profile	Departmental records are satisfactory maintained.     Student centric teaching learning methods are systematic and well documented.
10	Overall Observations	
i.	Institutional Strengths	Distinguished and experienced faculty members. Twelve of our faculty members are PhD faculties are recognised as Research guide in SPPU Adequate sport facility Optimum infrastructure with WiFi facility
ii.	Institutional Weaknesses	<ul> <li>Limited participation in research projects funded by government agencies.</li> <li>Lack of consultancy and tie-ups</li> <li>Low progression rate of students to higher education.</li> </ul>
iii.	Institutional Opportunities	<ul> <li>Developing collaboration with research institutes / industries</li> <li>Establishment of research Centre in the Faculty of Management.</li> <li>MCA Program</li> </ul>
iv.	Institutional Challenges	<ul> <li>Establishing stable and sustainable funding sources to support ongoing programs, infrastructure development, and faculty initiatives.</li> <li>Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education.</li> <li>Developing strategies to enhance student engagement, involvement, and retention rates ensuring a positive learning experience.</li> </ul>





#### Recommendations

- Conduct sessions to provide guidance on the National Education Policy (NEP) for better understanding and implementation, ensuring alignment with educational standards and promoting continuous improvement.
- Facilitate and support faculty members in publishing research papers in UGC Care Listed Journals and Books, fostering a culture of scholarly excellence and knowledge dissemination.
- Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development.
- Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavors, promoting innovation and contributing to societal advancement.
- Actively engage in initiatives such as the National Institutional Ranking Framework (NIRF) to enhance the institution's reputation and competitiveness in the higher education landscape.

#### 12 Name and the Signature of Peer Team members with date:

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Sr. No.	Name of the External Peer Team Member	Capacity	Signature
1	Dr. Satish Warpade Director, Lotus Business School, Pune	Chairman	Comon
2	Dr.Harini Rajan IQAC Coordinator & HoD, Dr. D.Y.Patil Institute of Management and Entrepreneur Development, Talegaon, Pune	Co-ordinator	Q
3	Dr.Pushparaj Wagh  Associate Professor, Yashaswi Education Society's International Institute of Management Science, Pune	Member (	F.

Signature of the Head of the Institution with Seal

8th July, 2023



## Shri. Khanderai Pratishthan's DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH Balewadi, Pune – 411045, [Maharashtra, India.]

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Email Id: director@dimr.edu.in

# ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT

Year: 2021-2022



## **CONTENTS**

Sr. No.	Name of the Title
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	III. Institutional Opportunities
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## ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT Year: 2021-2022

- 1. Name of the College :- Dnyansagar Institute of Management & Research
- 2. Number of Full time Teachers:- 21
- 3. Number of Programmes :- 1 MBA
- 4. Number of Students Enrolled: 305

## **External Peer Team Member**

Sr. No.	Name of the External Peer Team Member	Capacity
1	Dr. Porinita Banerjee Director Poona Institute of Management Sciences & Entrepreneurship	Chairman
2	Dr. Satish Pawar Professor Institute of Business Management & Research	Co-ordinator
3	Dr. Atish Chintamani Associate Professor Department of Management Sciences SPPU	Member



## PEER TEAM REPORT

Sr. No		Observation on Key Aspects
1	Curricular Aspects	<ul> <li>The institute follows the curriculum designed by SPPU and organises all its academic, non-academic and all extracurricular activities around the stipulated schedule by it.</li> <li>The program outcome and course outcomes are explained to students before commencing each course.</li> <li>The MBA program kick started with an Induction program.</li> <li>The faculty members prepare course files for the subject allocated to them.</li> <li>Curriculum delivery focuses on practical learning, interactive methods, and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>Comprehensive feedback is taken from stakeholders via students, faculty members that are involved.</li> <li>Students have completed 5 different certificate coerces along with 3 value added courses.</li> </ul>
2	Teaching- Learning and Evaluation	<ul> <li>The institute devices a customized teaching and learning pedagogy for each batch based on competency level that the students demonstrate during induction and thereafter.</li> <li>Experiential learning is incorporated into the study design through activities like Industrial Visits, Field Visits, SIP, and event management.</li> <li>Participative learning is encouraged through the exercises like Group discussion, Role Plays, and management Games.</li> <li>Teachers annually devise comprehensive lesson plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>The Comprehensive and Concurrent Evaluation (CCE) scheme designed by SPPU is implemented.</li> <li>An efficient system is in place to promptly handle and resolve stakeholders' grievances.</li> <li>Students actively participate in seminars, conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> </ul>
3	Research, Consultancy & Extension	A total of 13 research papers were published by faculty members in UGC-Care List journals.      Faculty members participated as resource persons in various seminars and contemporate persons.  Pune-45.

		<ul> <li>The Institute conducted a range of extension activities like Blood donation campus, health awareness initiatives. The institute also undertakes activities like celebration of Eco friendly Ganesh festivals.</li> <li>O6 plus active MoUs, have been signed with industry and academic partners for academic enrichment.</li> </ul>
4.	Infrastructure & Learning Resources	<ul> <li>The institute has adequate infrastructure facilities for effective running of curriculum, extra curriculum and administrative activities.</li> <li>The infrastructure facility is utilized in the optimized way to uphold the teaching learning process in addition to conductive environment for curricular activities and extracurricular activities.</li> <li>The library is well equipped with reference books, journals, e books and e journals. The Institute renewed to the annual membership of DELNET &amp; EBSCO.</li> <li>The Institute has modern ICT infrastructure and it is regularly upgraded.</li> <li>The Institute has adequate Indoor Sports Facilities</li> <li>Computer lab is equipped with the latest configuration</li> </ul>
5	Student Support and Progression	The eligible students are supported to avail financial assistance from state government, central government and other agencies.  The institute helps students in capacity building and skill enhancement by conducting various events viz seminars, workshops, expert sessions.  The Institute has organised Career Planning, Soft Skill and Personality Development activities.  The institute has constitutes Grievances redressal committee, Internal complaint committee, anti-ragging committee and committee for SC/ST.  Students got benefitted by guidance for competitive examination and career counselling.  Placement Department has organized Campus Placement drives for companies from different sectors and students are well placed.  Divectors  Divectors  Divectors

i.	Institutional Weaknesses	Limited participation management projects funded by government agencies.  Balewadi Pune-45.  Donyansagar Institute o
•	Institutional Strengths	<ul> <li>Distinguished and experienced faculty members.</li> <li>Six of the faculty members are PhD</li> <li>3 faculties are recognised as Research guide in SPPU</li> <li>Adequate sport facility</li> <li>Optimum infrastructure with Wi-Fi facility</li> </ul>
10	Overall Observations	
9	Departmental Profile	<ul> <li>Departmental records are satisfactory maintained.</li> <li>Student centric teaching learning methods are systematic and well documented.</li> </ul>
8	Office Administration and Financial Audit	<ul> <li>All administrative records are adequately upheld.</li> <li>Financial audits have been conducted.</li> </ul>
7	Institutional values and Social Responsibilities	<ul> <li>Green, energy and environmental audits are conducted through external agency</li> <li>Installed sensor bulbs for energy-saving and safety.</li> <li>Revamping of rain water harvesting system and vermiculture compost project.</li> <li>Community Engagement Initiatives are undertaken like blood donation camp, tree plantation drives and visit to orphanage.</li> <li>Established Green Club</li> </ul>
6	Governance, Leadership and Management	<ul> <li>Committees are formed to help govern the institute through decentralization.</li> <li>Well defined functional bodies lead to effective and efficient protocol and processes.</li> <li>The institute approved by AICTE, DTE and affiliated with SPPU uses policies laid down by these bodies as guidelines.</li> <li>FDP was organised for faculty members and SDP for non-teaching staff.</li> <li>Faculty members have availed financial support to participate in FDP, conferences and seminars.</li> <li>The institution provides various welfare schemes for teaching and non-teaching staff</li> <li>The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.</li> </ul>

		<ul> <li>Lack of consultancy and tie-ups</li> <li>Low progression rate of students to higher education.</li> </ul>
iii.	Institutional Opportunities	<ul> <li>Developing collaboration with research institutes / industries</li> <li>Establishment of research Centre in the Faculty of Management.</li> <li>MCA Program</li> </ul>
iv.	Institutional Challenges	<ul> <li>Establishing stable and sustainable funding sources to support on-going programs, infrastructure development, and faculty initiatives.</li> <li>Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education.</li> <li>Developing strategies to enhance student engagement, involvement, and retention rates ensuring a positive learning experience.</li> </ul>

#### Recommendations

- Conduct sessions to provide guidance on the National Education Policy (NEP) for better understanding and implementation, ensuring alignment with educational standards and promoting continuous improvement.
- Facilitate and support faculty members in publishing research papers in UGC Care
  Listed Journals and Books, fostering a culture of scholarly excellence and knowledge
  dissemination.
- Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development.
- Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavours, promoting innovation and contributing to societal advancement.
- Actively engage in initiatives such as the National Institutional Ranking Framework (NIRF) to enhance the institution's reputation and competitiveness in the higher education landscape.



Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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## 12 Name and the Signature of Peer Team members with date:

Sr. No.	Name of the External Peer Team Member	Capacity	Signature
1	Dr. Porinita Banerjee Director Poona Institute of Management Sciences & Entrepreneurship	Chairman	£
2	Dr. Satish Pawar Professor Institute of Business Management & Research	Co-ordinator	SIP
3	Dr. Atish Chintamani Associate professor Department of Management Sciences SPPU	Member	Q.

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Signature of the Head of the Institution with Seal

Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Balewadi pune-A5.

Director

Director

Director

Research

Balewadi, Pune-411045

## Shri. Khanderai Pratishthan's DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH Balewadi, Pune – 411045, [Maharashtra, India.]

Website: dimr.edu.in
Email Id: director@dimr.edu.in

# ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT

Year: 2020-2021



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Sr. No.	Name of the Title		
1	Curricular Aspects		
2	Teaching-Learning and Evaluation		
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4	Infrastructure & Learning Resources		
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6	Governance, Leadership and Management		
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## ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT Year: 2019-2020

- 1. Name of the College :- Dnyansagar Institute of Management & Research
- 2. Number of Full time Teachers:- 20
- 3. Number of Programmes :- 1 MBA
- 4. Number of Students Enrolled: 234

## External Peer Team Member

Sr. No.	Name of the External Peer Team Member	Capacity
1	Dr. Porinita Banerjee Director Poona Institute of Management Sciences & Entrepreneurship	Chairman
2	Dr. Satish Pawar Professor Institute of Business Management & Research	Co-ordinator
3	Dr. Atish Chintamani Associate Professor Department of Management Sciences SPPU	Member



## PEER TEAM REPORT

1	Curricular Aspects	<ul> <li>The institute strictly follows the curriculum designed by affiliating university, Savitribai Phule Pune University.</li> <li>Various academic inputs are incorporated into curriculum to create the holistic development of students and inculcate social consciousness.</li> <li>Curriculum delivery focuses on practical learning, interactive methods, and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>The program outcome and course outcomes are explained to students before commencing on each course.</li> <li>Students have completed 5 different certificate courses along with 2 value added courses.</li> </ul>
2	Teaching- Learning and Evaluation	<ul> <li>Teachers annually devise comprehensive lessor plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>For internal evaluation, the academic team uses written tests, case analysis, assignments presentations, field visits and open book tests to evaluate students.</li> <li>Students actively participate in seminars conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> <li>Experiential learning and participative learning is incorporated into the study design through various activities.</li> </ul>
3	Research, Consultancy & Extension	<ul> <li>A total of 24 research papers were published by faculty members in UGC-Care List journals.</li> <li>Faculty members participated as resource persons in various seminars and conferences.</li> <li>The Institute conducted a range of extension activities.</li> <li>8 active MoUs, have been signed with industry and academic partners for academic enrichment.</li> </ul>
4.	Infrastructure & Learning Resources	The institute possesses state of the ar infrastructure at its sprawling campus.  The classrooms are equipped with computer projectors, internet and whiteboards.  The classrooms are equipped with computer projectors, internet and whiteboards.  Director  Balewadi  Pune-45.  Dnyansagar institute of Management Research  Research  Research  Research

		<ul> <li>The Institute renewed to the annual membership of DELNET &amp; EBSCO.</li> <li>The playground is green to facilitate conduction of sports events.</li> <li>The Institute has adequate Indoor Sports Facilities</li> <li>Computer lab is equipped with the latest configuration.</li> <li>For security reasons, majority of area is covered with CCTV cameras.</li> <li>Soft skills sessions are held by internal and</li> </ul>
5	Student Support and Progression	external experts.  Mentoring of students by internal and external delegates is practised.  The Institute has organised Career Planning and Personality Development activities.  Students got benefitted by guidance for competitive examination and career counselling.  Placement Department has organized Campus Placement drives for companies from different sectors and students are well placed.
6	Governance, Leadership and Management	<ul> <li>Committees are formed to help govern the institute through decentralization.</li> <li>The institute has welfare measures to offer for staff and faculty members.</li> <li>FDP was organised for faculty members and SDF for non-teaching staff.</li> <li>Faculty members have availed financial support to participate in FDP, conferences and seminars.</li> <li>The appraisal system is well defined and transparent.</li> <li>IQAC ensures that there are minimal deviations from planned activities.</li> <li>The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.</li> </ul>
7	Institutional values and Social Responsibilities	Institute celebrates various national and international days, events and festivals.  The institute uses alternative sources of energy and energy conservation practices like LED light.  Green, energy and environmental audits are conducted through external agency  Installed sensor bulbs for energy-saving and safety.  Revamping of rain water harvesting system and vermiculture compost project.  Community Engagement Initiatives are undertaken like blood donation camp, tree painwaster and visit to orphanage.  Balewadi Pune-45.  Dnyansagar Institute of Management Pune-45.  Dnyansagar Institute of Management Pune-41.

8	Office Administration and Financial Audit	All administrative records are adequately upheld.     Financial audits have been conducted.
9	Departmental Profile	Departmental records are satisfactory maintained.     Student centric teaching learning methods are systematic and well documented.
10		Overall Observations
i.	Institutional Strengths	<ul> <li>Distinguished and experienced faculty members.</li> <li>Seven of our faculty members are PhD</li> <li>Adequate sport facility</li> <li>Optimum infrastructure with Wi-Fi facility</li> </ul>
ii.	Institutional Weaknesses	<ul> <li>Limited participation in research projects funded by government agencies.</li> <li>Lack of consultancy and tie-ups</li> <li>Low progression rate of students to higher education.</li> </ul>
iii.	Institutional Opportunities	<ul> <li>Developing collaboration with research institutes         <ul> <li>industries</li> </ul> </li> <li>Establishment of research Centre in the Faculty of Management.</li> <li>MCA Program.</li> <li>Introduce super specialization and other aspects as per NEP</li> </ul>
iv.	Institutional Challenges	<ul> <li>Establishing stable and sustainable funding sources to support on-going programs, infrastructure development, and faculty initiatives.</li> <li>Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education.</li> <li>Developing strategies to enhance student engagement, involvement, and retention rates ensuring a positive learning experience.</li> </ul>
		Balewadi Pune-45.  Balewadi Pune-45.  Balewadi, Pune-411045

#### Recommendations

 Conduct sessions to provide guidance on the National Education Policy (NEP) for better understanding and implementation, ensuring alignment with educational standards and promoting continuous improvement.

Facilitate and support faculty members in publishing research papers in UGC Care Listed Journals and Books, fostering a culture of scholarly excellence and

knowledge dissemination.

 Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development.

 Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavours, promoting innovation and contributing

to societal advancement.

 Actively engage in initiatives such as the National Institutional Ranking Framework (NIRF) to enhance the institution's reputation and competitiveness in the higher education landscape.



Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

#### 12 Name and the Signature of Peer Team members with date:

Sr. No.	Name of the External Peer Team Member	Capacity	Signature
1	Dr. Porinita Banerjee Director Poona Institute of Management Sciences & Entrepreneurship	Chairman	\$
2	Dr. Satish Pawar Professor Institute of Business Management & Research	Co-ordinator	SIMP
3	Dr. Atish Chintamani Associate Professor Department of Management Sciences SPPU	Member	A

Signature of the Head of the Institution with Seal

Director Dnyansagar Institute of Management and Research Balewadi, Pune-411045

Dnyansagar Institute of Management and Research Balewadi, Pune-411045

# Shri. Khanderai Pratishthan's DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH Balewadi, Pune – 411045, [Maharashtra, India.]

Website: dimr.edu.in
Email Id: director@dimr.edu.in

# ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT

Year: 2018-2019



Director

Dnyansagar Institute of Management and

Research

Balewadi, Pune-411045

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# ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT Year: 2018-2019

- 1. Name of the College :- Dnyansagar Institute of Management & Research
- 2. Number of Full time Teachers: 24
- 3. Number of Programmes :- 1 MBA
- 4. Number of Students Enrolled: 235

#### **External Peer Team Member**

Sr. No.	Name of the External Peer Team Member	Capacity
1	Dr. Satish Ubale Director Matrix Institute of Business Management	Chairman
2	Dr. Hemant Katole Associate Professor Department of Management Science SPPU	Co-ordinator
3	Dr. Atik Shaikh Professor Allana Institute of Management Sciences	Member



Director

Director

Director

Research

Balewadi, Pune-411045

# PEER TEAM REPORT

Sr. No		Observation on Key Aspects
1	Curricular Aspects	<ul> <li>The institute follows the curriculum designed by affiliating university, Savitribai Phule Pune University.</li> <li>The curriculum delivery focuses on practical learning, interactive methods, and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>The sensitivity towards cross cutting issues professional ethics, gender, human values, is included through all the learning approaches.</li> <li>The activities are monitored in association with IQAC to achieve continuous quality improvements.</li> <li>The students have completed 4 different certificate courses along with 3 value added courses.</li> </ul>
2	Teaching- Learning and Evaluation	<ul> <li>The institute has qualified and experienced faculty members as per the norms prescribed by AICTE and SPPU.</li> <li>The modern teaching pedagogies such as interactive, collaborative, experiential, methods are implemented to enrich learning experience of students.</li> <li>Teachers annually devise comprehensive lesson plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>Continuous internal evaluation is conducted as per the recommendations of Savitribai Phule Pune University.</li> <li>An efficient system is in place to promptly handle and resolve stakeholders' grievances.</li> <li>Students actively participate in seminars, conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> </ul>
3	Research, Consultancy & Extension	<ul> <li>A total of 13 research papers were published by faculty members in UGC-Care List journals.</li> <li>Faculty members participated as resource persons in various seminars and conferences.</li> <li>The Institute conducted a range of extension activities, which property activities activities activities Balewadi</li> </ul> Daylor Balewadi Pune-45. Dryansagar Institute of Manage Research Balewadi Pune-41104

		Students participate in activities like blood donation camp.     16 plus active MoUs, have been signed with industry and academic partners for academic enrichment. The activities like internships, student development programs are regularly conducted through these MoUs.
4.	Infrastructure & Learning Resources	<ul> <li>The institute has adequate infrastructure for effective running of curriculum, extra curriculum, and other activities.</li> <li>The Institute renewed to the annual membership of DELNET &amp; EBSCO.</li> <li>The Institute has modern ICT infrastructure and it is regularly upgraded in accordance with technological advancements.</li> <li>The Institute has adequate Indoor Sports Facilities</li> <li>The computer lab is equipped with the latest configuration</li> </ul>
5	Student Support and Progression	<ul> <li>Students got benefitted from different national level scholarships</li> <li>The Institute has organised Career Planning, Soft Skill and Personality Development activities.</li> <li>Students got benefitted by guidance for competitive examination and career counselling.</li> <li>The Placement Department has organized Campus Placement drives for companies from different sectors and students are well placed.</li> <li>Institute organizes co-curricular and extra-curricular activities to foster the varied talents of the students.</li> </ul>
6	Governance, Leadership and Management	<ul> <li>Institute has Vision and Mission which is essential for creating a sense of purpose and focus within the organisation.</li> <li>FDP was organised for faculty members and SDP for non-teaching staff.</li> <li>Faculty members have availed financial support to participate in FDP, conferences and seminars.</li> <li>The institution provides various welfare schemes for teaching and non-teaching staff.</li> </ul> Director Domain and policy of Management and SDP for non-teaching staff. Director

Dnyansagar Institute of Management and Research Balewadi, Pune-411045

		<ul> <li>The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.</li> </ul>		
7	Institutional Values and Social Responsibilities	<ul> <li>Green, energy and environmental audits are conducted through external agency</li> <li>Installed sensor bulbs for energy-saving and safety.</li> <li>Revamping of rain water harvesting system and vermiculture compost project.</li> <li>Community Engagement Initiatives are undertaken like blood donation camp, tree plantation drives and visit to orphanage.</li> </ul>		
8	Office Administration and Financial Audit	00 00 00 00 00 00 00 00 00 00 00 00 00		
9	Departmental Profile	Departmental records are satisfactory maintained.     Student centric teaching learning methods are systematic and well documented.		
10	Overall Observations	itions		
i.	Institutional Strengths • S	Distinguished and experienced faculty members.     Seven of the faculty members are PhD     Adequate sports facility     Optimum infrastructure with Wi-Fi facility     Ample open space		
ii.	Institutional	imited participation in research projects funded by government agencies.  Lack of consultancy and tie-ups		
iii.	Institutional • I Opportunities	Developing collaboration with research institutes / industries Establishment of research Centre in the Faculty of Management. MCA Program		



Director

Onyansagar Institute of Management and

Research

Balewadi, Pune-411045

## Establishing stable and sustainable funding sources to support Institutional iv. on-going programs, infrastructure development, and faculty Challenges initiatives. Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education. engagement, Developing strategies to enhance student involvement, and retention rates ensuring a positive learning experience. Recommendations Support and Facilitate faculty members in publishing research papers in UGC Care Listed Journals and Books, fostering a culture of scholarly excellence and knowledge dissemination. Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development. 11 Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavours, promoting innovation and contributing to societal advancement. Augment collaboration with organization of international repute.

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Director

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Research

Balewadi, Pune-411045

# 12 Name and the Signature of Peer Team members with date:

Sr. No.	Name of the External Peer Team Member	Capacity	Signature
1	Dr. Satish Ubale Director Matrix Institute of Business Management	Chairman	Satish
2	Dr. Hemant Katole Associate Professor Department of Management Science SPPU	Co-ordinator	J
3	Dr. Atik Shaikh Professor Allana Institute of Management Sciences	Member	Obto 14

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Signature of the Head of And Pristitution with Seal Dryansagar Institute of Management and

Research

Balewadi, Pune-411045

Dnyansagar Institute of Management and
Research
Palewadi Pune-411045

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11	Recommendations	





# Shri. Khanderai Pratishthan's DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH Balewadi, Pune – 411045, [Maharashtra, India.]

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# ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT

Year: 2019-2020



Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

## ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT Year: 2019-2020

- 1. Name of the College :- Dnyansagar Institute of Management & Research
- 2. Number of Full time Teachers:- 22
- 3. Number of Programmes :- 1 MBA
- 4. Number of Students Enrolled: 250

#### **External Peer Team Member**

Sr. No.	Name of the External Peer Team Member	Capacity
1	Dr. Satish Ubale Director Matrix Institute of Business Management	Chairman
2	Dr. Hemant Katole Associate Professor Department of Management Science SPPU	Co-ordinator
3	Dr. Atik Shaikh Professor Allana Institute of Management Sciences	Member





#### PEER TEAM REPORT

Sr. No	Observation on Key Aspects		
1	Curricular Aspects	<ul> <li>The institute offers M B A program approved by AICTE and the curriculum of it is as per recommendations of SPPU.</li> <li>The institute follows Outcome based Education for MBA program.</li> <li>The institute's curriculum delivery focuses on practical learning, interactive methods, and industry engagement, supplemented by various co-curricular activities to promote holistic student development.</li> <li>The feedbacks on teaching learning are collected from students. The analysis is discussed with faculty for taking actions for improving in teaching learning.</li> <li>Students have completed 4 different certificate courses along with 2 value added courses.</li> </ul>	
2	Teaching- Learning and Evaluation	<ul> <li>Teachers annually devise comprehensive lesson plans, Notes, PPTs, CCE components and integrate ICT tools into the teaching-learning process.</li> <li>Internships, Industrial visits, training on latest tool, are regular features to strengthen competency.</li> <li>Continuous internal evaluation is conducted as per the syllabus of Savitribai Phulc Pune University.</li> <li>The I CT enabled tools and techniques blended with conventional methods are adopted by faculty members to enhance the efficiency and self-directed learning.</li> <li>Students actively participate in seminars, conferences, events, guest lectures and workshops hosted by the institute showcasing good engagement in these activities.</li> </ul>	
3	Research , Consultancy & Extension	<ul> <li>Research and extension activities are promoted through research cell.</li> <li>A total of 31 research papers were published by faculty members in UGC-Care List journals.</li> <li>Faculty members participated as resource persons in various seminars and conferences.</li> <li>The Institute conducted a range of extension activities. These activities have led to creation of students' awareness on social problems, improve communication skills, teamwork.</li> <li>Of active MoUs have been signed with industry and academic partners for academic enrichment.</li> </ul>	

nyansagar Institute of Management and Research Balewadi, Pune-411045

4.	Infrastructure & Learning Resources	<ul> <li>The institute has well designed classrooms and computer lab. It also has a specious library, exam control room, training and placement office, common rooms.</li> <li>The Institute renewed to the annual membership of DELNET &amp; EBSCO.</li> <li>The Institute has installed Projectors in the classroom.</li> <li>The Institute has adequate Indoor Sports Facilities</li> <li>Computer lab is equipped with the latest configuration</li> </ul>
5	Student Support and Progression	<ul> <li>Students from economically weaker background are guided and assisted to get scholarships from Government.</li> <li>The institute conducts various events viz, seminars workshops expert sessions. This helps in capacity building and skill enhancement.</li> <li>The Institute has organised Career Planning, Soft Skill and Personality Development activities.</li> <li>Students got benefitted by guidance for competitive examination and career counselling.</li> <li>The institute has dedicated Training and Placement cell which organizes On/Off / Pool campus for providing job opportunities and liaison with the industry.</li> <li>The institute organizes regular Alumni meets.</li> </ul>
6	Governance, Leadership and Management	<ul> <li>Effective leadership is visible through proper governance and decentralization to achieve its objectives.</li> <li>The institute has a perspective plan.</li> <li>The service rules and regulations are followed as per AICTE DTE, Government of Maharashtra and SPPU.</li> <li>FDP was organised for faculty members and SDP for non-teaching staff.</li> <li>Faculty members have availed financial support to participate in FDP, conferences and seminars.</li> <li>The institution provides various welfare schemes for teaching and non-teaching staff</li> <li>The IQAC organised various quality enhancement initiatives for teaching and non-teaching staff.</li> </ul>
7	Institutional Values and Social Responsibilities	Green, energy and environmental audits are conducted through external agency     Installed sensor bulbs for energy-saving and safety.     Revamping of rain water harvesting system and vermiculture compost project.     Community Engagement Initiatives are undertaken like blood donation cannot be adequated by the same and visit to opposite the plantation drives are undertaken and t

Onyansagar Institute of Management and Research Balewadi, Pune-411045

8	Office Administration and Financial Audit	<ul> <li>All administrative records are adequately upheld.</li> <li>Financial audits have been conducted.</li> </ul>
9	Departmental Profile	<ul> <li>Departmental records are satisfactory maintained.</li> <li>Student centric teaching learning methods are systematic and well documented.</li> </ul>
10	Overall Observations	
i.	Institutional Strengths	Institute has active, participative and supportive management Distinguished and experienced faculty members. Eight of the faculty members are PhD Focused co-curricular ,extra-curricular and extension activities leading to holistic development of students Optimum infrastructure with Wi-Fi facility
ii.	Institutional Weaknesses	<ul> <li>Limited participation in research projects funded by government agencies.</li> <li>Lack of consultancy.</li> <li>Lack of MDP for industry professionals.</li> </ul>
iii.	Institutional Opportunities	<ul> <li>Developing collaboration with research institutes / industries</li> <li>Establishment of research Centre in the Faculty of Management.</li> <li>MCA Program</li> </ul>
iv.	Institutional Challenges	<ul> <li>Establishing stable and sustainable funding sources to support ongoing programs, infrastructure development, and faculty initiatives.</li> <li>Adapting the institution's infrastructure and teaching methods to keep pace with rapid technological changes and digital advancements in education.</li> <li>Developing strategies to enhance student engagement, involvement, and retention rates ensuring a positive learning experience.</li> </ul>
		Balewadi Pune-45.  Director  Dnyansagar Institute of Managem

#### Recommendations

- Facilitate and support faculty members in publishing research papers in UGC Care Listed Journals and Books, fostering a culture of scholarly excellence and knowledge dissemination.
- Develop comprehensive training programs for students to excel in state, national, and international level examinations, while also promoting their active involvement in sports and cultural events to foster holistic development.
- Pursue opportunities to secure grants from governmental and non-governmental agencies to support research endeavours, promoting innovation and contributing to societal advancement.
- Actively engage in initiatives such as the National Institutional Ranking Framework (NIRF) to enhance the institution's reputation and competitiveness in the higher education landscape.



Director /
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

12 Name and the Signature of Peer Team members with date:

No.	No.	Capacity	Signature
1	Dr. Satish Ubale Director Matrix Institute of Business Management	Chairman	Sotish
2	Dr. Hemant Katole Associate Professor Department of Management Science SPPU	Co-ordinator	<b>F</b>
3	Dr.Atik Shaikh Professor Allana Institute of Management Sciences	Member	Olikahich

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Research

Balewadi, Pune-411045

# ACADEMIC AND ADMINISTRATIVE AUDIT (AAA) REPORT Year: 2019-2020

- 1. Name of the College :- Dnyansagar Institute of Management & Research
- 2. Number of Full time Teachers:- 22
- 3. Number of Programmes :- 1 MBA
- 4. Number of Students Enrolled:- 250

## External Peer Team Member

Sr. No.	Name of the External Peer Team Member	Capacity
1	Dr. Satish Ubale Director Matrix Institute of Business Management	Chairman
2	Dr. Hemant Katole Associate Professor Department of Management Science SPPU	Co-ordinator
	Dr. Atik Shaikh Professor Allana Institute of Management Sciences	Member



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#### **External Peer Team Member**

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Balewadi, Pune-411045

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Dnyansager Institute of Management and
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Balewadi, Pune-411045



# SHRI KHANDERAI PRATISHTHAN'S

#### DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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- 6.5.2 Quality assurance initiatives of the institution include:
- Regular meeting of Internal Quality Assurance Cell (IQAC); quality improvement initiatives identified and implemented
- 2. Academic and Administrative Audit (AAA) and follow-up action taken:
- 3. Collaborative quality initiatives with other institution(s)
- Participation in NIRF and other recognized rankings
- Any other quality audit/accreditation recognized by state, national or international agencies such as NAAC, NBA etc.

Year	Date of IQAC Meetings	Major decisions on quality initiatives	Implementation details
2022	7th Nov. 2022	1)NAAC Accreditation Process 2)Preparation of Academic Calendar 3)Conduction of Induction Program 4)Guest Sessions of industry expert 5)Alumni Meet	1)Staff members were instructed to go through the NAAC Accreditation Process 2) Preparation of Academic Calenda 3)Induction Program Conducted 4)Organized total 09 guest sessions on Saturdays for the students 5)Organized the Alumni meet on 24th Dec. 2022
2023	6th Feb. 2023	1)Awareness of Library resources 2)Budget Session 3)Writing a Research Paper Workshop	1) Librarian conducted a session on the library resources. 2)Conducted Budget Session 3) Conducted a workshop on Research paper and literature Review
2023	3rd April 2023	1)Sports and Cultural Activities 2)Old Age Home Visit 3)Guest	1)Every Saturday Indoor, Outdoor sports competition and Cultural events

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# SHRI KHANDERAI PRATISHTHAN'S

# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH



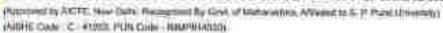


		Sessions	organized 2)Organized Old Age Home Visit 3)Conducted a guest sessions by the industry experts
2023	02nd June2023	1)organize the case study workshop for the students as well as for the faculty members 2)suggested to conduct entrepreneurship fair for the students 3 jorganize the SIP guidance session for the students	I) Case study workshop was organized 2)Entrepreneurship fair was organized to the students and faculty members 3) SIP guidance session was organized

Year	Name of the Collaborative activity (quality initiatives)	Name of the collaborating institution	Nature of collaboration	Outcomes
2022-23	Two Days Online National Level Faculty Development Program "Research And Innovation: Procedure for Research Paper Publication, Patent Filings, and Entreneurship Development"	Abhinav Education Society's Institute of Management and Research	Faculty Exchange	Prof. Anuj Bajuj attended FDP
2022-23	SIP Placement SIP Pool Comus Drive:Collabrating Unit	Fund smert, Punc, Maharashira	SIP Placement SIP Pool Camus Drive: Collabrating Unit	Participated in SIP Pool Campus Drive Following Students of Batch 2022-24 Carried out SIP 1)Sakshi Kuchure 2) Tejaswini Diwar 3) Monali Deshmakh 4)

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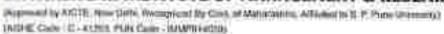
				Shrunali More 5) Rahul Jagdhane 6) Gunesh Sasane 7) Sannat Salve
2022-23	Guest Session:	Kshetrik Agrow Business Industries Pvt. Ltd., Satara	Guest Session	Mr. Natendra Pisal of Kahetrik Agro Business Industries conducted guest session on ' Entrprenurship Opportunities in Agriculture"
2022-23	Final Placement	Binum Realty Solutions, Office No: 609, Mont Vert Velocity, Baner - Pashau Link Road, Punc - 411021	Final Placement	Final Placement 1) Abhishek Kajale 2) Vishal Yadav 3) Askanksha Gaikwad
2022-23	Certification	ExcelR Solutions,	Certification	Digital Marketing Certification
2022-23	Application base program		Application hase program	Application bese program on Adv Excel, Power Point and Word
2022-23	Quantative Aptitude	Bangluru, Kumataka	Quantative Aptitude	CRT Mastering Quantative Aptitude to Crack job Interview
2022-23	Certification		Certification	Business Analytics using Power BI
2022-23	Online One Week Workshop on Research Methodology	Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Near Akardi Railway Station, Nigdi-Pendhikaran, Akardi, Pune - 411044 (MS)		Prof. Rupesh Andhrutkur attended Online One Week Workshop on Research Methodology
2022-23	State Level Workshop on Data Analysis using Excel and SPSS		Faculty Exchange	Prof. Priyanka Shinde participated State Level Workshop on Data Analysis using Excel and SPSS
2022-23	Paculty Development Program on Intellectual Property Rights			Ms. Nilofar Sayyad of DYPIMS attended Faculty Development Program on Intellectual Property Rights

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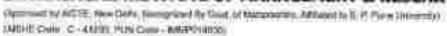




Placement	106, First floor, Pradeep Chambers, Above SBI mutual	Placement	Final Placement Govind Surwase, Mayuri Mahapure and
	Fund, Bhandarkar Inst. Road, Pune - 411004		Natispiic and
SIP	Fundroom Investment Services	SIP Placement SIP Pool Camus Drive:Collabrating Unit	Akshay Kale, Ajay Dharmik, Ganesh Pitale , Mitali Kirde,Gaikwad Manoj undergone SIP
Faculty Development Program on Intellectual Property Rights	ASM's Institute of Professional Studies, Pune	Faculty Exchange	Prof. Dr. Vikus Barbate participated Faculty Development Program on Intellectual Property Rights
Workshop on Case Study Writing			Dr. Mayadevi Jadhav purticipated Workshop on Case Study Writing
IPR Awareness Training Program			Prof. Priyanka Shinde attended IPR Awareness Training Program
Training Session on Canva	Dr. D. Y. Patil Institute of	Faculty Exchange	Dr. Swati Singh and Dr. Poonam Khadke attended Training Session on Canva
Session on IPR and Entrepreneurship	Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Near		Dr. Manisha Khaladkar and Prof. Nadeem Kazi attended Session on IPR and Entrepreneurship
One Week Online Workshop on Reneurch Methodology	Eco City, Talegaon, Varale, Pune – 410507 (MS)		Prof. Nilam Naidu participated One Week Online Workshop on Research Methodology
FDP on "Systematic Literature Review Process"	S. B. Patil Institute of Management, Sector No. 26, Near Akardi Railway Station, Pradhikaran, Nigdi, Pune - 411 044, (MS)	Faculty Exchange	Dr. Swafi Tej Bali Singh attended FDP on "Systematic Literature Review Process"
Enhancing the Library Services :Past,Presebt and Future			Me Sundar Pachkudave participated in Enhancing the Library Services :Past Present and Future
	Faculty Development Program on Intellectual Property Rights Workshop on Case Study Writing  IPR Awareness Training Program  Training Program  Training Session on Cariva  Session on IPR and Entrepreneurable One Week Online Workshop on Research Methodology  FDP on "Systematic Literature Review Process"  Entuncing the Library Services :Past,Presebt and	Placement 106, First floor, Pradeep Chambers, Above SBI munual Fund, Bhandarkar Inst. Road, Pane - 41 1004  SIP Fundroom Inventment Services  Faculty Development Program on Intellectual Property Rights ASM's Institute of Professional Studies, Pune  IPR Awareness Training Program  Training Session on Casiva Dr. D. Y. Patil Institute of Management and Entrepreneurabip Development (DYPIMED), Sr. No. 27/A/I/2c, Near Eco City. Talegaon, Varale, Pune - 410507 (MS)  FOP on "Systematic Literature Review Process"  Entameing the Library Services Pust, Presebt and Pane - 411 044.	Placement Process floor, Pradeep Chambers, Above SBI munual Fund, Bhandarkar Inst. Road, Pune-411004  SIP Fundroom Investment Services SIP Placement SIP Pool Camus Drive:Collabrating Unit  Faculty Development Program on Intellectual Property Rights ASM's Institute of Professional Studies, Pune  IPR Awareness Training Program  Training Session on Cane Session on Canva Dr. D. Y. Patil Institute of Management and Entrepreneurship Development (DYPIMED), Sr. No. 27/A/1/2c, Near Ico City, Talegaon, Varale, Pune-410507 (MS)  Faculty Exchange Faculty Exchange Faculty Exchange For Management, Sector No. 26, Near Adardi Railway Station, Pradhikaran, Nigdi, Pune-411 044.

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2022-23	Member of Staff Selection Committee			Dr. Sajid Alvi Member of Staff Selection Committee
2021-22	Faculty Development Program on Intellectual Property Rights			Dr. Kajal Maheshwari participated in Faculty Development Program on Intellectual Property Rights
2020-21	Faculty Development Program on Research Methodology in Management			Dr. Pranita Burbare attended Faculty Development Program on Research Methodology in Management
2022-23	National Conference			Dr. Manisha Jagtap attended National Conference
2021-22	Pool Campus Drive	Square Yarda,Impire Co		Pool Campus drive
2022-23	Final Placement	Space, 2nd Floor, Amar Paradigm, Sr No. 110/11/3, Baner - Mahalunge Rd, Opp Chroma, Baner, Pune - 411045	Placement	Final Placement
2022-23	SiP Poel Campus Drive	2000 100 100 100 100 100 100 100 100 100	SIP Pool Campus Drive	SIP Pool Campus Drive
2021-22	SIP	SCMC Pvt. Ltd., 16/6, Vishal Nagar, Pimple Nilakh Wakad, Pune India- 411027.	SIP	SIP ( 2021-22) NAIR BHAGYASHREE SOMAN SATANGE SAURAV NARENDRA
2022-23	Faculty Development Program on Intellectual Property Rights	International Institute of Management Science (HMS), S. No. 169/1/A, Chinchwad, Opposite to Elpro International, Pune, Mahamshtra, 411033, (MS)		Dr. Vandana Mohanti attended Faculty Development Program on Intellectual Property Rights
2020-21	Faculty Development Program on Rescarch Methodology in Management		Faculty Exchange	Faculty Development Program on Research Mathodology in Management

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2021-22	on Advisory Board	Finkomm Eduventure	Faculty Exchange	Dr.Sajid Alvi is on Advisory Board	
2021-22	Invited as Mentor			Dr.Sajid Alvi is invite	Dr.Sajid Alvi is invited as Mentor
2022-23	invited as wentor			Dr.Sajid Alvi is invited as Mentor	
2022-23	Cross Cultural Visit	Wa Foundation	Faculty Exchange	Cress Cultural Visit	
2021-22	Seminar Invitee: " Leadership Skills, excellance and Mentonship"	Wa I Supramon	Pacuty Exchange	Seminar Invitee: " Lendership Skills, excellance and Mentorship"	
2022-23	SiP	Wisteria Properties, 4th Floor, Silver Space Commercial Building Above Samswat Bank, Vishal Nagar, Jagtap Duiry Rd, Pimple Nilakh, Pune, Maharashtra 411027	SIP,Placement	Thorat Ashwini, Salve Palluvi Suresh, Kamble Aniket Gantam, Raste Ramesh Macchindra, Hammante Sunita Govind, Wagh Suchal Sahebran, Shinde Nisha Dilipmo Done Sip Harshada Tithe Final Placement	
2021-22	Placement				
2020-21	SIP			PRAJAPATI NEHA done SIP	
2022-23	FDP on 'EBESCO' Mobile App'		Faculty Exchange	Prof. Ugjwal More attended FDP on 'EBESCO Mobile App'	
2022-23	Seminar on Career Opportunities in Data Science A1 ML	AISSMS	Student Exchange	AISSMSIOM student attended Seminar on Career Opportunities in Data Science Al ML	
2022-23	Program on Intellectual Property Rights	INSTITUTE OF MANAGEMENT, Kennedy Roud, Near R.T.O., Pune – 411 001,		Dr. Gauri Prabhu attended Faculty Development Program on Intellectual Property Rights	
2020-21	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Prof. Rashmi Phirake participated Faculty Development Program on Research Methodology in Management	

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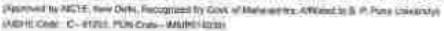
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2021-22	Rights  Workshop on "How to draft a research proposal "  Fisculty Development Program on Research Methodology in Management Research Workshop on "Designing"	Poons Institute of Management Sciences and Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poons College Campus, Modi Khana, Punc – 411001 (MS), Punc	Faculty Exchange	Property Rights  Prof. Mobd. Iftekhar Khan partitipated Workshop on "How to draft a research proposal."  Payal Samdariya attended Faculty Development Program on Research Methodology in Management Prof. Pappu Guikwad attended Research Workshop on
2022-23	Program On Outcome Based Education For Academic Excellence And Accreditation Faculty Development Program on Intellectual Property			attended Faculty Development Program On Outcome Based Education For Academic Execulence And Accreditation  Dr. Sheem Abraham Faculty Development Program on Intellectual
2020-21	National Seminar on 'Innovation and Intellectual Property Rights' Faculty Development			Prof. Yogesh Deshmoki attended National Seminar on 'Innovation and Intellectual Property Rights'
2021-22	Faculty Development Program on Generic Electives - University Level Courses for MBA 2019 Revised Curriculum based on OBE and CBCS Grading System			Prof. Nilambari Moholkar participated Faculty Development Program on Guneric Electives - University Level Courses for MBA 2019 Revised Curriculum based on OBE and CBCS Gradin System

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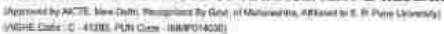


2021-22	Workshop on "How to deaft a research proposal."			Prof. Mohd. Iftekhar Khan partiipated Workshop on "How to draft a research proposal."
2021-23	Faculty Development Program on Research Methodology in Management			Payal Samdariya attended Faculty Development Program on Research Methodology in Management
2021-22	Research Workshop on "Designing Questionnaire in Research"			Prof. Pappu Gaikwad artended Research Workshop on "Designing Questionnaire in Research"
2022-23	Subject Expert for Ph.D. admission process		Faculty Exchange	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
2022-23	Sports and Cultural Event	Lotus Business School (LBS), S. No 52/53 Jhambe Road, Pune Mambai Expressway, Punawale, Pune- 411033 (MS)		Jagdhane Rahul Rajerdra Salve Sumrat Ashok Aishwarya Gaikwad Deshmukh Monali Ajay Participated In Sports and Cultural Event
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Anil Poman attended Faculty Development Program on Intellectual Property Rights



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2022-23	One Day Workshop on Basic Outline of Research Proposal & Guidelines for Ph.D. Interview	Faculty Exchange	Prof. Nadeons Kazi attended One Day Workshop on Basic Outline of Research Proposal & Guidelines for Ph.D. Interview
2021-22	Subject Expert for Ph.D. admission process	Faculty Exchange	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
2021-22	FDP on Research Methodology in Management	Faculty Exchange	Prof. Manisha Purohit purticipated in FDP on Research Methodology in Management
2021-22	Subject Expert for Ph.D. admission process	Faculty Exchange	Dr. Sqiid Alvi invited as Subject Expert for Ph.D. admission process
2021-22	ubject Expert for Ph.D. admission process	Foculty Exchange	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
2021-22	Workshop on Intellectual Property Right	Faculty Exchange	Prof. Sumeer Patit participated in Workshop on Intellectual Property Right
2020-21	Sports & Cultural Event	Student Exchange	Shaikh Tayyaba Mohommad Warghat Payal Pramodrao Daspute Gangasagar Bapurao Durga Bahasaheb Jadhav Participated In Sports & Cultural Event
2020-21	Online SDP on Emerging	Faculty Exchange	Mr. Akbar Sayyad attended Online

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021-22 Haar		KP Compus. Baner, Octowed, 16401 - 10 p. director delice.	Purm - 411 048 INCHA	Jagup Faculty Director	
021-22	National Conference		Faculty Exchange	Dr.Manisha	
021-22	Refree for PH D Progress Review Presentations		Faculty Exchange	DR. Sajid Alvi- Refree for PH D Progress Review Presentations	
021-22	FDP on Research Methodology in Management		Faculty Exchange	Prof. Atik Shaikh participated in FDP on Research Methodology in Management	
2021-22	Cultural and Sports Event		Faculty Exchange	DR. Sajid Alvi- Subject Expert	
2021-22		Allana Institute of Management Sciences (AIMS), K.B. Hidayatullah Road, New Modikhana, Asam Campus, Camp.Pune —411001 (MS)	Management Sciences (AIMS), K.B. Hidayatullah Road, New Modikhana, Asam	Student Exchange	Dakhale Akshay Bhaskar Shubham Barse Kawale Sayali Anil Ghorpade Sanmati Suresh participated in Cultural and Sports Event
2022-23	workshop on Research Methodology		Faculty Exchange	Prof.Ujjwal More and Nilam Naidu attoded workshop on Research Methodology	
2022-23	Faculty Development Program on Intellectual Property Rights	Cleverground	Faculty Exchange	Dr. Nilofer B. Shaikh attended Faculty Development Program on Intellectual Property Rights	
2020-21	Data Analytics Certification			Data Analytics Certification	
2021-22	Data Analytics Certification		Certification	Data Analytics Certification	
2022-23	Business Analytics Certification			Business Analytics Certification	
	Techonolgy			SDP on Emerging Techonology	

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				attended National Conference
2022-23	d FDP Mandeley, Later and Plagarism		Faculty Exchange	Prof. Pappu GuikwadFaculty members attended FDP Mandeley, Latex and Plagarism
2022-23	session on 'Marketing 4.0'	Prin. N. G. Naralkar Institute of Career Development and Research, 536 Shaniwar Peth, Appa Balwant Chowk, Punc-411030 (MS)	Faculty Exchange	Dr. Sajid Alvi- Conducted a session on 'Marketing 4.0'
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Shital Deshmakh Faculty Development Program on Intellectual Property Rights
2021-22	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Prof. Prudnya Rhumbure attended Faculty Development Program on Research Methodology in Management
2020-21	d Faculty Development Programme (FDP) on Outcome based Education Philosophy covering CO-PO Mapping, PEO and PSO mapping with CO and Mapping Graduate Attributes with Vision-Mission of the institute		Faculty Exchange	Prof. Hrishikesh Dhamale attended Faculty Development Programme (FDP) on Outcome based Education Philosophy covering CO-PO Mapping, PEO and PSO mapping with CO and Mapping Graduate Attributes with Vision-Mission of the institute

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2022-23	National Conference 2023 – Industry Institute Linkage through the implementation of National Education Policy 2020"	Institute of Industrial and Computer Management and Research (IICMR), Pradhikaran Campus HS-2, Sector 27A, Behind Tukaram Garden, Pradhikaran, Punc 411044	Faculty Exchange	Dr. Manisha Khaladkar attended National Conference 2023 — Industry Institute Linkage through the implementation of National Education Policy 2020**
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Dipti Sharma attended Faculty Development Program on Intellectual Property Rights
2021-22	Quality Improvement Program on Innovation through Artificial Intelligence Data Science		Familty Exchange	Prof. Yogesh Destrouchs participated Quality Improvement Program on Innovation through Artificial Intelligence Data Science
2021-22	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Prof.Manisha Kuikarni attended Faculty Development Program on Research Methodology in Management
2020-21	Webinar on AI as an enabler for Teachers in Implementing National Education Policy 2020		Faculty Exchange	Dr. Manisha Jagtap Prof. Swati Bhalemo Webinar on AI as an enabler for Teachers in Implementing National Education Policy 2020

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2020-21	e-FDP on NAAC	Faculty Exchange	Jayusti Murali Iyengar and Mrs Kiran Shrikant Rao uttended e-FDP on NAAC
2020-21	e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board	Paculty Exchange	Dr. Manisha Kulkarni Dr. Khushboo Sahu Prof. Neha Inamdar attended e-FDP on MBA CBCS & GS OHE Patten in Organization Management Board
2019-20	Faculty Development Program on ICT Tools for Effective Teaching & Learning	Faculty Exchange	Dr. Jayahree Murali attended Faculty Development Program on ICT Tools for Effective Teaching & Learning
2019-20	Faculty Development Program on - OSCM - Blooms Taxonomy for CBCSOBE 2019 pattern in annociatio n with SPPU	Faculty Exchange	Mr.Dhanjay Bhawsar attended Faculty Development Program on OSCM - Blooms Taxonomy for CBCSOBE 2019 pattern in associatio n with SPPU
2018-19	Finally Development Program on INNOVATIVE TEACHING PEDAGOGY: A CASE STUDY APPROACH	Faculty Exchange	Dr. Manisha Kulkarni participated Faculty Development Program on INNOVATIVE TEACHING

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				PEDAGOGY: A CASE STUDY APPROACH
2022-23	Session for International Conference on 20th Jan. 2023 International Conference INCON		Faculty Exchange	Dr. Sujid Alvi- Chair Session for International Conference on 20th Jan. 2023 International Conference INCON
2022-23	Faculty Development Program on Intellection Property Rights		Faculty Exchange	Dr. Nilesh Anute Dr. Bhagyashree Kunte attended Faculty Development Program on Intellectual Property Rights
2021-22	Chair Subject Expert Ph.D. Interview	ASM's Institute of Business Management and Research (IBMR), MIDC, Block 'C',	Ficulty Exchange	Dr. Sajid Alvi- Chair Subject Expert Ph.D. Interview
2021-22	Chair Subject Expert Ph.D. Interview	Chinchwad, Pune, Maharushira 411019 (MS)	Faculty Exclunge	Dr. Sajid Alvi- Chair Subject Expert Ph.D. Interview
2021-22	Faculty Development Program on Research Methodology in Management	(I/O) Cartonia Rinnor Balawari	Faculty Exchange	Prof. Sunanda Jindal attended Faculty Development Program on Research Methodology in Management
2020-21	e-FDP on NAAC		Faculty Exchange	Dr. Sanjay Dharmadhikari Dr. Bhagyashree Kunte Dr.Dilip Aher attended e-FDP on NAAC

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2022-23	Sports Fest	Ambegaon (BK), Punc-411 041 (MS)	Student Exchange	Competition Students Attended 'Sports Fest' Chinmay Sudhir Bhave Deshmukh Monali Ajay
2022-23	SIP Project presentation Competition	Matrix School of Management Studies, Near Westernly Bypasa Road, Wadgaon,	Student Exchange	Robit Kamble Unnati Bhosekar participated in SII Project presentation
2022-23	webinar on 'Research Methodology'		Faculty Exchange	Prof. Anaj Bajaj attended webinar on 'Research Methodology'
2018-19	Session on "Overview of Basics of Marketing"		Faculty Exchange	Dr. Manisha Jagrap invited resource person Session on "Overview of Basics of Marketing"
2022-23	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Faculty Exchange	Prof. Swith Yeale participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2019-20	Session Chair for International Conference INCON XV		Faculty Exchange	Dr. Manisha Jugtap invited as Session Chair for International Conference INCON XV
2020-21	e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board		Faculty Exchange	Dr. Smita Wagh attended c-FDP on MBA CBCS & GS OBE Patten in Organization Management Board

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			Raj Vinayak Kamble Jagdhune Rahul Rajendra
2022-23	Faculty Development Program on Intellectual Property Rights	Faculty Exchange	Dr. Harshali Gomane attended Faculty Development Program on Intellectual Property Rights
2021-22	Sports Fest	Student Exchange	Students Attended 'Sports Fest' Umbarkar Rutik Gajaman Kawale Sayali Anil Shubham Barse Awasare Ayush Umesh
2020-21	webinar on 'A New Way Aboad'	Faculty Exchange	Pappu Gaikwad and Dr. Moena Sharma attended webinar on 'A New Way Ahead'
2021-22	Session on STATCRAFT SOFTWARE AWARENESS	Faculty Exchange	Sameer Bhausaheb Patil and Prof. Kavita Pareek attended a Session on STATCRAFT SOFTWARE AWARENESS
2021-22	Faculty Development Program on Research Methodology in Management	Faculty Exchange	Prof. Pojali Jogup attended Faculty Development Program on Research Methodology in Management
2020-21	e-FDP on NAAC	Faculty Exchange	Prof. Prasad Vidhate Prof. Sachin Bhame attended

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				e-FDP on NAAC
2019-20	e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board		Faculty Exchange	Dr. Shilps Kufkarni Prof. Præmd Vidhate Prof. Sachin Bhume attended c-FDP on MBA CBCS & GS OBE Patten in Organization Management Board
2020-21	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Faculty Exchange	Dr. Rajendra Chaudhari participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2019-20	Seminar on 'Intellectual Property Rights'		Faculty Exchange	Dr. Mayadevi Shriram Jadhav and Prof. Yogenh Deshmukh participated in Semmar on 'Intellectual Property Rights'
2022-23	National Workshop on the Implementation of National Educational Policy 2020,	Pratibha Institute of Business Management (PIBM), Behind Mehta Hospital, Off Mumbai Pune Road,	Faculty Exchange	Prof. Nadeem Kazi Two-day National Workshop on the Implementation of National Educational Policy 2020
2022-23	Faculty Development Program on Intellectual	Kalbhor Nagar, Chinchwad, Pune 411019 (MS)	Faculty Exchange	Prof. Gururaj Dangare attended Faculty Development

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	Property Rights			Program on Intellectual Property Rights
2021-22	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Prof. Shweta Jain attended Faculty Development Program on Research Methodology in Management
2020-21	e-FDP on NAAC		Faculty Exchange	Prof. Shweta Juin attended e-FDP on NAAC
2020-21	e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board		Paculty Exchange	Prof. Pallavi Chugh Prof. Niji Shajan attended e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board
2019-20	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Faculty Exchange	Dr. Mahima Singh participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2018-19	FDP on Tips and techniques for writing International Quality Research Papers and their publication in journals		Faculty Exclunge	Prof. Nilambari Mohokur attended FDP on Tips and techniques for writing International Quality Research Papers and their publication in journals
2022-23	Faculty Development Program on Intellectual	Dr. D.Y.Patil Centre for Management and Research, Newale Vasti, Chikhali,	Faculty Exchange	Dr. Madhulika Gupta attended Faculty Development

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	Property Rights	Pune - 412114 (MS)		Program on Intellectual Property Rights
2021-22	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Prof. Shreeyash Sohani attended Faculty Development Program on Research Methodology in Management
2020-21	FDP on "Online Teaching & Learning"		Faculty Exchange	Prof. Sameer Patil attended FDP on "Online Teaching & Learning"
2020-21	e-FDP on NAAC		Faculty Exchange	Prof. Shreeyash Sohani and Dr. Madhulika Gupta attended e-FDP on NAAC
2020-21	e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board		Faculty Exchange	Prof. Shreeyash Solum attended e- FDP on MBA CBCS & GS OBE Patter in Organization Management Board
2019-20	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Faculty Exchange	Prof. Anil Pawnr participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2019-20	FDP on "Case Writing & Case Teaching"		Faculty Exchange	Dr. Manisha Jagtap attended FDP on "Case Writing & Case Teaching"



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2018-19	Faculty Development Program On Innovative Touching Pedagogy: A Cane Sindy Approach		Faculty Exchange	Dr. Madhalika Gupta Participated in Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
2022-23	Seminar on IPR	11	Faculty Exchange	Dr. Swati Singh attended Seminar on IPR
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Rasika Patil attended Faculty Development Program on Intellectual Property Rights
2021-22	FDP on E-content development	JSPM's Jayawant Institute of Management Studies, Tathawade Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune 411033	Faculty Exchange	Prof. Hrishikesh Dhumalo participated in FDP on E-content development
2021-22	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Prof. Gerakh attended Faculty Development Program on Research Methodology in Management
2020-21	FDP on Teaching Pedagogy using ICT Tools		Faculty Exchange	Prof. Shruti Navandar participated in FDP on Teaching Pedagogy using ICT Tools
2020-21	e-FDP on NAAC		Faculty Exchange	Aditya Hanmant Katkar Munesh Ramkrishna Palav attended e-FDP on NAAC



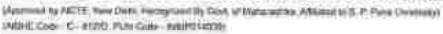
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2020-21	National Level Webinar on Emerging Trends in Business Analysis		Faculty Exchange	Dr. Gerakh Wakhare Dr. Rasika Patil attended e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board
2019-20	National Level Webinar on Emerging Trends in Business Analysis		Faculty Exchange	Prof. Dhamanjay Bhavsar participated in National Level Webinar on Timerging Trends in Business Analysis
2019-20	Faculty Development Program on ICT Tools for Effective Teaching & Learning		Faculty Exchange	Dr. Harini Ranjan participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
2018-19	Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach		Faculty Exchange	Dr. Bipin Bankar Participated Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
2018-19	Placement & Summer Internship	Kings Auto Riders	Placement	Placement & Summer Internship
	Workshop Invitee: "Marketing Masterclass" Certification	CP HR Services Pvt. Ltd.	Certification	Workshop Invitee: "Marketing Masterclass" Certification

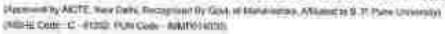


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2021-22	Workshop Invited: * Leadership Thought Works*			Workshop Invitee: " Leadership Thought Works"
2022-23	Value added Course Business English			Value added Course Business English
2022-23	Value added Course Aptitude			Value added Course Aptitude
2021-22	Value added Course Aptitude			Value added Course Aptitude
2021-22	Value added Course Business English			Value added Course Business English
2020-21	Value added course English Communication			Value added course English Communication
2019-20	Value added Course Business English			Value added Course Business English
2018-19	Value added Course Aptitude			Value added Course Aptitude
2018-19	Value added course English Communication			Value added course English Communication
2022-23	Cross Cultural Vinit		Cross Cultural Visit	Cross Cultural Visit
2022-23	Resouce Person		Faculty Exchange	Ms Snehal Wankhade GIENET membe of DIMR ED cell
2021-22	Resouce Person	GLOBAL INNOVATORS & ENTREPRENEURS NETWORK (GIENET)	Faculty Exchange	Ms.Snchal Wankhade GIENET member of DIMR ED ceil
2020-21	Resouce Person		Faculty Exchange	Ms.Snehal Wankhade GIENET member of DIMR ED cell
2019-20	Resouce Person		Faculty Exchange	Ms.Snehol Wankhade GIENET member of DIMR ED cell

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2018-19	Resouce Person		Faculty Exchange	Ms Snebal Wankhade GIENET member of DIMR ED cell
2019-20	Sapiens talk		Faculty Exchange	Supiens talk
2018-19	ED cell Inaguration		Faculty Exchange	ED cell Inaguration
2018-19	National Conference		Faculty Exchange	National Conference
2023-24	wo Day National Level FDP on Al- VFX assisted E- Content Development	Poona College of Arts, Science and Commerce, Camp, Pune - 411001 (MS)	Paculty Exchange	Mrs.Shrayani Parse participated in Two Day National Level FDP on AI-VFX assisted E- Content Development
2022-23	Faculty Development Program on Intellectual Property Rights		Faculty Exchange	Dr. Imma Baig Mirza attended Faculty Development Program on Intellectual Property Rights
2021-22	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Ms.Deepika Abhijeet Kininge attended Faculty Development Program on Research Methodology in Management
2019-20	Faculty Development Program on Research Methodology in Management		Faculty Exchange	Sanjay Dharmadhakari & Dr.Bhagyashree Kunter participated in Faculty Development Program on Research Methodology in Management



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2019-20	Workshop on Preparation for NAAC Accreditation As Per Latest Guidelines	Faculty Exchange	Dr. Manisha Jagunp and Dr. Shrirum Shimpi attended the Workshop on 'Preparation for NAAC Accreditation As Per Latest Guidelines'
2020-21	One Day e-FDP on MBA CBCS & GS OBE Pattern in Organization & Management Board for Sem-III	Faculty Exchange	Prof. Mirza Imma Baig participated in One Day e- FDP on MBA CBCS & GS OBE Pattern in Organization & Management Board for Sem-III
2019-20	Paculty Development Program on ICT Tools for Effective Teaching & Learning	Faculty Exchange	Ms.Deepika Abhijeet Kininge participated Paculty Development Program on ICT Tools for Effective Teaching & Learning
2018-19	Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach	Paculty Pschange	Ms. Hecon Mushtaque Sayyed Participated Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
2018-19	8.76	Faculty Exchange	Dr. Sheiram Shimpi and Prof. Sameer Patil has purticipated in One Day Quality Seminar on

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				'Academic Audit'
2018-19	Placement		Placement Activities	Vishnu Laggad Placement
	Dissertation		Student Professional Development Activities	Vishnu Laggad Dissertation
2021-22	nvited at Sai service		Faculty Exchange	Manisha Jagtap invited at Sai service
2019-20	nvited at Sai service	Sai Service Pvt. Ltd	Faculty Exchange	Manisha Jagtap invited at Sai service
2019-20	Placement		Placement Activities	Vishno Lagar Plecement
2021-22	Industrial Visit		Student Professional Development Activities	Industrial Visit
2022-23	Invited as resource person	IQ's Center for Career Development	Faculty Exchange	Dr. Manisha Jugiap invited as resource person
2022-23	Invited as resource person		Faculty Exchange	Prof. Sameer Pati invited as resource person
2021-22	SIP Research Methodology Workshop		Student Exchange	Mr. Shubham Divti,Mr. Amol Ugale, Mr. Nitin Munde, Mr. Amir GondaleMr. Lukeshionnar PariharMr. Markad Balu, Mr. Neeraj Mesta had undergone SIP Research Methodology Workshop
2019-20	Workshop of "Quality Research Papers"		Student Exchange	Workshop of "Qmility Research Papers"
2018-19	Invited as resource person		Faculty Exclunge	Prof. Sameer Patil invited as resource person

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2020-21	Invited as resource person		Faculty Exchange	Dr. Manisha Jaguap invited as resource person
2020-21	Decision Science Competition		Student Professional Development Activities	Decision Science Competition
2020-21	Career Opportunities in Hospitality industry		Student Professional Development Activities	Career Opportunities in Hospitality industry
2020-21	Webinar on Career Opportunities in Agribusiness		Student Professional Development Activities	Webinar on Career Opportunities in Agribusiness
2018 to till Date	Mentor	Beninworks Business Solutions Pvt. Ltd.	Faculty Exchange	Dr.Sajid Alvi Mentor
2022-23	Value added Course Prisonal Effectiveness for success	Neonare Services	Student Professional Development Activities	Value added Course Pracmil Efficiveness for success
2022-23	HR Analytics Certification		Student Professional Development Activities	HR Analytics Certification
2021-22	Value added Course Prisonal Effectiveness for success		Student Professional Development Activities	Value added Course Prisonal Effectiveness for
2021-22	HR Payroll Certification		Student Professional Development Activities	HR Payroll Certification
2020-21	Value added Course Proomd Effectiveness for soccess		Student Professional Development Activities	Value added Course Pesonal Effectiveness for success
2019-20	HR Payroll Certification		Student Professional Development Activities	HR Payroll Certification
2019-20	Value added Course Prsonal Effectiveness for success		Student Professional Development Activities	Value added Course Prsonal Effectiveness for success
2019-20	HR Payroll Certification		Student Professional Development Activities	HR Payroll Certification
2018-19	Value added Course Priorial Effectiveness for success		Student Professional Development Activities	Value added Course Prsonal Effectiveness for success

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2018-19	HR Payroll Certification		Student Professional Development Activities	HR Payroll Certification
2022-23	Investment Banking Certification	Magic Institute of Excellence	Student Professional Development Activities	Investment Banking Certification
2022-23	Hedge Fund Operation Certification		Student Professional Development Activities	Hedge Fund Operation Certification
2021-22	Investment Banking Certification		Student Professional Development Activities	Investment Banking Certification
2021-22	Hedge Fund Operation Certification		Student Professional Development Activities	Hedge Fund Operation Certification
2020-21	Investment Banking Certification		Student Professional Development Activities	Investment Banking Certification
2020-21	Hedge Fund Operation Certification		Student Professional Development Activities	Hedge Fund Operation Certification
2019-20	Investment Banking Certification		Student Professional Development Activities	Investment Banking Certification
2019-20	Hedge Fund Operation Certification		Student Professional Development Activities	Hodge Fund Operation Certification
2018-19	Investment Banking Certification		Student Professional Development Activities	Investment Banking Certification
2018-19	Hedge Fund Operation Certification		Student Professional Development Activities	Hedge Fund Operation Certification
2022-23	Digital Marketing Certification	Pure Technology	Student Professional Development Activities	Digital Marketing Certification
2021-22	Introduction to Digital Marketing Certification		Student Professional Development Activities	Introduction to Digital Marketing Certification
2020-21	Introduction to Digital Marketing Certification		Student Professional Development Activities	Introduction to Digital Marketing Certification
2019-20	Digital Marketing Fundamental - Certification		Student Professional Development Activities	Digital Marketing Fundamental - Certification

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2019-20	Pool Campus	HDFC Ergo	Placement Activities	Pool campus drive
2020-21	New College College College	Many liber to the	Student Professional Development Activities	Jayn Singh completed SIP
2018-19	SIP	Podium System Pvt.Ltd.	Student Professional Development Activities	Siddharth Patel, shivara Sharma, Sohel Pathna completed SIP
2018	Guest Session Finding First Job*	Scout Innovations	Faculty Exchange	Dr.Mangesh Wankhade, Scou Innovation, invited for Guest Session :Finding First Job*
2019-20	Sapiens talk		Student Professional Development Activities	Sapiens talk
2018-19	Scout Innovation, Member of DIMR Ed Cell		Faculty Exchange	Dr.Mangesh Wankhade, Scou Innovation, Member of DIM Ed Cell
2019-20	Scout Innovation, Member of DIMR Ed Cell		Faculty Exchange	Dr. Mangesh Wankhade, Scou Innovation, Member of DIM Ed Cell
2020-21	Scout Innovation, Member of DIMR Ed Cell		Faculty Exchange	Dr.Mangesh Wankhade, Scool Innovation, Member of DIM Ed Cell
2021-22	Scout Innovation, Member of DIMR Ed Cell		Faculty Exchange	Dr.Mangesh Wankhade, Scou Innovation, Member of DIM Ed Cell
2022-23	Scout Innovation, Member of DIMR Ed Cell		Faculty Exchange	Dr.Mangesh Wankhade, Scott Innovation, Member of DIM Ed Cell
2018-19	Digital Marketing Fundamental - Certification		Student Professional Development Activities	Digital Marketin Fundamental - Certification

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2019-20	Placement		Placement Activities	Keehal Paril Placement
2018-19	Cancer Awareness Marathon Voulnteering SIP	Stering Multispeciality Flospital	Student Professional Development Activities	Cancer Awareness Marathon Voulnteering SIP
2018 to till Date	Hasya club Activities	Nav Chaitnya Hasya Clun,Balewadi	Social Activities	Hasya club Activities



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# INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE New Delhi, Affiliated to Saverbal Phule Pune University)
E.No. 23/3/2/2, AIP Name Tal. -Heveli, Pune -4t1041
Email: abhinavmba.institute@yehoo.com



Sri. Rajeev Jagtap (B.Sc., M.M.S.) FOUNDER PRESIDENT

Mrs. Sunita R. Jagtap (B.Com. LL.B.) FOUNDER SECRETARY Dr. Abhijeet Kalwade (Ph.D. M.C.A. M.S.A.) DIRECTOR

#### MEMORANDUMOFUNDERSTANDING

This momorandum of Understanding ("MOU") is made and entered on the 2.54 Tune, 2023 (the "Effective Date") at Pane.

#### BETWEEN

#### AND

Abbinav Education Society's Institute of Management and Research, an MBA & MCA Institute catablished in 2007, approved by All India Council for Technical Education (AICTE) and affiliated to the Savitribai Phate Pune University, and having its head office at S. No. 23/3/2/2, A/P Naths, Tal Haveli, Pune, Maharashira 41/1041.

.....of the SECOND PART

#### WHEREAS:

- 1. Development of Academic ties, Mutual student and faculty Exchange Programmes.
- Joint research, Incubation, Emrepreneurahip development activities including seminars, conference, symposia, workshop etc. as well as areas of annual interest
- Academic educational and professional development activities.
- Other activities contributing to the development of academic and educational exchange between the DIMR and AESIMR, mutually agreed upon by both the parties.

- This MOU is down our between DIMR and the Institute on the prospect that both will collaborate for effective use of Information and Communication Technology (ICT). Research Training.
- 6. DIMR and the Institute are hereinafter individually referred to as a "Party" and Jointly Referred to as "Parties"

#### NOW IT IS AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS: 1. PURPOSE:

The purpose of this Memorandum of Understanding is as follows:

- 1. Sharing new methods of teaching and learning and curriculum development.
- Organizing seminars / conferences / workshops / competitions on subjects of academic
  as well as Professional interest for cross fertilization of ideas for overall growth
- Giving the exposure of corporate online to the listitutes students and faculty through various activity.
- Guiding and menturing the institute's students for projects.
- 5. Organizing Faculty Development Programs.
- Development of Incubation and Entrepreneurship development cell by helping each other for generating seed money and sponsorahip projects from industry.
- Innovative ways of Entrepreneurship development and creating motivational and collaborative environment.
- Sharing of the Research Guide within two Institute for further improvement in research area.

#### 2. TERM AND TERMINATION

This MOU shall be in force for a period of 3 year from the effective date. Parties may if they desire, decide to extend the MOU for such period and on such terms as may be decided mutually between them. Fifther party shall be entitled to terminate this MOU at any time, without giving any reasons, by giving 30 days prior written notice of its intention to the other party.

#### 3. COST

Parties acknowledge and agree to bear their own costs associated with the obligations set forth in this MOU.

#### 4. CONFIDENTIALITY:

Each party agrees to treat as confidential all information, which may at any time come into the parasission of the other party, and which relates to any actual or proposed business activities, financial affairs, aspirants, developments, other information which may reasonably be regarded as confidential, obtained from or made available by one party to the other, in whatever form called, whether paper, electronic or digital. Each Party undertakes not to use any confidential information for any purpose outside the scope of its obligations under this agreement orto divulge such information to any other person except to its own employees, agents etc.

Address:	Address;		
Shri.Khanderai Prathishthan's	Abhinav Education Society's Institute of		
Dayansagar Institute of Management	Management and Research, S. No. 23/3/2/2, A/P		
& Research, Baleword, Ponc-411045	Narhe, Tal, Hayeli, Pane, Malauzahtra 411041.		

IN WITNESS WHERE OF, the parties intending to be legally bound have coased this MOU to be executed by their duly authorized representatives as on the date first herein above mentioned.

Shri, Khanderai Prathishthan's Dayansagar Institute of Management & Research, Belewadi, Punc-411045

Sign

Name: Dr.Sajid Alvi

Title: Director

Date

Name: Dr. Abbijeet Kaiwade

Abbinay Education Society's Institute

of Management and Research (AESIMR)

Time Director Man & RESEARCH

Date:





Activities under MoU **Abhinav Education Society's** Institute of Management and Research, Pune



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# MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DHYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND FUNDSMART

This Memorandum of Understanding thereinafter called as the 'MoU') is entered into on this the 15th of May 2023 by and between.

Doyansagar institute of Management and Research, Pune, the First Party represented herein by its Director of Doyansagar institute of Management and Research, Pune, And Fundsmart. The second party, and represented herein by its Founder & CEO Mr. Amoi Sale

#### WHEREAS

- A) First Party is a Higher Educational Imititotion named: Chyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties Intent to cooperate and focus their efforts on cooperation within area of Shill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- Fundsmart, Pune. the Second Party is engaged in Mutual Fund Distribution & Financial Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOD, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

(Approved by ACCE) Alex Gathi, Recognised By Sout, of Melecunius, Allianus to S. F. Pure University (AMSHE Cases) G - 41200, PLDS Code - BAMHOTAILISO)



#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Industrial Training & Visits: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the Industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the Pirst Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the ARTE intereship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver quest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trands and in house requirements.
- 2.4 There is no financial commitment on the part of the Onyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU, if there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Securid Party are acting under this MOU as independent contractors, and the relationship astablished under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi

Director

DIMR, Pune

Second Party

Mr. Amol Sale

CED

Fundament, Pune



Secretary NCN, Nov 2004. Recognition by last of Datherman, Others in E. P. Fare (Incomp).

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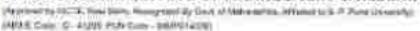


## Activities under MoU Fundsmart





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Balewadi, Pune-411045



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(Approved by NCTA, Have Date, Recognised by Cord, of Malwanton, Affiliand on St. P. Pere Lessandy).

(ARTHEL Cord. 15 - August Providence - ARTHEL ACTOR)





Company Representative interacting with the participating students



Interview of the students



Balawadi, Puna-411045

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Commission of the San Carlo Represent by Control Management Affiliate party of Party (presented)

[Address of the Carlo Carlo



#### Objectives of the Event:

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify calented and qualified intern from the pool of candidates.
- To help in bridging the gap between industry and academics.

#### Event Description:

DIMR had organized a Summer Internship Program Pool Campus Drive on 4th July 2023, invited more than 70 institutes' students and 20 companies to participate in the SIP pool campus drive. More than 250 students had participated from the different institutes of Pune.

There were 11 Companies who had participated and conducted the interviews for selecting internship students. The companies who had participated were Lapis Reality, Vishwaszya Technologies, SCMC, Bravishma, Winner Technologies, Niva Bupa, Fundsmart, Apana Ghar, Wisteria Properties, Innonesta Technologies and First Research. The drive was open for MBA /PGDM students from different universities and institute making it an inclusive platform.

The event witnessed enthusiastic participation with 850+ registrations and 250+ students appeared for the interview. The candidates were able to interact with the representatives from various companies and gained valuable insights.

During the drive company representative delivered presentations about their organizations, highlighting their values and career opportunities. Following the presentations, the recruitment process commenced.

#### Learning Outcome:

- Participating companies are able to acquire the talent from pool of candidates.
- Students got career opportunity.

Students got the opportunity of networking and professional development.

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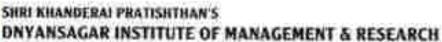
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(Approved by APC19, Alles Darin, Provigorous by Sand, or Malabascom, Amended in St. P. Pure December (ARSA) Code: 6 - 41285, PUR Code: ARSAPPARCIES.



#### SIP Pool Campus Drive

Event Type: Extension & Outreach Activity

Event Name: SIP Pool Campus Drive

Day & Date: Toesday, 4th July 2023

Venue: DIM8 Institute

Participating Companies: 11 companies participated as a recruiter and more than 250 students

across the Pune



Students of different institutes doing their registration for the SIP pool campus drive

sol-



#### Fwd: Invitation for Pool Campus Drive for Summer Internship Project

f message

viahni nicholas <vishinincholas@dimmedi.in>
To: "Dr. Auta Ghewari" =ashaghewari@dimmedu.im>

Thu: Jon 4, 2024 et 10:39 AM

#### Warm Regards.

Vishal Nicholas Placoment Department DoyanSagar Institute of Management & Research (DIMR) Balowadi - Pune Cell No 1767800406 www.dimendu.in

- Forwarded massage

From AMOL SALE <amol sale@fundament.in>

Date To: 20127 2023 at 6:50 PM

Subject: Re: Invitation for Pool Campus Drive for Summer Internable Project

To wished nicholae examplaio olissopami edil in-

Co. Amira Bala <amira sale@fundament.in>. Customer Care <oustomerosm@fundament.in>.

Dear Within Sir.

Lountim our company a presence on the above mentioned date and time

Therex & Regards
Amo: FUNDSMART

On Tue, 27 Jun 2023 at 11 43, visital richidus «mahalinicholas @dimnedu ins winte Deur Amol Sir.

We welcome you to Dayansagar Institute of Management & Research; DIMR is nestled in a screece campus in Balewadi, Pune. It provides a perfect blend of diverse opportunities to the young leaders of tomorrow.

A stimulating curriculum with focus on sustainability, a tech-savvy campus founded on state of the art infrastructure, and synergy with corporate right from its incoption strengthens its splendid efforts towards developing into a globally renowned centre of excellence in the field of education.

As per SPPU prerequisites in the MBA program students need to undergo 2 months Summer Internship Project overy year.

For 2022-24 batch students, SIP is scheduled in August & September 2023. We are planning a Poul Campus Drive for Summar Internship at our Institute and SIP July 2023. We are inviting students of other management institutes as well and we are problem; september 300 - 400 students are the pool campus drive.

Director

Doyansagar Inciture of Management and Rasa, -h Ballowaidi, Funo-41 1045



## Fwd: Summer Internship Programme: Final List of Students: FUNDSMART FINSERV PVT LTD

1 Intessage

vishal nicholas «vishainichaias@dimredu.io» To: "Dr. Asita Ghawari" «asstaghewari@dimr.edu.is»

Mort. Dec. 18, 2023 at 12:16 PM

Warm Regards.

Visital Nicholas

Flacument Department

DryanSagar institute of Management & Research (DIMR)

Balowedi - Pune

Cell No 7787800405

www.dintr.pdu.in

Forwarded message ----

From: AMOL SALE sampl sale Drundsmart in-

Date: Wed. Aug 2, 2023 at 10:49 AM

Subject: Summer Interneting Programme : Final List of Students : FUNDSMART FINSERV RVT LTD

To vishat richolos </bramcholate@dimr.edu.in>

Co: Customer Care < customercare Bhundariant inc. Arrita Sala <amile sale Quindament inc.

Dear Sir.

Good Morning & Greatings from FUNDSMART II

Please find the final list of Students who have accepted the offers.

- 1) Saxsni Kacharu
- 2) Teastain Divar
- Menail Deshmulch
- 4) Strrangti More
- 5) Rahul Joodhane
- 6) Aishwarya Galicwad
- 7) Ganesh Satone
- ID Samuel Salve

The first 2 days Training is larranged at Hotel The Fern , Senate 6 Banquet Half , E square , University Road . Timing are ,

to attrib 6 pm on Day 1

11 am to 7 pm on Day 2.

We have informed students accordingly. Request you to also inform clients to reach on time & learn moximum out of this training programme.

Thanks & Regards,



FUNDSMART FINSERV PVT. LTD. Amol Sale 8833106550/8823753380



Criminal Constitution of the appropriate and Ballemark, Furta-411045



Ms. Monali Deshmukh is a student of DBHR College, Bateward, Pune. As a part of her academic learning and practical learning, Ms. Monali Deshmukh joined Fundsmurt Finsers Ps1 Ltd for summer internship between 04/08/2023 to 04/10/2023. During his tenure here, we found her hard working, enthusiastic and learning practical things which she can implement in coming time. We wish her for her bright career.

Regunds,

Amuf Sale

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Director

Dryansager inclinits of Management and

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Ballemadi, Pune-411045

\* (F) 14623 100 fifth

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K-Square Office No. 103, Baner, Pune, Maharastra, India-411045 www.fundsmartin





Mr. Rabut Jagdhune is a student of DHAR College, Baleword, Pune. As a part of his academic terrolog and practical terrolog. Mr. Rabut Jagdhune, innext Fundament Fitnerse Per Ltd for summer intereship between 04/08/2023 to 04/10/2023. During his tenure here, he found but hard working, embaritable and learning practical things which he can implement in coming time. We wish him the his bright career.

Name &

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Furthermort Finners Per List



Director
Dhyansagar Institute of Management and
Research
Ballowadi, Fune-411045

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Q E FOULTH Office No. 102, page Francis Minimum, Page 185045.





Ms. Tejaswini Dhiwar is a student of DIMR College, Balewadi, Pune. As a part of her ecademic learning and practical learning, Ms. Fejaswini Dhiwar joined Fundsmart Finsors Pvr Ltd for summer internship between 04/08/2023 to 04/10/2023, During her tenure here. we found her hard working, enthusiastic and learning practical things which she can implement in coming time. We wish her for her bright career.

Regness,

Arred Sale

Director

Fundsman Finsery Par Life



Doyangagar institute of Macagement and Recest/ch Balowed Puna-411045

FUNDSMART FINSERV PVT, LTD. (Ann Registered Mutus) Fund (Immbuse)

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K-Square, Office No. 102, Boner, Pune, Maharastra, India-411045





Mr. Santral Salve is a spintent of DPAR Colleges Balewarts, Pune. As a part of his the Summary Salve panel of the Summary Salve panel Fundament Finance Per-End the someone interesting purposes for the 2023 to 04/10/2023. During this feature frees, we and from hard working, enthusiastic and learning processor things which he can implantical ar coming time. At world him live his irright career



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x-Square, Office No. IOE Banur, Public Matterastra, India-≥0045

www.hinduraart.e.







Ms. Sakahi Kachare is a mudent of DIMR College, Balawadi, Pene. a part of her academic learning and practical learning, Ms. Sakshi Kachare joined Fundsmart Finnery Pet Ltd for summer intereship between 04/08/2023 to 04/10/2023. During her femire here, we found her hard working enthistingtic and learning practical things which are can implement in coming time. We wish her für her bright career.

Reports, Amol Sale

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C. Soprate - Office No. 100, Edging Rune, March Institution

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(AMT September 1986)





Mr. Ganesh Satane is a student of DIMR College, Balewaili, Pane. As a part of his academic learning and practical learning, Mr. Gunesh Sasuna joined Fundamurs Finsery Pay Lind for summer internable between 04/08/2023 to 04/10/2023. During his because here. we found him hard working, cothislastic and learning practical things which he can implement in coming time. We wish him for his bright career.

Regards.

Amof Sale

Pundament Finnery Bys Ltd



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FUND THE ART PINEERY PYT, LTO. (AND PROJECTION MUDICIPALITY)

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Ms. Storonall Miles, is a mideral of DIMIC College, Balcocath, Pone. As a pair of her address forming and practical learning, Ms. Shrunali More, poned Fundament Finsery. Professionant morning between 01.002023 to 00.10/2023. Darion her learne here is district her taken as sking, enthantistic and learning practical frame which are seen obtained in coming practical frame. We wish her for benefit career.





Director
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### Fwd: Offer Letter

5 messegs

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For 'Or Asia Ghoweri" \*avitaghoweri@dime.edu.in>

Thu Jan 4, 2024 at 10 50 AM

Warm Regards.

Wahai Metholas
Placement Department
DryanSagar Institute of Management & Research (DIMR)
Balawadi - Pune
Cell No 7767800409
www.dimr.edu.in

From Ashwini Lad Hud@lepisready m>
Ever Thu Mar 25, 2023 at 4:31 PM
Subject: Offer Letter
To: Visital numbers systematical significance of the

Dear, Se Fileasa Find the Attachment Of Other Letter

Resiminar.

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2 attachments

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Vishal Yadav.pdf



Director
Diversegar Institute of Management and
Research
Ballewadt, Pune-411045

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# MEMORANDUM OF UNDERSTANDING (MGU) BETWEEN DHYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

#### Richetrik Agrow Business Industries Pvt. Ltd., Satana

This Memorandum of Understanding (hereinafter called as the MoUF) is entered into an this the 13" of February 2023 by and between.

Disyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Disyansagar Institute of Management and Research, Pune, And Kahetrik Agrow Business Industries Pvt. Ltd. The second party, and represented herein by its Director Ar. Narendra Pisal. WHEREAS:

- A) First Party is a Higher Educational Institution named: Doyansagar Institute of Management and Research, Pune
- (i) First Party it Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to deoperate and focus their efforts on deoperation within area of Skill Based Training, Souration, Placement, Industrial Visit, Expert Lecture.
- Street, Agrow Business Industries Pvt. Ltd., Satara, the Second Party is empaged in Agribusiness.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE MARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE ! CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 Pirst Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

(Approved by ACTE, New Owls, Recognized by Co.s. of Management, Affiliated to S. P. Palle University ( (AREAS Code: C. 41263, PUN Code: MARPOYATED).



#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Industrial Training & Visits: industry and institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence & smooth transmiss for students work. Also the Second party may register on the AKTE internable Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and ticenses of whatsoever nature required.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid AlVi

Director

DIMR, Pune

Second Barty

Mr. Marendra Pisat

Director

Kshetrik Agrow Business Industries Pvt. Ltd., Satora



Partition by AGTE, No. 2016. Recognized by Good of Hampestick of Galactics 3. If Principles (MIRE Come Constitute Policies, Administration).



Activities under MoU Kshetrik Agrow Business Industries Pvt. Ltd., Satara

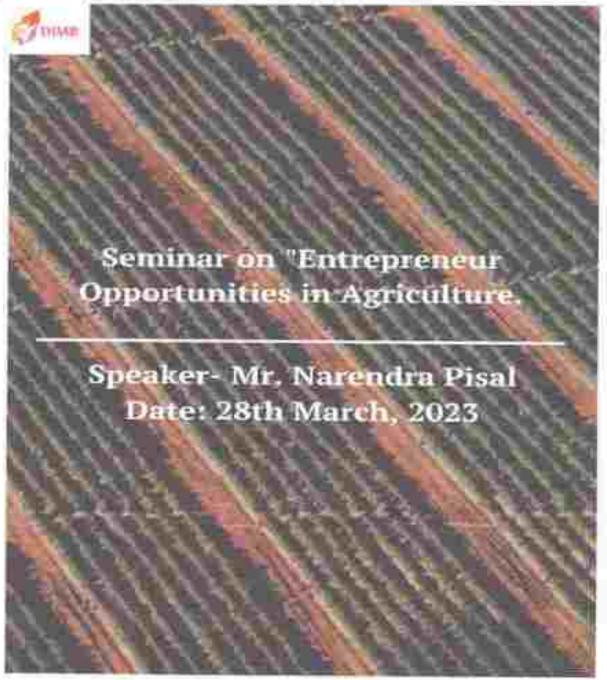




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### In association with:



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#### Seminar on "Entrepreneur Opportunities in Agriculture"

Event name: Entrepreneur opportunities in agriculture

Event type: Seminar.

Day & date: Tuesday, 28th March, 2023

Venue: Seminar hall

Speaker: Mr. Narendra Pisal.

Collaboration: Kshetrik Agro Business Pvt. Ltd.



Mr. Narendra in the session with DIMR students

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#### Objectives of the event:

To study the possibilities & potential of agriculture business and to promote ideas of entrepreneurship in agriculture sector.

#### Event description:

Mr. Namendra shared his ideas and vision on agriculture, as India is an agricultural nation. As the leading sector in terms of employment and contributing over 16 percent to the country's GDP, agriculture in India is responsible for the livelihoods of millions.

Love the land and have a head for business? He the future of agriculture! Turn your passion into profit by starting your own venture. Ag entrepreneurship combines fresh ideas with age-old practices, feeding a growing world and building a rescarding career. It's your chance to innovate, grow, and be your own bess!

#### i) Subsistence farming:

The majority of farmers in India practice subsistence farming-farming for their consumption. The entire production is largely consumed by the farmers and their families and they do not have any surplus to sell in the market.

#### ii) Intensive and Extensive farming

The basic difference between these two types of farming is the amount of production per unit of land. In comparison with temperate areas of the USA, Canada, India do not practice extensive cultivation.

#### iti) Commercial farming

It is just the opposite of substitute farming as most of the produce is sold in the market for earning money. In this system, farmers use inputs like irrigation, chemical fertilizers, insenticides, pesticides, High Yielding Varieties of seeds, etc.,

#### (v) Plantation Farming:

In this type, a single cash crop is grown for sale in national and international markets. This type of agriculture involves the growing and processing of a single cash crop purely meant for sale.

All these points were shared by our passionate speaker,

#MBADIMR #Agriculture #Agricultepreneur

#### Learning outcome:

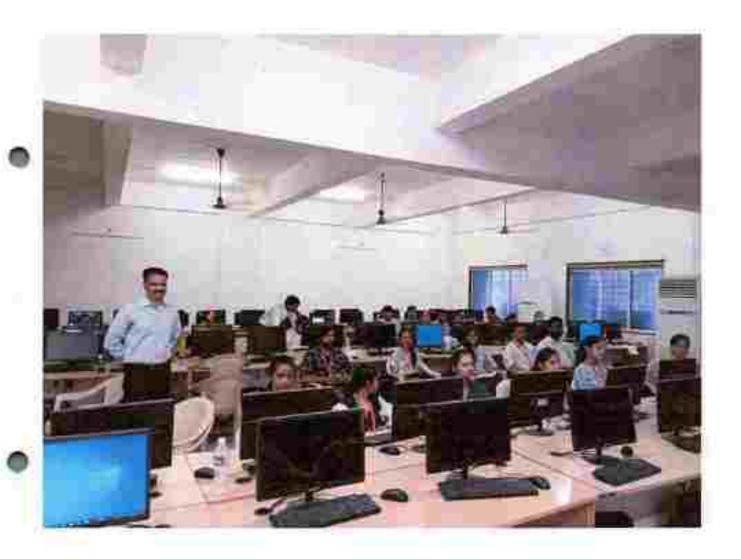
- How to find a competitive in this growing market.
- How to create value for agriculture based products

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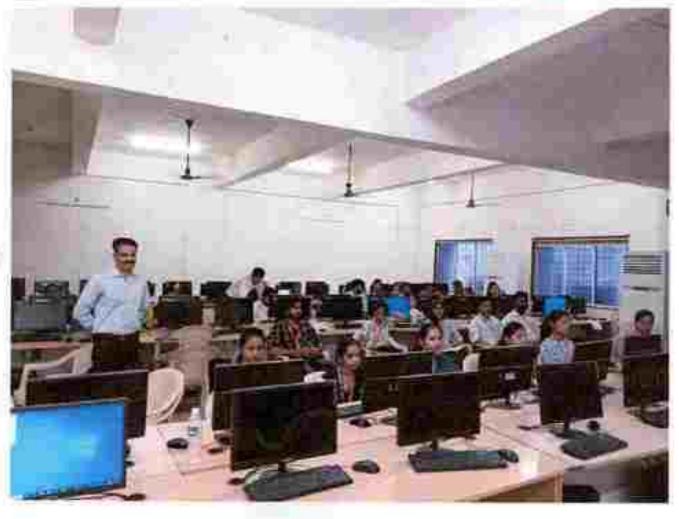
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(Administration of the Debt. Recognises by Good, of Abbrauchtes, Affilians on 8, if Pore University).

(Administration of the Control of the Control of Mathematics).



# MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DHYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

#### BIMAN REALTY SCILUTIONS

This Memorandium of Understanding thereinafter called as the Wolf) is entered into on this the 2<sup>st</sup> of February 2023 by and between.

Doyansager Institute of Management and Research, Pune, the First Party represented horein by its Director of Doyansagar Institute of Management and Research, Pune, And Simon Realty Solutions. The second party, and represented herein by its Cofounder Mr. Amit Raj Singh. WHEREAS:

- A) First Party is a Higher Educational Institution named: Doyansagar Institute of Management and Research, Pune
- ii) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced appartunities:
- C) The Parties letters to cooperate and focus their efforts on cooperation within step of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- Biman Realty Solutions, Pune, the Second Party is engaged in Real Estate Sales.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1 CO-OPERATION

- 1,1 floth Pirties are inited by common interests and objectives, and they shall establish co-operation.
- First Party and Second Party co-operation will facilitate effective utilization of the intrilectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

(Ajcromed by A/CTE, New Owin, Recognised by God, of Maharashox, Affilians as E. P. Funa University (Add-HE Oxida / C + 4120)), Pulls Costs - (A120-01403)



#### CLAUSE 2

#### SCOPE OF THE MOU

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First Party

Dr. Sajid Alvi

Director

DIMR, Pune

Second Party

Mr. Amit Raj Singh

Co-founder

Biman Realty Solutions, Pune



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### Activities under MoU **Biman Realty Solutions**



Dryansager Institute of Management and Resector Balawadi, Puno-411045

# 547 Compute Monor Barering, Pune - 417 045 Page. 12 776780€484 - 18 🗗 director@director.in 12 www.direc.int.in

# LIKBIMAN REALITY SOLUTIONS

REF/LR/2022-23/032

Dr. 23rd March 2023

#### Offer Letter

To.

Mr.Abbishek Vinayak Kajale At Chikhalse Post- Kamshet, Tal-Maval Dist-Pune →10405 Phone: +91-8552944020 Email: skajale47@gmail.com

#### Dear, Abhishek

We are picased to offer you an Employment with Biman Realty Solutions, Pune based on the interview discussions you had with us and your application submitted to us. Details of the terms and conditions of offer are as under

- Von will be designated as Assistant Manager Sales and will be based at our Head Office located in Baner Pashan Link Road to start with.
- Your date of commencement of Employment will be on or before I\* April 2023.
- You will be entitled for a compensation package (CTC) of Rs. 3.5/- LPA; the details of same will be discussed later. Gratuity, Bonus if applicable will be considered as extra benefit to you.
- 4. All taxes, duties etc. like Professional Tax as per rules and as applicable from time to time will be deducted at source.
- Your employment would be subject to the Terms & Conditions, mentioned in your appointment fester, which will be issued to you on your joining.
- E. You will be governed by the HR Policy of the organization. Your employment will be subject to termination on 30 days\* Notice or salary in lieu thereof.
- You will be under probation period for 6 months and successful completion of this probation period you will be confirmed.
- E. Your appointment is transferable and / or deputation either permanently to any project either in this organization or to any sister / associate concerns which may be opened subsequently during the tenure of your services.
- 1. Also enclosed with this latter are the other terms and conditions of the employment acceptance.
- 30. Apart from the declared compensation package, you shall also be eligible for other incentives bused on your and the organization's performance as decided by the management from time to time.



Director Cont......2
Drysnssgar Institute of Management and
Research
Balleward, Pune 411045

#### Employment Acceptance Terms & Conditions

- The offer to join Biman Realty Solutions is valid up to 5 days from the date of offer. The candidate must acknowledge and sign the offer letter along with the Terms & Conditions document to declare his intentions to join the organization.
- The candidate must join the organization by or before the date specified in the offer letter.
- Birman Realty Solutions will perform a criminal/public record background check prior to the
  joining date. If a candidate is found to have a public or criminal record, his/her offer will stand
  canocilled.
- If at any time Biman Realty Solutions discovers that details given at the time of the offering of employment are incorrect, the employment can be terminated without notice.
- After joining the organization, the candidate may be required to sign a service agreement for a period of 1 year.
- Biman Realty Solutions holds the right to terminate anyone's employment with immediate effect during the probation pariod.
- After accepting the offer, the candidates cannot work directly or indirectly for our clients outside the scope
  of official work defined.
- During the period of your employment with the Organization, you will devote full time to the work of the
  Organization. Further, you will not take up any other employment or assignment or any office, homorary
  or for any consideration, in cash or in kind or otherwise, without the prior written permission of the
  Organization.
- You will not (except in the normal course of the organizations business) publish any article or statement.
   deliver any lecture or broadcast or make any communication to the press, including magazine publication relating to the organization's services or to any matter with which the organization may be concerned, unless you have previously applied to and obtained the written permission from the organization.
- You will be required to maintain atmost secrecy in respect of Work documents, communical offer, design documents. Cost & Estimation, Supplier/ Vendor base, Technology, Software Package Licenses, organization's policies, organization's patterns & Trade Mark and Organization's Human Assets profile.
- You will be required to comply with all such rules and regulations as the organization may frame from time to time.
- Any of our technical or other important information which might come into your possession during the
  continuance of your service with us shall not be disclosed, divulged, or made public by you even
  thereafter.

Office for Dhyanasgar Institute of Management and

Balawati, Pune-411045

#### Annexure - A

Name of Employee: Mr. Abhishek Vinayak Kajale

Total CTC: Rs. 3, 50,000/-

C	C Break Up	
	Monthly	Annual
Ratte Salary	(L000)	96,000
mouse Rent Allowance	3,200	38,400
Special Allowance	0.800	105,600
Formit CEC	20,000	240,000
Lapis 8	Benefit Basket	
Fuel Remiturement	2,000	24,000
Voiform Allamance	417	5,000
Half Yearly Variable Pay	2	40000
Amount Vertable Pay *		41,000
TOTAL CTC		350,000

To be Paid Charterly for 1st : Quarter and then Monthly. To be Paid Quarterly for 1st Quarter and then monthly.

- Half Yearly & Annual Variable Pay will be paid out to you basis the performance. The bindenss targets basis which
  this component will be paid out to you shall be communicated to you separately.
- You would be eligible for Lapis Beniefit Basket only if you are active employee and not on notice period or serving notice period.



Director

Cryamages institute of Management and
Research
Balowadi, Punn-411045

REF/LR/2022-23/033

Dt. 23th March 2023

#### Offer Letter

Too

Mr. Vishat Dayaram Yadav Indrayani Colony Kamshet Pune Maharashtra-410405 Phone: +91-9325408309

Email: vy6951208@gmail.com

#### Dear, Vishal

We are pleased to offer you an Employment with Biman Realty Solutions, Pune based on the interview discussions you had with us and your application submitted to us. Details of the terms and conditions of offer are as under:

- You will be designated as a Assistant Manager Sales and will be based at our Head Office located in Baner Pashan Link Road to start with.
- Your date of commencement of Employment will be on or before 1" April 2023.
- 1 You will be entitled for a compensation package (CTC) of Rs. 3.51- LPA; the details of same will be discussed later. Grannity, Bonus if applicable will be considered as extra benefit to you.
- All taxes, duties etc. (the Professional Tax as per rules and as applicable from time to time will be deducted at source.)
- 1 Your employment would be subject to the Terms & Conditions, mentioned in your appointment letter, which will be issued to you on your joming.
- You will be governed by the HR Policy of the organization. Your employment will be subject to termination on 30 days? Notice or salary in lieu thereof.
- You will be under probation period for 6 months and successful completion of this probation period you will be confirmed.
- Your appointment is transferable and / or deputation either permanently to any project either in this
  organization or to any sister / associate concerns which may be opened subsequently during the
  tenure of your services.
- E. Also enclosed with this letter are the other terms and conditions of the employment acceptance.
- M. Apart from the declared compensation package, you shall also be eligible for other incentives based on your and the organization's performance as decided by the management from time to time.



Director

Dryansager Inchine of Variagement and

Heart Cont.....2

Belinguish, Punn-F11045

OFFICE NO: 609, MONT VERT VELCOITY, BANER PASHAN LINK ROAD, NEAR BALAJI CHOWK, PUNE 411021 Biman Realty Solutions is delighted to extend this offer to you. We hope that this relationship shall be beneficial to you and the organization in equal measure.

If you are agreeable to accept the job on the terms and conditions stated here-in-above, please sign and return the duplicate copy of this letter in token of acceptance of the same.

We wish you a remarkably effective and successful probation

Yourx Sincerely.

For Riman Realty Solutions.

-par en

Authorised Signatory

Amit Raj Singh

I, Vishal Dayaram Yadav, by undersigning this document, declare that I have fully reviewed and understood the details of the offer letter, compensation package, benefits and terms & conditions and that I agree with all the terms of my employment. I accept the employment opportunity extended by Birnan Realty Solutions.

I will begin my employment latest by I" April 2023.

Sign

Vistal Dayaram Yadav.

Date:

Cont ..... 3





# BERMAN REALITY SOLUTIONS

REP/ER:7022-114030

tm 1" Sept 2023

#### Offer Letter

Mes. Askraula Dettor Colored No-Currer Cankvall, Sensulhint Harande Margar Comp. National Conf. Have placed Sampli Maturation #16486 Phone #91-7620658890

Dimill: - Strikesptstant272 g amail war

#### Dear, Askamha

We are pleased to offer you Employment - on Binian Realty Salamons, Page hours on my oper-ter-Ill consider you had write an end your appropriates a standalist on us. Details of the arrive and consequences office we as wished

- 4. You will be designated to Sales Executive and will be bead at our Sits Office located in Barathan III SEAR WITH
- 2. Your date of commune ment of Employment will be on or refer at Sep 1023.
- 1. You will be entitled for a compensation package (CTC) of Ra. 2 40,000/-; the details of the same will be the most liter. Granity, Bonni II applicable will be suppresent as an extra bonnifit so you
- A. All exert, didies one. Her Professional Tex of per times and us up deable from time technic well be distributed at nooner.
- 5. Your employment would be subject to the Terms & Conditions, mentioned its year appointment. letter, which will be funed to you on your printing
- 1 You wall be governed by the HR Police of the organization. Your employment will be unifees to termination on 36 days' Notice or salars in him thereof.
- 7. You will be under probation period for a months and other unconstant completion of this probation period you will be conjumed.
- 1. Your appointment is transferable and for deposition either permanently to any princip either in this or amount on to any sister / misocrate concerns which may be opened subject acting during the traum of your arvices.
- 8. Albit enclosed with this fetter are the other terms just conditions of the employment acceptance.
- St. Apart from the declared compensation persons, you shall also be eligible for other incentives based on your and the organization's performance as decided by the management from time to time.

Cont....2

OFFICE NO: 609, MONT VERT VELOCITY, BANER PASHAN LINK HOAD. NEAR BALAST CHOWK, PUNE 41 1021



DESCRIPTION. Doya BURNE PL -111045

# Employment Acceptance Terms & Conditions

- The offer to join Birman Reality Solutions is valid up to 5 days from the date of offer. The candidate his intentions to join the organization.
- . The candidate must join the organization by or before the date specified in the office terrain.
- Binnan Realty Sofutions will perform a criminal public record tockground check prior to the
  joining date. If a candidate is found to have a public or estimate record, has ber other will stand
  cancelled.
- If at any time Biman Realty Solutions discovers that denote given at the time of the officing of employment are incorrect, the employment can be terminated without notice.
- After joining the organization, the candidate may be required to sign a service agreement for a period of 1 year.
- Birman Realty Schutions holds the right to terminate anyone's employment with immediate effect during the probation period.
- After accepting the offer, the candidates cannot work directly or indirectly for our ellers outside the soarce of official work defined.
- During the period of your employment with the Organization, you will devote full time to the work of the
  Organization. Further, you will not take up any other employment or adignment of any office, homosty
  or tot any consideration, in each or in kind of otherwise, without the prior written permission of the
  Organization
- You will not (except in the normal course of the organizations business) publish any article of statement,
  deliver any lecture or broadcast or make any communication to the press, including magazine publication
  relating to the organization's services or to any matter with which the organization may be concerned,
  relating to the organization's services or to any matter with which the organization
  unless you have previously applied to said obtained the syntten permiss, on from the organization.
- You will be required to maintain amost success in respect of Work documents; commercial offer,
  design documents, Cost & Estimation, Supplier Vendor base, Technology, Software Package
  design documents, Cost & Estimation, Supplier Vendor base, Technology, Software Package
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  design documents, Cost & Estimation, Supplier Vendor base, Technology, Software Package
  design documents, Cost & Estimation, Supplier Vendor base, Software Base,
- You will be required to comply with all such rules and regulations as the organization may frame from
  time to time.
- Any of our technical or other important information which might come into your possession during the
  continuance of your service with its shall not be disclosed, divulged, or made public by you even
  thereafter.



Dispussed Continued

Dispussed Continued

Favor Continued

Favor Continued

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Favor Continued

Favor Continued





### MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



Excell Solutions



Dnyansagar Institute of Management & Research Balewadi, Pune

#### FOR

Student Development Programs, Faculty Development Programs, and Student Internships on Different Fmerging Software Technologies





### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (here in after called the 'MOU') is entered into on this the 13th day of October Month 2022 (Date 12-10-2022), by and between ExcelR Solutions,

(Here after referred to as 'First Party)

#### And

### Dnyansagar Institute of Management & Research Balewadi, Pune

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

#### WHEREAS:

- 1. First Party is an EdTech company: Excel® Solutions
- First Purty & Second Purty believe that collaboration and co-operation between themselves will promote nurse effective use of each of their resources and provide each of them with enhanced opportunities.
- The Parties intend to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, and Research.
- 4 Both Parties, being legal entities in themselves dusire to stan this MOU for advancing their matual interests.

Excell Solution





# NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

#### CLAUSE 1: CO-OPERATION

- 5 Both Parties are united by common interests and objectives, and they shall emablish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
- First Party and Second Party co-operation will facilitate effective addition of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching/training systems, keeping in stind the needs of the industry, the Social Party.
- The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as a transmably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') is may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the untire understanding as to the subject matter hereof and shall superseds any prior understanding between the Parties on the subject matter hereof.
- 8. Excell would be the training delivery parmer for the second party on various trending technologies.
- ExcelR would be the training delivery partner for the student internships of second parts on various trending technologies of minimum four weeks duration.
- Excel® will reach out to students to communicate about course details, webmare, blogs, industry events etc., which will be informative or printed and in nature.
- Yearning & Development and dissertionation of knowledge for students of second party & affiliated colleges and employees of both the organizations.

#### Excellit Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, 67M Layeut, Bengaluru, Karnataka 560068.

Email: anguiry@excelr.com | 1800-212-2126 (Toll-Free)





- 12. ExcelR would wark with incubation centural innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party.
- 13. Cooperation between both partner would be extended to any other area which may be minusely beneficial to both the organizations.

#### CLAUSE 2: SCOPE OF THE MOU

- 14 The budding graduates from the institutions could play a key role in technological upgradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skalls and knowledge.
- 15. Software Technologies Training: The first party will provide the training to the students and Families of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development.
- 16. Skill Development Programs: First Party trains the students of the second Party on emerging technologies to bridge the skill gap and make them industry rendy.
- 17. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in-house requirements.
- 18 Faculty Development Programs: First Party to train the faculties of the second Party for importing training as per the industrial requirement considering the National Occupational Standards in the concerned sector, if available
- 19. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoerer nature required for offering the Programs on the terms specified herein
- 20. There is no financial commitment on the part of the second party to entroll the students and foculties for the different free trainings run by the first party under Everyday Learning Institution.

#### Excell Solution





- 21 First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of second party and at the discretion of first party.
- 22 In case, second party wants to conduct customized commercial trainings then this agreement can be amend/adding amerate with mutually agreed terms

#### CLAUSE 3: INTELLECTUAL PROPERTY

- 23. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.
- 24 Confidentiality: Except on may otherwise be required by law, each party will held confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

#### CLAUSE 4: VALIDITY

- 25 The period of agreement is valid for a period of 2 years from the date of signing of this agreement
- 26. This agreement will be valid only at the intermors of the parties involved therain, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal hindings in mature, should either or all the parties to it opt to not act upon, the MOU loses its validity.

### CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

27 It is expressly agreed that First Party and Second Party are acting under this MOU shall not be independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party is name to make any representations or create any obligation or linkility, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party is credit, or to extend credit on behalf of the other Party.

Excellt Schution

49, 1st Cross, 27th Main, british flata Motors, 1st Stage, BTM Cayout, Eanguluru, Karnatuka 560066.
Email: enquiry@excelr.com ( 1800-212-2120 (foll-free)





#### AGREED:

For: Excel® Solutions.

Ar. Shyam Narayan

Mr. Shyam Narayan Director, HR, ExcelR

Authorized Signatory

G5T:27AAEFE5003F1ZX TIN: HYDE02965E

Contact Person: Mr. Doyanesh Khot Designation: BDM Mobile No: 8956570747

Fread it: department hand throught com-

Website: www.excelr.com

For: Dnyansagar Institute of Management

& Research Balewadi, Pune

= jelle-

Dr. Sajid Alvi Director,

Doyansagor Institute of Management & Research Balewadi, Pune

Authorized Signatory

Witness: -

Dr. Manisha Jagtap HEAD OF DEPARTMENT

Onyanxagar Institute of Management & Research Ballewadi, Pune

Excell Solution



(Approved to MCTR) New Parts, Successfully Date of Distriction, Afficiant III E. P. Parts Delivering).
(INEMAC Code: C. - FORE, Pure Code: (INEMAC Social).



Activities under MoU EXCELR



Diversity in the second and Research Balanced, Pene-41-1045

A SEP Comput. Burne: Balancial Fune : 411 045 1970A. b: 7767500461 - 18 & pirector@dimension & www.dom.amsia.



For successful completion of 16 hours Live Training Program on

### **Digital Marketing**

Held from 18th Jan 2023 to 30th Jan 2023.

Issue Date: 02nd February 2023 Certificate Code: 13482E/EXCELR



Director
Doyansagar Institute of Management and
Research
Balleward, Punits

Ram Tavva

CEO: Excelfi Solutions



Of Participation

This certificate is proudly presented to

## Mansi Mahendra Pawar

For successful completion of 16 hours Live Training Program on

### **Digital Marketing**

Held from 18th Jan 2023 to 30th Jan 2023

Issue Date: 02nd February 2023 Certificate Code: 12691E/EXCELR



Director
Onyansegar Institute of Management and
Response
Balawadi, Pune-1, 165

Ram Tayya

CEO, Excel® Solutions





Of Participation

This certificate is proudly presented to

# Unnaatii Bhosekar

For successful completion of 16 hours Live Training Program on

### **Digital Marketing**

Held from 18th Jan 2023 to 30th Jan 2023

Type Date: 02nd February 2023 Certificate Code: 13433E/EXCELE



Dryanteger Intoloh: of Munagement and Research Balloward, Pune-411045

Ram Tayva CEO Escell Sciutions





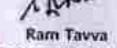
Of Participation

This certificate is proudly presented to

# Preeti Pralhad Gaikwad

For successful completion of 30 hours Live Training Program on Application based Program on Adv Excel, PowerPoint and Word Held from 07<sup>th</sup> Nov 2022 to 28<sup>th</sup> Nov 2022

Essue Date: 30<sup>th</sup> November 2022 Certificate Code: 91774E/EXCELR



CEC

CEO, Excelli Salutions



Driyansagar Mistrum of Managament and

Research

District, Pulls 511212





Of Participation

This certificate is proudly presented to

# Samadhan Prabhakar Gaikwad

For successful completion of 30 hours Live Training Program on Application based Program on Adv Excel, PowerPoint and Word Held from 07<sup>th</sup> Nov 2022 to 28<sup>th</sup> Nov 2022

Issue Date: 30<sup>th</sup> November 2022 Certificate Code: 92147E/EXCELR



Director

Dispansages Institute of Management and

Research

Balamadi, Punn

Ram Tayva CEO, Excell Soliyoung







Of Participation

This certificate is proudly presented to

# Preeti Pralhad Gaikwad

For successful completion of 30 hours Live Training Program on

### **Business Analytics using Power BI and Tableau**

Held from 02<sup>nd</sup> Jan 2023 to 20<sup>th</sup> Jan 2023

tesue Date: Z#th January 2023 Certificate Code: 12239E/EXCELF



Director
Dryansugar localities of Maragoment and
Filtranch
Balewed, Pure-411045

Ram Tayva CEO, Excelli Solutions



# CERTIFICATE OF PARTICIPATION

This certificate is proudly presented to

# Kamble Shubham Mukund

For successful completion of 16 hours Live Training Program on CRT - Mastering Quantitative Aptitude to Crack Job Interviews Held from 06th February 2023 to 15th February 2023.



Partner to RIG15, New Delh. Recognized by Goo, of Sequences & Affician or S. F. Puris Signments).



#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOLP") is signed on 5th of October 2022 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Sector No. 29, Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)

BACKGROUND OF PARTIES

Dayunsagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Punc 411045 (MS)

Disjunsarian Institute of Management and Research (DIMR) was established by Shri Khanderzi Prarishthan Charatable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Fittal Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the test happens in its own accord. DIMR is approved by AICTE — New Delhi and is affiliated to Savitribai Phule Pane University; with a modest intake capacity of 189 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Sector No. 29, Near Akurdi. Railway Station, Nigdi-Pradhikuran, Akurdi. Pune - 411044 (MS)

Dr. D. Y. Patil Pratiabitian, a charitable trust founded in 1991 by Dr. D. Y. Patil, is committed to the noble cause of education. for D. Y. Patil Institute of Management Studies (DYPIMS) is one in the illustrious galaxy of educational endravors of Dr. D.Y. Patil Pratiabition. The Institute is housed in a spacious and plash building located in 1.25 acres of hand at Akurdi, a suburb of the mega industrial township of Pimpri-Chinehwad. Manufacturing majors like Tata Motors, Bajaj Auto. Force Motors, Kinesic Engineering, Sandvik Asia etc. rob shoulders with software giants like Inforces, Wipro, Tata technologies, Kanbay Software etc. in the Purc-Pimpri-Chinehwad twin cities.

(Automotify ACTE, New Delli, Recognised by Good, of Mohamatine, Affiliand to S. P. Porie Litymore); (ARRHEI Code: IC - 41292; PUre Code: ISANFOLADED).



The institute is committed to providing the very best education of to become top MBA College in Pune which it hopes will help to ensure that its alumni rise to become future leaders of India. The mission of Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Pune, is to produce professionals and leaders in management science. The Institute aims to emerge and gain acceptance as the first choice for management education and training. It is permanently affiliated with Savitribar Phule Pune University (SPPU), in addition, the institute initiates and encourages as well as implements the most innovative tanching-learning methods and practices. The institute also aims to imbibe the learning culture in its students and is planning on developing a library which will serve as a center for learning and longwedge acquisition. The Institute also aims to appeade its teaching process to ensure excellence in academic performance of its students. It also plans to attemption the modent's skills in decision making and problem solving.

#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND DR. D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES (DYPIMS), SECTOR NO. 29, NEAR AKURDI RAILWAY STATION, NIGDI-PRADHIKARAN, AKURDI, PUNE -411044 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### 1. FIELD OF COOPERATION:

- Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include
  - i. Faculty staff development and exchange
  - ii. Exchange of saudents
  - iii. Seminars, research, conferences and workshops
  - Collaborations in the sluring of academic data, scientific information, intellectual property, articles and publications
  - Collaborative social and extension activities

Pagement by AGTS, New Debt. Recognises By Sent of Language by Affiliate to S. F. Page University | IASHE Case 1G - F1253, PUN Code - RAMPO MISSES



#### 2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- Issues relating to travel, bounding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

#### 3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Momorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(x) and condition (x) of this agreement.
- c. The MOS shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as permutually acceptable terms.
- This MOU shall require the ratification of the competent academic/executive body of both the institutions.

(Approved by WCTS, New Clark, Recognised By Gold, or represents, Affiliate at 6, P. Pyes University (AGH) Clark (C. +100), PUN Code - NAPCH (00)

Authorized signatory on behalf of Doyansagar Institute of Management and Reservin (DIMR), SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

581-

Dr. Sajid Alvi

Director.

Dayansagar Institute of Management & Research, SKP Campus, Balewadi, Pune -411045 (MS)

Scal:

Date:



Authorized signatory on behalf of Dr. D. Y. Patil Institute of Management Studies (DYPIMS). Sector No. 29, Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)

Dr. Kuldip Charak

Director

Dr. D. Y. Patil Institute of Management Studies, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)

Sout:

Date:

Witnesses:





#### 5HRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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Activities under MoU

Dr. D. Y. Patil Institute of

Management Studies (DYPIMS),

Pune



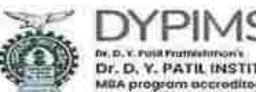
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Balawadi, Pune-411045

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Dr. D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES
MEA program accredited by NEA (2021-2024)
Approved by AICTE Recognized by Govt. of Maharashtra
& Permanently Affiliated to Savitribal Phule Pune University

## CERTIFICATE

This is to certify that,

Prof Rupesh Andhutkar

of DIMR Pune

has participated in "Online One Week Workshop on Research Methodology" From 3 to 24th June 2023

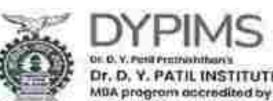


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Dr. Kuldip Charak Director



Dr. D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES
MIJA program accredited by NBA (2021-2024)
Approved by AICTE Recognized by Govt. of Maharashtra
& Permanently Affiliated to Savitribal Phule Pune University

## CERTIFICATE

This is to certify that,

	Prof. Privanka Shinde	
of	DIMR, Pune	

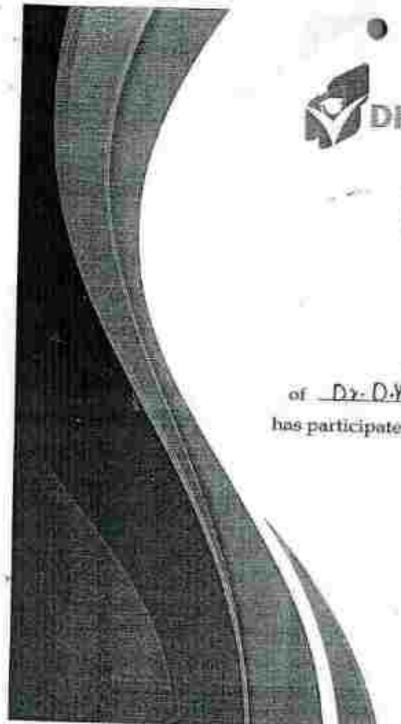
has participeted in "State Level Workshop on Data Analysis
using Excel and SPSS"
From 12 to 17 September 2022







Dr. Kuldip Charak Director







DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

## CERTIFICATE

This is to certify that,

Ms. Nilofor Sayyad.

of Dr. D.Y Potil Institute of Management Studies, Akund, Punchas participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi Director



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Freserich

Ballswood, Punis 411045

(Approved by ACTE, New Cells, Recognized By Stort of Materialism, Afficial to S. P. Fore University). (Address Code | C - A1253, PUN Code - MAPC-4636).



# MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND SAID TECHNOLOGIES PVT.LTD.

This Memorandum of Understanding thereinafter called as the MoU's is entered into on this the 11th of August 2022 by and between.

Dryansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dryansagar Institute of Management and Research, Pune, And SAID Technologies Pvt. Ltd. The second party, and represented herein by its Director Mr. Amol Patil WHEREAS:

- At First Party is a Higher Educational Institution narmed. Doyansager Institute of Management and Research, Pune
- 6) First Party 6: Second Party believe that coliaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill flased Training, Education, Placement, Industrial Visit, Expert Lecture.
- SAID Technologies Pvt. Ltd., Pune the Second Party is engaged in 17 solutions and Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Porty co-operation will facilitate effective utilization of the Intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical...
  relevant agreement.

(Approved by ACET), New Datis, Tieroground By Goot, of Males and us. Affiliance on B. F. Frank University). (ARRIVE Grown) C. - 812903 (FUN Cook - MARY 18000).



#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Industrial Training is Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.7 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and to house requirements.
- 2.3 Pincement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Soth Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES.

5.1 If is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Or. Sajid Alvi

Director

CHMR\_Pump

Second Party

Mr. Amol Patit

Director

SAID Technologies Pvt. Ltd., Pune



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**Activities Under MoU** SAID Technologies Pvt. Ltd.

> Doyansagur Institute of Management and Research Balawad, Pung-411045

A Report on Staff Development (Non-Teaching) Program

& SKP Carryon, Barnel European, Purw-111 dell Albra, © 7797000401 - 10 & director@dime.adv.in © www.simcaths.in



#### SAID TECHNOLOGIES PVT LTD

Office No. 106, Fifth fleer, Lotus Siddhi-Arimmurna Society, Opp DAV Public School Wireless
Citiony, Pune: 41:1007, Phone 87:9924083, for@sauttechnologies.com,www.saidtechnologies.com

4th Dec 2023

To, Mayori Mahapure Pune

Sub: Offer Letter.

Dear Mayuri,

We are pleased to offer you an employment with Said Technologies Pvt Ltd based on the interview discussions you had with us. You will be designated as "Inside Sales Representative" with effect from 4th December 2023. You will be entitled to receive consolidated compensation of Rs 20000/- per month.

Your probation period will be 6 Months from the date of joining & after completion of probation your performance will be reviewed by the competent authority of SAID Technologies Pvt Ltd.

Your offer has been made on the information furnished by you. However, if there is any discrepancy in background verification or the copies of documents or certificates given by you, we retain the right to terminate your employment on immediate basis.

We congratulate you on your appointment and wish you a long and successful career with us. We are confident that your contribution will take us further in our journey towards achievement. We assure you of our support for your professional development and growth.

fundly sign a copy of this fetter as a token of your acceptance and send the scanned copy of the same over email. If you do not confirm your acceptance, this offer will be withdrawn.

Yours Sincerely.

For Said Technologies Pvt Ltd

Bear.

Priya Akolkor

HR HEAD



Director

Onyansagar Institute of Management and
Research
Ballewadi, Pune-411045



#### SAID TECHNOLOGIES PVT LTD

Office No. 106, Pithi floor, Littus Siddhi Ahnapurna Society, Opp DAV Public School Wireless
Colony, Pune -411007, Phone #759924083 , http://www.naidtechnologies.com/www.naidtechnologies.com/

05" Nov 2023

To, Govind Survase BEED

Sub: Offer Letter.

Dear Govind,

We are pleased to offer you an employment with Said Technologies Pvt Ltd based on the interview discussions you had with us. You will be designated as "Business Development Executive" with effect from 20th November 2023. You will be entitled to receive consolidated companisation of 4.5 Lakhs Per annum, in which 3 takhs will be fixed and 1.5 takhs will be variable pay which is completely based on 100% target achievement.

Your probation period will be 6 Months from the date of joining & after completion of probation your performance will be reviewed by the competent authority of SAID Technologies Put Ltd.

Your offer has been made on the information furnished by you. However, if there is any discrepancy in background verification or the copies of documents or certificates given by you, we retain the right to terminate your employment on immediate basis.

We congratulate you on your appointment and wish you a long and successful career with us. We are confident that your contribution will take us further in our journey towards achievement. We assure you of our support for your professional development and growth.

Kindly sign a copy of this letter as a token of your acceptance and send the scanned copy of the same over email. If you do not confirm your acceptance, this offer will be withdrawn.

Yours Sincerely,

For Said Technologies Pvt Ltd

870 in

Priya Akolkar

HR HEAD



Director
Doyanoagar Institute of Management and
Resnarch
Balleward, Pune-111045

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# MEMORANDUM OF UNDERSTANDING (McU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND FUNDSROOM

This Memorandum of Understanding (hereinafter called as the WoU') is entered into on this the 11° of July 2022 by and between

Diversagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Drivansager Institute of Management and Research, Pune, And Fundsroom. The second party, and represented herein by its Cofounder Mr. Masoor Khan WHEREAS:

- 4) Hirst Party is a Higher Educational Institution named: Doyansagar Institute of Management and Research, Pune
- B) First Party it Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced apportunities.
- C) The Parties Intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Fundsroom the Second Party is engaged in Financial Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOD, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party on-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

(Augroved by AICTE, New Dehit, Recognised By Givt, of Ministensis, Afficialities S. F. Pune University) (ARRHE Cores: C.-A128), Punk Cores: MARRHADIS)



#### CEAUSE 2

#### SCOPE OF THE MOU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an intight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Moniters of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence it smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsnever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 in case, first party wents to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

3.1 This Agreement will be valid for one year.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajiti A701

Director DIMR, Pune

Second Party

Mr. Mitsoor Khan

Cofounder



#### SHRI KHANDERAI PRAYISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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## Activities Under MoU FUNDSROOM

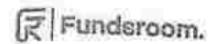




Director

Dryansager institute of Management and
Ressarch

Balenda, Pute 411045



Email: conoce a first min.com Website provident fundaments

#### Internship Certificate

Date: 31" October 2022

To Whomspever It May Concern

We are pleased to confirm that Mr. AKSHAY LAXMAN HALE has successfully completed his internalip A STUDY OF FINANCIAL PERFORMANCE ANALYSIS OF FMCG COMPANY GODREJ LIMTED, for a period of 60 days from 22" September to 30" November 2022

During his time at Fundaroom, he showemed some key traits which included but were not limited to obedience, lendership, and communication skills.

We would like to wish best of luck in his future endeavors and firmly believe that he would become as integral part of a future workplane.

Thunking youl

Yours Sincerely Fondanoom Invenment Services

Mauroor Klun Co-Founder





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#### Internship Certificate

Date: 01-December-2022

To Whomscever It May Concern

We are pleased to confirm that Mr. Ajay Ashok Dharmik has successfully completed his internship title A STUDY OF RISK PERCEPTION AND PORTFOLIO MANAGEMENT OF EQUITY INVESTORS for a period of 61 days from 05-September-2022 to 05-November-2022.

During in time at Fundaroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included financial knowledge related to various investment sectors, research and analysis regarding the topic related to the product/service which overall impacted in a positive manner which led to the growth of the organization.

We would like to wish him best of lick for his future professional journey ahead and we believe his dedication, knowledge, and rest to work would surely help the future workplace.

Thanking you!

Yours Sincerely Fundsroom Investment Services.

Masroor Khan (C.E.O)



Director

Dryansager Institute of Management and
Referent
Ballound, Furn-611045

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#### Internship Certificate

Dobe IP November 2022

To Whorksman II May Concurs.

We are present to continue that Mr. Garrent Fitale has not repellify undertaken his rule as a Financial Analyst Intere and completed his intereship for a period of 60 days from 2° September 2000 to 7° Neptember 2000.

During the simulat Ferndaggers, his shawcassed some any trivits which emphasized managerial and technical skills related to his domain which included financial knowledge estated to various investment sectors, research, and analysis regarding the topic related to the product/pervice which deep all imperced a positive manager which lad to the growth of the organization.

We would like to work film best of lists for its lique professional journey about and we believe his dedication, knowledge and sent to work would surely help the future workshop.

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hours Spearely
Fundational Management Services.

Maureor Ithan



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Date: 01-Dicember 2022

Internship Certificate

To Whomsbewer It May Concern

We are present to confirm that Mr. Manifely Symptomar Kirds has sociently by concertable her role as Financial Analyst Intern and completes her incomship for a period of \$1 can from 66 September 2022 to 05 November 2022

During hiperstene at Fundament, she shinecause some key traits which emphasized mustiagerial and technical skills related to her compin worth heritage financial knowledge related to various investment sectors, research and analysis regarding the topic works to the product/service which overall impacted in a positive market which led to the priest

Wer would like to wish her best of luckfortur better gettlestop algorites about and so switches her dedication, knowledge, and seat to work would surely the future workplain.

Thunking you!

Yours Sincerely Fundarious lovertment beosces.

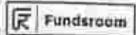
Mauroor Khan CEO!



Onymorger Institute of Management and Retairm Saleward Pene-411045



#### COMPANY CERTIFICATE



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#### Internchip Certificate

During G1-Corporation 2022

To Whatmanuer it May Carden

You are pleased to confirm that file, Quikwart Manoj Klandike has successfully undertained for role as Marketing Analyst Intermand completed his intermitie for a period of 62 days from 65 September - 2022 to 55 November - 2022.

THE PERSON NAMED IN COLUMN

During the time at Fundancem, he shine-greaf some see traits which emphasized monogenic and factorized ballic related to his stimulativish hebits of Market balling knowledge related for various. Westmann success, research and analysis regarding the topic and creating murketing strategy and reports related to the productiveness which overall imported to a positive master which led to the growth of the population.

We would the to wish him best of luck for his future professional jumper, sheaf and we believe his distinction, knowledge, and best to work would surply help the future workshoe.

thanking your

Yours Sincerely Fandament (meatment Savices

Mesicor fibus (C.E.O)

Director

Dryansager Institute of Mazagement and
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Ballowed Pube 411045

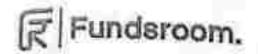
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#startupindia 39







Email: connector funds room com Website: www.fundiroom.com

## Internship Certificate

Date: 31" October 2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. SHANTANU UMESH ITKAR has successfully completed his internable A STUDY OF INITITAL PUBLIC OFFERING (IPO)PERFORMANCE, for a period of 60 days from 22th September to 30th November 2022.

During his time at Fundsroom, he showeased some key traits which included but were not limited to obedience, leadership, and communication skills.

We would like to wish best of luck in his future endeavors and firmly believe that he would become an integral part of a future workplace.

Thanking you!

Yours Sincerely Fundaroom Investment Services

Magroor Khan Co-Founder



Rog No

Doyansagar Institute of Management and Research Balawadi, Pune-411045

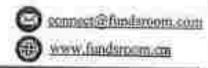




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Rep. No. 4576000340504





#### Internship Certificate

Date: 20th December 2022

To Whomsdever II May Concern

We are pleased to confirm that Mr. Mayori Bhanndas Mahapure has successfully completed her. internable title A COMPARATIVE STUDY OF ONE TIME & SYSTEMATIC INVESTMENT PLANS IN MUTUAL FUND for a period of 60 days from 15th Saptember 2022 to 15th November 2022

During her time at Fundarcom, the showcased some key traits which emphasized managerial and technical skills related to her domain which included financial knowledge related to various investment sectors, research, and analysis regarding the topic related to the product/service which overall impacted a positive manner which jed to the growth of the organization.

We would like to wish her best of luck for her future professional journey ahead and we believe her dedication, knowledge and zest to work would surely help the future workplace.

Thunking you!

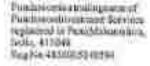
Yours Sincecely Fundaroom Investment Services.

Marricot Khan

CEDI



Doyansager Institute of Changement and Research Balawadi, Pune-411045

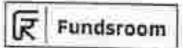


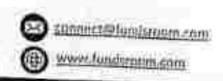


#startupindia









#### Internship Certificate

Date: 01-Cocumber-2022

To Whomspever It May Concern

Wee are pleased to confirm that Mr. Rank Gojanan Umbarker has successfully completed his internable selection of investment evenues & awareness of currency market among the retail investors of Maharashtra for a period of 71 days from 05-September-2022 to 15-November-2022.

During his time at Fundaroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included financial knowledge related to various investment sectors, research and analysis regarding the topic related to the product/service which overall impacted in a positive manner which led to the growth of the organization.

We would like to wish film best of luck for his future professional journey ahead and we believe his dedication, impoledge, and sest to work would surely help the future workplace.

Thanking your

Yours Sincerely Fundament investment Services

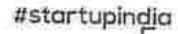
Masroor Khan [C.E.O] IK STATES



Director

Dryanager Institute of Management and
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#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 10th of May 2022 by and between

Duyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Audyogik Shikshan Mandal's Institute of Professional Studies S. No. 29/12a, CTS No. 4695, B Wing, Behind Sterling Honda Showroom, Old Mumbai- Pune Highway, Pimpri Waghere 411018 (MS)

BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Disyamagus Institute of Management and Research (DIMR) was established by Shri Khanderas Pratishthan Charitable Educational Trust. The intention behind impuring education is to pass the values, rules and concepts to generations to come. We, or DIMR, implement an exploratory learning process for MBA, whetein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own second. DIMR is approved by AICTE — New Delhi and is affiliated to Savitribai Phale Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hance make a meaningful contribution to the socio-economic development of India.

Audyogik Shikshun Mandal's Institute of Professional Studies S.No. 29/12a, CTS No. 4695, B Wing, Behind Sterling Honda Showroom, Old Mumbai-Pune Highway, Pimpri Waghere 411018 (MS)

Established in 1983, the Audyogik Shikshan Mandal (ASM) Group of Institutes has completed 40 years in the field of education. Through this period, ASM has persistently provided the corporate world with well-prepared professionals. This bistory of excellence has been validated by the fact that ASM has consistently been ranked amongst the top B-Schools in India.

The faculty of ASM comprises of the best in industry and academia. The faculty members for the course are a rich blend of academicians, industry practitioners teaching faculty and menters from industry. ASM has excellent industry-institute interaction for more than 4 decades and ticups with leading organisations for curring edge certifications for enhanced skills leading to

(Approved by ARCTE, New Delth, Recognised by Glay), of Monamenton, Afficial or S. P. Pune University). (AGNE: Code | C - A1293, Punk Cure + MNEPtitebile).

employability. ASM boasts of a strong alumni base of 72000+ graduates in leading corporates, who are very closely associated with the institute for placements & industry interfacing.

#### PURPOSE

It is standary object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may doesn fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- Studies in various disciplines
- tit. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND AUDYOGIK SHIKSHAN MANDAL'S INSTITUTE OF PROFESSIONAL STUDIES S.NO. 29/12A, CTS NO. 4695, B WING, BEHIND STERLING HONDA SHOWROOM, OLD MUMBAI- PUNE HIGHWAY, PIMPRI WAGHERE 411018 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### 1. FIELD OF COOPERATION:

- Both the institutions shall evolve a musually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

(Apparent by ASSTE, New Selfs, Recognized by Gov. of Michaelbox, Affiliaet III S. P. Pare University)

#### 2 EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tundem in the laboratories, workshops, faculties and departments of both the institutions.
- Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

#### 3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either tide by giving six months' notice to that effect in writing. However, astwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and substituting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The puries to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and made of disclosure shall be as per murually acceptable terms.
- This MOLI shall require the ratification of the competent academic/executive body of both the institutions.

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Authorized signatory on behalf of Dayumagar Institute of Management and Research (DIMR), SKP Campus, Bancr Balewadi Rd, Laxman Nagar, Banes, Pune -411045 (MS)

Dr. Sajid Alvi

Director.

Dayansagar Institute of Management & Research, SKP Campus, Balewadi, Pune -411045 (MS)

Scali

Date:



Authorized signatory on behalf of Audyogik Shikshan Mandal's Institute of Professional Studies S.No. 29/12s, CTS No. 4695, B Wing, Behind Sterling Honda Showroom, Old Mombai-Pune Highway, Pimpri Waghere 411018 (MS)

Dr. Sudhakar Bokephode

Director

Audyogik Shikahan Mandal's Institute of Professional Studies,

Pimpri Waghere 411018 (MS)

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Sent

Date:



Witnesses



#### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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Activities under MoU ASM's Institute of Professional Studie, Pune



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## Institute of Professional Studies

Approved by AICTE & Affiliated to Savitribai Phule Pune University

## CERTIFICATE

THIS IS TO CERTIFY THAT,

Dr. Mayaderi Jadhar

Of DIMR Pune

has participated in "Workshop on Case Study Writing" on 10-10-2022



Director
Dryansager incidible of Wartsgement and
Restrict
Bulewadu, Fune 411045

Dr.Sudhakar Bokephode

June



Approved by AICTE & Affiliated to Savitribal Phule Pune University

## CERTIFICATE

THIS IS TO CERTIFY THAT,

Prof Biyanka Shinde

Of

DIMR Pune

has participated in "IPR Awareness Training Program" on 15-06-2022



Diversity of Management and Research

Balewadi, Pune-411045

Dr.Sudhakar Bokephode

Johnson

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#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 29th of July 2022 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/I/2c, Near Eco City, Talegaon, Varale, Pune – 410507 (MS)

#### BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Doyansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Enowledge'. In our approach, we do not want to label enything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE — New Delhi and is affiliated to Savitribai Finale Pune University; with a modest intake espacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

Dr. D. V. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune - 410507 (MS)

Dr. D. Y. Patil Institute of Management and Entrepreneur Development (D.Y.P.I.M.E.D.) is a part of the management's dream to raise future-read citizens. We have always believed that the environment in which learning takes place plays a pivotal role in determining the outcome of the learning. We have personally ensured that our students are offered with nothing less than the best in terms of infrastructure and learning aid. Courses at Dr. D. Y. Patil Educational Federation are designed to equip students with skills to meet the challenges and opportunities of the corporate world. DYPIMED value-based learning model provides transformational experience that fosters professional, intellectual, and personal development DYPIMED intend to impact quality education through effective teaching-learning process. To nurture and maintain an environment of scademic excellence, research, innovations, and entrepreneurship through strong industry interface.

Programming AVITE, (see Delpt. Recognized by Oper of Maharaman, Affiliana on S. F. Francisco, expension.) PURPOSE



It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may down fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of 1 teaching and learning and integral development of personality.
- ü. Studies in various disciplines
- HT. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND DR. D. INSTITUTE OF MANAGEMENT AND DEVELOPMENT (DYPIMED), SR. NO. 27/A/1/2C, NEAR ECO CITY, TALEGAON, VARALE, PUNE - 410507 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### 1. FIELD OF COOPERATION:

- Both the inatitutions shall evolve a mutually acceptable schedule to develop programs. hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - Faculty / maff development and exchange
  - Exchange of students H.
  - Seminars, research, conferences and workshops 113
  - Collaborations in the sharing of academic data, scientific information, 365 intellectual property, articles and publications
  - Collaborative social and extension activities

### 2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on manually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in random in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

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#### 3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandom of Linderstanding shall be jointly worked out on annually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its algorithm and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandism, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be in per motually acceptable tensis.
- e. This MOU shall require the satisfication of the competent academic/executive body of both the institutions.

Page treet by ACTE, New Oals, Famographic by Good, of Statutionists, Advance to E. P. Fune Street by

Authorized signatory on behalf of Dayansagar Institute of Management and Research (DIMR).

SKP Campus, Baser Balewarli Rd, Laxman Nagar, Baner, Pune 411045 (MS)



Dr. Sajid Alvi

Director.

Dayansagar Institute of Management & Research, SKP Campus, Balewadi, Pune 411045 (MS)

Sealt

Dates



Authorized signatory on behalf of Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Neur Eco City, Talegnon, Varale, Pune -410507 [MS]

Dr. Primerka Singh

Director.

Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED). Sr. No. 27/A/1/2c, Near Eco City, Talegnon, Varale, Pune - 410507 (MS)

Sent:

Date:

Witnesses:



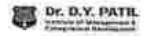


Activities under MoU Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Pune





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Dr. D. Y. Patil Institute of Management and Entrepreneur Development, Pune

## CERTIFICATE

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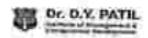
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of_	DIME	- 0	

has participated in "Training Session on Canva" on 19th May 2023.



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Dr. Priyanka Singh Director



### CERTIFICATE

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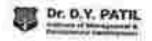


Director Dayanssow Individual

Dr. Priyanka Singh

M Director

Baleward, Pa



### CERTIFICATE

This is to certify that,

Dr. Manish khaladkar

of DTMR

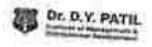
has participated in "IPR and Entrepreneurship" on 17-02-2023.



Director Dr.

Dr. Priyanka Singh

Balawad, Putm-411845



## CERTIFICATE

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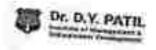
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of	DIME			
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has participated in "IPR and Entrepreneurship" on 17-02-2023.



Director
Doyansagar Institute of Managament and
Research
Ballewards, Pune 41 1045

Dr. Priyanka Singh Director



## CERTIFICATE

This is to certify that,

O A	certify that,
of DTMR	Majdi
as participated:	

has participated in "One Week Online Workshop on Research Methodology" from 3rd June 2023 to 24th June 2023



Director Doyansagar institute of Management and Resourch Balewadi, Pune-411045

Dr. Priyanka Singh Director

Papersed by A401E. New Deltri, Recognized By Gott of Mahamatina, A40 and to 8: P. Puris, Oromorphi, (A004E Code); C.-A1080; PURI Code - NAMPO (2006).



#### MEMORANDUM OF UNDERSTANDING

This Memorandism of Understanding ("MOU") is signed on 15th of October 2021 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

S. B. Patil Institute of Management, Sector No. 26, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411 044. (MS)

BACKGROUND OF PARTIES

Dayansugar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Disymmetric of Management and Research (DIMR) was established by Shri Khanderni Protishthan Charitable Educational Treat. The intention behind impuring education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Linderstanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the test happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savirribai Phale Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a manningful contribution to the socio-economic development of India.

S. B. Patil Institute of Management, Sector No. 26, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411 044, (MS)

S. B. Patil Institute of Management (SBPIM) is one of the Best MBA Institute in Pune, established in 2009, nurtured and managed by Pimpri Chinchwad Education Trust.

The Trust, which has been in existence in the field of education since 1990. We strongly believe that two years of 'MBA programme from Savitribai Phote Pine University is an opportunity for our students to develop as true Business Professionals and we are determined to create Global Business Professionals using the best Infrastructural Facilities. Highly Experienced faculty, well established 'Industry-Pocused Teaching-Learning process' and Industry-Institute partnership in developing 'Entrepreneurs' & 'Ready to use Employees'.

(Approved by AACEE, New Dulbs, Recognised By Grow of Norwayscars, of Security In R. P. Pure (Assessing), (ACEAC Code : C - 4 1285, PERC Duse - NAMEQ (ACE))



Having the intake of 180 studeous, SEPHM has been functioning proactively to provide the best professional environment to MBA students in terms of Academics, Industry & Business oriented tailor-made trainings, Sports, Co-Curricular & Extra Curricular activities, Cultural activities, various competitions, etc to create true business professionals.

The Output of any Institute is the Input of industry. We sincerely thank our Industrial counterparts who, under our C2C (Corporate to Campus) program, help shaping the industry focused personalities of our students through their direct menturship and continued interaction.

Research is the backbone of SBPIM. A Research Centre was established in the year 2012-13 at SBPIM with an objective of promoting a research culture among the faculty and students. The centre is an approved Ph.D. Research Centre under the Savitribus Phole Pane University. 26 students are doing their Ph.D. research work and 26 Ph.D. students have been awarded Ph.D. The research centre conducts various research activities for the researchers. The centre publishes a bi annual research journal which is included in the UGC notified approved list of research journals. Every year the National conference is organized in SBPIM in collaboration with Savitribai Phule Pune University. Pune on different Research Therees.

#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and muhi-disciplinary andies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKF CAMPUS, BALEWADI, PUNE -411045 (MS) AND S. B. PATIL INSTITUTE OF MANAGEMENT, SECTOR NO. 26, NEAR AKURDI RAILWAY STATION, PRADHIKARAN, NIGDI, PUNE -411 044 (MS)

have intended, agreed and conscuted to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

Appendix to ACCE, New Dellis, Recognized By Rook, of Behaviorane Afficial by S. P. Fure Committy). (AIRMS Comm. C.-ACRE, PUR Comm. INCOMPRESS).



#### 1. FIELD OF COOPERATION:

- Both the institutions shall evolve a manually acceptable schedule to develop programs, hold seminars and exchange visits.
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  - ii. Exchange of students
  - iii. Seminara, research, conferences and workshops
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- This MOU shall require the ratification of the competent academic executive body of both the institutions.

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(ADMIC Code: C - A1283, PUBL Code: SAMMERADD))



Authorized signatory on behalf of Duyanungar Institute of Management and Research (DIMR), SKP Campus, Baner Balewadi Rd, Laxman Nugar, Baner, Pone -411045 (MS)

Dr. Sajid Alvi

Director,

Dayansagar Institute of Management & Research, SKP Campus,

Balewadi, Punc -411045 (MS)

Seal:

Date: 18 10 2021

BALE AD PAINE AS

Authorized signatory on behalf of S. B. Patil Institute of Management, Sector No. 26, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pane - 411 044, (MS)

Dr. Kirti Dharwudkar

Director,

S. B. Patil Institute of Management, Pradhikaran, Nigsli, Pane - 411 044. (MS)

Sealt

Date: 18 10/2021

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Witnesses: N



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Activities under MoU S. B. Patil Institute of Management, Pune



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Divector
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Balewadi, Pune-411045

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#### S. B. PATIL INSTITUTE OF MANAGEMENT, PUNE

### CERTIFICATE

This is to certify that,

	Dr. Swati	Sinah	
of_	DIMR	U	

has participated in"FDP on "Systematic Literature Review Process"" on 2 nd April 2023



Director Doyansagus to Division 113 - Margant and

Dr. Kirti Dharwadkar Director



## Pimpri Chinchwad Education Trust's S. B. PATIL INSTITUTE OF MANAGEMENT



NAAC AND NBA ACCREDITED MBA PROGRAMME

# Certificate

This is to certify that

#### SUNDAR ROHIDAS PACHKUDAVE

has successfully participated in an IQAC initiated One Day Librarians Development Program (LDP) on "Enhancing the Library Services: Past, Present and Future" Organized by SBPIM Library on 11th January 2023.

Q.

Ms. Swati Satpute Librarian & LDP Coordinator Dr. Kirti Dharwadkar Director, SIPIM



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Balenadi, Pune-ciroes

#### PROFFIE CHARLIFFARD EDUCATION TRUSTS



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( NEA-Accredited and NAAC Accredited )

Section 25, New Alact Rules States, Profilement, Night, Pone - 411044.

Ph. (City 214 Marco 1547 970 607 (620) 27600 224 20 point : www.abpattimba.com E-mail : separtimbe@gmail.com

Ref No. 589MA1022-23 SPR# | \$50 | 579

Date: 13 02/2027

Dr. Alvi Snjid Shaukatali SKP's Duyansagar Institute of Minutement and Research. Balewari, Pune - 411 045.

Sir

On behalf of Pimpri Chinchwood Education Trust's 5. B. Patil Institute of Management. Night: Pune and in person, I wish to extend our sincere thanks to you for your your to the Institute for the purpose of Stuff Selection Committee Meeting held on 13th February, 7023. We kindly appreciate suggestions and guidance given during the Staff Selection Process.

Thanking you once again for sparing your valuable time and making it convenient to and the company and looking forward for the same conoperation and guidance in future.

Franking you.

Yours.

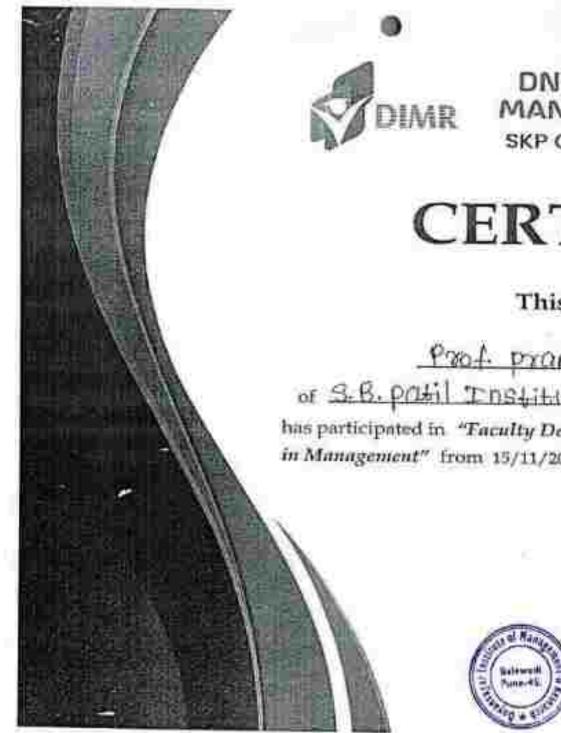
Dr. Kirti S. Dharwadkar

Director



Doyansagar Inditute of Managament and Ratesitch Balewasi, Puna-411045





SKP Campus, Balewadi, Pune - 411045

### CERTIFICATE

This is to certify that,

Prof. pranita Burbure

of S.B. postil Institute of Management, pune

has participated in "Faculty Development Program on Research Methodology in Management" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi

Director



Drivansagar Institute of Management and Chrade, Fune-411045



#### S. B. PATIL INSTITUTE OF MANAGEMENT, PUNE

### CERTIFICATE

This is to certify that,

	Dr	Manisha	Jaglop	
of	DEL		- 0	

has participated in "National Conference" from 13th to 14th May 2022

> Dr. Kirti Dharwadkar Director



Director
Dryansagar Institute of Management and
Research
Balewadi, Pune-411045

(Approved by ARTH, New Darts, Molograper By Goet of References Afficient on B. P. Pure Delegates (Alther Code | C - ATZES, PUN Code - Interference)



# MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND SQUARE YARDS

This Memorandum of Understanding thereinafter called as the MoU) is entered into on this the 12th of March 2022 by and between.

Drivensager Mutitute of Management and Research, Pune, the First Party represented herein by its Director of Drivensager Institute of Management and Research, Pune, And Square Yards. The second party, and represented herein by its Regional Manager Mr. Saket Khandelwal WHEREAS:

- A) First Party is a Higher Educational Institution named: Doyansager Institute of Management and Research, Pune
- III First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Square Yards, Pune, the Second Party is ongaged in Real Estate.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

Page and by ACTS, new Date. Recognised By Good of Increasures, Afficiant in S. P. Pure Descript.
(MiRH: Comm. C. - PORS, PQP Quie - MARTH 1880).



#### CLAUSE 2

#### SCOPE OF THE MIDU

- 2.1 Industrial Training & Visits: industry and institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 both Parties to obtain all internal approvals, coments, permissions, and licenses of whatsoever nature required.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually signed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 if it expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi Director

DIMR, Pune

(Hallery)

Second Party

Mr. Saket Khandelwal Regional Marrager

Square Yards



(Approved by ACTE, from China Succession Selfors, or Management, Administra S. F. Paper University), (ARTHER China C. (ARTHER PUBLISHER) - HEAPERACHIES



Activities Under MoU Square Yards



Director
Doyansagar Institute of Management and
Research
Batawadi, Pune-411045

A Report on Staff Development (Non-Teaching) Program

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Drivansagar Institute of Management and Research, Pune

### Welcomes

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### Fora Pool Campus Drive

Role BUSINESS DEVELOPMENT EXECUTIVE

Eligibility: MBA (Marketing)

### 29 MARCH 2022

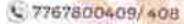
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Authorities Doyantages Institute of Management and Research







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#### SHRI KHANDERAI PRATISHTHAN'S

#### DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

PARTIES BY ACTE, the Orth. Recipious by Cost. Philosophysics. Alliance is in Prior Unionity (ARIS Cook. C. Allias PUN Cook. International)



#### Pool Campus Drive

Event Type: Extension & Outreach Activity

Event Name: Pool Campus Drive

Day & Date: Tuesday, 29th Moreh 2022

Participating Company: Square Yards





Direction
Onyangagar Institute of Management and
Research
Eatomadi, Pung-41 1045



(Accross to ACM, Ann Date, Anception by Gold of Personalism, Affairs on B. S. Providenski) (1994) Com. C. 1985; PUN Com. (1995) (1994)



#### Objectives of the Event:

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified candidate from the pool of students.
- To help in bridging the gap between industry and academics.

#### Event Description:

DIMR has organized a Pool Campus Drive on 29th March 2022 for the Square Yards Real Estate Company for the role of Business Development Executive.

Pool Campus Drive received a great response with 200+ Registrations from the UG and PG Students of many colleges in Pune and other cities.

During the pool campus drive company representatives delivered presentations about their organizations, their expectations and career growth. Following the presentations the recruitment process started. The students got the chance to interact with the representatives and gained valuable insights.

Event was managed by DIMR MBA Students

#### Learning Outcome:

- Participating companies are able to acquire the talent from the pool of candidates.
- Students got career opportunity.
  - Students got the opportunity of networking and professional developments.



Director
Dryanzagar Institute of Management and
Flataurch
Belloward, Flund-41 1945



DIMR Placament Spincement@dimenticies

#### Squareyards - Proposal for Campus Placement Drive

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Asatha Goyal -quality-grys-Eng. areyeres.co.us>
To: "electronic Edim coule" epiticamen (Commedum), "eshabit intes@dmcedum" contains Edim coule.

Dear Se

This is to bring to your kind notice, I am Asstha Goyal, Area Sales Manager from Squareyards.
Pune.

We as an organization are pulting up a proposal for campus recruitment to hire graduates or treshers for our firm. We would like you to arrange the campus recruitment drive as soon as possible. Kindly find the company profile and JD attached horsin.

For further details, please reach out to assiths goyal@squareyards.co.in.

We await your cooperation and response.

Thanks and Regards
Aastha Goyal
Area Sales Manager - Square Yards Consulting Private Limited
+918800003060

#### About Square Yards

Sparre Yorks in India's Report integrated stafform for flaul Estate & Morpagne and one of the factors proving Property platform in NASE, Rept of Mode East. Authorise & Connect. Desire Vants platform offers an integrated consumer experience & covers the full real-costs (survey from search & discovery, transactions, hidres teams, marriers, remain, property management and costs eaters are survey—tally integrating buyers to an extractive enterior, of 8004 persons eaters developers, 150,0004 Aponts and 1004 barries & NBFCs. Departs Parties is see building 828 disreptive Sau & partierns for stakeholders such as Demonstrated Agents. Square Yards (socially remain in the top 20 consumer team start opt in index in terms of CTV. (-CSC) for it, toy 60 to imma of resonance (-CSC) only in partie and a superflower and remaining and for imma in the top and the index platform when there is superflower a significant scale in past 6 years and is one of the limitary platform source in Classifier - cities of the few index stortups to have transitioned suppositivity to Classifications. With mode than quarter of instance coming from the platform measures auch transitioned suppositivity to Classific.

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Director

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PA Cover	180	15
Mediclaim	4,800	400
Not Page	229,420	19,119

"In the event of midual separation, your notice period would be 0 days till you're on probation & 15 days after confirmation.



Director

Dryansaget Institute of Management and
Research
Ballowedi, Plane-411045

(Agrover of HCTS, New Derby Strongerson By Book of Metabolishers & Million on S. P. Purc (Astronomy) (AGM) Date: 10 - 4 (2011 PUR Core - MANY HUNDS



# MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

SCMC PVT. LTD.

This Alemorandum of Understanding (hereinalizer called as the 'Woll') is entered into on this the 15th of September 2021 by and between.

Doyansager Institute of Management and Research, Pune, the First Porty represented herein by its Dowctor of Doyansager Institute of Management and Research, Pune, And SCMC Pvt. Ltd. The second party, and represented herein by its Cofounder & Director Mr. Vikas Saraf WHIREAS:

- A) First Party is a Higher Educational Institution named: Onyansager Institute of Management and Research, Pune
- 5) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced apportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Sectors.
- b) SCMC Pvt. Ltd., Pune, the Second Party is engaged in Software Services.

HOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU. THE PARTIES HERETO AGREE AS POLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

Palancest by WCTS. New York: Recognised Sty Gold, of Maharamine, Affairment of S. Til Park University ( INSPECTION IC - PERSE PUR Code - MARIE HERSE)



#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Industrial Training & Visits: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the industries: the Second Party to permit the Facuity and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internality Portal for the benefit of students.
- 2.7 Guest Enctures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trands and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Onyansagar Institute of Management and Research. Pune, the first party to rake up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly opreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi Directur

DIMR, Pune

S CHINATE OF THE SECOND SECOND

Second Party

Mr. Vikas Saraf

Director

SCMC Pvt. Ltd., Pime



(Approving as ACTE New York, Epopology By Str.), (FMATeroprine, Affiliate to S. P. Hale (Figures)). WHITE Good Co-Indian Publication - MARTINION



### **Activities Under MoU** SCMC PVT LTD



Doyannagar institute of Management and Research Balowasi, Pune-411045

A Report on Staff Development (Non-Teaching) Program

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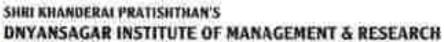






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Company Representative interacting with the participating students



Interview of the students



# SKP Comput. Barrier Earner St. Parte - 411-545 92004. 9: 7767806401 - 10 & director/gdirectoria, in 8 www.director/adules

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#### Objectives of the Event:

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations
- To identify talented and qualified intern from the pool of candidates.
- To help in bridging the gap between industry and ocademics.

#### Event Description:

DMMR had organized a Summer Internship Program Pool Campus Drive on 4th July 2023. Invited more than 70 institutes' students and 20 componies to participate in the SIP pool campus drive. More than 250 students had participated from the different institutes of Pune.

There were 11 Companies who had participated and conducted the interviews for selecting internship students. The companies who had participated were Lapis Reality, Viahwasaya Technologies, SCMC. Bravishma, Winner Technologies, Niva Bupa, Fundsmart, Apana Ghar, Wisteria Properties, Innonesta Technologies and First Research. The drive was open for MBA /PGDM students from different universities and institute making it an inclusive platform,

The event witnessed enthusiastic participation with 850+ registrations and 250+ students appeared for the interview. The candidates were able to interact with the representatives from various companies and gained valuable insights.

During the drive company representative delivered presentations about their organizations, highlighting their values and career opportunities. Following the presentations, the recruitment process commenced:

#### Learning Outcome

- Participating companies are able to acquire the talent from pool of candidates.
- Students got career opportunity.

Students get the opportunity of networking and professional development.

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Balcwadi, Pune-411045

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#### SIP Pool Campus Drive

Event Type: Extension & Outreach Activity

Event Name: SIP Pool Campus Drive

Day & Date: Toesday, 4th July 2023

Venue: DM/III Institute

Participating Companies: 11 companies participated as a recruiter and more than 250 students.

across the Pune



Students of different institutes doing their registration for the SIP pool campus drive





### Fwd: Thank you for giving an opportunity to our students for Internship Project

vishal nicholas <vishalnicholas@idimr.edu.ir>
Tiy "Dr. Asta Grawat" <astaghawan@idimr.edu.ir>

Thu, Jan 4, 2024 at 10:41 Aft

#### Warm Rogards,

Vishal Nicholus Placement Department DnyanSagar Institute of Management & Research (DIMR) Balewadi - Pune Cell No 7767880409 Www.dimcedu.in

Forwarded massage -

From visha) nicholas < detainienulus@dimnedu.in>

Date: Tue Jun 28, 2022 at 11:11 PM

Subject: Thank you for giving an apportunity to our students for Internable Project.

To: (Vikas saratilisemeny) como

Te.

Mr Vilas Samf.

SCMC PVLLISH.

Pune - Mahamatitra

Subject: Gratifude for the Summer Internality Opportunity in your organization.

Dear Sir.

Dreumsagar Institute of Management and Research, Pune would like to thank you for giving our MBA attadents an opportunity to complete their 'Summer Internable Project' in your extremed organization.

Our students lind the great learning opportunity to pursue their 'Summer Internship' at your organization. During the internship, our students had the prospect to gain valuable insight into the industry. We are sure that this hand-on learning experience will help students throughout their careers.

Degransager institute of Management and Research Balawadi, Pune 411045



#### Fwd: Resumes of Hr students

2 messages

vishal nicholas «variainicholas@dimi edu in». To: "Di. Auta Ghexari" «asitaghewar@dimi edu in». Thu, Jan 4, 2024 at 10:42 AM

Warm Regards.

Wahai Nicholas
Placement Department
OnyanSagar Institute of Management & Research (DIMR)
Balawadi - Pune
Cell No 7767800409
www.dimr.edu.in

Forwarded massage -

From: vishal nigholes < xishainicholas@c@mr.odu.in>

Date Mdn Jul 17, 2023 at 10:55 AM Subject Re Resumes of Hr students To Amit Dandhals +amitd@somopyt.com>

Clear Amilt.

This is the timing for colline interviews of SCRIC for tornamow Toroiday titin Unity

1) Nisha Shinde - 1200 pm

2) Sanmati Ghorpasie - 12:15 pm

3) Alunshir Galkwad - 12:30 pm

4) Pallavi Thorat - 12:45 pm

The below are the names of the candidates with Drivings of Wednesday 19th July.

1) Priyanna Chavan - 12.00 pm

2) Manual Barrolece - 12:15 pm

3) Ashwini Thorse - 12:30 pm

4) Stwets Mann -12 45 sm

#### Warm Regards.

Vishal Nicholas Placement Department DoyanSayar Institute of Management & Research (DIMR) Balawadi - Pune Cell No 1767800409 www.dimr.edu.in

On Man, Jul 17, 2023 at 10:49 AM Amit Dandhale <a midd@screepst.com = wrote.

Below link for interviews.

https://meet.google.com/qj-pzyd-ove



Director
Doyansagar Institute of Management and
Research
Balloward, Pune-411045

(Approved by ACCTE, Nov. Clem. Recognized by Covi. of Reforeacting, Afficiation to S. P. Paris, proceedy).

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#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 15th of July 2021 by and between

Duyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

International Institute of Management Science (HMS), S. No. 169/I/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)

BACKGROUND OF PARTIES

Dayansagur Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Doyansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, Implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of Understanding of Knowledge. In our approach, we do not want to label anything as a Final Answer'; we believe in triggering the entiresty in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite fives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

International Institute of Management Science (HMS), S. No. 169/I/A, Chinchwod, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)

International Institute of Management Science (IIMS) under the auspices of Yashaswi aspires to make academic issues and commitments as the key concerns for today's generation. An ISO 9001 certified, Approved by AICTE and Accredited by NAAC, the Institute offers MBA, MCA. Programme and Ph.D. research centre affiliated to Savitribai Phale Pune University. IIMS is a permanent Member with All India Management Association (AIMS). The MBA (Master in Business Administration) Programme at IIMS is 2 Years full time, dual apocialization programme in the areas of Marketing, Finance, Human Resource, Operations and Analytics. The course is in-sync with the latest industry hoppeoings and practices. The students are exposed to the best training in marketing, operations, finance and management. The diverse range of studies will ensure the best career prospects for the students wherever they go. The

(Applicability ACCTE, New Date, Accountive by Soyt, of Mahamanese, Affiliane to B. If Punk Emisurally) (ARSHE Date | C - 41203, FUN Code - MAPRIL MIXI)



MCA (Master of Computer Applications) Programme is a two-year professional master's degree programme in Computer Science approved by AlCTE, Government of India. The major thrust is on giving the students a sound buckground in computing, business functioning and mathematics relevant to information technology. The Institute also offers many value added and certification courses so inculcate required skills among the students to meet the industry standards. The young learners at the institute are encouraged to address challenges in the business world and to keep themselves abreest with key economic and business issues through structured reading, writing and research.

#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and trachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- Studies in various disciplines
- iii Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE 411045 (MS) AND INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCE (IIMS), S.NO. 16971/A, CHINCHWAD, OPPOSITE TO ELPRO INTERNATIONAL, PUNE, MAHARASHTRA, 411033, (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### 1. FIELD OF COOPERATION:

- Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - Seminars, research, conferences and workshops
  - Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

#### SHRI KHANDERAI PRATISHTHAN'S

#### DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Cells, Recognised by Circl, of New Yorks, All families in P. Paris University).

(AIDEC Comm. C. 41795, PUN Comm. AM/PENARY).



#### 2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in undern in the laboratories, workshops, faculties and departments of both the institutions.
- Issues relating to travel, bourding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

#### 3. TERMS & CONDITIONS

- ii. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding daties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as permutually acceptable terms.
- This MOU shall require the ratification of the competent academic/executive body of both the institutions.

(Approved by AUCTE: New Deby, Recognized By Sout, of Standard Res, Affiliand on D. P. Pure University).

(ARRECT Code: C. -41003, Pure Code: -1864\*Child Re.)



Amhorized signatory on behalf of Dayanssgar Institute of Management and Research (DIMR), SEP Campus, Baner Bafewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Satist Abel

Dr. Sajid Alvi Director.

Dayansagar Institute of Management & Research, SKP Campus,

Balewadi, Pune -411045 (MS)

Seal:

Date:

Authorized signatory on behalf of International Institute of Management Science (HMS), S.No. 169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharushira, 411033, (MS)

Dr. Shivaji Mundhe

Director

International Institute of Management Science (IIMS),

Chinchwad, Maharashtra, 411033, (MS)

Seni:

Date:

Witnesses







Activities under MoU International Institute of Management Science (IIMS), Pune





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Personnel by ACTE, New Calls, Recognised by Cont. of Maharatana. Attitude to S. F. Fund Drownersy. (Addition Comm. C. 41783, Polit Come - 8880/2014/00)



## MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN

#### DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH

#### AND

#### FINKOWW EDUVENTURES

This Memorandum of Understanding (hereinafter called as the WoU') is entered into on this the 16th of March 2021 by and between.

Doyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Drivansagar Institute of Management and Research, Pune, And Finkemm Eduventures. The second party, and represented herein by its Director Sajeev Pillat. WHEREAS:

- A) First Party is a Higher Educational Institution named: Doyansagor Institute of Management, and Research, Pune.
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced apportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Vivit, Expert Lecture.
- D) Finkomm Eduventures, Pune. the Second Party is engaged in Edutech.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES ... HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Buth Parties are united by common interests and objectives, and they shall establish co-operation.
- 7.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

(Account by ACTE, Pers Only, Principles By Cold of Nationalities Affiliate to S. V. Plane Collectiff. (AIDHE Color 10 - 41063, FEN Color - NoVPO 4500)



#### CLAUSE I

#### SCOPE OF THE MOU

- 2.1 Industrial Training it Visits: Industry and Institution Interaction will provide an Insight Into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to whit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence it smooth transition for students work. Also the Second party may register on the AICTE Intermitip Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest fecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and to house requirements.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in McU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever mature required.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi

Director

DUIR, Pune

Second Party

Solety Pillal

Director

Finkomm Edizentures, Pune



Name of the NCTE flow Colo. Recognises for Son of Spinisheron. Attitude is S. F. Plane University (ACHC Colo. II. - FCSS). Plane Sold - AMERICANS



### Activities Under MoU FinKomm Eduventure



Director

Doyansagar Institute of Management and

Research

Ballowagi, Fune-411045

A Report on Staff Development (Non-Teaching) Program

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## Advisory Board











Director
Dryansager Institute of Management and
Research
Balawadi, Pune-411045

# 542 Campus, Swinn, Baroward, Plung - 411 (145 SADA). 12 7767908001 - 10 in Alcuston(Editor admin its www.stiger.edicin. To, Dr. Sajid Alvi Director

Doyanzagar Institute of Management & Research, Pune

Dear Sir.

I hope this letter finds you well. On behalf of Finkomm Eduventures, I am writing to express our profound gratitude for your exceptional mentorship and guidance, which have been givetal to our success and growth as a financial certification institute.

Your insights and advice have helped us navigate complex challenges, enhance our corriculum, and achieve significant milestones since 2021. Under your montorship, we have refined our programs, improved our teaching methods, and strengthened our reputation in the industry.

Your dedication to our mission and your willingness to share your knowledge have been truly transformative. Your constructive feedback and encouragement have not only improved our processes but also inspired our team to strive for excellence. The confidence and skills our faculty and students have gained through your guidance are invaluable.

We particularly appreciate the personalized attention you have given to understanding our unique needs and aspirations. Your tailored advice has been instrumental in helping us make informed decisions and implement innovative solutions that benefit our students and the broader financial community.

As we look to the future, we are excited about the continued journey of growth and excellence. We are confident that, with your ongoing mentorship, we will continue to set new benchmarks in financial education and certification.

Once again, thank you for your unwavering support and exceptional mentorship. Your contributions have made a lasting impact on our institute, and we are truly fortunate to have you as our mentor.

For Finkamm Eduventures

(Mr. Saleev Pillul)

Director.

THE PARTY

Director
Dayansagar hutings of Management and
Rosearch
Balloward, Puris-65104

(Approved by A)CTE. New Carlot, Recognised By Gook of Minorantons, Affiliated to D. P. Pure University) (AGHE Code : C - 472KL PUNISIDE : WWP014050)



#### MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND WA FOUNDATION

This Memorandum of Understanding (hereinafter colled as the MoU) is entered into on this the 30° of Hovember 2021 by and between.

- Disyansagar Institute of Management and Research, Pune, the First Party represented perein by its Director of Dhyansager Institute of Management and Research, Pune, And Wa Foundation, The second party, and represented herein by its Founder & CEO Mr. Mangesh Wankhade WHEREAS
  - A). First Party is a Higher Educational Institution named: Dhyansagar Institute of Management and Research, Pune
  - B) First Party R Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced apportunities.
    - C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill. Based Training, Education, Placement, Industrial Visit, Expert Lecture.
    - Wa Foundation, the Second Party is engaged in Sustainability.
- NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical. relevant agreement.

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#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 industrial Training & Visits: Industry and Institution Interaction will provide an imagin into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- Both Parties to obtain all internal approvals, consents, permissions, and Ocenses of whatsonver nature required.

#### CLAUSE 3

#### VALIDITY

1.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 it is expressly agreed that First Party and Sectind Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi





Mr. Mangesh Wankhade

Second P.D



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### Activities Under MoU Wa Foundation



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A Report on Staff Development (Non-Teaching) Program

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## Hello Dr. Sajid Alvi

#### Welcome aboard!

Having you in our organization is a great honor! indeed, all of us here are very excited to work with you.





Director

Doyannaşıır İnstitin of Management and
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Balawadi, Pinne-811045

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#### Cross Cultural Visit

**Event Name: Cross Cultural Visit** 

Date: 23" Dec. 2022

Collaboration: GIENET & Wa Foundation







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#### Objectives of the Visit

The primary objectives of this visit were:

- To strengthen international relations and foster collaboration between DIMR, GIENET, Wa
  Foundation and Urbanizacion Mas Camarena.
- 2. To discuss potential joint initiatives and projects with GIENET and Wa Foundation.
- 3. To explore apportunities for innovation and entrepreneurship that benefit institutions.

#### Event Description:

DIMR was pleased to host distinguished guests from Urbanization Mas Camarena, Valencia, Spain. The visit included Sayuri Alvarado, Iskander Ibarrola, and Eneko Itquierdo, accompanied by Mr. Mangesh Wankhade, Wa Foundation. This visit marks a significant step in our ongoing association with the Global Innovators and Entrepreneurs Network (GIENET) and Wa Foundation.

The visit of Sayuri Alvarado, takander libarrola, and Erieko Izquierdo, along with Mr. Mangesh Wankhade, has been a milestone in our international association efforts. DIMR is excited about the opportunities that lie shead as a result of our strengthened association with SIENET and Wa Foundation. We look forward to many more successful collaborations that drive innovation and entrepreneurship on a global scale.

#### Learning Outcome:

DIMR's association with the Global innovators and Entrepreneurs Network and Wa Foundation
was further reinforced, opening up new evenues for global networking and collaboration.



Diversions of Management and Research Ballawadi, Pune-411045

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#### DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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Seminar on Leadership skills, excellence and mentorship.

Speakers- Major Rahul More, Dr Asha Rao, Mangesh Wankhede.

Date: Wednesday, 29th December 2021

### In association with:



Dayansagar Institute of Management and

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#### 5eminar

On

#### "LEADERSHIP SKILLS, EXCELLENCE AND MENTORSHIP"

Event name: Leadership skills, excellence and mentorship

Event type: Seminar

Day & Date: Wednesday, 29" December 2021

Venue: Seminar hall

Speaker: Major Bahul More, Retired Indian Army Officer, Or Asha Rao, Senior Academician and Social Entrepreneur.

Mangesh Wankhede, Founder of WA Parking.

Collaboration: WA Foundation.



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#### Objectives of the event:

- To learn the essential leadership skills for aspiring leaders and budding managers.
- To know the path to be successful in life.
- To know about entrepreneurship and finding a right mentor.

#### Event description:

DIMR had organized an induction Program for MBA Batch 2021-23 from 29th December 2021 to 1st January 2022

The Guest Speakers for the First Day of the Induction Program were: Major Rahul More, Retired Indian Army Officer; Dr Asha Rao, Senior Academician and Social Entrepreneur and Margesh Wankhede, Founder of WA Parking.

Or Sajid Aivi, Director, DIMR welcomed MBA students with a captivating speech and highlighted the key qualities an MBA must inculcate to create a Successful Career.

Shri Ganpatrao Balwadisar, Chairman, SKP Campus welcomed students with an encouraging talk. His talk focused on being around the right people, hard work and making one's parents proud.

Major Rahui More shared his avie-inspiring experiences from the war field and lessons on leadership.

Dr Asha Rao addressed students on "Excellence". She emphasized the need to have a clear outcome to succeed in life.

Mangesh Wankhede, Wa Foundation shared his journey into entrepreneurship and spoke on the importance of finding a mentor.

#### Learning outcome:

- Students learnt about leadership skills to be a successful manager.
- Students also learn other concepts such as deciding a career path, importance of mentor etc.

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Doyansagar Institute of Management and fiessarch

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Director, Dr. Sajid Alvi with imminent speaker in a session at DIMR campus





(Approved by ACTE, New Delhi, Recognised by Govt, of Nanacannes, Afficiate or B. P. Puno timbersay) (AISH) Code | C - A1393, PUN Code - MRPC+000)



# MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DIVYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND WISTERIA REAL VISION

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the 14th of December 2020 by and between.

Doyansagar Institute of Management and Research, Pune, the First Party represented berein by its Director of Doyansagar Institute of Management and Research, Pune, And Wisteria Roal Vision. The second party, and represented herein by its Assistant Manager - HR Ms. Kreena Bheyani. WHEREAS:

- A) First Party is a Higher Educational Institution named: Doyansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Wisteria Real Vision, Pune, the Second Party is engaged in Real Estate.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS WOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

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#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 industrial Training & Visits: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and nico involve in industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest tecturers to the students of the Pirst Party on the technology trends and in house requirements.
- 2.3 Placement of trusted students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- Soch Parties to obtain all internal approvais, consents, permissions, and licenses of whatsoover nature required.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be walled until it is expressly terminated by either Farty on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a purposship.

First Party

Dr. Sajid Ahri

Director

DIMN, Pune

Second Party

Ms. Kreena Bhayani

Assistant Manager -HR

Wisteria Properties, Fune



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## Activities Under MoU Wisteria Properties



Director
Drysnsagar Institute of Management and
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Ballanadi, Pann-411045

A Report on Staff Development (Non-Teaching) Program

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## Wisteria Real Vision Pvt. Ltd.

Ref: WRVPLZ022/SIL121

Date: 2/12/2022

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Ramesh Dattatrayrao Deshmukh student of MBA of DIMR (SKP Campus Balewadi) has successfully completed Summer Internship Project titled Real Estate Sales & Marketing with us from 15/09/2022 to 14/11/2022.

He has completed the Summer Internship Project Work to our satisfaction.

Yours sincerely,

For Wisteria Real-Vision Pvt. Ltd

Late Singn

Manager - Human Resources

Places Pune



Director

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Research

Belleward, Pone-411045

Wisteria Real Vision Pvt. Ltd., Silver Space, Commercial Building Fourth Flour, Vishal Nagar, Pimple Nilakh, Pune - 411 027.



## Wisteria Real Vision

Ref: WRVPL2022/SIL122

pate: 2/12/2022

### TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Abhishek Vinayak Kajale student of MBA of DIMR (SKP Campus Balewadi) has successfully completed Summer Internship Project titled Real Estate Sales & Marketing with us from 4/09/2022 to 4/11/2022.

He has completed the Summer Internship Project Work to our setisfaction.

Yours sincurely,

For Wisteria RegDVision Pvt. Ltd

Falguni Devale SPIN

Assistant Manages Human Resources

Place: Pune



Director

Drysnesger forfithe of Management and
Research
Subsection Pure 411045



## Wisteria Real Vision

Ref: WRVPL2022/SIL120

Date: 12/12/2022

#### TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Rohlt Bappasaheb Narwade student of MBA of DZMR (SKP Campus Balewadi) has successfully completed Summer Internship Project titled Real Estate Sales & Marketing with us from 10/09/2022 to 7/12/2022.

He has completed the Summer Internalilp Project Work to our satisfaction.

Yours sincerely,

For Wisteria Real Vision Pvt. Ltd

Palguni David

Place: Pune



Director

Dryansagar institute of Massigemont and

Research

Research
Pune-411245

Wisteria Real Vision Pvt. Ltd., Silver Space, Commercial Building Fourth Floor, Vishal Nagar, Pimple Nilakh, Pune - 411 027.

#### COMPANY CERTIFICATE



#### Wisteria Real Vision Pvt. Ltd.

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#### TO WHOM TO EVEN IT HAY CONCERN

This is to contify that Ma. Somali Netaji Shise anident of MBA of DIME, SKP Campus Balewalli has unconstally completed Summer Internable Project stied Res) Estate Sales & Marketing with us from 5/09/2022 to 5/11/2022.

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Yours surrently.

Real Vision Pvt. Ltd.

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#### COMPANY CERTIFICATE



## Wisteria Real Vision

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Doyantagar Institute of Management and Resouth Baleways, Pund-411245



## Wisteria Real Vision

Pvt Ltd.

Date: 06th January 2021

To.

Ms. Neha Prajapati

Subject: Job Offer Letter as "Relationship Manager"

Dear Mr. Neha Prajapati,

With reference to our discussion, we are delighted to offer you the position of "Relationship Manager" in our organization. When you join our organization you will become part of a fast paced and dedicated team that works together to provide our associates with the highest possible level of services and advice.

We are confident that, you will find this new opportunity challenging and rewarding.

#### Job Offer Details:

Joining Date	061 Juniary 2021	
Location	Pune	
Gross Salary	As. 3,30,000/- per annum (inclusive of Conveyance)	
Working Days	6 days a week as decided by the organization	
Probation Period	3 Months (Extendable in case of Non-Performance)	

A detailed appointment letter will be issued after successful completion of probation period.

We look forward to the opportunity of working with you in an atmosphere that is successful, mutually challenging and rewarding.

With Best Regards

**Authorized Signatory** 

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Wisteria Real Vision Pvt. Ltd. Wing-A, 4\* Floot, Silver Space Commercial Building, Vishal Nagar, Pimple Nilakh, Pune - 411027.



## Wisteria Real Vision

Pvt. Ltd.

Dote: 02" January 2021

To: Ms. Harshade Tilder

#### Sphject: Job Offer Letter as "Relationship Manager"

#### Dear Ms. Harshade Tikhe,

With reference to our discussion, we are delighted to offer you the position of "Relationship Manager" in our organization. When you put our organization you will become part of a fest paced and dedicated them that works together to provide our associates with the legions possible texes of services and advice.

We are confident that, you will find this view apportunity challenging and rewarding.

#### int Offer Details:

Initing Date	02" nanuary 2021
Sociation	Purio:
Gross Salary .	Rt. 3, IC.000/- per annum (Inclusive of Conveyance)
Working theys	6 days a eee's as decided by the organization
Probation Period	3 Months Entendable in case of Non-Performance)

A detailed appointment litter will be assed after suscessful completion of production period.

We look forward to the opportunity of warning with you in an appropriate that is successful, mutually shallenging and rewarding.

With Bust Regards

Authorized Signatory

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Onyansagar Institute of Management and Passarch Ballewald, Pone-411045

Wisteria Real Vision Pvt. Ltd. Wing-A, 4" Floor, Silver Space Commercial Building, Vishal Nagar, Pimple Nilakh, Pane - 411027

Approved by ACTE. New Date: Recognised by Book of Materials Affiliated by S. P. Punk University ( NORTH Code: C - A1282 Punk Code - SAMPOTALISM)



#### MEMORANDUM OF UNDERSTANDING

#### Between

#### Shri Khanderai Pratishthan, Dayansagar Institute of Management & Research (DIMR)

SKP Campus, Baner - Balewadi Rd, Laxman Nagar, Baner, Pune, Maharashtra 411045

#### And

All India Shri Shivaji Memorial Society's Institute of Management (MBA) Near RTO, Kennedy Road, Pune, Maharashtra 411001

This MOU is signed with the objective to strengthen academic relationship with esteemed educational institutions. This MOU will foster collaboration between both organizations in the areas of professional development and research activities mutually beneficial to both organizations.

It is minually agreed by Shri Khanderai Pratishthan Dayansagar Institute of Management & Research and AISSMS'S IOM that:

- 1. Both parties have agreed to collaborate in the following area:-
- A. Academic Enrichment
- B. Seminar Workshop / Conference
- C. Value Added Certification Programs
- D. Student / Faculties Professional Development Activities
- E. Social/Extension Activities
- F. Students Exchange Programs
- G. Faculty Exchange Program
- H. Research Activities
- L. Placement Activities

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(AGDEC Code): C - 41293; Plan Code + 848/P014036).



- Fither party shall make available appropriate infrastructure facilities for the Collaboration, which may include general access to the facilities, faculty, staff, classrooms, library facilities, and computer and communication facilities as may be required for the various programs to be offered.
- Both organizations pursue a relationship based on transparency, persistence, mutual trust and Integrity
- This Collaboration is non-exclusive and each party shall be free to enter into similar collaborations with other institutions/organizations.
- All or any dispute arising between the parties in respect of this MOU of whatsoever nature shall be resolved under the laws of India and any or all such disputes will be subject to the exclusive jurisdiction of the courts in Pune. India.

The MOO hereunder shall commence on 15112/2020 and extend until terminated in writing by either party hereunder.

For & on behalf of SKP. Dayansagar Institute of Management & Research, Pune For & on behalf of AISSMS Institute of Management, Pune

- J.

Signature Dr. Sajid Alvi Director Date:





Signature Dr Abbijit Mancharkar Director



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Activities under MoU
AISSMS Institute of Management,
Pune





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## AISSMS

#### INSTITUTE OF MANAGEMENT

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Dr. Abhijit Mancharkar Director











## CERTIFICATE

This is to certify that,

Dr Gauri Probba

of AlssMs Institute of Management, Kennedy Road Near R.T. O. Pene - 411001 has participated in "Faculty Development Program on Intellectual Property Rights" from 19/12/2022 to 23/12/2022

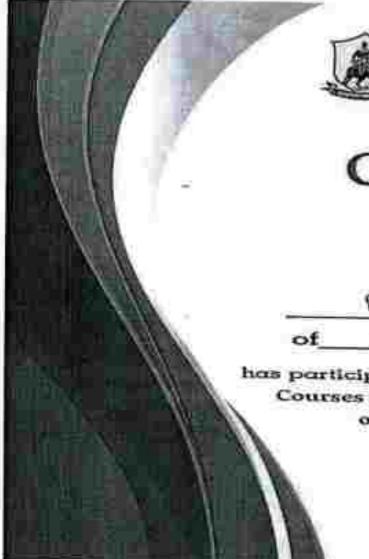


Onyansagar Institute of Management and Halewan, Punz-411045

Dr. Sajid Alvi

Director







### AISSMS

INSTITUTE OF MANAGEMENT

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Accredited by MAAC with "As" Grade



### CERTIFICATE

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Prof. Hilambari	Mahaltar
0 - 000	

has participated in"Generic Electives -University Level Courses for MBA 2019 Revised Curriculum based on OBE and CBCS GradingSystem" On 10-01-2021

Dr. Abhijit Mancharkar Director



Doyansagar Inclinute of the Land



### AISSMS

### INSTITUTE OF MANAGEMENT



Approved by ARCTE New Dette, DTE Govt. of Mahamattra, Permanently Affiliated to Savilribul Photo Pune University Accredited by NAAC with 'An' Grade



### CERTIFICATE

This is to certify that,

	Prof.	Yogesh	· Deshmukh	
~		T to 0		

has participated in National Seminar on "Innovation and Intellectual Property Rights" on 21 April 2021



Director Abhijit Mancharkar

Ballomadi, Punte-411045

Approved by ACTE, New Debt. Recognized By Gost, of Managemen. Affiliates on S. P. Pene University's (ASHE Clears, C. 41293, Pure Code - NAIPOSHIDA)



#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 3<sup>st</sup> of November 2020 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Poona Institute of Management Sciences and Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poona College Campus, Modi Khana, Pune – 411001 (MS)

#### BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balowodi, Pune 411045 (MS)

Doyansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pranishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the sparch of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a "Final Answer", we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and in affiliated to Savitribul Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge, DIMR is intended to improve the industry practices through research, training and consultancy programmes and honce make a meaningful contribution to the socio-economic development of India.

Poona Institute of Management Sciences and Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poona College Campus, Modi Khana, Pune - 411001 (MS)

Y. & M. AKI's Pooms Institute of Management Sciences and Entrepreneurship (PIMSE) is a linguistic & religious minority educational institution started in the year 1990 with an aim of providing quality education in the field of Management and Information Technology. PIMSE offers a variety of valuable courses (Full time PG Programme) such as MBA, MBA-IT (Formerly Known as MCM), MBA-HRD (Formerly Known as MPM). PIMSE is affiliated to Savitribai Phale Pane University and the courses offered are approved by AICTE, New Delhi & recognized by DTE, Govt. of Maharashtra, Mumbai.

(Augments WCTE, New Debt. Recognised by One; of Management in A. F. Pune University (AUDHE Code: C - 4700). PUN Code: 6 888PC-4005.



The phenomenal growth of the institute has been possible due to the fir-sightedness, dedication, devotion, grit, determination, and hard work of the trustees of Anjuman Khairul Islam. The trust believes in giving the best and it magnatimently funds in such educational projects. In the service of the nation it also shapes better citizens, its mono being "Shaping better Managers for future". PIMSE strive for excellence in providing high quality, outstanding and inspirutional management & londership skills.

### PURPOSE

It is standary object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of traching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND POONA INSTITUTE OF MANAGEMENT SCIENCES AND ENTREPRENEURSHIP (PIMSE), K.B. HIDAYATULLAH ROAD, POONA COLLEGE CAMPUS, MODI KHANA, PUNE -411001 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

### 1. FIELD OF COOPERATION:

- Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold suminers and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - Faculty staff development and exchange
  - ii. Exchange of students
  - III. Seminars, research, conferences and workshops
  - Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

(Approved by ACTE, New SHA, Recognised by Gost, of Materialities, Affiliate to E. P. Pulle University) (ASSHE Code: C., 41292, PERI Code: AMPERIOSE)



#### 2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutious shall be encouraged to work in tundent in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues returing to travel, bounting, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

### 3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on minusly acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and sent, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- This MOU shall require the ratification of the competent academic/executive body of both the invitations.

(Accressing ARCTS, New Certs, Newsgraled By Cost, of Mahamatan, Attlactor, p. S. P. Fune University), (ACHE Cines | C - 41292 Park Code - Millerth 4029)



Authorized signatory on behalf of Dhyansagar Institute of Management and Research (DIMR), SKP Campus, Baner Balewalli Rd, Lavnan Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi

Director.

Dayansagar Institute of Management & Research, SKP Campus,

Balewadi, Pune -411045 (MS)

Seal:

Date:

Authorized sigmtory on behalf of Poom Institute of Management Sciences and Emperementship (PIMSE), R.B. Hidayatullah Road, Poons College Campus, Modi Khana, Pune – 411001 (MS)

Dr. Porinita Bancrice

Director

Poona Institute of Management Sciences and Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poona College Campus, Modi Khana, Pune - 411001 (MS)

Seal:

Date:

Witnesses

Dr. Payal Sandariya Associali Pogossoe PINSE, Camp. Ms. Lubra Staith 19AC Coodinalog PINSE, Camp.



### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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Activities under MoU
Poona Institute of Management
Sciences and Entrepreneurship
(PIMSE), Pune



Director

Dryansagar Institute of Management and
Research

Balloward, Pone-411045

2. SEP Cartino, Berler, Burnered, Place - 411 DEF INDEX. 12. 3747208401 - 10: 0: (Inspire) differ adults 2 years directed in



Poona Institute of Management Sciences and Entrepreneurship - [PIMSE], Pune

### CERTIFICATE

This is to certify that,

	Prof shamali Joshi	
of_	DIME	

has participated in FACULTY DEVELOPMENT PROGRAM ON OUTCOME BASED EDUCATION FOR ACADEMIC EXCELLENCE AND ACCREDITATION" on 14th December 2022

> Dr. Pornita Banerjee I/C Director



Distriction of Management and Humanian Annual Plant of 1045







DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Shena Abraham

of Brong Institute of Management Science and Entrepunturship (PIMSE) Modikhana, Pare has participated in "Faculty Development Program on Intellectual Property Rights" from 19/12/2022 to 23/12/2022



Doyansager Institute of Management and Reserch Balawadi, Pune-411045

Dr. Sajid Alvi

Director



Poona Institute of Management Sciences and Entrepreneurship - [PIMSE], Pune

### CERTIFICATE

This is to certify that,

Prof. Mohd aftekar khan

of DIMR

has participated in Workshop on "How to draft a research proposal "" on 04-12-2021

> Dr. Pornita Banerjee I/C Director

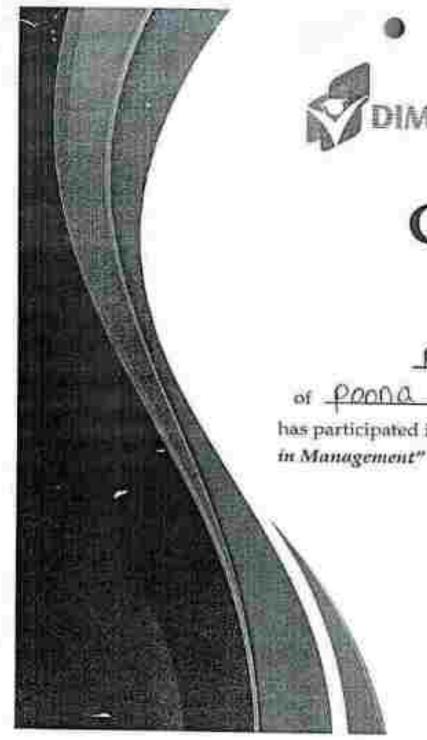


Director

Dryansagar Institute of Management and

Retained

Binlewadi, Punp-+11045



SKP Campus, Balewadi, Pune - 411045

## CERTIFICATE

This is to certify that,

Prof. payou sandariya

of POONA TOStitute of Management Science and Enterpreneurship (PI MSE), pune has participated in "Faculty Development Program on Research Methodology in Management" from 15/11/2021 to 19/11/2021

5 3 BM-

Dr. Sajid Alvi

Director



Onyansager includes of Management and
Research
Baloncault, Pune-41 true



Poona Institute of Management Sciences and Entrepreneurship - [PIMSE], Pune

### CERTIFICATE

This is to certify that,

	Parof. Papay	Galkuzad	
of	DOME		

has participated in Research Workshop on Designing Questionnaire in Research " on 13/2/2021

Q.

Dr. Pornita Banerjee I/C Director



Director
Doyansagar Institute of Management and
Research
Ballewards, Pune-411045

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#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 12th of October 2020 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Lotus Business School (LBS), S. No 52/53 Jhambe Road, Pune Mumbai Expressway, Punawale Pune-411033 (MS)

BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewaii, Pune 411045 (MS)

Dayansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein trachers and students are co-travellers in the search of 'Linderstanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savinibal Phale Pane University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

Lotus Business School (LBS), S. No 52/53 Jhambe Road, Pune Mumbai Expressway, Punawale, Pune-411033 (MS)

Lones Business School is an Institute that has been created with a vision of impuring quality management education and creating world-class leaders. Lotus Business School ancourages the students to challenge the very basic concepts of management and leadership. The Lotus core team comprises individuals who are the alumni of IIMs, JBIMS, Symbiosis, etc., and other ex-corporate employees from renowned organizations, which makes Lotus, the best MBA college in Pune.

(Automotion ACT), New Belly, Recognized By Gold of Materialism, Africant Inch. V. Pure Community (ARRECTION: C - 4120), PUN Come - MATERIALS



in today's world where the industry and corporate life have become highly demanding and dynamic, it is imperative that the future leaders are innovative and do not take things for granted. Therefore, the challenge is to be innovative and be a maverick. The same is the essence of the Lotus Pedagogy, formed by a group of renowned industrialists and academicians.

#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND LOTUS BUSINESS SCHOOL (LBS), S. NO 52/53 JHAMBE ROAD, PUNE MUMBAI EXPRESSWAY, PUNAWALE, PUNE-411033 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

### L. FIELD OF COOPERATION:

- Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold servinges and exchange visits.
- b. The said academic interaction and intellectual assimilation may include
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii; Seminary, research, conferences and workshops
  - Collaborations in the sharing of neadernic data, scientific information, intellectual property, articles and publications.
  - v. Collaborative social and extension activities

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### 2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on manually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, tesearchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall wary occurding to the rules, regulations and policies of every institution.

#### 3. TERMS & CONDITIONS

- a. The details for the efficueious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- The MOU stuff remain in force for a period of Five Years from the date of its signature and scal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The puries to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and made of disclosure shall be as per mutually acceptable torms.
- e. This MOU shall require the catification of the competent academic/executive body of both the institutions.

Proposed by NCTS, New Earls, Recognised By Gots of Managerous, Affiliated to S. P. Prop. University (Address Code); C. 41205, FUN Code - (MARPORE20))



Authorized signatory on behalf of Dayansagar Institute of Management and Research (DIMR), SKP Compus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

2 8h-1

Dr. Sajid Alvi

Director.

Dayansagar Institute of Management & Research, SKP Campus,

Balewadi, Pune -411045 (M5)

Seah

Date:



Authorized signatory on behalf of Lores Business School (LBS), S. No 52/53 Jhambe Road, Pune Mumbai Expressway, Punawale, Pune-411033 (MS)

Dr. Satish Warpade

Director

Lutus Business School (LBS),

S. No 52/53 Jhambe Road, Pune Mumbai Expressway, Punawale, Pune-411033 (MS)

Scal:

Date:

Witnesses

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Pune.



### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

Payment to ACTS. New Date, Recognises By Note of Hamponies, Attinued N.S. P. Paris University (MERC Code: ID - ACRES, PUR Code: IRAPPUNESS)



Activities under MoU Lotus Business School (LBS)



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Date: 15 Feb. 2023

To.

Dr.Sand Alvi

Director, Dayansagar Institute of Management and Research (DIMR)

100

Patewadi.Pune.

Subject: Thanks for your valuable presence for Progress Report Presentation for Ph.D: Admission 2022-23 as Subject Expert.

Respected Sir.

We would like to thank you for your contribution as a Subject Expert, for Personal Interview Round I for Ph.D. Admiration 2022-23 on 15th Feb. 2023.

We tupe that you would continue your support and association with us in our future and covers.

Thurths & Regards

Dr. Sahafr Warpade Director, LBS Pune





Dayansagar Inchese of Caragament and Research Baleward, Funn-411045





Date: 06 Feb. 2023

To, Dr.Sojid Alvi

Director, Dayunsagur Institute of Management and Research (DIMR)

Balannili, Pope.

Subject: Invitation for Progress Report Presentation for Ph.D. as Subject Expert

Respected Sig.

We at Lotus Dusiners School organizing Progress Report Presentation for Ph.D. on 15th Feb. 2023.

We are honored and pleased to invite you as a Subject Expert on Wednesday, 15th Feb. 2021 at 03.00 PM. It would be such a huge privilege to have you on the panel for Progress Report Presentation.

Details of some at Lotus Business School, research center, Pane are follows:

Research Center: Lotus Business School, Punc Date: 15th Feb. 2023 at 03:00 PM

Venue: Loius Business School, S.No. 52/53, Jhambe Road, Pune Mumbai Expressway, Puntawale, Punc.

Thunks & Regards

Dr. Satish Warpade Elirector, 185 Pune





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Lotus Business School

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DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Anil Poman

of Lotus Business School (LAS) Pagawale Pane- 411033 (P15)

has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi

Director



Onyaneager Institute of Management and



## CERTIFICATE

This is to certify that,

	Bet Madeem Kazi	The state of the state of
of	DIMR, Pune	r (aiai

has participated in"One Day Workshop on Basic Outline of Research Proposal & Guidelines for Ph.D. Interview" On 22-10-2022



Division

Dayansager ferritors of Management and
Research
Ballewood, Pune-411045

Dr. Satish Warpade Director



Date: 26/08/2022

Tis Dr. Supu Alvi Director Dayansagar Innitute of Management & Research

Subject: Thanks for your valuable presence for Title Finalization and Progress Report Presentation of Ph.D.

Respected Sir,

We would like to thank you for your contribution for Title Finalization and Progress Report Presentation of Ph.D on Friday, 26/08/2022.

We hope that you would continue your support and association with its in our fiture endeavors.

Fanks & Regards

Dr. Satah Warpada Director, LBS Puns

Doyansagar Institute of Management and Research Balewadi, Puno 411045

Lotus Business School

Quality California and Princip Purso, Marcha Pure Discussion, Politicasa Pure-111 CDE





Date: 16/08/2022

Tie

Dv.Shiid Afvi

Director

Department & Research

Subject: Invitation for Title Fimilization and Progress Report Presentation of Ph.D.

Respected Sir.

We at Lotus Husiness School organizing Title Finalization and Progress Report Presentation of Ph.D. on Friday, 26/08/2022.

We are honored and pleased to invite you on Friday, 26/08/2022 at 10:00 AM. It would be such a hope privilege to have you for little Finalization and Progress Report Presentation of Ph.D. at Letus Business School, research center, Pane.

Details are as follows:

Research Center: Lettrs Business School, Pime Day, Date& Time: Friday, 26/08/2022 at 10:00 AM

Venues Lotus Business School, S.No. 52/53, Bambe Road, Pune Mumbai Expressway, Pingwale, Pane.

Dimilia & Regards

Dr. Saisi Warpade Christon, LBS Phiob



Onyensager Institute of Management and Research Dainwadi, Puna-411045

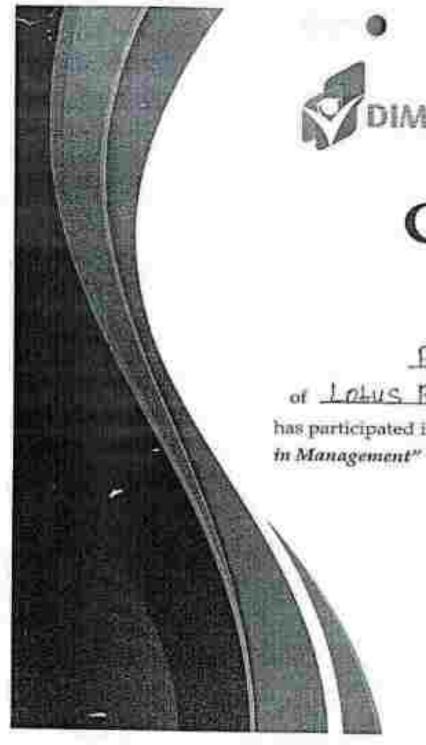
Lotus Business School

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DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

### CERTIFICATE

This is to certify that,

Prof Rajesh Gade

of Lotus Business school (189), pune

has participated in "Faculty Development Program on Research Methodology in Management" from 15/11/2021 to 19/11/2021

5 30m-

Dr. Sajid Alvi Director



Director

Dayansagar institute of Danagament and

Research

Dalowed, Puber 11044





Doyansagar Institute of Management and



Date:-25/04/2022

To

Dr. Snjid Alvi.

Director

Dayansagar Institute of Management

Pinne

Subject: Thinks for your valuable presence as a Subject Expert for Research Proposal Presentation on Monday 25th April 2022

Respected Sir.

We would like to thank you for your contribution as a Subject Expert for Research Proposal Presentation on Monday 25th April 2022

Sharing of experiences and guidance from a person of repute like you has really benefited all the rescurch students.

We hope that you would continue your support and association with us in our future endeavors.

Thomas & Regnods

Dr. Satisfa Warpade

Director

Long Business School



Doyansager Institute of Macagement and Research Balewadi, Pune 411045

Latus Business School

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Date:-21/04/2022

To,

Dr.Sand Alvi.

Director

Daywisagar Institute of Management

Pline

Subject: Invitation as a Subject Expert for Research Proposal Presentation on Monday 25th April 2022

litespected air.

We at Lictus Business School organizing a progress report. Presentation on Monday 25th April 2022

We are honored and pleased to invite you on Monday 25th April 2022 at 69.30 am. Presentations are scheduled between 10.00 am to 11.00 am at Lotus Business School, Punawale, Page

Thanks & Regards

Dr. Smith Walpade

Discretor

Letus Business School



Doyanasan his Strengt, Public 411645



Oncor Sail Equationy Passa Plants, Marchai Plant Economics, Plantson, Plant 311 000.







Date: 26/08/2021

To.

Dr. Sajid Alvi

Director

Dinyansagar Institute of Management and Research, Pure.

Subject: Thanks for your valuable presunce as a Research Guide for Pre-Ph.D. and Progress Report Presentation on Thursday 26th August 2021.

Respected Sir,

We would like to thank you for your contribution as a Research Guide for Pre Ph.D. and Progress Report Presentation on Thursday 26th August 2021

Sharing of experiences and guidance from a person of repute like you has really benefited all the research students.

We hope that you would continue your support and association with us in our future endeavors.

Thories & Regards

Director



Dhyansagar Institute of Management Samuel Pancil (045



Date: 24/08/2021

TO.

Dr.Sujid Aivi

Doyansager Institute of Managament and Research, Pune.

Subject; Invitation as a Research Golde for Pre Ph.D. and Progress Report Presentation on Thursday 26th August 2021

We are honored and pleased to invite you as a Research Guide (Marketing Management) on Thursday 26th August 2021at 10 30am

We have planned to conduct

- 1. Pro Ph.D. Presentation Mr. Bajesh Manahmit
- 2. Progress Report Presentation Mr. Ajay Mohad

Details of Fre Ph.D. and Progress Report Presentation at Lotus Business School, research center, Pune are follows:

Research Center: Lotus Business School, Pune

Date: Triursdoy 75 August 2021 at 10 30am.

Venue: Lotus Business School, S.No. 52/53, Jhambe Road, Pune Mumbai Expressway, Punawale, Pune.

Thunks & Regards

Christian



Doyansage broken Management and



# CERTIFICATE

This is to certify that,

-	Mr. Akbar Sarrad	
of_	DIMR, Pune	

has participated in"Online SDP on Emerging Techonolgy" On 15-10-2020



Onyansaga: Instant of Management and Research Ballewardi, Pung-411045

Dr. Sätish Warpade Director



# CERTIFICATE

This is to certify that,

Brof Sameer Patil

of

DIMR Pune

has participated in Workshop on Intellectual Property Right" From 16/8/2021 to 22/08/2021



Director
Dryangager Institute of Management and
Research
Ballewagi, Pube-411045

Dr. Satish Warpade Director

Approval by ACTE, New Dehr, Recognises by God, of Managemen, Afficials M.S. F. Pure University; (ACDHE Comm.) C - 41000, Prof. Comm. IMMPD14000



# MEMORANDUM OF UNDERSTANDING (MoH) BETWEEN DNYAMSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

#### CLEVERGROUND

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the Q7° of August 2020 by and between.

Director of Onyansagar Institute of Management and Research, Pune, the First Party represented iterain by its Director of Onyansagar Institute of Management and Research, Pune, And CleverGround. The second party, and represented herein by its Founder & CEO Mr. Siddharth Pathare WHEREAS:

- A) First Pairty is a Higher Educational Institution named: Drivensager Institute of Management and Research, Pune
- B) Flirst Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill field Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) CleverGround, Puge. the Second Party is engaged in iT Industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS POLLOWS:

#### CLAUSE 1

### CO-OPERATION

- 1.1 Buth Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the lotellectual capabilities.
- The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

Personal by ACTS, New Deth. Recognises By Ond of National load, of Flatter University (ASH) Close (C) 41203; FUN Close (MAPC) 42001



#### CLAUSE Z

### SCOPE OF THE MOU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence it smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest fecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Onyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 floth Parties to obtain all internal approvals, consents, permissions, and incenses of whatsoever nature required.

### CLAUSE 1

### YAUDITY

3.1 This Agreement will be valid until it is expressly terminated by entire Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

### RELATIONSHIP BETWEEN THE PARTIES

5.5 It is expressly agreed that First Party and Second Party are acting under this MGU as independent contractors, and the relationship established under this MGU shall not be construed as a partnership.

First Party

Dr. Salle Alvi

Director

DIMR, Pune

1000

Second Party

Mr. Siddharth Pathare

Founder & CEO

Clever Ground





### SHRI KHANDERAI PRATISHTHAN'S

### DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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### Activities Under MoU CleverGround



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Onyaneager institute of Management and
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Bulewadi, Pune-411045

A Report on Staff Development (Non-Teaching) Program

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### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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Dnyansagar Institute of Management and Research CleverGround Technologies Pvt. Ltd.



# **Business Analytics**

(BA/22-23/01)



Resource Person

### Mr. Siddharth Pathare

置 12th to 17th Dec 2022

( ) 10.00 AM TO 4.00 PM

Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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### A.Y. 2022-23

### Report

Certification: Business Analytics

Course Code: BA/22-23/01

Resource Person: Mr. Siddharth Pathane

Date: 12th to 17th Dec 2022

Duration: 31 Hrs.

Time: 10 AM to 4 PM

No of student certified: 26

#### Introduction:

The Business Analytics Certification course conducted by Mr. Siddhurth Pathare from 12th to 17th Dec 2022 provided participants with comprehensive knowledge and skills essential for leveraging data analytics in business decision-making processes.

#### Course Overview:

Spanning over a period of \$1 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of business analytics under the expert guidance of Mr. Siddharth Pathace, a seasoned professional in the field.

#### Syllabus:

- Introduction to Business Analytics
- Strategy Definition
- Descriptive and Predictive Analytics
- Management of Business Analysis Process
- Requirements Engineering in Business Analysis
- Solution Evaluation and Optimization
- Applications of Analytics in Marketing, Finance, Operations, and Strategy

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> Dryansuger Institute of Management and Hesatiich Balewadi, Punii-411045

Agreement by A.C.M. New York, Promptoner for Standard With Contraction, will be set in Professional Systems (Contraction Contraction).



The course provided participants with practical insights and hands-on experience in utilizing analytics tools and techniques to extract actionable insights from data and drive strategic decision-making. Mr. Siddharth Pathare's expertise and industry experience mrithed the fearning experience, enabling participants to apply analytical approaches effectively in various business contexts.

#### Conclusion:

The Huniness Analytics Certification course led by Mr. Siddharth Pathare was instrumental in equipping participants with the knowledge and skills necessary to harness the power of data analytics in driving business growth and innovation. Total 26 out of 27 students completed their certification course. We extend our appreciation to Mr. Siddharth Pathare for his exemplary guidance and mentorship, and commend all participants for their active engagement and commitment to mastering business analytics.



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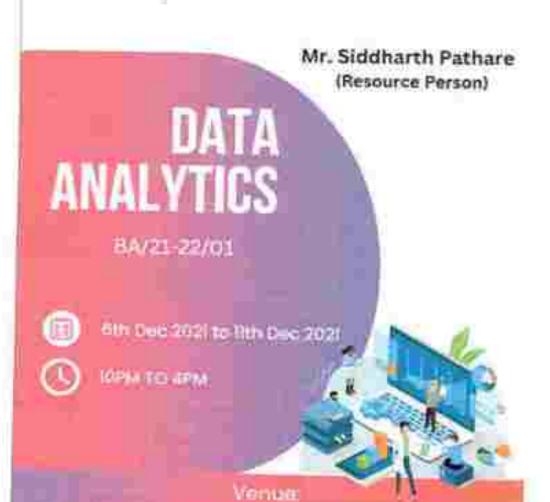


## DNYANSAGAR INSTITUTE OF MANAGEMENT AND



RESEARCH & Clever Ground







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Saminar Hall DIMR, SKP Compus, Balawadi Pune



Onywosagar Institute of Management ar

Research

Barewadi, Pune 411945



#### A.Y. 2021-22

#### Report

Certification: Data Analytics Course Code: BA/21-22/01

Resource Person: Mr. Siddharth Pathare

Date: 2 6th to 11th Dec 2021

Duration: 30 Hrs.

Time: 10 am to 4 pm

No of Student Certified: 8

#### Overviews

The Data Analytics Certification course, conducted by Mr. Siddharth Pathare from 6° to 11° Dec 2021, concluded successfully with the certification of 8 students. This intensive program, spanning 30 hours, provided comprehensive training in data analytics techniques, empowering participants to extract valuable insights from thus sets.

Mr. Siddharth Pathure, a seasoned data analytics professional, led the course, impacting practical knowledge and industry expertise to the participants.

The course covered a wide range of topics, including data preprocessing, exploratory data analysis, statistical analysis, muchine learning algorithms, and data visualization, offering participants a holistic understanding of data analytics principles and techniques.

#### Conclusion:

The successful completion of the Data Analytics Certification course signifies a significant achievement for the 8 certified students, who have acquired valuable skills and knowledge in data analysis, a critical field in today's data-driven world.

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Director

Onyantegar institute of Management and
Research
Baleradi, Pont-411045



#### SHRI KHANDERAI PRATISHTHAN'S

#### DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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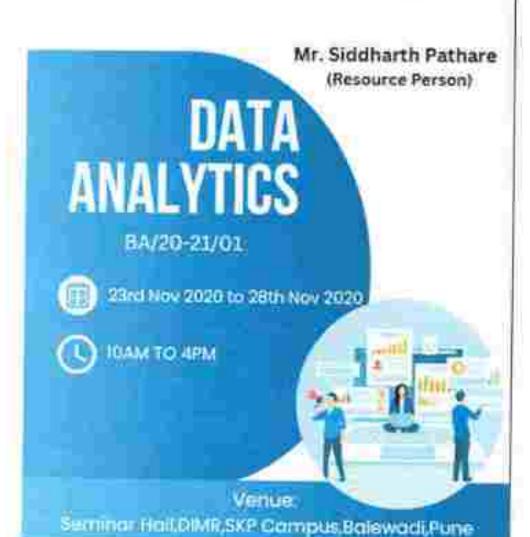
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#### A.Y. 2020-21

#### Report

Certification: Data Analytics Course Code: BA/20-21/01

Resource Person: Mr. Siddforth Pathere

Date: 23rd to 28th Nov 2020

Duration: 30 Hrs

Time: 10 AM to 4 PM

No. of student certified: 13

#### Course Overview:

The Data Analytics Certification course, led by Mr. Siddharth Pathare from 23rd to 28th Nov'2020, concluded successfully with the certification of 13 students. This comprehensive program aimed to equip participants with the knowledge and skills necessary to analyze and derive insights from data effectively.

The Trainer is an experienced data analyst, delivered comprehensive factures and practical sessions, providing valuable insights and guidance on data anal

ytics techniques and tools. The course observed various aspects of data analytics, including data exploration, data visualization, statistical analysis, machine learning, and predictive modeling, ensuring participants gained a solid foundation in data analysis methods. Through interactive discussions, hunds-on exercises, and real-world case studies, participants actively engaged with the material, applying data analytics concepts to solve practical problems and analyze datasets. These sessions scheduled from 10am to 4pm over a span of 30 hours, the course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

#### Conclusion:

The successful completion of the Data Analytics course is a significant achievement for the 13 certified students. By acquiring knowledge and skills in data analytics, they are now aquipped to analyze data, identify patterns, and make data-driven decisions in various domains.

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#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOL") is signed on 140 of September 2020 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Allana Institute of Management Sciences, K.B. Hidayatullah Road, New Modikhana, Azam Campus, Camp, Pune - 411001 (MS)

BACKGROUND OF PARTIES

Dayansugar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -41,1045 (MS)

Dray anaugur Institute of Management and Research (DIMR) was established by Shri Khanderni Pratishthan Charitable Educational Trust. The intention behind impacting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curionity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE — New Delhi and is affiliated to Savitribai Phale Pane University; with a modest intake capacity of 180 for MBA students, we are all an to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consoltancy programmes and hence make a meaningful contribution to the socia-economic development of India.

Allana Institute of Management Sciences (AIMS), K.B. Hidayatullah Road, New Madikhana, Azam Campos, Camp,Pune - 411001 (MS)

Allana Institute of Management Sciences (AIMS) was established in 1998 by Mahmashtra Cosmopolitan Education Society. The institute offers 2 years fulltime MHA & MCA program, Affillated to Savitribai Plade Pure University approved by AICTE, New Delhi. The institute is located in an ultramodern compiles and has an excellent infeasurationer, fully equipped library, and modern computer laboratories, air conditioned conference rooms, classrooms with latest audio visual aids, cafetaria and other amenities. AIMS is intended to provide interdisciplinary quality management and applied education to at to ensure lifeloug fearning of students.

Approved by AACTE, new DARY, Recognized by Geric of Franciscopins, Affiliate by B. H. Franciscopins. MIDHE Carls: C - #1251; PUSC Club - MM/HALISIN



#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such brouches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and

- Innovations in education leading to restructuring of courses, new methods of L traching and learning and integral development of personality.
- Studies in various disciplines
- Inter-disciplinary and multi-disciplinary studies Hi.

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411845 (MS) AND MANAGEMENT HIDAYATULLAH ROAD, NEW MODIKHANA, AZAM CAMPUS, CAMP, PUNE -

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

## 1. FIELD OF COOPERATION:

- Both the institutions shall evolve a munially acceptable schedule to develop programs, hold seminars and exchange visits.
- h. The said academic interaction and intellectual assimilation may include-
  - Faculty / staff development and exchange
  - ы. Exchange of students
  - Sentimes, research, conferences and workshops 1111
  - Collaborations in the sharing of academic data, scientific information, IV. Intellectual property, articles and publications
  - Collaborative social and extension activities

# 2. EXCHANGE OF STUDENTS / TEACHERS:

- at Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, resourchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, bounding, ledging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

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(ACME Code) C. 41205; PUN Code - NAMPSY 4150).



#### 3. TERMS & CONDITIONS

- a The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandum may, by mutual consent, add, modify, amend, defene, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that affect in writing. However, notwobstanding the notice of the intent to terminate the memorarshum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- This MOU shall require the ratification of the competent academic/executive body of both the institutions.

Printed by ACTT, New Debt, Recognized by Good of Instruments Affiliand by E. P. Paris University (ABHIC Code; C., 41255, PLN Code; NED (Edge)



Anthorized signatory on behalf of Duyansagar Institute of Management and Research (DIMR), SKP Campus, Banor Bulewudi Rd, Laxman Nogar, Baner, Pune -411045 (MS)

Dr. Sujid Alvi

Director,

Dayansagar Institute of Management & Research, SKP Campus, Balewadi, Pune -411045 (MS)

Scal:

Dates

BALEIAD PUNE-15

Authorized January on behalf of Allana Institute of Management Sciences (AIMS), 2390/B - K.B. Highwatullah Road, New Medikhana, Azam Campus, Camp.Pune - 411001 (MS)

Dr. Rushan Kozi.

Director

Alluna Institute of Management Sciences (AIMS),

K.B. Hidayatullah Road, New Modikhana, Azam Campus, Camp, Pune - 411001 (MS)

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Date:

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Activities under MoU Allana Institute of Management Sciences (AIMS), Pune



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DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Nilofer B. Shaikh

of Allana Institute of Management Science (AIMS) Azom Compus Pune.
has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi

Director



Director
Doyunsagar Institute of Management and
Flesearch
Bestewadi, Punis States



# Allana Institute of Management Sciences, Pune

# CERTIFICATE

This is to certify that,

	De C	
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of_	DIME	

has participated "One day Research Methodology Workshop" on 01-02-2023

> Dr. Roshan Kazi Director



Director
Doyansagar Institute of Management and
Research
Balewadi, Pune-411045



## Allana Institute of Management Sciences, Pune

# CERTIFICATE

This is to certify that,

-	Prof. Milam	Haidu
of_	DIMR	

has participated "One day Research Methodology Workshop" on 01-02-2023

Dr. Roshan Ka

Dr. Roshan Kazi Director



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#### M.C.E. Society's

### ALLANA INSTITUTE OF MANAGEMENT SCIENCES

Place (Managed) in the

Permanently Affiliated to Savetskut Phies Pane University : Recognised by A.I.C.Y.E., Nov. Delhi & Govt. of Maharashtra

De P A Inomdar

Mrs. Abeda P. Inamdar Vice President MCE Society Plans Prof. Dr. Roshan Kazi Dreute in Charge A.I.M.B., Pune

Friday, 28th January 2022

Deat Dr. Sajid Alvi.

We sincerely recognize and appreciate your presence as a Member of the Interview Panel for Ph.D. Admission which was scheduled on Friday, 28th January 2022 in Allam Institute of Management Sciences, Pune.

We thank you screening the candidates for Ph.D. admission. We request similar support & cooperation from you for future activities.

Thank you & Regards,

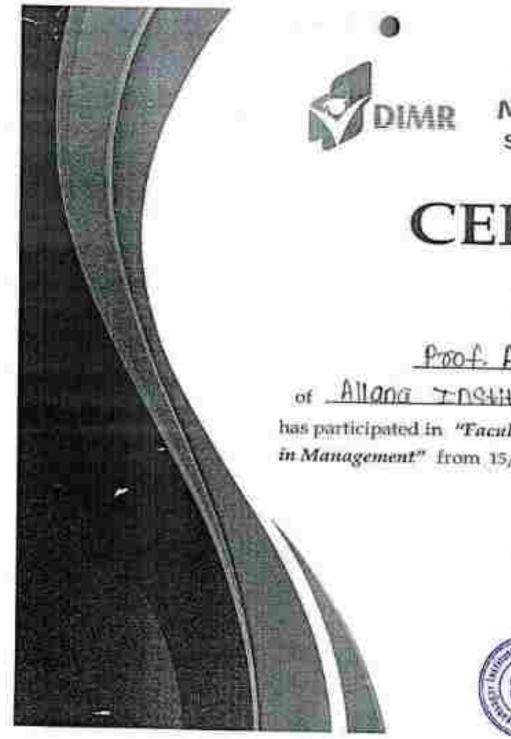
Prof. Dr. Roshan Kazi

Director in Charge

a name

Director
Doyansagar Institute of Management and
Research
Enterwapi, Pune-411045

Vision : To be one of the most adverable, admired & tenshoorthy management institutes in India.





# CERTIFICATE

This is to certify that,

Proof. Atik Shaikh

of Allana Institute of Management Science (AIMS)

has participated in "Faculty Development Program on Research Methodology in Management" from 15/11/2021 to 19/11/2021

5300-

Dr. Sajid Alvi

Director



Director
Doyansagar Institute of Management and
Research
Ballewadi, Puris-411045



M. C. E. Society's

#### ALLANA INSTITUTE OF MANAGEMENT SCIENCES

Recognised by ACTE, Coxt. of Mahamahtra & Attituded to Severinal Phule Pune University).

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Dr. P. A. INAMDAR

Dr.(Prof.) Roshan Kezi rein ror (mt. mare) Ginesor - m - Charge

Saturday, 21th August 2021

Dear Dr. Safid Alvi.

We sincerely recognize and appreciate your presence as a Referee for Six Monthly Ph. D. Progress Review Presentations which was acheduled on Saturday, 21" August 2021 in Allana Institute of Management Sciences, Pane.

We thank you for evaluating and assessing the project work of the Ph.D. students. Your advices and suggestions will definitely help the students in rafining their research work and motivate them for higher research challenges.

Thank you & Regards,

Fral. Dr. Roshan Kazi

Director in Charge



Dryansagar Institute of Management and Research Balleward, Pune-411045



M. C. E. Society's

#### ALLANA INSTITUTE OF MANAGEMENT SCIENCES

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Dr. R. A. INANDAR

Dr. (Prof.) Roshan Kesi Fn D. POF (No. Incom) Director - In - Change

Friday, 6th August 2021

To.

Dr. Kajid Alvi-

Dimetci:

D.I.M.R., SKP Campus, Page.

Subject: Six Monthly Ph.D. Progress Review Presentation's (August 2021)

Deni Sajid Alvi,

As per the directives issued by Savitribai Phale Pune University (S.P.P.U), we take pleasure in confisfly invilling you for Six Monthly Ph.D. Progress Review Presentation's which has been scheduled on Saturday, 21" August 2021; 09:30 Am Onwards in Allina Institute of Management Sciences, Pune.

We request you to please accept our invitation to amend the same in your capacity as a Referee and evaluate the progress of students on the above mentioned date in the institute followed by limits. Detailed schedule is attached with this invitation.

We look forward to your presence-

With best regards,

Prof. Dr. Roshun Kuzi

Director in Charge

Director

Dryansagar Institute of Management and
Research

Ballewadi, Pune-411045



## Allana Institute of Management Sciences, Pune

# CERTIFICATE

This is to certify that,

of DIMR

has participated "National Conference on Data Mining & ICT (NCDM 2021)" from 16 July 2021 to 17 July 2021

> Dr. Roshan Kazi Director



Dryansager Institute of Management and Research Balancadi, Pune-411045



## Allana Institute of Management Sciences, Pune

# CERTIFICATE

This is to certify that,

	Prof. Pappy	Grankund
of_	DIMR	

has participated in "FDP on Mandeley, Latex and Plagarism" on 10-04-2021



Dr. Roshan Kazi Director

Dryansagar Institute of Management and Research Balowards, Pume-411045

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INSINE Code | C - 41263, PSIN Code - RANGO (1005)



# MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND PRO-LEARN INDIA

This Memoranitum of Understanding (hereinafter sailed as the MoU) is entired into on this the 10th of July 2020 by and between

Doyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Doyansagar Institute of Management and Research, Pune, And Prolearn India. The second party, and represented herein by its Director, Mr. Hitin Thakour WHEREAS:

- A) First Party is a Higher Educational Institution named: Onyansagar Institute of Management and Research, Pune
- B) First Party is Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill. Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Prolearn India the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

(Appreciately ArCTE, New Celot, Recognized by Govt of Malaresines, Afficiant to S. P. Panie University).

(AISHE Code : C ~ 41283, PUN Code - IMM/PG14050)



#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Skill Development Programs: Industry and Institution Interaction will provide an Insight into the latest developments / requirements of the Industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 in case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

3.1 This Agreement will be valid for two years.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi

Director DIMR, Pune

Second Party

Mr. Nitin Thakpor

Director Proleam India





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# Activities Under MoU Prolearn India





A Report on Staff Development (Non-Teaching) Program

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#### Seminar on Career Opportunities in Agriculture

Event Name: Career Opportunities in Agriculture

Day & Date: Wednesday, 15th Sept 2021

Venue: Sominar half

Speaker: Mr. Nitin Thakoor, Frolegin India







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#### Objectives:

- To highlight the significance of the agriculture sector in the global economy.
- To present various career opportunities available to MBA graduates in agribusivess.
- To connect students with industry professionals and experts.
- To inspire students to consider careers in agriculture and related industries.

#### Event Description:

DIMR hosted an insightful seminar focused on exploring career opportunities in the agriculture sector for MBA graduates. This event aimed to shed light on the dynamic and evolving field of agribusiness and to provide students with valuable information about potential career paths.

Mr. Nitin Thakour, Proleam India discussed the current trends in the agriculture industry, the Impact of technology on farming practices, and the growing need for management professionals in agribusiness. Mr. Nitin Thakour sir highlighted the Skill sets required for success in agribusiness, Networking strategies and industry connections, and Case studies of successful agribusiness ventures.

The session provided an opportunity to interact with the speakers, ask questions, and discuss potential career paths. This session facilitated valuable connections and provided insights into the real-world applications of their MBA skills in agriculture.

#### Event Outcome:

- Students understood the diverse Opportunities in the agriculture sector
- Students understood the growing demand for skilled professionals who can bring business acumen
  to the agriculture sector, particularly in areas like agri-tech, sustainable farming, and supply
  chimanagement.



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Dryansagar Institute of Management and
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## Career Opportunities in Hospitality Industry

For the students having interest in Hospitality and Tourism Industry



Mr. Harvinder Rody Charles: (Naised and Completed in Hotel Management) Trace: Career Prespect in Histor Industry. specially affectived 11



Mic Reholf Korninge General Manager **Concept Heaptholity** 



Mr. Nillel Thirtown Topic: Intervenient Faid Interestings. opportunity in Hotel Industry.

Time & Date - 11:00 AM 29th 30th Sep. 2020

See you on Zoom, Meeting Id : 999 4725 4402 & Pass code : DIMR

For Registration: http://shorturl.at/djAFZ

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# Webinar On "Entrepreneur Opportunities in Agribusiness"

Event name: Career Opportunities in Hospitality Industry

Event type: Webinar

Day & date: Tuesday Wednesday, 25th -30th Sept 2020

Venue: Zoom Platform

Speaker: Mr. Iftekhur Khan, Wr. Nitin Thukoor





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#### Objectives of the event:

To know the opportunities available in Hospitality.

#### Event Description:

Anything that goes down has to bounce back. The situation might look grim, but the exemplary characteristic and grit shown by the hospitality industry time and again has proved that it could vanquish all the tribulations. After all, the phenomenon called 'Success' is driven by not 'Material' or 'Content' but the 'Passion' of people, who carries it.

The First Day of Webinar on 'Career Opportunities in Hospitality industry' started on this positive note. The expert speakers of the day Mr. Ricky Chadha, Trainer and consultant in Hotel Management and Mr. Rahul Kanungo, General Managem. Concept Hospitality interacted with around 200 participants, portraying the aerial image of 'The career prospects in Hutel industry after Coyld-19'. The deep dyed outcome of this interactive session tent out a clear message that this industry has enormous potential to take a big leap and ready to embrace with open arms a league of truly passionate people to nurture their dreams of making it big in this sector. There is no dearth of opportunities if you are in love with this profession.

The Second day of Webinar was marked with the presence of Mr. Nitin Thakour, Founder & Executive Director of Proleam India Institute, who threw open the doors of opportunities for Paid International International Hospitality Industry. He gave a glance of "international Work Experience Program in Denmark" in the field of Hospitality, with an opportunity to earn while learning.

When most of the people around are sulking smid pandemic with cynicism hovering all over, this webinar proved to be exhibitoring, bringing cheer among the aspirants willing to make it big is this industry. The success of this webinar was apparent, the way it was received with alacrity.

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#### Learning outcome:

Students gained knowledge about hospitality industry and the opportunities available in hospitality.



Director

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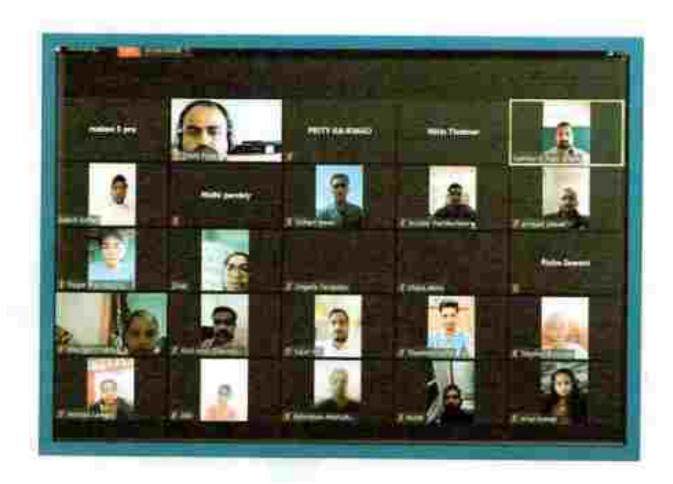
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Agriculture

The only sector that has shown a growth of 3.4% amid Covid pandemic, when all other sectors are sharply down

## WEBINAR

on

# Career Opportunities in Agribusiness



Time & Date: 11: 90 AM, Tuesday, 15th Sep. 20

Speaker : Mr. Iffekhar Khan

Topic : Business Opportunities in Agriculture



Time & Date : 11:00 AM. Wednesday, 16th Sep. 20

Speaker : Mr. Nitin Thakoor

Topic : International Paid Internships in Agriculture

See you on Zoom, Meeting Id : 957 3557 0794 & Pass code : DIMR

Benoght to you by.

Dnyansagar Institute of Management & Research, Pune

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Dayansagar Institute of Managament and
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Ballowadi, Pone-411946

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# Webinar On "Business Opportunities in Agribusiness"

Event name: Business opportunities in Agri-business

Event type: Seminar

Day & date: Friday - Saturday, 15th -16th Sept 2020

Speaker: Mr. Iftekhar Khan, Mr. Nitin Thakoor; ProLesm India

Collabration: (Q's First Research & Prolearn India



Participants in a session





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#### Objectives of the event:

To know the opportunities available in agri business.

#### Event description

The whole world is assping in the Corona Pandemic and everyone was startled to see the World's most fancied economy grappling desolately & topping the list of worst hit in GDP growth.

All sectors including most of the core sectors nosedived except one that stood strong and in fact emerged triumphant with a 3.4% growth. Agriculturel A sector that creates around 60% of employment is opening new business avenues with a mercurial market, evolving customers & capricious technology.

Day 1 of the 'Webinar on Career opportunities in Agriculture' was a sort of revelations unrolled by the speaker Prof. If tekhar Khan, touching upon ample lesser known and disregarded but laterit evenues in the field of agribusiness. It would be pitiful and unfortunate of us if we don't capitalize up it with the bountiful resources at our disposal.

An overwhelming response from the Agricos and other enthusiastic participants from all across the country made First Day of Webinar really remarkable!

The Second day of Webinar was marked with the presence of Mr. Nitin Thakoor, Founder & Executive Director of Proleum India institute. Mr. Nitin Thakoor gave participants the glimpses of ample opportunities available in the countries like USA, Denmark, Australia and Israel for 'Paid internships in Agriculture'. The participants got the message clear and loud that all it taxes is the determination and resilience to achieve this feat of getting an international exposure, no matter how humble or robust is the background they come from...!

#Career Opportunities in Agribusiness #III reform Connectivities in Agriculture

#### Learning outcome:

 Students gamed the knowledge about agriculture industry and the opportunities available in agri business.



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Research Culeworth, Pund-411045

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#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 7th of September 2020 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Prin. N. G. Naralkar Institute of Career Development and Research, 536 Shaniwar Peth, Appa Balwant Chowk, Pune-411030 (MS)

#### BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Disjunsagar Institute of Management and Research (DIMR) was established by Shri Khanderni Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory fearning process for MHA, wherein teachers and students are co-travellers in the search of Understanding of Knowledge. In our approach, we do not want to tabel anything as a Trinal Answer'; we believe in traggering the emiosity in the minds of students, and we firmly believe that the rest happens in its own second. DIMR is approved by AICTE — New Delhi and is affiliated to Savitribal Phole Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and commitmey programmes and bessee make a meaningful contribution to the socio-economic development of India.

#### Prin. N. G. Naralkar Institute of Career Development and Research, 536 Shaniwar Peth, Appa Balwant Chowk, Pune-411030 (MS)

Prin.N.G. Naratkar Institute of Career Development and Research. Pune was started by the S.P. Mandali in 1986 to commemorate the memory of Late Prin.N.G. alias Nanosuheb Naratkar, an educationist of great foresight and repute. Nanasaheb Naratkar is a name to conjure with. The Naratkar Institute is a standing symbol of the spread of Learning Culture through the modern medium of management education. The nim and the purpose of the Institute is to create a brand of new-generation students who will be marked by an uncommon degree of compensors and commitment. Value driven management is the need of the hour in the context of contemporary times. The Institute lays stress on fulfilling that need. The Naratkar institute intended to create better opportunities for improvement in management capabilities in both individuals and organizational levels through improve training, education, research, consulting & information services.

(Automot Sy AGTE, New Dath, Recognised by Good of Securities, Africancies S. P. Pare, University) (AdMII Code) (C. 4120), PUR Code - BANGHADD)



#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may does fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE 411045 (MS) AND PRIN. N. G. NARALKAR INSTITUTE OF CAREER DEVELOPMENT AND RESEARCH, 536 SHANIWAR PETH, APPA BALWANT CHOWK, PUNE-411030 (MS)

have intended, agreed, and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations.

#### I. FIELD OF COOPERATION:

- Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold sentimes and exchange visits.
- b. The said academic interaction and intellectual assimilation may include
  - i. Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - Collaborations in the sharing of nendemic data, scientific information, intellectual property, articles and publications.
  - v. Colluborative social and extension activities

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- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall wary according to the rules, regulations and policies of every institution.

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#### 3. TERMS & CONDITIONS

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- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on naturally acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandum may, by mutual consent, add, montify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its arguntum and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per manually acceptable terms.
- This MOU shall require the ratification of the competent academic/executive budy of both the institutions.

Approved by A-CHE, have Darb. Recognitive By Gree. of Assessment Inc., of Export by B. P. Furth University (ARTHE Comm.) C - 41203. PUN Comm. INVARIABILITY



Authorized signatory on behalf of Dayansagar Institute of Management and Research (DIMR), SKP Campus, Baner Balewaiti Rd, Luxman Nagar, Buner, Pone -411045 (MS)

5 dr

Dr. Sajid Alvi Director,

Dayansagar Institute of Management & Research, SKP Campus, Balewadi, Pune -411045 (MS)

Scal:

Date:



Authorized significary on hebalf of Prin. N. G. Numikar Institute of Career Development and Research, 536 Shaniwar Petit, Appa Balwant Chowk, Pune-411030 (MS)

Dr. Mahesh Abale,

Defection

Prin. N. G. Naralkar Institute of Career Development and Research, 536 Shaniwar Peth, Appa Balwant Chowk, Pune-411030 (MS)

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### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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Activities under MoU
Prin. N. G. Naralkar Institute of
Career Development and
Research, Pune





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### LG. Naralkar Institute Feet Development & Research MBA Programme

Charles Charle



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Date: 24) 12/22

Tis.

Dr. Sajal Alvi

Director,

Doyumagar Institute of Management & Research

Respected Sir.

We would like to convey our deep gratitude and sincere appreciation for your enlightening talk for the session on 'Marketing 4.0' on Saturday, 24th December 2022 at 6.30 pm.

The session indeed has been an exciting expenence for all those who were fortunate to attend it.

Your speech was a great motivating factor and encouraging to all of us especially for students of Navalkar Institute.

The inspiration and progress will continue on the path on which you have lead us with light.

Hope you will be with us in the funne endeavor and revive motivation through this valuable involvement.

With warm regards,



Parties 1

Dr. Mahesh Abale

(Director)

Doyansagar Inclinate of Management and Research Balaward, Pune-411045

# M. G. Naralkar Institute

MBA Programme





Fruit

Date: 19 12 22

To.

Dr. Sajid Alvi

Director.

December 21 Institute of Management & Restauch

Subject: Invitation to conduct a session on 'Marketing 4.0'

Respected Sec.

The Naraday Institute, a phoneering organisation in the field of Management Education, was marted by S. P. Mandali in 1986. The Naradkar institute is a standing symbol of the spread of fearning enhance through the modern medium of management education.

institute conducts various Co-curricular activities for PGDCM and DTL Students which fuel students learning by stimulating creative thought, improving social and organizational skills, developing interests and talents. As a part of this activity, we have scheduled a session on 'Marketing 4.0' on Saturday, 240 December 2022 at 6.30 pm.

On behalf of the Institute I cordially invite you to conduct this session. Your long lasting experience will certainly help the students to enhance their knowledge.

We will be honored by your presence,

With worm regards.

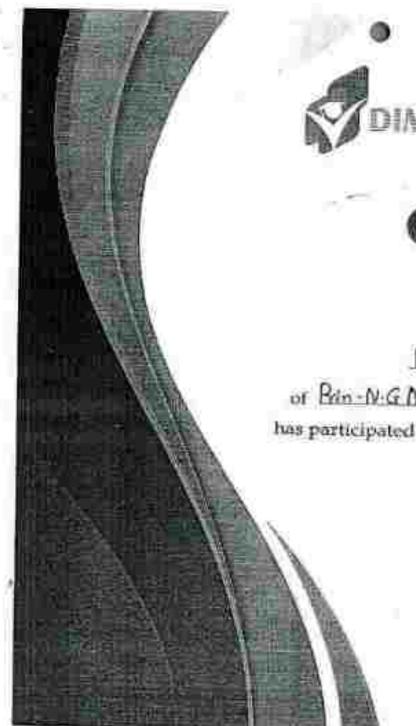
Dr. Manesh Ahale

(Director)





Dhyansagar Institute of Management and Research Balleward, Pune-411045





DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

## CERTIFICATE

This is to certify that,

Dr. Shital Deshmukh

of Brin-N-G Nevalkar Institute of Cover Development & Research Rent. 411 03 or has participated in "Faculty Development Program on Intellectual Property Rights" from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi

Director



Director Onlyansagar Institute of Management and Research Balloward, Purio-411045





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## CERTIFICATE

This is to certify that,

	Prof. Hristikesh	Dhumale	
of_	DIMR		

has participated in "Faculty Development Programme (FDP) on Outcome based Education Philosophy covering CO-PO Mapping, PEO and PSO mapping with CO and Mapping Graduate Attributes with Vision-Mission of the institute."

on 17-02-2023.

Dr. Mahesh Abale Director

Divector

Drynnsagar Institute of Management and

Balowadi, Pune-411045



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Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Institute of Industrial and Computer Management and Research (HCMR), Sector 27A, Behind Tukaram Garden, Prudhikaran, Pune 411044. (MS)

#### BACKGROUND OF PARTIES

Doyansugar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Punc -411045 (MS)

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Institute of Industrial and Computer Management and Research (HCMR), Sector 27A, Behind Tukaram Garden, Pradhikaran, Pune 411644, (MS)

HCMR was established under the parent trust Audyogik Tantra Shikahan Sanstha. If CMR is a reputed Computer Application, and Business Management Institute in Pune established in 2002 affiliated to Savitribai Phule Pune University. It uses world-class education to provide a practical learning experience. Brain-storming sessions are organized for students. Besides that HCMR give prime importance to research-based education methodology. ICMR is intended

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to develop competent professionals & embepreneurs expuble of withstanding and managing the ever-changing scenario in the world of Information Technology & Management, and having a deep-rooted sense of social responsibility.

#### PURPOSE

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have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

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Authorized signatory on behalf of Daynesagar Institute of Management and Research (DIMR), SKP Campus. Baner Balewadi Rd. Luxusan Nagar, Baner, Pune +411045 (MS)

Dr. Sajid Alvi

Director.

Dayanxagar Institute of Management & Research, SKP Campus, Balewadi, Pune -411045 (MS)

Scal:

Date:



Authorized signatory on behalf of Institute of Industrial and Computer Management and Research (IICMR), Sector 27A, Behind Tukaram Garden, Fradhikaran, Parse 411044, (MS)

Dr. Abhay Kulkarni,

Director

Institute of Industrial and Computer Management and Research (HCMR), Sector 27A, Behind Tukuram Garden, Pradhikaran, Pune 411044, (MS)

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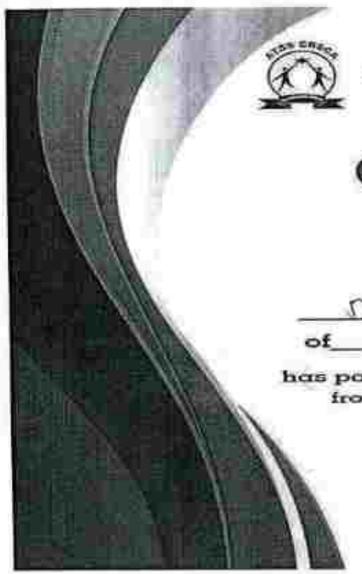


**Activities under MoU** Institute of Industrial and Computer Management and Research (IICMR), Pune



Director Onyaneager Institute of Management and Research Balewadi, Pune-411045

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Audyogik Tantra Shikshan Sanstha's (A.T.S.S.) Institute of Industrial and Computer Management and Research (IICMR)

### CERTIFICATE

This is to certify that,

Or Manisha khaladkar

DIMR DIMR

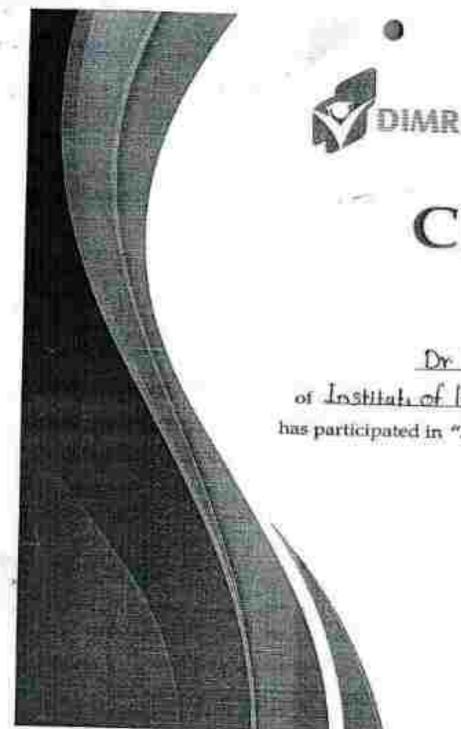
has participated in National Conference 2023" from 24 February 2023 to 25 February 2023

Bullian.

Dr. Abhay Kulkarni Director



Director
Doyansague Institute of Management and
Research
Baleward, Pune-411045





DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr Dipti Vashisth Sharma

of Institute of Industrial and Computer Management Research Pradhikaran, Pance has participated in "Faculty Development Program on Intellectual Property Rights".

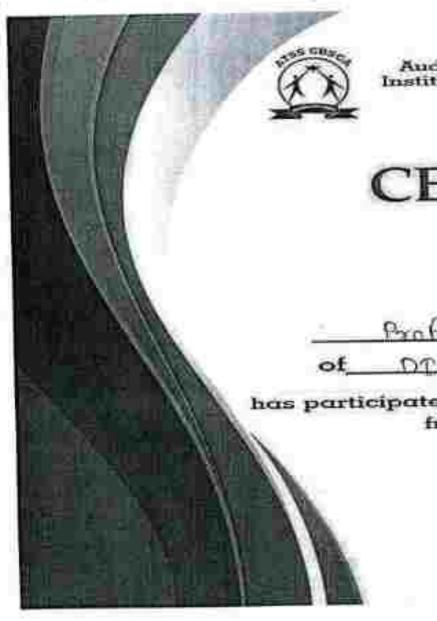
from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi

Director



Dryansagar Institute of Management and Bennich Baleundi Puna-411045



Audyogik Tantra Shikshan Sanstha's (A.T.S.S.) Institute of Industrial and Computer Management and Research (IICMR)

### CERTIFICATE

This is to certify that,

Prof Yogesh Deshanukh

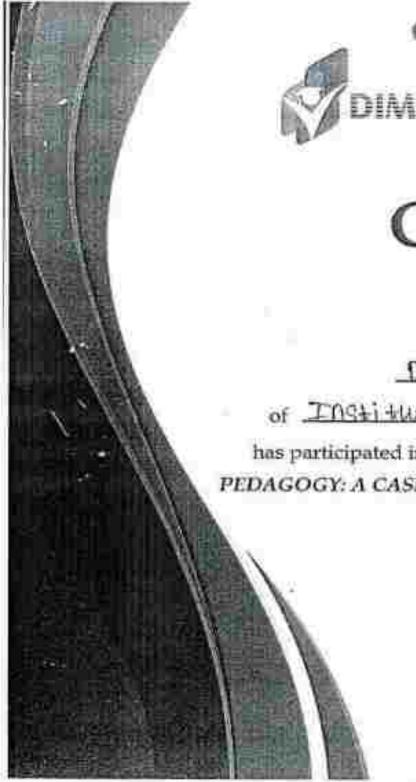
DIMB

has participated in"Artificial Intelligence Data Science" from 17/01/2022 to 18/01/2022

Dr. Abbay Kulkarni Director



Doyansagar Institute of Management and Research Balowadi, Pune-411545





DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

LIVITIUL LA LI

This is to certify that,

Dr. Manisha kwkazni

of Institute of Industrial and computer Management and Research CIICME

has participated in "Faculty Development Program on INNOVATIVE TEACHING

PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018



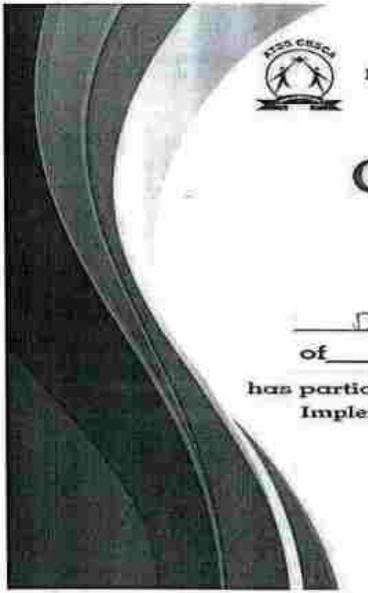
Dr. Sajid Alvi

Director



Director

Dryansagar institute of Management and
Prisearch
Butternoon, Pune-111045



Audyogik Tantra Shikshan Sanstha's (A.T.S.S.) Institute of Industrial and Computer Management and Research (IICMR)

### CERTIFICATE

This is to certify that,

Dr. Manisha Jagtap

of DTMR

has participated in"AI as an enabler for Teachers in Implementing National Education Policy 2020" On 13-03-2021

Bellam.

Dr. Abhay Kulkarni Director

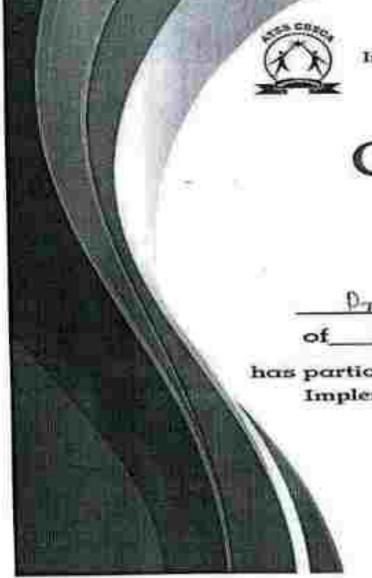


Director

Doyansapar Institute of Management and

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Entered, Pupe 411049



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Desulam

Dr. Abhay Kulkarni Director



Office or Management and
Research
Ballowed, Period 411045



Dnyansagar Institute of Management & Research, Balewadi, Pune

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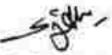
This is to certify that

Dr. / Prof. / Mr. / Ms.

Tomastr mushli hongas.

JICTOR, Prodhikozon, Punz - 411044

has actively participated in a one week 'e-Faculty Development Programme' on 'NAAC ACCREDITATION' organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020



Dr. Sajid Alvi Director, DBMR











# Institute of Industrial & Computer Management and Research (IICMR)



### MBA@IICMR

In Association with

Savitribai Phule Pune University, Pune - 411 007.

### FDP ON OSCM - CERTIFICATE

This t	o certifiy that, Dr. /Mr, /Ms	D-hanayay	Bhausar	
of_	DIMR	- 0 1		has participated in
				This participated in

the One day faculty Development Programme on Outcome Based Education Pattern, MBA Syllabus 2019 on Operation & Supply Chain Management. (OSCM) on 13th July 2019 at 11CMR.

Dr. Shailesh Kasande FDP Collaborator Dr. Abhay Kulkarni Director, IICMR

Patrolet Dy ACTS, New Cott), Recognized by Gent of Management Afficiant N.S. P. Fune Versions).
(Address Cotton Cotton), Fund Comp. (MINPOHISE).



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Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

ASM's Institute of Business Management and Research (IBMR), MIDC, Block 'C', Chinchwad, Pune, Maharashtra 411019 (MS)

### BACKGROUND OF PARTIES

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ASM's Institute of Business Management and Research (IBMR), MIDC, Block \*C\*, Chinchwad, Punc, Maharashtra 411019 (MS)

ASM IBMR is one of the leading education institutes located in Asia's largest Industrial Belt, Pimpri-Chinchwad. Since its inception 4 decades ago, IBMR has groomed some of the best Business Executives and Entrepreneurs of the country. Strong industry partnerships, industry relevant curriculum, industry experts as faculty members and the best in-class infrastructure are the hallmarks of ASM-IBMR. ASM IBMR intend to attain excellence in education on as to contribute to the socio-economic transitions in the nation of all levels by presenting unique pedagogical opportunities aimed at developing effective, committed and dedicated, socially responsible global managers & leaders who make valuable contributions to all levels of the corporate world & society.

IAACTORIA TO ARCTE, New Child, Procuposed By Block of Mahamatehia, Affiliated to S. P. Euro (Amening) (ARCHICADOR) G.: 41283, Note Code - INVESTIGATION



#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of feaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND ASM'S INSTITUTE OF BUSINESS MANAGEMENT AND RESEARCH (IBMR), MIDC, BLOCK 'C', CHINCHWAD, PUNE, MAHARASHTRA 411019 (MS)

Have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

### L. FIELD OF COOPERATION:

- Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include
  - i. Faculty / staff development and exchange
  - Exchange of students
  - iii. Seminars, research, conferences and workshops
  - Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

### 2. EXCHANGE OF STUDENTS / TEACHERS:

a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the Institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.

Payments by ARTIE, New District Hessphare By Court of National No. Affiliand to B. P. Fure University (NIBHO Costs - C - 4128), PSN Costs - (NIBHO HESS)



 b. Issues relating to travel, bourding, lodging, miscellaneous expenses shall be incorporated in this Para and shall sury according to the rules, regulations and policies of every institution.

### 3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandon of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandom may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- This MOU shall require the natification of the compotent academic/executive body of both the institutions.

Pagement by HCTE, New Stabs, Planspoort By Soul of Mahamaran, Affiliated to B. P. Plans University). (AIDHE Code: C - 41800, PUN Code: Affili(MADS).



Authorized signatory on behalf of Dayansagar Institute of Management and Research (DIMR), SKP Campus, Baner Balewadi Rd. Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi

Director,

Dayansagar Institute of Management & Research, SKP Campus, Halewadi, Pune -411045 (MS)

Senfr

Date:

THE PART OF THE PA

Authorized signatory on behalf of ASM's Institute of Business Management and Research (BMR), MIDC, Block 'C', Chinchwad, Pone, Mahamahtra 411019 (MS)

Dr. Ashu Pachpande,

Director

ASM's Institute of Business Management and Research (IBMR), MIDC, Block 'C', Chinchwad, Pune, Maharashtra 411019 (MS)

CA 111 519

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Date:

Witnesses Many



### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Aprillary To ARTH, New York, Perspense by Note: of Ministry Co.), Affiliated to S. H. Plyne Demonstry.
(ARTHER Code: C. HURL PUN Gods - Pulphy Code)



Activities under MoU ASM's Institute of Business Management and Research (IBMR), Pune



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Bateward, Fune-411045

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### AUDYOGIK SHIKSHAN MANDAL PUNE INDIA



International Conference s on "Ongoing Research in Management & IT"

# 19" - 21" January

Pune, India



























# Certificate

This certificate is awarded to

Pr. Sajid Alvi

For Track Chair Session in ASA(), "International Conference on Ongoing Research in Management & IT" at the ASM Compus on the topic titled

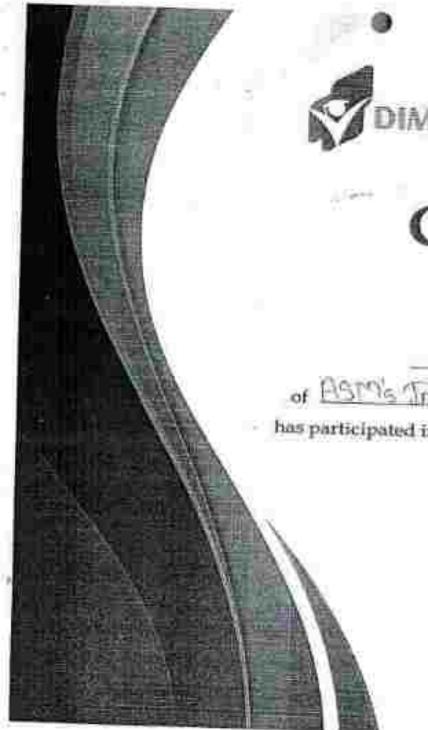
Dr. Sandeep Fachpande Chairman Alim Group of Institutes



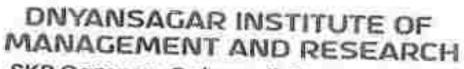
Dr. Asha Pachpande Foundar Socretary ASM Group of Institutes Dhyansagar institute of Management and Research Balawadi, Pune-411045

Dr. Salish Pawar Head Research ASM Group of Institutes

ASM GROUP OF INSTITUTES : HARR | HER | PS | IMCOST | CSIT | GRO | GEWS | EMPROS







SKP Campus, Balewadi, Pune - 411045

## CERTIFICATE

This is to certify that,

Do. Allosh Anute

of ASTO'S Tourship of Business Thresponent A Research (TEMP), PONE has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi

Director



Director
Onyansagar Inchina of Management and
Flüsseich
Ballomadi, Frime-411045



Dr. Asita Ghewari <asita.sa@gmail.com>

### Ph.D Admission Personal Interview - Organisational Management - ASM IBMR - 04-02-2022

1 massage

satish pawar satish pawar@aamedu.org>

Wed, Feb 2, 2022 at 11:20 PM

To: Sajid Alvi <sajidahvit@gmaif.com>, kirumkalu@gmaif.com, ibmr PHD section <br/>
Shiraphree Mahapure <rajeshreemahapure@asmedu.org>, Anita Kamble <anitakamble@asmedu.org>, ASITA PAWAR <asitas.su@gmaif.com>, Sham Bachhay <aham.bachhas@asmedu.org>

Dr. Sajid Alvi Sir and Dr. Kiran Kale Sir

Plugge find attached MS Team Link, Evaluation sheet and Vacancy report.

Ph.D. Admission. Personal Interview. 2021 First Round. - ASM's Institute of Business Management and Research, Chiochwad., Pune. - 04/02/2022.

#### MS TEAM LINE

Tierre

Marketing Management - 10.00 am Financial Management - 11.15 am Organisation Management - 1.30 pm

Breick - 1.00 pm to 1.30 pm

https://learne.microsoft.com//meetup-yan/19%3/meeting\_bl/UZZTFkYZUMtzVfYS00YjAwtWFjM2 UrMDJfYmFkYZVfZWEZM40trimod.vZ/07commrnh7n%22Tiff%22%Ja%220tE4a654-8tb7-4d3a-ac38-Bed9G286a156%22%2~%2DGeN22%3a%2283dda666-4155-4dc1-be86-647ZZ7319111%22%7d

Satish N Pawar Professor and Director-Research ASM's IBMR, Chingtwed

#### 2 attachments

Assessment Sheet- Organisational Management also.

RC\_Ph.D Vacancy Distribution for 2021-2022\_25.01.2022 xls



Director

Drygnsagar institute of Management and

Research

Batewaga, Pune-411045











Doyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Rrof. /-Mr. /-Ms. ....

Sarjay Charmadhilani

Agin's Institute of Business Management, Chichwards, Pune

has actively participated in a one week 'e-Faculty Development Programme' on 'NAAC ACCREDITATION' organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020



Dr. Sajid Alvi





Direction Dayamagar Institute of Management and Flesbasch Ballowadi, Pune-411045





Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE



This is to certify that

Dr. /-Prof. / Mr. / Ms.

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Phoe

ASM's Institute of Business Management & Studies

has actively participated in a one week'e-Faculty Development Programme'on 'NAAC ACCREDITATION' organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020





Dr. Sajid Alvi Director, DIMFI Disyansege: BudleVs of Blanagement

SHEET,

Balcward, Pune 4110



in Organization and Management Board for Sem III" on 31" July 2020.



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Dr. Surbhi Jaid

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Dr. Saild Alvi

Dryansagar Institution of Management and



## ASM's Institute of Business Management and Research MBA Institute

Approved by AICTE, Color, of Irons & Permanently Attituded to Saudrica, Prode Puze University

THE RESIDENCE

Phine !

Date- 10/01/2020

To.

Dr. Manisha Jagtap

Faculty

Dayamagar Institute of Management & Research, Pane

Subject: Invitation to work as a Technical Session Clour for ASM INCON -XV 2020 - Marketing Track on 11" Jan. 2020.

Dear Madam

On behalf of ASM's Institute of Business Management & Resmitch, we would like to invite you as Technical Session Chair for ASM INCON -XV 2020 for Marketing Track. The track would be starting at 11.00 am.

We are repuesting you to accept the invitation and acknowledge the same.

Venue Seminar Hall, ASM IBMR

Thunking You. Yours truly.

Director

Research Hand ABIN'S Institute of Boatheau. Languages & Regercle MIDIC Illegic's Chinebwart Psmo-411019.



Dayansagar Inclinate of Management and Personch: Balowaci, Pura-411045



## ASM's Institute of Business Management and Research MBA Institute

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Set No. Adhlement

Date:

Date-11 /01/2020

To.

Dr. Manisha Jugtap

Faculty

Duyansagar Institute of Management & Research, Pune

Subject: - Appreciation as Technical Session Chair for ASM INCON -XV 2020 - Marketing Track on 11th Jan. 2020

Dear Madam.

We are very thankful to you for honouring our invitation to be the 'Session Chair' and conducting research paper presentation for ASM INCOM -XV 2020 - Marketing Track on Li<sup>th</sup> Jan. 2020

The participants appreciated the thoughts shared by you from your deliberation.

Thank you once again for sparing your valuable time on 11th January 2020. We look forward to your similar association in future.

Regards.

Yours truly.

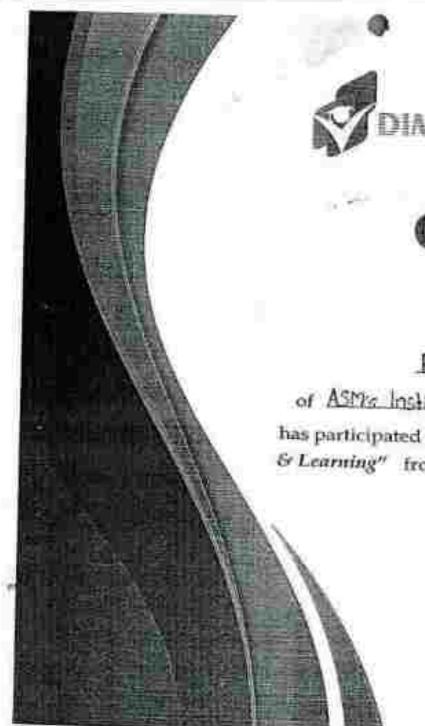
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Research
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## DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Prof Swati Yeals

of ASM's Institute of Paviness Management and Research (IBMR) Chinchwal Pune.

has participated in "Faculty Development Program on ICT Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019

Dr. Sajid Alvi

Director







## ASM's Institute of Business Management and Research MBA Institute

Approved by Alices, Green of Iodin & Perspension Affiliated in Sevietim Photo Dissertly

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Date-27/11/2019;

To:

Dr. Manisha Jagtap

Faculty

Dayansagar Institute of Management & Research, Pune

Subject: - Appreciation as resource person Session on "Overview of Busies of Marketing (Nov. 27, 2019)

Dear Madian.

We are very thankful to you for honouring our invitation to be the 'Session. Speaker, and conducting for the Session on "Overview of Busics of Marketing" for MRA-I-year students.

The students appreciated the thoughts shared by you from your deliberation.

Thank you once again for sparing your valuable time on 27th November 2019 for our students. We look forward to your similar association in future:

Regards. Yours truly,

Director

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## ASM's Institute of Business Management and Research MBA Institute

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Date- 27/LH 2019

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Dr. Manisha Jagtap

Faculty

Duyansagar Institute of Management & Research, Pune

Subject: - Appreciation as resource person Session on "Overview of Basics of Marketing" (Nov. 27, 2019)

Dear Madam.

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Regards, Yours truly,

Director

ASM's Institute of Sustaina Management & Research, MIDC, Block 'L', Chindrend, Pune - 411018



Director

Dryumager include of Management and
Research

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#### MEMORANDUM OF UNDERSTANDING

This Memorandom of Understanding ("MOU") is signed on 16th of August 2019 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune 411045 (MS)

AND

Matrix School of Management Studies, Near Westernly Bypass Road, Wadgaon, Ambegaon (BK), Pune- 411 041 (MS)

#### BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Drayinsagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pratishthan Charitable Educational Trast. The intention behind impurting education is to pass the values, rules and concepts to generations to come, We, at DIMR, implement an exploratory fearning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE — New Delhi and is affiliated to Sociaribai Phale Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmies and hence make a meaningful contribution to the socio-economic development of India.

Matrix School of Management Studies, Near Westernly Bypass Road, Wadgaon, Ambegaon (BK), Pune-411 041 (MS)

The Matrix Educational Foundation's established Matrix School of Management Studies in the year 2010. Prof. M. N. Navale, an eminent academician having rich industrial and educational experience is the Founder President of The Matrix Educational Foundation's and Prestigious Sinhgad Technical Education Society. The Founder Secretary Dr. Mrs. Shifpa R. Kulkarni is a versatile entreprendur who is totally focused, committed and a result oriented lady heading the organization. The Matrix School of Management Studies offers MBA with 120 intake. The Institute believes in leveraging the management competencies amongst the MBA graduates for business & industry and expands the horizon of the youth with updated information in the field of management.



#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND MATRIX SCHOOL OF MANAGEMENT STUDIES, NEAR WESTERNLY BYPASS ROAD, WADGAON, AMBEGAON (BK), PUNE-411041 (MS)

Have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### 1. FIELD OF COOPERATION:

- Hoth the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - E Faculty / staff development and exchange
  - Exchange of students
  - iii. Seminars, research, conferences and worlethops
  - Collaborations in the sharing of peademic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities.

#### 2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on manually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

Abroved by AKTE, New Denit, Recognised By Shot of Maharophins, Milliand M. E. F. Puro University (MISHE Door 15 - 4155). FUN Davie - WHIPHADDS



#### 3. TERMS & CONDITIONS

- a. The details for the efficucious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- This MOU shall require the millication of the competent academic/executive body of both the institutions.

(Addresed by AACTE, New Dally, Berry core by Good of Schwarzban, Afficiance in S. P. Place University (Addres Code ) C.—61205 (FUN Code ) MARKETERS.



Authorized signmory on behalf of Dayansagar Institute of Management and Research (DIMR), SKP Campus, Bauer Balewadi Rd, Laxman Nagur, Baner, Pune -411045 (MS)

58h-

Dr. Sajid Alvi

Director.

Dayansagar Invitate of Management & Research, SKP Campus,

Balewadi, Pune 411045 (MS)

Seafe:

Date:

Authorized signatory on behalf of Matrix School of Management Studies, Near Westernly Bypans Road, Wadgaon, Ambegann (BK), Pune-411 041 (MS)

Dr. Satish Ubale,

Director

Matrix School of Management Studies,

Near Westernly Bypass Read, Wadgaon, Ambrgaon (BK), Pune- 411 041 (MS)

Seal:

Date:

Witnesses:

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## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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Activities under MoU
Matrix School of Management
Studies, Pune



Director Dryansagar Institute of Management and Racearch Ballewards, Pune-411045

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## CERTIFICATE

This is to certify that,

Prof Anuj Bajaj

has participated in Webinar on Research Methodology" on 10th June 2023

Satish

Dr. Setish Ubele



Director

Dryansagar Institute of Management and
Research

Balewardi, Punis-411045



## THE MATRIX EDUCATIONAL FOUNDATION'S MATRIX SCHOOL OF MANAGEMENT STUDIES

Vadgaon - Ambegaon (Bk), Pune - 41

# certificate of Appreciation

This is to certify that Mr./Ma. Robit Kamble
of Dogansagas Institute of Mant & Receased bottom 1000
The state of the s
project presentation competition held on the occasion of
Gelignities 2022 Awarded on!!
and the peter in the future enteapore. Butter in the future enteapore.

Prof. M. N. Navale Founder President

Dr. (Mrs.) Shilpa R. Kulkarn Prof. (Dr.) Satish Ubale

Ballowadi, Pune-411845



## THE MATRIX EDUCATIONAL FOUNDATION'S MATRIX SCHOOL OF MANAGEMENT STUDIES

Vadgaon - Ambegaon (Bk), Pune - 41

# certificate of Appreciation

This is to certify	that Mr./Ms. Unnovatio Bhosekar
of DIM	R Institute / College has been awarded this
certificate of appr	eciation for Il knowner upin the surrences internelin
proje	et presentation competition held on the occasion of
Golyn	ules - 2023 Awarded on 11 /01 /2023
781 381	Wishing him/her all the best in the fature endeavors.
Gulya	et presentation competition held on the occasion of inter-2023. Awarded on !! /01./2023 Wishing him/her all the best in the fature endeavors.

Prof. M. N. Navale Founder President



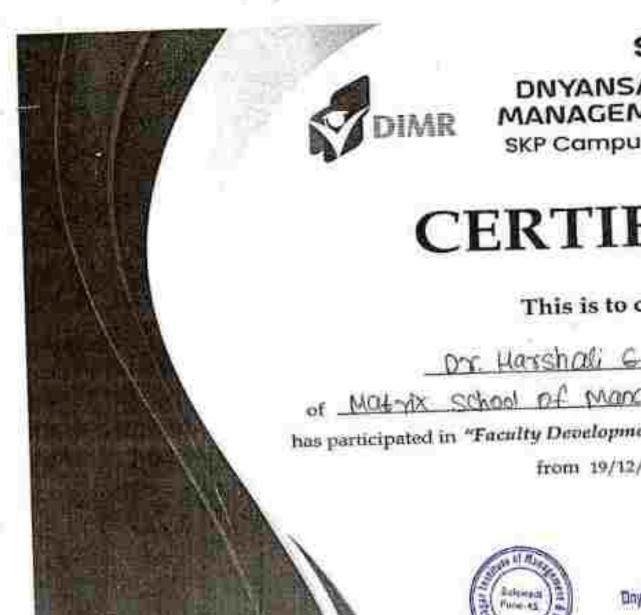
Dr. (Mrs.) Shilpa R. Kulkarni



prof. (Dr.) Satish Ubale

Passe Ballymodi, Punt 411045

Director



## SKP's

DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Harshall Comase

of Matrix school of management Studies

has participated in "Faculty Development Program on Intellectual Property Rights

from 19/12/2022 to 23/12/2022





Dr. Sajid Alvi Director



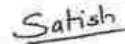
## CERTIFICATE

This is to certify that,

Prof Pappu Gelkwad

of DAME

has participated in "Webinar-A New Way Ahead " on 27-02-2021



Dr. Satish Ubale

Balennon - 411055

Dogmongor Input to of Management and





## CERTIFICATE

This is to certify that,

Dr. Meena Sharma

of DIME

has participated in Webinar-A New Way Ahead " on 27-02-2021

Satish

Dr. Satish Ubale Director

Drivensager traditute of the agement and

Balewadi, Pune-411045



## CERTIFICATE

This is to certify that,

Prof Samper Palil

of DIMR

has participated in STATCRAFT SOFTWARE AWARENESS on 10-07-2021

Satist

Dr. Satish Ubale Director

Difector

Dryaneagar Institute of Management and

Battering .: Pulle 411045.



# CERTIFICATE

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	DIMR	9 (9) (9) (9) (9) (9) (9) (9) (9) (9) (9

has participated in STATCRAFT SOFTWARE AWARENESS "
on 10-07-2021

Satish

Dr. Satish Ubale

Director

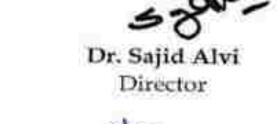
Director

Drownsagenius times of Management and



















Dnyansagar Institute of Management & Research, Balewadi, Pune in association with Savitribai Phule Pune University

## CERTIFICATE

\* . \*

This is to certify that

Dr Shilpa Kulkami

From

Matrix School of Management Studies, Ambegan Punc.

has participated in "One day e-Faculty Development Programme on MBA CBCS 5: GS OBE Pattern

in Organization and Management Board for Sem (III\* on 31" July 2020.



Dr. Parag Kalkor

Histor, Paragraphy of Commercial Sci.

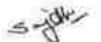


Dr. Surbhi Jain

Professor School Orgin of Management School Street, 1975.



MICHIGAN CONTRACTOR



Dr. Salid AWI

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Saleston, Porte 411045

DIMR

Dnyansagar Institute of Management & Research, Balewadi, Pune in association with Savitribal Phule Pune University

## CERTIFICATE



This is to certify that

Prof. Sachin Bhame

Matrix School of Management Studies, Ambegoon (BK) Prox.

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern

in Organization and Management Board for Sem III" on 31" July 2020.

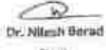


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Dr. Surbhi fain

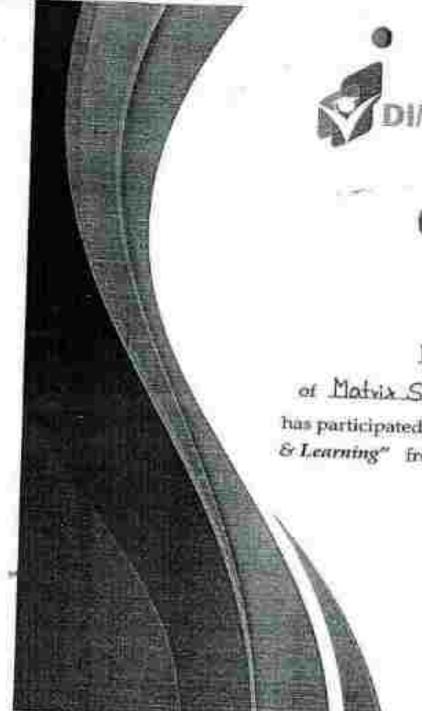




Dr. Salid AlW



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## DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Rajendra Chaudhari

of Matrix School of Management Studies, Ambegaan (Bk) flum. 411041

has participated in "Faculty Development Program on ICT Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019

Dr. Sajid Alvi

Director



Life Biot Drysnesign the fluid of Management and Research Ballemodi, Fund-#11045



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# CERTIFICATE

This is to certify that,

of DrmR

has participated in "Session on Intellectual Property Rights " on 11-09-2019

Satish

Dr. Satish Ubale
Director

Director

Doyunsager Institute of Management and

Research Balewardi, Pune-411045



## CERTIFICATE

This is to certify that,

Prof. Yogesh Deshamokh

of DIMR

has participated in "Session on Intellectual Property Rights " on 11-09-2019

Satish

Dr. Satish Ubale Director

Directo

Dryunsager tertilute of Management and

Balawadi, Fune 411045



## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by ArCTE, New Self-L. Recognized By Govt, of Nationarce, Arthresis to S. P. Plane University) / (ARRES Code L.C. - X1202 PUN (Supp. MAMPS (1929))



#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 10" of July 2019 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Pratibha Institute of Business Management (PIBM), Behind Mehta Hospital, Off Mumbai Pune Road, Kalbhor Nagar, Chinchwad, Pune 411019 (MS)

BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Disyansagar Institute of Management and Research (DIMR) was established by Shri Khanderat Pratishthan Charitable Educational Trast. The intention behind imparting education is to pass the values, rules and concepts to genomious to come. We, at DIMR, implement an exploratory functing process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the carlosity in the minds of students, and we firmly believe that the cest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savirribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and computency programmes and hence make a meaningful contribution to the socio-economic development of India.

Pratibles Institute of Business Management (PIBM), Behind Mehta Hospital, Off Mumbai Pune Road, Kalbbor Nagar, Chinchwad, Pune 411019 (MS)

Pestiblia Institute of Business management is a pioneer institute in providing a quality management and technical education. PIBM convert students into professionals to become business leaders and contribute to develop the innovation ecosystem and business development. The institute aims to achieve excellence in technology and management education by enriching the management capabilities and entreprenaucish development of the aspirants. The institute is a gigantic knowledge centre and have focused choice based credit system and grading system Syllabs with add-on programs, versatile specializations, skill development, internship, live projects, industry interface, project based learning and innovation centre.

(Approved by AUCTE, New Dally, Recognized By Govt, of National area. Affiliated in B. Pf. Plural University). (AUCHE Contr.) C - 41363, Print Contr. | MARCO-8000)



The Alumni of PIBM is vibrant and closely associated in institute's development. Our students have earmarked 24 start-ups in last three years. The institute has a strong inclination towards cultural and social responsibilities. I wish all the best to all MBA and MCA aspirants to develop their career at PIBM.

#### PURPOSE

It is statutory object of both the institutions to dissentinate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide attidents and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in aducation leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- Studies in various disciplines
- iii Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE 411045 (MS) AND PRATIBHA INSTITUTE OF BUSINESS MANAGEMENT (PIBM), BEHIND MEHTA HOSPITAL, OFF MUMBAI PUNE ROAD, KALBHOR NAGAR, CHINCHWAD, PUNE 411019 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### 1. FIELD OF COOPERATION:

- Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include
  - i. Faculty/smill development and exchange
  - ii. Eschange of students
  - iii. Seminars, research, conferences and workshops
  - Collaborations in the alaring of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE. New Delte, Respignancially Cost of Mahamerma, Attivities to S. P. Pure Literatury).

(AVSHE Code: C - 41383 PUN Code: (BMHERESE))



## 2. EXCHANGE OF STUDENTS / TEACHERS:

- Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encounged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

#### J. TERMS & CONDITIONS

- a. The details for the efficacions implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or sevise any term(s) and condition (s) of this agreement.
- c. The MOLI shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU unifortake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- This MOU shall require the ratification of the competent academic/executive body of both the institutions.

## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

Paper red by AICTE, time Date, Recognised By Govs, of Management at Afficient to 3, F. Plane, Inspersion (ARCHITE, Come 15 - 41293, PUN Code - MAPOSALISM



Authorized signatory on behalf of Dayansagar Institute of Management and Research (DIMR), SKP Campus, Baner Balewadi Rd, Luxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi

Director.

Dayansagar Institute of Management & Research, SKP Campus, Balewadi, Punc -411045 (MS)

Seul:

Date:



Authorized signatory on behalf of Pratiblia Institute of Business Management (PIBM), Behind Melua Hospital, Off Mambai Pune Road, Knibbor Nagar, Chinchwad, Pune 411019 (MS)

Dr. Sachin Borgave

Director

Pratibba Institute of Business Management (PIBM),

Chinchwad, Pune 411019 (MS)

Seal:

Date:



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## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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Activities under MoU
Pratibha Institute of Business
Management, Pune





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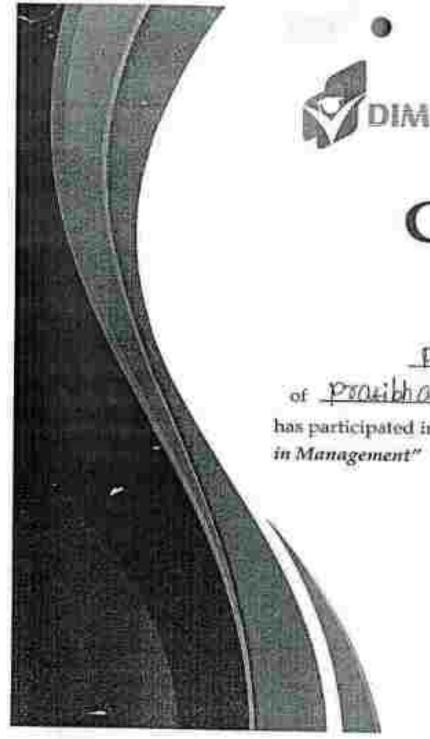


Director

Onyamagar Institute of Management and

Research

Balawadi, Pune-411045



SKP Campus, Balewadi, Pune - 411045

## CERTIFICATE

This is to certify that,

Prof. shucta Tain

of Protible Institute of Business Monagement, pune

has participated in "Faculty Development Program on Research Methodology in Management" from 15/11/2021 to 19/11/2021

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Dr. Sajid Alvi

Director



Director

Dryansatur Institute of Management and

First arch

Balancad, Parte-411045







Dnyansagar Institute of Management & Research, Balewadi, Pune

## CERTIFICATE



This is to certify that

Dr./Prof./Mr./Ms Shuzla Jou'n

Brakbha Institute of Business Management

has actively participated in a one week'e-Faculty Development Programme' on "NAAC ACCREDITATION" organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020

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Dr. Sajid Alvi Director, DIMR



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Balawac Pone 41104







DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

## CERTIFICATE

This is to certify that,

or Frah bha Institute of Business Management

has participated in "Faculty Development Program on ICT Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019

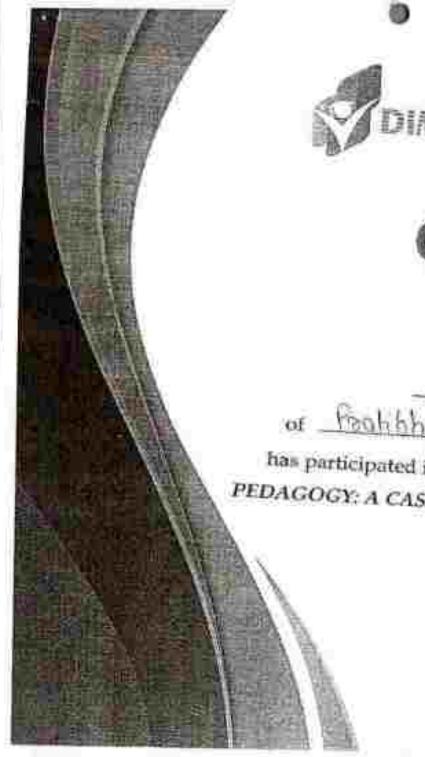
Dr. Sajid Alvi

Director

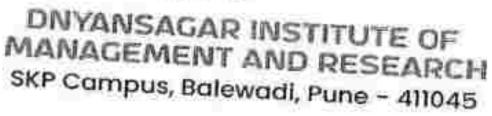


Dhyeosagar Institute of Management and Resnarch Radeward, Pune-411045









# CERTIFICATE

This is to certify that,

Dr. Pollaur Chuch Frohibba Institute of Business Management.

has participated in "Faculty Development Program on INNOVATIVE TEACHING PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018

Doyansagur institute of Management and

Balewadi, Pune-411045

Dr. Sajid Alvi

Director

Approved by ACPS, New Berk, Rossproud By Sent of Mahamatins, Affiliated to S. P. Pore (Internally), PASHE Date: 12:-41330, FUN Come - Mahmatatis



#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 12th of October 2018 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune 411045 (MS)

AND

Dr. D.Y.Patil Centre for Management and Research, Newale Vasti, Chikhali, Pune - 412114 (MS)

BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Dayansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Pratishthan Charmable Educational Trost. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of anothers, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phale Pune University; with a modest intake capacity of 180 for MBA modents, we are all set to ignite fives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and honce make a meaningful contribution to the socio-economic development of India.

Dr. D.Y.Patil Centre for Management and Research, Newale Vasti, Chikhali, Pune - 412114 (MS)

Shikshan Maharshi Dr. D. Y. Paril Shikshan Santha's was established in 1995. It runs under the presidentahip of Abhay B. Kotkar Patil under the guidance of Pudmashri Dr D.Y. Patil former governer of Tripura, Bihar and West Bengal and well known educationalmost and adad from Kelliapur Maharashtra. Dr.D.Y. Patil is leading group in India imparting compressive education. The D.Y. Group is having 35 years of experience in education with 200 institutes' across India and 4 in Maharashtra. Dr.D.Y. Patil group have almost 200000+ most brilliant students & 500000 Alamni neross the world. It offers 1000 courses and programs.

Payment in NOTE, non-Serie Recognized by General Surveyors (Allows in E. P. Pure Ornesso). [MSHI Chie. II. - FUST: PUS Cone. MARPONIUS



Dr.D.Y.Patil Centre for Management and Research, Chikhali, Pune committed in providing exceptional quality education in management, which is guided and ably led by a team of dedicated Governing Body, who is committed to provide quality education to the society since 2008. At Dr. D. Y. Patil Centre for Management and Research, Chikhali, Pune offer Master of Business Administration (MBA) Affiliated to Savitribai Phule Pune University and programs designed to marture future leaders, entrepreneurs, and change-trakers.

Dr.D.Y.Patil Centre for Management and Research, Chilchalt, Pune is committed to festering a vibrant and inclusive learning environment that encourages collaboration, innovation, and personal growth. We emphasize experiential learning through industry interactions, internships, live research, global interface integrated with innovative pedagogy focused on students engagement with the methodology involving group discussion, case studies, fearn prescutations, role plays and simulation exercises, providing our students with practical insights into real-world business challenges. Our state-of-the-art infrastructure and facilities fainbut enhance the learning experience, creating a conductive environment for academic excellence. Beyond academics, we encourage our students to actively participate in co-curricular and extracorricular cultural petivities.

#### PURPOSE

It is statistory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may does fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND DR. D.Y.PATIL CENTRE FOR MANAGEMENT AND RESEARCH, NEWALE VASTI, CHIKHALI, PUNE - 412114 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

(Adjourned by ACCT), New Diebs, Recognises by Grow of National section. Although on B. P. Plant University (INDEX Cores - C.—81395 PUN Cores - AUUPD FILEDS)



#### 1. FIELD OF COOPERATION:

 Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.

#### b. The said ocademic interaction and intellectual assimilation may include-

- Faculty / stuff development and exchange
- ii. Exchange of students
- iii. Seminars, research, conferences and workshops.
- Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
- v. Collaborative social and extension activities

#### 2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in random in the laboratories, workshops, faculties and departments of both the institutions.
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- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per institually acceptable terms.
- This MOU shall require the nutification of the competent academic/executive body of both the institutions.

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(ABNE Code | C - 41285, Puny Colon | 6800Pb (4001)



Authorized signatory on behalf of Dayansagar Institute of Management and Research (DIMR), SKP Campus, Baner Balewadi Rd, Luxman Nagar, Baner, Pune -411045 (MS)

63°

Dr. Sajid Alvi Director, Dayansagar Institute of Management & Research, SKP Campus, Bulewadi, Pune 411045 (MS)

Scale

Dates



Authorized signatury on Schalf of Dr. D. Y Patil Centre for Management and Research, Newale-Vasti, Chikhali, Pune – 412114 (MS).

Dr. Sunil Dhanawade

Director

Dr. D.Y.Patil Centre for Management and Research, Newale Vasti, Chikhali, Pune – 412114 (MS)

Seult

Date:

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#### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by RESE, New York, Recognised by Confl. of Electronics on Afficial in N. H. Paris Levening). (Addressing E. L. Artinia Potentiale: Intelligence).



Activities under MoU Dr. D. Y. Patil Centre for Management and Research, Pune

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DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

### CERTIFICATE

This is to certify that,

For Madhulika Gupta

or Dor. By Potil Contre for Management & Research, chikhly pune.

has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi

Director

Doyannagur littlifute of (its a cament and

Balewari, Pune-411045









#### Dr. D.Y. Patil Centre For Management & Research

### CERTIFICATE

This is to certify that,

p	rof sameear	Patil	
of_	DIMR		

has participated in FDP on "Online Teaching & Learning" On 12th September 2020

> Dr.Sunl Dhanawade Director



Dayansaga Include of Undayanont and



Doyansagar Institute of Management & Research, Balewadi, Pune

### CERTIFICATE



This is to certify that

Dr. / Prof./Mr./Ms. Stynesyash Sohani

Or. D. Y. Pahl Centre for Management & Mosearch, Children.

has actively participated in a one week'e-Faculty Development Programme' on 'NAAC ACCREDITATION' organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi Director, DiMili



Officetor

Doyansona Instituted Management and Forearch

Barrandi Pune-411645



Dnyansagar Institute of Management & Research, Balewadi, Pune

## CERTIFICATE



This is to certify that

Dr. / Prof. / Mr. 7Ms. Strate your Sohani

Ore. O. M. Ash I Centre Fin Management & Research, Children

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Dr. Sajid Alvi Director DIME









SKP Campus, Balewadi, Pune - 411045

### CERTIFICATE

This is to certify that,

Poof. Anil Pousas

or Et. D. M. Abli Central From Management & Reseaseth Slikkil-41214

has participated in "Faculty Development Program on ICT Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019

Dr. Sajid Alvi

Director



Director
Doyansagar Institute of Management and
Research
Balaward, Pune-411045



#### Dr. D.Y. Patil Centre For Management & Research

### CERTIFICATE

This is to certify that,

	Dr. Manisha	Control of the contro	
of_	DIME		

has participated in FDP on "Case Writing & Case Teaching" On 6th July 2019

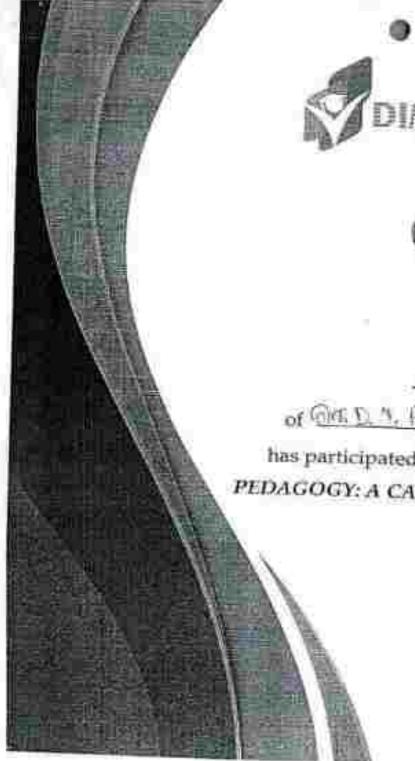
> Dr.Sunl Dhanawade Director



Director

Dryansager Institute of Management and

Rossarch
Buteward, Pune 411045







DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

## CERTIFICATE

This is to certify that,

ros madhulica

of Girls D. M. Pakil Center-a Formanagement of Rosecrach, child-lifting-lift

has participated in "Faculty Development Program on INNOVATIVE TEACHING PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018

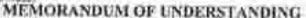


Dr. Sajid Alvi

Director

Dryansager Institute of Management and

(Approved by AECTE, New Dath). Recognized by Gov. or Managemen. Attenua to S. P. Pune Linkersky). (ASPEC Code | C - 41203; Pune Code - (NWF0) (1922).





This Memorandum of Understanding ("MOU") is signed on 18th of September 2018 by and between

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

JSPM's Jayawant Institute of Management Studies, Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune - 411033 (MS)

BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Dayansagar Institute of Management and Research (DIMR) was established by Shri Khanderai Protishthan Charitable Educational Trust. The intention behind impurting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we firmly believe that the test happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribui Phale Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

JSPM's Jayawant Institute of Management Studies, Sr. No. 80, Pune Mumbai Bypass Highway, Tathawode, Pune - 411033 (MS)

Jayawam Institute of Management Studies (JIMS) is approved by All India Council for Technical Education, New Delhi and the Courses MBA and MCA are affiliated to the Savitribus Phole Pune University. From a modest beginning in 2004, Jayawam Institute of Management Studies (JIMS) has now grown into a fully integrated management and computer institute. The guiding philosophy of the institute is "creation of knowledge and influencing management practices". The objectives of importing education, combined with creation, dissemination and application of knowledge, are being met in an integrated form, to create a synergistic impact.

The approach to instruction at JTMS comprises a blend of lectures and case study methods. Each method is oriented towards the achievement of the goals of the given class. Both are integral in striving to satisfy the objectives of the programme. HMS aims at achieving Excellence in Management Education with recognition at a National & International level.

(Approved by ACCT), New Corb., Ricographs by Gov. or (American). Affiliated to S. P. Pune University (ACCE). Code: C - 412KS, Furn Code: Indirector).



#### 2. EXCHANGE OF STUDENTS / TEACHERS:

- n. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in undern in the laboratories, workshops, faculties and departments of both the institutions.
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- This MOU shall require the ratification of the competent academic/executive body of both the institutions.

Approved by ACTR, New Ostro, Recognized By Gove of Material State, Afficians St.E. P. Fulle University (ASSEC Code ) C. 41993, PON Code - AMERICANO.

To achieve this, we at JIMS, stand committed to provide excellent infrastructure & quality technology interface to atudents and faculty.

JIMS will continue to upgrade its systems & processes to facilitate its core purpose of "Noruring Business Leaders".

An emphasis on team collaboration encountges you to evaluate your abilities, talents and career preferences so that you may cultivate the skills and expertise you need to reach your personal goals. You will learn to leverage one another's strengths and to expand your own thinking.

#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit said it shall endeavour to provide students and teachers the recensory atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND JSPM'S JAYAWANT INSTITUTE OF MANAGEMENT STUDIES, SR. NO. 80, PUNE MUMBAI BYPASS HIGHWAY, TATHAWADE, PUNE -411033 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

#### 1. FIELD OF COOPERATION:

- Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-
  - Faculty / staff development and exchange
  - ii. Exchange of students
  - iii. Seminars, research, conferences and workshops
  - Collaborations in the sharing of scademic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

Page form by ACTE Alex DePs Recognized by Gine, of Management Affiliated to S. P. Princ University (INSPEC Come C - 47283, Pub. Come - mining (ATE))



Authorized signatory on behalf of Dayansagar Institute of Management and Research (DIMR), SKP Campus, Baner Balewidi Rd, Laxman Negar, Baner, Pone -411045 (MS)

Dr. Sajid Alvi

Director,

Dayansagar Institute of Management & Research, SKP Campus,

Balewadi, Pune -411045 (MS)

Sent

Date: 18 09 2018

Authorized signatory on behalf of JSPM's Jayawant Institute of Management Studies, Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune - 411033 (MS)

Dr. Privanka-Singh

Director

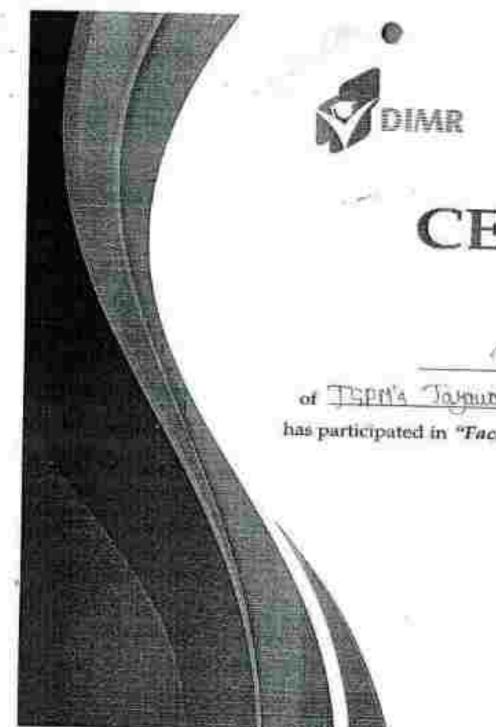
JSPM's Jayawant Institute of Management Studies,

Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune - 411033 (MS)

Seal:

Date: 18 |09 |2018

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### SKP's

DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

## CERTIFICATE

This is to certify that,

Tom. Rosika Paki

of JSPM's Targuard Institute of Margormont Studies, Toltrowoods 111033.

has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi

Director



Director
Dayansagar Institute of Management and
Research
Bullewood, Pure-411045



JSPM's Jayawant Institute of Management Studies, Tathawade

### CERTIFICATE

This is to certify that,

Jorg	Hrishikesh	shomale.	
of			

has participated in FDP on E-content development From 26-07-2021 to 29-07-2021

Dr. Priyanka Singh Director



Digector Devansager institute of Management and Research Beloward, Fune-411045







JSPM's Jayawant Institute of Management Studies, Tathawade

### CERTIFICATE

This is to certify that,

	Prof. shruli	Navandar.
of_	DIMR	

has participated in FDP on Teaching Pedagogy using ICT Tools " From 04-01-2021 to 09-01-2021

> Dr. Priyanka Singh Director



Director

Doyansagar Institute of Management and

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Dnyansagar Institute of Management & Research, Balewadi, Pune

## CERTIFICATE



This is to certify that

DEPROFIMENTS. Adique Harmant Kathas

Istin's Tomowood Institute of Marryament Studies Tathumole

has actively participated in a one week'e-Faculty Development Programme'on 'NAAC ACCREDITATION' organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi Chreckor, DIMR











Doyansagar Institute of Management & Research, Balewadi, Pune

## CERTIFICATE



This is to certify that

Dr./Prof./Mr./Ms. Thomash Ramberishon follow

Jeppie Jayanant Institute of Managamant Studies Tillwoods

has actively participated in a one week 'e-Faculty Development Programme' on 'NAAC ACCREDITATION' organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020



Dr. Sajid Alvi Director, DMR



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Dnyansagar Institute of Management & Research, Balewadi, Pune

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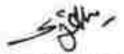


This is to certify that

Dr. / Prof. / Mr. / Ms. Adity a Harmant Kuthaz

Japan's Tayawant Institute of Maragament Studies Pothwards - 411033

has actively participated in a one week's Faculty Development Programme' on 'NAAC ACCREDITATION' organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020



Dr. Sajid Alvi Director, DIMR



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Doyansagar Institute of Management & Research, Balewadi, Pune

## CERTIFICATE



This is to certify that

Dr./Prof./Mr./Ms. Manesh Rambnishna Palau

IsPM's Tayouant Institute of Managamant Studies Talkundy

has actively participated in a one week'e-Faculty Development Programme' on 'NAAC ACCREDITATION' organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020

-55dh-1

Dr. Sajid Alvi. Director, DIMR.



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### JSPM'S

### JAYAWANT INSTITUTE OF MANAGEMENT STUDIES

(Accredited by NACC 'A' Grade, Approved by AICTE & Affiliated to SPPU, Pune)



#### ORGANISED

National Level Webinar On "Emerging Trends in Business Analysis"

CERFICATE

This is to Certify that

Dr./Prof./Mr./Ms. Bhowsar Dhananjay Narayan

has actively participated in the National Level Webinar on "Emerging Trends in Business Analysis" organised by JSPM's Jaywant Institute of Management Studies on 26th June 2020.

Heroft

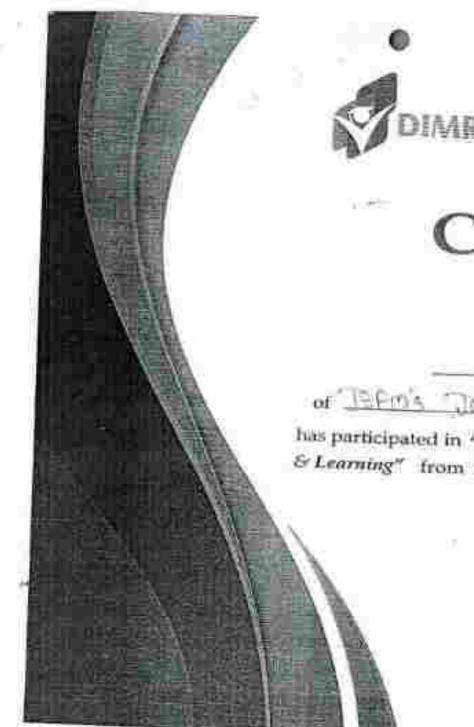
Dr. Priyanka Singh

Director

Dhyansagar Institute of Management and Research

Balawadi, Pune-411045







SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

of Japan Jayant Joskhuk of Management Shidire Shidire

has participated in "Faculty Development Program on ICT Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019

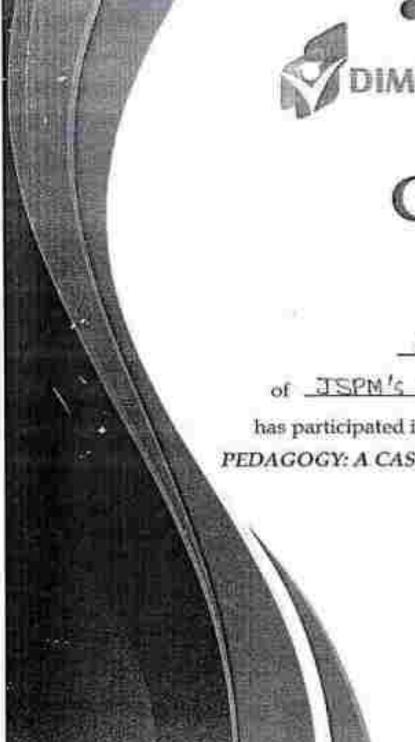


Dr. Sajid Alvi

Director Director

Doyansagar Institute of Management and

Balanca, Fare It sale





DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

### CERTIFICATE

This is to certify that,

Dr. Birin Bankar

or JSPM's Tayawant Institute of Management, pune

has participated in "Faculty Development Program on INNOVATIVE TEACHING PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018



Dr. Sajid Alvi

Director

Dhyansagar institute of Management and

Belong Punt 11045

(Approved by AICTE, New Dett., Recognised by Sort, of Make service, Affiliate or S. P. Pone University). (AISTE Core : C - A1258, PUN Core: - MMP014005)



### MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN

### DHYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH

#### KINGS AUTO RIDERS

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the 17th of September 2018 by and between,

Drivensagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Drivensagar Institute of Management and Research, Pune, And Kings Auto Riders. The second party, and represented herein by its Manager Mr. Rahai Talmale WHEREAS:

- At First Party is a Higher Educational Institution named: Doyansagar Institute of Management and Research, Pump
- B) First Party is Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) This Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Kings Royal Riders, Pune, the Second Party is engaged in Automotive Industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



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#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Industrial Training & Visits: Industry and institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internable Portal for the benefit of students.
- 2.1 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.1 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Drivensager institute of Management and Research, Purse, the first party to take up any program mention to MoU. If there is any financial comideration, it will be dealt separately.
- Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3 VALIDITY

I.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

### CLAUSE 4

### RELATIONSHIP BETWEEN THE PARTIES

5.1 it is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi

Second Party

Mr. Rahul Talmale



### SHRI KHANDERAI PRATISHTHAN'S

### DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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# Activities Under MoU Kings Auto Riders



Director
Director
Director
Research
Ballewadi, Pure-111045

### A Report on Staff Development (Non-Teaching) Program

# 567 Campus, Tierre, Barreich, Pune - 411 DES PADRE C: 7757800421 - 18 & Wester Bellemanks, In & www.dime.edu.in.

# ROYAL ENFIELD

### APPOINTMENT LETTER

Date: 28th January 2019

hiama: Shital Thombare

Address Baner, Pune

Dear Shitel.

With reference to our ofter letter dated 27th January 2019 we are pleased to commence your assignment as Service Marketing Executive in KINGS AUTORIDERS.

- 1. Being a brand ambassador of KINGS AUTORIDERS, you are expected to exhibit, reflect and own the process and procedures of the organisation that are non-negotiable. This is a full-time position. While you are employed at our organization, you will not engage in any other employment, consulting or other business activity (whether full-time or part-time) that would create a conflict of interest with our organization. By signing this offer letter, you confirm that you have no contractual commitments or other legal obligations that would prohibit you from performing your duffes for our organization.
- 2. Your total compensation will be INR 1.44,000: (One Lake Fourty Four Thousand ) per annum.
- 3 You will be bused at our KINGS AUTORIDERS, Baner and will report to Customes Relationship Manager
- 4. Your induction period would be one month, unless specified otherwise, and it will start on the date of your joining. In case you leave the employment during your induction period, you start not be eligible for any compensation for the days you have worked.
- 5. You will be on probation for a period of Three (3) months from the date of joining the organization and subject to successful completion of the same you will be confirmed. During your probation parson, your employment will be subject to termination notice of thirty (30) days from either of the parties. Upon the expiry of the period of your probation (original or extended) you will be deemed to have been confirmed unless you receive a latter in writing extending your probation.
- 6. Once confirmed your employment will be subject to a termination notice of Thirty (30) days from either of the parties. The notice period for termination can be substituted by pay in lieu thereof at the discretion of management of the organization.

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Doyansager Institute of Management and Research

Balawaiti, Pime-411045

- 7. The organization reserves the right to forthwith terminate your employment, without serving such notice or making payment in fieu thereof, in case of any of the following events:
  - 1 Induige in any activity involving moral turpitude:
  - Absent yourself from the place of assignment for seven (7) consecutive days or consecutive days or consecutive written permission of your reporting manager.
- III. Commit any act subversive of discipline, good behavior or against the code of conduct of our organization;
- IV Commit any act of fraud or dishonesty in connection with our organization's butteness or property.
- V Include in any other act of omission or commission not specifically provided for but which are acts subversive of decency i discipline and morality according to normal human conduct or behaviour or are against the established practices of discipline in the company
- VI. incluige in the breach of any of the terms as specified in this tetter.
- If. All the information that comes to your knowledge in the course of your assignment will be kept strictly confidential by you and you will not through the same to anyone without prior consent from the KINGS AUTORIDERS. You will not either during your employment with the organization or after fermination of such employment divulge to anyone, information relating to the KINGS AUTORIDERS's huminus or its affairs.
- 9. You undertake to assign in KINGS AUTORIDERS, all the rights including intellectual property rights, title and interest in and to any and all of the work products, inventions, research findings, content and training material developed by you, improvement which eather solely or jointly with others you may make during the course of your employment with our organization which relate to any and all products or services manufactured or marketed by KINGS AUTORIDERS. You will perform all such acts and execute all such documents, without expense to you, in the judgment of KINGS AUTORIDERS or its attorneys as may be needed or destrable to secure for the KINGS AUTORIDERS, me best patent protection and any and all rights relating to such inventions and improvements.
- 10. All information furnished by you in the application form, declaration form and any information conveyed by you from time to time to the management of the organization shall be considered as correct until and unless proved otherwise. The management however, has the discretion to verify the information furnished by you and the management has the right to terminate your services if it finds that the information so furnished by you is false or there is suppression of focts by you in any manner whatsoever.
- 11. Your Services will be governed by the standing orders and such other rules and regulations of the organization which may be in force from time to time.

Confidential



Director
Dryansagar institute of Management and
Pares on
Balowan, Pone 411045

- 12. You shall keep the management of the organization informed of any change in your residential address (both permanent and temporary) from time to time. Any letter / communication sent by the organization at your last furnished address under certificate of posting would be deemed to have been served upon you. A copy of the same, when put up on the notice board would also constitute sufficient service of notice.
- 13. You shall at all times well and truly account for and shall, when so required hand over to responsible authority all money, properties, and things belonging to the company which may have been placed in your custody or under your superintendence or may otherwise have come into your passession or under your control.
- 14. The management may ask you to produce a certificate of physical fitness at intervals if it deems fit and based on that, has the right to terminate your services if it is found that you are physically or mentally incapable of handling works / jobs assigned to you.
- 15. The age of superannuation//et/rement will be fifty eight (S8) years.
- 15. Your services will be governed by the rules and regulations of our organisation, as may be applicable at the time of your joining or any myssion thereof, from time to time. Any dispute that may crise either during the term of your employment or any time thereafter, shall be referred to the courts in pune only.
- 17. You will be eligible for Leaves, as per organization's current policy, however same is subject to revision as per management's discretion and/or the law for the time being in force.
- 18. Transfers: You acknowledge and agree that during your tenure with KINGS AUTORIDERS, you may be transferred to any of our branches offices or stores/ subsidiaries.
- 19. Performance & Compensation: Your performance being the assence of this appointment, it is expected that you will perform to the best of your ability. Your performance will be appraised at regular intervals as per organisation's policy, and your salary will be revised or any monetary or non-monetary benefits will be given to you accordingly. In all matters relating to grant of increment and / or promotion, merit will get priority over seniority in service. The decision of the management will be final in this regard.

Please duly sign and return the duplicate of this letter, in appeptance of the above-stated terms and conditions of your employment.

Thanksi

Sanyogita Pati () HR Manager Kings Autoilders

Confinential

Acceptance: Signature Date: Place:



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Onyaneager Institute of Management and
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411045

## DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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# MEMORANDUM OF UNDERSTANDING (MOU)

# DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

### OF HR SERVICES PVT LTD

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the 14th of September 2018 by and between.

Doyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Onyansagar Institute of Management and Research, Pune, And CP HR Services Pvt. Ltd. The second party, and represented herein by its Managing Director Dr. Mohammed Bawaji WHEREAS:

- A) First Porty is a Higher Educational institution named: Doyansagar Institute of Management and Research, Pune
- 5) First Party is Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties Intent to cooperate and focus their efforts on cooperation within area of Skill flated Training, Edocation, Placement, Industrial Visit, Expert Lecture.
- D) CP HR Services Pvt. Ltd., Pone, the Second Party is engaged in HR industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 both Parties are smited by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

## DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Indistriel Training & Visits: Industry and Institution Interaction will provide an estight into the latest developments a requirements of the Industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Indistrial Training Programs for the First Party. This will provide confidence it smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
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- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internst approvals, consents, permissions, and licenses of whatsoever nature required.

### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be contract as a partnership.

First Part

Dr. Sajid Alvi

Second Party

Or. Mohammed Bawaji

Mohmmed



# SHRI KHANDERAI PRATISHTHAN'S

## DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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Activities Under MoU CP HR Services Pvt. Ltd.



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Dayansogar limitate of Management and
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Baleward, Puna-411045

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DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



CP HR SERVICES PVT. LTD.

# **Business English**

(VACC 22-23/02)

Mr. F Francis Xavier

睵

8th to 24th May 2023



03.00 PM TO 05.00 PM



Seminar Hall, DIMR



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Dhyanesger Institute of Management and
Research
Balewadi, Pone-411045



# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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### A.Y. 2022-23

## Report

Value Added Course: Business English

Course Code: VACC/22-23/02

Resource Person: Mr. F Francis Xoofer.

Date: Htt to: 24th May 2023

Duration: 32 birs

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 176

### Introduction:

The Business English Certification course conducted by Mr. F Francis Xavier from \$15 to 24th May 2023 provided participants with essential language skills and communication strategies tailored for success in the professional world.

#### Course Overview:

Spanning over a period of 32 hours, with semions held daily from 3:00 PM to 5:00 PM, the course delved into various aspects of business English under the expert guidance of Mr. F. Francis Xavier, a distinguished language instructor.

### Syllabus:

Business Vocabulary and Terminology Professional Wrining Skills (Emails, Reports, Proposals) Effective Presentation Techniques Negotistion and Penanation Strategies Cross-cultural Communication in Business Settings Business Etiquette and Networking Interview Preparation and Resume Writing Customer Service and Client Communication

### Course Highlighta:

The course provided participants with practical skills and strategies to communicate effectively in diverse business environments. Mr. F Francis Xavier's expertise and interactive teaching style facilitated a dynamic learning experience, enabling participants to enhance their professional communication skills with confidence.

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### Conclusion:

Total 176 participants has successfully completed the Business English Certification course. The Business English Certification course led by Mr. F Francis Xavier was instrumental in equipping participants with the language proficiency and communication skills necessary for success in the corporate world. We extend our gratitude to Mr. F Francis Xavier for his exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to mastering business English.



Director

Dryansagar Institute of Management and
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Balleward, Pana-411045

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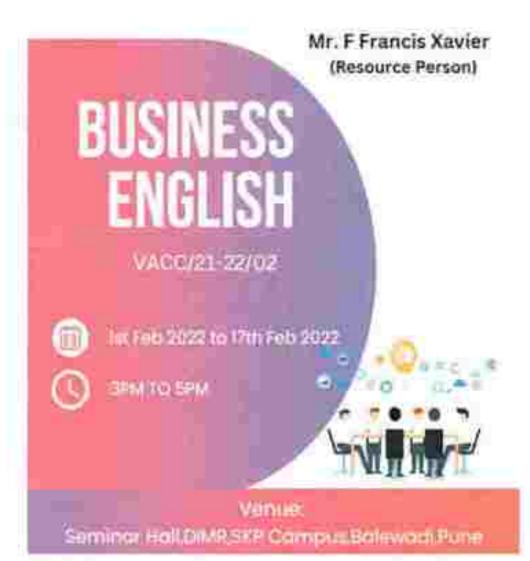
# DNYANSAGAR INSTITUTE OF MANAGEMENT AND



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Director
Drywisager Institute of Management and
Research
Ballewardi, Pune-411045





Approved by ACME, Selection is Hemogeneit by their all biomorphic Affiliand in S. F. Herry Union ASSESSMENT - ATTACHMENT - NAMED ASSESSMENT

### A.Y. 2021-22

### Report

Vulne Added Course: Business English

Course Code: VACC/21-22/02

Resource Person: Mr. F Francis Xirvier

Date: 1"to 17" Feb 2022

Duration: 32 Hrs

Time: 3:00 PM to 5:00 PM

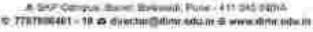
No. of Student Certified: 183

### Introduction;

The Value Added Course on Business English, conducted by Mr. F Francis Xivier from 15to 17th Feb 2022, concluded successfully with the certification of 183 students. This intensive program, spanning 32 hours, aimed to enhance participants' proficiency in English communication within a business context, equipping them with the skills necessary for professional success.

#### Overviews

Mr. F Francis Xavier, a seasoned language expert with extensive experience in business communication, led the course, providing participants with valuable insights, strategies, and practical tips for effective communication in the workplace. The course covered various aspects of business English, including business writing, presentations, negotiations, email. etiquette, and professional vocabulary, ensuring participants were well-equipped to communicate confidently and professionally in diverse business scenarios. The sessions were interactive and engaging, featuring interactive exercises, role-plays, group discussions, and real-world case studies, enabling participants to apply the concepts learned and enhance their communication skills in a supportive environment. The course provided enough time for comprehensive coverage of topics, extensive practice, and personalized feedback, allowing







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participants to make significant improvements in their lingfish proficiency within a short time frame.

### Achievements:

The successful completion of the Business English course represents a significant milestone for the 183 certified students, who have enhanced their language proficiency and communication skills essential for success in today's global business environment.



Director

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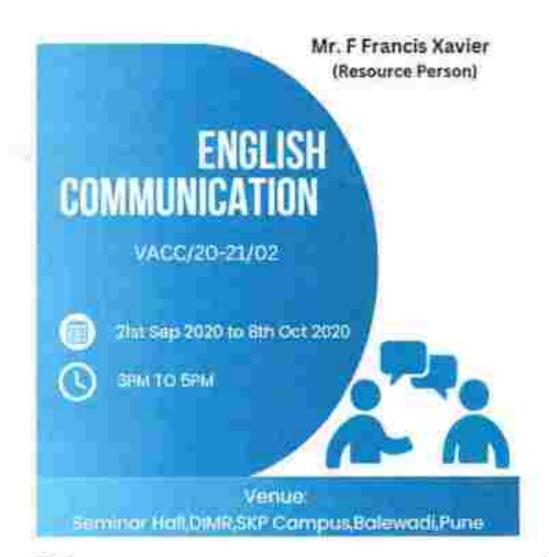


# DNYANSAGAR INSTITUTE OF MANAGEMENT AND











A SKP Campus; Swinn, Barewald, Ports - 415 345 MOVA to 7787800403 - 10 to streetter@domo.eme.in @ www.alime.esta.in





DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH Payment by ACTR, Nov. 1144, Prompton By Com. of Management, Alband to E. F. Fand Lincolnsky.



# A.Y. 2020-21 Report

Value Added Course: English Communication

Course Code: VACC/20-21/02

Resource Person: Mr. F Francis Xavier

Date: 21" Sep to 8th Oct 2020

Duration: 32 Hrs.

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 107 .

#### Introduction:

The Value Added Course on English Communication, conducted by Mr. F Francis Xavier from 21° Sep to 8° Oct 2020, concluded successfully with the certification of 107 students. This comprehensive program nimed to enhance participants' proficiency in English communication, empowering them with the skills necessary for effective verbal and written communication in various contexts.

### Overview:

Mr. F Francis Navier, a highly experienced language instructor, led the course, impurting valuable insights, techniques, and strategies to improve participants' English communication skills. The course covered a wide range of topics, including grammar, vocabulary, pronunciation, speaking skills, writing skills, and presentation skills, providing participants with a solid foundation in English communication. The sessions were interactive and anguaring, featuring discussions, group activities, tole-plays, and practical exercises: allowing participants to actively practice and apply the concepts learned in real-life situations. The course timing accommodated participants' schedules, enabling them to attend without disrupting their other commitments, thereby maximizing participation and engagement.



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Research

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### Achievements:

The successful completion of the English Communication course represents a significant achievement for the 107 certified students, who have enhanced their language proficiency and communication skills, positioning themselves for success in academic, professional, and personal endeavors.



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DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH



# DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



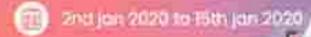




Mr. F Francis Xavier (Resource Person)

BUSINESS
ENGLISH

VACC/18 20/02





Venue: Seminar Hall DIMB, SKP Comput Bakwadi Pune



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# A.Y. 2019-20 Report

Value Added Course: Business English

Course Code: VACC/19-29/02

Resource Person: Mr. F Francis Xavier

Date: 2nd to 18th Jan 2020

Duration: 32 Ifts

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 119

### Introduction:

The Value Added Course on Business English, conducted by Mr. F Francis Xavler from 2<sup>rd</sup> to 18<sup>rd</sup> Jan 2020, successfully concluded with the certification of 119 students. This comprehensive program aimed to enhance participants' proficiency in English communication within a husiness contest, equipping them with the skills necessary for professional success.

### Overview:

Mr. F Francis Xavier, a highly experienced language instructor, delivered anguging sessions filled with practical tips, strategies, and industry insights to improve participants' business English communication skills. The course covered a diverse range of topics, including business writing, presentations, negotiations, small effortie, and professional vocabulary, providing participants with a solid foundation in business communication. Through interactive exercises, role-plays, discussions, and real-world case studies, participants actively anguged with the material, enabling them to apply the concepts learned and enhance their communication skills in a business setting. The course offered ample time for in-depth coverage of topics, extensive practice, and personalized feedback, ensuring participants were well-prepared to communicate effectively in various business scenarios.

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### Outcomez

The successful completion of the Business English course represents a significant achievement for the 119 certified students, who have enhanced their language proficiency and communication skills, positioning themselves for success in today's globalized business environment.



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# SHRI KHANDERAI PRATISHTHAN'S

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# DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



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Mr. F Francis Xavier (Resource Person)

# ENGLISH COMMUNICATION SKILLS

VACC/18-19/02



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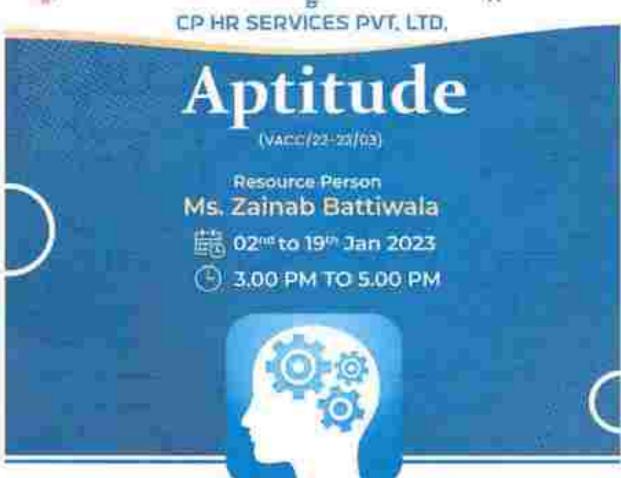
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Venue: - Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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### A.Y. 2022-23

### Report

Value Added Course: Aptitude Course Code: VACC/22-23/03

Resource Person: Ms. Zainab flattiwala

Date: 2nd to 19th Jan 2023

Doration: 31 Hrs.

Time: 3:00 PM to 5:00 PM No. of Student Certified: 191

#### Introduction:

The Aptitude Cortification course conducted by Ms. Zainab Battiwala from 2nd to 19th Jan'2023 provided participants with essential skills and strategies to excel in various competitive exams and job interviews.

### Course Overview:

Spanning over a period of 31 hours, with sessions held daily from 3:00 PM to 5:00 PM, the course delived into various aspects of aptitude under the expert guidance of Ms. Zaimah Bantwala, a proficient trainer in the field.

### Syllabus:

Quantimitive Aptimile Logical Reasoning Verbal Ability Data Interpretation Problem-solving Techniques Time Management Strategies Exant Preparation Tips and Tricks

### Course Highlights:

The course provided participants with comprehensive coverage of aptitude topics assential for success in competitive exams and job interviews. Ms. Zamab Hattiwala's expertise and engaging tracking style facilitated a dynamic learning experience, anabling participants to build confidence and proficiency in tackling aptitude-based questions effectively.

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### Canclusion:

Total 191 students successfully completed the Aptitude Certification course were awarded certificates. The Aptitude Certification course led by Ms. Zainab Hattiwala equipped participants with the knowledge and skills necessary to exect in various competitive exams and job interviews requiring aptitude assessment. We extend our gratitude to Ms. Zainab Battiwala for her exemplary menturship and guidance, and command all participants for their active engagement and commitment to mastering aptitude skills.



Director Dryansager imitiate of Management and

> Research Ballewidi. Pune-411045



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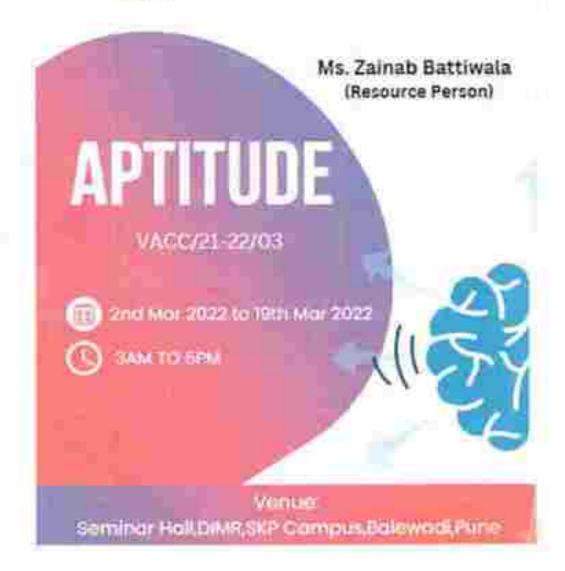


# DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



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### A.Y. 2021-22

## Report

Value Added Course: Aptitude Course Code: VACC/21-22/03

Resource Person: Ms. Zairab Battiwala

Date: 281 to 19th March 12022

Duration: 30 Hrs

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 187

### Introduction:

The Value Added Course on Aptitude, conducted by Ms. Zamab Harriwala from 2nd to 197 March 2022, successfully concluded with the certification of 187 students. This intensive program, spanning 30 hours, aimed to enhance participants' apritude and problem-solving skills, essential for success in various competitive exams and job interviews.

Ms. Zainab Battiwala, a highly experienced totor specializing in aptitude training, led the course, imparting valuable innights, techniques, and strategies to help participants improve their problem-solving abilities.

### Overview.

The course covered a wide range of topics, including quantitative aptitude, logical reasoning, verbal reasoning, data interpretation, and mathematical concepts, providing participants with a solid foundation in aptitude testing. Session scheduled from 3 to 5pm, the course offered sample time for in-depth coverage of topics, extensive practice, and individualized attention, and ensuring participants were well-prepared to excel in aptitude tests and examinations.



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Director



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### Achievements:

The successful completion of the Aptitude course marks a significant achievement for the 187 certified students, who have enhanced their problem-solving skills and aptitude, positioning themselves for success in academic and professional pursuits.

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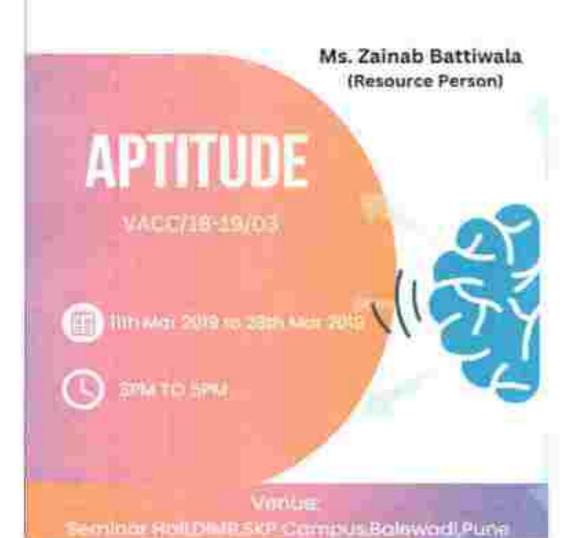
# DNYANSAGAR INSTITUTE OF MANAGEMENT AND



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# A.Y. 2018-19 Report

Value Added Course: Aptitude

Course Code: VACC/18-19/03

Recourse Person: Ms. Zainah Stattiwala

Date: 11th to 28th Mar 2019

Duration: 30 Hrs.

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 114

#### Introduction:

The Value Added Course on Aptitude, conducted by Ms. Zuinab Battiwala from 11th to 28th Mar 2019, concluded successfully with the certification of 114 students. This intentive program aimed to enhance participants' aptitude and problem-solving skills, essential for academic and professional success.

### Overview:

Ms. Zainah Battiwala, an experienced instructor in apritude training, led the course, providing participants with valuable insights, techniques, and strategies to improve their problemsolving abilities. The course covered a wide range of topics, including quantitative aptitude, logical reasoning, verbal reasoning, data interpretation, and mathematical concepts, offering participants a comprehensive understanding of aptitude testing. Students had sufficient time to delve into the material without conflicting with their other commitments, ensuring maximum participation and concentration.

#### Achievements:

The successful completion of the Aptitude course is a significant achievement for the 114 certified students. By enhancing their problem-solving skills and aptitude, they are better prepared to excel in academic assessments, competitive exams, and job interviews.

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CP HR Services





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Mr. Snehanshu Patra

Schlipt Palent Acquirition and Management Espect



Ms. Zainab Battiwala

Senior Falent Association Specialist





Mr. F. Francis Xavier





Ms. Shalmali Bhujbal

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# Dr. Sajid Alvi

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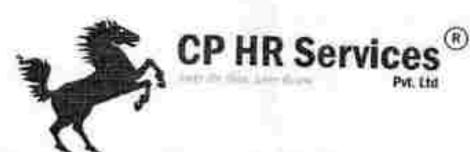


# Mr. Malik Ashtar Rasheed

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# Certificate of Association

This is to Acknowledge that

# Dr. Sajid Alvi

is associated with CP HR Services Pvt. Ltd as a

# MENTOR

for Skill Assessment & Development Services

CP HR Services Pvt. Ltd. is Certified by ISO 9001: 2015 & IAF



Director

Dryangepar institute of Management and
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Mohmmed

Dr. Mohammed Bawaji
Founder & Managing Director

# SHRI KHANDERAI PRATISHTHAN'S





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# Workshop

On

"Marketing masterclass - unleashing the power of business mindset and strategic taunch technique"

Wednesday, 21th June 2023 Day & Date:

Venuer Seminar Hall, DIMR

Speakers Dr. Mohammed Bawaji, HR Specialist, CP HR Services

Collaboration: CP HR Services



Dr. Sajid Alvi, Director Felicitating Guest Speaker Dr. Mohammed Bawaj

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## Objectives of the Event:

- To acquire the knowledge of marketing strategies and skills.
- To learn the effective marketing analysis and required marketing tools.
- To study the latest mend and strategies in the field of marketing.

# · Event Description:

- The Marketing Masterclass Workshop provided students with an immersive learning experience, equipping them with valuable marketing knowledge and stells. Through an engaging session led by Industry Expert Dr. Mohammed Bawaii, students gained insights into the importance of a business mindset, effective management strategies, and assential marketing tools.
- Throughout the workshop, students embarked on a journey of discovery, diving deep into the intricacles of marketing and gaining practical insights into the industry's latest trends and strategies.
- The interactive group activities tostered collaboration, problem-solving, and communication skills.
   Participants left the workshop with a deeper understanding of marketing concepts, networking opportunities, and actionable strategies to excel in their marketing careers.

## Learning Outcome:

- Students gained a knowledge of various marketing strategies and techniques.
- Students learnt about networking opportunities in field of marketing.
- Students also acquired a knowledge of latest trend of marketing in the industry.



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Doyansagor Institute of Management and
Research
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DIMR Students and Faculty Members with Immanent Guest Speaker



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Dr. Bawaji Addressing DIMR Students



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### Workshop

ON

### "WRITING A QUALITY RESEARCH PAPER"

Event Type: Workshop

Event Name: Weiting a Quality Research Paper

Day & Date: Tuesday, 23 July 2019

Seminur Hall, DIMR Vonne:

Collaboration: CPHR Services & IQ's Center for First Research.



DIMR - Director, Dr. Sajid Alvi in a session

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### Objectives of the Event:

To learn the steps of writing quality research paper.

### Event Description.

Research team of DIMR, CP HR Services & IQ's Center for Career Development, Pune successfully organized a Three Days Workshop on 'Writing Quality Research Paper' specially designed for the staff research scholars Faculty of Aljamea-tus-Saifyah, Surat and Signtal Mazaar of Bohm Community.

It is always a great pleasure to explore the new audience for the training organizations which mutually help both trainer and participants in teaching & learning. The extensive workshop on the topic provided the platform to acquire the research skills and compensates necessary to complete research thesis-paper. There were 16 Participants sans any knowledge of Research methodology, who remarkably managed to present their individual research work in just 3 days and their research works have been published in the Referred Journal (International Journal of Multidisciplinary Quarterly Research Journal, Vol. VIII, Isane-II, April-June 2019, ISSN 2277-5730). It is interesting to know that, none of the participant have any formal Management education and currently they are serving their own organization as functional managers at different locations in the Country, aged between 28 years to 55 years.

DIMR is thankful to our Chief Guest Dr. Daniel Penkar- Director-SBPIM; Guest of Honors and Subject Matter Experts Dr. Sajid Alvi, Director- DIMR, Dr. Satish Ubale, Director-MBS, Dr. Mohsin Shaikh, Professor-ZIMCA, Prof. Highhar Khan, Corporate Trainer and Butiness Consultant; the honorable Jury Dr. Hemant Katole, Professor- PUMBA & Dr. Priynaka Singh, Director- JIMS.

On 16th July, the unveiling ceremony of Journal was conducted at Aljamea-tus-Saifyah, Surat, by the Mayor of Sunat, Dr. Jagdish Patel and the Deputy Mayor Mr. Nirav Shah and the dignituries of Aljamea-tus-Saifyah graced the occasion.

DIMR marks a special mention of appreciation to Sk. Abedali Saub, Head of Signful Mazaur and the Management for giving expenser to their Staff.

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DIMR - Director, Dr. Sajid Alvi in a conversation with the dignitaries

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### Learning Outcome:

The session was helpful to understand the steps involved in wring a quality research paper.



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# MEMORANDUM OF LINDERSTANDING (MoU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

GLOBAL INNOVATORS & ENTREPREMEURS NETWORK (GIENET)

This Memorandum of Understanding (hereinafter called as the WoUT is entered into on this the OT\* of September 2018 by and between.

Disparsager Institute of Management and Research, Pune, the First Party represented herein by its Director of Doyansager Institute of Management and Research, Pune, And Global Innovators & Entrepreneurs Network, The second party, and represented herein by its Associate Director of Operations Ms. Spenial Wankhade

#### WHEREAS:

- A) First Party is a Higher Educational Institution named: Dryansagar Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Espert Lecture.
- D) Global Innovators & Entrepreneurs Network, v the Second Party is engaged in Nonprofit.
   Organization Management.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

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#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Industrial Training & Visits: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

### CLAUSE 3

### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

### CLAUSE 4

### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi Director ana di

Associate Director

Second Party



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### Activities under MoU GIENET



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### Cross Cultural Visit

Event Name: Cross Cultural Visit

Date: 23 Dec. 2022

Collaboration: GIENET & Wa Foundation







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### Objectives of the Visit

The primary objectives of this visit were:

- To strengthen international relations and foster collaboration between DIMR, GIENET, Wa
  Foundation and Urbanizacion Mas Camarena.
- 2. To discuss potential joint initiatives and projects with GIENET and Wa Foundation.
- 3. To explore apportunities for innovation and entrepreneurship that benefit institutions.

### Event Description:

DIMR was pleased to host distinguished guests from Urbanizacion Mas Camarena, Valencia, Spain. The visit included Sayuri Alvarado, Iskander Ibarrola, and Eneko Inquierdo, accompanied by filtr. Mangesh Wankhade, Wa Foundation. This visit marks a significant step in our origing association with the Global Innovators and Entrepreneurs Network (GIENET) and Wa Foundation.

The visit of Sayuri Alvarado, Iskander (barrola, and Eneko Izquierdo, along with Mr. Mangesh Wankhade, has been a milestone in our international association efforts. DiMR is excited about the opportunities that the ahead as a result of our strengthened association with GIENET and Wa Foundation. We look forward to many more successful collaborations that drive innovation and entrepreneurship on a global scale.

### Learning Outcome:

DIMR's association with the Global Innovators and Entrepreneurs Network and Wa Foundation
was further reinforced, opening up new avenues for global networking and collaboration.



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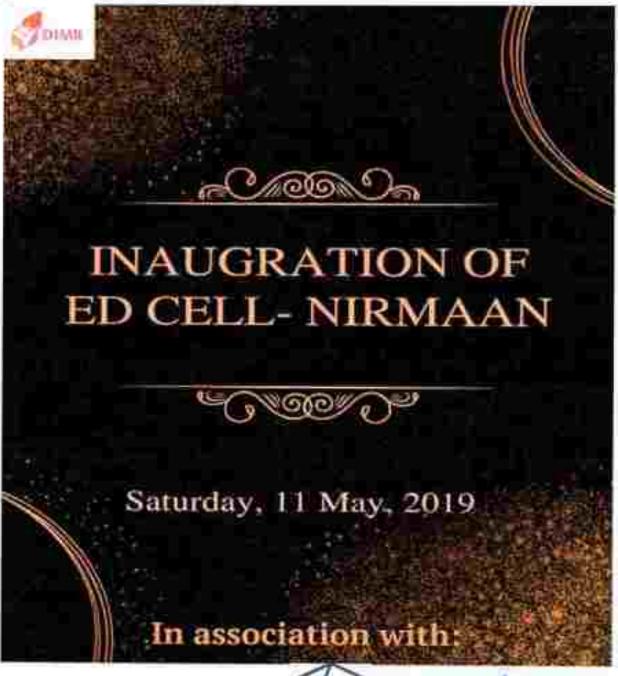


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### inauguration of ED cell- Nirmaan

Event name: Inauguration of ED cell-Nirmaan

Day & date: Saturday 11 May, 2019

Venue: Seminar hall

Collaborations: Scout Innovations, GIENET and IOTions Global



Shri. Ganpatrao Balwadkar, Chairman - SKP Campus with guests at an event

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### Objectives of the Event:

The formation of "NIRMAAN" — will function in association with Global Innovators & Entrepreneurs
Network (GIENEY) towards developing an ecosystem for the start-ups.

### **Event Description:**

Scout innovation was the main lead for DIMR behind this successful program. Being unruly, rictous, unconventional and unprecedented has no longer termed to be defiant or rebellious. Breaking stereotypes is no more a sin or rather prototyping a disruptive innovation is veering off the course. The generation & its cogitation is changing, so as the technology & World economy. The younger generation is brimful of caliber so much so to distonate into some discovery. Prosaic & run-of-the-mill development is not their forte.

All in all, the word 'Innovation' is losing its ground, making way for 'Disruption' to hold the ground. There is no dearth of such disrupters and the entire globe is becoming a huge platform for the lateral thinkers to explore. If this process of creative disruption radicalizes the marketplace by overturning the existing conventions for betterment of humanizind, society & environment at large, making this planet a better place to live; it should be enclasped.

If would be infelicitous if we fail to abet and endorse the ideas and gumptious efforts of the hudding and aspiring entrepreneurs. How long would we have left behind in this endeavor to bestow and contribute towards developing an ecosystem for the start-ups and entrepreneural activities? On May 11th 2019, a new leaf has turned over in the history of DIMR. 'NIRMAAN' was inaugurated in the presence of Shri. Ganpatrao Bahvadkar, Chairman - SEP Campus, Dr. Sajid Alvi, Director - DIMR, Mr. Mangesh Wankhade, Scout Innovations & Mr. Pankaj Jain of GIENET & Mr. Mayor Vyawhare of IDTians Global. NIRMAAN will function in association with Global Innovators & Entrepreneurs Network (GIENET) towards developing an ecosystem for the start-ups.

### Learning outcome:

NIRMAAN will function in association with Global Innovators & Entrepreneurs Network (GIENET) towards developing an ecosystem for the start-ups.

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Dr. Sajid Alvi - Director DIMR at inauguration of NIRMAAN

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DIMR students, faculty members and Guests at "NIHMAAN"

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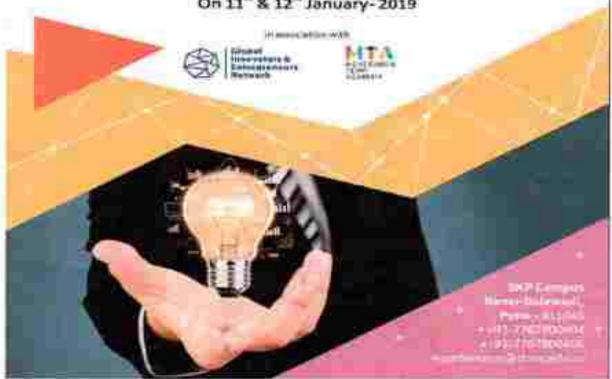
### Dnyansagar Institute of Management and Research

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### Strategising Innovation And Entrepreneurship For Development

OIP of Savitribal Phole Pune University

On 11" & 12" January-2019









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### Objectives

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### NATIONAL CONFERENCE

### ON

### "STRATEGIZING INNOVATION AND ENTREPRENEURSHIP FOR DEVELOPMENT"

Event Type: National Conference

Event Name: Strategizing Innovation And Entrepreneurship For Development

Day & Date: Tuesday, 15th January 2019

Venue: Seminar Hall\_DIMR

Speakers:

Kike Garcia, Spain

Mr. Nilesh Padbidri, CEO-Genius Minds Consulting & Services Pvt. Ltd.

Mr. Sarang Mokashi, Founder Director-Tech Prometheon Internet Pvt.

Mr. Suresh Umap, Regional Officer, Maharashtra Centre

Mr. Nishi Kant, as founder & director of Leo Edunomics

Dr. Jaishree Phadnavis, Women Entrepreneur

Ms. Neha Ratnakar, Founder of Splendid consultants, ICBI Certified Image Consultant

Ms. Pallayi Manon, M.Tech Biotechnology

Dr. Kirtee Wani Project Manager with Venture Center

Ms. Suvadarshani Debata, Entrepreneurship Development and Organisational Development supporting Start Up's and SME's.

Dr. Jaishree Phadnavis, Women Entrepreneur



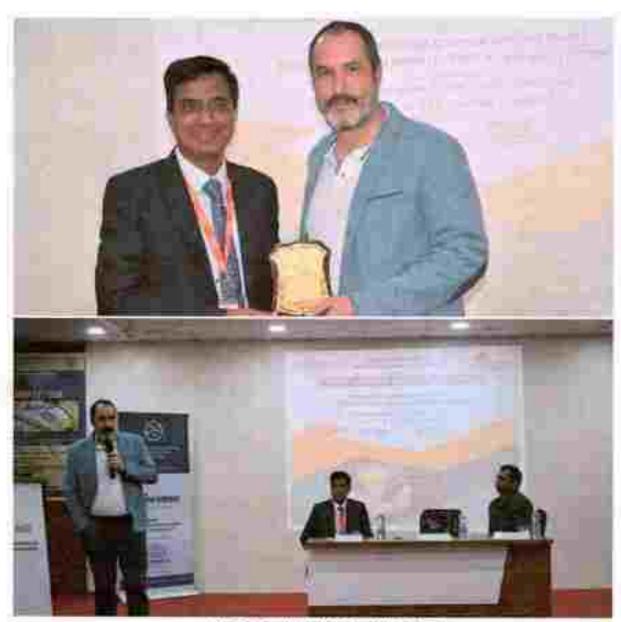
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Dr. SAjid Alvi felicitating Kike Garcia



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### Objectives of the Event:

 The main objective of organizing this national conference is to boost up the strategic innovations as well as supporting entrepreneurial activities.

### **Event Description:**

#DIMR successfully organized National Conference on Strategising Innovation and Entrepreneurship for Devolopment in association with GIENET and MTA.

The two-day National Conference was designed to provide a common platform to the academicians, professors, research scholars, industry experts and students from all across the nation to share and disseminate knowledge. The conference was a gathering of experts to "confer" about their own and each other's work. It provided a platform to hear experts illustrate on their work and to exchange their views on various topics relevant to the conference theme.

The gracious event on day 1 started with lighting of lamp at the auspicious hands of Dr. Sagar Balwadkar Secretary, SKP Campus and other dignitaries. The audience was then addressed by Dr. Sapid Alvi, Director, DIMR followed by Mr. Mangesh Wankhede, GIENET and Liber Arbide, MTA.

The occasion was graced by Chief Guest Ms Muzna Mernon, VP, Northern Trust Corporation, senior professional with over 2D years of audit & finance service industry experience, who spoke about Intrapreneurship, creative thinking and innovation. She emphasized on growth mindset in the organization linking it with skills, empathy, diversity, resourcefulness, insight and commitment.

The event was a successful conglomeration of brilliant minds.

Ms. Sonia Konjeti, Founder PULA awardee of Nari Shakti award and appointed as Star Ambassador of Maharastra, spoke about her journey in PULA and described the power of social media for online business.

Divya Rajput, Project Manager South Asia Connect emphasized on creating Value proposition for addressing customer need and satisfaction.

Mr. Ketan Gandhi an alumnus from IIM-A and Harvard Business School in executive education, consultant and intrapreneur at Prasham Innovation Management GPC Pvt. Ltd. and KgGuruji Consulting and services. He spoke on the growing importance of networking and the need for creative thinking for business.

Dr. Ayub Khan Dawood, Dean, Cresent Institue of Science and Technology Chennai with more than 30 years of teaching and research experience in Higher learning environments, grabbed the attention of the audience with his real life examples like Dabba wala's from Mumbai.

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The day ended with adulation from audience for having been engaged at various levels from sessions by guests and business plan presentations. A new day comes with new strength and new thought. The secret of change is to focus all of your energy, not on fighting the past but on building the new.

On the Second day of our National Conference on Strategizing Innovation and Entrepreneurship for Development, nervous energy captivated everyone as our talented participants participated in the Business Plan event.

Eminent judges, panelists graced the occasion and in their presence nascent vision sprung to life as every plan was astutely judged and evaluated.

Our Guest of Honor , International speaker, Kike Garcia, Spain

Mr. Nilesh Padbidri, CEO-Genius Minds Consulting & Services Pvt. Ltd

Mr. Sarang Mokashi, Founder Director-Tech Prometheon Internet Pvt.

Guest of Honor, Mr. Suresh Umap, Regional Officer, Maharastra Centre for Entrepreneurship

Development (MCED)

Mr. Nishi Kant, as founder & director of Leo Edunomics (now Le Edunomics Pvt. Ltd.) and TAYS Pvt. Ltd. with over 11+ vrs. of Industry experience in sales, marketing, business development, recruitment, project management in IT & Non IT industry.

Brainstorming is an inherent part of any innovation and entrepreneurial journey and what better way than to wield an opportunity in presence of brilliant minds from the same field. A panel discussion on Technology and Innovation in Entrepreneurship with panel members

Mr. Nilesh Padbiori, Mr. Sarang Mokashi, Mr. Namit Jain (Founder & CEO at ONN Bikes) accentuated the effects innovation and technology for an entrepreneurable venture. The event glided to unfurl into another enthralling panel discussion on Women/Social Entrepreneurs by eminent panel members.

Dr. Jaishree Phadnavis, Women Entrepreneur", "Management GURU", "Gargee Puraskaar" 
Doctorate in Soft Skills for Life Management from corporate to common man" and MSA in 
Marketing New-Port University, California, USA.

Ms. Neha Ratnakar, Founder of Splendid consultants, ICBI Certified Image Consultant and Dale Carnegie Trained Corporate Trainer.

Ms. Pallari Manon, M.Tech Biotechnology, associated with a Milkshake and Ice-cream retail brand named 'Frozen Bottle' as their Master Franchisee for Maharashtra with opening over 6 franchisee's within a year.

Dr. Kirtee Wani Project Manager with Venture Center for grant/funding programs/schemes such as BIG and Ph. D in Biotechnology from Bharati Vidyapeeth Pune.

Ms. Suvadarshani Debata, MBA, in Entrepreneurship Training from ISB Hyderabad, and with hor organization Yatee Management Systems sha is presently working in field of Entrepreneurship

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Development and Organisational Development supporting Start Up's and SME's.

Ms. Jilma Peruvangat, Founder Director of Kozhnosys Pvt. Ltd., a startup involved in the development of biomedical devices with the aim of building cost-effective and easy to use medical diagnostic devices using cutting-edge technology.

Followed by Valedictory ceremony, the event was brought to a close by awarding winners for Business Plan competition.

Winner Zocco (Spain), 1st runner up online dustbin (DIMR), 2nd runner up ATVI (Army Law College).

### Learning Outcome:

- The national conference was helpful to identify and promote innovative strategies and practices.
- The conference was also helped to gear up the entrepreneurship activities.

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Panel Discussion at National Conference

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Students presenting at conference



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### Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

### Academic Year 2018-19

Sr. No.	Name	Designation	Role in Cell
Ľ	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Ifzekhar Khan	Assistant Professor, DIMIR	Coordinator
3.	Mr. Karpe Suraj	DIMR Student	Member
4.	Mr. Koli Maruti	DIMR Student	Member
5.	Ms. Vaishall Ohas	DIMR Student	Member
6.	Mr. Mundhe Mohan	DIMR Student	Member
7.:	Ms. Sharayu Rout	DIMR Student	Member
	Mr. Mungesh Wankhade	Scout Innovations Industry Representative	Member
9;	Ms. Snehal Wankhade	GIENET Industry Representative	Member



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### Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

### Academic Year 2019-20

Sr. No.	Name	Designation	Rolle in Cell
t.	Dr. Manisha Jegtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Mr. Mundhe Mohan	DIMR Student	Member
4,	Ms. Sharayu Flaut	DIMR Student	Member
55	Ms. Snehal More	DIMR Student	Member
Ę	Mr. Likhekar Shubham	DIMR Student	Member
r.	Mr. Asopa Govind	DIMAR Student	Member
£:	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
0	Ms. Snehol Wankhade	GIENET Industry Representative	Member



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### Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

### Academic Year 2020-21

Sr. No.	Name	Designation	Role in Cell
Ē	Or. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Ms. Seetal More	DIMR Student	Momber
4-	Mr. Lakhekar Shubham	Drivin Student	Member
S.	Mr. Asopa Govind	DIMIR Student	Member
6.	Mr. Sabane Chango	DIMR Student	Member
1/	Ms. Bhavsar Vaishnaxi	DIMR Student	Member
8.	Mr. Mangesh Wankhode	Scout Innovations Industry Regresentative	Member
9,	Ms; Snahai Wankhade	GIENET Industry Representative	Member



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### Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

### Academic Year 2021-22

Sr. No.	Name	Designation	Rale in Cell
1.	Dr. Marvisha Jagtap	HOD & Associate Prof., DIMIL	Head
2	Prof, litekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Sabane Changoji	DIMR Student	Marriber
4.	Bhavsar Valshnayl	DIMR Student	Member
5.0	Shubham Barse	DIMR Student	Member
6.	Akshay Gofane	DIMR Student	Member
2.2	Pritam Sapke	DIMR Stodent	Member
138	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9,	Ms. Snehal Wankhade	GIENET Industry Representative	Member



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### Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

### Academic Year 2022-23

Sr. No.	Name	Designation	Role in Cell
1.	Or. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3,	Ms. Mansi Pawar	DIMR Student	Member
42	Mr. Raj Kamble	DIMR Student	Member
5.	Mr. Parth Madke	DIMR Student	Member
6.	Mr. Shubham Barse	DIMR Student	Member
7,	Mr. Pritum Sapke	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scaut Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



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### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is signed on 20th of August 2018 by and between

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Poons College of Arts, Science & Commerce, Camp, Pune - 411001 (MS)

### BACKGROUND OF PARTIES

Dayansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune 411045 (MS)

Dryamagar Institute of Management and Research (DIMR) was established by Shri Khandemi Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as a 'Final Answer'; we believe in triggering the curiosity in the minds of students, and we finally believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

### Poons College of Arts, Science & Commerce, Camp, Pune - 411001 (MS)

The Poona College of Arts, Science & Commerce was established in the year 1970 by 'Anjuman Khairui Islam', Mumboi, a Philanthropic Charitable Trust dedicated to the noble cause of the orphans and the deprived. Situated prominently in the heart of Pone Camp, it has brought about a revolutionary change in the region's educational scenario, diversified in leaps and bounds and has curved a niche for itself as a celebrated seat of learning. This was humbly acknowledged by the National Assessment and Accreditation Council (NAAC) Bangalore in the year 2004 which awarded it by the Prestigious 'A' grade. On the path of continued excellence, the college once again obtained endorsement by NAAC when it got reaccredited in September 2015. The College is also having ISO 9001:2015 Certification.

(Approved by ACTE, New Delty, Neograph By Oct. of Management, Affiliate or B. F. Pure University).

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The College is a recognized Research Centre of the Savirribai Phule Pune University in Chemistry, Commerce, Economics and with full-fledged degree courses and Postgraduate Centers in Computer Science, Electronics, Organic Chemistry, Zoology, Economics, English, Urdu and Commerce, Apart from this, it also offers professional courses of B.B.A. B.C.A., B.Sc. (Computer Science) and M.Sc. (Computer Science), Poons College is also having four Bothelor of Vocation (B.Voc.) courses recognized by University Grants Commission in Software Development, Medical Laboratory Technology, Banking Finance and Insurance, Travel, Tourism and Hospitality Management, Gradually it has expanded on a national as well as global scale with student enrolment exceeding 6000 every year, and has become a favoured destination for education seekers from all Indian States particularly the North-East and from over 15 countries abroad.

The College prides itself by possessing a rare distinction of having a highly qualified, dedicated and enthusiassic staff with doctorates constituting a half while a quartes as M.Phil. qualified. In addition to conventional teaching, more stress is laid on imbibing moral and ethical elearneters, career planning and guidance, sports and co-consicular activities such as NCC, NSS and Sports.

#### PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- Studies in various disciplines
- in. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND POONA COLLEGE OF ARTS, SCIENCE & COMMERCE, CAMP, PUNE -411001 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

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### 1. FIELD OF COOPERATION:

- Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exclange visits.
- b. The said academic interaction and intellectual assimilation may include
  - i. Exculty / staff development and exchange
  - ii. Exchange of stodents
  - iii. Seminars, research, conferences and workshops
  - Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
  - v. Collaborative social and extension activities

### 2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- Issues relating to travel, boarding, lodging, miscellandom expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

### 3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on numually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- The Parties of this memorandom may, by mutual consent, add, medify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its aignature and real, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and substituting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so elassified in advance. The terms of confidentiality and mode of disclosure shall be as permutually acceptable terms.
- This MCHI shall require the millication of the competent sendemic executive body of both the institutions.

(Approved by ACTS) New Cath, Perceptual By Good of Management Affilians as S. F. Pure University (MISHE Club), C. -41203, PUN Club, IMMEDIATES



Authorized signatory on behalf of Dayansagur Institute of Management and Research (DIMR), SKP Compus. Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Aivi

Director,
Duyansagar Institute of Management & Research, SKP Campus,
Balewadi, Pune -411045 (MS)

Seat

Date:

PANE AS

Authorized signatory on behalf of Poona College of Arts, Science & Commerce, Camp, Pune -411001 (MS)

Dr. Athab Anwar Shaikh,

Principale

Poona College of Arts, Science & Commerce,

Cump, Pune - 411001 (MS)

Seal:

Dates

Witnesses



Activities under MoU Poona College of Arts, Science & Commerce, Pune

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DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Dr. Imran Boig Mirza

of Poones College of Arts, Commune and Science Cla College.

has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022



Dr. Sajid Alvi

Director



Doyansager institute of Management and Balewadi, Pune-411045



DIMR

Dnyansagar Institute of Management & Research, Balewadi, Pune in association with Savitribai Phule Pune University

## CERTIFICATE



This is to certify that

ON IMPOR MINIZA

fram.

poona college of Aras, commerce & science, pune

has participated in "One day o Faculty Development Programme on MBA CBCS & GS OBE Pattern

in Organization and Management Board for Sem III" on 31" July 2020.



Cr. Parag Kalkar

Service of Comments



Dr. Surbhi Jain



(D)

Dr. Nikoh Benel

- Carrier



Dr. Sajid Alvi

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Sirector

Dryansagar Institute of Management and

Bahmas Pinter 11045

Anjuman Khairul Islam's



(Affiliated to Savitribai Phule Pune University)

K. B. Hidayatullah Road, Camp, Pune - 411001. Tel. 020-26454240/26446319, Fax: 26453707. Email: principal@poonacollege.edu.in Web: www.akipoonacollege.ac.in

Internal Quality Assurance Cell (IQAC)

Organizes

# Workshop on Preparation for NAAC Accreditation As Per The Latest Guidelines

Tuesday, Ith January 2020



This is to certify that Dr. Manisha Jag-Lap

of	DINR	
has	participated in the Workshop	on Emparation for NAAG
Ac	recognition for Per The Langue Cluicky	organized by the Internal
Qua	lity Assurance Cell (IQAC), AKI's P	oona College of Arts, Science &
Con	nmerce held on Tuesday, 7th Jenuary	2020.

Mr. Iqbal N. Shaikh IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh

Onyansagor Institute of Management Ressured Ballowadi, Pumo e 11045



Anjuman Khairul Islam's

### POONA COLLEGE OF ARTS, SCIENCE & COMMERCE



## CERTIFICATE

This is to certify that,

Prof. Sameer Patil

of DIMR

has participated in "ONE WEEK WORKSHOP ON RESEARCH METHODOLOGY" from 28th March to 2nd April 2022



Dr. Aftab Anwar Shaikh Principal

Dryansagar Institute of Management and

Research Balewadi, Pune-411045



Anjuman Khalest Islam's

### POONA COLLEGE OF ARTS, SCIENCE & COMMERCE

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O K. S. Wassystoffen House, Camp.

C \*91/20/20/40 4249 / DD44 ED18





### CERTIFICATE

This is to certify that,

Prof. Hilambari Moholkar

of DIME

has participated in "One Day Workshop on "Research Methodology"" on 28th April 2021

> Dr. Aftab Anwar Shaikh Principal



Dryansagar Incitive of Management and Research Ballewadi, Pune-411045

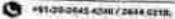


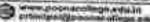


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### POONA COLLEGE OF ARTS, SCIENCE & COMMERCE

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## CERTIFICATE

This is to certify that,

Dr. Spali Bhaleran

of DIME

has participeted in " One Day Workshop on "Research Methodology" on 28th April 2021



Dr. Aftab Anwar Shaikh Principal



Doyansagar Hamfata of Humagement and

Balawadi, Pune-411045



(Approved by ACCE), New Dorn, Necognism by Cent, of Mahamatene, Attitudes to 5: P. Piure (Animology) (Albert Code: C - 41265, Plun Code: (MARPET-4035)



# MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND SAI SERVICE PVT LTD

This Memorandum of Understanding (hereinafter called as the MoU) is entered into on this the 20<sup>th</sup> of August 2018 by and between.

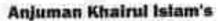
Driversager Institute of Management and Research, Pune, the First Party represented herein by its Director of Driversager Institute of Management and Research, Pune, And Sal Service Pvt. Ltd. The second party, and represented herein by its General Manager Mr. Vikrant Jagtap WHEREAS:

- A) First Party is a Higher Educational institution named: Doyansagor Institute of Management and Research, Pune
- h) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced apportunities.
- C) The Parties Intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- 0) Sai Service Pvt. Ltd., Pune, the Second Party is engaged in Automobile.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 2 First Party and Second Party co-operation will facilitate effective utilitiation of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, retevant agreement.





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#### (Affiliated to Savitribal Phule Pune University)

K. B. Hidayatullah Road, Camp, Pune - 411001. Tel. 020-26454240/26446319, Fax: 26453767 Email: principal@poonacollege.edu.in Web: www.akipoonacollege.ac.in

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# Workshop on Preparation for NAAC Accreditation As Per The Latest Guidelines

### ( Certificate )

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This	is to certify tha	t_1	J.X. (	Manisha	3	rg-tap
of _	DIME					* 10
has	participated	in	the	Workshop	na	Charleston For Block
						organized by the Internal
Qua	lity Assurance	Cei	1 (10.	AC), AKI's Po	oona	College of Arts, Science &
Con	merce held on	Tue	sday	7th January	2020	

Strans;

Mr. Iqbal N. Shaikh IQAC Coordinator & Vice Principal



\*

Dr. Aftab Anwar Shaikh 1940 Chaleman & Principal

ollediar

Dayansager Institute of Management and

Balawad, Pane 411045

#### Anjuman Khairul Islam's



### POUNA COLLEGE DE ARTS, SCIENCE & SOMMERSE

### (Affiliated to Savitribal Phule Pune University)

K. B. Hidayatullah Road, Camp, Pune - 411001. Tel. 020-26454240/26446319, Fax: 26453707 Email: principal@poonacollege.edu.in Web: www.akipoonacollege.ac.in

Organizes

DESCRIPTION OF REAL PROPERTY.

# Workshop on Preparation for NAAC Accreditation As Per The Latest Guidelines

## ( Certificate )

Township Till January 2020

This is to certify that DY Sharan	n Shimpi
Department of DIME	, AKI's Poona College of
Arts, Science & Commerce, Pune has	participated in the Workshop on
organized by the Internal Quality Ass	surance Cell (IQAC), AKI's Poona
College of Arts, Science & Commerce h	eld on Tuesday, 7th January 2020.

Mr. Iqbal N. Shaikh



Dr. Aftab Anwar Shaikh

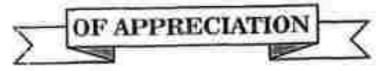
Dryansagar Institute of Managa

Ballowadi, Pono



Dnyansagar Institute of Management & Research, Balewadi, Pune

# CERTIFICATE



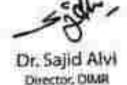
This is to certify that

Dr. / Prof. / Mr. / Ms. D. T. Imman Mirza

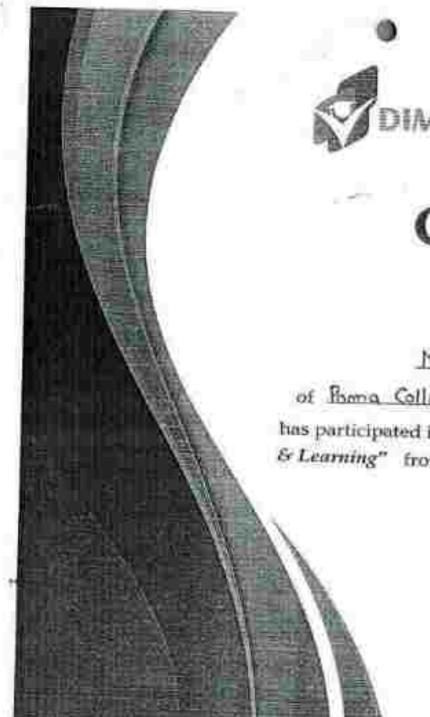
of

poona college of Axts, commerce and science, fine

has actively participated in a one week'e-Faculty Development Programme' on 'NAAC ACCREDITATION' organised by DIMR IQAC Cell & EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020











# CERTIFICATE

This is to certify that,

Ms. Despika Athilest Kininge

of Boma College of Arts, Commerce and Science College

has participated in "Faculty Development Program on ICI Tools for Effective Teaching & Learning" from 16/12/2019 to 20/12/2019



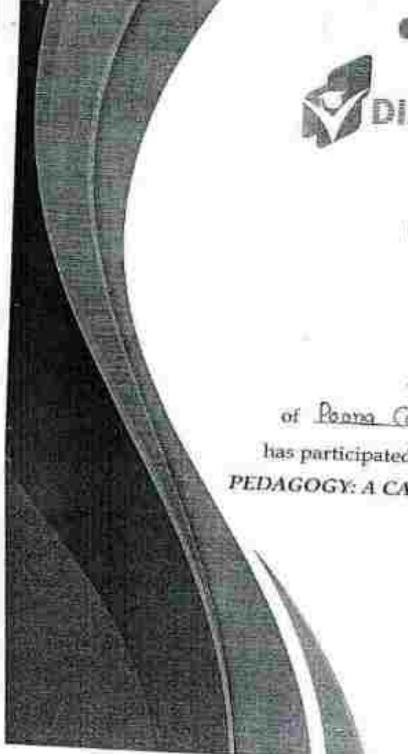
Dr. Sajid Alvi

Director

Birector

Doyansagas Institute of Management and Research

Balewadi, Pune-411045







DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH SKP Campus, Balewadi, Pune - 411045

# CERTIFICATE

This is to certify that,

Ms. Herry Mushlogue Sayyad

Poora College of Arts, Commerce and Science College.

has participated in "Faculty Development Program on INNOVATIVE TEACHING PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018



Dr. Sajid Alvi

Director

Onyensagar Institute of Management and

Balowed, Pune-411045





SKP Campus, Balewadi, Pune - 411045

of Poona College of Arits, Commerce and Science College

has participated in "Faculty Development Program on INNOVATIVE TEACHING



Dr. Sajid Alvi

Director

Ongensager Institute of Management and

Balewadi, Pune 411045





#### Anjuman Khairul Islam's

# of arts, science & commerce



(Affiliated to Savitribal Phule Pune University)

K. B. Hidayatullah Road, Camp. Pune - 411001. Tel. 920-28454240/26446319, Fax: 920-26453707 Email: principal@akipoonacollege.ac.in Web: www.akipoonacollege.ac.in

One day Quality Seminar on

## ACADEMIC AUDIT

Organized BY Internal Quality Assurance Cell (IQAC)

9th December 2018



This is to certify t	har Prof somee	x Patil
Department of	DIMR	. AKI's Poona College of Arts.
Science & Comm	nerce, Pune participated	in the one day quality seminar on "Academic
Audit" organized	l by the Internal Quality	Assurance Cell, AKI's Poonn College of Arts,
	Science& Commerce,C	Camp, Pune - 411001 held on 9th December 2018

Mr. Igbal N. Shaikh IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shalkh IOAC Challengo & Principal Director

Onyanasgar Institute of Managar Remark

Billowid Pare 411045



#### Anjuman Khairul Islam's

### POONA COLLEGE OF ARTS, SCIENCE & COMMERCE



(Affiliated to Savitribal Phule Pune University)

K. S. Hidayatullah Road, Camp. Pune - 411001. Tel. 020-26454240/26446319, Fax: 020-26453707 Email: principal@akipconacollege.ac.in Web: www.akipconacollege.ac.in

One day Quality Seminar on

## ACADEMIC AUDIT

Organized BY Internal Quality Assurance Cell (IQAC)

9th December 2018



This is to certify th	ant Dr. Shrincom	Shimpi	
Department of _	DIMR	, AKI's Poona College of Arts,	
Science & Comm	erce.Pune participated i	n the one day quality seminar on "Academic	
Audit* organized	by the Internal Quality	Assurance Cell, AKI's Poona College of Arts,	
i i	Science & Commerce, Co	amp, Pune - 411001 held on 9th December 2018.	

Mr. Iqbal N. Shalkh





Dr. Aftab Anwar Shaikh tqac Chairman & Brinkipal Drisctor

California Pro-Effors

(Reproved by AKCTE, New DARK Recognized by Ookt, of Manuscaness Affiliated to S. P. Puna Uniconstru-(ARSHE Contr. C. - \$1285, Purk Cops. - BROPH 4220)



#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Industrial Training & Weits: Industry and institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence it smooth transition for students work. Also the Second party may register on the AICTE Internable Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trands and in house requirements.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sand Alvi

Second Party

Mr. Vikrant Jagtap





**Activities under MoU** Sai Service Pvt. Ltd.

& SRP Girepus, Barrey, Balancest, Pures - 411 618 (ACMA). 2 TT47800401 - 12 G misclon@democlour @ www.mmc.equin





# SAISERVICE & BAJAJ

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This is certify that MR. LAGAD VISHAU YAMAJI audent of "Doyonsagur Institute of Management and Research (DIMR), flune That successfully completed by training programme in our organisation puring 15 " suggest 2019 to 15" August 2019.

He had completed the project report littled "A study of factors influencing customers to purchase that a man wheeler at Sal Sandce Pvs. And Pune."

This report more and maintain own affort.

Regueds.

Vikrant Jugtap Sr:GM (Sales & Service)





Director
Doyansagar Institute of Management and
Research
Ballowadi, Pulsa-411045



Authoritant Dealer for Enja; Auto Limited

Sai Service Put. Ltd. Head Office : Maritha: Puna Houd. Phagewall, Pane + 415 012

Phone | Will 330 House

Branch Office: 1995: Barg Brand Mew Bureing, Old Pune Munical Robd, Opp. Therms Complete, Walderson, Pune 411005.

Phone: 992328661

Kedar Mrtitti.
 Near Churchhola Gerped Mandr.
 Erandwane, Kurve Road, Flane - 36
 Prigns: 19773038090

Cinht 1

Date: 05th Feb. 2023

To

Dr. Manisha Jaguan

HoD

Dayansagar Institute of Management & Research, Pune

Dear Madam.

On behalf of Sai Service Ltd, Wakdewedi, I would like to express our sincere gratinude for your participation as the Guest of Honour at our Coffee Meet event held on 5th Feb. 2023. Your presence and unthusiasm during the event were greatly appreciated by all participants and attendees.

Your appoint and encouragement set a positive tone for the event, motivating the participants and adding a sense of importance and excitement to the occasion. The time you took to interact with participants and share your inspiring words was invaluable and left a lasting impression on everyone present.

Once again, thank you for honouring us with your presence and for contributing to the success of our event. We look forward to the opportunity to collaborate with you in future undervors.

Warra regards,

Mr. Vikrunt Jagtap CEO



Director Doyuma before the secretard

# SAISERVICE \* BAJAJ

Authorised Dealer for Build Auth Limited

Sur Service Pvt. Ltd. Head Office : Murmate Piera Rend. Phopowool, Puna + 411 012

Phone : \$923208063

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CHARGO

Date: 01° March 2021

To

Dr. Munisha Jagrap

Daymsagar Institute of Munigement & Research, Pune

Subject: Invitation as 'Guest of Honour' for Women's Day Celebration Function on 8th March 2021 at Sai Service Ltd, Walchewadi,

Dear Madum

We are delighted to extend a heartfelt invitation to you to be the Guest of Honor at our upcoming Women's Day Celebration and Award Function. The event will be held on 8th Murch 2021 at Sai Service Ltd. Wakdewadi commencing at 4:00 pm.

Your esteemed presence as the Guest of Honour holds immease significance, as it will truly uplift and inspire the women workers being felicitated, underscoring their invaluable role in our organization. Your support will not only amplify the significance of the celebration but will also pay tribute to the dedication and diligence of these exceptional individuals.

We look forward to your positive response and to welcoming you to our celebration.

Thank you for considering our invitation.

Warm remarks

Mr. Wilcrant Jugtop St. GM (Sales & Service)

Doymosou building of the continuor and HOLESTA Salamid, Ports 4110/45

### SAISERVICE \* BAJAJ

Authorised Center for Soloj Auto Limited

Spi Service Put Ltd. Head Office: Mampai Pune Road. Phopespo. Pune - 411 1112.

Phone: 900 vousions

Bransh Office: 1284 Book Brand View Building, Old Puhe (Aurital Rost, Opp. Thermas Congues) Watteward, Pune 411003.

Phone : 9921308083

Kedar Impire,
 Narar Dashtchua Gargett Mandir,
 Erandwacet, Katya Road, Pune - 28
 Phone - 952,228,000

Done:

Date: 08th Murch 2021

To

Dr. Manisha Jaguap

HoD

Dayansagar Institute of Management & Research, Pune

Dear Madam

On behalf of Sai Service Ltd, Wakdowadi, I would like to extend our heartfelt appreciation for your presence as the Guest of Honor at our Women's Day Celebration and Award Function held on 8th March 2021. Your participation made the event truly memorable and impactful.

The insights and experiences you shared were deeply appreciated by everyone in attendance and have left a lasting impression on all of use

We are grateful for the time and effort you dedicated to our event, and for the support you have shown towards recognizing and celebrating the achievements of women in our community. Your contribution helped make this event a resounding success and highlighted the importance of empowering women in all spheres of life.

Once again, thank you for your invaluable support and for honoring us with your presence. We look forward to the opportunity to collaborate with you in the future.

Worm regards

Mr. Vikront Ingtop Sr. GM (Soles & Service)



Director

Director

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# SAISERVICE \* BAJAJ

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San Survice Put. Ltd. Head Office: Munition Plans Root, Mingreeth, Pure-411 012.

Phone | 1920000000

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Phone: 10073220092

· Keder impete. Shor California Carpin Minds. Etableann Valve Road, Pune - 36 Pt-3rd 19923220000

CHIEF

Duto: 02rd Feb. 2023

To

Dr. Maniaha Jagtap

Dayunsagur Institute of Management & Research, Pune

Subject: Invitation as "Guest of Honour" for Coffee Meet ceremony on 5th Feb. 2023 at our Ssi Service Ltd, Wakdewndi

Dear Medam,

It is our pleasure to extend a warm invitation to you to serve as the Guest of Henor at our apcoming Coffee Meet event, set to take place on the 5th February 2023, at our Waltdewnill showroom. The event will commence at 6:00 pm, and we would be honored if you could prace us with your presence for this delightful gathering.

Your participation as the Guest of Honor will significantly inspire all attendees and lend a distinguished touch to our Coffee Meet. Your presence will not only enhance the experience for our guests but will also belp to foster a sense of community and companionship among all participants, including enthusiasts and customers at our showroom.

Thank you for considering our invitation. We look forward to your positive response and to welcoming you to our event.

Warm regards,

Mr. Viscont Jagtap CEO

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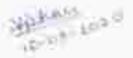
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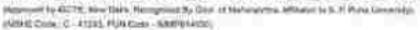


- Audit Company











#### Sai Service Station - Industrial Visit

Event Name: Industrial Visit

Day & Date: Saturday, 231 Oct. 2021

Collaboration: Sal Service





Director
Dayunuagar Institute of Management and
Research
Bellowed, Pune-411045

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to 7767000401 - 10 as director@plans.edu.in di wore dilete edu.in



#### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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#### Learning Objectives:

- To learn practically through interaction, working methods and employment practices.
- To experience the working environment in industry and visualize all the important.
   Departments in the industry.

#### Event Description:

DIMR provided on the practical experiences to their first year MBA students along with a feel of joy and perpetuity at authorized BAIAI AUTO Dealer SAI SERVICE STATION LTD, PUNE

On 23<sup>rd</sup> March 2019 our students got an opportunity to interact with representatives of Sai Service station, who explained the detail functioning of its comprehensive range of services, including routine maintenance, repairs, and diagnostics for various vehicle makes and models. During the visit, students tour the service station facility, including the workshop area, service trays, and customer lounge. Demonstration of diagnostic tools and equipment used for vehicle inspection and troubleshooting.

The industrial visit to Sai Service Station proved to be an enriching experience for the students, offering practical insights into the automotive service industry. The visit underscored the significance of hands-on learning opportunities in complementing theoretical knowledge.

#### Outcome:

- Students gained insights into customer service practices in the automotive industry. To learn about the
- The participants were informed about technological advancements in automotive servicing.

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#### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH









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(Approved by ARTE, flow Date, Recognisis By Good of Northeastern, Affiliand to E. P. Plane Conversely)

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# MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

#### IQ's CENTER FOR CAREER DEVELOPMENT.

This Memorandum of Understanding (hereinafter called as the MeU) is entered into an this the 13<sup>rd</sup> of August 2018 by and between

Doyansegor Institute of Management and Research, Pune, the First Party represented herein by its Director of Doyansagar institute of Management and Research, Pune, And IQ's Center for Caceer Dovelopment. The second party, and represented herein by its Co-Founder Mrs. Questya Tazian Khan.

#### WHEREAST

- A) First Party is a Higher Educational Institution named: Doyansagar Institute of Management and Research, Pune
- B) First Party is Second Party believe that collaboration and co-operation between themselves will promote some effective use of early of their resources, and provide each of them with enhanced opportunities.
- C) The Parties Intent to cooperate and focus their efforts on cooperation within area of Skill. Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) IQ's Center for Career Development the Second Party is engaged in Training & Consulting

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party on operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

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#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Skill Development Programs: Industry and Institution Interaction will provide an Insight Into the latest developments / requirements of the Industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the still gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internation Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for importing training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial communication the part of the Doyansagar Institute of Managiment and Research, Pune, the first party to take up any program mention in Mall. If there is my Directal consideration, it will be dealt separately.
- 2.5 Both Farties to obtain all internal approvals, consents, permissions, and beenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 in case, thus party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

#### CLAUSE 1

#### VALIDITY

3.1 This Agreement will be valid until it is impressly terminated by either Party or mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

### RELATIONSHIP SETWEEN THE PARTIES

£1 If it expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Salid Aivi

Director DIMR, Pune Second Party

Official Tarian River

IQ's Center for Carver Development

PUDE:45





Activities under MoU IQ's Center for Career Development





Doyansagar institute of Management and Research Ballewady, Pune-411045

#### Invitation Letter

Dear Dr. Manisha Jaemn,

Doyansagar Institute of Management and Research (DIMR) SKP Cumpus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

#### Greetings from Team IQ's Center For First Research!!!

It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on "Business Opportunities in Agriculture" which will take place on Saturday, September 22, 2018 at ProLearn India, 25, Karve Road Erandwane, Pune 411004, Participating students will benefit from your vivid experience, insights, support, encounagement and vision.

Event Date: Saturday, September 22, 2018

Venue: ProLearn India, 25, Kurve Road Frandware, Pune 411004

Session: 2:00 pm to 5:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

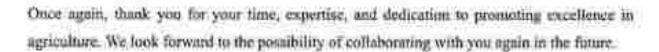
Regards.

K.Q. Tazlen Project Hand



Dryansegar Institute of Management and Research Ballowads, Pune-411045

#### 10's Center for First Research



Warm regards,

K.Q. Tazien

Project Hend



Director
Doyansagar Institute of Management and
Research
Balaward, Pune 411045

#### 10's Center for First Research

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#### Appreciation Letter

Dear Dr. Manisha Jagtap.

Dayansagar Institute of Management and Research (DIMR) SKP Campus, Bancr - Bolewadi Rd, Bancr, Pune, Maharashira 411045

Subject: Appreciation for Your Contribution as a Resource Person.

Dear Professor.

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent agriculture workshop on "Marketing of Farm Produce and Process Products" which took place on Saturday, December 10, 2022. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area agriculture business was evident throughout your presentation. Your ability to communicate complex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to festering terming and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.

> Dayansagar Institute of Management and Research Ballewadi, Pune-411045

### IQ's Center for First Research

C2-25: Deputed Floor: Shahma Estate: NIBM Limition, Kondilive (Obund), Plane: 611048 (biolog), Phone: 020-4129 7798 Exercit control (Fill stream) in the core, website: www.testreamprofiles Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards,

K.Q. Tazien

Project Head



Director

Drysnsages Institute of Management and
Research
Bulewadi, Pune-411045

C2-25, Ground Floor, Brahma Fistate, KIRM limition, Kondisso (Khund), Plane- 411048 (India), Plane- 020-4129 7798.

Email: particular limitation completion, website your finder-particles.

#### Invitation Letter

## Dear Prof. Sameer Patil,

Dryunsagar Institute of Management and Research (DIMR) SKP Campus, Baner - Balewidi Rd, Baner, Pune, Maharashtra 411045

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It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on "Retail Entrepreneurship and Small Business Management" which will take place on Saturday, February 09, 2019 at our Center C2/ 25, Brahma Estate Kondhwa, Pune 411048 Participating students will benefit from your vivid experience, insights, support, encouragement and vision.

Event Date: Saturday, February 69, 2019

Venue: C2: 25, Brahma Estate Kondhwa, Pune 411048.

Session: 2:00 pm to 5:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards.

K.Q. Tazien Project Hend



Director

Dryanagar Institute of Management and
Presearch
Balloward, Punn-411045

# IQ's Center for First Research

C2-25, Saward Place, Brahma Estate, NIBM Junution, Karalinea (Quard), Plane 411046 (India), Phone: 020-4129 7756
Email: contact@padeparent.com, website: page Systems of the

#### Invitation Letter

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Event Date: Saturday, August 20, 2022

Venue: Online Mode

Session: 11:00 am to 2:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards.

KQ Tazien Project Head

Diffector

Dayansagar lostifule of Management and
Research
Ballewasti, Punis-411045

# IQ's Center for First Research

34/08/2022

# Appreciation Letter

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Director

Conyansagar Intelligence of Management and
Research
Ballowards, Pune-411045

# IQ's Center for First Research

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# TO WHOMSOEVER IT MAY CONCERN

This is to certify that MR. SHUBHAM DIVTI has done his internship with one of our ellent M/s Farm Products & Processing Company's research work on Lemon Squash Processing, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "Cost Analysis & Manufacturing of Lemon Squash.".

This project was aimed at overall Cost Analysis of manufacturing one unit of Lemon Squash.

During his internship he has demonstrated his skills with self-motivation to Jean new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his apcoming career.

For IQ's Centre for First Research, Pune

K Q Tazien

Director



Director

Director

Director

Research

Balawadi, Pune-411045

# 10's Center for First Research

## TO WHOMSOEVER IT MAY CONCERN

This is to certify that MR. AMOL TUKARAM UGALE has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Powder in Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "Study of Costing Dry Lemon Powder". This project was aimed at finding the cost and profitability for the Lemon Powder Production unit.

During his intereship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his apcoming career.

For IQ's Centre for First Research, Pune

K Q Tazien Director



Dryansager Institute of Management and Research Balewadi, Puna-411945

# IQ's Center for First Research

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that MR. NITIN NAGNATHRAO MUNDE has done his internahip with one of our client M/s Firm Products & Processing Company's research work on Lemon Oil Production in Pane, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "A Study of the B2B Market for Lemon Oil". This project was simed at identifying & Analysing the B2B market for Lemon Oil in Malsarashtra.

During his intereship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his apcoming career.

For IQ's Centre for First Research, Pune

K Q Tazien

Director



Director

Onyansagar Institute of Management and
Research
Balloward, Pulne-411045

# IQ's Center for First Research

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#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that MR. AMIT NARAYAN GONDALE has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Juice Production Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "A study and cost analysis of Lemon Juice ". This project was aimed at identifying the cost of the project to produce Lemon Juice.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his opcoming career.

For IQ's Centre for First Research, Pune

K Q Taxien Director



Director

Dryansagar Institute of Management and

Research

Ballowads, Punn-411045

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that MR. LUKESHKUMAR R. PARHIAR has done his internahip with one of our client M/s Farm Products & Processing Company's research work on Lemon based Cosmetic Products and its Perception among the users in Gondin District, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "A Study of Customer Preference and Perception towards Lamon based Cosmetic Products".

During his internalisp he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For IQ's Centre for First Research, Pune

K Q Tazion

Director



Director
Doyansager Inabbase of Management and
Research
Ballowadt, Pune-411045

# 10's Center for First Research

## TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. MARKAD SACHIN BALU has done her internship with one of our client Mrs Farm Products & Processing Company's research work on Lemon farm costing, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "A STUDY OF COSTING OF LEMON CRUSH".

During her internship she has demonstrated her skills with self-metivation to learn new skills. Her performance exceeded our expectations and she was able to complete the project on time.

We wish her all the best for her upcoming career.

For IQ's Centre for First Research, Pune

K Q Tazien

Director



Director
Dryansagar Institute of Management and
Research
Balleward, Pune-411045

# IQ's Center for First Research

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that MR. NEERAJ RAMCHANDRA MESTA has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Products & Processing of Lemons in Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project foled "COST & PROCUREMENT ANALYSIS OF VARIOUS MACHINES AND EQUIPMENT REQUIRED FOR LEMON JUICE". This project was aimed at overall working Capital requirement and its management in Farm based Product processing.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming cureer.

For IQ's Centre for First Research, Punc

K Q Tarien



Director
Dryansagar Institute of Management and
Research
Balleward, Pune 411045

# 10's Center for First Research

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The only sector that has shown a growth of 3.4% amid Covid pandemic, when all other sectors are sharply down

# WEBINAR

on

# Career Opportunities in Agribusiness



Time & Date : 11:00 AM, Tuesday, 15th Sep. 20

Speaker | Mr. Hickhar Ehan

Tapic : Business Opportunities in Agriculture



Time & Date : 11:00 AM, Wednesday, 18th Sep. 20

Speaker Mr Nitin Thakour

Topic : International Paid Internation in Agriculture

See you on Zoom, Meeting Id: 957 3557 0794 & Pass code: DIMR

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Dnyansagar Institute of Management & Research, Pune





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In association with:



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# Webinar On "Entrepreneur Opportunities in Agribusiness"

Event name: Entrepreneur opportunities in Agri-business

Event type: Seminar

Day & date: Friday - Saturday, 15th -16th Sept 2020

Time: 9:30 am Venue: Seminar hall

Speaker: Mr. Hickhar Khan, Mr. Nitin Thakour



Participants in a session.

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Director

Conyampager Institute of Management and
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Colonias (Full) 411045



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#### Event description:

Event Link - bring 11b watch maPoN Shift iv

The whole world is gasping in the Corona Pandemic and everyone was startled to see the World's most functed economy grappling desolately & topping the list of worst hit in GDP growth.

All anyther including most of the corona pandemic and everyone was startled to see the World's most function.

All sectors including most of the core sectors nosedived except one that stood strong and in fact emerged triumphant with a 3.4% growth... Agriculture! A sector that creates around 60% of employment is opening new business avenues with a mercurial market, evolving customers & capricious technology.

Day I of the 'Webinar on Career opportunities in Agriculture' was a sort of revelations unradied by the speaker Prof. Iffekhar Khao, touching upon ample lesser known and disregarded but latent avenues in the field of agribusiness. It would be pitiful and unfortunate of us if we don't capitalize on it with the bountiful resources at our disposal.

An overwhelming response from the Agricus and other enthusiastic participants from all across the country made First Day of Webinar really remarkable.

#### Objectives of the event:

To know the opportunities available in agri business.

#### Learning outcome:

 Students gained the knowledge about agriculture industry and the opportunities available in agrihusiness.

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#### SHRI KHANDERAI PRATISHTHAN'S

# DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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For the students of Management Programmes of Savitribal Phote Pune University (5PPU)

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#### Date of Competition:

November 6, 2020, 11:00 AM

Venue - Zoom Meeting Platform

Meeting ID: 908 186 5783 Passcode: DIMR

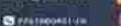
Certificates to the Winners from each caregory & Certificate to each participant

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- & Research, Punc





In association with:

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#### DECISION SCIENCE COMPETITION

Event Name: Decision Science Competition

Venue: Friday, 13th Nov. 2020

Venue: Seminar Hall, DIMR

Speaker: Dr. Satish Ubale, Director, Matrix School of Management Studies

Dr. Roshan Kazi, Director, Allana Institute of Management Sciences
Dr. Ranjeet Chitale, Associate Professor, PUMBA & Renowned Author



Participants in a session

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#### Objectives of the Event:

- To learn the techniques of solving numerical problems.
- To know the expectation and required skills from management students.

#### Event Description.

Onyanisigal Institute of Management & Research had organized a "Decision Science Competition" for the students of Management programs of SP Pune University. This event was supported by "pune Mild. com" and ICE's Center For First Research. To our utmost surprise, the concept was very well received by the student community. We received an astonishingly overwhelming response and witnessed more than 350 registrations. The students enthusiastically participated in the numerical solving competition.

The competition was graced with the address by three subject experts;

Dr. Satish Ubale, Director, Matrix School of Management Studies, who addressed the participants on the topic 'Thought behind the redesigning of the Syllabus and expectation from Students'.

Dr. Roshan Kezi, Director, Allana Institute of Management Sciences, who guided the participants on the topic 'Future of Data Science and how Decision Science can help?'

Dr. Ranjeet Chitale, Associate Professor, PUMBA & Renowned Author, who guided the students on the topic 'How to study and score in Decision Science?'

DIMR congratulates All the Winners & Participants from various Management Institutes across of SP Pune University

## Learning Outcome

- Students learnt about techniques of solving numerical problems:
- Students got the knowledge about industry expectations from management students.

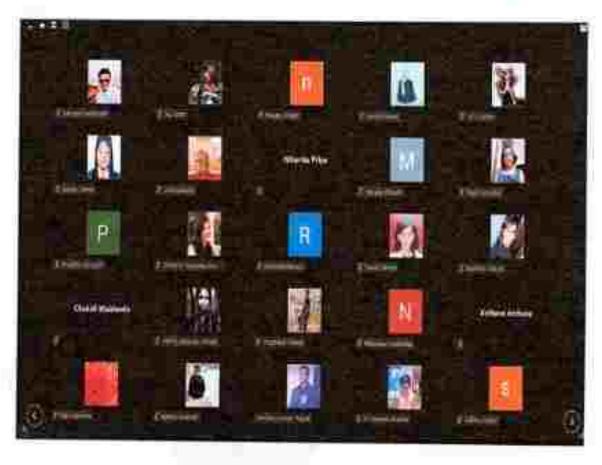
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Part of the Color of August Part Color (April 2019) and April 2019 






# Worskhop on Research Methodology Speaker- Prof.Iftekhar Khan Date: Tuesday, 15th March 2022

In association with:



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#### Workshop

On

#### "RESEARCH METHODOLOGY"

Event name: Research Methodology

Event type: Workshop

Day & Date: Tuesday, 15th Murch 2022

Venue: Seminar hall

Speaker: Prof. Iftekhar Khan

Collaboration: IQ's center for First Research



Prof. Iftekhar Khan with DIMR Students and Faculty Members

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Director

Dryansagar Institute of Management and

Research
Eckewadi, Pune-411045



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[Additional Secretary, Publication - Additional Secretary]



#### Objectives of the event:

- To learn the fundamentals of research methodology.
- To know the various applications of research methodology.
- To learn various tools of research methodology.

#### Event description:

"No research without action, no action without research."

DIMR had organized a Full-Day Certification Workshop on 'Research Methodology' for MBA-1 students. This Workshop was facilitated by Prof. Iffickhar Khan, Research Consultant and Corporate Trainer.

Prof. Iftekhar Khan took the students through the detailed process of research with experiential activities and brainstorming session. He also highlighted importance of research in making business decisions.

The tools fearned during this workshop will be helpful to students during their Corporate and Entrepreneurship journeys.

#### Learning outcome:

- Students acquired a knowledge about fundamentals of research methodology.
- Students also learn other tools of research methodology which will be helpful to them in their Corporate and Entrepreneurship journeys.

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Prof. Iftekbar Khan conducting a session at DIMR campus



Director
Dryansagar Institute of Management and
Research
Ballewardi, Pune 411045

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Appreciation Letter

Dear Dr. Prof. Sameer Pati,

Doyansagar Institute of Management and Research (DIMR) SKP Compas, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Subject: Appreciation for Your Contribution as a Resource Person

Duar Professor.

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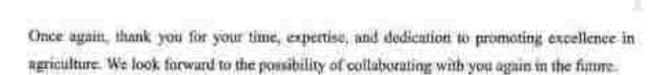
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Onyansager Institute of Management and Research Bahtwardi, Pune-411045

IQ's Center for First Research

C2-25 Ground Flour, Bratism Estate. MSM Junction, Randitiva (Khard), Pure- 411045 (India), Phone. 020-4129 7798
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Warm regards...

K.Q. Tazien Project Head



Dryansagar Institute of Management and Resnarch Balewadt, Pune-411045

# 10's Center for First Research

CZ-25. Ground Floor, Brahmo Estate. NIEM Junction. Nordlines (Rhard). Plane: 411048 (Jadiel, Phone: 020-4129 7298). Email: <u>present Pites in search and, website: www.findle-search in</u>



Dear Dr. Manisha Jagtap,

Dnyansagar Institute of Management and Research (DIMR)
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

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Event Date: Saturday, December 10, 2022

Venue: C2/25, Brahma Estate Kondhwa, Pune 411048

Session: 11:00 am to 2:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards.

K.Q. Tazien

Project Hend



Dispansager Incutate of Management and Research Balleward, Pune-411045

# IQ's Center for First Research

24/09/2018

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Dayansagar Institute of Management and Research (DIMR) SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

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Dear Professor.

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent agriculture workshop on "Business Opportunities in Agriculture" which took place on Saturday, September 22, 2018. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area agriculture business was evident throughout your presentation. Your ability to communicate cumplex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to festuring learning and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.

Onyansager Institute of Management and Research Ballowadi, Punio-411045

IQ's Center for First Research

C2-25 Ground Floor, Brahma Entatic, MBM Scortion, Kondheys Miturill, Plans. 411048 (India), Phone IC20-4129 7788.

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Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards.

K.Q. Tazien

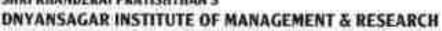
Project Head



Director

Dryansagar inations of Management and
Research
Balewadi, Pune-411045





DIMR

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# Workshop

ON

# "WRITING A QUALITY RESEARCH PAPER"

Event Type: Workshop

Event Name: Writing a Quality Research Paper

Day & Date: Tuesday, 23 July 2019

Venue: Seminar Hall, DIMR

Collaboration: CPHR Services & IQ's Center for First Research.



DIMR - Director, Dr. Sajid Alvi in a session

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#### Objectives of the Event:

To learn the steps of writing quality research paper.

#### Event Description:

Research team of DIMR, CP HR Services & IQ's Center for Career Development, Pune successfully organized a Three Days Workshop on 'Writing Quality Research Paper' specially designed for the staff? research scholars /Faculty of Aljamen-tus-Saifyah, Surat and Signtul Mazaur of Bohra Community.

It is always a great pleasure to explore the new audience for the training organizations which mutually help. both trainer and participants in traching & learning. The extensive workshop on the topic provided the platform to acquire the research skills and competencies necessary to complete research thesis/paper. There were 16 Participants sums any knowledge of Research methodology, who remarkably managed to present their individual research work in just 3 days and their research works have been published in the Referred Journal (International Journal of Multidisciplinary Quarterly Research Journal, Vol. VIII, Issue-II, April-June 2019, ISSN 2277-5730). It is interesting to know that, none of the purticipant have any formal Management education and currently they are serving their own organization as functional managers at different locations of the Country, aged between 28 years to 55 years.

DIMR is thankful to our Chief Guest Dr. Daniel Penkar- Director-SHPIM; Guest of Honora and Subject Matter Experts Dr. Sajid Alvi, Director-DIMR, Dr. Satish Ubule, Director-MBS, Dr. Mobilin Shaikh, Professor-ZIMCA, Prof. Bleichar Khan, Corporate Trainer and Business Consultant; the honorable Jury Dr. Hemant Katole, Professor, PUMBA & Dr. Priynaka Singh, Director-JIMS.

On I fifth July, the unveiling ceremony of Journal was conducted at Aljamea-tus-Saifyah, Surat, by the Mayor. of Surat, Dr. Jagafish Patel and the Deputy Mayor Mr. Niray Shah and the dignituries of Aljamea-tus-Saifyah graced the occusion.

DIMR marks a special mention of appreciation to 5k. Abedali Saah, Henri of Signful Mazaur and the Management for giving exposure to their Staff.

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DIMR - Director, Dr. Sajid Alvi in a conversation with the dignitaries

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Director
Doyansager Institute of Management and
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Balloward, Plane #11045



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## Learning Outcome:

The session was helpful to understand the steps involved in wring a quality research paper.



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## DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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# MEMORANDUM OF UNDERSTANDING (MoU) DETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND BRAINWORKS BUSINESS SOLUTIONS PVT LTD

This Memorandum of Uncerstanding (hencinafter called as the Wolf) is entered into on this the 137 of August 2018 by and between

Doyansagar Institute of Management and Research, Pune, the First Party represented literal by its Director of Doyansagar Institute of Management and Research, Pune, And Brainworks Business Solutions Pvt. Ltd. The second party, and represented hyrein by its Founder & CEO Mr. Amit Zagade WHEREAS:

- A) First Party is a Higher Educational Institution named: Doyansagar Institute of Management and Research, Pune
- 5) First Party & Second Party believe than collaboration and co-operation between theoretives will primate more effective use of each of their resources, and provide each of them with enhanced apportunities.
- C) The Parties Intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Brainworks Business Solutions Pvt. Ltd. the Second Party is engaged in Training & Consulting.

HOW THEREFORE, IN CONSIDERATION OF THE NUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO ASPRE AS FOLLOWS:

# CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they thall establish co-specation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellection capabilities.
- The parties shall co-operate with each other and shall as promptly as to responsibly practical, relevant agreement.

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#### CLAUSE 2.

#### SCOPE OF THE MOU.

- 2.1 Skill Development Programs: Industry and institution interaction will previde an instalc listo the latest developments / requirements of the industries; the Second Party will provide training to the students and l'aculty Members of first party on energing technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the ARTE internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trands and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty mentions for imparting training as per industrial requirement considering the National Occupational Standards in the concented sector, if available.
- 2.4 There is no financial commitment on the part of the Brigansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- Both Parties to obtain all litternal approvals, commits, permissions, and ticenses of whotsoever nature required.
- 2.6 Second party woold extend the field in provising artifacts such as training records, contricates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding amorouse with mutually agreed terms.

#### CLAUSE J

#### VALIDITY

2.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP DETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

Parat Party

Dr. Salid Abri

Director DIMIL Pane



Mr. Amia Shjade

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Brathworks Business Solutions Pvt, Ltd.



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## Activities Under MoU Brainworks Business Solutions Pvt Ltd





A Report on Staff Development (Non-Teaching) Program

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To,

Date - 02-Feb - 2024

Dr. Sajid Alvi

Director

Doyansagar Institute of Management & Research, Pune

Clear Sir.

I hope this letter finds you well. I am writing on behalf of Brainworks Business Solutions Pvt Ltd to extend our deepest gratitude for your exceptional mentorship and guidance, which have been crucial to our growth and success since 2018.

Your profound expertise in the software services industry and your strategic insights have significantly influenced our company's development. Your advice and support have helped us navigate numerous challenges and seize new opportunities. Under your mentorship, we have improved our processes, enhanced our technological capabilities, and strengthened our market position.

Your commitment to our success and your willingness to share your knowledge have been truly transformative. Your constructive feedback and encouragement have not only refined our strategies but also inspired our team to strive for escellence. The confidence and skills our team has gained through your guidance are invaluable.

We particularly appreciate the personalized attention you have given to understanding our unique needs and aspirations. Your tailored advice has been instrumental in helping us make informed decisions and implement innovative solutions.

As we look to the future, we are excited about the continued journey of growth and innovation. We are confident that, with your ongoing menturship, we will continue to achieve great things and set new benchmarks in the industry.

Once again, thank you for your unwavering support and exceptional mentorship. Your contributions have made a lasting impact on our company, and we are truly fortunate to have you as our mentor.

With sincere appreciation,

Thatiks & Regards,
Mr. Amit Zagade | Director - Shared HR Services

Mobile: 8600600100 | Email: amt.zagade@bwt=ol.com





Brainworks Business Solutions Private Limited Registered & Corporate Office: F1, Sr. No. 7/1/1 Vrundawan-Vibar, Narhe, Pune Malterashtra, India - 411041

Tel: +91-9158601234 | Website: www.bwbsol.com | e-Mail: info@bwbsol.com

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# MEMORANDUM OF UNDERSTANDING (Moli) BETWEEN DHYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND NEORABE SERVICES LLP

This Memorandum of Understanding (hereinafter called as the Wolf) is entered into on this the 187 of July 2018 by and between

Doyansager Institute of Management and Research, Pune, the First Party represented herein by its Director of Doyansager Institute of Management and Research, Pune, And Reorare Services LLP. The second party, and represented benefit by its Founder & Director Ms. Vahida Pathan WHEREAS:

- A) First Party is a higher Educational Institution named: Doyansager Institute of Management and Research, Pune
- 8) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced apportunities.
- C) The Parties intent to cooperate and focus their effects on cooperation within area of Sinti-Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- B) Neorare Services LLP the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES.
HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-appendice.
- 1.2 First Party and Second Party en-operation will facilitate effective offization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and that as promptly as it responsibly practical, calevant agreement.

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#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight bits the listest developments a requirements of the industries: the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make their industry ready. This will provide confidence it smooth transition for students work. Also the Second party may register on the AKTE internship Partal for the bosens of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Parcy on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for importing training as per industrial requirement considering the Hatismal Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU/ If there is any financial consideration, it will be death topography.
- 2.5 Soth Parties to obtain all internal approvals, commits, permissions, and licenses of winesecute nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, co-tificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then the agreement can be amend/adding annexore with mutually agreed terms.

#### CLAUSE 3:

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mulcoally agreed terms, thirting which perfor the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

PHIST PARTY

Or: Salid Alvi

Director DIMR, Pune BALLET MODEL OF THE PUBLIC PUB

Second Party

Ma. Vanida Patrian

Director Moorare Services LLP



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Activities Under MoU Neorare Services LLP



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A Report on Staff Development (Non-Teaching) Program

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DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



NEORARE SERVICES LLP

## Personal Effectiveness For Success

(VACC/22-23/01)

Resource Person Ms. Vahida Pathan

22"d to 27" May 2023



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#### A.Y. 2022-23

#### Report

Value Added Course: Personal Effectiveness For Success

Course Code: VACC/22-23/01

Resource Person: Ms. Vahida Pathun

Date: 22" to 27" May 2023

Duration: 35 Hrs.

Time: 10:00 AM to 4:00 PM No. of Student Certified: 189

#### Introduction:

The Personal Effectiveness For Success Certification course conducted by Ms. Vahida Pathan from 22<sup>rd</sup> to 27° May 2023 provided participants with invaluable strategies and skills to enhance personal effectiveness and achieve success in various aspects of life.

#### Course Overview:

Spanning over a period of 35 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of personal effectiveness under the expert guidance of Ms. Vahida Pathan, an experienced mentor in the field.

#### Syllabus:

Self-Discovery and Goal Setting Time Management and Productivity Effective Communication Skills limotional intelligence and Solf-awareness Stress Management and Well-being Decision Making and Problem Solving Leadenship and Influence Personal Branding and Professional Development

#### Course Highlights:

The course provided participants with practical insights and techniques to enhance personal effectiveness and achieve their gods with confidence and clarity. Ms. Vahida Pathan's

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Dryansagar Institute of Management and Research Balewadi, Pone-411045



expertise and engaging teaching style flicilitated a dynamic learning experience, enabling participants to unlock their full potential and thrive in both personal and professional apheres.

#### Conclusion:

Total 189 students has successfully completed the course. The Personal Effectiveness For Success Certification course led by Ms. Vahida Pathan was instrumental in equipping participants with the skills and strategies necessary to lead fulfilling and successful lives. We extend our gratitude to Ms. Vahida Pathan for her exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to mastering personal effectiveness.



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ONYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



NEORARE SERVICES LLP

HR Analytics

(HRM/22-23/01)

Resource Person

Ms. Vahida Pathan



記 12<sup>th</sup> to 17<sup>th</sup> Dec 2022



10.00 AM TO 4.00 PM



Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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#### A.Y. 2022-23

#### Report

Certification: HR Aualytics Course Code: HRM/22-23/01

Resource Person: Ma. Vahida Pathon

Date: 12th to 17th Dec 2022

Duration: 31 lbs

Time: 10 AM to 4 PM

No. of students certified: 32

#### Introduction:

The HR Analytica Certification course conducted by Ms. Vahida Pathan from 12th to 17th Dec 2022 provided participants with invaluable knowledge and skills essential for leveraging data-driven insights in human resource management.

#### Course Overview:

Spanning over a period of 11 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of HR analytics under the expert guidance of Ms. Vahida Pathan, a seasoned professional in the field.

#### Syllabos:

- Introduction to FIR Analytics
- Data Collection and Preparation
- Descriptive and Productive Analytics in HR
- Employee Engagement and Retention Analysis
- Talent Acquisition and Recruitment Analytics
- Performance Management and Evaluation Metrics
- Diversity and Inclusion Analytics

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- HR Metries and Dashboard Reporting

The course provided participants with practical insights and hands-on experience in utilizing analytics tools and techniques to address HR challenges and optimize organizational performance. Mr. Vahida Pathan's expertise and industry experience enriched the learning experience, enabling participants to apply analytical approaches effectively in HR decision-making processes.

#### Conclusion:

The HR Analytics Certification course led by Ms. Vahida Pathan was instrumental in equipping participants with the knowledge and skills necessary to harness the power of data analytics in human resource management. 32 students have completed this certification course. We extend our appreciation to Ms. Vahida Pathan for her exemplary guidance and mentorship, and commend all participants for their active engagement and commitment to mastering HR analytics.



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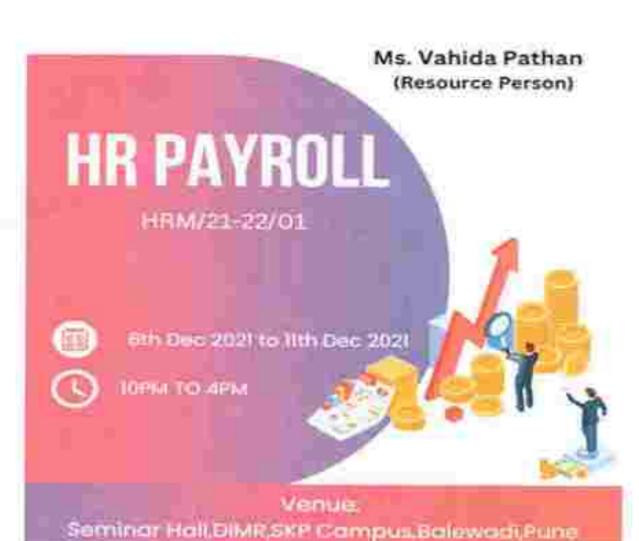














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#### A.Y. 2021-22

#### Report

Certification: HR Payroll

Course Code: HRM/21-22/61

Resource Person: Ms. Vahida Pathan

Date: 6th to 11th Dec 2021

Duration: 31 Hrs.

Timer (Cam to 4pm

No of Student Certified: 11

#### Introduction:

The HR Payroll Certification course conducted by Ms. Vahida Pathan from 6th to 11\* Dec 2021, concluded successfully with the certification of 11 students. This comprehensive program, spanning 31 hours, delved into various aspects of HR payroll management, equipping participants with the necessary skills and knowledge for effective payroll administration.

#### Course Overview

Ms. Vahida Pathan, a seasoned professional in HR management, led the sessions, providing participants with valuable insights and practical guidance on payroll processes and procedutes.

The course covered a wide range of topics, including payroll calculations, tax regulations, employee benefits administration, compliance, and payroll software utilization, ensuring a thorough understanding of HR payroll management.

The sessions were interactive and engaging, fostering active participation from the students through discussions, case studies, and hands-on exercises, thereby facilitating effective fearning and skill development.

The course timings were designed to accommodate the participants' schedules, enabling them to attend without disruption to their other commitments.

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#### Conclusion

The successful completion of the HR Payroll Certification course marks a significant achievement for the 11 certified students, who have acquired valuable expertise in payroll management, a critical function within the HR domain.



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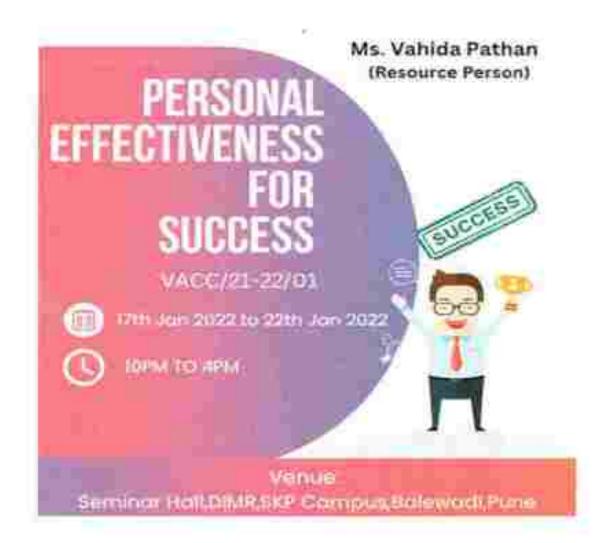


#### DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH





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#### A.V. 2021-22

#### Report

Value Added Course: Personal Effectiveness For Success.

Course Code: VACC/21-22/01

Resource Person: Mr. Vahida Pathan

Date: 17" to 22" Jan 2022

Durating: 39 Hrs.

Time: 10:00 AM to 4:00 PM No. of Student Certified: 168

#### Introduction:

The Value Added Course on Personal Effectiveness For Success, conducted by Ms. Vahida Pathan from 17th to 22st Jan 2022, concluded successfully with the pertification of 168 students. This comprehensive program, spanning 30 hours, aimed to enhance participants' personal effectiveness and equip them with skills essential for achieving success in their personal and professional lives.

#### Course Overview:

Ms. Valida Pathan, a renowned expert in personal development and effectiveness, led the course, during valuable insights, strategies, and techniques with the participants. The course covered a wide range of topics, including goal setting, time management, communication skills, emotional intelligence, resilience, and leadership development, providing participants with a bollistic approach to personal growth and success. The sessions were interactive and engaging, featuring a blend of lectures, discussions, group activities, role-plays, and experiential exercises, allowing participants to actively participate and apply the concepts learned in real-life situations. The session was scheduled from 10am to 4pm, the course provided enough time for in-depth exploration of impies.

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#### Achievements:

The successful completion of the Personal Effectiveness For Success course represents a significant achievement for the 168 certified students, who have gained valuable imagins and skills to enhance their personal effectiveness and unlock their full potential for success.



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Ms. Vahida Pathan (Resource Person)

Negrate Sections LLP

PERSONAL EFFECTIVENESS SUCCESS VACC/20-21/01



7th Sep 2020 to 12th Sep 2020



IDAM TO 4PM



Venue: Seminar Hall DIMR SKP Campus Balewadi Pune



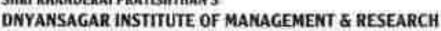
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#### A.Y. 2020-21 Report

Value Added Course: Personal Effectiveness For Success

Course Code: VACC/20-21/01

Resource Person: Ms. Vahida Pathan

Date: 7" to 12" Sep 2020.

Duration: 30Hm

Time: 10:00AM to 4:00 FM

No. of Student Certified: 134

#### Introduction:

The Value Added Course on Personal Effectiveness For Success, facilitated by Ms. Vahida Puthan from 7th to 12\*sep 2020, successfully concluded with the certification of 114 students. This comprehensive program aimed to empower participants with essential skills and strategies for personal growth and professional success,

#### Overviews

Ms. Vahida Pathan, a seasoned expert in personal development, led the course, offering valuable insights, practical tips, and guidance to enhance participants' personal effectiveness. The course covered a diverse range of topics, including goal setting, time management, communication skills, and emotional intelligence, resilience, and leadership development, providing participants with a holistic approach to self-improvement. The sessions were interactive and engaging, featuring discussions, group activities, role-plays, and experiential exercises, fostering active participation and enabling participants to apply the concepts learned in real-life situations. The course timing accommodated participums schedules, allowing them to attend without disrupting their other commitments, thus maximizing participation and engagement.







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#### Achievements:

The successful completion of the Personal Effectiveness For Success course signifies a significant milestone for the 114 certified students, who have gained valuable insights and skills to enhance their personal and professional lives.



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Ms. Vahida Pathan (Resource Person) HR PAYROLL HRM/20-21/01 23rd Nov 2020 to 28th Nov 2020 ICAM TO 4PM Venue Sominar Hair, BIMR, SKP Compus, Balewadi, Pune







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#### A.Y. 2020-21

#### Report

Certification: HR Payroll

Course Code: HRM/20-21/01

Resource Person: Ms. Vahida Pathan

Date: 23rd to 28th Nov 2020

Duration: 31 Fire

Time: 10 AM to 4 PM

No. of student certified: 14

#### Course Overview:

The HR Payroll Certification course, led by Ms. Valida Pathan from 23th to 28th Nov 2020, successfully concluded with the certification of 14 students. This specialized program nimed to equip participants with the knowledge and skills necessary for effective payroll management within the human resources function. Ms. Vahida Pathan, an experienced HR professional, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance on payroll management practices. The course covered various aspects of HR payroll, including payroll processing, taxation, statutory compliance, benefits administration, and payroll software usage, providing participants with a welf-rounded understanding of payroll management. The course provided ample time for in-depth exploration of topics, extensive practice, and knowledge consolidation.

#### Conclusion:

The successful completion of the HR Payroll course is a significant achievement for the 14 certified students. By acquiring expertise in payroll management, they are now better equipped to handle payroll functions efficiently and accurately within their organizations.



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Ms. Vahida Pathan







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#### A.Y. 2019-20 Report

Value Added Course: Personal Effectiveness For Success

Course Code: VACC/19-20/01

Resource Person: Ms. Vahida Pathan

Date: 14th to 19th Oct 2019

Duration: 30 Hrs

Time: 10:00 AM to 4:00 PM No. of Student Certified: 127

#### Introduction:

The Value Added Course on Personal Effectiveness For Success, led by Ms. Vahida Pathan from 14th to 19th Oct 2019, concluded with the certification of 127 students. This intensive program aimed to equip participants with essential skills and strategies to enhance their personal effectiveness and achieve success in various aspects of their lives.

#### Overview:

Ms. Vahida Pathan, a highly skilled facilitator specializing in personal development, delivered engaging sessions filled with valuable insights, practical tips, and actionable strategies for personal arousts.

The course curriculum encompassed a wide array of topics, including goal setting, time management, communication skills, and amortional intelligence, resilience, and leadership development, providing participants with a holistic approach to self-improvement. Through a blend of lectures, discussions, group activities, and experiential exercises, participants were actively involved in the learning process, foutering a supportive and collaborative environment conducive to growth and development. The course timing was designed to accommodate participants' schedules, allowing them to fully engage in the fearning experience without disrupting their other commitments.



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#### Achievements:

The successful completion of the Personal Effectiveness For Success course is a testament to the dedication and commitment of the 127 certified students to their personal growth and development. Armed with valuable insights and skills gained during the program, they are now better equipped to misigate challenges, set and achieve goals, communicate effectively, and lead with confidence.

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Ms. Vahida Pathan (Resource Person)

## PERFORMANCE MANAGEMENT IN HRM

HRM/19-20/01 5th Aug 2019 to 10th Aug 2019

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#### A.Y. 2019-20

#### Report

Certification: Performance Management in HRM

Course Code: ERM/19-20/01

Resource Person: Ms. Vahida Pathan

Date: 5th to 10th Aug 2019

Duration: 30 Hrs

Time: 10 AM to 4 PM

No. of student certified: 14

#### Introduction:

The Performance Management in HRM Certification course, led by Ms. Vanida Pathan from 5th to 10th Aug 2019, concluded successfully with the certification of 14 students. This specialized program aimed to equip participants with the knowledge and skills necessary to effectively manage employee performance within organizations.

#### Course Overview:

Ms. Vahida Pathan, an experienced HR professional, delivered comprehensive lectures and practical aessions, providing valuable insights and guidance on performance management practices in HRM. The course covered various aspects of performance management, including goal setting, performance appraisal methods, feedback machanisms, employee development strategies, and performance improvement techniques, unsuring participants gained a holistic understanding of performance management processes. Through interactive discussions, case studies, and role-playing exercises, participants actively engaged with the material, applying performance management concepts to real-world scenarios and workplace contexts. This sessions scheduled from 10:00 AM to 4:00 PM over a span of 30 hours, the course provided enough time for in-depth exploration of topics, extensive practice, and knowledge consolidation.

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#### Conclusion:

The suscessful completion of the Performance Management in HRM course is a significant achievement for the 14 certified students. By acquiring knowledge and skills in performance management, they are now better equipped to drive employee performance, finter a culture of continuous improvement, and contribute positively to organizational success.



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Ms. Vahida Pathan (Resource Person)



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#### A.Y. 2018-19

#### Report

Certification: HR Payroll

Course Code: HRM/18-19/01

Resource Person: Ms. Vahida Pathun

Date: 23th to 28th July 2018

Duration: 30 Hrs

Time: 10 AM to 4 PM

No. of student certified: 15

#### Introduction:

The HR Payroll Certification course, conducted by Ms. Vahida Pathan from 23<sup>th</sup> to 28<sup>th</sup> July 2018, concluded successfully with the certification of 16 students. This specialized program aimed to provide participants with the knowledge and skills necessary for effective payroll management within the human resources function.

#### Course Overview:

The trainer is experienced FIR professional, delivered comprehensive loctures and practical sessions, offering valuable imights and guidance on payroll management practices. The course covered various aspects of FIR payroll, including payroll processing, taxation, statutory compliance, benefits administration, and payroll software usage, ensuring participants gained a well-rounded understanding of payroll management. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, gaining practical experience and applying payroll concepts to real-world scenarios. This sessions scheduled from 10:00 AM to 4:00 PM over a span of 30 hours, the course provided in-depth exploration of topics, extensive practice, and knowledge consolidation.



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#### Conclusion:

The successful completion of the HR Payroll course is a significant achievement for the 16 certified students.



Ms. Vahida Pathan is addressing students.



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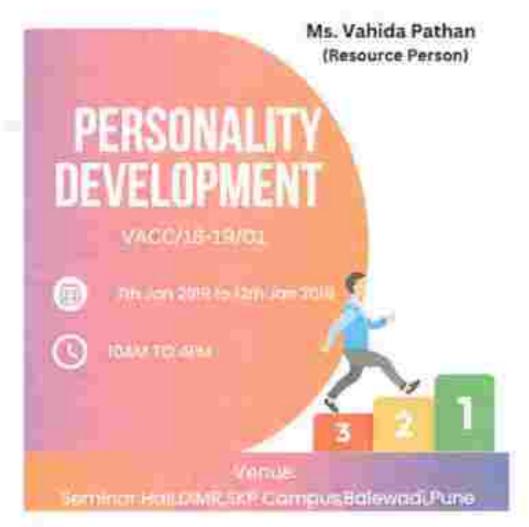


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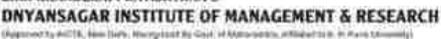




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## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF





#### A.Y. 2018-19

#### Report

Value Added Course: Personality Development

Course Code: VACC218-19/01

Resource Person: Ms. Vahida Pathan

Date: 7th to: 12th Jun 2019

Duration: 32 Hrs

Time: 10:00 AM to 4:00PM No. of Student Certified: 109

#### Introduction:

The Value Added Course on Personality Development, conducted by Ms. Vahida Pathan from 7th to 12th Jun 2010 concluded successfully with the certification of 109 students. This intensive program aimed to enhance participants' personal growth and development by focusing on various aspects of personality enhancement.

#### Overview:

Ms. Valida Pathan, an experienced personality development coach, led the course, providing valuable insights, techniques, and strategies to help participants unlock their full potential and enhance their personal effectiveness. The course covered a wide range of topics, including self-awareness, self-confidence, communication skills, interpersonal skills, emotional intelligence, and leadership development, offering participants a holistic approach to personality enhancement. Session was very interactive, through a mix of lectures, discussions, group activities, role-plays, and experiential exercises, participants actively engaged with the material, enabling them to reflect on their strengths and areas for improvement and develop practical skills to enhance their personality. Over a span of 32 hours, the course provided ample time for in-depth exploration of topics.

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#### Achievements:

The successful completion of the Personality Development course is a significant milestone for the 109 certified students, who have gained valuable insights and skills to enhance their personal growth and effectiveness in various aspects of their lives.



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# MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

#### MAGIC INSTITUTE OF EXCELLENCE

This Memorandum of Understanding (hereinafter called as the Wolf) is entered into on this the 18th of October 2018 by and between

Director of Doyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Doyansagar Institute of Management and Research, Pune, And Magic Institute of Excellence. The second party, and represented herein by its Founder & Director Mr. Vishal Bhojani VOIETEAS:

- A) First Party is a Higher Educational Imstitution named: Doyansagor Institute of Management and Research, Pune
- B) First Party & Second Party betieve that collaboration and co-operation between themselves will promote more effective use of each of their retources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill flased Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Magic Institute of Excellence the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE T

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 Elest Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

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#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Skill Development Programs: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the Industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence is smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if evaluable.
- 2.4 There is no financial commitment on the part of the Drivansegar institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct contomized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

#### CLAUSE 3

#### VALIDITY

2.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Salid Alvi

Director DIMR, Pune

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Second Party

Mr. Vishal Bhojani

Director
Magic Institute of Excellence



#### SHRI KBANDERAI PRATISHTHAN'S

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## **Hedge Fund Operation**

(FIN/22-23/02)



Resource Person

## Mr. Prathamesh Veling

副 12<sup>m</sup> to 17<sup>m</sup> Dec 2022

(10.00 AM TO 4.00 PM

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#### A.Y. 2022-23

#### Report

Certification: Hedge Fund Operations

Course Code: FIN/22-23/02

Resource Person: Mr. Prathamesh Veling

Date: 12th to 17th Dec 2022

Duration: 32 Hrs

Time: 10 AM to 4 PM

No of student certified: 42

#### Introduction:

The Hedge Fund Operations Certification course conducted by Mr. Prathamesh Velling from 12th to 17th December 2022 provided participants with comprehensive insights into the intricacies of hedge fund operations and management.

#### Course Overview:

Spanning over a period of 32 hours, with sessions held duity from 10:00 AM to 4:00 PM, the course delived into various aspects of hedge fund operations under the expert guidance of Mr. Prathamesh Veling, an esteemed professional in the field.

#### Syllabuse

- Introduction to Hedge Funds
- Fund Structures and Strategies
- Fund Accounting and Valuation
- Risk Management
- Regulatory Compliance
- Performance Measurement and Attribution
- Investor Relations and Fund Marketing

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- Fund Administration and Operations

The course provided participants with a comprehensive understanding of hedge fund operations through a combination of theoretical lectures, practical exercises, and real-world case studies. Mr. Prathamesh Veling's expertise and industry imagina enriched the learning experience, enabling participants to grasp complex concepts effectively.

#### Conclusion:

The Hedge Fund Operations Certification course led by Mr. Prathament Veling proved to be invaluable in equipping participants with the knowledge and skills necessary to excel in the field of hedge fund management. 42 finance specialization atadents were attended this full course. We extend our gratitude to Mr. Prathamesh Veling for his exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to learning.



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#### A.Y. 2021-22

#### Report

Certification: Hedge Fund Operation

Course Code: F1N/21-22/02

Resource Person: Mr. Prathamesh Veling

Date: 6" to 11" Dec 2021

Duration: 30 Hrs Time: 10am to 4pm

No of Student Certified: 51

#### Introduction

The Hedge filmd Operation Certification course, led by Mr. Prathamesh Veling, was conducted from 6th to 11th Dec 2021, resulting in the successful certification of 51 students. This intensive program, spanning 30 bours, provided comprehensive insights and practical knowledge essential for understanding the intricacies of hedge fund operations.

#### Course Overview

Mr. Prothamesh Veiling, an esteemed authority in hedge fund operations, spearheaded the course, sharing invaluable expertise and industry insights with the participants.

The course curriculum covered a wide army of topics, including bedge fund strategies, risk management, portfolio construction, fund administration, and regulatory compliance, offering participants a holistic understanding of bedge fund operations.

The sessions were characterized by their interactive nature, encouraging active engagement from the students through discussions, case studies, and practical exercises, thereby enhancing the learning experience.

The course timing was conducive for participants to attend without conflicting with their other commitments, ensuring maximum participation and engagement.

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#### Conclusion:

The successful completion of the Hedge Fund Operation Certification course signifies a significant milestonic for the 51 certified students, who have acquired specialized knowledge and skills essential for navigating the complexities of hedge fund operations and succeeding in the finance industry.



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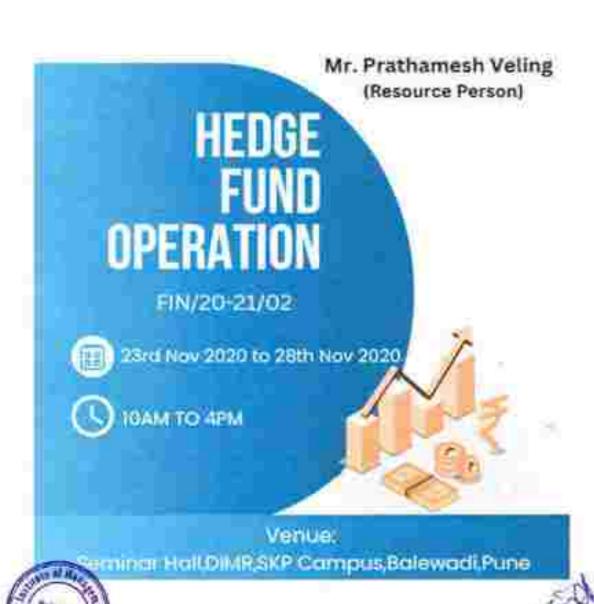


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#### A.Y. 2020-21

#### Report

Certification: Hedge Fund Operation

Course Code: FIN/20-21/02

Resource Person: Mr. Prathamesh Veling

Date: 23rd to 28th Nov 2020

Duration: 32 Hes

Time: 10 AM to 4 PM

No. of student certified: 29

#### Course Overview:

The Hedge Fund Operation Certification course, conducted by Mr. Prathamesh Velling from 23rd to 28th Nov\*2020, successfully concluded with the certification of 29 students. This comprehensive program aimed to provide participants with in-depth knowledge and skills in hedge fund operations and management.

Mr. Prathamesh Veling, an experienced professional in hedge fund operations, led the course, offering valuable insights, industry expense, and practical guidance to the participants. The course covered various aspects of hedge fund operations, including fund structures, investment strategies, risk management, regulatory compliance, and performance measurement, coursing participants gained a comprehensive understanding of the subject matter. Through a combination of lectures, case studies, discussions, and practical exorcises, participants actively engaged with the material, applying concepts and techniques to real-world scenarios encountered in hedge fund operations. Duration of this course was 32 hours, the course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

#### Conclusion:

The successful completion of the Hedge Fund Operation course is a significant achievement for the 29 certified students. By acquiring knowledge and skills in hedge fund operations, they are better equipped to pursue careers in the bedge fund industry and contribute effectively to fund management and operations.

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## A.Y. 2019-20

#### Report

Certification: Hedge Fund Operation

Course Code: FIN/19-20/02

Resource Person: Mr. Prathamesh Veling

Date: 5th to 10th Aug 2019

Duration: 30 Hrs.

Time: 10 AM to 4 PM

No. of student certified: 26

#### Introduction:

The Hedge Fund Operation Certification course, facilitated by Mr. Prathamesh Veling from 5th to 10th Aug 2019, concluded successfully with the certification of 26 students. This program aimed to equip participants with the knowledge and skills required to operate hedge funds efficiently.

#### Course Overview

Mr. Pruthamesh Veling, a seasoned professional in hedge fund operations, delivered insightful lectures and practical sessions, offering valuable insights and industry expertise to the participants.

The course covered various aspects of bedge fund operations, including fund structures, investment strategies, risk management, regulatory compliance, and performance measurement, providing participants with a comprehensive understanding of hedge fund management.

Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying bedge fund concepts to real-world scenarios and projects.

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#### Conclusion:

The successful completion of the Hedge Fund Operation course is a significant achievement for the 26 certified students.



Mr. Prathamesh Veling giving information about Hedge Fund Operation



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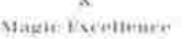
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#### DNYANSAGAR INSTITUTE OF MANAGEMENT AND



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Mr. Prathamesh Veling (Resource Person)

# HEDGE FUND OPERATION

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## DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

#### A.Y. 2018-19

#### Report

Certification: Hedge Fund Operation

Course Code: (FINTB-19/02)

Resource Person: Mr. Prothamesh Velling

Date: 23th to 28th July 2018

Duration: 32 Hrs.

Time: 10 AM to 4 PM

No. of student certified: 28

#### Introduction:

The Hedge Fund Operation Certification course, led by Mr. Praframesh Veling from 23th to 28th July 2018, concluded successfully with the certification of 28 students. This comprehensive program zitted to equip participants with the knowledge and skills necessary to operate hedge finds effectively.

#### Course Overview:

Mr. Prothumesh Veling, a seasoned professional in bedge fund operations, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance to the participants. The course covered various aspects of hedge fund operations, including fund structures, investment strategies, risk management, regulatory compliance, and performance measurement, ensuring participants gained a thorough understanding of hedge fund management practices. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying hedge fund enneepts to real-world somarios and projects. A span of 32 hours, the course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

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#### Conclusion:

The successful completion of the Hedge Fund Operation course is a significant achievement for the 28 certified students.



Mr. Penthamesh Veling is guiding students on Hedge Fund Operation on 23th to 28th July 2016





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DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH 5 MAGIC INSTITUTE OF EXCLLENCE



## **Investment Banking**

(FIN/22-23/01)



Resource Person Mr. Vishal Bhojwaji





Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune





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#### A.V. 2022-23

#### Report

Certification: Investment Banking

Course Code: (FIN/22-23/01)

Resource Person: Mr. Vishal Bhojani

Date: 8th to 24th May 2023

Doration: 30 lifes

Time: J PM to 5 PM

No of Student Certified: 39

#### Introduction:

The Investment Banking Certification course conducted by Mr. Vishai Bhojani from 1st to 18th March 2023 provided participants with invaluable insights and knowledge essential for understanding the intricacles of investment banking.

#### Course Overview:

Spunning over a period of 30 hours, with sessions held daily from 3:00 PM to 5:00 PM, the course delved into various aspects of investment banking under the expert guidance of Mr. Vishal Bhojwani, a seasoned professional in the field.

#### Syllabus:

- Overview of Investment Banking
- Financial Markets and Instruments
- Valuation Techniques
- Mergers and Acquisitions
- Asset Management
- Venture Management
- Capital Market
- Initial Public Officings (IPOs)

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The course provided a comprehensive understanding of investment banking principles, methodologies, and practices through a blend of theoretical lectures, case studies, and interactive discussions. Mr. Vishal Bhojwani's wealth of knowledge and expertise enriched the tearning experience, enabling participants to grasp complex concepts with case.

#### Conclusion:

The course was scheduled for Finance specialization students, 39 students out of 42 have completed this course. The Investment Banking Certification course led by Mr. Vishui Bhopwani proved to be instrumental in equipping participants with the requisite skills and knowledge to navigate the dynamic landscape of investment banking. We extend our appreciation to Mr. Vishal Bhojwani for his exemplary mentorship and guidance throughout the course, and commend all participants for their active engagement and commitment.



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#### A.Y. 2021-22

#### Report

Certification: Investment Banking

Course Code: FIN/21-22/01

Resource Person: Mr. Vishal Bhajani

Date: 2nd to 19th March 2022

Duration: 31 Hrs. Time: 3 pm to 5 pm

No of Student Certified: 48

#### Overview:

The Investment Banking Certification course conducted by Mr. Vishal Bhojani from 2nd to 19th March'2022 was successfully completed with a total of 48 students certified. This comprehensive program spanned over 31 hours, providing in-depth knowledge and practical imagens into the field of investment banking.

#### Course Overview

Trainer is a renowned expert in the field of investment banking, led the sessions, sharing valuable expertise and real-world experiences with the participants. The course covered a wide range of topics, including financial modeling, valuation techniques, mergers and acquisitions, capital markets, and more, ensuring a holistic understanding of investment banking principles and practices. The interactive nature of the sessions encouraged active participation from the students, fostering a dynamic learning environment where questions were encouraged and discussions were insightful. The course was conducted daily from Jpm to 5pm, allowing participants to conveniently attend sessions without discipling their other commitments.



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#### Conclusion

The successful completion of the investment Banking Certification course marks a significant milestone for the 48 students who have acquired valuable skills and knowledge essential for pursuing coreers in investment banking and related fields.



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#### DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



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Mr. Vishal Bhojani (Resource Person)

# INVESTMENT BANKING

FIN/20-21/01



7th Date 2020 to 23rd Date 2020



**BPM TO 5PM** 



Vanue:

Seminar Hall DIMR SKP Compus Balewool, Pune



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#### A.Y. 2020-21

#### Report

Certification: Investment Hanking

Course Code: FIN/20-21/01

Resource Person: Mr. Visital Bhojani

Date: 7th to 23th Dec 2020

Duration: 30 Hrs

Time: 3 PM to 5 PM:

No. of student certified: 27

#### Course Overview:

The Investment Banking Certification course, conducted by Mr. Vishal Bhojani from 7th to 23th Dec 2020, concluded successfully with the certification of 27 students. This intensive program aimed to provide participants with comprehensive knowledge and skills in investment banking practices and principles.

Mr. Vishat Bhojani, a seasoned professional in investment banking, led the course, offering valuable insights, industry expertise, and practical guidance to the participants.

The course covered various aspects of investment banking, including financial analysis, capital markets, margers and acquisitions; variantion techniques, and investment strategies, ensuring participants gained a thorough understanding of the subject matter.

Through a combination of lectures, case studies, discussions, and practical exercises, participants actively engaged with the material, applying concepts and techniques to real-world scenarios. This course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

#### Conclusion:

The successful completion of the Investment Banking course is a significant achievement for the 27 certified students. By acquiring knowledge and skills in investment banking, they are better equipped to pursue careers in finance and make informed decisions in the realm of investments and corporate finance.

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Mr. Vishal Bhojani (Resource Person)

# INVESTMENT BANKING

FIN/19-20/01

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Mr. Vishal Bhojani (Resource Person)

# INVESTMENT BANKING

FIN/19-20/01



15th July 2019 to 31st July 2019



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#### A.Y. 2019-20

#### Report

Certification: Investment Banking

Course Code: FIN/19-20/01

Resource Person: Mr. Vishal Shojani

Date: 15th to 31th July 2019

Duration: 31 Hrs.

Times 3 PM to 5 PM

No. of student certified: 24

#### Introduction:

The investment Banking Certification course, led by Mr. Vishat Bhojani from 15th to 31th July 2019, concluded successfully with the certification of 24 students. This intensive program aimed to previde participants with comprehensive knowledge and skills in investment hanking gractices and principles.

#### Course Overview:

Mr. Vishal Hhojwaji, a seasoned professional in investment banking, delivered insightful lectures and practical sessions, offering valuable ineights and industry expertise to the participants.

The course covered a wide range of topics, including finencial analysis, capital markets, mergers and acquisitions, valuation techniques, and investment strategies, ensuring participants gained a thorough understanding of investment hanking concepts.

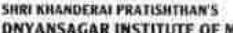
Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying theoretical knowledge to real-world scenarios encountered in investment banking.



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Certification course no Investing Banking for Finance students by Mr. Vishal Bholani

#### Conclusion:

The successful completion of the Investment Banking course is a significant achievement for the 24 certified students.



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#### DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



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Mr. Vishal Bhojani (Resource Person)





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#### A.Y. 2018-19

#### Report

Certification: Investment Banking

Course Code: FIN 15-19/01

Resource Person: Mr. Vishal Bhojani.

Date: 20th Feb to 9th Mar 2018

Duration: 31 Hes

Time: 3 PM to 5 PM

No. of student certified: 26

#### Introductions

The Investment Banking Certification course, flicilitated by Mr. Vishal Bhojani from 23th to 28th July 2018, concluded successfully with the certification of 3ti students. This intensive program aimed to provide participants with comprehensive knowledge and skills in investment banking practices and principles.

#### Course Overview:

Mr. Vishal Bhojani, a distinguished expert in investment banking, delivered insightful lectures and practical sessions, offering valuable insights and industry expertise to the participants. The course covered a wide range of topics, including financial analysis, capital markets, mergers and acquisitions, valuation techniques, and investment strategies, ensuring participants gained a thorough understanding of investment banking concepts and practices. The sessions scheduled from 3am to 5pm over a span of 31 hours, the course provided maximum time for the exploration of topics and practice.



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#### Conclusion:

The successful completion of the investment Banking course is a significant achievement for the 26 certified students.



Mr. Vishal Bhojani is guiding students on "Investment Banking"



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#### WORKSHOP

ON

#### "PERSONALITY TRANSFORMATION SESSION"

Event Type:

Workshop

Event Name:

Personality Transformation Session

Day & Date:

Wednesday, 13th February 2019.

Lime:

9:30 AM

Venue:

Seminar Hall, DIMR

Speaker:

Vishal Bhujani, Director, Magic Institute of Excellence (MIE).

Callaborations:

Magic Institute of Excellence (MIE).



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DIMR Student at Session

#### Objectives of the Event:

- To learn the vital role of impressive personality.
- To understand and to improve aspects of personality improvement.

#### Event Description:

Students of DIMR were enthralted and engaged by a Personality Transformation session conducted by Vishal Bhojani, Director, Magic Institute of Excellence (MIE).

The session helped students to get into a RIGHT MINDSET to become a good MBA and successful professional going ahead. A great interactive session enjoyed by all students as a part of their holistic development @DIMR.

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#### Learning Outcome:

- Students learnt the importance of personality improvement skills.
- . Students learnt that how personality plays a vital role professional life.

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DIMR Students at personality improvement session

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# MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

PURE TECHNOLOGY

This Memorandum of Understanding (hereinafter called as the WoU') is entered into on this the 10° of July 2018 by and between

Dryamsagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dryamsagar Institute of Management and Research, Pune, And Pure Technology. The second party, and represented herein by its Director, Mr. Rajesh Munde WIEREAS:

- A) First Party is a Higher Educational Institution named: Doyanseger Institute of Management and Research, Pune
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Porties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lectures.
- D) Pure Technology, Pune the Second Party is engaged in Software development & Training.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

(Approved by ARCTS, New Date, Recognized by Govs of Manuscries, Attraction to S. P. Hunz University).
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#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Skill Development Programs: Industry and Institution Interaction will provide an insight into the latest developments i requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence it smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest fecturers to the students of the First Party on the technology trends and in liquid requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Onyantagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the atodesis of first party and at the direction of second party.
- 2.7 in case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

### CLAUSE 3

VALIDITY

This Agreement will be valid for two years;

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a purtnership.

First Party

Dr. Sittle Alvi

Director DIMR Pune



Second Party

Mr. Rajesh Munde

Director Pure Technology India



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# Activities Under MoU Pure Technology



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Dryansagar Institute of Management and
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# **Digital Marketing**

(MKT/22-23/01)

## Mr. Rajesh Munde

(Resource Person)



12th to 17th Dec' 2022



10.00 AM TO 4.00 PM





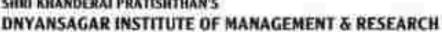
Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune





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## A.Y. 2022-23

## Report

Certification: Digital Marketing

Course Code: MKT/22-23/01

Resource Person: Mr. Rajesh Munde

Date: 12th to 17th Dec 2022

Duration: 35 Hrs.

Time: 10 AM to 4 PM

No. of student certified: 31

#### Introduction:

The Digital Marketing Certification course conducted by Mr. Rajesh Munde from 12th to 17th Dec 2022 was a resounding success, providing participants with comprehensive knowledge and practical skills in the field of digital marketing.

#### Course Overview:

The course spanned over a period of 35 bours, with sessions held daily from 10:00 AM to 5:00 PM. Mr. Raigh Munde, a seasoned expert in digital marketing, delivered engaging lectures and facilitated interactive discussions to ensure a dynamic learning experience for all participants.

#### Syllabus:

- Introduction to Digital Marketing
- Website Planning and Development
- Search lingine Optimization (SEO)
- Social Media Marketing (SMM)
- Pay-Per-Click Advertising (PPC)
- Email Marketing
- Contest Marketing

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Throughout the course, participants gained hands-on experience through practical exercises, case attudies, and real-world examples. Mr. Rajesh Mundo provided valuable insights and industry best practices, empowering participants to apply their newfound knowledge effectively in their respective domains.

#### Conclusion:

The Digital Marketing Certification course led by Mr. Rajesh Munde was instrumental in equipping participants with the skills and expertise required to thrive in today's digital handscape. Total 31 students completed this course. We extend our gratitude to Mr. Rajesh Munde for his exemplary guidance and to all participants for their active participation and enthusiasm throughout the duration of the course.



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## A.Y. 2021-22

## Report

Certification: Introduction to Digital Marketing

Course Code: MKT/21-22/01

Resource Person: Mr. Rajesh Munde

Date: 6th to 11th Dec 2021

Duration: 3ê Hrs.

Time: 10 AM to 4 PM

No. of student certified: 21

#### Introduction:

The Introduction to Digital Marketing Certification course, led by Mr. Rajesh Munde, was held from Dec 69 to 119 Dec 2021, and achieved remarkable success by imparting participants with comprehensive knowledge and practical skills essential for excelling in the digital marketing industry.

#### Course Overview:

The training program lasted for 36 bours, ranning from 10:00 AM to 4:00 PM every day, Mr. Rajesh Munde, a proficient digital marketing specialist, conducted informative lectures and ted interactive discussions to create a stimulating educational environment for all attendees. During the program, attendees acquired practical skills through hands-on activities, casestudies, and real-life illustrations. Mr. Rujesh Monde shared valuable perspectives and industry-leading strategies, enabling participants to implement their newly acquired knowledge officiently within their specific fields.



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#### Conclusion:

The Introduction to Digital Marketing Certification program, under the guidance of Mr. Rojesh Munde, was prvotal in providing participants with the necessary skills and knowledge to exort in the current digital environment. A total of 21 students successfully finished the course. We would like to express our appreciation to Mr. Rojesh Munde for his outstanding mentorship, and to all the participants for their engagement and engeness during the program.



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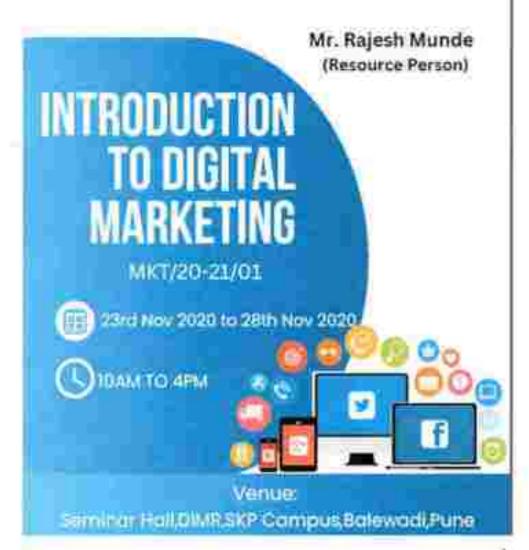
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#### A.Y. 2020-21

## Report

Certification: Introduction to Digital Marketing

Course Code: MKT/20-21/01

Resource Person: Mr. Raigsh Munde

Dute: 2315 to 11th Nov 2020

Duration: 32 Hrs

Time: 10 AM to 4 PM

No. of student certified: 49

#### Introduction

The Introduction to Digital Marketing Certification course, led by Mr. Rajesh Munde, was held from 23<sup>rd</sup> to 11th Nov'2020, and achieved remarkable success by imparting participants with comprehensive knowledge and practical skills essential for excelling in the digital marketing industry.

### Course Overview:

The duration of the course was 35 hours, with classes taking place daily from 10:00 A54 to 4:00 PM. Mr. Rajesh Munde, an experienced professional in digital marketing, provided captivating fectures and guided interactive discussions to guarantee an engaging learning journey for all students. Over the duration of the course, individuals obtained practical experience through hands-on exercises, case studies, and real-world instances. Mr. Rajesh Munde offered valuable insights and best practices from the industry, empowering participants to effectively utilize their newfound knowledge in their respective areas.

#### Conclusions

We are thankful to Mr. Rajesh Munde for his exceptional guidance, and to all the participants for their active involvement and enthusiasm throughout the course.



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## DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



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Envensager Institute of Management and Assarch

Bern Bern Home Att Dies House Baleward, Pune-411045







A.Y. 2019-20

Report

Certification: Digital Marketing Fundamentals

Course Code: MKT/19-26/01

Resource Person: Mr. Rajesh Munde

Date: 5th to 10th Aug 2019

Duration: 37 Hrs.

Time: 10 AM to 5 PM

No. of student certified: 59

#### Course Overview:

The Digital Marketing Fundamentals Certification gourse, conducted by Mr. Raiesti Monde from 5th to 10th Aug 2019, concluded successfully with the certification of 59 students. This comprehensive program aimed to provide participants with foundational knowledge and skills in digital marketing strategies and techniques. Mr. Raiesh Munde, a seasoned digital marketing professional, delivered comprehensive fectures and practical sessions, offering valuable insights and guidance on digital marketing fundamentals. The course covered various aspects of digital marketing, including search engine optimization (SEO), social media marketing, email marketing, content marketing, and digital analytics, ensuring participants gained a holistic understanding of digital marketing concepts. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying digital marketing strategies to real-world scenarios and projects.

#### Conclusion:

The successful completion of the Digital Marketing l'undamentals course is a significant achievement for the 59 certified students. By acquiring foundational knowledge and skills in



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digital marketing, they are now exclipped to pursue careers in digital marketing roles and contribute effectively to online marketing initiatives.



Certification coarse on Digital Marketing Fundamentals



Mr. Rajesh Munde guiding students on Digital Marketing Fundamentals

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## DAYANSAGAR INSTITUTE OF MANAGEMENT AND



RESEARCH

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Pure Tech



Mr. Rajesh Munde (Resource Person)

# DIGITAL MARKETING FUNDAMENTALS

MKT/118-119/01



23rd July 2013 to 28th Tuly 2018



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#### A.Y. 2018-19

## Report

Certification: Digital Marketing Fundamentals

Course Code: 5007/18-19/01

Resource Person: Mr. Rajesh Munde

Date: 23th to 28th July 2015

Duration: 36 Hrs.

Time: 10 AM to 5 PM

No. of student certified: 71

#### Introduction:

The Digital Marketing Fundamentals Certification course, led by Mr. Rajesh Munde, was held from July 23th to 28th, 2018, and achieved remarkable success by impuring participants with comprehensive knowledge and practical skills essential for excelling in the digital marketing industry.

#### Course Overview:

Spanning over 36 hours, the course featured daily sessions from 10:00 AM to 5:00 PM, Mr. Rajesh Munde, a seasoned digital marketing expert, delivered compelling lectures and facilitated interactive discussions to ensure a vibrant learning experience for all participants. Throughout the training, participants developed practical skills through hands-on practice, case studies, and real-life examples. Mr. Rajesh Munde shared valuable insights and industry best practices, equipping participants to apply their newly acquired knowledge effectively within their own domnins.

#### Conclusion:

The Digital Marketing Certification coarse, overseen by Mr. Rajesh Munde, was instrumental in equipping porticipants with the necessary skills and knowledge to excel in the digital 8. SOP Campus, Barrow Blasswell, Pure - \$11 Set, INDX

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landscape of today. A total of 71 students completed the course. We would like to extend our gratitude to Mr. Rajesh Munde for his exemplary leadership, and to all participants for their active participation and enthusiasm during the course.



Mr. Rajesh Munde is guiding students on the topic on Digital Marketing Fundamentals



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A SAF Campus, Barrer Barreras, Pune - 411 545 BASA. © 7767638491 - 12 & director@dimcado.in © sevendore admin

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# MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND SCOUT INNOVATIONS

This Memorandum of Understanding (hereinafter called as the WoU) is entered into on this the 13th of August 2018 by and between.

- Dryansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dryansagar Institute of Management and Research, Pune, and Scout Innovations The second party, and represented herein by its Founder is CEO Mr. Mangesh Wankhasie WHEREAS:
  - A) First Party is a Higher Educational Institution named: Doyansagar Institute of Management and Research, Pune
  - B) First Party & Secund Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
  - C) The Parties Intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
  - D) Scout Innovations, Pune, the Second Party is engaged in Data Processing.
- NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

## CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

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#### CLAUSE 2

## SCOPE OF THE MOU

- 2.1 industrial Training & Visits: Industry and institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Doyansager Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

## RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Saffd Alvi

PUNE S MIT MI

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r. Mangesh Wankhade



(Approved by ACCS, New Date, Nazagrand by Gord of Mahasside, Afficher to E. A Fare Leonado).

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Activities Under MoU Scout Innovations



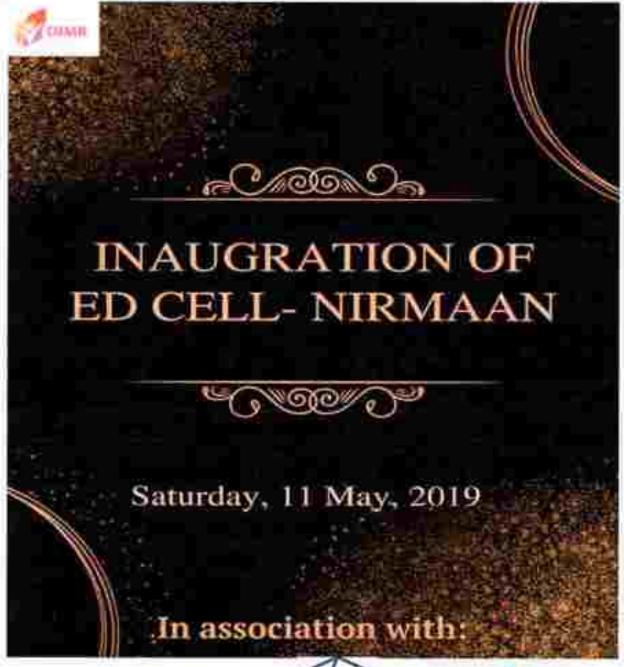
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Balawadi, Pune 411045

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Workshop on Finding the first job.

Speaker- Mr. Mangesh Manikrao Wankhade. Date: Friday, 31st August 2018

In association with:



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#### WORKSHOP

ON

## "FINDING A FIRST JOB"

Event Type: Workshop

Event Name: Finding a First Job

Day & Date: Friday, 31st August 2018

Venue: Conference Hall, DtMR

Speaker: Mr. Mangesh Manikroo Wankhade Founder; Managing Director, At Scoot Group,

Social Entrepreneur, Nation Builder.

Collaboration: Scout's Innovation.



Dr. Sajid Alvi , Director - DIMR felicitating Mr. Mangesh Wankhede

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## SHRI KHAND DNYANSAC (Appropriet to HCTE (Appropriet to HCTE

## SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Apprised by HCTE: His Date: Neoglassi by Kore of Management, Afford to S. P. Hard (Herolety) (Afford Come: C. - FERS, Published - Statements).



#### Objectives of the Event:

- To understand the importance of grabbing first job at right time.
- To learn the required qualities and efforts for grabbing a job opportunity.

### Event Description:

The seakabon "Finding First Job" was conducted on 11/06/2018 by Mr. Mangesh Manikrao Wanikhade Founder; Managing Director, At Scout Group, Social Entrepreneur; Nation Builder. It enabled them to understand various career options, preparation needed to achieve aspired career options, understanding various job portals, framing a well-defined strategy to achieve a good job burst.

#### Learning Ourcome:

- Students acquired a knowledge about finding a right job and grabbing the opportunity
- Students learnt about essential skills required for aspiring leaders.
- Students learnt about the importance of finding first job and what the possible challenges to get the first job are.



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DIMR Students with Mr. Mr. Mangesh Wankhade at Session





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## Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

## Academic Year 2018-19

Sr. No.	Name	Designation	Role in Cell
E	Dr. Manisha Jagtap	HOD & Associate Prof., DIMB	Head
Z	Prof. Iftekhar Khan	Assistant Professor, UIAAH	Coordinator
B.	Mr. Karpe Suraj	DIMR Student	Member
4.	Mr. Koli Maruti	DIMR Student	Member
5.	Ms. Vaishali Dnas	DIMR Student	Member
6	Mr.: Mundite: Mohan	DIMR Student	Member
2.	Ms. Sharayu Raut	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member





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## Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

## Academic Year 2019-20

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Mr. Mundhe Mohan	DIMR Student	Member
4.	Ms Sharayu Raut	DIMR Student	Member
5.	Ms. Snetsel More	DIMR Student	Member
6.	Mr. Eakhekar Shubham	DIMR Student	Member
y,	Mr. Asopa Govind	DIMR Student	Member
2	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms: Snehal Wankhade	GIENET Industry Representative	Member



Director

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## Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

## Academic Year 2020-21

Sr. No.	Name	Designation	Role in Cell
Ĺ	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Ms. Snehal More	DIMR Student	Member
4.	Mr. Lakbekar Shubham	DIMR Student	Member
5.	Mr. Asopa Govind	DIMR Student	Member
6.	Mr. Sabane Changoji	DIMR Student	Member
7.	Ms. Bhaysar Vaishnain	DIMR Student	Member
8	Mr. Mungesh Wonkhade	Scout Innovations Industry Representative	Member
9.	Ns: Seehal Wankhade	GIENET Industry Representative	Member



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## Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

## Academic Year 2021-22

Sr. No.	Name	Designation	Role in Cell
¥.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2	Prof. Makhar Khan	Assistant Professor, DIMR	Co-ordinator
3	Sabare Changoji	DIMR Student	Member
4.	Bhavsar Vaishnayi	DIMR Student	Member
50	Shoonam Barse	CIIMII Student	Member
6.	Akshay Gofane	DIMR Student	Member
e	Pritom Saphe	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member



Director Doyansogar Institute of Municipament and Research Ballowedi, Pune-411045

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## Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

## Academic Year 2022-23

St. No.	Name	Designation	Rain in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Mr. Mansi Powar	DIMR Student	Member
4.	Mr. Raj Kamble	DIMR Student	Member
5.	Mr. Parth Madke	DIMR Student	Member
5.	Mr. Shubham Barse	DIMR Student	Member
7.	Mr. Pritam Sapke	DIMR Student	Member
R.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9,:	Ms. Snehal Wankhade	GIENET Industry Representative	Member



Director

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Balewedi, Pune-411045

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# MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN DHYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND PODIUM SYSTEMS PVT LTD

This Memorandum of Understanding (hereinalter called as the WoU') is impored into on this the 18th of April 2019 by and between

Doyansager Institute of Management and Research, Pune, the First Party represented herein by its Director of Doyansagar Institute of Management and Research, Pune, And Podium Systems Pvt Ltd. The second party, and represented herein by its Director Mr. Valbhav Shargava WHEREAS:

- A) First Party is a Higher Educational Institution named: Onyansagar Institute of Management and Research, Pune
- B) First Party 6 Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced apportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skilli Besed Training, Education, Placement, Industrial Whit, Expert Lecture.
  - Podium Systems Pvt Ltd. the Second Party is engaged in HR Solutions.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, nelevant agreement.

(Approximately ARCTE, New Debt, Recognized By Gred, of Manuscreton, Afficient to B. F. Pure Conservation (AVER Code: C. - FIZEL Purk Code: MANPOTALING)



#### CLAUSE 2

## SCOPE OF THE MOU

- 2.1 Skill Development Programs: Industry and Institution Interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence it smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Doyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, coments, permissions, and ticenses of whatspever nature required.
- 2.6 Second party would extend the belp in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 in case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

3.1 This Agreement will be valid for two years.

## CLAUSE 4

## RELATIONSHIP BETWEEN THE PARTIES

5.1 it is expressly agreed that First Party and Second Party are acting under this MCU as independent contractors, and the relationship established under this MCU shall not be construed as a pertuenship.

First Party

Second Party

Dr. Salid Alvi

Director DIMR, Pune



Mr. Veibhay Bhargaya

Ofrector Podium Systems Pvt. Ltd.



(Approved by ACCVA, New York, Prooptions By Gold of Homogenetic Afficial to N. Y. Rose (American);
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Activities Under MoU

Podium Systems Pvt. Ltd.



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Dryansagar Institute of Management and
Research
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Date: 26 July, 2019

## To whomsoever it May Concern

This is to certify that Mr. Siddharth Pater, has successfully completed 2 month's Operations Internship program (From 27" May 2019 till 27" july, 2019) at our Company, During the period of his internship program with us, he was found punctual, hardworking and inquisitive.

We wish him every success in life,

From, Rodium Systems Private Limited



## Vaibhav Bhargava

Director Podlum Systems Private Limited www.podlumsys.com



Dayansopa Institute of Commenters and Patricula, Puris 11045



Date: 16"September 2020

# To whomsoever it May Concern

This is to certify that Ms. Jaya Singh, has successfully completed a 2 months Financial Planning Internship program (From 6th July, 2020 till 6th September, 2020) at our Company. During the period of her internship program with us, she was found punctual, hardworking and inquisitive.

We wish her every success in life.

From, Podium Systems Private Limited

Authorized by,

Renuka Bhargava Head-Operations

Postlum Systems Pvt Ltd.

Director

Doyanzager Institute of Management and

Research

Baltward, Punn-411045

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Date: 26th July, 2019

# To whomsoever it May Concern

This is to certify that Mr. Shivam Sharma has successfully completed 2 months Finance Internship program (From 27th May, 2019 till 27th July, 2019) at our Company. During the period of his internship program with us, he was found punctual, hardworking and inquisitive.

We wish him every success in life.

From, Podium Systems Private Limited



Valbhav Bhargava

Director Podium Systems Private Limited www.podiumsys.com













Date: 25" July, 2019

# To whomsoever it May Concern

This is to certify that Mr. Sohel Pathan has successfully completed 2 months Finance Internship program (From 27th May, 2019 till 27th July, 2019) at our Company. During the period of his internship program with us, he was found punctual, hardworking and inquisitive.

We wish him every success in life.

From, Podium Systems Private Limited



Vaibhav Bhargava

Director Podium Systems Private Limited www.podiumsys.com



Director

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# MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND HDFC ERGO

This Memorandum of Linderstanding thereinafter called as the 'MoU' is entered into on this the 11th of July 2019 by and between

Doyansagar Institute of Management and Research, Pune, the First Party represented berein by its Director of Doyansagor Institute of Management and Research, Pune, And HDFC ERGO. The second party, and represented herein by its Manager Mr. Mohit Marwa WHEREAS:

- A) First Party is a Higher Educational institution named: Dryansagar Institute of Management and Research, Pune
- B) First Party & Second Perty believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties Intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) HDFC Ergo the Second Party is engaged in insurance.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

(Approved by ACTE, New Debt. Recognized by God, of Mahamahine, Affiliand in S. ≥ Pure University (ASPE Code : C + 41292, PUR Code : BARPO14030)



#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Skill Development Programs: Industry and institution Interaction will provide an insight into the listest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make their industry ready. This will provide confidence it smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for importing training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dayansagar Institute of Management and Research, Fune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, pennissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 in case, first party wents to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

#### CLAUSE 3

#### VALIDITY

3.1 This Agreement with be valid for one year.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 If it expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi

Director DIMR, Pune Extensed August 1

Second Party

Mr. Mohit Marwa

Manger HOFC ERGO





## **Activities Under MoU** HDFC ERGO



Director Onyansager Listitute of Management and Research Baleward, Pune-411045

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#### HDFC ERGO Health Insurance Limited

O'urmony Account as Apolio Markitti Health Staurance Company Limited!



#### Letter of Intent (LOI)

Date:	31 Jan	2020
To, Name:	Kush	2 Patril

Address:

Dear Brushal

We are pleased to offer you the position of Young Manager in our Organization.

Your date of joining would be (... hour.) 2.920 ), failing which, this LOI shall automatically stand withdrawn and cancelled from date of insurance of this letter, until otherwise the same is mutually agreed and revised accordingly.

Your untial place of posting will be at Mucon | Yunce However, your services are transferable from one department to another or from one place to another anywhere in India which shall be at the discretion or requirement of the Company without any prior notice, depending upon the business expending.

You will be undergoing On the job training for period of approx. 2.5 months. During the training
period, you will be paid stipsed of Rs. 8,000/- (Rupeos Eight Thousand Only) per month and
you will not be entitled for any other benefits.

- Post successful completion of training period, you will be offered a full time employment with HDFC Ergo Health Insurance Limited at Annual CTC of Rs. 2,00,000 (Rupees Three Lakh(s) Only) + incentives (Upto Rs. 50,000/- Per Annual) can go up to Rs. 1,50,000/- Per Annual) for high performers + Reimbursements (Upto Rs. 48,000/- Per Annual), with detailed compensation annexure and actual Job location.
- One-time wolcome bonus of Rs 10,000 (Rupees Ten Thousand Only) to be paid after completion
  of 4 months with HDFC Engo Health.
- If you have the Company or submit your resignation before completion of first year, you will be liable to pay its. 75,0007- (Rupers Seventy Five Thousand Only) to the company towards the expenses incurred towards your training.
- E. Please carry original documents and submit the copies of the following documents on your date of joining:
  - a. I passwort size photographs
  - b. PAN Lard
  - C. Aadhaar Card
  - d. X & XII possing certificate
  - Inighest Qualification: Provisional certificate / mark shoets for all years and final consolidated mark sheet (if any)
  - f. Cancelled Cheque / Bank Statement / Pasabook copy

We look forward to welcoming you, and wish you all the best for this exciting new journey with HDFC ERGO Health insurance.

For HDFC ERGO Health Insurance Limited

Authorized Signatory

Drivensager inchies - Or accomment and

To know more about the world of the please connect with us 20 Linkedin https://www.linkedin.com-company/bd/c-argo-hexith/

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Director
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Research
Balleward, Puna-411045

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#### HDFC ERGO Health Insurance Limited



#### Letter of Intent (LO)

Date:	31 Jan 2020	
To, Name	" Khushal Pattl	
Addre	ess:	_
56771.00	Thursday	

1. We are pleased to offer you the position of Young Manager in our Organization.

Your date of joining would be ( <u>Accord 1, 2020</u> ), failing which, this LOI shall accomplically stand withdrawn and cancelled from date of issuance of this letter, until otherwise the same is mutually agreed and revised accordingly.
 Your initial place of posting will be at <u>Viscord Turns</u>. However, your services are transferable from one department to another or from one place to another another in India which their bernard.

from one department to another or from one place to another anywhere in India which shall be at the discretion or requirement of the Company without pay prior notice, depending upon the business expense.

 You will be undergoing On the job training for period of approx. 2.5 months. During the training period, you will be paid stipped of Rs. 8,000/- (Rupees Eight Thousand Only) per month and you will not be estitled for any other benefits.

- Past successful completion of training period, you will be offered a full time employment with HOPC Ergo Health Insurance Limited at Annual CTC of Rs. 3,00,000 (Rupees Three Lakhts) Only! • Incentives (Upto Rs. 50,000/- Per Annual) can go up to Rs. 1,30,000/- Per Annual) for high performers • Reimbursements (Upto Rs. 48,000/- Per Annual), with detailed compensation anneaure and actual Job Incention.
- One-time vicicome bonus of Rt 10,000 (Rupees Ten Thomasod Only) to be paid after completion of 4 months with HDFC Ergo Health.
- If you inswe the Company or submit your resignation before completion of first year, you will be liable to pay Rs. 75,000/- (Rupees Seventy-Five Thousand Only) to the company towards the expenses incurred towards your training.
- S. Please carry original documents and submit the copies of the following documents on your date of joining:
  - a. I passport size photographs
  - b. PAN Card
  - C. Aadhaar Card
    - d. X 6 XII passing contificate
    - e. Highest Qualification: Provisional certificate / mark sheets for all years and final consolidated mark sheet (if any)
  - f. Cancelled Chaque / Bank Statement / Passbook copy

We look forward to welcoming you, and wish you all the best for this exciting new journey with HDFC ERGD Health insurance.

For HDFC ERGO Health Insurance Limited

Authorized Signatury

To know more about the world of HDFC ERGO, please connect with us at Linkedin https://www.linkedin.com/company/hdfc-ergo-health/

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(ACTE Comm. C. - ACTES Published - ACTES 91400)



#### Pool Campus Placement Drive (In-house and Outside Institute Students)

Event Type: Extension & Outreach Activity

Event Name: Pool Campus Drive

Day & Date: Friday, 31" Jan. 2020

Participating Company: HDFC Ergo Health Insurance



Participated students of various institute for the Pool Campus Drive

Director

Receipt - 19 or similar grammers in a serve of the Separategy: Institute of Management and

Respector

Balloward: Pune-411045

# SHI

#### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

Approved by ACCTA, New Code, Name and A. Gold of Nationalities Afficially in S. P. Flora Generally, (ACCTA Comm. C - ACCTA Fish Comp. INSPECTATION



#### Objectives of the Event:

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified candidate from the pool of students.
- To help in bridging the gap between industry and academics.

#### Event Description:

A pool campus recruitment drive of HDFC Ergo Health Insurance was conducted by DIMR on 31" Jan. 2020.

Students from various institutes had participated for the recruitment drive. The event was hosted at DIMR SKP campus. Hosting and felicitation of the company delegates was followed by a presentation of the company. The company officials highlighted their values, work culture and career opportunities of their organization.

After the presentation the recruitment process began. The Company representative conducted an interview, Each candidate had the opportunity to showcase their skills to the employer. The company also provided feedback to the students about their strength and

Weakness. The event also served as a networking opportunity to the students.

The whole recruitment drive process which started at 10:00 am went on very smoothly till 3:30 pm. The Pool Campus drive proved to be a win - win situation for both the condidates and the company.

#### Learning Outcome:

- Participating companies are able to acquire the talent from the pool of candidates.
- Students got career opportunity...
- Students got the apportunity of networking and professional developments.

Director

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Bellowards Francis







Company representative conducting the interview







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# MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN DIVANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND

PDEA's Ayurveda Rugnalaya & Sterling Multi Speciality Hospital ARSMH

This Memorandum of Understanding (bereinafter called as the WeU) is entered into on this the 177 of July 2018 by and between

Disyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Onyansagar Institute of Management and Research, Pune, And Sterling Multi-Speciality Hospital. The second party, and represented herein by its Onco Surgeon Dr. Rakesh Nove WHEREAS:

- A) First Party is a Higher Educational Institution named: Doyansagar Institute of Management and Research, Pune
- 6) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties Intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Sterling Multi-Speciality Hospital the Second Party is engaged in Hospital Industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish to operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual copabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

(Adjunicatly ACTE, No.4 Delfi, November by Gost of Management, Attacker to B. P. Pure University) (ACSYST Code: C - 41203, PURY Code - 88/8014020)



#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the interst developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence is smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest fecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- Z.4 There is no financial commitment on the part of the Doyantagar Institute of Management and Research, Plane, the first party to take up any program mention in MoU. If there is any financial consideration, it will be draft separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.4 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amonit/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

3.1 This Agreement will be will for one year.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Atv

Director DMR, Pune

Second Party

Dr. Rakest Neve

Onco Surgeon Sterling Multi-Speciality Hospital





Activities Under MoU PDEA's Ayurveda Rugnalaya & Sterling Multi Speciality Hospital ARSMH



Director Doyansagar Institute of Macagement and

> Hospith Ballewadi, Purer-411045

& SKP Campus, Some, Emprods, Pursi - 611 045 (NDIA 12 T767803481 - 10 & director@director.in G www.cerr.edu.m



## PDEA'S AYURVED RUGNALAYA AND STERLING MULTI SPECIALITY HOSPITAL

Sector No. 27, Behind Sweet Junction, Pradhikaran, Nigdi, Pune - 411 044 Maharashira India, Tel.: (020) 2733 2700, 7720019501

EXP/SMH/2019-08/140

Date: 17/08/2019

## **Experience Certificate**

his is to certify that, Ms. Sharma Anchal has completed her internship training in Sterling Multispecialty Hospital from 17th Jun 2019 To 17th Aug 2019. During this period she has worked satisfactory in Research Department. Her SIP Project Title Topic is A Study on In Patients satisfaction in a Multispecialty Hospital.

NI

DIRECTOR
POEA'S

AYURVED RUENALAYA AND
PRUNG MULTI SPECIALITY HOSPITAL
Sector 17, Service Sectors
Production (April Sector 10200)
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## SHRI KHANDERAI PRATISHTHAN'S

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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#### Cancer Awareness Marathon

Event Type: Extension & Outreach Activity

Event Name: Cancer Awareness Marathon

Day & Date: Sunday, 3rd February 2019:

Collaboration: Sterling Multi-Specialty Hospital





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(Appending ACTV), New York, Honogroup Ng. Stord on State provings, Action of St. N. Province and Action (C. & 1980), PUS Carlos, Resident (1980).



#### Learning Objectives:

- To get hands on experience of event management
- To create awareness in society about health and fitness.
- To apread awareness about cencer

#### Event Description:

DIMA connects with its alumni beyond the boundaries of our institute. We cherish the values instilled in our Alumni and take pride in the success they have reached which they now use to become an ever-better part for the society.

Our connection with our Alumni Shehnaa Choudhary working as Head of Department Sterling Hospital encouraged our association and support for the Cancer Awareness Marathon. #DIMR family extended volunteers to serve for the noble social cause. Even the chill in the air at 6 am could not stop the enthusiasm of #DIMR students. As a part of social responsibility and #hospitalclearning #DIMR students participated wholeheartedly in the Concer Awareness Marathon organized by Sterling Multi Specialty hospital, in association with DIMR at Appu Ghar, Nigdi.

#### Learning Outcome:

- Students got hands on experience of event management.
- Students got aware of about importance of exercise

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Director
Dryanangar Institute of Management and
Ballawardi, Pune-411045

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(Approved by ACCE), New Orlin, Recognized by Gov. of Management. Altitates to S. P. Pure University). (ARM: Stops: C.—F1291) PUN Claim | (ARM: H230).



# MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND NAVCHAITANYA JESHTHA NAGRIK SANGH

This Memorandum of Understanding (hereinafter called as the WoU) is entered into on this the 10<sup>th</sup> August 2018 by and between Onyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Onyansagar Institute of Management and Research, Pune, And Navchaitanya Jeshtha Nagrik Sangh. The second party, and represented herein by its Secretary Adv. Salduppa Onkareppa Mashukar

#### WHEREAS:

- A) First Party is a Higher Educational Institution named: Dryansagar Institute of Management and Research, Pune
- By First Party & Second Porty believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of social activities. Expert Lecture.
- D) Navachaitanya Jeshtha Nagrik Sangh, Balewarii Pune, the Second Party is engaged as a NGO.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1

#### CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish op-operation.
- 1.2 First Party and Second Party to operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly precision.
  relevant agreement.

Payment by AICTE, New Early, Recognized By Gost, of Management Attitude to IL. F. Pure University (INSHE Code: C - FIZH), Pure Code: 6 (INSHE) Code: C - FIZH), Pure Code: 6 (INSHE) (INSHE)



#### CLAUSE 2

#### SCOPE OF THE MOU

- 2.1 Social Activities: The Second Party to permit the Faculty and Students of the First Party to volunteer during the social activities of second purty.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the trends and in house regularments.
- 2.3 There is no financial commitment on the part of the Briyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt apparately.
- 2.4 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

#### CLAUSE 3

#### VALIBITY

1.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

#### CLAUSE 4

#### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Securid Party are acting under this MOU as independent contractors, and the retationship established under this MOU shall not be construed as a pertnership.

First Party

Dr. Sajid Alvi

Director

DUAR, Pune

Affiliated Stages

Second Party

dv. Saldappa Mashatkar

Secretary

All Chaitanya Jeshtha Magrik Sangh, Balowadi, Pune







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#### Activities Under MoU

Navachaitanya Jeshta Nagrik Sangh Balewadi, Pune





Director Moreovary learning of the appoints and Research Earlinest, Farm 411045

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(ALSEE Code): C.—ATSIC: PUb Code - MARPOTATOR.



Collaborate with Navachaltanya Jestha Nagrik Sangh, Balewadi, Pune conducting daily morning exercise activities at the DIMR Campus. Various activities like get together, birthday celebrations and social activities are also conducted by them in campus promoting a healthy and active lifestyle within the campus community.

#### ACTIVITIES

Year



Group Photo of members



**Birthday Calebrations** 



Morning Exercise



Group Photo of members

A SKP Complet Bone, Baltimark, Pune - 411 549 HISON.

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2022



Annual program of the Navchaltanya Jeshatha members



Morning Exercise





Celebrations in DIMR Canteen

2821



Morning Exercises



Morning Exercises

A SKP Campin, Barrer, Barrowski, Pursa - 411 045 INDIA © 7787880401 - 10 th divestor@dimr.adu.in & www.direc.edu.in







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2020





#### Morning Exercises

Morning Exercises

2019



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Group Members

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Director
Doyansagar Institute of Management and
Research
Editorials, Puna-411045



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2018





Group Members

Group Photo







Morning Exercise

A SSF Carrows, Earner, Eversoniii, Pure - 411 Sell (NDIA © 7767000421 - 10 & directory@mm.edu.m & www.dienr.edu.in





ISO Certificate



# Registration Certificate

This is to certify that

### SHRI KHANDERAI PRATISHTHAN'S DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH

S.NO. 4/3, 4/2, BALEWADI, PUNE, MAHARASHTRA - 411045, INDIA.

has been assessed by RAPL and found to comply with the requirements of

## ISO 9001:2015

**Quality Management Systems** 

#### For the following activities:

PROVIDING THE EDUCATIONAL SERVICES FOR THE STUDENTS OF POST-GRADUATION, MBA, MCA & RESEARCH LEVEL.

Certificate Number: E20240510890 Date of certification: 31/05/2024

Ist Surveillance on or before: 30/05/2025 IInd Surveillance on or before: 30/05/2026 Certification Valid Until: 30/05/2027







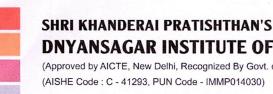
QMS Certification CAB

Director (Certification) Royal Assessments Pvt. Ltd.

623 A, Tower-B, iThum, Plot No. A - 40, Sector - 62, Noida 201301, India. www.royalapl.com, info@royalapl.com Phone: +91 120 4251329

This Certificate can be verified at www.rb

This Certificate remains the property of Royal, te Limited. Must be returned Balewales? wier&erAfr withdrawn. Validity of this certificate is subject to surveillance audits. RAPL is accredited by EGAC. EGAC is Summary Report of Academic Quality Audit Conducted by SPPU



(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University) (AISHE Code: C - 41293, PUN Code - IMMP014030)

## **Summary Report of Academic Quality Audit** Conducted by SPPU



Dnyansagar Institute of Management and Balewadi, Pune-411045

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA © 7767800401 - 10 

director@dimr.edu.in 

www.dimr.edu.in



## Academic SummaryReport For Academic Year 2021-2022

Name of the Institute / College	Shri Khanderai Pratishtan Dnyansagar Arts and Commerce College Addr: SrNo 4243 Balewadi Tal: Pune (corporation Area) Dist: Pune Pincode:
Year of Establishment	2008
Faculty	Commerce and Management
Student's Strength	1050
Faculty Strength	16
Administrative / Supportive Staff	2
Accerdiation Status ( Agency )	The second of th

#### Summary of Assessment

	Teaching Learning		
Sr. No.	Parameters		
- 1	Academic Calendar		
2	Average percentage of syllabus completed across all courses and all semesters		
3	Course Plans (Teaching Plan)		
4	Average percentage of sessions conducted vis a vis planned number of sessions across all courses semesters		
	Concurrent Assessment		
Sr. No.	Parameters		
1	Rubries		
	Quantitative Auto Grading		
Sr. No.	Parameters		
. 1	Result		

	Teaching Learning
Sr. No.	Parameters
1	Time Tables
2	Choice of Electives
3	Customised Self Learning Material across courses and semesters
4	Number of Value Added Modules Offered across courses and semesters
	Concurrent Assessment
Sr. No.	Parameters
· 1	Concurrent Assessment Calendar
2	Concurrent Assessment Answer Key
3	Result Analysis (1986 of Man)
4	Bridge / Remedial / Foundation Courses Differed across all semesters

Dnyansagar Institute of management and
Research4
Balewadi, Pune-411045



## Academic SummaryReport For Academic Year 2021-2022

5	Answer Scipts shared with Learners	
	Outcomes Based Education	
Sr. No.	Parameters	
1	Learning outcomes communicated to staff, students, and external examiners	
2	Weak Learners	
3	Bright Learners	
4	Curriculum Gaps	
5	Opportunities for Self Learning	
****	Feedback	
Sr. No.	Parameters	
1	Student Feedback	
2	Course Teacher feedback	
	Student Holistic Development	
Sr. No.	Parameters	
1	Project based Learning across all courses and all semesters	
2	Technology Assisted learning across all courses and all courses	
3	Peer Learning across all courses and all semesters	
4	Research Based Learning across all courses and all semesters	
	Statutory committee and compliances	
Sr. No.	Parameters	
1	No of Regular & approved teachers (against total required)	
2	Librarian	
3	College Development Committee	
4	Grivence Cell (students)	
5	Women Anti Sexual Harassment Cell	
6	IQAC	
7	Anti ragging committee	
	Quantitative Auto Grading	
Sr. No.	Parameters	
1	Salary	
2	University Dues	

		Teaching L	in the following area	<u> </u>
Sr. No.			, car ming	CA -
1		nte of M.	Parameters	5:3
1	Variety of Pedagog	Cal Angroads	s courses and semesters	Director  Dryansagar Institute of Management

Research Balewadi Pune-411045



## Academic SummaryReport For Academic Year 2021-2022

2	MOOCs Offered across courses and semesters		
	Concurrent Assessment		
Sr. No.	Parameters		
1	Number of Concurrent Assessment Methods per course		
2	External Paper Setters involved in Term End Internal Exam		
3	External Evaluators involved in Term End Internal Exam		
4	Number of Courses for which Moderation of Concurrent Assessment carried out		
	Outcomes Based Education		
Sr. No.	Parameters		
1	Blooms Taxonomy Based Concurrent Assessment		
2	CO Coverage in Concurrent Assessment		
3	Course Outcomes Attainment		
4	Course Exit Survey		
5	Continous Improevement		
	Feedback		
Sr. No.	Parameters		
1	Recruiter Feedback		
2	Internal / External Peer Review of Course Teachers		
3	Curriculum Benchmarking		
	Statutory committee and compliances		
Sr. No.	Parameters		
1	Principal / Director		
2	Number of full time teachers appointed (date of visit) as an % of requirement as per the APEX authority requirement		
3	No of Adhoc and CHB approved teachers for the past academic year (against total required)		
	Student Holistic Development		
Sr. No.	Parameters		
1	Professional Society Activities across all courses and all semesters		
	Quantitative Auto Grading		
Sr. No.	Parameters		
1	Admission		
2	Placement		
3	Activities		
4	Payscale		

Director Dnyansagar Institute of Management and Research Balewadi, Pune-419645



## Academic SummaryReport For Academic Year 2021-2022



Principal/Director Sign

Chaskar Manohar Ganpat Charirman Sign

Kalkar Parag Chandrakant

sign Mundhe Shivaji Vitthalrao

umbad Prakash Eknath



Dnyansagar Institute of Management and Research Balewadi, Pune-411045